#### **EDUCATION REVIEW COMMITTEE**

REAL ESTATE COMMISSION

Professional and Vocational Licensing Division Department of Commerce and Consumer Affairs

State of Hawaii
www.hawaii.gov/hirec

#### MINUTES OF MEETING

The agenda for this meeting was filed with the Lieutenant Governor's Office as required by Section 92-7(b), Hawaii Revised Statutes.

Date: November 9, 2011

Time: Upon adjournment of the Condominium Review Committee meeting, which is

upon adjournment of the Laws and Rules Review Committee meeting, which

convened at 9:00 a.m.

Place: Queen Liliuokalani Conference Room

King Kalakaua Building

335 Merchant Street, First Floor

Honolulu, Hawaii

Present: Scott A. Sherley, Chair / Broker / Hawaii Island Commissioner

Carol Mae Ball, Broker / Maui Commissioner

Rowena B. Cobb, Vice Chair / Broker / Kauai Commissioner Frances T. Gendrano, Broker / Honolulu Commissioner Walter Harvey, Broker / Honolulu Commissioner

Stanley Kuriyama, Broker / Honolulu Commissioner Nikki T. Senter, Public / Honolulu Commissioner

Michele Sunahara Loudermilk, Public / Honolulu Commissioner

Aileen Wada, Broker / Honolulu Commissioner

Neil K. Fujitani, Supervising Executive Officer

Miles Ino, Executive Officer

Diane Choy Fujimura, Senior Real Estate Specialist

Amy Endo, Real Estate Specialist David J. Grupen, Real Estate Specialist Cheryl Leong, Condominium Specialist Benedyne Stone, Condominium Specialist Shari Wong, Deputy Attorney General

Tammy Norton, Secretary

Amy Fujioka, Recording Secretary

Others: Aron Espinueva, Hawaii Association of REALTORS®

Call to Order: The Chair called the meeting to order at 9:10 a.m., at which time quorum was

established.

Chair's Report: The Chair stated the Committee may move into Executive Session to consider

and evaluate personal information relating to individuals applying for licensure in

accordance with section 92-5(a)(1), HRS, and to consult with the Board's attorney on questions and issues pertaining to the Board's powers, duties,

privileges, immunities, and liabilities in accordance with section 92-5(a)(4), HRS.

Real Estate

Specialist's Report:

Minutes of Previous Meeting

Upon a motion by Commissioner Loudermilk, seconded by Commissioner Kuriyama, it was voted on and unanimously carried to accept the minutes of the

October 12, 2011, Education Review Committee meeting.

Additional Distribution:

The following materials were distributed prior to the start of the meeting:

4.c. Continuing Education Core Course

Continuing Education: Applications

## 2011-2012 Continuing Education Providers and Courses Ratification List

Upon a motion by Commissioner Ball, seconded by Commissioner Loudermilk, it was voted on and unanimously carried to ratify the following:

Registration/Certification	Effective Date
Course(s) "HUD, VA (Non) Judicial Foreclosures" (Elective Course/Abe Lee Seminars)	10/26/11
"Intermediate Internet Research" (Elective Course/Abe Lee Seminars)	10/26/11

Course – "Property Management;" Author/Owner: Namir George; Provider: Christopher K. George, Great Lakes Institute of Real Estate; Course Categories: Property Management, Property Ownership and Development; Clock Hours: 3

Commissioner Ball commented that the content of the class seems to be complete, but the material is not beyond entry level. She noted that item #8 of the application was left blank, which asks for an explanation of why this course is beyond professional entry.

Commissioner Ball noted that the author does cite the HRS in addressing Hawaii laws. Senior Specialist Fujimura stated that she had to go back and forth with the author to get them to reference Hawaii laws.

Commissioner Ball commented that the course does not fulfill requirements of a course beyond professional entry and is mostly on the basics, which licensees should already know. Senior Specialist Fujimura asked if applicant should be given suggestions on how to develop the class beyond basic level. Commissioner Ball responded, if suggestions are made, we may end up rewriting the course for them, which the committee should not do.

Commissioner Sherley stated again, that Item #8 was not filled out on the application.

Commissioner Gendrano commented that Module 2 of the course is 90 minutes long, but consists mostly of definitions, which entry level licensees should already know from prelicensing courses.

Commissioner Ball moved to deny "Property Management" as a 3 credit hour continuing education elective course. Commissioner Gendrano seconded the motion. The motion was voted on and unanimously carried.

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Course – "Real Estate Valuation;" Author/Owner: Namir George; Provider: Christopher K. George, Great Lakes Institute of Real Estate; Course Categories: Real Estate Valuation; Clock Hours: 3

Commissioner Ball had the same comment about this course, that the material in the course is not beyond entry level. She further commented that three hours is a long time for content licensees should already know. Commissioner Sherley noted that item #8 of the application also was left blank, which asks for an explanation of why the course is beyond professional entry.

Commissioner Gendrano moved to deny "Real Estate Valuation" as a 3 credit hour continuing education elective course. Commissioner Ball seconded the motion. The motion was voted on and unanimously carried.

Course – "Commercial Brokerage Management and Leasing;"
Author/Owner: Namir George; Provider: Christopher K. George, Great
Lakes Institute of Real Estate; Course Category: Broker Management,
Commercial Brokerage Managemenet and Leasing; Clock Hours: 3

Commissioner Ball had the same comment about this course, that the content of the course is not beyond entry level and also that item #8 of the application was left blank.

Upon a motion by Commissioner Gendrano, seconded by Commissioner Cobb, it was voted on and unanimously carried to deny "Commercial Brokerage Management and Leasing" as a 3 credit hour continuing education elective course. The motion was voted on and unanimously carried.

### Continuing Education Core Course

#### **Executive Session:**

Upon a motion by Commissioner Ball, seconded by Commissioner Gendrano, it was voted on and unanimously carried to enter into executive session pursuant to Section 92-5(a)(1), HRS, "To consider and evaluate personal information, relating to individuals applying for professional or vocational licenses cited in section 26-9 or both;" and pursuant to Section 92-5(a)(4), HRS, "To consult with the board's attorney on questions and issues pertaining to the board's powers, duties, privileges, immunities, and liabilities."

Upon a motion by Commissioner Gendrano, seconded by Commissioner Loudermilk, it was voted on and unanimously carried to move out of executive session.

# Administration of Examinations:

PSI

#### **Licensing Examination Statistics – October 2011**

Examination statistics for October 2011 were distributed to the Commissioners for their information.

## School Pass/Fail Rates - October 2011

School pass/fail rate statistics for October 2011 were distributed to the Commissioners for their information.

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School Summary by Test Category – October 2011

Copies of the October 2011 test category summary reports, by school, were

distributed to the Commissioners for their information.

Educator's Forum: Hawaii Association of REALTORS® – No discussion presented.

Public and Private Institutions of Higher Education – No discussion

presented.

Program of Work: <u>Annual Report, Quarterly Bulletin, and School Files</u>

Senior Specialist Fujimura reported that the November 2011 Real Estate

Commission Bulletin will be distributed next week and a copy is already available

on the Commission's website: www.hawaii.gov/hirec.

Special Issues: No report presented.

ARELLO, REEA and

Other Organizations: No report presented.

**Budget and Finance** 

Report: No report presented.

Next Meeting: Wednesday, December 7, 2011

Upon adjournment of the Condominium Review Committee Meeting, which is upon adjournment of the Laws and Rules Review Committee meeting, which convenes at

9:00 a.m.

Queen Liliuokalani Conference Room

King Kalakaua Building

335 Merchant Street, First Floor

Honolulu, Hawaii

Adjournment: With no further business to discuss, Chair Sherley adjourned the meeting at

9:40 a.m.

Reviewed and approved by:

/s/ Diane Choy Fujimura

Diane Choy Fujimura

Senior Real Estate Specialist

November 9, 2011

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Date

X ] Minutes approved as is.

Minutes approved with changes, see minutes of \_\_\_\_\_