

**REAL ESTATE COMMISSION**  
Professional and Vocational Licensing Division  
Department of Commerce and Consumer Affairs  
State of Hawaii  
[www.hawaii.gov/hirec](http://www.hawaii.gov/hirec)

**MINUTES OF MEETING**

The agenda for this meeting was filed with the Office of the Lieutenant Governor, as required by Section 92-7(b), Hawaii Revised Statutes.

Date: Friday, April 30, 2004

Time: 9:00 a.m.

Place: Queen Liliuokalani Conference Room  
King David Kalakaua Building  
335 Merchant Street, First Floor  
Honolulu, Hawaii

Present: John Ohama, Chair, Broker/Honolulu Commissioner  
Mitchell Imanaka, Vice Chair, Broker, Honolulu Commissioner  
Louis Abrams, Broker/Kauai Commissioner  
Trudy Nishihara, Broker/Honolulu Commissioner  
Iris Okawa, Public/Honolulu Commissioner  
Vern Yamanaka, Broker/Hawaii Commissioner

Calvin Kimura, Supervising Executive Officer  
Diane Choy Fujimura, Senior Real Estate Specialist  
Cynthia Yee, Senior Condominium Specialist  
Lorene Kimura, Real Estate Specialist  
Ryan Yamashiro, Real Estate Specialist  
Gordon Arakaki, Recodification Attorney  
James Nagle, Deputy Attorney General  
Lei Fukumura, Special Deputy Attorney General  
Irene Kotaka, Secretary

Nicki Ann Thompson, Hawaii Association of REALTORS  
Wallace Klein  
James Wodehouse

Excused: Marshall Chinen, Public/Honolulu Commissioner  
Kathleen Kagawa, Broker/Honolulu Commissioner  
Peter Rice, Salesperson/Maui Commissioner

Call to Order: The Chair called the meeting to order at 9:00 a.m., at which time quorum was established.

Chair's Report: No Chair's report.

Executive Officer's  
Report:

**Announcements, Introductions, Correspondence and Additional  
Distribution**

**Additions to the Agenda**

Upon a motion by Commissioner Abrams, seconded by Commissioner Nishihara, it was voted on and unanimously carried to add the following to the agenda:

7. Chapter 91, Hawaii Revised Statutes, Adjudicatory Matters
  - c. In the Matter of the Real Estate Broker's License of Colin Keola Childs, REC 2000-140-L

**Additional Distribution**

The following items were distributed prior to the start of the meeting:

3. Executive Officer's Report
  - b. Minutes of Previous Meetings
4. Committee Reports
  - c. Condominium Review Committee
    - 2) Condominium Consultants
6. Licensing - Applications
  - c. James L. Clayton
  - e. Bonnebaker, LLC

Chapter 91, HRS,  
Adjudicatory Matters:

The Chair called for a recess from the meeting at 9:02 a.m., to discuss and deliberate on the following adjudicatory matters, pursuant to Chapter 91, HRS:

**In the Matter of the Real Estate Broker's License of Colin Keola Childs, REC 2000-140-L**

Commissioner Okawa moved to accept the First Amended Settlement Agreement Prior to Filing of Petition for Disciplinary Action and Commission's Final Order. Commissioner Yamanaka seconded the motion.

Commissioner Okawa withdrew her motion. Commissioner Yamanaka withdrew his second.

Upon a motion by Commissioner Yamanaka, seconded by Commissioner Okawa, it was voted on and unanimously carried to defer decision making on this settlement agreement upon receipt of further information.

**In the Matter of the Real Estate Broker's and Salesperson's Licenses of Hawaii Management Group, Joel D. Johnson, and David Bischoff, REC 2001-270-L and REC 2002-176-L**

Upon a motion by Commissioner Abrams, seconded by Commissioner Okawa, it was voted on and unanimously carried to approve the affidavit submitted by the Regulated Industries Complaints Office. The Commission will provide notice of the revocation and an opportunity to hear Mr. Bischoff's reasons for not complying with the terms of the Commission's Final Order in a timely manner.

Following the Commission's review, deliberation and decisions in these matters, pursuant to Chapter 91, HRS, the Chair announced that the Commission was reconvening its scheduled Commission meeting at 9:25 a.m.

Executive  
Officer's  
Reports:

The Executive Officer reported that the Specialists' Office for the Day will be held as follows:

Friday, May 7, 2004 – REALTORS Association of Maui  
9 a.m. to 12 Noon

Friday, May 21, 2004 – Kauai Board of Realtors  
10 a.m. to 1 p.m.

The next neighbor island outreach will be held on Tuesday, May 11, 2004, on the island of Hawaii. The Committee meetings will be held in Conference Rooms A, B and C of the State Office Building, located at 75 Aupuni Street, Hilo, Hawaii. The Laws and Rules Review Committee meeting will convene at 9 a.m., to be followed by the Education Review Committee meeting and the Condominium Review Committee meeting. An informational session on the recodification of Chapter 514A, HRS, is also scheduled to be held from 9 a.m. to 11 a.m.

Chair's Report:

The Chair reported that the Senate confirmed the two new members of the Real Estate Commission as follows:

Carol Mae A. Ball, replacing Peter Rice, as Broker/Maui Commissioner  
Michele Sunahara Loudermilk, replacing Marshall Chinen, as Public/Honolulu Commissioner

Executive  
Officer's Report:

**Minutes of Previous Meeting**

Upon a motion by Commissioner Okawa, seconded by Commissioner Yamanaka, it was voted on and unanimously carried to accept the minutes of the March 25, 2004 Real Estate Commission meeting as circulated.

Committee Reports:

**Laws and Rules Review Committee**

Upon a motion by Commissioner Okawa, seconded by Commissioner Abrams, it was voted on and unanimously carried to accept the report of the April 14, 2004 Laws and Rules Review Committee meeting as follows:

1. Minutes of March 10, 2004 – **Accept**
2. Program of Work, FY04 – Neighbor Island Outreach  
The next neighbor island outreach is scheduled for May 11, 2004. The meetings will be held in the State Office Building, located at 75 Aupuni Street, in Conference Rooms A, B, and C.
3. Morgan Stanley Dean Witter – **Recommend** that REB staff work with the REC Chair and Commissioner Rice to investigate more thoroughly the procedural and policy aspects of the investment of the trust funds, and discussion will be deferred to the next meeting.

4. Next Meeting: **Tuesday, May 11, 2004**  
 9:00 a.m.  
 Conference Rooms A, B and C  
 State Office Building  
 75 Aupuni Street  
**Hilo, Hawaii**

**Education Review Committee**

Upon a motion by Commissioner Yamanaka, seconded by Commissioner Nishihara, it was voted on and unanimously carried to accept the report of the April 14, 2004 Education Review Committee meeting as follows:

1. Minutes of March 10, 2004 – **Accept.**
2. Continuing Education Administration, Curriculum, Courses, Providers, and Instructors
  - a. 2003-2004 Continuing Education Providers and Courses Ratification List – **Ratify** the following registrations/certifications:

<u>Registration/Certification</u>	<u>Effective Date</u>
<b>Nationally Certified Course(s)</b>	
Successful Site Management-RES 201-IREM National Course (Author/Owner Brian R. Thomas dba Edventure)	03/10/04
Office Operations (Author/Owner Hawaii Association of REALTORS®)	03/22/04
Tenancy (Author/Owner Hawaii Association of REALTORS®)	03/22/04
<b>ARELLO Certified Course(s)</b>	
Commercial Real Estate: Listing Properties (Author/Owner Dearborn Real Estate Education)	02/23/04
Commercial Real Estate: Understanding Investments (Author/Owner Dearborn Real Estate Education)	02/23/04
Commercial Continuing Education Set I (Author/Owner Dearborn Real Estate Education)	03/02/04
Commercial Continuing Education Set II (Author Owner Dearborn Real Estate Education)	03/02/04

- b. Course – “Red Flags Property Inspection Guide;” Author/Owner: Dearborn Real Estate Education/Kona Board of REALTORS®, Provider: Kona Board of REALTORS®, Course Categories: Risk Management and Other; Clock Hours: 6 – **Recommend approval.**
- c. Course – “Home Inspection and Environmental Basics;” Author/Owner: Dearborn Real Estate Education/Kona Board of REALTORS®, Provider: Kona Board of REALTORS®, Course

- Categories: Property Ownership and Development, Risk Management, and Other; Clock Hours: 6 – **Recommend approval.**
- d. Course – “Investment Property Practice and Management;” Author/Owner: Dearborn Real Estate Education/Kona Board of REALTORS<sup>®</sup>; Provider: Kona Board of REALTORS<sup>®</sup>; Course Categories: Investment and Property Management; Clock Hours: 6 – **Recommend approval.**
  - e. Course – “Environmental Issues in Your Real Estate Practice;” Author/Owner: Dearborn Real Estate Education/Kona Board of REALTORS<sup>®</sup>; Provider: Kona Board of REALTORS<sup>®</sup>; Course Categories: Property Ownership and Development and Other; Clock Hours: 6 – **Recommend approval.**
  - f. Course – “Risk Management;” Author/Owner: Dearborn Real Estate Education/Kona Board of REALTORS<sup>®</sup>; Provider: Kona Board of REALTORS<sup>®</sup>; Course Categories: Real Estate Law and Risk Management; Clock Hours: 6 – **Recommend approval.**
  - g. Course – “Real Estate and Taxes – What Every Agent Should Know;” Author/Owner: Dearborn Real Estate Education/Kona Board of REALTORS<sup>®</sup>; Provider: Kona Board of REALTORS<sup>®</sup>; Course Categories: Real Estate Law, Property Ownership and Development, and Other; Clock Hours: 6 – **Recommend approval.**
  - h. Course – “Real Estate Finance;” Author/Owner: Dearborn Real Estate Education/Kona Board of REALTORS<sup>®</sup>; Provider: Kona Board of REALTORS<sup>®</sup>; Course Category: Finance; Clock Hours: 6 – **Recommend approval.**
  - i. Course – “Americans with Disabilities Act and Effect on Real Estate Q&A;” Author/Owner: Scott A. Sherley (R); Provider: ERA School of Real Estate; Course Categories: Property Management, Property Ownership and Development, and Risk Management; Clock Hours: 3 – **Recommend approval.**
  - j. Provider – Premier Realty 2000, Inc.; Susan Yoshioka, Administrator – **Recommend approval.**
3. Prelicensing Education Administration, Curriculum, Schools, Instructors, and Equivalency – Applications – Prelicense Instructor – Substitute Instructor – Yuki Kajiwara, Hawaii Institute of Real Estate; John Stapleton, Principal – **Recommend approval** as a prelicense substitute instructor for the broker and salesperson curriculums.
  4. Program of Work, FY04 – Real Estate Specialists’ Office for the Day – The next Specialists’ Office for the Day will be held on Friday, May 7, 2004, at the REALTORS<sup>®</sup> Association of Maui from 9:00 a.m. – 12 noon.
  5. ARELLO, REEA and Other Organizations – REEA 25<sup>th</sup> Annual Conference, June 20 – 23, 2004, San Antonio, TX – **Recommend approval** for three attendees to participate at the REEA 25<sup>th</sup> Annual Conference, to be held on June 20 - 23, 2004, at San Antonio, Texas, subject to REEF budget and DCCA approval. The Chair of the Real Estate Commission and the Supervising Executive Officer shall determine the attendees.
  6. Budget and Finance Report – Real Estate Education Fund Report – December 31, 2003 **Accept** as revised.

7. Next meeting: Tuesday, May 11, 2004  
Upon adjournment of the Laws and Rules Review Committee Meeting, which convenes at 9:00 a.m.  
Main State Building, Rooms A, B, C  
75 Aupuni Street  
Hilo, Hawaii

### **Condominium Review Committee**

Upon a motion by Commissioner Abrams, seconded by Commissioner Okawa, it was voted on and unanimously carried to accept the report of the April 14, 2004 Condominium Review Committee meeting as follows:

1. Minutes of March 10, 2004 Meeting – **Accept**
2. Condominium Governance and Management
  - a. AOA Registrations – 2003-2005 Biennium Registration – **Recommend approval** to ratify effective dates for the AOA 2003-2005 biennium registrations received through March 31, 2004.
  - b. Case Law Review – *Community Association Insider* – Staff to request permission from the *Community Association Insider* to reprint their articles in the Condominium Bulletin or on the Commission's webpage.
3. CPR Registration, Developer's Public Reports
  - a. March, 2004 – **Recommend approval** to ratify issuance of effective dates of the developer's public reports and extensions issued for the month of March 2004.
  - b. Sales to Owner-Occupants and First Publication of the Announcement or Advertisement – **Recommend approval** to adopt SEO's memorandum initially dated March 23, 2004 as Commission's informal non-binding interpretation on the subject matter.
  - c. Consultants – **Recommend** deferral of the matter and recommit for further study, research and investigation.
4. Neighbor Island Outreach – May 11, 2004, Hilo
5. Program of Work, FY05 – **Recommend** for consideration the recommendations from the Condominium Review committee Educational Advisory Group from its March 8, 2004 meeting for inclusion as part of the program of work for FY2005.

6. Next meeting: **Tuesday, May 11, 2004**

Upon adjournment of the Education Review Committee Meeting, which follows the Laws and Rules Review Committee meeting, which is scheduled to convene at 9:00 a.m.

Conference Rooms A, B and C

State Office Building

75 Aupuni Street

**Hilo, Hawaii**

### **Condominium Consultant**

The Commission is seeking to retain its present consultants and possibly add consultants pursuant to the Procurement Code. The first step in the process is the selection of the criteria. Staff has been discussing its concerns with the Attorney General's Office.

Commissioner Abrams noted that the criteria states that the individual must have had past experience with the Commission and this may lessen the amount of qualified applicants. Senior Specialist Yee informed the Commissioners that this could include individuals who had been involved in filing a public report or in trying to correct a condo-related problem.

The Deputy Attorney General informed the Commissioners that if they wanted to expedite the review process, it may be possible to contract the consultants for a longer period of time.

Senior Specialist Yee reported that the time share and subdivision registration programs negotiates each individual contract. Staff sees this as being time consuming and would like to negotiate contracts for a longer period of time. The Deputy Attorney General suggested looking into a one-year contract with an option to renew.

Commissioner Abrams also suggested that the Commission may want to consider increasing the amount that is collected and paid to the consultant in light of the fact that projects that are being filed today are more complex than when the fees were initiated.

Upon a motion by Commissioner Okawa, seconded by Commissioner Abrams, it was voted on and unanimously carried to accept the criteria as submitted. Staff will work with the Attorney General's Office in determining the allowable duration of the contract and with the Chair of the CRC and the SEO as to compensation.

### **Legislative Report**

The SEO reported that the Conference Committees will be reconvening at 4 p.m. today to continue discussion on Senate Bill No. 2210, SD 2, HD 1, CD 1, which is the Commission's recodification bill. There is an agreement on the issues relating to the management side of the bill. There are still concerns to be resolved relating to the developer's side of the bill. The Commissioners and staff have been working with Senator Espero on the condo court issue. The Director, Deputy Director, Senior Hearings Officer and the Licensing Administrator worked with staff and the Commissioners to develop a recommendation relating to the condo court. They are recommending that the scope for conducting hearings be narrowed, that a maximum of 30 cases be heard, that this is a pilot project which ends in two years, that the Condominium Management Education Fund provide a maximum of \$25,000 and that these services are available only to those AOAOs who are registered with the Commission.

The SEO reported that the Governor vetoed Senate Bill No. 2525, HD 1, CD 1. It could be overridden by the Legislature. The bill requires that the registration fees collected from the Condominium Management Education Fund be deposited into the General Fund versus the present Compliance Resolution Fund.

The Commission had submitted requests for an increase in the supplemental budgets based on recommendations from the respective task forces for the Real Estate Education Fund and the Condominium Management Education Fund. The supplemental budget request for the Real Estate Education Fund of \$180,000 was approved but the request for the Condominium Management Education Fund of \$100,000 was not.

### Licensing and Registration – Ratification:

Upon a motion by Commissioner Okawa, seconded by Commissioner Yamanaka, it was voted on and unanimously carried to ratify the attached list.

### Licensing – Applications:

#### **James Hay Wodehouse, Jr. – Preliminary Decision**

James Hay Wodehouse, Jr. and his proposed principal broker, Wallace Klein, were present at the meeting to answer any questions the Commission may have regarding Mr. Wodehouse's request for a preliminary decision for a real estate salesperson's license.

Mr. Wodehouse was asked if he wished to have his application considered in executive session. He declined the offer.

Mr. Wodehouse stated that, if he were granted his license, 25% of the commissions that he receives would go towards the restitution until the debt is fully paid off. Mr. Klein was willing to set up a system to monitor these payments. Mr. Wodehouse informed the Commissioners that he requested that the Commission grant his license subject to ten percent of his commissions being paid towards restitution. The Commission denied his request. He is again requesting that the Commission approve his real estate license application with the condition that 25% of his earnings be applied towards the restitution owed. Mr. Wodehouse stated that Mr. Thompson was in support of his being licensed in



2001 when he made the initial offer but he has not contacted Mr. Thompson about the current offer.

Upon a motion by Commissioner Okawa, seconded by Commissioner Abrams, it was voted on and unanimously carried to take this matter under advisement.

Mr. Wodehouse was asked about what he has been doing since the time of his initial application and if he has taken any real estate courses. Mr. Wodehouse stated that since he moved to Kona in April 2001, he has been assisting developers in rezoning their properties. He also mentioned that the last course that he took was the precicensing course he completed with Century 21 Real Estate School. He has not taken any other courses since.

**Howard S. Handa – Broker**

Howard S. Handa was present to answer any questions regarding his application for a real estate broker's license. Mr. Handa was asked if he wished to have his application considered in executive session. He declined the offer.

Chair Ohama and Commissioner Nishihara recused themselves from the meeting.

Mr. Handa thanked those who were here when he received his real estate salesperson's license.

Chair Ohama and Commissioner Nishihara returned to the meeting.

Executive Session:

Upon a motion by Commissioner Abrams, seconded by Commissioner Yamanaka, it was voted on and unanimously carried to enter into executive session, pursuant to Section 92-5(a), (1), HRS: "To consider and evaluate personal information relating to individuals applying for professional or vocational licenses cited in section 26-9 or both;"

Upon a motion by Commissioner Abrams, seconded by Commissioner Okawa, it was voted on and unanimously carried to move out of executive session.

Recess:

The Chair recessed the meeting at 10:05 a.m.

Reconvene:

The Chair reconvened the meeting at 10:12 a.m.

Chair's Report:

The Chair thanked Ms. Thompson and the Hawaii Association of REALTORS for supporting the Commission during the current legislative session.

Ms. Thompson stated that she hoped that HAR's Legislative Committee was able to be of assistance to the Commission. Ms. Thompson informed the Commissioners that they have put out a call to action to their members to request assistance with the legislation. She also noted that at the Honolulu Board of REALTORS' General Membership meeting, the members were asked to sign letters which the Legislative Committee will deliver to the Legislators. There were over 600 letters.

The Chair thanked them for their support in passing the license recognition bill.

Ms. Thompson also apologized and said that they may not be able to send representatives to the Commission's May 11, 2004 Committee meetings in Hilo as most of their members will be out of town.

Ms. Thompson also reported that information on the landlord-tenant seminar is available on their website.

Ms. Thompson also asked the Commissioners if they had any questions regarding what will be discussed at the National Association of REALTORS meetings to please let her know and she will follow up on it.

Chapter 91, HRS,  
Adjudicatory Matters:

The Chair called for a recess from the meeting at 10:16 a.m., to discuss and deliberate on the following adjudicatory matters, pursuant to Chapter 91, HRS:

**In the Matter of the Real Estate Broker's License of Colin Keola Childs, REC 2000-140-L**

Upon a motion by Commissioner Abrams, seconded by Commissioner Okawa, it was voted on and unanimously carried to accept the Settlement Agreement Prior to Filing of Petition for Disciplinary Action and Board's Final Order.

**In the Matter of the Real Estate Broker's and Salesperson's Licenses of Hawaii Management Group, Joel D. Johnson, and David Bischoff, REC 2001-270-L and REC 2002-176-L**

Upon a motion by Commissioner Okawa, seconded by Commissioner Yamanaka, it was voted on and unanimously carried to amend the previous motion to approve the affidavit submitted by the Regulated Industries Complaints Office. The Commission shall revoke David Bischoff's real estate salesperson's license on June 30, 2004, unless Mr. Bischoff requests a hearing on his failure to comply with the Commission's Final Order.

Following the Commission's review, deliberation and decisions in these matters, pursuant to Chapter 91, HRS, the Chair announced that the Commission was reconvening its scheduled Commission meeting at 10:25 a.m.

Licensing –  
Applications:

**Fred W. N. Chang - Salesperson**

Upon a motion by Commissioner Okawa, seconded by Commissioner Yamanaka, it was voted on and unanimously carried to defer decision making on this matter to the May 28, 2004 Real Estate Commission meeting pursuant to the applicant's request.

**Esmenia P. Kehau Kanohokula - Salesperson**

After a review of the information submitted by the applicant, Commissioner Yamanaka moved to defer decision making on Esmenia P. Kehau Kanohokula's application for a real estate salesperson's license pending receipt of further information. Commissioner Abrams seconded the motion. The motion was voted on and unanimously carried.

**James L. Clayton - Salesperson**

Commissioner Yamanaka moved to deny James L. Clayton's application for a real estate salesperson's license.

Commissioner Yamanaka withdrew his motion.

**Howard S. Handa - Broker**

Chair Ohama recused himself from the meeting.

No decision was made due to the lack of five votes.

Chair Ohama returned to the meeting.

**Bonnebaker, LLC – Limited Liability Company**

Upon a motion by Commissioner Okawa, seconded by Commissioner Yamanaka, it was voted on and unanimously carried to defer decision making to the May 28, 2004 Real Estate Commission meeting.

Executive  
Session:

Upon a motion by Commissioner Abrams, seconded by Commissioner Okawa, it was voted on and unanimously carried to enter into executive session, pursuant to Section 92-5(a), (1), HRS: "To consider and evaluate personal information relating to individuals applying for professional or vocational licenses cited in section 26-9 or both;".

Upon a motion by Commissioner Abrams, seconded by Commissioner Yamanaka, it was voted on and unanimously carried to move out of executive session.

Licensing –  
Applications:

**James L. Clayton - Salesperson**

After a review of the information submitted by the applicant, Commissioner Okawa moved to deny the real estate salesperson's license application of James L. Clayton, pursuant to §§ 467-8(3) and 436B-19(12)(14), HRS. Commissioner Yamanaka seconded the motion. The motion was voted on and unanimously carried.

**James Hay Wodehouse – Preliminary Decision**

After a review of the information presented by the applicant, Commissioner Abrams moved to approve a preliminary decision that the Real Estate Commission would most likely deny the application for a real estate salesperson's license. Commissioner Yamanaka seconded the motion. The motion was voted on and unanimously carried.

Morgan Stanley  
Dean Witter:

The EO reported that the Commission could request that Morgan Stanley Dean Witter issue a check to the party that the Commission selects to handle the trust fund investments.

Commissioner Rice had stated at previous meetings that he desired to cut the Commission's ties to Morgan Stanley Dean Witter, to request an accounting from them, and to request the return of the funds or its transfer to the new consultant.

The EO reported that if the Commission decides to cut its ties with Morgan Stanley Dean Witter, staff could schedule various entities to make a presentation at the next Commission meeting.

Upon a motion by Commissioner Yamanaka, seconded by Commissioner Nishihara, it was voted on and unanimously carried to sever all remaining ties with Morgan Stanley Dean Witter; to request an accounting of the funds from Morgan Stanley Dean Witter; and to provide notification to Morgan Stanley Dean Witter to transfer the funds to the investment entity selected by the Commission.

Next Meeting: Friday, May 28, 2004  
9:00 a.m.  
Queen Liliuokalani Conference Room  
King Kalakaua Building  
335 Merchant Street, First Floor  
Honolulu, Hawaii

Adjournment: With no further business to discuss, the Chair Pro Tem adjourned the meeting at 11:12 a.m.

Reviewed and approved by:

/s/ Alan Taniguchi  
Alan Taniguchi  
Executive Officer

May 28, 2004  
Date

- [ X ] Approved as circulated.  
[ ] Approved with corrections; see minutes of \_\_\_\_\_ meeting.

APPROVED APPLICATIONS FOR REAL ESTATE  
REAL ESTATE COMMISSION MEETING ON APRIL 30, 2004

<u>Brokers – Corporations and Partnerships</u>	<u>Effective Date</u>
Aloha Property Management Inc. Walter B. Clur, PB	03/22/04
Jonathan L. Kim, Inc. Jonathan L. Kim, PB	03/29/04
<u>Brokers – Limited Liability Companies and Partnerships</u>	<u>Effective Date</u>
Island Style Properties, LLC, Assist2Sell Island Style Properties Richard W. Emens, PB	03/17/04
Stone Edge Real Estate, LLC Lisa Ninow, PB	03/23/04
Global Executive Realty LLC Cathi Uyemura-Reyes, PB	03/30/04
Lotus Realty LLC Eric S. S. Wong, PB	04/08/04
Tripler Real Estate LLC Thomas R. Tripler, PB	04/12/04
<u>Brokers – Sole Proprietor</u>	<u>Effective Date</u>
Robert B. Shaver	03/01/04
Vincent T. Tai	03/04/04
Stephen F. Ganter	03/10/04
David V. Huggett	03/22/04
Yumi S. Domingo, Kosei Realty	03/22/04
Stuart R. Norsell, Ocean Lane Real Estate	03/22/04
Don Enright	03/25/04
Clifton T. Council, Jr., Council & Company, Realtors	04/02/04
Becky Lenefsky	04/06/04
Karen V. Lee	04/12/04
<u>Trade Name</u>	<u>Effective Date</u>
Gary Turner, Hawaiian Isles Realty	04/01/04
Christine L. Brunner	04/08/06
<u>Corporation Name</u>	<u>Effective Date</u>
Realty Pacific, Ltd. (fka Realty Executives Aloha Inc.)	04/06/04

<u>Equivalency to Uniform Section of Examination Certificate</u>	<u>Expiration Date</u>
John J. Kraemer	03/17/06
Craig Bruce Springbett	03/19/06
Susan Edrington	03/19/06
Brian David Trisko	03/19/06
Keola Akana	03/19/06
Chad L. Corradini	03/19/06
Catherine Audrey Firth	03/19/06
Randa Lee Penn	03/19/06
Robert Mark Tremmel, Jr.	03/23/06
Edward M. Bernardino	03/23/06
Candice Lee Morris	03/23/06
Michael P. Babineck	03/23/06
Donald Marshall Otis	03/23/06
Irene Elizabeth Holland	03/23/06
James H. Barnhart	03/23/06
Donald A. Broadston	03/23/06
Richard A. Bristow	03/24/06
Diana M. Schommer	03/25/06
Kevin Claude Pino	03/29/06
Sylvia Lore Dodge	03/30/06
Harry J. Delizonna	03/30/06
Stephen Condrey	03/30/06
Steven Kim	03/31/06
Robert E. Gibbens	03/31/06
Mary Margaret McQueen	04/01/06
Micaela Michaels	04/01/06
Martha Jean Szoke	04/01/06
Patrick K. Mullen	04/02/06
Jong-Yeong Henry Hwang	04/02/06
Stephanie Cherin	04/02/06
Ethan Keikoa Rohner	04/05/06
Robert Pivarnick	04/06/06
Chester David Haberle, Jr.	04/06/06
Janice Siciliano	04/07/06
Clint Combs	04/07/06
Brian K. Shackelford	04/07/06
Edwin David Hoch	04/07/06
Christine L. Brunner	04/08/06
Robert John Pearce	04/08/06
Susan D. Zarate	04/08/06
Kayoko Kuchiishi	04/12/06
Richard H. Tompkins	04/15/06

<u>Equivalency to Uniform Section of Examination Certificate</u>	<u>Expiration Date</u>
Jordan Chouljian	04/15/06
Beth Ann Reed	04/15/06
Clare M. Stimson	04/15/06
Barbara M. Murray	04/20/06

<u>Educational Equivalency Certificate</u>	<u>Expiration Date</u>
John J. Kraemer	03/17/06
Deryck C. Wahl	03/17/06
Mary Jane Jacinto	03/17/06
Charles "Chuck" S. Leis	03/18/06
Craig Bruce Springbett	03/19/06
Susan Edrington	03/19/06
Brian David Trisko	03/19/06
Keola Akana	03/19/06
Chad L. Corradini	03/19/06
Catherine Audrey Firth	03/19/06
Christine Ann Gannage	03/19/06
Robert Michael Gannage	03/19/06
John Lewis Tarson	03/19/06
Randa Lee Penn	03/19/06
Robert Mark Tremmel, Jr.	03/23/06
Vincent Glen Learned	03/23/06
Edward M. Bernardino	03/23/06
Candice Lee Morris	03/23/06
Van L. Cornwell	03/23/06
Michael P. Babineck	03/23/06
Donald Marshall Otis	03/23/06
James H. Barnhart	03/23/06
Donald A. Broadston	03/23/06
Daniel Paul Dorszynski	03/23/06
Richard A. Bristow	03/24/06
Diana M. Schommer	03/25/06
Kevin Claude Pino	03/29/06
Michael Greenberg	03/29/06
Beatrix Katharina Owens	03/29/06
Sylvia Lore Dodge	03/30/06
Harry J. Delizonna	03/30/06
Stephen Condrey	03/30/06
Steven Kim	03/31/06
Robert E. Gibbens	03/31/06
Jon Ahmed Zahaby	04/01/06
Micaela Michaels	04/01/06

Educational Equivalency Certificate

	<u>Expiration Date</u>
Martha Jean Szoke	04/01/06
Blake D. McElheny	04/01/06
Patrick K. Mullen	04/02/06
Jong-Yeong Henry Hwang	04/02/06
Susan Collier	04/02/06
David John Battles	04/02/06
Stephanie Cherin	04/02/06
Ethan Keikoa Rohner	04/05/06
Robert Pivarnick	04/06/06
Chester David Haberle, Jr.	04/06/06
Gigi Santiago	04/06/06
Janice Siciliano	04/07/06
Clint Combs	04/07/06
Brian K. Shackelford	04/07/06
Edwin David Hoch	04/07/06
Brian Timothy Hogan	04/07/06
Marc Anthony Lonnstrom	04/07/06
Robert John Pearce	04/08/06
Mitchell David Roth	04/08/06
Susan D. Zarate	04/08/06
Jon W. Ball	04/08/06
Kayoko Kuchiishi	04/12/06
Michael M. Doran	04/14/06
Richard H. Tompkins	04/15/06
Jordan Chouljian	04/15/06
Beth Ann Reed	04/15/06
Clare M. Stimson	04/15/06
Bobbie M. T. Goo	04/16/06
Barbara M. Murray	04/20/06

Real Estate Broker Experience Certificate

	<u>Expiration Date</u>
John J. Kraemer	03/17/06
Richard J. Y. Louis	03/17/06
Lisa Kay Marsian	03/17/06
Ernesto C. Asuncion	03/18/06
Frank Denton	03/18/06
Craig Bruce Springbett	03/19/06
Devylin U. Calderon	03/19/06
Malia K. Powers	03/19/06
Alan C. Bolton	03/19/06
Cynthia M. Northrup	03/22/06
Mercie Ann G. Nahaku	03/22/06



<u>Real Estate Broker Experience Certificate</u>	<u>Expiration Date</u>
Edward M. Bernardino	03/23/06
Michael P. Babineck	03/23/06
James H. Barnhart	03/23/06
Donald A. Broadston	03/23/06
Richard A. Bristow	03/24/06
Diana M. Schommer	03/25/06
Kevin Claude Pino	03/29/06
Harry J. Delizonna	03/30/06
Duane K. Nishimura	04/01/06
Micaela Michaels	04/01/06
Serge M. Krivatsy	04/02/06
Patrick K. Mullen	04/02/06
Stephanie Cherin	04/02/06
Bob Ogorchock	04/05/06
Gil Negrin	04/05/06
Robert Pivarnick	04/06/06
Nicole Chung	04/06/06
Christine L. Brunner	04/08/06
Simone Swanson	04/08/06
Kayoko Kuchiishi	04/12/06
Maria Zobel D. Dela Cruz	04/12/06
Steven M. Smith	04/12/06
Kevin B. Shiraki	04/13/06
Richard H. Tompkins	04/15/06
Clare M. Stimson	04/15/06
Thomas C. Peters	04/15/06
Barbara M. Murray	04/20/06

<u>Real Estate Broker (upgrade)</u>	<u>Effective Date</u>
Duke Fyffe	03/08/04
Kristin Moreland	03/10/04
Lisa Liao	03/11/04
Jeffery B. Griffin	03/15/04
Susan B. Osborne	03/16/04
Michael McQueen	03/16/04
Jacob A. Schneider	03/18/04
Dale S. Winters	03/18/04
John B. Guard, IV	03/18/04
Leah Wesson	03/22/04
Don Enright	03/25/04
Donna V. Holevoet	03/29/04
Neil Singh	03/30/04

Real Estate Broker (upgrade)

	<u>Effective Date</u>
Cathi Uyemura-Reyes	03/30/04
Michele D. Kim-Nakagawa	03/31/04
Debra Malia	03/31/04
Leonora Prince	04/02/04
LuShanya W. Balberdi	04/05/04
Jo Ann Y. Mau	04/06/04
Mark C. Cully	04/06/04
Becky Lenefsky	04/06/04
Kraig A. Lee	04/07/04
Claire L. Addison	04/08/04
Karen V. Lee	04/12/04
Robert T. Cheesbrough	04/16/04

Restoration – Real Estate Salesperson

	<u>Effective Date</u>
Victoria S. Colacino	03/01/04
Chris C. Loustalot	03/09/04
Mercie Ann G. Nahaku	03/22/04
Brian Uy	03/29/04