

EDUCATION REVIEW COMMITTEE
REAL ESTATE COMMISSION
www.hawaii.gov/hirec

AGENDA

Date: Wednesday, April 11, 2012

Time: Upon adjournment of the Condominium Review Committee Meeting, upon adjournment of the Laws and Rules Review Committee meeting which convenes at 9:00 a.m.

Place: King Kalakaua Building
Queen Liliuokalani Conference Room
335 Merchant Street, 1st Floor
Honolulu, HI 96813

The Commission may move into Executive Session to consider and evaluate personal information relating to individuals applying for licensure in accordance with Section 92-5(a)(1), HRS, and to consult with the Commission's attorney on questions and issues pertaining to the Commission's powers, duties, privileges, immunities, and liabilities in accordance with Section 92-5(a)(4), HRS.

1. Call to Order, Public Notice, Quorum
2. Chair's Report
3. Senior Real Estate Specialist's Report
 - a. Announcements, Introduction, Correspondence, and Additional Distribution
 - b. Minutes of Previous Meeting – Minutes of March 7, 2012
4. Continuing Education Administration, Curriculum, Courses, Providers, and Instructors
 - a. Administrative Issues – New Salespersons Licensed in 2012
 - b. Applications
 - 1) 2011-2012 Continuing Education Providers and Courses Ratification List
 - 2) Course – “Condominium Principles and Disclosure”; Author/Owner: Thomas Douma; Provider: REALTORS' Association of Maui, Inc.; Course Categories: Real Estate Law, Risk Management; Clock Hours: 3 (Denied ERC 2-8-12, Deferred ERC 3-7-12)
 - 3) Course – “Avoiding Real Estate Fraud;” Author/Owner: Scott C. Arakaki, Esq., Bryan Andaya, Esq.; Provider: Eddie Flores Real Estate Continuing Education; Course Categories: Real Estate Law, Risk Management; Clock Hours: 3
 - 4) Course – “Revised Contracts Part I;” Author/Owner: Abe Lee; Provider: Abe Lee Seminars; Course Categories: Contracts; Clock Hours: 3
 - 5) Course – “Revised Contracts Part II;” Author/Owner: Abe Lee; Provider: Abe Lee Seminars; Course Categories: Contracts; Clock Hours: 3
 - 6) Course – “Revised Contracts Part III;” Author/Owner: Abe Lee; Provider: Abe Lee Seminars; Course Categories: Contracts; Clock Hours: 3
 - 7) Provider – Carol M. Egan dba Carol M. Egan, Attorney at Law; Administrator: Carol M. Egan
 - 8) Course – “Purchasing Coastal Real Estate in Hawaii” Author/Owner: UH Sea Grant College Program; Provider: Ralph Foulger's School of Real Estate; Course Categories: Contracts, Real Estate Law, Property Management, Property Ownership and Development; Risk Management, Other – Disclosures; Clock Hours: 3
 - 9) Course – “Exploring Hawaii's Lands and Maps;” Author/Owner: Suzette Nasser; Provider: West Hawaii Association of REALTORS®; Course Category: Property Ownership and Development, Other – Hawaii Land History and Origins; Clock Hours: 3
 - 10) Course – “Fundamentals of Listing: Establishing Market Value & Pricing Strategies”; Author/Owner: Hawaii Association of REALTORS®; Provider: Hawaii Association of REALTORS®; Course Category: Other – Listing process to help meet the objectives of the consumer; Clock Hours: 3
 - 11) Course – “Fundamentals of Finance: Basics”; Author/Owner: Hawaii Association of REALTORS®; Provider: Hawaii Association of REALTORS®; Course Category: Finance; Clock Hours: 3
 - c. Continuing Education Core Course
 - d. Elective Courses
 - e. Evaluation and Education Program
 - f. ARELLO Certification Program

EDUCATION REVIEW COMMITTEE AGENDA
Page 2

- g. Continuing Education Review Panel
5. Prelicensing Education Administration, Curriculum, Schools, Instructors, and Equivalency
 - a. Administrative Issues
 - b. Applications
 - c. Broker Curriculum and Resources
 - d. Salesperson's Curriculum and Resources
 - e. Evaluation and Education Program - ProSchools, Inc., March 2012
 - f. Education Equivalency
 - g. Other
6. Administration of Examinations
 - a. PSI
 - 1) Licensing Examination Statistics – March 2012
 - 2) School Pass/Fail Rates – March 2012
 - 3) School Summary by Test Category – March 2012
 - b. Uniform Section Equivalency
 - c. Test Development
 - d. Exam Monitoring
 - e. Instructor Workshop
 - f. Examination Contract
7. Educator's Forum
 - a. Hawaii Association of REALTORS®
 - b. Public and Private Institutions of Higher Education
8. Program of Work, FY12
 - a. Advice, Education, and Referral
 - b. Meetings and Symposium
 - c. Annual Report, Quarterly Bulletin, and School Files
 - d. Neighbor Island Outreach – May 9, 2012, Lihue State Office Building
 - e. Interactive Participation with Organizations
 - f. Real Estate Seminars
 - g. Legislative Participation, Research and Report
 - h. Instructor's Development Workshop
 - i. Real Estate Specialists' Office for the Day – May 9, 2012, Lihue State Office Building
 - j. Real Estate Speakership Program
 - k. New Technology Program and REC Web Site
 - l. Records Management
 - m. Information Distribution System
 - n. New Salesperson and New Broker Startup Kits
 - o. Cooperative Education, Research, and Administration Program
 - p. Division and Department Programs
 - q. Staff and Commissioner Development
 - r. Real Estate Reference Library
9. Special Issues
10. ARELLO, REEA and Other Organizations
11. Budget and Finance Report
12. Next Meeting: Wednesday, May 9, 2012
Upon adjournment of the Condominium Review Committee Meeting, which is upon adjournment of the Laws and Rules Review Committee meeting, which convenes at 9:30 a.m.
Lihue State Office Building
3rd Floor Conference Room
3060 Eiwa Street
Lihue, Hawaii

Individuals who require special needs accommodations are invited to call the Senior Real Estate Specialist at 586-2643, at least **4 working days** in advance of the meeting.

13. Adjournment