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## Section 22

# MANUFACTURES

This section presents statistics on the manufacturing segment of the economy, including sugar processing and pineapple canning. Additional information on manufacturing workers appears in Sections 12 and 15.

Sources for data on this subject include the *U.S. 2012 Economic Census*, the *U.S. Annual Survey of Manufactures*, publications of the Hawaii State Department of Agriculture and the Hawaii State Department of Taxation, and the *Hawaiian Sugar Manual* of the former Hawaiian Sugar Planters' Association, now the Hawaii Agriculture Research Center. *Historical Statistics of Hawaii*, Section 16, contains the figures for earlier years. Statistics for the nation as a whole appear in Section 21 of the *Statistical Abstract of the United States: 2012*.

**Table 22.01-- STATISTICAL SUMMARY OF MANUFACTURES  
(NAICS 31-33): 2009 TO 2014**

[In millions of dollars unless otherwise noted. Industry groups with 950 employees or more.  
Statistics based on the 2012 North American Industry Classification System (NAICS)]

Subject	2009	2010	2011	2012	2013	2014
All employees						
Number (1,000)	11.6	10.7	10.7	11.4	1/ 10.9	11.6
Payroll	445.9	429.6	431.0	465.0	1/ 471.4	533.8
Production workers						
Number (1,000)	7.3	6.8	6.7	7.4	6.9	7.6
Hours	13.9	13.0	12.9	13.6	13.4	13.9
Wages	239.6	238.1	232.3	258.0	268.0	309.6
Value added by manufacture	1,688.0	1,391.4	1,456.6	1,101.0	1/ 1,138.2	1,014.2
Cost of materials 2/	4,239.1	5,044.0	6,353.3	6,740.8	1/ 5,282.6	5,029.7
Value of shipments 2/	5,928.6	6,399.1	7,694.5	(D)	1/ 6,435.6	6,295.7
Total capital expenditures	85.6	75.0	101.3	108.4	103.7	115.6

D Withheld to avoid disclosing data for individual companies; data are included in higher level totals.

1/ Revised from previous *Data Book*.

2/ Aggregate of total cost of materials and total value of shipments includes extensive duplication, since products of some industries are used as materials of others.

Source: U.S. Census Bureau, *Annual Survey of Manufactures, Geographic Area Statistics, 2009*

<[http://factfinder.census.gov/servlet/IBQTable?\\_bm=y&-ds\\_name=AM0931AS101&-geo\\_id=04000US15&-search\\_results=01000US&-\\_lang=en](http://factfinder.census.gov/servlet/IBQTable?_bm=y&-ds_name=AM0931AS101&-geo_id=04000US15&-search_results=01000US&-_lang=en)> accessed April 12, 2011; Ibid, 2010 (November 2011)

<[http://factfinder2.census.gov/faces/tableservices/jsf/pages/productview.xhtml?pid=ASM\\_2010\\_31AS101&prodType=table](http://factfinder2.census.gov/faces/tableservices/jsf/pages/productview.xhtml?pid=ASM_2010_31AS101&prodType=table)> accessed March 29, 2012; Ibid, 2011 (November 2012) <[http://factfinder2.census.gov/faces/tableservices/jsf/pages/productview.xhtml?pid=ASM\\_2011\\_31AS101&prodType=table](http://factfinder2.census.gov/faces/tableservices/jsf/pages/productview.xhtml?pid=ASM_2011_31AS101&prodType=table)> accessed June 26, 2013; U.S. Census Bureau, *Annual Survey of Manufacturers: AM1431AS101*, "Geographic Area Series: Statistics for All Manufacturing by State: 2014, 2013, and 2012" <[http://factfinder.census.gov/faces/tableservices/jsf/pages/productview.xhtml?pid=ASM\\_2014\\_31AS101&prodType=table](http://factfinder.census.gov/faces/tableservices/jsf/pages/productview.xhtml?pid=ASM_2014_31AS101&prodType=table)> accessed April 6, 2016.

**Table 22.02-- DETAILED MANUFACTURING STATISTICS  
(NAICS 31-33): 2007 AND 2012**

[Statistics based on the 2012 North American Industry Classification System (NAICS)]

Item	Year	
	2007	2012
Companies 1/	942	764
All establishments 2/	984	796
0 to 19 employees	813	670
20 to 99 employees	148	104
100 employees or more	23	22
All employees 3/	14,127	11,440
Total compensation (\$1,000)	674,489	602,703
Annual payroll	511,486	465,024
Total fringe benefits	163,003	137,679
Employer cost for health insurance (\$1,000)	51,348	51,919
Production workers, average for year	9,487	7,396
Pay period including March 12	9,671	7,374
Pay period including June 12	9,478	7,355
Pay period including September 12	9,416	7,412
Pay period including December 12	9,383	7,443
Production-worker hours (1,000)	17,480	13,640
Production-worker wages (\$1,000)	294,394	257,974
Total cost of materials (\$1,000)	5,812,515	6,740,826
Materials, parts, containers, packaging, etc., used	5,010,642	5,975,005
Resales	632,000	570,928
Purchased fuels	98,510	121,202
Purchased electricity	32,373	43,758
Contract work	38,990	29,933
Quantity of electricity purchased for heat and power (1,000 kWh)	193,390	129,712
Quantity of electricity generated (1,000 kWh)	454,207	(D)
Quantity of electricity sold or transferred (1,000 kWh)	(D)	(D)
Total value of shipments (\$1,000)	8,799,266	(D)
Value of resales	730,979	645,048
Value added (\$1,000)	3,013,731	1,101,021

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**Table 22.02-- DETAILED MANUFACTURING STATISTICS  
(NAICS 31-33): 2007 AND 2012 -- Con.**

Item	Value	
	2007	2012
Total inventories, beginning of year (\$1,000)	761,942	781,501
Finished goods	485,768	(D)
Work-in-process	(D)	(D)
Materials and supplies	(D)	188,586
Total inventories, end of year (\$1,000)	776,859	1,025,186
Finished goods	542,393	390,834
Work-in-process	69,898	403,979
Materials and supplies	164,568	230,373
Gross value of depreciable assets (acquisition costs) at beginning of year (\$1,000)	1,788,164	2,698,293
Total capital expenditures (new and used)	86,735	108,404
Buildings and other structures	15,982	12,834
Machinery and equipment	70,753	95,570
Automobiles, trucks, etc., for highway use	6,713	5,922
Computers and peripheral data processing equipment	8,606	5,513
All other expenditures for machinery and equipment	55,434	84,135
Total retirements	88,206	26,143
Gross value of depreciable assets at end of year (\$1,000)	1,786,693	2,780,554
Depreciation charges during year (\$1,000)	83,345	160,578
Total rental payments (\$1,000)	49,759	60,822
Buildings and other structures	31,654	47,139
Machinery and equipment	18,105	13,683

D Withheld to avoid disclosing data for individual companies; data are included in higher level totals.

1/ For the census, a company is defined as a business organization consisting of one establishment or more under common ownership or control.

2/ Includes establishments with payroll at any time during the year.

3/ Average number of production workers for pay period that includes the 12th of March, June, September, and December plus other employees for payroll period that includes the 12th of March.

Source: 2007 Economic Census: EC0731A2, "Manufacturing, Geographic Area Series, Detailed Statistics for the State: 2007" (April 2010) <[http://www.census.gov/econ/census07/www/get\\_data.html](http://www.census.gov/econ/census07/www/get_data.html)> accessed June 9, 2010; 2012 Economic Census: EC1231A2, "Manufacturing, Geographic Area Series, Detailed Statistics for the State: 2012" (June 2015) <[http://factfinder.census.gov/bkmk/table/1.0/en/ECN/2012\\_US/31A2/0400000US15/naics~31-33](http://factfinder.census.gov/bkmk/table/1.0/en/ECN/2012_US/31A2/0400000US15/naics~31-33)> accessed July 1, 2015; and calculations by the Hawaii State Department of Business, Economic Development & Tourism.

**Table 22.03-- STATISTICAL SUMMARY OF MANUFACTURING  
(NAICS 31-33), BY COUNTY: 2012**

[For the State, industries with 100 employees or more; for the counties, industries with 500 employees or more. Statistics based on the 2012 North American Industry Classification System (NAICS)]

<b>Subject</b>	<b>State total</b>	<b>City and County of Honolulu</b>	<b>Hawaii</b>	<b>Maui</b>	<b>Kauai</b>
All establishments 1/ With 20 employees or more	796 126	544 106	112 13	99 7	41 -
All employees					
Number	11,440	9,076	1,182	997	185
Payroll (\$1,000)	465,024	370,762	46,354	41,107	6,801
Production workers					
Number	7,396	5,836	823	623	114
Hours (1,000)	13,640	10,715	1,463	1,261	201
Wages (\$1,000)	257,974	201,848	26,236	25,641	4,249
Value added by manufacture (\$1,000)	1,101,021	761,410	145,838	172,964	20,809
Cost of materials 2/ (\$1,000)	6,740,826	6,486,422	133,398	104,138	16,868
Value of shipments 2/ (\$1,000)	(D)	(D)	283,326	(D)	(D)
Total capital expenditures (\$1,000)	108,404	84,849	10,304	12,318	933

D Withheld to avoid disclosing data for individual companies; data are included in higher level totals.

1/ Includes establishments with payroll at any time during the year.

2/ Aggregate of cost of materials and value of shipments include extensive duplication since products of some industries are used as materials by others.

Source: U.S. Census Bureau, 2012 Economic Census: EC1231A1, "Manufacturing, Geographic Area Series, Industry Statistics for the States, Metropolitan and Micropolitan Statistical Areas, Counties, and Places: 2012" (June 2015) <[http://factfinder.census.gov/bkmk/table/1.0/en/ECN/2012\\_US/31A1/0400000US15|0400000US15.05000/naics~31-33](http://factfinder.census.gov/bkmk/table/1.0/en/ECN/2012_US/31A1/0400000US15|0400000US15.05000/naics~31-33)> accessed July 6, 2015.

**Table 22.04-- MANUFACTURING, BY SELECTED INDUSTRY GROUP  
(NAICS 31-33): 2014**

[Industry groups with 950 employees or more. Statistics based on the 2012 North American Industry Classification System (NAICS)]

<b>Subject</b>	<b>Total</b>	<b>Food NAICS 311</b>	<b>Food, bakeries &amp; tortilla NAICS 3118</b>	<b>Printing &amp; related support NAICS 323</b>	<b>Printing &amp; related support NAICS 3231</b>	<b>Non- metallic mineral NAICS 327</b>
All employees						
Number	11,648	5,024	2,217	608	608	892
Payroll (\$1,000)	533,841	187,920	72,370	25,882	25,882	55,325
Production workers						
Number	7,622	3,145	1,397	424	424	690
Hours (1,000)	13,873	5,346	1,831	869	869	1,568
Wages (\$1,000)	309,623	103,024	42,280	16,457	16,457	40,258
Total cost of materials (\$1,000) 1/	5,029,738	638,729	122,471	54,749	54,749	122,509
Total value of shipments (\$1,000) 1/	6,295,696	1,222,494	289,583	(D)	(D)	(D)
Value added (\$1,000)	1,014,207	592,627	165,674	82,166	82,166	186,963

D Withheld to avoid disclosing data for individual companies; data are included in higher level totals.

1/ Aggregate of total cost of materials and total value of shipments includes extensive duplication, since products of some industries are used as materials of others.

Source: U.S. Census Bureau, Annual Survey of Manufactures: AM1431AS101: Geographic Area Statistics: Statistics for All Manufacturing by State: 2014 <<http://factfinder.census.gov/faces/tableservices/jsf/pages/productview.xhtml?src=bkmk>> accessed April 8, 2016.

**Table 22.05-- MANUFACTURING, EMPLOYMENT AND WAGES  
(NAICS 31-33), BY SELECTED NAICS CODE: 2014**

[Includes only establishments with payroll. Statistics based on the 2012 North American Industry Classification System (NAICS)]

NAICS code	Kind of business	Average establishments	Annual average employment	Total annual wages (\$1,000)	Annual wages per employee
	Total	930	13,890	573,292	41,274
311	Food	297	6,605	197,491	29,901
3112	Grain and Oilseed milling	3	48	1,694	35,549
3113	Sugar & confectionery product	21	820	30,967	37,745
3114	Fruit & vegetable preserving & specialty	17	362	10,044	27,726
3115	Dairy product	14	379	16,499	43,552
3116	Animal slaughtering & processing	18	439	14,947	34,075
3118	Bakeries & tortilla	136	2,580	65,543	25,404
3119	Other food	84	1,936	56,874	29,376
312	Beverage and tobacco product	27	914	43,311	47,382
3121	Beverage	27	914	43,311	47,382
314	Textile product mills	28	177	6,319	35,633
3141	Textile furnishings mills	8	111	4,391	39,439
3149	Other textile product mills	20	66	1,928	29,212
315	Apparel	59	497	14,303	28,793
3212	Plywood & engineered wood product	5	90	2,923	32,627
322	Paper	4	52	2,772	53,385
3222	Converted paper product	4	52	2,772	53,385
323	Printing & related support activities	105	799	28,747	35,975
3231	Printing & related support activities	105	799	28,747	35,975
324	Petroleum and coal products	7	475	54,797	115,282
325	Chemical	33	377	18,498	49,066
3251	Basic chemical	7	119	7,294	61,082
3254	Pharmaceutical and medicine	4	98	5,528	56,645
326	Plastics & rubber products	20	306	13,694	44,813
327	Nonmetallic mineral product	52	881	57,353	65,093
3271	Clay product and refractory	4	29	639	22,157
3272	Glass and glass product	8	37	964	26,114
3273	Cement & concrete product	25	699	50,383	72,122
3279	Other nonmetallic mineral products	16	117	5,367	45,968
332	Fabricated metal product	43	312	17,544	56,200
3323	Architectural and structural metals	30	220	11,526	52,432
334	Computer & electronic product	12	186	13,975	74,969

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**Table 22.05-- MANUFACTURING, EMPLOYMENT AND WAGES  
(NAICS 31-33), BY SELECTED NAICS CODE: 2014 -- Con.**

<b>NAICS code</b>	<b>Kind of business</b>	<b>Average establishments</b>	<b>Annual average employment</b>	<b>Total annual wages (\$1,000)</b>	<b>Annual wages per employee</b>
336	Transportation equipment	27	739	45,855	62,078
3366	Ship & boat building	20	712	44,366	62,275
337	Furniture & related product	52	351	15,776	45,000
3371	Household and institutional furniture	41	257	11,130	43,322
339	Miscellaneous	130	862	29,400	34,107
3391	Medical equipment & supplies	33	177	6,582	37,276
3399	Other miscellaneous	97	685	22,818	33,290

Source: U.S. Bureau of Labor Statistics, Quarterly Census of Employment and Wages, "Private, All Industry Aggregations, Hawaii 2014 Annual Averages, All Establishment Sizes"  
<[http://www.bls.gov/cew/apps/table\\_maker/v4/table\\_maker.htm#type=11&year=2014&qtr=A&own=5&area=15000&supp=0](http://www.bls.gov/cew/apps/table_maker/v4/table_maker.htm#type=11&year=2014&qtr=A&own=5&area=15000&supp=0)> accessed July 10, 2015.

**Table 22.06-- GENERAL EXCISE TAX BASE FOR MANUFACTURING:  
1987 TO 2015**

[In thousands of dollars. Data exclude sugar processing, pineapple canning, and petroleum refining, and are on a cash basis accounting. Manufactured goods shipped out of State were exempted from the general excise tax by Act 239, SLH 1987, effective January 1, 1988. Calendar year in which reported, including "prior years" reports. Income received in December is reported the following January, hence these annual totals generally refer to income received in the 12-month period ending November 30]

<b>Year</b>	<b>Tax base</b>	<b>Year</b>	<b>Tax base</b>	<b>Year</b>	<b>Tax base</b>
1987	595,140	1997	581,259	2007	766,208
1988	629,303	1998	535,371	2008	795,352
1989	630,997	1999	585,305	2009	752,237
1990	728,387	2000	586,039	2010	708,787
1991	714,407	2001	611,292	2011	695,442
1992	714,470	2002	612,658	2012	646,969
1993	717,423	2003	638,863	2013	655,222
1994	618,238	2004	642,245	2014	701,988
1995	614,771	2005	738,573	2015	750,372
1996	622,889	2006	781,626		

Source: Hawaii State Department of Taxation, "General Excise and Use Tax Base" (annual) and as revised. Beginning in 1997, <[http://tax.hawaii.gov/stats/a5\\_3txcolrptarchive/](http://tax.hawaii.gov/stats/a5_3txcolrptarchive/)> accessed April 8, 2016.

**Table 22.07-- 25 LARGEST INDUSTRIAL AND HIGH-TECHNOLOGY  
PARKS, BY ISLAND: 2010 TO 2013**

[The 2014-2015 *Book of Lists* does not include Industrial & Technology Parks]

Subject	State total	Hawaii	Maui	Molokai	Oahu	Kauai
2010						
Number of parks	25	4	5	1	13	2
Total acres	4,983.52	1,864.22	777.30	16.50	2,256.50	69.00
Developed acres	2,932.10	569.50	205.30	6.70	2,081.60	69.00
Number of tenants 1/	1,125	207	20	(NA)	883	15
Number of owners 2/	537	111	194	9	213	10
2011						
Number of parks	25	4	5	1	13	2
Total acres	4,753.38	1,864.00	701.30	16.50	2,102.58	69.00
Developed acres	2,917.68	609.00	251.30	6.70	1,981.68	69.00
Number of tenants 3/	733	216	20	(NA)	482	15
Number of owners 4/	438	111	145	9	163	10
2012						
Number of parks	25	4	5	1	13	2
Total acres	4,748.88	1,864.00	701.30	16.50	2,098.08	69.00
Developed acres	2,927.38	614.00	251.30	(NA)	1,993.08	69.00
Number of tenants 3/	721	212	20	(NA)	474	15
Number of owners 5/	377	111	90	(NA)	166	10
2013 6/						
Number of parks	25	4	5	1	13	2
Total acres	4,907.20	1,864.00	701.30	16.50	2,256.40	69.00
Developed acres	3,021.70	614.00	251.30	(NA)	2,087.40	69.00
Number of tenants 7/	691	212	20	(NA)	444	15
Number of owners 5/	408	111	90	(NA)	197	10

NA Not available.

1/ Data on number of tenants not available for 8 parks: 4 on Maui, 1 on Molokai, 2 on Oahu and 1 on Kauai.

2/ Data on number of owners not available for 3 parks: 1 on Maui, 1 on Oahu and 1 on Kauai.

3/ Data on number of tenants not available for 9 parks: 4 on Maui, 1 on Molokai, 3 on Oahu and 1 on Kauai.

4/ Data on number of owners not available for 7 parks: 2 on Maui, 4 on Oahu and 1 on Kauai.

5/ Data on number of owners not available for 9 parks: 3 on Maui, 1 on Molokai, 4 on Oahu and 1 on Kauai.

6/ Data revised from original list published in Vol. 51, No. 33 (October 11, 2013), p. 18.

7/ Data on number of tenants not available for 10 parks: 4 on Maui, 1 on Molokai, 4 on Oahu and 1 on Kauai.

Source: *Pacific Business News*, Vol. 47, No. 46 (January 8, 2010), p. 15; Vol. 48, No. 47 (January 14, 2011), p. 16; Vol. 50, No. 32 (October 5, 2012), p. 18; Vol. 51, No. 33 (October 11, 2013), p. 18; and *Book of Lists* (2014) Vol. 51, No. 43 (December 20, 2013), p. 76.

**Table 22.08-- PINEAPPLE COMPANIES AND CANNERIES, AND  
SUGAR COMPANIES AND MILLS, 1955 TO 2015;  
AND BY ISLAND: 2015**

Year	Pineapple (end of canning season)		Sugar (December 31)	
	Companies	Canneries	Companies 1/	Mills
1955	10	8	28	26
1960	8	9	27	27
1965	6	6	25	27
1970	4	4	23	26
1975	3	3	16	17
1980	3	3	15	14
1985	3	2	14	12
1990	4	2	12	12
1995	3	1	8	10
2000	3	1	3	4
2005	3	1	2	2
2006	3	1	2	2
2007	2	-	2	2
2008	2	-	2	2
2009	2	-	1	1
2010	2/ 2	-	1	1
2011	2/ 2	-	1	1
2012	2/ 2	-	1	1
2013	2/ 2	-	1	1
2014	2/ 2	-	1	1
2015	2/ 2	-	1	1
ISLAND: 2015				
Hawaii	-	-	-	-
Maui	2/ 1	-	1	1
Oahu	2/ 1	-	-	-
Kauai	-	-	-	-

1/ In operation; excludes cooperatives.

2/ Includes Dole Food Company Hawaii & Haliimaile Pineapple Company, might exclude smaller diversified farms.

Source: Pineapple Growers Association of Hawaii, records; *Hawaiian Sugar Manual* (annual); Dole Food Company, records; Hawaii Agriculture Research Center, records; and Hawaiian Commercial & Sugar Company, records.

**Table 22.09-- SUGAR AND MOLASSES PRODUCTION: 1991 TO 2015**

Year	Cane land (acres)		Cane used for sugar (short tons)	Sugar produced (short tons)		Molasses produced (short tons)
	Total area	Harvested area 1/		96° raw value	Equivalent refined	
1991	155,609	67,716	5,852,668	724,100	676,744	202,214
1992	145,790	62,123	5,432,286	652,304	609,643	203,739
1993	121,322	64,705	5,506,072	677,405	633,103	211,658
1994	98,413	64,951	5,268,859	658,538	615,470	200,835
1995	81,957	48,507	3,952,347	492,346	460,147	163,305
1996	68,816	36,769	3,542,460	437,262	408,665	145,369
1997	67,820	32,033	2,923,594	356,917	333,575	131,173
1998	67,585	30,347	2,725,744	353,893	330,748	125,909
1999	60,758	35,329	2,891,499	367,532	343,495	141,481
2000	43,821	30,194	2,364,357	301,165	281,469	101,329
2001	50,410	19,293	1,876,613	246,203	230,101	85,894
2002	47,476	21,311	2,108,810	270,084	252,421	89,885
2003	47,733	19,851	2,029,761	261,009	243,939	89,631
2004	43,465	21,790	1,978,821	257,866	241,002	80,466
2005	40,145	21,735	1,754,581	252,342	235,839	72,675
2006	42,080	20,413	1,614,691	213,185	199,243	65,505
2007	41,762	20,385	1,492,357	206,008	192,535	62,231
2008	39,663	20,426	1,422,296	185,171	173,061	62,278
2009	39,812	20,244	2/ 973,876	176,208	164,684	2/ 40,631
2010	34,693	15,488	1,195,345	171,949	160,704	50,161
2011	35,532	15,063	1,286,373	182,582	169,801	51,106
2012	36,746	15,867	1,259,453	178,549	166,872	49,300
2013	35,556	15,443	1,351,087	191,351	178,837	53,365
2014	35,556	14,193	1,261,235	161,525	172,828	51,615
2015	35,556	12,907	1,146,996	137,556	137,556	45,605

1/ The average growth of a crop is 22 to 26 months. Only a portion of the total acreage in cane is harvested each year.

2/ Gay & Robinson data not available.

Source: Hawaiian Sugar Planters' Association, *Hawaiian Sugar Manual* (annual), and records; Hawaii Agriculture Research Center, records; and Hawaiian Commercial & Sugar Company, records.

**Table 22.10-- VALUE OF SALES FOR PINEAPPLE AND SUGAR PRODUCTION:  
1990 TO 2011**

[In millions of dollars]

Year	Pineapple		Sugar	
	Canned fruit and juices 1/	Fresh market sales 2/	Raw sugar 96°	Commercial molasses
1990	161.6	54.3	319.0	9.9
1991	172.7	51.9	261.0	9.7
1992	141.8	55.9	229.2	8.4
1993	86.6	54.0	242.9	9.0
1994	81.1	53.0	239.2	8.7
1995	72.5	62.5	190.5	9.7
1996	78.2	68.8	160.8	8.0
1997	73.0	63.7	127.5	5.0
1998	81.3	63.8	130.3	2.8
1999	72.3	72.5	129.5	1.8
2000	60.8	71.4	93.1	2.8
2001	67.7	68.9	86.4	4.2
2002	71.0	73.0	95.9	4.4
2003	64.4	78.5	95.9	3.1
2004	57.3	65.9	91.7	2.4
2005	49.8	63.6	87.9	4.6
2006	(NA)	60.5	74.8	4.9
2007	(NA)	(D)	70.9	5.4
2008	(NA)	(D)	66.1	5.3
2009	(D)	(D)	65.8	7.8
2010	(D)	(D)	104.2	5.4
2011	(D)	(D)	116.8	8.4

NA Not available.

D Data not shown separately to avoid disclosure of individual operations.

1/ Value of canned fruit and juices and by-product shipped out-of-State and sold within State.

2/ Includes "fresh cut". Prior to 2005, value FAS shipping point for outshipments, delivered wholesalers local sales.

Source: USDA National Agricultural Statistics Service, Hawaii Annual Statistics Bulletin (annual)  
<[http://www.nass.usda.gov/Statistics\\_by\\_State/Hawaii/Publications/Annual\\_Statistical\\_Bulletin/index.asp](http://www.nass.usda.gov/Statistics_by_State/Hawaii/Publications/Annual_Statistical_Bulletin/index.asp)>  
accessed June 17, 2013; and records.