

**Table 18.12-- NEW RETAIL CAR AND LIGHT TRUCK (VAN)
REGISTRATIONS: 1989 TO 2012**

[Excludes U-drive/Fleet sales]

Year	Number	Year	Number	Year	Number
1989	57,456	1997	42,487	2005	70,268
1990	54,544	1998	40,673	2006	67,224
1991	47,783	1999	45,054	2007	57,526
1992	44,865	2000	51,500	2008	42,804
1993	45,249	2001	51,388	2009	33,639
1994	44,175	2002	53,314	2010	34,019
1995	41,083	2003	62,712	2011	35,531
1996	41,480	2004	65,882	2012	44,500

Source: Hawaii Automobile Dealers Association, *HawaiiDealer 2012 Fourth Quarter Edition*.