

REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii

MINUTES OF MEETING

The agenda for this meeting was filed with the Office of the Lieutenant Governor, as required by Section 92-7(b), Hawaii Revised Statutes.

Date: Friday, July 27, 2001

Time: 9:00 a.m.

Place: Kapuaiwa Room
HRH Princess Victoria Kamamalu Building
1010 Richards Street, Second Floor
Honolulu, Hawaii

Present: John Ohama, Chair
Michael Ching, Vice Chair
Charles Aki, Member
Casey Choi, Member (Late Arrival)
Patricia Choi, Member
Mitchell Imanaka, Member
Iris Okawa, Member

Calvin Kimura, Supervising Executive Officer
Alan Taniguchi, Executive Officer
Lorene Arata, Real Estate Specialist
Gina Watumull, Condominium Specialist
Cheryl Leong, Condominium Specialist
Gordon Arakaki, Condominium Recodification Attorney
Jay Paige, Deputy Attorney General
Irene Kotaka, Secretary

Tonya Rothman, Paradise Island Properties, Inc.
Ronald P. Thames
Leona Soto, Century 21 Liberty Homes, Inc.
Marcie Thames
Philip Leas, Esq., Legacy Partners Residential, Inc.
Mark D. Hecht

Excused: Alfredo Evangelista, Member
Peter Rice, Member

Call to Order: The Chair called the meeting to order at 9:07 a.m., at which time quorum was established.

Executive Officer's Report: **Announcements, Introductions, Correspondence and Additional Distribution**

Additions to the Agenda

Upon a motion by Commissioner Ching, seconded by Commissioner Okawa, it was voted on and unanimously carried to add the following items to the agenda:

4. Committee Reports
 - c. Condominium Review Committee
 - 3) CAI Leadership Conference – October 2001
6. Licensing – Questionable Applications
 - f. Frank J. Zuzak
 - g. Lawrence E. Key
 - h. Christie L. Wislicenus

Additional Distribution

The following materials were distributed to the Commissioners prior to the start of the meeting:

4. Committee Reports
 - a. Laws and Rules Review Committee
Clarification Issues (Deferred from the July 11, 2001 Meeting)
6. Licensing – Questionable Applications
 - a. Ronald Thames

Minutes of Previous Meetings

Upon a motion by Commissioner Ching, seconded by Commissioner Okawa, it was voted on and unanimously carried to approve the minutes of the June 29, 2001 Real Estate Commission meeting as circulated.

Chair's Report:

No Chair's report was presented.

Committee Reports:

Laws and Rules Review Committee

Upon a motion by Commissioner Okawa, seconded by Commissioner P. Choi, it was voted on and unanimously carried to accept the report of the July 11, 2001 Laws and Rules Review Committee meeting as follows:

1. Minutes of Previous Meetings – **Accept** the minutes of the June 14, 2001 meeting.
2. Program of Work, FY02
 - a. Real Estate Recovery Fund
 - 1) **Recommend adoption** of the Real Estate Recovery Fund Counsel's recommendation that the Commission only renew judgments and tax intercept payments over \$500 and less than ten years old.
 - 2) **Recommend approval** of the Real Estate Recovery Fund Counsel's request to refund \$455 to Kerry Barker.
 - b. Rulemaking, Chapter 99, HAR, Real Estate Brokers and Salespersons and SWAT – Clarification Issues – Defer discussion and decision making to the July 27, 2001 Real Estate Commission meeting.
 - c. Neighbor Island Outreach – Hawaii Island, monthly committee meetings to be held on Monday, August 6, 2001, at the Outrigger Waikoloa Resort as follows:

- | | | |
|--|-----------|---------------------------------|
| | 1:00 p.m. | Laws and Rules Review Committee |
| | 1:30 p.m. | Education Review Committee |
| | 2:30 p.m. | Condominium Review Committee |
3. Special Issues
 - a. Request for Interpretation – Goodwin Proctor, LLP, dated June 11, 2001 – Defer discussion and decision making to the August 6, 2001 Laws and Rules Review Committee meeting.
 - b. Request for Interpretation – Bill Ramsey, Inc., dated June 13, 2001 – Staff to respond to Mr. Ramsey.
 - c. Indiana Real Estate Commission Reciprocal MOU – Staff to work with the Deputy Attorney General in developing proposed legislation regarding reciprocal agreements.
 4. ARELLO, Other Organizations and Jurisdictions – **Recommend approval** to send two Commissioners and one staff member to the ARELLO Annual Conference, to be held on October 13 to 16, 2001, in Memphis, Tennessee, subject to the Governor's fiscal policy and budgetary approval.
 5. Budget and Finance Report – RERF – **Recommend acceptance** of the Real Estate Recovery Fund Balance Report as of March 31, 2001.
 6. Next Meeting: Monday, August 6, 2001
Outrigger Waikoloa Beach Hotel
69-275 Waikoloa Beach Drive
Waikoloa, Hawaii

Commissioner C. Choi arrived.

Education Review Committee

Upon a motion by Commissioner Aki, seconded by Commissioner P. Choi, it was voted on and unanimously carried to accept the report of the July 11, 2001 Education Review Committee meeting as follows:

1. Minutes of June 14, 2001 – **Accept.**
2. Continuing Education Administration, Curriculum, Courses, Providers, and Instructors – Applications
 - a. Elective Course – “Basic 1031 Tax Deferred Exchanges,” Author/Owner/Provider: Professional Exchange Accommodators; Instructors: Daniel E. McCabe, National Association of CLE's and Gary R. Gorman, National Association of CPA's; Course Categories: Real Estate Law and Real Estate Tax Law; Credit Hours: 3 – **Recommend approval.**
 - b. Elective Course – “Advanced 1031 Tax Deferred Exchanges,” Author/Owner/Provider: Professional Exchange Accommodators; Instructors: Daniel E. McCabe, National Association of CLE's and Gary R. Gorman, National Association of CPA's; Course Categories: Real Estate Law and Real Estate Tax Law; Credit Hours: 3 – **Recommend approval.**
 - c. Provider – Kauai Board of REALTORS® - **Recommend approval** subject to submission of proof of surety bond coverage.

- d. Elective Course – “Understanding Contracts Part I,”
Author/Owner: Abe Lee, Provider: Abe Lee Seminars,
Course Category: Contracts, Credit Hours: 3 –
Recommend approval subject to a cautionary note to
author/owner that instructor should inform students that
when referring to technical issues of the law it is always
advisable to check with an attorney especially when
drafting original language in contracts.
- e. 2001-2002 Continuing Education Providers and Courses
Ratification List – **Recommend ratification** of the
following recertifications/reregistrations:

<u>Course</u>	<u>Effective Date</u>
"Avoiding Pitfalls in the Closing Process for 2002 and Beyond" (fka Avoiding Pitfalls in the Closing Process for 2000 and Beyond) (Owner/Author: Hawaii Association of REALTORS®)	07/09/01
- 3. Prelicensing Education Administration, Curriculum, Schools,
Instructors, and Equivalency
 - a. Administrative Issues – Policy for Independent Study
Courses – In addition to the previously adopted
policy/standards **recommend adoption** of the
submission of the following for the approval of prelicense
independent study courses:
 - 1) Completed application form from the prelicense
school.
 - 2) Total fees: \$150 (\$50 non-refundable
application fee, \$100 additional course offering)Also, Staff to draft a supplemental prelicense instructor
application form for the offering of independent study
courses and the use ARELLO guidelines as a guide in
creating this form.
 - b. Applications
 - 1) Instructor – Jonathon C. Hudson – Broker
Curriculum; Substitute Instructor: Salesperson
and Broker Curriculums – **Recommend
approval.**
 - 2) Independent Study Course – Salesperson;
Author/Owner/School: Seiler School of Real
Estate – **Recommend approval** subject to the
following:
 - a. Students must submit an evaluation
form directly to the Commission upon
completion of the course, until directed
to cease.
 - b. When the supplemental instructor
application form is available, instructor
must complete and submit the form to
the Commission.Also, Staff to prepare a report on the pass/fail
exam ratio for students who complete this
course.
- 4. Administration of Examinations – ASI – Deferred Item
RecruitSmart – **Recommend approval** to allow ASI to offer the
RecruitSmart subscription service to Hawaii candidates only if
candidates affirmatively state that the candidate elects to

participate in the service and that there is a built-in mechanism for candidates to opt out of the service.

5. Budget and Finance Report (REEF)
 - a. Morgan Stanley Dean Witter Investment Report – **Recommend to delegate** Commissioners Rice, Evangelista and Ohama and EO Taniguchi the responsibility and opportunity to investigate the Real Estate Education Fund and Real Estate Recovery Fund portfolios and make recommendations to the Commission.
 - b. March 2001 Report – **Recommend acceptance** of the March 2001 Real Estate Education Fund report.
6. Next Meeting: Monday, August 6, 2001
1:30 p.m.
Outrigger Waikoloa Beach Hotel
69-275 Waikoloa Beach Drive
Waikoloa, Hawaii

Condominium Review Committee

Upon a motion by Commissioner Imanaka, seconded by Commissioner P. Choi, it was voted on and unanimously carried to accept the report of the July 11, 2001 Condominium Review Committee meeting as follows:

1. Minutes of June 14, 2001 - **Accept.**
2. Condominium Governance and Management
 - a. AOA Registrations, June 2001 – 2003 Biennium Registration – **Recommend approval** to ratify effective dates for AOA registrations received for the 2001-2003 biennium through June 30, 2001, effective July 1, 2001.
 - b. Condominium Seminars and Symposium
 - 1) Condominium Symposium Proposals - **Recommend deferral** for further study by the CRC Chair and to report to the CRC committee the Chair's findings.
 - 2) HAR – “Fair Housing; 2001 and Beyond” – recap – **Recommend to accept** recap subject to verification of the amounts.
3. CPR Registration, Developer's Public Reports
 - a. June 2001 – **Recommend approval** to ratify issuance of effective dates of the developer's public reports and extensions issued for the month of June 2001.
 - b. CPR Workshops and Meetings – **Recommend approval** of the recommendations from the Condominium Consultants Workshop held June 25, 2001 as set forth in the Co-Chairs memorandum dated July 2, 2001 as Commission's informal non-binding decisions/ interpretation.
 - c. Limited Equity Housing Cooperatives – SWAT consideration – **Recommend deferral** to the Real Estate Commission meeting of July 27, 2001.
4. CEF Budget and Finance Report – **Recommend to accept** unaudited report as of March 31, 2001.

5. Neighbor Island Outreach – Hawaii Island, monthly committee meetings to be held on Monday, August 6, 2001 at the Outrigger Waikoloa at 1:00 pm LRRC, 1:30 pm ERC, 2:30 pm CRC.
6. Next Meeting: **Monday, August 6, 2001**
2:30 p.m.
Outrigger Waikoloa Beach Hotel
69-275 Waikoloa Beach Drive
Waikoloa, Hawaii

CAI Leadership Conference – Upon a motion by Commissioner Ching, seconded by Commissioner P. Choi, it was voted on and unanimously carried to approve one Commissioner, one staff member and the Recodification Attorney to attend the CAI Leadership Conference, to be held on October 18 to 20, 2001, in Charlotte, North Carolina, subject to Governor's fiscal policy and budgetary approval.

SWAT – The Chair reported that the Commissioners who had participated in the SWAT project had been invited to attend the ceremony.

Real Estate Seminars – Seminar, IDW, and/or CE Course – The SEO reported that today was the internal deadline for the CE Core Course. The course will be presented at the HAR Annual Meeting on August 8, 2001, in Waikoloa, Hawaii.

The Chair stated that he had received a call from an instructor who was asking if certificates could be issued for courses taken on the mainland. The caller was informed that the courses must be given through a Hawaii provider. The local Boards are gradually becoming registered as CE providers.

The Commission is researching the options for handling courses being offered by out-of-state providers.

Licensing and
Registration -
Ratification:
Licensing –
Questionable
Application:

Upon a motion by Commissioner Ching, seconded by Commissioner Aki, it was voted on and unanimously carried to ratify the attached list.

Ronald Thames

Ronald Thames was asked if he wished to have his application for a real estate salesperson's license considered in executive session. Mr. Thames accepted the offer.

Executive Session:

Upon a motion by Commissioner Ching, seconded by Commissioner Okawa, it was voted on and unanimously carried to enter into executive session, pursuant to Section 92-5(a)(1), HRS, "To consider and evaluate personal information relating to individuals applying for professional or vocational licenses cited in section 26-9 or both;".

Upon a motion by Commissioner Ching, seconded by Commissioner Imanaka, it was voted on and unanimously carried to move out of executive session.

Licensing -
Questionable
Applications:

Lawrence E. Key

Lawrence Key was asked if he wished to have his application for a real estate salesperson's license considered in executive session. Mr. Key accepted the offer.

Executive Session:

Upon a motion by Commissioner Ching, seconded by Commissioner Okawa, it was voted on and unanimously carried to enter into executive session, pursuant to Section 92-5(a)(1), HRS, "To consider and evaluate personal information relating to individuals applying for professional or vocational licenses cited in section 26-9 or both;"

Upon a motion by Commissioner Ching, seconded by Commissioner Imanaka, it was voted on and unanimously carried to move out of executive session.

Licensing -
Questionable
Applications:

Mark D. Hecht

Mark Hecht was asked if he wished to have his application for a real estate salesperson's license considered in executive session. He declined the offer.

Mr. Hecht thanked the Commission for allowing him the courtesy of appearing before them. He stated that he did not have any additional handouts. Mr. Hecht also thanked Real Estate Specialist Arata for helping him through the licensing process. Mr. Hecht stated that there were a few years of his life in which he was involved in substance abuse. He has not had any problems since then. He has been clean and sober for over twelve years. He is involved in the recovery community and does volunteer work with the inmates at the Maui Community Correctional Center. He also works with the youth at the Maui Youth and Family Services. He is a different person today. He feels bad about what he did. He has changed his ways and the values and principles that he lives by. It is very important for him to get his real estate license, so important that he flew over to speak to the Commission.

Upon a motion by Commissioner Ching, seconded by Commissioner Okawa, it was voted on and unanimously carried to take this matter under advisement.

Paradise Island Properties, Inc.

Tonya Rothman, an officer of Paradise Island Properties, Inc., was asked if she wished to have the real estate corporation application considered in executive session. She declined the offer.

Ms. Rothman distributed additional information. Ms. Rothman stated that she was surprised when she found out that RICO records reflected a disciplinary action. She stated that they had entered into a Settlement Agreement to avoid disciplinary action. She stated that it appeared that the RICO record was wrong and that it should not have said that disciplinary action was taken. She stated that they had appeared before the Maui Board of REALTORS' Ethics and Arbitration Committee, and they were cleared of everything.

Ms. Rothman stated that they had hired an investigator who discovered that the man who filed the complaint was involved in 80 court proceedings from 1973 to 1988. She provided copies of the information that was documented by the hired investigator.

Ms. Rothman stated that in the Settlement Agreement, they were assessed an administrative fine because they were using a second tradename, which was not allowed.

Ms. Rothman stated that, with regard to the current pending complaint, the renter claimed that he did not receive a copy of the rental agreement and tried to cancel on the morning of the booking because of the millennium scare. A copy of the property management agreement was faxed to the renter, along with a copy of the agreement. The owner of the property understands that the real estate licensee does not in any way represent the renter.

Ms. Rothman was asked if the complaint had been resolved or if the complaint was still pending. She answered that it was still pending.

The Deputy Attorney General informed Ms. Rothman that after RICO has finished its investigation, the complaint may come before the Commission and so she should not discuss the facts of the pending complaint.

Ms. Rothman stated that she is disputing the current pending complaint, but understands the Commission's position.

Ms. Rothman stated that she is a real estate salesperson. She is not licensed as a real estate broker. She stated that although the questions were answered "yes," in order that there may be no misunderstanding, if the application is approved, they have entered into an agreement with a real estate broker. She stated that Douglas Joy, the proposed principal broker, will fly in on Monday to handle this.

Ms. Rothman stated that her mother has had a real estate license for 14 years. Ms. Rothman stated that it was her lifetime dream to have a real estate license.

Ms. Rothman stated that she is the sole owner of Paradise Island Properties, Inc. Her intention is to change brokers once the corporation is approved. The corporation license, if approved, will be inactive. Ms. Rothman stated that she is currently associated with another company, but she did not want to change brokers until the corporation is approved. Once the corporation is approved, she will submit the Change Form.

Ms. Rothman stated that her previous husband owned Kaanapali Properties, Inc. She received building space as a part of the divorce settlement. She wants to keep the building for a real estate company and does not want to change careers.

The SEO informed Ms. Rothman of the changes to the laws and rules which places more responsibility on the principal broker. The principal broker is also responsible for the management of the client trust account. The Commission has always had concerns about "straw" brokers where

principal brokers are appointed in name only and do not have direct control over the client trust account funds. The principal broker is the person that RICO will pursue action against if there should be any mismanagement of funds. Ms. Rothman stated that she is aware of that. Mr. Joy is currently a full-time principal broker with another real estate company.

Ms. Rothman stated that she has very strong opinions on how trust funds should be handled. She has never handled the client trust funds and does not intend to handle it in the future. She stated that she is aware of the "straw" broker, has observed it, and does not agree with it.

In light of the pending complaint, the Commissioners returned the supplemental information that Ms. Rothman distributed to her.

Upon a motion by Commissioner Ching, seconded by Commissioner Aki, it was voted on and unanimously carried to take this matter under advisement.

Legacy Partners Residential, Inc.

Philip Leas, attorney for Legacy Partners Residential, Inc., was present at the meeting to answer any questions regarding the real estate corporation application. Mr. Leas was asked if he wished to have the application considered in executive session. He declined the offer.

Mr. Leas stated that the allegations were based on technical violations and no harm was done. Mr. Leas urged the Commission to approve the application. The proposed principal broker is Annette C. Pothul, who is married to Doug Pothul.

Upon a motion by Commissioner Ching, seconded by Commissioner P. Choi, it was voted on and unanimously carried to take this matter under advisement.

Committee Reports:

Laws and Rules Review Committee

Clarification Issues – The amended rules changed the filing deadline for new applicants from 90-days to two years. There is currently no specific rule citing filing deadlines for restoration candidates.

Deputy Attorney General Wong had stated previously that the preliminary decision was that the Commission could be consistent with past practice and extend the deadline to two years. If the Commission held to that practice, the Commission may want to make changes during the next rule making session.

The new applicant would have gone through the prelicensing course and would not, during the worst-case scenario, have been out of school more than six years. They have two years from the date that they completed the class to pass the real estate licensing examination and two years from the date of passing the exam to submit an application for license.

Commissioner Ching stated that applicants generally do not forget everything that they learned during the course and their passing the

exam shows that there is some competency on their part. Most people who want to restore their license have the goal of getting back into the real estate industry.

The Chair asked why the deadline for the restoration candidates was tied to the same deadline for new applications.

Deputy Attorney General Paige stated that historically, he did not know why it was tied together.

The SEO stated that because there were no specific rules relating to the deadline for restoration candidates, the Commission has historically imposed the same deadlines upon restoration candidates.

The Commission could develop rules, which would set forth a deadline for restoration candidates.

The Chair suggested that the Commission refer this matter to the Laws and Rules Review Committee for further research and that it develop proposed rules for next year.

Commissioner Aki stated that the examination requirement for restoration is a protection to the consumers. If the restoration candidate has not studied for the examination, they will have a difficult time passing it.

The SEO reported that some States accept the application at the beginning of the process and then determines if the person qualifies for the license. Some States also handle the questionable applications from the start.

Upon a motion by Commissioner Ching, seconded by Commissioner Okawa, it was voted on and unanimously carried that based on advisement from the Deputy Attorney General that due to the absence of new specific rules and a prior history of applying to restoration candidates the rule that applied to new licensing candidates, a restoration candidate must successfully pass both sections of the exam within a two year period after the first examination date and shall submit a complete restoration application, including evidence of exam passage within two years of the date of passage of the exam. Also, refer this issue to the Laws and Rules Review Committee for further study and consideration for rule making that provides for an earlier submission of a restoration application. In addition, examine the restoration process for any immediate policy options, especially on the issuance of the partially completed restoration application with a special pass for the examination.

Executive Session:

Upon a motion by Commissioner Ching, seconded by Commissioner P. Choi, it was voted on and unanimously carried to enter into executive session, pursuant to Section 92-5(a)(1), HRS, "To consider and evaluate personal information relating to individuals applying for professional or vocational licenses cited in section 26-9 or both;" and also pursuant to Section 92-5(a)(4), HRS, "To consult with the board's attorney on questions and issues pertaining to the board's powers, duties, privileges, immunities and liabilities;".

Upon a motion by Commissioner Ching, seconded by Commissioner Okawa, it was voted on and unanimously carried to move out of executive session.

Committee Reports:

Condominium Review Committee

Limited Equity Housing Cooperatives – Upon a motion by Commissioner Imanaka, seconded by Commissioner Ching, it was voted on and unanimously carried to approve the submission of an administration bill based on SWAT purpose to "deregulate" the law on limited equity housing cooperatives (Chapter 421H) and repeal the duplicative registration requirement with the Commission and align it with the same registration requirements of cooperative housing corporations (Chapter 421I).

Licensing -
Questionable
Applications:

Ronald P. Thames

After a review of the information presented by the applicant, Commissioner Aki moved to approve the conditional real estate salesperson's license of Ronald P. Thames. Commissioner P. Choi seconded the motion. The motion was voted on and unanimously carried.

Mark D. Hecht

After a review of the information presented by the applicant, Commissioner Ching moved to approve the real estate salesperson's license of Mark D. Hecht. Commissioner Aki seconded the motion. The motion was voted on and unanimously carried.

Bruce J. Aguinaldo

After a review of the information submitted by the applicant, Commissioner Ching moved to approve the real estate salesperson's license of Bruce J. Aguinaldo. Commissioner Okawa seconded the motion. The motion was voted on and unanimously carried.

Legacy Partners Residential, Inc.

After a review of the information presented by the applicant, Commissioner Okawa moved to approve the real estate corporation application of Legacy Partners Residential, Inc. Commissioner Imanaka seconded the motion. The motion was voted on and unanimously carried.

Paradise Island Properties, Inc.

After a review of the information submitted by the applicant, Commissioner Ching moved to approve the application of Paradise Island Properties, Inc. Commissioner seconded the motion. The motion was voted on and unanimously carried.

Frank J. Zuzak

After a review of the information submitted by the applicant, Commissioner Ching moved to deny Frank J. Zuzak's request for a waiver of the Hawaii broker's exam requirement to restore his Hawaii's real estate broker's license. Commissioner Okawa seconded the motion. The motion was voted on and unanimously carried.

Lawrence E. Key

After a review of the information submitted by the applicant and based upon consultation with the Deputy Attorney General, Commissioner Ching moved to deny Lawrence E. Key's request to accept his application for a real estate salesperson's license without the required Social Security Number, based on the requirements of Act 95, Session Laws of Hawaii 1995. Commissioner P. Choi seconded the motion. The motion was voted on and unanimously carried.

Christie L. Wislicenus

After a review of the information submitted by the applicant, Commissioner Okawa moved to deny the real estate salesperson's license application of Christie L. Wislicenus unless within sixty (60) calendar days, she submits written proof of payment, an approved written payment plan, or written proof of discharge with the Internal Revenue Service and the State of Hawaii, Department of Taxation, for all outstanding tax obligations. Commissioner P. Choi seconded the motion. The motion was voted on and unanimously carried.

Committee Reports:

Condominium Review Committee

Report on the recodification of Chapter 514A, HRS – The Recodification Attorney stated that he had met with members of the Hawaii Bar Association. Article I should be finished shortly. The first draft should be completed by the end of the year.

Commissioner Imanaka stated that they have been meeting with people to discuss the recodification project and it is being well received. The people that they have met with so far are very happy that the Commission is seeking their input.

REB staff will be working with the Business Registration Division because some of the corporate laws regulated by BREG will impact Section 514A, HRS.

Commissioner Okawa stated that she felt that this was a timely project and it also served as a reminder that the declarations and bylaws for the condominium projects do have meaning.

Next Meeting:

Friday, August 31, 2001
9:00 a.m.
Kapuaiwa Room
HRH Princess Victoria Kamamalu Building
1010 Richards Street, Second Floor
Honolulu, Hawaii

Adjournment: With no further business to discuss, the Chair adjourned the meeting at 10:41 a.m.

Reviewed and approved by:

/s/ Alan Taniguchi
Alan Taniguchi
Executive Officer

August 31, 2001
Date

[X] Approved as circulated.
[] Approved with corrections; see minutes of _____ meeting.

APPROVED APPLICATIONS FOR REAL ESTATE
REAL ESTATE COMMISSION MEETING ON JULY 27, 2001

<u>Brokers – Corporation and Partnership</u>	<u>Effective Date</u>
Marjorie L. Lewis Inc., Island Rentals & Real Estate Marjorie Lewis, PB	06/22/01
Maui Land & Pineapple Company, Inc., Maui Land & Pineapple Company, Commercial Property Division Scott A. Crockford, PB	06/29/01

<u>Brokers – Limited Liability Companies and Partnerships</u>	<u>Effective Date</u>
Property Marketing Professionals, LLC Patricia S. Salvador, PB	06/19/01
Paniolo Properties, LLC, Paniolo Properties Lynne Trouchon, PB	06/29/01

<u>Brokers - Sole Proprietor</u>	<u>Effective Date</u>
Frederick V. Burgart, Frederick V. Burgart, Realtor	06/15/01
Morgen M.E. Bahurinsky, Morgen Realty	06/21/01
Norman S. Hom	06/28/01
Ronald Forsyth Larsen	06/01/01
Annette C. Pothul	06/22/01
Andrea G. Lehman	06/25/01
Debbie J. Floria	06/25/01

<u>Equivalency to Uniform Section of Examination Certificate</u>	<u>Expiration Date</u>
Scott David	06/21/03
Jane R. Crowley	06/27/03
Douglas Robert Turk	07/03/03
Dirk Paul Huffman	07/06/03
Kevin B. Warren	07/06/03
Henry Allen Cooper	07/06/03

<u>Educational Equivalency Certificate</u>	<u>Expiration Date</u>
Henry Allen Cooper	06/27/03
Jane R. Crowley	06/27/03
Daphne Childress	06/27/03
Kevin B. Warren	07/06/03
Rebecca L. Inouye	07/16/03
Steve R. Hamman	07/16/03
Lisa N. Willing	07/16/03

<u>Real Estate Broker Experience Certificate</u>	<u>Expiration Date</u>
Rodney K. Anderson	06/27/03
Graham C. Peake	06/27/03
Steven M. Costello	06/27/03
Warren K. Dote	06/27/03
William L. Thesken	07/03/03
Linda L. Harrison	07/03/03
Leolani F. Kini	07/03/03
M. JoAnn Yee	07/06/03
Jane D. Le Wright	07/12/03

Real Estate Broker (upgrade)

	<u>Effective Date</u>
Carmen L. Magno	06/14/01
Mark E. Isenmann	06/14/01
Mehrdad Elie	06/21/01
Allen P. Perkins, Jr.	06/15/01
Jim Elliott	06/26/01
Norman S. Hom	06/28/01
Herbert M. Lee	06/24/01
Kevin K. Aoki	07/06/01
Tonya L. Bush	07/05/01
Lonny J. McNeil	07/03/01

Restoration – Real Estate Salesperson

	<u>Effective Date</u>
Juan A. Covarrubias	06/18/01
Dometila T. Espiritu	06/25/01

Condominium Managing Agent

	<u>Effective Date</u>
Pegasus Realty, Inc.	07/16/01