#### REAL ESTATE COMMISSION

Professional and Vocational Licensing Division Department of Commerce and Consumer Affairs State of Hawaii

#### MINUTES OF MEETING

The agenda for this meeting was filed with the Office of the Lieutenant Governor as required by Section 92-7(b), Hawaii Revised Statutes.

- Date: Friday, March 30, 1990
- Time: 9:00 a.m.
- <u>Place:</u> Kuhina Nui Room, Second Floor HRH Princess Victoria Kamamalu Building 1010 Richards Street Honolulu, Hawaii
- <u>Present:</u> Peter Yanagawa, Chairman Barbara Dew, Member Yoshiko Kano, Kauai Member Stanley Kuriyama, Member Michele Matsuo, Public Member (Late Arrival) Douglas Sodetani, Maui Member

Calvin Kimura, Executive Secretary Cynthia Yee, Real Estate Specialist Russell Wong, Real Estate Specialist Glenn Grayson, Deputy Attorney General Rodney Maile, Senior Hearings Officer Irene Kotaka, Secretary

John Ramsey, Consultant Joseph Haas, Licensee Barbara Crerar, Licensee Shirley Varoa Tiki Bither, Licensee Kimberly Jean Lum, Licensee Scully Rogers, Licensee Ghary D. Won, Licensee Antoinette M. DeMello, Licensee Bob Middleton, Licensee Thomas Patas, Licensee Cherlyn J. Kong, Licensee Carole A. DiVito, Licensee Henry Alexander, Licensee Robert A. Ewert, Licensee Excused: Marcus Nishikawa, Member Yukio Takeya, Hawaii Member

<u>Call to</u> Chairman Yanagawa called the meeting to order at Order: 9:20 a.m., at which time quorum was established.

<u>Chairman's</u> The Chairman reported that he would have to be <u>Report:</u> excused from the meeting at 10:30 a.m. and will return later.

Executive The Executive Secretary reported that the Senior Secretary's Hearings Officer is not expected until later on Report: in the meeting because of an ongoing hearing.

<u>Approval of</u> <u>Minutes:</u> Upon a motion by Commissioner Sodetani, seconded <u>Commissioner Dew, it was voted on and unanimously</u> carried to approve the Minutes of the January 26, 1990 Real Estate Commission Meeting, as circulated.

# Licensing: QUESTIONABLE APPLICATIONS

The Chairman stated that he will be considering the agenda items out of order in consideration of the licensees wishing to present testimony.

### BARBARA CRERAR

Ms. Crerar was present to request that the Commission approve her request for an equivalency to the two closed sales transaction requirement for the broker's experience certificate.

- Ms. Crerar stated that she had submitted evidence of having participated in 22 transactions. She stated that she is the exclusive listing agent for the Kapolei shopping complex and she is also the leasing agent for 2 other shopping complexes.
- Ms. Crerar stated that she was misinformed as to how many transactions to submit in order to obtain her broker's experience certificate.

The Executive Secretary stated that the real estate licensing rules clearly states that the broker applicant must submit 10 transactions, of which at least three listings and three are sales contracts that have closed escrow.

Commissioner Matsuo arrived.

Upon a motion by Commissioner Dew, seconded by Commissioner Sodetani, it was voted on and

unanimously carried to take this matter under advisement.

SHIRLEY VAROA TIKI BITHER DBA VAROA TIKI V.P.

Ms. Bither was present to request that the Commission reconsider her application for the real estate trade name, Varoa Tiki V.P.

Upon a motion by Commissioner Dew, seconded by Commissioner Sodetani, it was voted on and unanimously carried to grant Ms. Bither's request for reconsideration.

- Ms. Bither stated that the initial "P" stands for her grandmother and she is named after her grandmother.
- Upon a motion by Commissioner Matsuo, seconded by Commissioner Dew, it was voted on and unanimously carried to take this matter under advisement.
- Additions to the Agenda: Upon a motion by Commissioner Matsuo, seconded by Commissioner Dew, it was voted on and unanimously carried to add the following items to the agenda:
  - 7. Licensing Ratification Trade Names - Ralph W. Miller dba Honolulu Business Mart, Choon Huay James dba CJ Real Estate International, and Suzanne E. Jackson dba Main Street
  - 9. Licensing Questionable Applications Hyun Ah Choi Joseph T. Haas Cherlyn J. Kong Carole A. DiVito

Licensing: QUESTIONABLE APPLICATIONS

JOSEPH T. HAAS

Mr. Haas was present to request that the Commission approve his request for an equivalency to one closed sales transaction in order to obtain a broker's experience certificate.

Mr. Haas stated that he had submitted 25 transactions as evidence that he has enough experience to qualify for a real estate broker's license. Mr. Haas stated that he had submtted three sales transactions, but failed to submit the closing statements. He said that he has been licensed since 1981 and his only experience has been in commercial real estate.

> Upon a motion by Commissioner Dew, seconded by Commissioner Matsuo, it was voted on and unanimously carried to take this matter under advisement.

Ghary D. Won

Mr. Won was present to request that the Commission reconsider its previous decision and allow him to provide research to the Real Estate Research and Education Center instead of completing a Commission-approved real estate course in order to restore his license.

> Upon a motion by Commissioner Sodetani, seconded by Commissioner Dew, it was voted on and unanimously carried to grant Mr. Won's request for reconsideration.

Mr. Won stated that he had contacted Dr. Ordway about providing research assistance to a proposed study on leasehold rents. Mr. Won also stated that he has a bachelor's degree in real estate from the University of Hawaii.

Upon a motion by Commissioner Matsuo, seconded by Commissioner Dew, it was voted on and unanimously carried to take this matter under advisement.

Antoinette M. DeMello dba T & C Realty

Ms. DeMello was present to request that the Commission approve her application for the real estate trade name, Antoinette M. DeMello dba T & C Realty. She stated that the "T" stands for Toni and the "C" stands for Christ and her grandson, Christian. She stated that she wanted something to reflect the importance of Christ in her life.

After a review of the information presented by the applicant, Commissioner Matsuo moved to approve the real estate trade name, Antoinette M. DeMello dba T & C Realty. Commissioner Dew seconded the motion. The motion was voted on and unanimously carried.

Disciplinary Case Report: Discussion on the above-mentioned case was deferred.

UTAH-WAIKIKI REAL ESTATE CORPORATION, RE 89-90, ET AL.

Upon a motion by Commissioner Matsuo, seconded by Commissioner Kuriyama, this matter was taken under advisement.

ROY B. ABAD AND JOY REALTY OF HAWAII

Upon a motion by Commissioner Matsuo, seconded by Commissioner Kuriyama, it was voted on and unanimously carried to take this matter under advisement.

LANGSFORD HOOKER, ET AL.; RE 87-489

Upon a motion by Commissioner Matsuo, seconded by Commissioner Sodetani, it was voted on and unanimously carried to take this matter under advisement.

Licensing: QUESTIONABLE APPLICATIONS

Alexander & Ewert

- Henry Alexander and Robert Ewert were present to request that the Commission preapprove the partnership application of Alexander & Ewert.
- Mr. Alexander stated that he would like to form a partnership with Mr. Ewert. He would like to retain the real estate broker corporation license of Henry Alexander, Inc. Mr. Alexander would remain the principal broker for Henry Alexander, Inc. Mr. Ewert would be the principal broker for Alexander & Ewert.
- Upon a motion by Commissioner Sodetani, seconded by Commissioner Kano, it was voted on and unanimously carried to take this matter under advisement.

Bob Middleton

Mr. Middleton was present to request that the Commission reconsider its previous decision to deny his application for continuing education instructor.

> Mr. Middleton stated that he had submitted an application for continuing education instructor and was not sure of what kind of documentation to submit. He was told to submit an outline of his current curriculum for some of the courses he taught, which he did.

> Mr. Middleton was asked to explain the complaints that were filed with the Regulated Industries Complaints Office (RICO). The complaints were filed but were subsequently closed. No disciplinary action was taken.

Mr. Middleton stated that he had deposited \$275 in a trust account but the funds were not credited to the owner's account. He failed to log it in to the owner's account. The RICO investigators then analyzed his trust account and found that the money was deposited but was not credited to the proper account. It was a minor bookkeeping error which blew out of proportion. He stated that he

had paid the funds due to the owner and paid a fine for failure to account for moneys.

Upon a motion by Commissioner Sodetani, seconded by Commissioner Matsuo, it was voted on and unanimously carried to take this matter under advisement.

Cherlyn J. Kong

Ms. Kong was present to request an equivalency to three transactions and two closed sales requirement.

- Ms. Kong stated that she is currently with Valley Isle Realty. She stated that she received a letter from the Real Estate Specialist requesting that she submit letter of recommendation to support her request for an equivalency. She stated that she was only able to secure one letter in addition to her principal broker's affidavit.
- Ms. Kong stated that she has a career opportunity which is dependent on her receiving her real estate broker's license.

Commissioner Matsuo was excused from the meeting.

Upon a motion by Commissioner Sodetani, seconded by Commissioner Kano, it was voted on and unanimously carried to take this matter under advisement.

- <u>Recess:</u> Chairman Yanagawa recessed the meeting at 10:30 a.m., at which time he was excused.
- <u>Reconvene</u>: Commissioner Sodetani, Chairman Pro Tem, reconvened the meeting at 11:05 a.m.

Commissioner Matsuo returned to the meeting.

Licensing: RESTORATIONS

Kimberly Jean Lum

Ms. Lum was present to request that the Commission reconsider its previous decision. Scully Rogers,

Ms. Lum's principal broker, was also present at the meeting.

Ms. Lum stated that she had submitted her application to renew her license in January 1990. She recognizes that it was her responsibility to renew her license on time and did not realize that her failure to renew her license in a timely manner would jeopardize her active status. She stated that she has financial obligations to meet and would appreciate it if her license could be restored immediately. She stated that she would like to continue to work with her clients and she did not think that it would be fair to her clients if they were turned over to someone else. She also stated that she has already completed her continuing education courses.

Chairman Yanagawa returned to the meeting.

Mr. Rogers stated that they have learned a valuable lesson in having to be punctual in renewing their real estate licenses. He asked that the Commission consider Ms. Lum's request to allow her to conduct real estate.

- Commissioner Sodetani read a portion of the Executive Secretary's letter to Ms. Lum, dated February 27, 1990. It stated, in part:
- "1.That if you have been conducting real estate activity, you immediately cease such activity and not conduct any real estate activity as defined in Chapter 467, Hawaii Revised Statutes, and its Rules, while your real estate license is in a forfeited status. A forfeited licensee is considered a person without a real estate license or an unlicensed person."
- Commissioner Sodetani emphasized the seriousness of the situation.
- Upon a motion by Commissioner Matsuo, seconded by Commissioner Kano, it was voted on and unanimously carried to take this matter under advisement.

QUESTIONABLE APPLICATION

Thomas C. Patas

- Mr. Patas was present to give oral testimony. He stated that on March 29, 1990, he had submitted to the Commission staff, a letter stating that he had repaid Mr. Honaker in full. He also submitted copies of his cancelled checks.
- After a review of the information presented by the applicant, Commissioner Matsuo moved to reinstate Mr. Patas's real estate broker's license. Commissioner Dew seconded the motion. The motion was voted on and unanimously carried.

Chairman Yanagawa resumed presiding over the meeting.

Carole A. DiVito

- Ms. DiVito was present to request that the Commission approve her request for an equivalency to the three closed sale transaction requirement.
- Ms. DiVito stated that she has been selling commercial real estate for seven years. She specializes in large commercial leasing. She stated that she has closed transactions, but the leases do not go through escrow, therefore she does not have the closing statements. She stated that she is currently studying for her CCIM designation and has completed CCIM course #101, 102, and 103. She has completed her three continuing education courses.
- Upon a motion by Commissioner Sodetani, seconded by Commissioner Matsuo, it was voted on and unanimously carried to take this matter under advisement.

Committee EDUCATION COMMITTEE Reports: Upon a motion by Commissioner

Upon a motion by Commissioner Sodetani, seconded by Commissioner Dew, it was voted on and unanimously carried approve the recommendations of the March 24, 1990 Education Committee meeting, as follows:

- 1.Invest \$150,000 of the Education Fund in certificates of deposit for 60 days and invest \$300,000 of the Recovery Fund in certificates of deposit for 60 days.
  - 2.Accept the Research Center's recommendation of one core course and two elective continuing education courses.
  - 3. Appoint an ad hoc committee to review the Real Estate Specialist's proposed rules based on the Center's report for implementing elective continuing education, and report to the Education Committee its findings.
  - 4. Deny Iowa's request for reciprocity with respect to the continuing education courses.
  - Approve Seiler School of Real Estate's application for continuing education provider. The provider's refund policy to be subject to review.
  - 6. Approve Ricardo D. Seiler's application for continuing education instructor for the Laws Update and Ethics course. Defer Mr. Seiler's application for continuing education instructor for the Contracts and Finance modules, pending receipt of additional information.
  - 7. Request that Dr. Ordway respond to the Easter Seals letter.
- 8.Staff to work with the Department in getting the testing company to release the test results of students to their individual schools.
  - 9. No Commission meeting will be held during the Annual Symposium. The location of the annual symposium shall be at a place mutually agreed upon in concept between Chairman Yanagawa and the Director. The theme of the Ninth Annual Planning and Budget Symposium shall be "Preparing for Regulatory Megatrends."
  - 10. Approve the following travel:

- a. Real Estate Educators Association, Nashville, Tennessee, May 24 to 26, 1990 - Commissioner Dew and Real Estate Specialist, Cynthia Yee to attend
  - b. National Association of Real Estate License Law Officials Board of Directors Meeting, Jackson Hole, Wyoming, May 30 10 June 2, 1990 - Commissioners Matsuo, Kano, Takeya and the Executive Secretary to attend.
  - c. National Association of Real Estate License Law Officials, Western District Conference, Park City, Utah, June 27 to 30, 1990 - Commissioner Kuriyama and the Deputy Attorney General to attend.
  - 11. Approve the issuance of a Certificate of Appreciation to the Michael Grey, the Executive Director of the Idaho Real Estate Commission.

# CONDOMINIUM AND COOPERATIVE REVIEW COMMITTEE

- Upon a motion by Commissioner Matsuo, seconded by Commissioner Kano, it was voted on and unanimously carried to adopt the recommendations of the March 29, 1990 Condominium and Cooperative Review Committee Meeting, as follows:
  - 1. The Condominium Specialist to work with the Hawaii Council of Association of Apartment Owners in developing specific proposals for seminars on the topics outlined in HCAAO's proposal presented to the Condominium and Cooperative Review Committee in November 1989.
- 2.Take under advisement the request for a bond exemption by the Association of Apartment Owners of Lawai Beach Resort, through Metropolitan Mortgage and Securities Co., Inc., pending the receipt of further information clarifying the relationship of Metropolitan to the time

> share owners in the project, particularly, the type of ownership interest of those time share owners.

- 3. Request that Cynthia Miller submit a formal proposal to produce two booklets for condominium owners on board member's rights and responsibilities and owner's rights and responsibilities.
- 4. Upon the advice of the Deputy Attorney General, recommend denial of John Gillmor's request that the Commission authorize condominium project developers to create a list of prospective investors for a proposed condominium project, similar to the list for prospective owner-occupants now permitted, because to do so would be contrary to Chapter 514A and the Real Estate Commission's rules.
- 5. The Commission shall consider, at the upcoming symposium, the merits of allowing a list for prospective investors to be created.
- 6. Grant a fidelity bond exemption to the Association of Apartment Owners of the Liliha Medical Building because the project was composed of 16 apartments and its application for exemption indicated that it had reasonable financial controls in place.
- 7. The Commission shall consider, at the upcoming symposium, a bill requiring AOAO's to perform an annual study of the reserves required to properly maintain and operate the associations condominium project.
- Upon a motion by Commissioner Kuriyama, seconded by Commissioner Sodetani, it was voted on and unanimously carried that the Commission advise all interested parties that our interpretation of the statutes does not authorize condominium association funds to be invested with securities dealers or brokers. The Commission also advises the interested parties that the statutes do not preclude funds being invested with trust companies in light of their fiduciary relationship.

LAWS AND RULES REVIEW COMMITTEE

Upon a motion by Commissioner Kano, seconded by Commissionder Sodetani, it was voted on and unanimously carried to approve the recommendations of the March 29, 1990 Laws and Rules Review Committee Meeting, as follows:

> 1. Approve the payment of one-half the cost of sending RICO's investigators to attend CLEAR's National Certified Investigator/Inspector Training Program from the Education Fund. (If RICO sends two investigators, the Education Fund will pay for one-half per investigator. If RICO sends one investigator, the Education Fund shall pay for one-half of the investigator's expenses.)

Upon a motion by Commissioner Kano, seconded by Commissioner Sodetani, it was voted on and unanimously carried that the Deputy Attorney General and Commission staff shall reply in response to the letters received regarding the owner exception and the custodian exception as it relates to the corporation and its employees for condominium hotel operators.

Licensing: RATIFICATION

Upon a motion by Commissioner Sodetani, seconded by Commissioner Kano, it was voted on and unanimously carried to ratify the following:

Brokers

Ellen R. Ellison, Realtor Charles E. Adams dba Hawaii Land and Condo Sales Elima Maui Ventures, Inc. Albert S. Yoshina James Caldwell Investments, Inc. Sterling International, Ltd. Plus Seven Corp. dba Plus Seven Realty Louie & Associates, Inc. Kujira Hawaii, Inc. Ala International, Inc.

> MacArthur & Company Akasaka Real Estate, Inc. Realty Shoppe, Inc. CHC Realty, Inc. Kuleana Realty, Inc. Donald B. Acohido Stadium Realty, Inc. Emerald Development Asia/Pacific Ltd.

Branch Offices

Locations, Inc. (Honolulu, Hawaii) PAX Realty Corporation (Kihei, Hawaii) Dave Lewis, Inc. (Wailuku, Hawaii) Hannon Realty Ltd. (Princeville, Hawaii)

## Trade Names

Dorothy Faye Iwanaga dba Allgood-Iwanaga Realty Ralph W. Miller dba Honolulu Business Mart Choon Huay James dba CJ Real Estate International Suzanne E. Jackson dba Main Street

Site Office

Maui Schooner fka Laule'a Maui Beach Club -Barry Brown Realty

Condominium Managing Agents

Choon Huay James dba CJ Real Estate International Executive Properties, Inc. dba Executive Properties Management

Condominium Property Regime Public Reports

November 1989 (Addendum)

Uraku Tower, Hawaii (Preliminary) Haleakala Gardens, Phase I (Final)

December 1989 (Addendum)

Cal-Cam Centre (Final) Kanehoa Lot 14 (Final) Hokulani in Kailua, Phase IV (Preliminary) The Palms at Wailea (Final)

Minutes of the March 30, 1990 Real Estate Commission Meeting Page 17 January 1990 (Addendum) Miyashiro Farm Agricultural Condominium (Preliminary) Tsugi Estates Agricultural Condominium (Preliminary) February 1990 916 Green (Preliminary) 44-110 Kahinani (Supplementary) Niumalu Gardens (Final) The Waialae Residence (Preliminary) 1339 and 1343 Ridge Avenue (Final) Hale Awapuhi (Final) 826 Prospect (Final) Kipapa Agricultural Condominium (Preliminary) Kohala Estates, Lot 620B (Final) Mililani Pinnacle, Phase II (Preliminary) 1105 Mokulua Drive/111 Kuailima Drive (Final) Ocean Vista (Supplementary) Wailua Ranch Condominium (Final) Elua Kumu La'au Li'i Li'i (Preliminary) Waiakalua Lake Farms Agricultural Condominium (Final) Kamani Trees Condominium, Phase II (Final) 2076 and 2076 A Mott-Smith Drive (Final) Shorebreeze (Final) March 1990 Hokulani in Kailua, Phase IV (Final) 51-409 & 51-411 Lihimauna Rod (Final) Prospect 41 (Final) Puuiki Kai Nani II Condominium (Final) Uraku Tower, Hawaii (Final) Nuuanu Streamside (Preliminary) Puu Omao (Final) Puuwai Gardens (Final) Waterpark Towers (Preliminary) Kamani Trees Condominium, Phase I (Preliminary) Kihei Villages, Phase III (Preliminary) 943/943-A Oneawa Street (Final) The Oueen Victoria Residences (Preliminary) Mililani Parkway, Phase III (Final)

Rainbow Ridge (Final)

Executive Upon a motion by Commissioner Matsuo, seconded by Session: Commissioner Dew, it was voted on and unanimously carried to enter into executive session at 11:25 a.m., pursuant to Chapter 92-5(a)(4) and 92-5(a)(1), "To consult with the board's attorney on questions and issues pertaining to the board's powers, duties, privileges, immunities, and liabilities;" and "To consider and evaluate personal information relating to individuals applying for professional or vocational licenses cited in section 26-9 or both;".

Upon a motion by Commissioner Matsuo, seconded by Commissioner Kano, it was voted on and unanimously carried to move out of executive session at 1:55 p.m.

Disciplinary MARSHALL F. GOLDMAN, ET AL; RE 85-134

Case Report:

Based on the Deputy Attorney General's advisement, Commissioner Matsuo moved to approve the Commission's Proposed Order. Commissioner Kano seconded the motion. The motion was voted on and unanimously carried.

UTAH-WAIKIKI REAL ESTATE CORPORATION, ET AL.; RE 89-90, ET AL.

Upon a motion by Commissioner Matsuo, seconded by Commissioner Kano, it was voted on and unanimously carried to amend the Hearings Officer's Recommended Order and prepare the Commission's Proposed Order deleting the stay of suspension and retaining the fines imposed.

ROY B. ABAD AND JOY REALTY OF HAWAII, INC.; RE 88-94

Commissioner Kuriyama was excused from the meeting.

Upon a motion by Commissioner Matsuo, seconded by Commissioner Kano, it was voted on and carried to approve the Hearings Officer's Findings of Fact, Conclusions of Law, and Recommended Order.

LANGSFORD HOOKER, ET AL.; RE 87-489

Upon a motion by Commissioner Sodetani, seconded by Commissioner Kano, it was voted on and unanimously carried to defer decision making to the next meeting.

Licensing: RESTORATION OF FORFEITED LICENSE

Edwin	G. Artley	Broker
Shozo	Kajiwara	Broker

After a review of the information submitted by the applicants, Commissioner Sodetani moved that restoration be approved upon submitting evidence of successfully passing the real estate broker's licensing examination, with a one-time waiver of the education and experience requirements. Commissioner Kano seconded the motion. The motion was voted on and unanimously carried.

Willis J. McCormick	Salesperson
Martin H. Allen	Salesperson
Margaret A. E. Kraft	Salesperson
Wayne H. Hutchinson	Salesperson

After a review of the information submitted by the applicants, Commissioner Sodetani moved that restoration be approved upon submitting evidence of successfully passing the real estate salesperson's licensing examination, with a onetime waiver of the education requirement. Commissioner Kano seconded the motion. The motion was voted on and unanimously carried.

Richard	Υ.	s.	Lee		Broker	
	j	Antl	hony M	. Narvaes		Salesperson
	]	Boni	nie M.	Barry		Salesperson

After a review of the information submitted by the applicants, Commissioner Sodetani moved that restoration be approved upon submitting evidence of successful completion of a Commission-approved real estate course. Commissioner Kano seconded the motion. The motion was voted on and unanimously carried.

Stanley S. Fujimoto

After a review of the information submitted by the applicant, Commissioner Matsuo moved to deny Mr. Fujimoto's request for a refund of the restoration fees that he paid. Commissioner Kano seconded the motion. The motion was voted on and unanimously carried.

Kimberly Jean Lum

After a review of the information presented by the applicant, Commissioner Matsuo moved to deny Ms. Lum's request that the Commission immediately restore her license and allow her to complete a course by August 1990. Commissioner Sodetani seconded the motion. The motion was voted on and unanimously carried.

Ghary D. Won

After a review of the information presented by the applicant, Commissioner Matsuo moved to deny Mr. Won's request to perform research in lieu of completion of a Commission-approved real estate course. Commissioner Sodetani seconded the motion. The motion was voted on and unanimously carried.

Patricia Y. Ching

- After a review of the information submitted by the applicant, Commissioner Dew moved to deny Ms. Ching's request that she be allowed to complete the Essentials of Listings and the Essentials of Finance courses offered by the Hawaii Association of Realtors in lieu of completion of the courses currently recognized by the Commission. Commissioner Sodetani seconded the motion. The motion was voted on and unanimously carried.
- Upon a motion by Commissioner Dew, seconded by Commissioner Sodetani, it was voted on and unanimously carried to approve the completion of the Essentials of Listing, Essentials of the DROA, Essentials of Finance, and the Getting Started

> courses offered by the Hawaii Association of Realtors as meeting the course requirement for restoration of a forfeited license.

Daniel K. M. Ching

After a review of the information submitted by the applicant, Commissioner Dew moved to deny Mr. Ching's request that he be allowed to complete the Essentials of Listings and the Essentials of Finance courses offered by the Hawaii Association of Realtors in lieu of completion of the courses currently recognized by the Commission. Commissioner Sodetani seconded the motion. The motion was voted on and unanimously carried.

Francis C. Ako

After a review of the information submitted by the applicant, Commissioner Sodetani moved to grant Mr. Ako's request for a six-month extension in which to successfully pass the real estate course. Commissioner Kano seconded the motion. The motion was voted on and unanimously carried.

Yong Hui Kim

After a review of the information submitted, Commissioner Matsuo moved to deny the restoration of Ms. Kim's license as she failed to complete the Commissionapproved course. Commissioner Sodetani seconded the motion. The motion was voted on and unanimously carried.

Alexander & Ewert

- After a review of the information presented by the applicants, Commissioner Sodetani moved to approve the real estate partnership application of Alexander & Ewert. Commissioner Matsuo seconded the motion. The motion was voted on and unanimously carried.
  - The Boston Auction Company, Ltd. dba Hamakua Auction

After a review of the information submitted by the

> applicant, Commissioner Sodetani moved to approve the real estate corporation application of The Boston Auction Company, Ltd. dba Hamakua Auction. Commissioner Matsuo seconded the motion. The motion was voted on and unanimously carried.

K. Saiki & Associates, Inc.

After a review of the information submitted by the applicant, Commissioner Sodetani moved to approve the real estate corporation application of K. Saiki & Associates, Inc. Commissioner Matsuo seconded the motion. The motion was voted on and unanimously carried.

Pacific Max Co. (Hawaii) Ltd. dba Pacific Max Realty

After a review of the information submitted by the applicant, Commissioner Sodetani moved to approve the real estate corporation application of Pacific Max Co. (Hawaii) Ltd. dba Pacific Max Realty. Commissioner Matsuo seconded the motion. The motion was voted on and unanimously carried.

FM Realty, Inc.

After a review of the information submitted by the applicant, Commissioner Sodetani moved to approve the real estate corporation application of FM Realty, Inc. Commissioner Matsuo seconded the motion. The motion was voted on and unanimously carried.

AME Realty, Inc.

After a review of the information presented by the applicant, Commissioner Sodetani moved to approve the real estate corporation application of AME Realty, Inc. Commissioner Kano seconded the motion. The motion was voted on. Commissioners Dew and Matsuo opposed the motion. The motion died.

Robert E. Dickey dba Whalen J. C. Properties

After a review of the information submitted by the applicant, Commissioner Matsuo moved to deny the

> real estate tradename of Robert E. Dickey dba Whalen J. C. Properties. Commissioner Kano seconded the motion. The motion was voted on and unanimously carried.

Anna P. George dba Cathy George & Associates

After a review of the information submitted by the applicant, Commissioner Sodetani moved to approve the tradename of Anna P. George dba Cathy George & Associates. Commissioner Matsuo seconded the motion. The motion was voted on and unanimously carried.

Sherian Bender dba Sherian Bender Realty

After a review of the information submitted by the applicant, Commissioner Matsuo moved to approve the first extension of the real estate site office located at Kaanapali Alii. Commissioner Sodetani seconded the motion. The motion was voted on and unanimously carried.

> Upon a motion by Commissioner Sodetani, seconded by Commissioner Kano, it was voted on and unanimously carried that Commission staff be authorized to grant the first extension of a real estate site office and any subsequent extensions shall be brought to the attention of the Real Estate Commission.

- Shell Realty Hawaii, Inc. dba The Kona Coast Resort Joint Venture
- After a review of the information submitted by the applicant, Commissioner Sodetani moved to approve the fourth extension of the real estate site office located at Keauhou Gardens. Commissioner Matsuo seconded the motion. The motion was voted on and unanimously carried.

Lea Properties, Ltd.

After a review of the information submitted by the applicant, Commissioner Matsuo moved to deny the extension of the real estate site office located at Maui Hill until time share registration and

> principal broker situation is cleared up. After situation is remedied, approval for the extension of the site office registration will be approved. Commissioner Kano seconded the motion. The motion was voted on and unanimously carried.

Barbara Crerar

After a review of the information presented by the applicant, Commissioner Matsuo moved to approve Ms. Crerar's request for an equivalency to the two escrow closing requirement for the broker's experience certificate. Commissioner Sodetani seconded the motion. The motion was voted on and unanimously carried.

John R. Bilgrave

After a review of the information submitted by the applicant, Commissioner Matsuo moved to approve Mr. Bilgrave's request for an equivalency to the two escrow closing requirement for the broker's experience certificate. Commissioner Kano seconded the motion. The motion was voted on and unanimously carried.

Floyd J. Rozewski, Jr.

After a review of the information submitted by the applicant, Commissioner Sodetani moved to deny Mr. Rozewski's request for an equivalency to the ten transaction requirement for the broker's experience certificate and to grant Mr. Rozewski a one-time waiver of the experience requirement. Commissioner Kano seconded the motion. The motion was voted on and unanimously carried.

Paniolo Hale Rental, Inc.

After a review of the information submitted by the applicant, Commissioner Sodetani moved to approve the Condominium Hotel Operators exemption of Paniolo Hale Rental, Inc. Commissioner Kano seconded the motion. The motion was voted on and unanimously carried.

Niihau Apartment Hotel, Inc.

After a review of the information submitted by the applicant, Commissioner Sodetani moved to deny the

> condominium hotel operators exemption for Niihau Apartment Hotel, Inc. Commissioner Kano seconded the motion. The motion was voted on and unanimously carried.

Linda K. Okamoto

- Upon a motion by Commissioner Sodetani, seconded by Commissioner Kano, it was voted on and unanimously carried to defer discussion on this matter to the next Commission meeting.
- Nancy L. Blakeney
- After a review of the information submitted by the applicant, Commissioner Sodetani moved to approve Ms. Blakeney's real estate salesperson's application. Commissioner Matsuo seconded the motion. The motion was voted on and unanimously carried.

Rosemary Ippolito

After a review of the information submitted by the applicant, Commissioner Sodetani moved to deny Ms. ippolito's real estate salesperson's license application. Commissioner Matsuo seconded the motion. The motion was voted on and unanimously carried.

Aldan M. Soon

After a review of the information submitted by the applicant, Commissioner Dew moved to deny reconsideration of Mr. Soon's application for license as he failed to submit his completed application within 90 days of the examination date. Commissioner Matsuo seconded the motion. The motion was voted on and unanimously carried.

Fabian S. Saballa

After a review of the information submitted by the applicant, Commissioner Dew moved to deny Ms. Saballa's request for reconsideration as she failed to submit her completed application within 90 days of the examination. Commissioner Matsuo seconded the motion. The motion was voted on and unanimously carried.

GK Properties, Inc.

After a review of the information submitted by the applicant, Commissioner Matsuo moved to deny the real estate corporation application of GK Properties, Inc. Commissioner Dew seconded the motion. The motion was voted on and unanimously carried.

Shirley Varoa Tiki Bither dba Varoa Tiki V. P

- After a review of the information presented by the applicant, Commissioner Sodetani moved to approve the real estate trade name of Shirley Varoa Tiki Bither dba Varoa Tiki V. P. Commissioner Matsuo seconded the motion. The motion was voted on and unanimously carried.
- World Trade Enterprises, Inc. dba A. M. Realty
- After a review of the information submitted by the applicant, Commissioner Sodetani moved to approve the real estate corporation application of World Trade Enterprises, Inc. dba A. M. Realty. Commissioner Matsuo seconded the motion. The motion was voted on and unanimously carried.

Heneliaka Realty, Inc.

After a review of the information submitted by the applicant, Commissioner Sodetani moved to deny the real estate corporation application of Heneliaka Realty, Inc. Commissioner Matsuo seconded the motion. The motion was voted on and unanimously carried.

Theresa Wery

After a review of the information submitted by the applicant, Commissioner Sodetani moved to approve Ms. Wery's application for a home occupation office located at 505 Kamalu Road, Kapaa, Kauai, subject to the conditions imposed on home occupation licensees for real estate brokers in the County of Kauai. Commissioner Matsuo seconded the motion. The motion was voted on and unanimously carried.

Mary A. Faubert

> After a review of the information submitted by the applicant, Commissioner Dew moved to deny Ms. Faubert's application for a home occupation located at 78-6920 Alii Drive, Kailua-Kona, Hawaii. Commissioner Matsuo seconded the motion. The motion was voted on and unanimously carried.

Bob Middleton

After a review of the information presented by the applicant, Commissioner Sodetani moved to deny Mr. Middleton's application for continuing education instructor. Commissioner Matsuo seconded the motion. The motion was voted on and unanimously carried.

Hyun Ah Choi

After a review of the information submitted by the applicant, Commissioner Sodetani moved to deny Mr. Choi's application for real estate salesperson as he failed to submit his completed application within 90 days of the examination date. Commissioner Matsuo seconded the motion. The motion was voted on and unanimously carried.

Joseph T. Haas

After a review of the information presentedby the applicant, Commissioner Sodetani moved to approve Mr. Haas's request for an equivalency to one escrow closing. Commissioner Matsuo seconded the motion. The motion was voted on and unanimously carried.

Cherlyn J. Kong

After a review of the information presented by the applicant, Commissioner Sodetani moved to approve Ms. Kong's request for an equivalency to three transactions and two escrow closings. Commissioner Kano seconded the motion. The motion was voted on and unanimously carried.

Carole A. DiVito

- After a review of the information presented by the applicant, Commissioner Sodetani moved to approve Ms. DiVito's request for an equivalency to the three escrow closing requirement. Commissioner Matsuo seconded the motion. The motion was voted on and unanimously carried.
- <u>Next Meeting:</u> Friday, April 27, 1990 Kuhina Nui Room, Second Floor HRH Princess Victoria Kamamalu Building 1010 Richards Street Honolulu, Hawaii
- Adjournment: With no further business to discuss, Chairman Yanagawa adjourned the meeting at 2:30 p.m.

Taken and recorded by:

Irene S. Kotaka, Secretary

Reviewed and approved:

Calvin Kimura Executive Secretary

Date