

REAL ESTATE COMMISSION
Professional & Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii

MINUTES OF MEETING

The agenda for this meeting was filed with the Office of the Lieutenant Governor, as required by Section 92-7(b), Hawaii Revised Statutes.

Date: Friday, August 26, 1994

Time: 9:00 a.m.

Place: Kapuaiwa Room
HRH Princess Victoria Kamamalu Building
1010 Richards Street, Second Floor
Honolulu, Hawaii

Present: Barbara Dew, Vice Chair, Oahu Member
Charles Aki, Hawaii Member
Theo Butuyan, Public Member
Michael Ching, Kauai Member
Alvin Imamura, Maui Member
Stanley Kuriyama, Oahu Member
Carol Mon Lee, Public Member
Nora Nomura, Public Member

Christine Rutkowski, Executive Officer
Jan Yamane, Real Estate Specialist
Russell Wong, Real Estate Specialist
Lee Ann Teshima, Real Estate Specialist
Shari Wong, Deputy Attorney General
Marlene Young, Special Deputy Attorney General
Karyn Fukuda, Clerk-Typist
Irene Kotaka, Secretary

Nicki Thompson, Hawaii Association of Realtors
Christine O'Brien, Hawaii Association of Realtors
Ronald A. Kawahara, Licensee
Richard McDougal, Applicant
Melvin Kersting, Applicant
Linda Summers, Licensee
Terrance Long, Applicant
Bradley T. Johnson, Applicant
William T. Honjiyo, Applicant
John Herrington, Applicant
Barry Fong, Coldwell Banker McCormack

Excused: Marcus Nishikawa, Chair, Oahu Member

Call to Order: Vice Chair Dew called the meeting to order at 9:05 a.m., at which time quorum was established.

Additions to the Agenda: Upon a motion by Commissioner Imamura, seconded by Commissioner Butuyan, it was voted on and unanimously carried to add the following items to the agenda:

8. Licensing - Restoration of Forfeited Licenses
Under Two Years - Salespersons
Bradley T. Johnson
9. Licensing - Questionable Applications
Willis G. Blair
William T. Honjiyo

Additional Distribution:

The following materials were additional distributions:

3. Executive Officer's Report
 - a. Minutes of the July 29, 1994 Real Estate Commission Meeting
6. Committee Reports
 - c. Education Review Committee
9. Licensing - Questionable Applications
 - a. David N. Heide

Executive Officer's Report:

Karyn Fukuda was introduced to the Commissioners. Ms. Fukuda is the Clerk-Typist who will be assisting with the Commission's education program.

The Commission welcomed back Commissioner Kuriyama.

Recovery Fund Report:

No report was presented.

Committee Reports:

Condominium and Cooperative Review Committee

Upon a motion by Commissioner Ching, seconded by Commissioner Lee, it was voted on and unanimously carried to accept the report of the August 3, 1994 meeting, as follows:

1. **ACCEPT** minutes of July 13, 1994 meeting.
2. Hawaii Real Estate Research and Education Center Report (pre-meeting distributed report)
 - a. Condominium Board of Directors Guide - Printing completed for proxy guide. Discussion regarding the increasing number of people relying on the reference materials created by the Center for advice. **RECOMMEND** to Center that all future publications contain caveat that publications are for informational and explanatory purposes only, and unless otherwise cited, all interpretations, opinions, and procedures are informal and not viewed as binding, pursuant to Chapter 201, Hawaii Administrative Rules. This policy also applies to REC non-Center-produced publications. Center deferred presentation of the outline on the "Community" chapter and welcomes suggestions.

- b. Five Year Education and Research Plan - Commission **requests** that it receive a unbound copy to facilitate reproduction and distribution of the plan.
3. Condominium Governance and Management
 - a. Budget and Reserves - Specialist Okumura reported that the brochure entitled "Questions and Answers about Reserves" has been revised and is being distributed as inquiries are received.
 - b. Richard Emery of Certified Management Inc. discussed Bill Chafee's concerns about percent funding. Mr. Emery distributed additional information concerning the issue.
Requested that he submit his testimony on public hearing on the rules early, so it can be studied.
4. Project Registration, Public Reports and Sales to Owner-Occupants
 - a. Interpretation of §514A-20, HRS, Relating to Declaration of Condominium Property Regime - **RECOMMEND approval** that Mr. Grad exhaust all administrative remedies in the Land Court and if further determination is desired, that a request for a formal Attorney General opinion be made to the Bureau of Conveyances.
 - b. Regarding Title Report Requirement for Supplementary Public Report - **RECOMMEND approval** that a title report shall be required on a case by case basis (for situations including but not limited to disclosures regarding liens and encumbrances against title) for supplementary public reports and all forms of extensions of effective dates. Staff and Chair to develop 1) additional guidelines for situations which would require a title report, 2) language to be placed in the supplementary public report regarding developer's assurance that there are no further encumbrances against title, 3) any necessary language for proposed rule-making.
 - c. Kipapa Acres, Reg. No. 1743 - Owner-occupant publication required prior to sale? - It appears that the intent of the Legislature to provide housing to owner-occupants was based on the sale of traditional individual apartments, not the Unit B-type of apartments, to individual purchasers. **RECOMMEND approval** that Unit B will be subject to the requirements of Part VI. Sales to Owner-Occupants, Chapter 514A, HRS, upon division of Unit B into traditional apartments for individual dwelling use and ownership, provided notice is disclosed in a supplementary public report and in a separate letter to prospective purchasers of Unit B.
 - d. Maui Court - Owner-occupant publication required? - **RECOMMEND approval** that apartments in Maui Court, as currently described, be allowed to proceed through the registration process as the project does not appear to conflict with the intent of the owner-occupant provisions. The legislative history of Chapter 514A, HRS, seems to indicate that the purpose of the owner-occupant requirement was to provide housing to owner-occupants and prevent speculation, and was

based on the traditional sale of individual units, not "building units," to individual purchasers. The legislature does not appear to have contemplated bulk sales. Thus apartments in Maui Court will be subject to the requirements of Part VI, Sales to Owner-Occupants, Chapter 514A, HRS, upon division of the "building units" into traditional apartments for individual use and ownership, provided notice is disclosed in the public report and in a separate letter to prospective purchasers of the "building units".

- e. Hawaii Kai Condominium Project, Lot 5, File Plan 800-**RECOMMEND approval** that creation of new units must fall under §514A, HRS because: 1) §514A, HRS repealed §514 which contained grandfather clause; 2) the only way to amend the declaration of the project is through §514A; 3) one project cannot be governed by two laws, therefore the whole project must come under §514A, HRS.
5. Rule-making, Chapter 107 - Public hearing on proposed Budget and Reserves administrative rules will be held September 6, 1994, 9 am, Kapuaiwa Room.
6. Next Meeting: Wednesday, September 14, 1994
9:00 a.m.
Kapuaiwa Room
HRH Princess Victoria Kamamalu Building
250 South King Street, Penthouse
Honolulu, Hawaii

Laws and Rules Review Committee

Upon a motion by Commissioner Nomura, seconded by Commissioner Ching, it was voted on and unanimously carried to accept the report of the August 3, 1994 meeting, as follows:

1. HREREC Report (distributed written report)
 - a. Advertising Brochure - fourth draft to be submitted to REB within four to five days.
 - b. PB/BIC Brochure - awaiting REB comments on second draft.
 - c. Professional Responsibility Course - awaiting REB comments on second draft.
 - d. Broker Experience Certification - first draft submitted to REB on August 3, 1994.
 - e. Summit I - full discussion at August 25 ERC meeting.
2. Program of Work
 - a. ARELLO National Disciplinary Action Data Bank - designated applications submitted as of August 1, 1994 will be examined with the Data Bank.
 - b. Neighbor Island Outreach - **Recommend approval** to hold November Committee meeting at Naniloa Hotel, Hilo, as follows:

Wednesday, November 16, 1994

9 am CCRC

11 am LRRC

PM Outreach programs, special discussions, RICO training,

etc.

Thursday, November 17, 1994

9 am ERC

3. Next meeting:
Wednesday, September 14, 1994 - 10:30 a.m.
Kapuaiwa Room
HRH Princess Victoria Kamamalu Building
1010 Richards Street, Second Floor
Honolulu, Hawaii

Changes to meetings:

Wednesday, November 16, 1994

Condominium & Cooperative Review Committee - 9 a.m.

Laws & Rules Review Committee - 11:00 a.m.

Hilo Hawaii - Naniloa Hotel (Subject to change)

Thursday, November 17, 1994

Education Review Committee - 9 a.m.

Hilo, Hawaii - Naniloa Hotel (Subject to change)

Wednesday, November 30, 1994

Real Estate Commission - 9 a.m.

Kuhina Nui Room, 1010 Richards Street, Second Floor, Honolulu, HI

Tuesday, December 20, 1994

Condominium & Cooperative Review Committee

Laws and Rules Review Committee

Education Review Committee

Kuhina Nui Room

(Times to be announced at a later date.)

Wednesday, December 21, 1994

Real Estate Commission - 9 a.m.

Kuhina Nui Room

Education Review Committee

Upon a motion by Commissioner Imamura, seconded by Commissioner Butuyan, it was voted on and unanimously carried to accept the report of the August 25, 1994 meeting, as follows:

1. HREREC Report
 - a. Program of Work and Budget, FY95
 - 1) Real Estate Summit I - HREREC requests that the Commission provide a guest list for invitees to the Oahu Summit.
 - 2) Continuing Education 95-96 Core Course - HREREC

requests that the Commission provide a list of nominees for the core course advisory committee. Commissioner Ching suggests that the core course cover burial and archaeological site issues.

- 3) Continuing Education 95-96 Elective courses - **Recommend approval** of substituting the proposed PB/BIC elective course with a mandatory seller disclosure course.
 - 4) Member Information Exchange (MIE) - HREREC reports that this program has been moved back to REEA.
2. Continuing Education Administration, Curriculum, Courses, Providers and Instructors
- a. Administrative Issues - New Application Forms (Instructor, Course, Provider) - **Recommend approval** of new application forms, subject to minor revisions, as needed, to keep forms updated. **Recommend** that Staff be delegated the authority to approve recertification and reregistration of instructors and courses, and providers, respectively.
 - b. Application and Certification
 - 1) Instructor
 - a) Louis L. C. Chang, Esq. - **Recommend approval** of Louis L. C. Chang, Esq. to teach the course category of "Real Estate Law".
 - b) Ralph S. Foulger - **Recommend approval** of Mr. Ralph S. Foulger to teach the course category of "Property Management".
 - c) Lloyd K. Sodetani - **Recommend approval** of Mr. Lloyd K. Sodetani to teach the course categories of "Real Estate Law Update and Ethics", "Contracts" and "Condominium Development".
 - d) Teney K. Takahashi - **Recommend deferral** of Mr. Teney K. Takahashi, pending receipt of further information evidencing an ability to teach as defined by Hawaii Administrative Rules § 16-99-104(c).
 - 2) Course - "Commercial Real Estate Sales and Leasing Law" (Gabrio) - **Recommend approval** of the continuing education elective course "Commercial Real Estate Sales and Leasing Law".
3. Prelicensing Education Administration, Curriculum, Schools and Instructors
- a. Administrative Issues - New Application Forms (School, Instructor) - **Recommend approval** of new application forms, subject to minor revisions, as needed, to keep forms updated. **Recommend** that Staff be delegated the authority to approve reregistration and recertification of schools and instructors, respectively.

- b. Application and Certification - Instructor - Leslie W. Brown - **Recommend denial** as Mr. Brown fails to satisfy the requirements for certification pursuant to HAR §§ 16-99-58(d)(4) (three years full-time experience in real estate in Hawaii) and (e) (one year prior teaching experience in real estate within three years preceding the application for certification).
4. Program of Work and Budget, FY95
 - a. Instructor's Development Workshop - **Recommend approval** of IDWs sponsored by REEA and its local chapters, successful completion of which by certified prelicense and continuing education instructors shall constitute satisfaction of the IDW requirement of HAR §§ 16-99-58(c) and 16-99-104(f).
 - b. Division and Department Programs - **Recommend denial** of the request by Mr. Don Robbs, Communications Director, Communications Office, to share in the cost of producing the "Handbook for the Hawaii Residential Landlord-Tenant Code". Pursuant to HRS § 467-19(b), the Commission, as trustee of the real estate education fund, has determined that use of the fund for production of the handbook would not be consistent with the mandated educational purpose.
5. ARELLO and REEA Report - ARELLO Research and Education Fund Reports - **Recommend acceptance** of the July 20, 1994 and August 8, 1994 ARELLO Research and Education Fund Reports.
6. Budget and Finance Report - **Recommend approval** of the transfer of funds invested with Dean Witter & Co. to the Real Estate Education Fund account, State treasury.
7. Next Meeting: Thursday, September 29, 1994, 9:00 a.m.
Kapuaiwa Room
HRH Princess Victoria Kamamalu Building
1010 Richards Street, Second Floor
Honolulu, Hawaii 96813

Licensing:

Questionable Applications

Richard J. McDougal

Mr. McDougal was present to request an equivalency to six months Hawaii real estate salesperson experience, based on his broker experience in Texas and also an equivalency to 8 to 8-1/2 months experience in property management in Texas.

Mr. McDougal stated that he has an active real estate broker's license in the State of Texas and an inactive license in Kansas. His general background in education includes real estate courses and experience. He was a real estate broker in Texas and in Kansas. He would like to continue doing the same thing that he has done for the past 30 years. He has been active in condominium management. He has over ten associations and over 240 units. Mr. McDougal stated that he does have two years experience in real estate, but not in the State of Hawaii. He stated that the law does not

require that condominium management be from the State of Hawaii. He has submitted documentation of his experience from the State of Texas. He has taken the real estate broker's preclicensing course from the Hawaii Institute of Real Estate. He stated that he has completed over 900 hours of courses in order to be licensed in Texas. He feels that he is a responsible and qualified individual. He has never had a complaint filed against him.

Mr. McDougal was asked if, in his current practices, he engages in listings or sales. Mr. McDougal stated that at Village West Realty, he handles strictly condominium management, management of AOAOs and management of individual units for individual owners. He has engaged in sales with Coldwell Banker in Kansas for seven years.

Mr. McDougal was also asked if now and in the near future he planned to remain with Village West Realty handling condominium association management. Mr. McDougal stated yes. He said that he would like to be a broker because he has always been a broker. Village West Realty would be setting up a separate division which would handle property management and he would be the principal broker for that division.

Upon a motion by Commissioner Imamura, seconded by Commissioner Lee, it was voted on and unanimously carried to take this matter under advisement.

Licensing:

Restoration of Forfeited License

Melvin D. Kersting

Mr. Kersting was present to answer any questions the Commissioners may have had regarding his application for restoration of his forfeited real estate salesperson's license.

The Commission did not have any questions for Mr. Kersting and thanked him for his appearance.

Upon a motion by Commissioner Lee, seconded by Commissioner Butuyan, it was voted on and unanimously carried to take this matter under advisement.

Adjudicatory

The Vice Chair called for a recess from the Commission meeting at 9:20 Matters:a.m., to discuss and deliberate on the following adjudicatory matters, pursuant to Chapter 91, Hawaii Revised Statutes:

Ronald A. Kawahara, Destination Maui, Inc. dba Ronald A. Kawahara Realty, and Judith Brown, REC 91-129, Settlement Agreement approved on May 23, 1994

Ronald A. Kawahara appeared to request that the Commission consider the reason why he did not pay the \$5,000 fine. He stated that it was not intentional on his part but he was awaiting receipt of a bill from the State.

Upon a motion by Commissioner Lee, seconded by Commissioner Aki, it was voted on and unanimously carried to accept payment of Mr. Kawahara's \$5,000 fine and that respondent pay further disciplinary fine of \$500, no later than September 30, 1994. If further disciplinary fine is not paid within the prescribed time, the matter will be referred to RICO and the Commission may impose automatic revocation.

Linda K. Summers dba Summers Realty, REC 93-106-L, Settlement Agreement approved on January 28, 1994

Linda K. Summers appeared to request that the Commission allow her to take three continuing education courses, or whatever number of continuing education courses the Commission decides, rather than the prelicense course which was previously assigned by the Commission in that she felt that she would benefit more from the content of the continuing education courses rather than the prelicensing course.

Upon a motion by Commissioner Aki, seconded by Commissioner Imamura, it was voted on and unanimously carried to approve Ms. Summers's request for reconsideration and to take and successfully complete two continuing education courses, by January 31, 1995, in either condominium development or residential property management, or the Commission-approved real estate broker prelicensing course.

Fahrni Realty, Inc.; and Helen K. Fahrni, and Euphama Overbey, REC 92-171-L

Upon a motion by Commissioner Imamura, seconded by Commissioner Butuyan it was voted on and unanimously carried to approve the Settlement Agreement After Petition for Disciplinary Action Against Real Estate Brokers' and Salespersons' Licenses and Commission's Final Order. REB staff to notify respondents of the course requirements.

Michelle Fukuda-Umeno, aka Michelle Umeno dba Full Service Realty, REC 93-11-L

Upon a motion by Commissioner Ching, seconded by Commissioner Lee, it was voted on and unanimously carried to defer decision-making on the Settlement Agreement After Petition for Disciplinary Action and the Commission's Final Order.

The Vacation Store, Inc., John Paulisin, Halford B. Elston, Langsford N. Hooker, David W. Hardy, and James S. Kraft, TSP-various, REC 92-233-L, 92-275-L, 92-313-L, 93-312-L, 94-7-L, 94-8-L, 94-13-L, 94-66-L, 94-94-L, 94-101-L, 94-107-L, 94-114-L, TAR 93-69-L

Upon a motion by Commissioner Aki, seconded by Commissioner Imamura, it was voted on and unanimously carried to approve the Settlement Agreement After Filing of Petition for Disciplinary Action Against the Real Estate Salesperson's License of David W. Hardy.

Following the Commission's review, deliberation and decisions in these matters, pursuant to Chapter 91, HRS, the Vice Chair announced that the Commission was reconvening its scheduled Commission meeting at 9:49 a.m., pursuant to Chapter 92, HRS.

Licensing:

Restoration of Forfeited License

Bradley T. Johnson

Bradley T. Johnson was present to answer any questions that the Commissioners may have had regarding his application for restoration of forfeited salesperson's license.

Mr. Johnson stated that his license was active with Consolidated Resorts on Maui, in November 1992. He later moved to Mexico to manage properties there. He sent the money for his renewal from Mexico through the mail and not through Federal Express. Licensing Branch never received his renewal application.

His family is still in Mexico and is waiting for him to send money to come back to Hawaii. He stated that it was his fault for not following up on his renewal application. Mr. Johnson stated that the mail system in Mexico is not very good. He stated that he hoped that he would be able to restore his license so that he may return to work. He has a good job that is waiting for him. He stated that he does not have any money with which to pay the rent or to send his family so that they may return to Hawaii.

Mr. Johnson stated that he had purchased a cashier's check in US dollars from a bank in Mexico. He had asked the bank if the check had been cashed, but was unable to obtain any answers from the bank. All of his papers are in a box in Mexico with his family, waiting to come here.

Upon a motion by Commissioner Ching, seconded by Commissioner Imamura, it was voted on and unanimously carried to take this matter under advisement.

Questionable Applications

William Honjiyo

William T. Honjiyo was present to request an equivalency to three listing contracts which have closed escrow.

Mr. Honjiyo stated that he has been employed by Grove Farm for the last ten years. He has been a real estate salesperson since 1987. He is the General Manager and Vice President of Grove Farm Land Corporation, a subsidiary of Grove Farms. Mr. Honjiyo did not have any listing agreements between the property and the land group because it was understood that transactions were done for the company and no one else.

Mr. Honjiyo distributed information on Grove Farm Company Incorporated which details the property that is managed by Grove Farm.

Mr. Honjiyo stated that Grove Farm has over 22,000 acres of property which they lease or develop for fee simple purchases or house lots. The company needed another real estate broker. He was told by his boss to get his broker's license because they needed two people instead of just one person. Grove Farms has 89 lots which are to be sold near the golf course. The project is on going. He has been involved in marketing. He stated that he was charged with taking care of leasing and commercial lots in and around the shopping center. He stated that his name does not appear on the listing agreements because it is their company policy that the principal broker or the CEO sign the listings. He stated that he has taken an advanced two-day course in real estate law. He has completed a commercial real estate leasing course, which was given by the National Business Institute. He submitted for the record information on the seminars that he attended.

Mr. Honjiyo stated that he had studied at the University of Hawaii and he graduated from Cornell University. He did not take real estate courses, but he took extensive macro- and micro-economics courses. He also took ICSC Association courses in retail and leasing held in Honolulu and in Las Vegas.

Mr. Honjiyo was asked if he had any certificates of completion. Mr. Honjiyo stated that only portions of CLE International courses received continuing education credit.

Upon a motion by Commissioner Imamura, seconded by Commissioner Butuyan, it was voted on and unanimously carried to take this matter under advisement.

John D. Herrington

John D. Herrington was present to request an equivalency to three sales that closed escrow and three listings which closed escrow.

Mr. Herrington stated that he was from Texas. His family has extensive holdings in Texas and he has managed property in Texas. He has an economics and political science degree from the University of Houston. He stated that he had visited Hawaii and decided to move to Hawaii. Mr. Herrington stated that he had worked for an individual who owned an apartment complex. In 1991, he worked for Oihana Property Management and managed long-term rentals for a time share association. When he worked at Hawaiian Ensign, he gained more experience in long-term rentals. He has over two years experience in property management on Maui. He was told that his experience from Oihana Property Management did not count towards his broker's experience certificate because he only managed one association.

Mr. Herrington stated that he was asked to move into the office to handle more management responsibilities. He was an account executive but he resigned from the job due to differences of opinion. There were 134 units

which in the association. He stated that his responsibilities included collecting the rent and maintaining the property. He has been involved in negotiations on behalf of the owners with his real estate license. Mr. Herrington stated that he has one sales transaction which has closed escrow and he represented the buyer in that transaction.

Mr. Herrington managed less than the required 240 units while he was associated with Oihana Property Management. Mr. Herrington stated that the rules do not specifically require that the applicant must manage 240 or more units at all times or ten associations at all times, over the entire two year period.

Mr. Herrington was informed that he would qualify for the broker's experience certificate in a few months, but he informed the Commission that there are opportunities which exists for him today which will not last until February. Mr. Herrington requested that the Commission grant his request for an equivalency.

Upon a motion by Commissioner Kuriyama, seconded by Commissioner Imamura, it was voted on and unanimously carried to take this matter under advisement.

Restoration of Forfeited License

Terrence F. A. Long

Mr. Long was present to request that the Commission approve his application for restoration of his forfeited real estate salesperson's license.

Mr. Long stated that he was convicted of driving while under the influence in 1990, in the State of Arizona. He is unable to provide documentation regarding his conviction. He was informed by the State of Arizona that it would take three to four months to get copies of his records. He returned from Arizona on June 2 and found out that his license had expired. He completed the continuing education courses by June 8. He called in for more information and was informed that the Commission would meet on June 10. On June 23, he submitted his application for restoration. He had submitted everything in time for the July Commission meeting, but his application was not considered at that meeting. When he called to find out the results of the meeting, he was told that his application had been misplaced and that it had "slipped through the cracks." He was then informed by REB staff that the Commission would probably require that he take a course. He cannot afford to take the exam and is unable to pass the test without taking the course. Mr. Long stated that he had completed the continuing education requirements. He had requested that the State of Arizona fax information to the Commission informing them that he did not have any complaints filed against him.

Commissioner Butuyan was excused from the meeting.

Mr. Long stated that he had pleaded not guilty in 1992. The case was

dismissed with prejudice. In 1992, he found out that there was still an outstanding warrant against him. His conviction was in 1990. He became licensed in Arizona in 1991. Mr. Long stated that he had answered the question relating to any prior convictions in the negative because his case had been thrown out of court and he was not convicted.

Upon a motion by Commissioner Lee, seconded by Commissioner Imamura, it was voted on and unanimously carried to take this matter under advisement.

Executive Session:

Upon a motion by Commissioner Lee, seconded by Commissioner Imamura, it was voted on and unanimously carried to enter into executive session pursuant to Section 92-5(a)(1), "To consider and evaluate personal information relating to individuals applying for professional or vocational licenses cited in section 26-9 or both;"

Upon a motion by Commissioner Aki, seconded by Commissioner Ching, it was voted on and unanimously carried to move out of executive session.

Acceptance of Minutes:

Upon a motion by Commissioner Ching, seconded by Commissioner Imamura, it was voted on and unanimously carried to accept the minutes of the July 29, 1994 meeting, as circulated.

Licensing:

Ratification

Upon a motion by Commissioner Ching, seconded by Commissioner Imamura, it was voted on and unanimously carried to ratify the following:

Real Estate Brokers

John L. Kelly
Marika Yamato dba Marika Yamato Realty
Paradise Hawaii Realty, Inc.
Bernard Kunihisa
Jim Sanders Realty Inc.
Stuart W. Wade
James R. Bolan
International Investments & Consultants, Inc.
Nanette Verla Norman dba Rain Forest Realty
Monica Cecilia Allerstorfer
Sharon T. Schwering dba Surfside Properties
Kathy Jo Vogt
The Real Estate Connection, Inc.
Tony Chan Realty, Inc.

Real Estate Branch Office

Savio Realty, Ltd. Better Homes and Gardens (Honolulu, Hawaii)
Savio Realty, Ltd. Better Homes and Gardens (Aiea, Hawaii)

Site Office

McCormack Real Estate dba Coldwell Banker McCormack Real Estate -

Aiea Park Place
McCormack Real Estate dba Coldwell Banker McCormack Real Estate -
Harbor Court
The Prudential Locations, Inc. - Manoa Hillside Estates
The Prudential Locations, Inc. - Golf Club Estates at Waikele
Schuler Homes / Oahu, Inc. - Highlands at Waikele
Gentry Realty, Ltd. - SummerHill
Schuler Homes / Oahu, Inc. - The Signatures at Waikele
Pacific Island Properties, Inc. - Manoa Hillside Estates
McCormack Real Estate dba Coldwell Banker McCormack Real Estate -
Nauru Tower
McCormack Real Estate dba Coldwell Banker McCormack Real Estate -
Seaside Suites
McCormack Real Estate dba Coldwell Banker McCormack Real Estate -
One Kalakaua
Nikken Corporation - The Bay Club at Waikoloa Beach Resort
Concepts Unlimited, Inc. dba ERA Concepts Unlimited - Manoa Hillside
Estates

Trade Name

Susumu Kaneshiro dba Sus Kaneshiro Realty
Grandview Group, Inc. dba Grandview Properties
Joe C. Pacquing dba Joe Pacquing Realty
Buyer's Resource Team Real Estate fka Team Real Estate, Inc.

Condominium Managing Agents

ILC International, Inc.

Condominium Project Registration, Public Reports Issued July 1994

Liona Kona, Hawaii (Final)
Kinohou Subdivision, Lot 23, Hawaii (Final)
145 Puako Beach Drive, Hawaii (Final)
2371 Kaiwiki Road, Hawaii (Final)
Kapuna Estates, Kauai (Final)
Kapuna Pastures, Kauai (Final)
Aliomanu Vista Makai Agricultural Condominium, Kauai (Final)
Spencer Terrace, Honolulu (Final)
885 & 885A Kainui Drive, Honolulu (Final)
Pensacola Vista, Honolulu (Final)
Paauilo Condominium Project, Hawaii (Final)
1936 Puu Nanea, Honolulu (Final)
Kahuna Road, Kauai (Final)
Kapuna Bend, Kauai (Final)
Kapuna End, Kauai (Final)
Kapuna Hollow, Kauai (Final)
Westview at Makakilo Heights, Phase II, Honolulu (Preliminary)
Crescent Lane - Phase II, Honolulu (Final)
The Villas at Koele - Phase I, Maui (Preliminary)
Ilima, Hawaii (Final)
Rock Quarry Agricultural Condominium, Kauai (Final)
Kyle Hale, Hawaii (Final)

Carey Hale, Hawaii (Final)
Maluhia, Kauai (Final)
Windward Acres, Honolulu (Fourth Supplementary)
4782 Hauaala, Kauai (Final)
Hiro's Lane, Kauai
2480 Pali Highway, Honolulu (Final)
55-612 Moana Street, Honolulu (Final)
Olaloa - Project III, Honolulu (Supplementary)
Kekuilani Villas, Honolulu (Final)
2018 Fern, Honolulu (Final)
Coronado, Phase A, Honolulu (Preliminary)
Coronado, Phase D, Honolulu (Preliminary)

Restoration of Forfeited License

David W. Blaine	Salesperson
Roland W. Eaker	Salesperson
Cherryl S. Iwamoto	Salesperson
Lily I. Wang	Salesperson
Mario F. Mauriello	Salesperson
John A. McKeefery	Salesperson
Robert J. McLaughlin	Salesperson

After a review of the information submitted by the applicant, Commissioner Imamura moved that restoration be approved upon submitting evidence of successfully completing a Commission-approved real estate course. Commissioner Ching seconded the motion. The motion was voted on and unanimously carried.

Melvin D. Kersting Salesperson

After a review of the information presented by the applicant, Commissioner Imamura moved that restoration be approved upon submitting evidence of successfully completing a Commission-approved real estate course. Commissioner Aki seconded the motion. The motion was voted on and unanimously carried.

Bradley T. Johnson Salesperson

After a review of the information presented by the applicant, Commissioner Lee moved that restoration be approved upon submitting evidence of successful completion of a Commission-approved real estate course. Commissioner Nomura seconded the motion. The motion was voted on and unanimously carried.

Terrance F. A. Long Salesperson

After a review of the information presented by the applicant, Commissioner Lee moved that restoration be approved upon submitting evidence of successful completion of a Commission-approved real estate course. Commissioner Nomura seconded the motion. The motion was voted on and

unanimously carried.

Charles Mamoru Ka'ai'ai
Thomas J. Ward

Salesperson
Salesperson

After a review of the information submitted by the applicant, Commissioner Aki moved that restoration be approved upon submitting evidence of successfully passing the real estate salesperson's licensing examination. Commissioner Ching seconded the motion. The motion was voted on and unanimously carried.

Questionable Applications

David N. Heide

After a review of the information submitted by the applicant, Commissioner Imamura moved to approve David N. Heide's application for a real estate salesperson's license. Commissioner Ching seconded the motion. The motion was voted on and unanimously carried.

Doreen J. Bowers

After a review of the information submitted by the applicant, Commissioner Lee moved to approve Doreen J. Bowers's application for a real estate salesperson's license. Commissioner Ching seconded the motion. The motion was voted on and unanimously carried.

Clare V. Butchart dba Clare V. Butchart Realty

After a review of the information submitted by the applicant, Commissioner Ching moved to approve the real estate sole proprietor application of Clare V. Butchart dba Clare V. Butchart Realty. Commissioner Aki seconded the motion. The motion was voted on and unanimously carried.

Lawrence M. Chang dba Elite Realty

After a review of the information submitted by the applicant, Commissioner Nomura moved to approve the real estate sole proprietor application of Lawrence M. Chang dba Elite Realty. Commissioner Aki seconded the motion. The motion was voted on and unanimously carried.

Marco A. Rivera

After a review of the information submitted by the applicant, Commissioner Lee moved to approve the real estate sole proprietor application of Marco A. Rivera. Commissioner Ching seconded the motion. The motion was voted on and unanimously carried.

Daphne L. Amcotts dba Amber Real Estate

After a review of the information submitted by the applicant, Commissioner Aki moved to approve the real estate sole proprietor application of Daphne L. Amcotts dba Amber Real Estate. Commissioner Lee seconded the motion. The motion was voted on and unanimously carried.

Castle Resorts & Hotels, Inc.

After a review of the information submitted by the applicant, Commissioner Imamura moved to approve the real estate corporation application of Castle Resorts & Hotels, Inc. Commissioner Nomura seconded the motion. The motion was voted on and unanimously carried.

Richard J. McDougal

After a review of the information presented by the applicant, Commissioner Nomura moved to defer decision-making on Mr. McDougal's request for an equivalency to the real estate broker's experience requirement pending receipt of further documentation. Commissioner Lee seconded the motion. The motion was voted on and unanimously carried.

John D. Herrington

After a review of the information presented by the applicant, Commissioner Aki moved to defer decision-making on Mr. Herrington's request for an equivalency to the real estate broker's experience requirement, pending receipt of further documentation. Commissioner Ching seconded the motion. The motion was voted on and unanimously carried.

Willis G. Blair

After a review of the information submitted by the applicant, Commissioner Kuriyama moved to approve Willis G. Blair's application for a real estate salesperson's license. Commissioner Imamura seconded the motion. The motion was voted on and unanimously carried.

William T. Honjiyo

After a review of the information presented by the applicant, Commissioner Lee moved to approve Mr. Honjiyo's request for an equivalency to the real estate broker's experience requirement. Commissioner Nomura seconded the motion. The motion was voted on and unanimously carried.

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Next Meeting: Friday, September 30, 1994
9:00 a.m.
Kuhina Nui Room
HRH Princess Victoria Kamamalu Building
1010 Richards Street
Honolulu, Hawaii 96813

Adjournment: With no further business to discuss, Vice Chair Dew adjourned the meeting at 11:58 a.m.

Respectfully submitted,

Christine Rutkowski
Executive Officer

Date