

**REAL ESTATE COMMISSION**  
Professional and Vocational Licensing Division  
Department of Commerce and Consumer Affairs  
State of Hawaii  
[www.hawaii.gov/hirec](http://www.hawaii.gov/hirec)

**MINUTES OF MEETING**

The agenda for this meeting was filed with the Office of the Lieutenant Governor, as required by Section 92-7(b), Hawaii Revised Statutes.

Date: Monday, December 1, 2003

Time: 1:00 p.m.

Place: King Kalakaua Conference Room  
King Kalakaua Building  
335 Merchant Street, First Floor  
Honolulu, Hawaii

Present: John Ohama, Chair (Early Departure)  
Mitchell Imanaka, Vice Chair  
Louis Abrams, Member  
Kathleen Kagawa, Ph.D., Member  
Trudy Nishihara, Member (Late Arrival)  
Iris Okawa, Member  
Peter Rice, Member  
Vern Yamanaka, Member

Calvin Kimura, Supervising Executive Officer  
Alan Taniguchi, Executive Officer  
Diane Choy Fujimura, Senior Real Estate Specialist  
Cynthia Yee, Senior Condominium Specialist  
Cheryl Leong, Condominium Specialist  
Gordon Arakaki, Recodification Attorney  
Lorene Kimura, Real Estate Specialist  
Ryan Yamashiro, Real Estate Specialist  
Shari Wong, Deputy Attorney General  
Irene Kotaka, Secretary

Diane Corn, RICO  
Nicki Ann Thompson, Hawaii Association of REALTORS  
Tom Gill, Hawaii Association of REALTORS  
Richard Port  
Richard Hacker, Esq.  
Richard Grover, Esq.  
Lily Kong  
Mary V. Winpenny

Excused: Marshall Chinen, Member

Call to Order: The Chair called the meeting to order at 1:04 p.m., at which time quorum was established.

Chair's Report: No report was presented.

Chapter 91, HRS,  
Adjudicatory Matters:

The Chair called for a recess from the meeting at 1:04 p.m., to discuss and deliberate on the following adjudicatory matters, pursuant to Chapter 91, HRS:

**In the Matter of the Real Estate Brokers' Licenses of Presidential Real Estate, Inc., Jo Anne Walters, and Robert L. Jackson, REC 2002-50-L**

Diane Corn, RICO Attorney, and Richard Hacker, attorney representing Presidential Real Estate and Jo Anne Walters was present to request that the Commission reconsider the Commission's Final Order.

Commissioner Nishihara arrived.

Upon a motion by Commissioner Rice, seconded by Commissioner Abrams, it was voted on and unanimously carried to take this matter under advisement and excused the parties.

**In the Matter of the Salesperson's License of Cesar B. Buted;  
REC 2001-277-L**

This matter was deferred to the December 12, 2003 Real Estate Commission meeting.

**In the Matter of the Real Estate Broker's License of Lily L. H. Kong,  
REC 2000-128-L**

Lily Kong, Respondent, and Richard Grover, Respondent's attorney, were present to request that the terms of the settlement agreement be modified.

Upon a motion by Commissioner Rice, seconded by Commissioner Okawa, it was voted on and unanimously carried to take this matter under advisement.

Upon a motion by Commissioner Imanaka, seconded by Commissioner Nishihara, it was voted on and unanimously carried to deny Lily L. H. Kong's request to modify the course requirement portion of the Settlement Agreement except the Commission agreed to: 1) extend the deadline for Ms. Kong to complete the course until June 30, 2004; 2) allow Ms. Kong to take an online course, at her convenience, at any location with access to a computer; 3) allow Ms. Kong to take an accelerated course; and 4) allow Ms. Kong to, in place of the course requirement, take and pass the Hawaii real estate broker's examination.

**In the Matter of the Real Estate Brokers' Licenses of Presidential Real Estate, Inc., Jo Anne Walters, and Robert L. Jackson, REC 2002-50-L**

Upon a motion by Commissioner Rice, seconded by Commissioner Okawa, it was voted on and unanimously carried to remand this matter to the Office of Administrative Hearings.

Following the Commission's review, deliberation and decisions in these matters, pursuant to Chapter 91, HRS, the Chair announced that the Commission was reconvening its scheduled Commission meeting at 2:00 p.m.

Executive Officer's  
Report:

**Announcements, Introductions, Correspondence and Additional  
Distribution**

**Additional Distribution**

The following items were distributed prior to the start of the meeting:

7. Licensing – Applications
  - b. Allan R. Fiedler
  - c. Mary V. Winpenny
8. Chapter 91, Hawaii Revised Statutes, Adjudicatory Matters
  - c. In the Matter of the Real Estate Broker's License of Lily L. H. Kong, REC 2000-128-L
9. Recodification Report and Legislation

**Minutes of Previous Meetings**

Upon a motion by Commissioner Kagawa, seconded by Commissioner Nishihara, it was voted on and unanimously carried to approve the minutes of the October 31, 2003 Real Estate Commission meeting as circulated.

Committee  
Reports:

**Laws and Rules Review Committee**

Upon a motion by Commissioner Okawa, seconded by Commissioner Kagawa, it was voted on and unanimously carried to accept the report of the November 12, 2003 Laws and Rules Review Committee meeting as follows:

1. Minutes of October 8, 2003 – **Accept**
2. Program of Work, FY04  
Neighbor Island Outreach – The next neighbor island outreach is scheduled for Tuesday, January 6, 2004, on the island of Maui. The meetings will be held in the REALTORS Association of Maui's Conference Rooms, located at 441 Ala Makani Place, Kahului, Maui. The Committee meetings will be held as follows:  
Laws and Rules Review Committee – 9:30 a.m.  
Education Review Committee – Upon adjournment of the Laws and Rules Review Committee meeting which convenes at 9:30 a.m.  
Condominium Review Committee – Upon adjournment of the Education Review Committee meeting which is upon adjournment of the Laws and Rules Review Committee meeting which convenes at 9:30 a.m.
3. ARELLO – Special Meeting – **Recommend** that the Commission send either one Commissioner or staff to the ARELLO special meeting to be held in Denver, Colorado, on January 9 and 10, 2004, subject to the REC Chair's approval, to the Governor's fiscal policy and to budgetary approval.
4. Next Meeting: Thursday, December 11, 2003  
9:00 a.m.  
Queen Liliuokalani Conference Room  
King Kalakaua Building  
335 Merchant Street, First Floor  
Honolulu, Hawaii

### **Education Review Committee**

Upon a motion by Commissioner Yamanaka, seconded by Commissioner Abrams, it was voted on and unanimously carried to accept the report of the November 12, 2003 Education Review Committee meeting as follows:

1. Minutes of October 8, 2003 – **Accept**
2. Continuing Education Administration, Curriculum, Courses, Providers, and Instructors
  - a) Applications
    - 1) Course – “The Code of Ethics in 21<sup>st</sup> Century Hawaii,” Author/Owner: James R. Hogan, and Curtis Hall, Provider: Hogan School of Real Estate, Inc., Course Categories: Ethics and Professional Development, Course Clock Hours: 3 – **Recommend approval**
    - 2) Course – “1031 Exchange and Other Tax Issues,” Author/Owner: Abe Lee, Provider: Abe Lee Seminars, Course Category: Investment, Course Clock Hours: 3 – **Recommend approval**
3. Program of Work, FY04  
Neighbor Island Outreach – The next neighbor island outreach is scheduled for Tuesday, January 6, 2004, on the island of Maui. The meetings will be held in the REALTORS Association of Maui’s Conference Rooms, located at 441 Ala Makani Place, Kahului, Maui. The Committee meetings will be held as follows:  
Laws and Rules Review Committee – 9:30 a.m.  
Education Review Committee – Upon adjournment of the Laws and Rules Review Committee meeting which convenes at 9:30 a.m.  
Condominium Review Committee – Upon adjournment of the Education Review Committee meeting which convenes at 9:30 a.m.
4. Next meeting: Thursday, December 11, 2003  
Upon adjournment of the Laws and Rules Review Committee Meeting, which convenes at 9:00 a.m.  
Queen Liliuokalani Conference Room  
King Kalakaua Building  
335 Merchant Street, 1st Floor  
Honolulu, Hawaii

The next EETF meeting is scheduled for Wednesday, December 10, 2003.

### **Condominium Review Committee**

Upon a motion by Commissioner Imanaka, seconded by Commissioner Rice, it was voted on and unanimously carried to accept the report of the November 12, 2003 Condominium Review Committee meeting as follows:

1. Minutes of October 8, 2003 Meeting - **Accept**
2. Condominium Governance and Management – AOA Registrations – 2003-2005 Biennium Registration – **Recommend approval** to ratify

- effective dates for the AOA 2003-2005 biennium registrations received through October 31, 2003.
3. CPR Registration, Developer's Public Reports
    - a. CPR Registration, Developer's Public Reports – October 2003 – **Recommend approval** to ratify issuance of effective dates of the developer's public reports and extensions issued for the month of October 2003.
    - b. CPR Workshops and Meetings – **Recommend approval** to accept the Condominium Consultant's recommendation as specified in the report of October 22, 2003 to send as an informational letter to the developers and their attorneys of the following:
      - 1) A reminder that the counties require the submission of fees for any requested county inspections/letter of compliance;
      - 2) Summarize all exhibits to the public report especially when the exhibits are voluminous;
      - 3) Maintain communication between developers and/or attorneys with the county regarding the registration and development of the condominium project;
      - 4) Generally, developer's public report will not be assigned to a consultant until all staff deficiencies have been cleared.
  4. Neighbor Island Outreach – The next neighbor island outreach is scheduled for Tuesday, January 6, 2004, on the island of Maui. The meetings will be held in the REALTORS Association of Maui's Conference Rooms, located at 441 Ala Makani Place, Kahului, Maui. The Committee meetings will be held as follows:  
Laws and Rules Review Committee – 9:30 a.m.  
Education Review Committee – Upon adjournment of the Laws and Rules Review Committee meeting  
Condominium Review Committee – Upon adjournment of the Education Review Committee meeting
  5. Next Meeting: Wednesday, December 11, 2003  
Upon adjournment of the Education Review Committee meeting, which follows the Laws and Rules Review Committee meeting, which is scheduled to convene at 9:00 a.m.  
Queen Liliuokalani Conference Room  
King Kalakaua Building  
335 Merchant Street, Room 333  
Honolulu, Hawaii

#### **Legislative Report**

No report was presented.

#### **Program of Work and Budget FY04**

No report was presented.

Licensing and  
Registration -  
Ratification:

Upon a motion by Commissioner Imanaka, seconded by Commissioner Nishihara, it was voted on and carried to ratify the attached list.

Licensing –  
Applications:

**Mary V. Winpenny**

Mary V. Winpenny was present to answer any questions the Commission may have regarding her application for a real estate salesperson's license. Ms. Winpenny was asked if she wished to have her application considered in executive session. She declined the offer.

Ms. Winpenny submitted additional documents prior to the start of the meeting.

After a review of the information presented by the applicant, Commissioner Abrams moved to approve the real estate salesperson's license of Mary V. Winpenny. Commissioner Nishihara seconded the motion. The motion was voted on and unanimously carried.

**Faith A. Canutt Brooks**

After a review of the information submitted by the applicant, Commissioner Abrams moved to most likely approve the real estate salesperson's license application of Faith A. Canutt Brooks. Commissioner Rice seconded the motion. The motion was voted on and unanimously carried.

**Allan R. Fiedler**

Commissioner Okawa asked if Mr. Fiedler's real estate licenses in Florida and Arizona were in good standing.

Upon a motion by Commissioner Abrams, seconded by Commissioner Yamanaka, it was voted on and unanimously carried to take this matter under advisement.

**Robert M. Kaplan**

Upon a motion by Commissioner Okawa, seconded by Commissioner Abrams. It was voted on and unanimously carried to take this matter under advisement.

**Eric C. Maher**

Upon a motion by Commissioner Abrams, seconded by Commissioner Rice, it was voted on and unanimously carried to take this matter under advisement.

Recodification  
Report and  
Legislation:

The Recodification Attorney distributed copies of his latest briefing statement on the recodification of Chapter 514A, HRS. He explained that this process was started three years ago. The draft report and legislation needs to be finalized and submitted to the Legislature before Christmas. He highlighted the changes from the previous draft.

Commissioner Imanaka expressed his appreciation and thanks as the CRC Chair to REC Chair Ohama, CRC Vice Chair Rice and the SEO for their support of this

project. He also thanked Commissioners Abrams and Yamanaka for their support on the neighbor islands. He thanked the Recodification Attorney for his hard work, as well as the REB staff. Commissioner Imanaka stated that this project has come a long way and there is still a long way to go. This project has had broad support from a variety of individuals and he is appreciative of their support.

Mr. Port asked if the Commission would be asked to approve the submission of this document to the Legislature.

Mr. Port stated that he has been an owner and 28 year resident of Yacht Harbor Towers. He has been a member of their board of directors for over 20 years. He has been the board president for over eight years. Mr. Port stated that he does not mean to say that Commissioner Imanaka and the Recodification Attorney have not done a good job, but he said that there is a three-fold problem. The first is that the make up of the original committee assigned to the recodification project consisted of attorneys who represented developers, managing companies and managing agents themselves. There were no consumers on the committee. Consumers need to be involved in the process. Last year, at the Legislature, two members were added to the committee. One meeting was held prior to the public hearing and there were concerns about the first draft. He was informed that when the public hearings were held, their concerns would be taken into account after the hearing. Many who appeared at the public hearings had concerns.

Mr. Port stated that §514A-82(a)(18), HRS, states that the bylaws shall provide for at least the following:

“(18) Penalties chargeable against persons for violation of the covenants, conditions, or restrictions set forth in the declaration, or of the bylaws and administrative rules adopted pursuant thereto, method of determination of violations, and manner of enforcing penalties, if any.”

The new draft includes section 5-4(11) which would allow a Board of Directors, by its own motion at a Board meeting and without any change to the bylaws, to impose charges, fines and other penalties upon owners. Mr. Port argued that boards should not be given the power to do so without revising the bylaws. Mr. Port stated that boards have executive, judicial, and legislative powers. It is too much power to give to the boards. Mr. Port stated that the original process and the original make up was flawed. At the public hearing, this issue was stated by seven or eight people, but no changes were made. Mr. Port stated that it would be unreasonable to expect the Commissioners to pass this draft today if they had not read the public testimony and the draft.

Mr. Port again urged the Commissioners to not approve the document if they have not had an opportunity to read the report and the testimony that was submitted.

Chair Ohama stated that he appreciated Mr. Port's presence at the meeting and his participation in the process.

Mr. Port stated that his concern was that it be fair. Changing the documents to make it more readable and to correct the duplications have helped. Mr. Port said that he was concerned about Part 5, which deals with management. He stated that the management section has flaws. Mr. Port stated that he hopes that the Commission recognizes that some changes will need to be made and that they do not present the report to the Legislature saying that the document does not have to be massaged. Mr. Port asked if he would be allowed to file a minority report on any outstanding issues.

Commissioner Imanaka stated that he would be happy if Mr. Port did so.

Commissioner Rice stated that he has been in the management business for over 30 years and the provision allows the board to impose charges is not a bad idea. Late payments are covered under another provision. He stated that he does not have a problem if there are issues that are covered under other portions of Chapter 514A, HRS. He does have a problem with a board deciding that they will fine \$100 to someone who made too much noise. He would like to offer an alternative, which would set a limit to what could be charged.

Mr. Port stated that they do have an alternative, which is to send a letter from an attorney saying that they are in violation.

Commissioner Rice stated that he does not have a problem with late fees and penalties.

Mr. Port again stated that you cannot give unlimited power to the board.

Commissioner Okawa thanked Commissioner Imanaka for chairing the Committee and the Recodification Attorney for taking on this task. She also thanked Mr. Port for his participation and concerns. Commissioner Okawa stated that she sits on other boards and there is an issue and concern regarding management and governance. The seminars sponsored by the Community Associations Institute – Hawaii Chapter are a good step forward. If condominium managing agents and board members are better trained in their powers and responsibilities, it could go a long way to improve things. Commissioner Okawa noted the comments from the public hearing on the Condo Court system, but further discussion on this should continue.

Mr. Port stated that Condo Court would be a better solution than mediation or arbitration. Condo Court would operate like a Small Claims Court and problems would be resolved within 30 days. Mr. Port stated that he hoped that serious consideration would be given to this when the issue comes up. It would result in fewer disputes and faster resolution of disputes.

Mr. Port stated that the aim is to get a good law passed but the governance issue will not go away. He will continue to work with the Legislature on this.

Upon a motion by Commissioner Imanaka, seconded by Commissioner Rice, it was voted on and unanimously carried to approve and adopt the draft submitted by the Recodification Attorney, subject to modifications as the process continues.



Executive Officer's  
Report:

**Announcements, Introductions, Correspondence and Additional  
Distribution**

Ms. Thompson stated that the lines of communication need to remain open between the Commission and the Hawaii Association of REALTORS. Mr. Gill has been appointed to act as the REALTOR-liaison between their organization and the Commission.

The SEO reminded those present that they should be cautious and not have ex parte communications with the Commissioners and the Commissioner take noticeable steps to ensure that ex parte communications does not occur in any setting. The Commissioner normally stops any ex parte communication from continuing and errs on the side of caution including communication from intermediaries. The Commissioner normally make it very clear at the beginning of any meeting attending that he/she does not represent the Commission, that they should not attempt to persuade him/her in any fashion on any issue that will or has required a Commission decision, and that a Commissioner only provide information that is on the Commission's public record. Technically, no Commissioner or Commissioners can represent the Commission and the Commission can only consider and make a decision at a duly-sanctioned Commission meeting. That is why it is very important that anyone or any organization that is seeking a Commission decision present all information and arguments on the issue only at a properly-noticed Commission meeting. The ex parte communication can be under numerous methods, including but not limited to, in person, telephone, fax, email, as well as through intermediaries. The Commissioner shall disclose any ex parte communication and will have to be recused from any participation in the issue, including any voting. Normally it is better and more cautious for the Hawaii Association of REALTORS, its members or staff to directly communicate with REB staff instead of directly communicating with the Commissioners in order to prevent ex parte communication. The REB staff member has no voting rights. We all have been more cautious since HAR has become a CE Provider and negotiated a contract with the REC to provide an annual seminar and IDW for payment from the Real Estate Education Fund. Again, the Commission requests that HAR distribute this information on ex parte communications to its officers, committees, membership, and staff.

Chair Ohama was excused from the meeting. Vice Chair Imanaka presided over the meeting.

Executive  
Session:

Upon a motion by Commissioner Rice, seconded by Commissioner Yamanaka, it was voted on and unanimously carried to enter into executive session, pursuant to Section 92-5(a),(1), HRS, "To consider and evaluate personal information relating to individuals applying for professional or vocational licenses cited in section 26-9 or both."

Upon a motion by Commissioner Okawa, seconded by Commissioner Kagawa, it was voted on and unanimously carried to move out of executive session.

Licensing –  
Applications:

**Allan R. Fiedler**

After a review of the information submitted by the applicant, Commissioner Okawa moved to approve the real estate salesperson's application of Allan R. Fiedler, subject to verification that his Arizona real estate

license is in good standing. Commissioner Rice seconded the motion. The motion was voted on and unanimously carried.

**Robert M. Kaplan**

After a review of the information submitted by the applicant, Commissioner Rice moved to approve the real estate salesperson's license application of Robert M. Kaplan. Commissioner Kagawa seconded the motion. The motion was voted on and unanimously carried.

**Eric C. Maher**

After a review of the information submitted by the applicant, Commissioner Yamanaka moved to deny the real estate salesperson's license application of Eric C. Maher, pursuant to §§467-8(3), 436B-19(1), (8), and (12), HRS. Commissioner Rice seconded the motion. The motion was voted on and unanimously carried.

Next Meeting: Friday, December 12, 2003  
9:00 a.m.  
Queen Liliuokalani Conference Room  
King Kalakaua Building  
335 Merchant Street, First Floor  
Honolulu, Hawaii

Adjournment: With no further business to discuss, the Chair adjourned the meeting at 2:55 p.m.

Reviewed and approved by:

/s/ Alan Taniguchi  
Alan Taniguchi  
Executive Officer

December 12, 2003  
Date

[ X ] Approved as circulated.  
[ ] Approved with corrections; see minutes of \_\_\_\_\_ meeting.

APPROVED APPLICATIONS FOR REAL ESTATE  
REAL ESTATE COMMISSION MEETING ON DECEMBER 1, 2003

<u>Brokers – Corporations and Partnerships</u>	<u>Effective Date</u>
John Bansemer Construction, Inc., Bansemer Realty John Bansemer, PB	11/04/03
Country Lands & Homes, Inc. Carol A. Bucauto, PB	11/07/03

<u>Brokers – Limited Liability Companies and Partnerships</u>	<u>Effective Date</u>
Malama Realty, LLC Kevin M. Showe, PB	10/29/03
Business Brokers Hawaii, LLC Milton Docktor, PB	11/05/03
Relax Aloha Realty, LLC Joanna Roskowick, PB	11/07/03
Sun Pacific Group, LLC George J.C. Cheong, PB	11/06/03

<u>Brokers – Sole Proprietor</u>	<u>Effective Date</u>
Thomas F. Schmidt, Tom Schmidt Realtors	11/04/03
Cindy H. Desellem	10/10/03
Thomas M. Vivaldelli	10/17/03
Adele K. Ostrem	10/17/03
John W. Reilly	10/31/03
Rodrigo A. Ulep, Rodrigo A. Ulep Realty	10/28/03

<u>Branch Office</u>	<u>Effective Date</u>
CB Richard Ellis Hawaii, Inc. Joseph T. Haas, PB	10/07/03
SVO Pacific Inc. Garrett O. Hall, PB	10/20/03

<u>Trade Name</u>	<u>Effective Date</u>
Maureen Fukumoto, Realty Pro	10/15/03

<u>Equivalency to Uniform Section of Examination Certificate</u>	<u>Expiration Date</u>
Janet Lee	10/23/05
Kelly J. Waugh	10/23/05
Scarlet G. Lee	10/23/05
Craig Wilson	10/23/05
Susan Naka	10/27/05
Gustavo Francis Lamanna	10/27/05

<u>Equivalency to Uniform Section of Examination Certificate</u>	<u>Expiration Date</u>
Mary Lou Page	10/30/05
Kenneth B. Kessler	11/04/05
Mike Dezahd	11/05/05
Shahram Dezahd	11/05/05
Francis L. Feltman	11/05/05
Robert L. Fontana	11/07/05
Renee S. Bayes	11/07/05
Sherri Ann Paris	11/07/05
Lak Won Baik	11/10/05
Kathi P. Stewart	11/10/05
JoAnn Cowdrey	11/10/05
Jan J. Petersen	11/10/05
J. Daniel Metsch	11/12/05
Arnold J. Weinstein	11/13/05
Christine Ann Gannage	11/13/05
Gary W. Seney	11/13/05
Lisa Ann Carts	11/13/05
Robert William Carts	11/13/03
Kathy A. Dunlevy	11/13/05
Kay A. Kelly	11/13/05

<u>Educational Equivalency Certificate</u>	<u>Expiration Date</u>
Janet Lee	10/23/05
Kelly J. Waugh	10/23/05
Scarlet G. Lee	10/23/05
Craig Wilson	10/23/05
Stacy Punahale Disney	10/23/05
John J. Bendon	10/23/05
Amber Atuatasi	10/24/05
Joyce Pine	10/24/05
Susan Naka	10/27/05
Brian C. Rose	10/27/05
Emily Kawashima Waters	10/27/05
David Lee Morrell	10/28/05
Kathy A. Dunlevy	10/29/05
Mary Lou Page	10/30/03
Kenneth B. Kessler	11/04/05
Mike Dezahd	11/05/05
Shahram Dezahd	11/05/05
Mohammad Reza Saramad	11/05/05
Francis L. Feltman	11/05/05

Educational Equivalency Certificate

	<u>Expiration Date</u>
Ralph R. Harris	11/05/05
Jaysey-Juneshik Choi	11/05/05
Robert L. Fontana	11/07/05
Renee S. Bayes	11/07/05
Cathy Marie Brokaw	11/07/05
Sherri Ann Paris	11/07/05
Adam Attia	11/07/05
Charles Landan	11/10/05
Lak Won Baik	11/10/05
Kathi P. Stewart	11/10/05
JoAnn Cowdrey	11/10/05
Jan J. Petersen	11/10/05
Arnold J. Weinstein	11/13/05
Gary W. Seney	11/13/05
Lisa Ann Carts	11/13/05
Robert William Carts	11/13/05
Kelly Ann Larson	11/13/05
Mike Szymanski	11/13/05
Kay A. Kelly	11/13/05
Hugh C. Damon	11/17/05

Real Estate Broker Experience Certificate

	<u>Expiration Date</u>
Scarlet G. Lee	10/23/05
Craig Wilson	10/23/05
M.E. Johnson	10/24/05
Linda Johnson	10/24/05
Carl J. Higgins	10/27/05
Mary Lou Page	10/30/03
Mike Dezaht	11/05/05
Marlene B. Takara	11/05/05
Roan Browne	11/05/05
Dennis J. Guetzke	11/07/05
Robert L. Fontana	11/07/05
Kumiko Burns	11/07/05
Yasuyuki Kawahara	11/10/05
Richard Nishihara	11/10/05
Kathi P. Stewart	11/10/05
Jan J. Petersen	11/10/05
J. Daniel Metsch	11/12/05
Penny Mueh	11/13/05
Mike Szymanski	11/13/05

Real Estate Broker Experience Certificate

Arnold J. Weinstein

Lisa Ann Carts

Robert William Carts

Nathan Suzuki

Hugh C. Damon

Expiration Date

11/13/05

11/13/05

11/13/05

11/14/05

11/17/05

Real Estate Broker (upgrade)

Karen D. Olson

James Son

Miles T. Nishimima

Kevin M. Showe

Kevin E. Lewis

Elaine Schaefer

Debra J. Crooks

Marlene Werner

John K. Bansemer

Jimmy Johnson

Effective Date

10/02/03

10/22/03

10/21/03

10/29/03

10/27/03

10/29/03

10/29/03

10/30/03

11/04/03

11/07/03

Restoration – Real Estate Salesperson

Elisabeth D. Garske

Julie O. Enriques

Robin L. Earle

Effective Date

10/06/03

10/15/03

10/25/03

Restoration – Real Estate Broker

Thomas F. Schmidt

Effective Date

11/04/03