

EDUCATION REVIEW COMMITTEE
REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.state.hi.us/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Lieutenant Governor's Office as required by Section 92-7(b), Hawaii Revised Statutes.

Date: Wednesday, November 14, 2001

Time: 10:00 a.m.

Place: Kapuaiwa Room
HRH Princess Victoria Kamamalu Building
1010 Richards Street, Second Floor
Honolulu, Hawaii

Present: Charles Aki, Chair
Michael Ching, Member
Casey Choi, Member
Alfredo Evangelista, Member
Mitchell Imanaka, Member
John Ohama, Member
Iris Okawa, Member
Peter Rice, Member

Calvin Kimura, Supervising Executive Officer
Alan Taniguchi, Executive Officer
Diane Choy Fujimura, Senior Real Estate Specialist
Lorene Arata, Real Estate Specialist
Cynthia Yee, Senior Condominium Specialist
Cheryl Leong, Condominium Specialist
Gina Watumull, Condominium Specialist
Shari Wong, Deputy Attorney General
Karyn Takahashi, Recording Secretary

Others: Elizabeth Dower, Dower School of Real Estate
Milton Motooka, CAI

Excused: Patricia Choi, Vice Chair

Call to Order: Chair Aki called the meeting to order at 10:28 a.m., at which time quorum was established.

ERC Chair Report: No report.

SEO's Report: Announcements, Introduction, Correspondence, and Additional Distribution

The following was added as additional distribution:

5. Prelicensing Education Administration, Curriculum, Schools, Instructors, and Equivalency
 - f. Barbara Dew Request

Minutes of Meetings

Upon a motion by Commissioner Ching, seconded by Commissioner Rice, it was voted on and unanimously carried to accept the minutes of the October 10, 2001 Education Review Committee meeting as distributed.

Continuing Education: Applications

Course – “Property Management and Managing Risk,” Author/Owner: Dearborn Real Estate Education, Provider: Dower School of Real Estate, Course Category: Property Management, Course Clock Hours: 3

Upon a motion by Commissioner Okawa, seconded by Commissioner Rice, it was voted on and unanimously carried to recommend approval of "Property Management and Managing Risk" as three clock hour continuing education elective course, under the course category Property Management.

Course – “Fair Housing,” Author/Owner: Dearborn Real Estate Education, Provider: Dower School of Real Estate, Course Category: Fair Housing, Course Clock Hours: 3

Upon a motion by Commissioner Ching, seconded by Commissioner Imanaka, it was voted on and unanimously carried to recommend approval of "Fair Housing" as a three clock hour continuing education elective course, under the course category Fair Housing.

Course – “Environmental Considerations In Real Estate,” Author/Owner: Dearborn Real Estate Education, Provider: Dower School of Real Estate, Course Category: Environmental Considerations in Real Estate, Course Clock Hours: 3

Chair Aki stated that he had concerns regarding the section on water wells as it is not quite applicable in Hawaii. Also, as he is a Big Island resident, Chair Aki stated that the course should include mildew, as it is a big concern on the Big Island, as well as air quality--vog.

SEO Kimura stated that the Committee was faced with this situation before where the course was written by a mainland based company and the Committee recommended approval of the course although some of the course material did not relate to Hawaii.

Commissioner Rice stated that he feels that some of the material is relevant to Hawaii, but not all.

At this time, Ms. Dower arrived and was available to address any concerns and/or questions.

Chair Aki stated to Ms. Dower that the Committee is reviewing the application and looking at its general value versus Hawaii specific issues and is concerned whether the course should include more local information.

Ms. Dower replied that when she teaches a course she gives a lot of additional information that is not included with the course.

Chair Aki stated to Ms. Dower that he is from the Big Island and there are a lot of water catchment issues versus water well issues as addressed in the course. Ms. Dower inquired if Chair Aki believes the course is not relevant. Chair Aki replied that he believes the course is relevant but could be more localized.

Commissioner Rice stated that the Committee should be allowed to review the other documents/additional information that Ms. Dower will be providing with the course.

Commissioner Ching stated that he believes that what is presented for this course is enough to be approved—all topics are applicable.

Commissioner Evangelista inquired as to what course category the course would be placed under. Commissioner Okawa replied Risk Management.

Commissioner Okawa moved to approve "Environmental Considerations in Real Estate" as a three clock hour continuing elective course, under the course category Risk Management.

At this time, Commissioner Imanaka stated that he agrees with Chair Aki's position that local issues are different. He inquired if Ms. Dower would be willing to include materials and information on local issues. Ms. Dower agreed and stated that she is willing to provide the additional information for this course.

Commissioner Okawa amended her motion to approve subject to Ms. Dower submitting information/documents to enhance the course to include materials relevant/specific to Hawaii. Commissioner Imanaka seconded the motion.

The motion was voted on and it was unanimously carried to recommend approval of "Environmental Considerations in Real Estate" as a three clock hour continuing elective course, under the course category Risk Management, subject to Ms. Dower submitting information/documents to enhance the course to include materials relevant/specific to Hawaii.

Course – “Red Flags Property Inspection Guide,” Author/Owner: Dearborn Real Estate Education, Provider: Dower School of Real Estate, Course Category: Property Inspection, Course Clock Hours: 3

Upon a motion by Commissioner Rice, seconded by Commissioner Ching, it was voted on and unanimously carried to recommend approval of "Red Flags Property Inspection Guide" as a three clock hour continuing education elective course, under the course category Risk Management.

**Course – “Real Estate and Taxes. What Every Agent Should Know,”
Author/Owner: Dearborn Real Estate Education, Provider: Dower School of Real Estate, Course Category: Real Estate and Taxes. What Every Agent Should Know, Course Clock Hours: 3**

Upon a motion by Commissioner Rice, seconded by Commissioner Okawa, it was voted on and unanimously carried to recommend approval of "Real Estate and Taxes. What Every Agent Should Know" as a three clock hour continuing education elective course, under the course category Real Estate Taxes.

Course – “Introduction to Commercial Real Estate Sales,” Author/Owner: Dearborn Real Estate Education, Provider: Dower School of Real Estate, Course Category: Introduction to Commercial Real Estate Sales, Course Clock Hours: 3

Upon a motion by Commissioner Ching, seconded by Commissioner Ohama, it was voted on and unanimously carried to recommend approval of "Introduction to Commercial Real Estate Sales" as a three clock hour continuing education elective course, under the course category Commercial Real Estate.

Course – “Real Estate Finance Today,” Author/Owner: Dearborn Real Estate Education, Provider: Dower School of Real Estate, Course Category: Finance, Course Clock Hours: 3

Upon a motion by Commissioner Evangelista, seconded by Commissioner Rice, it was voted on and unanimously carried to recommend approval of "Real Estate Finance Today" as a three clock hour continuing education elective course, under the course category Finance.

ARELLO Certification Program – REEA Journal 2001-2002

A copy of an article regarding ARELLO's distance education certification from the Real Estate Educators Association Journal 2001-2002 was distributed to the Commissioners for their information.

Other Jurisdictions – D.C. Real Estate Board's New System

A copy of a memorandum from the D.C. Real Estate Board regarding their new system for approval of continuing education courses was distributed to the Commissioners for their information.

Prelicensing Education: Barbara Dew Request

Specialist Arata reported that Ms. Barbara Dew submitted a written request on a new concept in advertising. Ms. Dew's intent is to recruit individuals interested in a real estate career by advertising and interviewing interested individuals. If they are accepted at the interview, they will be invited to join her company and allowed to take her prelicense course free of charge. This will not preclude anyone from taking the course if they do not commit to her company.

Commissioner Ohama had concerns about this request. He stated that would they have to advertise to recruit or could they recruit in the classroom. Commissioner Ohama stated that there seems to be an implication that individuals would have to work for their company. He added that this concept seems to discriminate against individuals

who don't want to work for Ms. Dew's company—the general perception would be that individuals must work for them. It's a promotion for their company.

Commissioner Rice stated that there should be a clear policy—a school is a school.

SEO Kimura added that section 16-99-68(f), Hawaii Administrative Rules, clearly states that no school shall solicit students in help wanted or other employment columns.

Commissioner Ohama stated that individuals may also read the ad and expect to be hired by Ms. Dew's company. He added that he believes the Committee needs clarification from Ms. Dew regarding her actual purpose and intent of her request.

Upon a motion by Commissioner Ohama, seconded by Commissioner Evangelista, it was voted on and unanimously carried to defer decision making on this issue until such time that Ms. Dew is able to appear or is able to submit further clarification as to the purpose and intent of her request.

Administration of
Examinations:

ASI – Quarterly Report

A copy of ASI's quarterly candidate satisfaction update for the period July 1 through September 30, 2001 was distributed to the Commissioners for their information.

A copy of licensing examination statistics for fiscal year 2001 were also distributed to the Commissioners for their information.

Educator's Forum:

Hawaii Association of REALTORS® – no discussion presented.

Hawaii Chapter of Real Estate Educators Association – no discussion presented.

Hawaii Association of Real Estate Schools (HARES) – no discussion presented.

Public and Private Institutions of Higher Education – no discussion presented.

Program of Work:

Annual Report, Quarterly Bulletin, and School Files

SEO Kimura reported that Staff is currently working on the next quarterly Bulletin and requested recommendations from Commissioners for articles.

Neighbor Island Outreach – Maui, January 4, 2002

The next neighbor island outreach is scheduled for January 4, 2002, on the island of Maui. The meetings will be held in the Conference Room of the Maui Board of REALTORS' office, located at 441 Ala Makani Place, Kahului, Maui. The meeting times are as follows:

9:30 a.m.	Laws and Rules Review Committee
10:00 a.m.	Education Review Committee
11:00 a.m.	Condominium Review Committee

Legislative and Government Participation – Vice Chair Michael Ching – Deferral from LRRC Meeting

Upon a motion by Commissioner Ching, seconded by Commissioner Rice, it was voted and unanimously carried to defer discussion to the November 14, 2001 Condominium Review Committee meeting.

Open Forum: No discussion presented.

Next Meeting: Thursday, December 13, 2001
10:00 a.m.
Kapuaiwa Room
HRH Princess Victoria Kamamalu Building
1010 Richards Street, Second Floor
Honolulu, Hawaii

Adjournment: With no further business to discuss, Chair Aki adjourned the meeting at 10:58 a.m.

Respectfully submitted by:

/s/ Calvin Kimura
Calvin Kimura
Supervising Executive Officer

December 13, 2001
Date

[] Minutes approved as is.
[] Minutes approved with changes.

CK:kt
11/15/011