

EDUCATION REVIEW COMMITTEE
REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.state.hi.us/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Lieutenant Governor's Office as required by Section 92-7(b), Hawaii Revised Statutes.

Date: Friday, January 4, 2002

Time: 10:00 a.m.

Place: Conference Room
Maui Board of Realtors
441 Ala Makani Place
Kahului, Maui

Present: Charles Aki, Chair
Patricia Choi, Vice Chair
Michael Ching, Member
Casey Choi, Member
Alfredo Evangelista, Member
Mitchell Imanaka, Member
John Ohama, Member
Iris Okawa, Member
Peter Rice, Member

Calvin Kimura, Supervising Executive Officer
Alan Taniguchi, Executive Officer
Diane Choy Fujimura, Senior Real Estate Specialist
Cynthia Yee, Senior Condominium Specialist
Gordon Arakaki, Condominium Recodification Attorney
Shari Wong, Deputy Attorney General
Tammy Norton, Recording Secretary

Others: Lee Grossi, Kamaole Sands AOA
Anthony Grossi, Kamaole Sands AOA
Donna Smith, Kamaole Sands AOA
Elizabeth Wood, Coldwell Banker Island Properties
Scott Sherley, Max Sherley & Associates
Ralph A. Villiers, Villiers Real Estate, Inc.
Lisa Montarti, Whaler's Realty, Inc.
Lois Janis, Condominium Council of Maui
Terry Tolman, Maui Board of REALTORS
Sylvia Cabral, Sylvia Cabral Real Estate
D. Vasquez

Call to Order: Vice Chair P. Choi called the meeting to order at 10:08 a.m., at which time quorum was established.

Vice Chair Report: No report presented.

SEO's Report: Announcements, Introduction, Correspondence, and Additional Distribution

No report presented.

Minutes of Meetings

Deputy Attorney General Wong noted a correction to be made to page 4, last paragraph, should state Commission's "proposed" final order.

Upon a motion by Chair Aki, seconded by Commissioner Ching, it was voted on and unanimously carried to accept the minutes of the December 13, 2001 Education Review Committee meeting as amended.

Continuing Education: Applications

Course – "Ethics and Real Estate," Author/Owner: Dearborn Real Estate Education, Provider: Dower School of Real Estate, Course Category: Other, Course Clock Hours: 3

Upon a motion by Chair Ching, seconded by Commissioner Aki, it was voted on and unanimously carried to recommend approval of "Ethics and Real Estate" as a three clock hour continuing education elective course, under the course category Other.

Course – "Buyer Representation in Real Estate," Author/Owner: Dearborn Real Estate Education, Provider: Dower School of Real Estate, Course Category: Other, Course Clock Hours: 3

Upon a motion by Commissioner Ching, seconded by Commissioner Evangelista, it was voted on and unanimously carried to recommend approval of "Buyer Representation in Real Estate" as a three clock hour continuing education elective course, under the course category Law.

Prelicense Education: **Independent Study Course – Evaluation (Salesperson Curriculum)**

Vice Chair P. Choi acknowledged receipt of the first course evaluation for Seiler School of Real Estate's Independent Study course. The course received high marks by the attendee.

Administration of Examinations: **ASI**

SEO Kimura reported that ASI has had a change in ownership but the change has not affected services or staff of ASI. A formal report will be submitted to the February ERC meeting with the anticipated attendance of ASI staff. ASI is also interested in meeting with staff and commissioners possibly on February 12 or 14. Commissioners to inform Ms. Takahashi of their availability.

Educator's Forum: **Maui Board of REALTORS®**

Mr. Terry Tolman, Executive Vice President of MBR informed the committee that MBR would be starting a push for CE early this year. Members are now receiving CE credit for completing its Essentials and GRI courses. Mr. Tolman reported that a broader spectrum of CE to choose from is good and that he personally feels that more CE hours should be required.

Commissioner Ohama questioned whether there are enough mandatory CE classes being offered to fill the demand.

Mr. Tolman replied in the positive, adding that between MBR and the other providers on Maui, there are sufficient course offerings.

SEO Kimura informed Mr. Tolman that if the industry is interested in an increase in the required amount of continuing education hours, the movement should come from the industry. The Commission can provide information to help the cause. To pass the legislature, there should be a broad spectrum from the industry participating, not just the boards. Hawaii is currently in the bottom 10% among the states in terms of numbers of hours required for continuing education. The average clock hours per year are approximately 10 hours or 20 hours per biennium.

Commissioner Ohama reported that the Commission does not have the resources to create courses and get an increase in hours pass the legislature. The Commission will support and provide information for the industry should this be an avenue they desire to take. The Legislative Auditor has done a report on mandatory continuing education in the past and her report was against continuing education, not only for real estate, but also CE for most professions. Commissioner Ohama suggested that MBR further discuss this issue when meeting with the staff and commission members on the SWAT issue.

Commissioner Evangelista questioned whether the Commission has ever held an open house with the local boards in the past?

Chair Aki stated that the Commission held a Real Estate Summit on each island previously.

Mr. Tolman stated that the board and HAR have done something similar where MBR staff went to Honolulu to visit the HAR site and meet and discuss ideas with HAR. Sharing of ideas helped in not having to reinvent the wheel on some cases.

SEO Kimura stated that the Commission is open to participate with the local boards.

Upon a motion by Commissioner Evangelista, seconded by Commissioner Ohama, it was voted on and unanimously carried to include as a program of work item for fiscal year 2003, a summit to work with the local boards.

Hawaii Association of REALTORS® – no discussion presented.

Hawaii Chapter of Real Estate Educators Association – no discussion presented.

Hawaii Association of Real Estate Schools (HARES) – no discussion presented.

Public and Private Institutions of Higher Education – no discussion presented.

Open Forum: No discussion presented.

Next Meeting: Wednesday, February 13, 2002
10:00 a.m.
Kapuaiwa Room
HRH Princess Victoria Kamamalu Building
1010 Richards Street, Second Floor
Honolulu, Hawaii

Adjournment: With no further business to discuss, Vice Chair P. Choi adjourned the meeting at 10:30 a.m.

Respectfully submitted by:

/s/ Calvin Kimura
Calvin Kimura
Supervising Executive Officer

February 13, 2002
Date

[X] Minutes approved as is.
[] Minutes approved with changes.