EDUCATION REVIEW COMMITTEE

REAL ESTATE COMMISSION

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AGENDA

Date: Wednesday, January 12, 2011

Time: Upon adjournment of the Condominium Review Committee Meeting, which is

upon adjournment of the Laws and Rules Review Committee meeting, which

convenes at 9:30 a.m.

Place: King Kalakaua Building

Queen Liliuokalani Conference Room

335 Merchant Street, 1st Floor

Honolulu, HI 96813

The Commission may move into Executive Session to consider and evaluate personal information relating to individuals applying for licensure in accordance with Section 92-5(a)(1), HRS, and to consult with the Commission's attorney on questions and issues pertaining to the Commission's powers, duties, privileges, immunities, and liabilities in accordance with Section 92-5(a)(4), HRS.

- 1. Call to Order, Public Notice, Quorum
- 2. Chair's Report
- 3. Senior Real Estate Specialist's Report
 - a. Announcements, Introduction, Correspondence, and Additional Distribution
 - **b.** Minutes of Previous Meeting Minutes of December 8, 2010
- 4. Continuing Education Administration, Curriculum, Courses, Providers, and Instructors
 - a. Administrative Issues
 - b. Applications
 - 1) 2011-2012 Continuing Education Providers and Courses Ratification List
 - 2) Course "Accredited Buyer Representative Designation Program"; Author/Owner: Accredited Buyer's Representative Designation Course (ABR®); Provider: Hogan School of Real Estate: Clock Hours: 12 (Previously certified for 6 hours. Deferred from 12/8/10 ERC mtg.)
 - Course "NAR's Green Designation Core Course"; Author/Owner: Real Estate Buyer's Agent Council (REBAC); Provider: Hogan School of Real Estate; Clock Hours: 12 (Previously certified for 6 hours. Deferred from 12/8/10 ERC mtg.)
 - 4) Course "CI Intro: Introduction to Commercial Investment Real Estate Analysis"; Author/Owner: CCIM Institute; Provider: Hawaii CCIM Chapter; Clock Hours: 12 (previously approved for 6 hours)
 - 5) Course "CI 101: Financial Analysis for Commercial Investment Real Estate"; Author/Owner: CCIM Institute; Provider: Hawaii CCIM Chapter; Clock Hours: 12 (previously approved for 6 hours)
 - 6) Course "CI 102: Market Analysis for Commercial Investment Real Estate"; Author/Owner: CCIM Institute; Provider: Hawaii CCIM Chapter; Clock Hours: 12 (previously approved for 6 hours)
 - 7) Course "CI 103: User Decision Analysis for Commercial Investment Real Estate"; Author/Owner: CCIM Institute; Provider: Hawaii CCIM Chapter; Clock Hours: 12 (previously approved for 6 hours)
 - 8) Course "CI 104: Investment Analysis for Commercial Investment Real Estate"; Author/Owner: CCIM Institute; Provider: Hawaii CCIM Chapter; Clock Hours: 12 (previously approved for 6 hours)
 - 9) Provider 360training.com, Inc., Administrator Angela Shipe
 - Course "Property Management Taking Care of Business"; Author/Owner:
 360training.com, Inc.; Provider: 360training.com, Inc. (pending approval); Clock Hours: 8
 - 11) Course "Homeowners Association Management"; Author/Owner: 360training.com, Inc.; Provider: 360training.com, Inc. (pending approval); Clock Hours: 12

- Course "Intro to Property Management"; Author/Owner: 360training.com, Inc.; Provider: 360training.com, Inc. (pending approval); Clock Hours: 15
- Course "Risk Management in Selling a Business/Protecting Buyers/Sellers and Agents"; Author/Owner: Richard W. Daggett; Provider: Richard Daggett School of Real Estate; Course Categories: Contracts, Real Estate Law, Risk Management; Clock Hours: 3
- 14) Course "Introduction to Real Estate Purchases with IRAs and Qualified Plans"; Author/Owner: Dan Falardeau; Provider: Abe Lee Seminars; Course Categories: Investment, Property Ownership and Development, Other Real Estate IRAs; Clock Hours: 3
- Course "Hawaii Land Use Laws Related to Cultural Resources"; Author/Owner: Dawn N.S. Chang; Provider: Abe lee Seminars; Course Category: Other Hawaiian Land Rights; Clock Hours: 3
- Course "Whole New Business"; Author/Owner: Eugene Trowbridge; Provider: Hawaii CCIM Chapter; Course Categories: Investment, Real Estate Law, Property Ownership and Development: Clock Hours: 6
- c. Continuing Education Core Course
 - 1) Request for Quotation released 12/14/10 2011-2012 Core Course
 - 2) Digital Learning Centers, LLC
 - 3) Pacific Real Estate Institute
- d. Elective Courses
- e. Evaluation and Education Program
- f. ARELLO Certification Program
- g. Continuing Education Review Panel
- 5. Prelicensing Education Administration, Curriculum, Schools, Instructors, and Equivalency
 - **a.** Administrative Issues New Salesperson Licensees 2010
 - **b.** Applications 2011-2012 Prelicense Schools and Instructors Ratification List
 - c. Broker Curriculum and Resources
 - d. Salesperson's Curriculum and Resources
 - e. Evaluation and Education Program
 - f. Education Equivalency
 - g. Other
- 6. Administration of Examinations
 - a. PSI
 - 1) Licensing Examination Statistics December 2010
 - 2) School Pass/Fail Rates December 2010
 - 3) School Summary by Test Category December 2010
 - b. Uniform Section Equivalency
 - c. Test Development
 - d. Exam Monitoring
 - e. Instructor Workshop
 - f. Examination Contract
- 7. Educator's Forum
 - a. Hawaii Association of REALTORS®
 - b. Public and Private Institutions of Higher Education
- 8. Program of Work, FY11
 - a. Advice, Education, and Referral
 - b. Meetings and Symposium
 - c. Annual Report, Quarterly Bulletin, and School Files
 - d. Neighbor Island Outreach
 - e. Interactive Participation with Organizations
 - f. Real Estate Seminars
 - g. Legislative Participation, Research and Report
 - h. Instructor's Development Workshop

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- i. Real Estate Specialists' Office for the Day
- j. Real Estate Speakership Program
- k. New Technology Program and REC Web Site
- I. Records Management
- m. Information Distribution System
- n. New Salesperson and New Broker Startup Kits
- o. Cooperative Education, Research, and Administration Program
- p. Division and Department Programs
- q. Staff and Commissioner Development
- r. Real Estate Reference Library
- s. Education Evaluation Task Force next meeting January 20, 2011
- 9. Special Issues
- 10. ARELLO, REEA and Other Organizations
- 11. Budget and Finance Report
- 12. Next Meeting: Wednesday, February 9, 2011

Upon adjournment of the Condominium Review Committee Meeting, which is upon adjournment of the Laws and Rules Review Committee meeting, which convenes

at 9:00 a.m.

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13. Adjournment