

EDUCATION REVIEW COMMITTEE
REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Lieutenant Governor's Office as required by Section 92-7(b), Hawaii Revised Statutes.

Date: September 14, 2005

Time: Upon adjournment of the Laws and Rules Review Committee meeting, which convened at 9:30 a.m.

Place: Meeting Room No. 2
Planning Commission
County of Kauai
Mo'ikeha Building
4444 Rice Street
Lihue, Kauai

Present: Carol Mae Ball, Vice Chair/ Broker / Maui Commissioner
Stanley Kuriyama, Broker / Honolulu Commissioner
Louis Abrams, Broker / Kauai Commissioner
Kathleen Kagawa, Broker / Honolulu Commissioner
Michele Sunahara Loudermilk, Public / Honolulu Commissioner

Diane Choy Fujimura, Senior Real Estate Specialist
Cynthia Yee, Senior Condominium Specialist
Shari Wong, Deputy Attorney General
Irene Kotaka, Recording Secretary

Others: Marsha Shimizu, Hawaii Association of REALTORS®
Lisen Berquist

Absent: Vern Yamanaka, Chair / Broker/ Hilo Commissioner
Trudy Nishihara, Broker / Honolulu Commissioner
Iris Okawa, Public / Honolulu Commissioner

Call to Order: Vice Chair Ball called the meeting to order at 9:46 a.m., at which time quorum was established.

Chair's Report: No report presented.

Sr. Real Estate Specialist's Report: Minutes
Upon a motion by Commissioner Abrams, seconded by Commissioner Kuriyama, it was voted on and unanimously carried to accept the minutes of the August 10, 2005, Education Review Committee meeting as distributed.

Announcements, Introduction, Correspondence, and Additional Distribution

The following was distributed as additional distribution:

4. Continuing Education Administration, Curriculum, Courses, Providers, and Instructors
 - b. Applications

- 2) Course – “Fair Housing;” author/Owner/Provider: Charles Barnes School of Real Estate; Course Category: Fair Housing; Clock Hours: 3
5. Prelicensing Education Administration, Curriculum, Schools, Instructors, and Equivalency
 - b. Applications – Instructors – Carl M. Egan, All Islands Real Estate School, Salesperson and Broker curricula

Continuing Education: Applications

Course – “Hawaii Lands, Historical Review;” Author/Owner: Suzette Nassar; Provider: Kauai Board of REALTORS®; Course Category: Property Ownership and Development; Clock Hours: 3

Upon a motion by Commissioner Abrams, seconded by Commissioner Kuriyama, it was voted on and unanimously carried to recommend approval of “Hawaii Lands, Historical Review” as a three clock hour continuing education elective course under the course category Property Ownership and Development.

Course – “Fair Housing;” Author/Owner/Provider: Charles Barnes School of Real Estate; Course Category: Fair Housing; Clock Hours: 3

Upon a motion by Commissioner Abrams, seconded by Commissioner Kuriyama, it was voted on and unanimously carried to recommend approval upon staff’s receipt of the Hawaii-related course materials of “Fair Housing” as a three clock hour continuing education elective course under the course category Fair Housing.

Provider – Career WebSchool (a d.b.a. of Thomson Learning Inc.), Lucia Coghlan, Administrator

Upon a motion by Commissioner Kagawa, seconded by Commissioner Kuriyama, it was voted on and unanimously carried to recommend approval of Career WebSchool as a continuing education provider.

Continuing Education Core Course

The core course has been completed and was made available for offering on September 1, 2005. The course will also be available online.

Other Jurisdictions

Maine Real Estate News

A copy of an article on the increase of continuing education hours from the Summer 2005 issue of the *Maine Real Estate News* was distributed to the Commissioners for their information.

Prelicense Education: **Evaluations – Independent Study**

Copies of evaluations of independent study courses from the following prelicense schools were distributed to the Commissioners for their information:

1. Seiler School of Real Estate
2. Abe Lee Seminars
3. Vitousek Real Estate School

Applications

Applications – Instructor – Carol M. Egan, All Islands Real Estate School, Salesperson and Broker Curricula

Questions were raised regarding Ms. Egan's teaching experience and whether or not she meets the qualifications to be a prelicensing instructor. A question was also raised as to whether it was a legal requirement that the experience be met or if it were something that was desired.

Upon a motion by Commissioner Abrams, seconded by Commissioner Kagawa, it was voted on and unanimously carried to recommend deferral of decision making to the September 23, 2005 Real Estate Commission meeting pending receipt of further information

Salesperson's Curriculum

Senior Specialist Fujimura reported that the cut-off date for the 45-hour real estate salesperson's prelicensing course is December 31, 2005. All prelicense schools will teach the 60-hour real estate salesperson's prelicensing course effective January 1, 2006. The targeted implementation date is February 1, 2006 for the new real estate salesperson's licensing examination.

Administration of
Examinations:

Promissor

Licensing Examination Statistics

Examination statistics for July 2005 were distributed to the Commissioners for their information.

July 2005 School Summary Reports

A copy of the July 2005 performance summary report, by school, was distributed to the Commissioners for their information. The report is derived from statistics for first time test takers.

Press Release – LaserGrade

A copy of a press release regarding Promissor signing a test delivery agreement with LaserGrade was distributed to the Commissioners for their information.

Broker Passing Statistics 1/1/05 through 5/31/05

Upon a motion by Commissioner Abrams, seconded by Commissioner Loudermilk, it was voted on and unanimously carried to recommend that Promissor be requested to provide real estate broker passing statistics on a regular basis.

Test Development

Promissor representatives will be in Hawaii on October 17 to 20, 2005 and will be meeting with the prelicensing schools and instructors regarding the new real estate salesperson's curriculum.

Educator's Forum:

Hawaii Association of REALTORS® – No discussion presented.

Hawaii Association of Real Estate Schools (HARES) – No discussion presented.

Public and Private Institutions of Higher Education – No discussion presented.

Program of Work: Annual Report, Quarterly Bulletin, and School Files

September 2005 Bulletin – The September 2005 issue of the Bulletin is available online. Hard copies are currently being printed for distribution.

Real Estate Specialists' Office for the Day

The next Real Estate Specialists' Office for the Day is scheduled for Thursday, September 15, 2005, at the Kauai Board of REALTORS® Office, and will be held in conjunction with a Kauai Board of REALTORS® Principal Broker/Broker in Charge quarterly meeting.

Open Forum: Ms. Shimizu reported that the National Association of REALTORS® will be holding four continuing education courses during the NAR Convention, which will be held in October 2005. They are marketing the courses to the Hawaii licensees attending the convention and are also advertising it to their general membership.

Ms. Berquist introduced herself to the Commissioners as a member of a condominium board of directors. She said that she had some questions relating to the Commission's condominium mediation program. She was informed that her concerns could be addressed at the Condominium Review Committee, which would follow the adjournment of this meeting.

Prelicense Education: **Applications – Instructor – Carol M. Egan, All Islands Real Estate School, Salesperson and Broker Curricula**

The Deputy Attorney General informed the Commissioners that the law requires an attorney to have two years of practice in the area of real estate but it does not have to be in the immediate two years preceding the application. The law also requires that the teaching experience be in the immediate three years preceding the application.

Next Meeting: Wednesday, October 12, 2005
Upon adjournment of the Laws and Rules Review Committee Meeting, which convenes at 9:00 a.m.
Queen Lili'uokalani Conference Room
King Kalakaua Building
335 Merchant Street, 1st Floor
Honolulu, HI 96813

Adjournment: With no further business to discuss, Vice Chair Ball adjourned the meeting at 10:00 a.m.

Reviewed by:

/s/ Diane Choy Fujimura
Diane Choy Fujimura
Senior Real Estate Specialist

October 12, 2005
Date

[X] Minutes approved as is.
[] Minutes approved with changes, see minutes of _____.