

REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Office of the Lieutenant Governor, as required by Section 92-7(b), Hawaii Revised Statutes.

Date: Friday, October 31, 2003

Time: 9:00 a.m.

Place: Kapuaiwa Room
HRH Princess Victoria Kamamalu Building
1010 Richards Street, Second Floor
Honolulu, Hawaii

Present: John Ohama, Chair
Louis Abrams, Member
Marshall Chinen, Member
Kathleen Kagawa, Ph.D., Member
Trudy Nishihara, Member
Iris Okawa, Member
Peter Rice, Member
Vern Yamanaka, Member

Calvin Kimura, Supervising Executive Officer
Alan Taniguchi, Executive Officer
Diane Choy Fujimura, Senior Real Estate Specialist
Cynthia Yee, Senior Condominium Specialist
Cheryl Leong, Condominium Specialist
Lorene Kimura, Real Estate Specialist
Shari Wong, Deputy Attorney General
Irene Kotaka, Secretary

Larry Kamakawiwo'ole, Special Deputy Attorney General
Karen Iwamoto, Hawaii Association of REALTORS
Tom Gill, Hawaii Association of REALTORS
Celeste Cheeseman

Excused: Mitchell Imanaka, Vice Chair

Call to Order: The Chair called the meeting to order at 9:02 a.m., at which time quorum was established.

Chair's Report: No report was presented but the Chair wished those present a "Happy Halloween."

Executive Officer's
Report:

**Announcements, Introductions, Correspondence and Additional
Distribution**

Announcements

The Real Estate Branch will be moving on November 25, 2003. The office will be closed on Monday, November 24 through Thursday, November 27, 2003. The new address will be: King Kalakaua Building, 335 Merchant Street, Room 333, Honolulu, HI 96813.

The SEO announced that Larry Kamakawiwo'ole, Special Deputy Attorney General, will be leaving the Department.

The SEO also announced that the EO will be leaving some time next month to accept an assignment to the Boxing Commission and other boards.

Real Estate Specialist, Ryan Yamashiro, will be starting on Monday, November 3, 2003.

Additional Distribution

The following items were distributed prior to the start of the meeting:

3. Executive Officer's Report
 - a. Announcements, Introductions, Correspondence and Additional Distributions – 2004 REC Meeting Schedule

Additions to the Agenda

Upon a motion by Commissioner Okawa, seconded by Commissioner Yamanaka, it was voted on and unanimously carried to add the following to the agenda:

6. Licensing – Applications
 - I. Scott A. Bell

Chapter 91, HRS,
Adjudicatory Matters:

The Chair called for a recess from the meeting at 9:05 a.m., to discuss and deliberate on the following adjudicatory matters, pursuant to Chapter 91, HRS:

Chair Ohama recused himself from the meeting. Commissioner Okawa was appointed as Chair Pro Tem and presided over the meeting.

**In the Matter of the Salesperson's License of Cesar B. Buted;
REC 2001-277-L**

Upon a motion by Commissioner Rice, seconded by Commissioner Yamanaka, it was voted on and carried to defer decision making pending receipt of further information.

Chair Ohama returned to the meeting and resumed presiding over the meeting.

In the Matter of the Real Estate Brokers' Licenses of Presidential Real Estate, Inc., Jo Anne Walters, and Robert L. Jackson, REC 2002-50-L

Upon a motion by Commissioner Rice, seconded by Commissioner Abrams, it was voted on and unanimously carried to accept the Hearings Officer's Findings of Fact, Conclusions of Law and Recommended Order.

Following the Commission's review, deliberation and decisions in these matters, pursuant to Chapter 91, HRS, the Chair announced that the Commission was reconvening its scheduled Commission meeting at 9:25 a.m.

Executive Officer's Report:

Announcements, Introductions, Correspondence and Additional Distribution

Minutes of Previous Meetings

Upon a motion by Commissioner Okawa, seconded by Commissioner Rice, it was voted on and unanimously carried to approve the minutes of the September 26, 2003 Real Estate Commission meeting as circulated.

Committee Reports:

Laws and Rules Review Committee

Upon a motion by Commissioner Okawa, seconded by Commissioner Abrams, it was voted on and unanimously carried to accept the report of the October 8, 2003 Laws and Rules Review Committee meeting as follows:

1. Minutes of September 10, 2003 – **Accept**
2. Division and Department Programs – **Recommend approval** of the Real Estate Advisory Committee list.
3. Special Issues – Condominium Hotel Operator Restrictions (HRS Section 467-30(g)) – Request for Opinion, Cathy Lee Sekiguchi, Esq. – **Recommend denial** of request for informal interpretation of HRS 467-30(g) and that the matter be referred to the Subcommittee on Property Manager Licensing and Related Issues for further examination.
4. Next Meeting: Wednesday, November 12, 2003
9:00 a.m.
Kapuaiwa Room
HRH Princess Victoria Kamamalu Building
1010 Richards Street, Second Floor
Honolulu, Hawaii

Education Review Committee

Upon a motion by Commissioner Yamanaka, seconded by Commissioner Nishihara, it was voted on and unanimously carried to accept the report of the October 8, 2003 Education Review Committee meeting as follows:

1. Minutes of September 10, 2003 – **Accept**
2. Continuing Education Administration, Curriculum, Courses, Providers, and Instructors
 - a. Applications
 - 1) Provider – Hogan School of Real Estate, Inc., Esther Hogan – Administrator – **Recommend approval**
 - 2) Core Course – “Agency, Discovery and Disclosure – Practicing Above the Law,” Author/Owner: James R.

- Hogan and Curtis Hall, Provider: Hogan School of Real Estate, Inc., Course Categories: Agency and Disclosure, Course Clock Hours: 4 – **Recommend approval**
- 3) Course – “Protect Your Real Estate License,” Author/Owner: Philip H. Wilia, Provider: Dower School of Real Estate, Course Category: Chapter 467, HRS/Chapter 99, HAR, Course Clock Hours: 4 – **Recommend approval**
 - 4) Course – “Land Use and Permit Requirements – Residential Applications, City and County of Honolulu,” Author/Owner: Philip H. Wilia, Provider: Dower School of Real Estate, Course Category: Other, Course Clock Hours: 3 – **Recommend approval**
- b. Request for Equivalency to Continuing Education Elective – Licensee: Carlton K. L. Chang, Course: “Advanced Like Kind Real Estate Exchanges in Hawaii” – Staff to respond.
3. Prelicensing Education Administration, Curriculum, Schools, Instructors, and Equivalency – Applications
 - a. Instructor – David Catanzaro, Dower School of Real Estate, Principal: Elizabeth Dower– **Recommend approval**
 4. Program of Work, FY04 – Evaluation and Education System for CE and Prelicensing Instructors – **Recommend** re-organizing evaluation form for courses and instructors into appropriate categories and begin implementing evaluation process as soon as possible including monitor schedule, designating monitors, notifying providers, and developing appropriate forms and procedures for evaluation process
 5. Next meeting: Wednesday, November 12, 2003
Upon adjournment of the Laws and Rules Review Committee Meeting, which convenes at 9:00 a.m.
Kapuaiwa Room
HRH Princess Victoria Kamamalu Building
1010 Richards Street, 2nd Floor
Honolulu, Hawaii

Condominium Review Committee

Upon a motion by Commissioner Rice, seconded by Commissioner Abrams, it was voted on and unanimously carried to accept the report of the October 8, 2003 Condominium Review Committee meeting as follows:

1. Minutes of the September 10, 2003 Meeting – **Accept**
2. Condominium Governance and Management
 - a. AOA Registrations – 2003-2005 Biennium Registration – **Recommend approval** to ratify effective dates for the AOA 2003-2005 biennium registrations received through September 30, 2003.
 - b. Condominium Seminars and Symposium – CAI Hawaii Seminars – Name Changes – **Recommend approval** to accept changes to the title/names of previously approved CMEF subsidized seminars:
“Sprucing Condos” to “Money Pit or Pot of Gold;”
“Psychos, Pot Pushers, Prostitutes and Parking (PP&P)” to
“Icebergs Ahead! Steering Through the Ice Fields & Keeping Your Association Afloat.”

3. CPR Registration, Developer's Public Reports
 - a. September 2003 – **Recommend approval** to ratify issuance of effective dates of the developer's public reports and extensions issued for the month of September 2003.
 - b. Request for Informal Non-Binding Interpretation
 - 1) Request for Informal Non-Binding Interpretation – HRS §514A-31, HAR §16-107-2 "Offer for Sale" – Note the withdrawal of the request from the developer's attorney, Edward R. Brooks, for the property bordering Kapiolani Boulevard and Pensacola, Kamaile and Piikoi Streets (TMK Nos. (1)2-3-010:028,048, 050, and 052-056).
 - 2) Queen's Villa – Notification of Intention HRS §514A-31 – Preliminary Public Report HRS §514A-37; Supplementary Public Report HRS §514A-41 – Based on facts that the effective date for the developer's final public report expired on March 23, 1996, no sales of the apartments were ever closed, the original developer no longer has any interest in the project, different developers have purchased the entire leasehold condominium project, a proposed second amendment to the declaration of the condominium project changes the name of the condominium project from Hale Ilima Joint Venture to Queen's Villa, the new developer having elected to abandon the registration of Hale Ilima Joint Venture in choosing not to request for an extension of the effective date of the developer's final public report, **recommend approval** to issue an informal non-binding interpretation that §§514A-31,37 and 41 read together do not specifically prohibit the Commission from issuing an effective date for a developer's preliminary public report for Queen's Villa with a different registration number where an effective date for a developer's final public report for the same condominium project had been issued and expired.
4. Program of Work – Hawaii Condominium Bulletin – **Recommend approval** to honor condominium owners' of registered condominium associations requests for additional copies of the Hawaii Condominium Bulletin at no charge subject to the request being made in writing, the availability of extra copies, and that distribution shall be made on a "first come, first served basis".
5. Next Meeting: **Wednesday, November 12, 2003**
Upon adjournment of the Education Review Committee meeting, which follows the Laws and Rules Review Committee meeting, scheduled to convene at 9:00 a.m.
Kapuaiwa Room
HRH Princess Victoria Kamamalu Building
1010 Richards Street, Second Floor
Honolulu, Hawaii

Legislative Report

No report was presented.

Program of Work and Budget FY04

No report was presented.

Commissioners Abrams and Yamanaka recused themselves from the meeting.

Licensing and Registration - Ratification:

Upon a motion by Commissioner Rice, seconded by Commissioner Nishihara, it was voted on and carried to ratify the attached list and to add the following to the ratification list:

Trade Name – Charlee & Associates, Ltd., Garden Island Rentals, effective date, 8/13/03
Branch Office - Yamanaka Enterprises, Inc., Vern M. Yamanaka, PB, effective Date 8/28/03

Commissioners Abrams and Yamanaka returned to the meeting.

Licensing – Applications:

Celeste Cheeseman

Celeste Cheeseman was present to answer any questions regarding her application for a real estate salesperson's license. Ms. Cheeseman was asked if she wished to have her application considered in executive session. She stated that she would like to have her application considered in executive session.

Executive Session:

Upon a motion by Commissioner Okawa, seconded by Commissioner Abrams, it was voted on and unanimously carried to enter into executive session, pursuant to Section 92-5(a),(1), HRS, "To consider and evaluate personal information relating to individuals applying for professional or vocational licenses cited in section 26-9 or both."

Upon a motion by Commissioner Yamanaka, seconded by Commissioner Okawa, it was voted on and unanimously carried to move out of executive session.

Executive Officer's Report:

Announcements, Introductions, Correspondence and Additional Distribution

Ms. Iwamoto informed the Commissioners that the Hawaii Association of REALTORS' Legislative Committee and the Board of Directors have approved the support of the Commission's license recognition bill and the bill relating to the recodification of Chapter 514A, HRS.

The Chair asked Ms. Iwamoto and Mr. Gill to contact the Recodification Attorney if they had any concerns regarding the recodification of Chapter 514A, HRS.

Licensing – Applications:

Michelle A. DeCosta

After a review of the information submitted by the applicant, Commissioner Okawa moved to approve the real estate salesperson's application of Michelle A. DeCosta. Commissioner Abrams seconded the motion. The motion was voted on and unanimously carried.

Kevin J. Freitas

After a review of the information submitted by the applicant, Commissioner Abrams moved to approve the real estate salesperson's license application of Kevin J. Freitas. Commissioner Nishihara seconded the motion. The motion was voted on and unanimously carried.

Namlyn Leonard

After a review of the information submitted by the applicant, Commissioner Nishihara moved to approve the real estate salesperson's application of Namlyn Leonard. Commissioner Rice seconded the motion. The motion was voted on and unanimously carried.

John B. Renwick

Upon a motion by Commissioner Okawa, seconded by Commissioner Abrams, it was voted on and unanimously carried to take this matter under advisement.

Ramona Villalpando

After a review of the information submitted by the applicant, Commissioner Abrams moved to approve the real estate salesperson's application of Ramona Villalpando. Commissioner Okawa seconded the motion. The motion was voted on and unanimously carried.

Michael J. Devine

Upon a motion by Commissioner Abrams, seconded by Commissioner Okawa, it was voted on and unanimously carried to take this matter under advisement.

Michael Hearne

Upon a motion by Commissioner Abrams, seconded by Commissioner Rice, it was voted on and unanimously carried to take this matter under advisement.

Justin D. Caron

After a review of the information submitted by the applicant, Commissioner Abrams moved to approve the real estate salesperson's application of Justin D. Caron. Commissioner Rice seconded the motion. The motion was voted on and unanimously carried.

Frank J. Jiminez

After a review of the information submitted by the applicant, Commissioner Abrams moved to approve the real estate salesperson's application of Frank J. Jiminez. Commissioner Kagawa seconded the motion. The motion was voted on and unanimously carried.

Kimi Cook-Walls

Upon a motion by Commissioner Okawa, seconded by Commissioner Rice, it was voted on and unanimously carried to take this matter under advisement.

Scott A. Bell

After a review of the information submitted by the applicant, Commissioner Okawa moved to approve the real estate salesperson's application of Scott A. Bell. Commissioner Abrams seconded the motion. The motion was voted on and unanimously carried.

Executive
Session:

Upon a motion by Commissioner Abrams, seconded by Commissioner Rice, it was voted on and unanimously carried to enter into executive session, pursuant to Section 92-5(a), (1), HRS, "To consider and evaluate personal information relating to individuals applying for professional or vocational licenses cited in section 26-9 or both."

Upon a motion by Commissioner Okawa, seconded by Commissioner Rice, it was voted on and unanimously carried to move out of executive session.

Licensing -
Applications:

Celeste J. Cheeseman

After a review of the information presented by the applicant, Commissioner Okawa moved to approve the real estate salesperson's license of Celeste J. Cheeseman, subject to the condition that the applicant shall inform the principal broker or sole proprietor real estate broker (including broker-in-charge of a real estate branch office) with whom the applicant associates that a conditional license has been granted and the terms of the conditional license. This applies to whenever the applicant changes employer. Commissioner Yamanaka seconded the motion. The motion was voted on and unanimously carried.

John B. Renwick

After a review of the information submitted by the applicant, Commissioner Nishihara moved to approve the real estate salesperson's license of John B. Renwick. Commissioner Okawa seconded the motion. The motion was voted on and unanimously carried.

Michael J. Devine

After a review of the information submitted by the applicant, Commissioner Rice moved to approve the real estate salesperson's license of Michael J. Devine. Commissioner Nishihara seconded the motion. Commissioners Rice, Abrams, Nishihara, Chinen, and Kagawa voted in favor of the motion. Commissioners Yamanaka and Ohama voted against the motion. The motion was carried.

Michael Hearne

After a review of the information submitted by the applicant, Commissioner Rice moved to deny Michael Hearne's application for a real estate salesperson's license unless within 60 calendar days he submits written proof of payment, an approved written payment plan, or written proof of discharge from the Internal Revenue Service and the Arizona Department of Revenue for all outstanding tax obligations. Commissioner Abrams seconded the motion. The motion was voted on and unanimously carried.

Kimi Cook-Walls

After a review of the information submitted by the applicant, Commissioner Okawa moved to approve the real estate broker's license of Kimi Cook-Walls. Commissioner Abrams seconded the motion. The motion was voted on and unanimously carried.

Delegation to Staff:

Upon a motion by Commissioner Abrams, seconded by Commissioner Rice, it was voted on and unanimously carried to authorize staff to approve license applications if the applicant has submitted evidence of a payment plan or an accepted offer-in-compromise by the State of Hawaii, Department of Taxation, or the Internal Revenue Service. The motion was voted on and unanimously carried.

Executive Officer's Report:

Announcements, Introductions, Correspondence and Additional Distributions

A copy of the 2004 REC Meeting schedule was distributed to the Commissioners for their information.

Next Meeting:

Monday, December 1, 2003
1:00 p.m.
Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Adjournment:

With no further business to discuss, the Chair adjourned the meeting at 10:25 a.m.

Reviewed and approved by:

/s/ Alan Taniguchi
Alan Taniguchi
Executive Officer

December 1, 2003
Date

[X] Approved as circulated.
[] Approved with corrections; see minutes of _____ meeting.

APPROVED APPLICATIONS FOR REAL ESTATE
REAL ESTATE COMMISSION MEETING ON OCTOBER 31, 2003

<u>Brokers – Corporations and Partnerships</u>	<u>Effective Date</u>
Alae Realty, Ltd. Todd-Lee F. Higuchi, PB	09/22/03
Pacific Real Estate Partners, Inc. Christine A. Chang, PB	09/09/03
Fred W. Haywood, Inc., Fred Haywood Realty Fred W. Haywood, PB	09/26/03
Moloka'i Realty, Inc. Robert M. Takeuchi, PB	09/29/03
4% Realty Hawaii Inc. Beau P. Springer, PB	10/10/03
Executive Referral Realty, Inc. Sandra J. Cornell, PB	10/15/03

<u>Brokers – Limited Liability Companies and Partnerships</u>	<u>Effective Date</u>
Landmark Real Estate, LLC James R. Turner, PB	08/25/03
Dollar Properties LLC David Curtis Hamilton, PB	09/04/03
Lifestyle Properties LLC, Lifestyle Properties Pat Muneno McIntyre, PB	09/03/03
R & M Management, LLC Robert B. Marple, PB	10/06/03
Island Business Brokers, LLC Thomas C. Thompson, PB	10/13/03
HI Sites Realty, LLC Andrew L. Geiser, PB	10/21/03
America In Motion Timeshare Resales & Realty LLC Jerrold J. Markle, PB	10/09/03

<u>Brokers – Sole Proprietor</u>	<u>Effective Date</u>
Michael A. Kratzer	09/16/03
Sim I. Acosta, SIA Realty	09/26/03
Michael C. Schnack	09/29/03
Richard C. Brown	09/02/03
Sandra J. Cornell	09/03/03
Joseph J. Fusco	09/11/03
Craig D. Edwards	09/15/03
H. Ray Millard Jr.	09/17/03

<u>Equivalency to Uniform Section of Examination Certificate</u>	<u>Expiration Date</u>
Paulie Elizabeth Empie	10/09/05
Aaron Hayes	10/15/05
Tara Brock	10/15/05
Robert L. Pisciotta	10/16/05
Sheryl Lynn Martin	10/16/05
David G. Ford	10/17/05
Howard Bernard Rosfeld	10/17/05
Albert J. Overton	10/17/05
Wayne L. Harlan	10/20/05
Montgomery H. Burr	10/20/05
Josephine L. Arieta	10/21/05
Grant Darin Wright	10/21/05
Patricia Guzman Wright	10/21/05

<u>Educational Equivalency Certificate</u>	<u>Expiration Date</u>
Claire L. Addison	09/19/05
Luanne C. Myers	09/22/05
Russell Thorstenberg, Jr.	09/22/05
Nancy Bernadette Buckley	09/22/05
Sharon Claire Brooks	09/22/05
Albert John Overton	09/22/05
Jack M. Rubenstein	09/22/05
Charles W. Harden	09/22/05
David E. Oman	09/22/05
Michael J. Eckroat	09/22/05
Charles D. Hunter	09/22/05
Linda K. Harris	09/22/05
Imelda Malia Dangtayan	09/22/05
Alaina L. Fukui-Goo	09/23/05
Trisha Lynn May	09/23/05
Martin Pankove	09/23/05
Annette Maria DiResta	09/23/05
Henry Le	09/23/05
Margaret Robbie St. Clair	09/25/05
Valeria H. Hirsch	09/25/05
Doris Geneva Watts	09/25/05
Robert Dale Dykstra, Jr.	09/25/05
Gustavo Francis Lamanna	09/25/05
Ronald N. Hominick	09/25/05
Mark Lee Hanson	09/25/05
Takashi Chaya	09/29/05
Hitomi Nanoyama	09/29/05
Larry A. Heins	09/29/05
Gayle R. Katzoff	09/29/05
Ona Marie Belmont	09/29/05

<u>Educational Equivalency Certificate</u>	<u>Expiration Date</u>
Daniel R. Wiggins	09/29/05
Alberto Fernandez	09/29/05
Jennifer Yong C. Paek	09/29/05
Del Ross Okamoto	09/29/05
Takashi Chaya	09/29/05
Hitomi Nanoyama	09/29/05
Larry A. Heins	09/29/05
Jeanette Chiesa	09/29/05
Thomas F. Edwards, III	09/29/05
Frederic V. Fleischmann	10/01/05
Arthur G. Crabtree	10/02/05
Raymond B. Boltz	10/02/05
David M. Camp	10/02/05
Paul R. Hirsch	10/03/05
R. Waldo Adams	10/03/05
Holly G. Crouse	10/06/05
John M. Andersen	10/06/05
Virginia M. Berglund	10/06/05
David Jack Espinosa	10/06/05
Koichi Yamamoto	10/07/05
Kenneth Haden Hughes	10/09/05
Elaine R. Balliet	10/09/05
W. Mike Wahba	10/09/05
Charles T. Jameson	10/09/05
Stephen Dale Sullins	10/09/05
Deborah Lynn Kessler	10/09/05
Paulie Elizabeth Empie	10/09/05
Richard C. Lee, III	10/09/05
Sandrea S. H. Chun	10/09/05
Nora Chin Hong Tay	10/09/05
Aaron Hayes	10/15/05
Tara Brock	10/15/05
Peter Case	10/15/05
Kelly O'Connor Mitchell	10/16/05
Sheryl Lynn Martin	10/16/05
David G. Ford	10/17/05
Howard Bernard Rosfeld	10/17/05
Aaron Irving Ellis	10/17/05
Montgomery H. Burr	10/20/05
Josephine L. Arieta	10/21/05
John Wen Zong Miao	10/21/05

Real Estate Broker Experience Certificate

	<u>Expiration Date</u>
Claire L. Addison	09/19/05
Luanne C. Myers	09/22/05
Russell Thorstenberg, Jr.	09/22/05
Marta R. Segura	09/22/05
Alaina L. Fukui-Goo	09/23/05
Michele J. Kaplan	09/23/05
Margaret Robbie St. Clair	09/25/05
Arabel L. Camblor	09/26/05
Elaine Schaefer	09/29/05
Holly Lynn Tolosko	09/29/05
Frederic V. Fleischmann	10/01/05
Arthur G. Crabtree	10/02/05
Mary G. Christ	10/02/05
Holly G. Crouse	10/06/05
John M. Andersen	10/06/05
Virginia M. Berglund	10/06/05
Marcelo M. Lopez, Jr.	10/06/05
Merry Anne Stone	10/06/05
James Son	10/06/05
Koichi Yamamoto	10/07/05
Elaine R. Balliet	10/09/05
W. Mike Wahba	10/09/05
Charles T. Jameson	10/09/05
Mei Tam	10/09/05
Arlene A. Yamashiro-Nakagawa	10/09/05
Sharyn E. Holliday	10/14/05
Virginia L. Patterson	10/15/05
Lora B. Healey	10/15/05
Jimmy Johnson	10/15/05
Ada E. Nagao	10/16/05
Sheryl Lynn Martin	10/16/05
David G. Ford	10/17/05
William W. W. Loo	10/17/05
Josephine L. Arieta	10/21/05
Gustavo F. Lamanna	10/22/05

Real Estate Broker (upgrade)

	<u>Effective Date</u>
Thomas M. Vivaldelli	09/11/03
Austin M. Hirayama	09/11/03
Nancy Alvord	09/08/03
Christine A. Chang	09/09/03
Marshall C. Mower	09/15/03
Michael A. Kratzer	09/16/03
Joni D. Adams	09/17/03
Steve Marcotte	09/22/03

Real Estate Broker (upgrade)

	<u>Effective Date</u>
Michael C. Schnack	09/29/03
Rod T. Easterly	10/03/03
Robert B. Marple	10/06/03
John A. Fantazia	10/10/03
Nathan A. Fong	10/09/03
Arabel L. Cambor	10/08/03
Tamaki Asaina	10/07/03
Alfred C. Hipp	10/09/03
Thomas C. Thompson	10/13/03
Harvey L. Cohen	10/15/03
Walt Harvey	10/15/03
Dave Neal	10/16/03

Restoration – Real Estate Salesperson

	<u>Effective Date</u>
Robert C. Gray	10/06/03
Stacey L. Francis	09/22/03