

EDUCATION REVIEW COMMITTEE
REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Lieutenant Governor's Office as required by Section 92-7(b), Hawaii Revised Statutes.

Date: June 14, 2006

Time: Upon adjournment of the Laws and Rules Review Committee meeting, which convened at 9:00 a.m.

Place: Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Present: Trudy Nishihara, Chair Pro Tem/ Broker / Honolulu Commissioner
Louis Abrams, Broker / Kauai Commissioner
Kathleen Kagawa, Broker / Honolulu Commissioner
Stanley Kuriyama, Broker / Honolulu Commissioner
Michele Sunahara Loudermilk, Public / Honolulu Commissioner
Iris Okawa, Public / Honolulu Commissioner

Neil K. Fujitani, Executive Officer
Ryan Yamashiro, Real Estate Specialist
Lorene Kimura, Real Estate Specialist
Cynthia Yee, Senior Condominium Specialist
Cheryl Leong, Condominium Specialist
David Grupen, Condominium Specialist
Shari Wong, Deputy Attorney General
Karyn Takahashi, Recording Secretary

Others: Myoung Oh, Hawaii Association of REALTORS®

Absent: Vern Yamanaka, Chair/ Broker / Hawaii Commissioner
Carol Mae Ball, Vice Chair / Broker / Maui Commissioner

Call to Order: Chair Pro Tem Nishihara called the meeting to order at 9:12 a.m., at which time quorum was established.

Chair's Report: No report presented.

Real Estate Specialist's Report: Minutes
Upon a motion by Commissioner Abrams, seconded by Commissioner Loudermilk, it was voted on and unanimously carried to accept the minutes of the May 10, 2006, Education Review Committee meeting as distributed.

Continuing Education: Administrative Issues

New Salesperson Licensees

A report on the number of new salesperson licensees for April 2006 was distributed to the Commissioners for their information. The total number of 181

new salesperson licensees in April 2006 reflects the number of licensees who are deemed as having completed the 10 hour continuing education requirement, pursuant to Section 16-99-89(c), Hawaii Administrative Rules.

Applications

Provider – REEF, Inc. dba Hawaii Institute of Real Estate, Yuki Kajiwara – Administrator

Upon a motion by Commissioner Okawa, seconded by Commissioner Abrams, it was voted on and unanimously carried to recommend approval of REEF, Inc. dba Hawaii Institute of Real Estate, as a continuing education provider.

Course – “Fair Housing;” Author/Owner: Dearborn Real Estate Education; Provider: REEF, Inc. dba Hawaii Institute of Real Estate (pending); Course Category: Other – Fair Housing; Clock Hours: 3

Decision making on this application was deferred.

Course – “Real Estate and Taxes! What Every Agent Should Know;” Author/Owner: Dearborn Real Estate Education; Provider: REEF, Inc. dba Hawaii Institute of Real Estate (pending); Course Category: Real Estate Law; Clock Hours: 3

Decision making on this application was deferred.

Course – “Introduction to Commercial Real Estate Sales;” Author/Owner: Dearborn Real Estate Education; Provider: REEF, Inc. dba Hawaii Institute of Real Estate (pending); Course Category: Investment; Clock Hours: 3

Decision making on this application was deferred.

Course – “Introduction to Commercial Real Estate Sales;” Author/Owner: CLE International; Provider: Dower School of Real Estate Windward; Course Categories: Contracts, Investment, Property Management, Finance; Clock Hours: 3

Upon a motion by Commissioner Abrams, seconded by Commissioner Okawa, it was voted on and unanimously carried to recommend approval of “Introduction to Commercial Real Estate Sales” as a three clock hour continuing education elective course, under the course categories Contracts, Investment, Property Management and Finance.

Course – “Commercial Real Estate – Understanding Investments;” Author/Owner: Dearborn Real Estate Education; Provider: Dower School of Real Estate Windward; Course Categories: Investment, Finance, Property Ownership and Development, Risk Management; Clock Hours: 3

Upon a motion by Commissioner Abrams, seconded by Commissioner Loudermilk, it was voted on and unanimously carried to recommend approval of “Commercial Real Estate – Understanding Investments” as a three clock hour continuing education course under the course categories Investment, Finance, Property Ownership and Development and Risk Management.

Course – “Principles of Commercial Real Estate Finance;” Author/Owner: Dearborn Real Estate Education; Provider: Dower School of Real Estate Windward; Course Categories: Investment, Real Estate Law, Finance, Risk Management; Clock Hours: 3

Upon a motion by Commissioner Abrams, seconded by Commissioner Kagawa, it was voted on and unanimously carried to recommend approval of “Principles of Commercial Real Estate Finance” as a three clock hour continuing education course, under the course categories Investment, Real Estate Law, Finance and Risk Management.

Course – “DROA, Addendum and Disclosures;” Author/Owner: David Catanzaro; Provider: Dower School of Real Estate Windward; Course Categories: Contracts, Real Estate Law, Risk Management; Clock Hours: 3

Upon a motion by Commissioner Okawa, seconded by Commissioner Abrams, it was voted on and unanimously carried to recommend approval of “DROA, Addendum and Disclosures” as a three clock hour continuing education elective course under the course categories Contracts, Real Estate Law and Risk Management.

Provider – REALTORS Land Institute, Idaho Chapter #42, J. Douglas Ferguson – Administrator

Upon a motion by Commissioner Abrams, seconded by Commissioner Kagawa, it was voted on and unanimously carried to recommend approval of REALTORS Land Institute, Idaho Chapter #42 as a continuing education provider.

Elective Courses

“Duties in Conflict: Handling the In-House Transaction,” Lynn Madison – Instructor; Provider: Hawaii Association of REALTORS – Evaluations

Evaluations of the “Duties in Conflict: Handling the In-House Transaction” course taught by Lynn Madison were distributed to the Commissioners for their information.

Commissioner Abrams commented that he evaluated the course given in Kauai and thought it was well polished and he was impressed. He stated that Ms. Madison spoke of standards and procedures that were not well known.

Commissioner Nishihara agreed with Commissioner Abrams and thought the course brought awareness to pertinent issues and made licensees aware of different scenarios of dual agency. Commissioner Nishihara stated that she attended the first session in Kona and the course later given in Honolulu and the Honolulu course was an improvement.

At this time, Myoung Oh, Hawaii Association of REALTORS, stated that the HAR agency committee met on Monday and released their data and they will be forwarding their information to Commissioner Abrams and SEO Kimura to forward to the Ad Hoc Committee on Consumer-Broker Relationships.

Prelicense Education: Applications

Substitute Instructor – Sherald K. Butler, Salesperson and Broker curricula, Vitousek Real Estate School, Paige Vitousek, Principal

Commissioner Kagawa moved to recommend approval of Sherald K. Butler as a substitute instructor for the salesperson and broker curricula. Commissioner Okawa seconded the motion.

At this time, Commissioner Loudermilk questioned if Ms. Butler meets the required qualifications as listed in the application, in particular three years full-time experience in real estate in Hawaii.

Commissioner Kagawa withdrew her motion. Commissioner Okawa withdrew her second.

Upon a motion by Commissioner Okawa, seconded by Commissioner Kagawa, it was voted on and unanimously carried to recommend approval of Sherald K. Butler as a substitute instructor for the salesperson and broker curricula, subject to confirmation of the applicant meeting requirements.

Evaluation and Education Program

**Abe Lee Seminars; Salesperson Independent Study On-Line (11)
ProSchools, Inc., Salesperson Independent Study On-Line (2)
Seiler School of Real Estate; Salesperson Independent Study On-Line (8)
Vitousek Real Estate School; Salesperson Independent Study On-Line (2)**

Copies of evaluations of independent study courses from the following prelicense schools were distributed to the Commissioners for their information:

1. Abe Lee Seminars
2. ProSchools, Inc.
3. Seiler School of Real Estate
4. Vitousek Real Estate School

Administration of
Examinations:

Promissor

Licensing Examination Statistics

Examination statistics for April 2006 were distributed to the Commissioners for their information.

Educator's Forum:

Hawaii Association of REALTORS® – No discussion presented.

Hawaii Association of Real Estate Schools (HARES) – No discussion presented.

Public and Private Institutions of Higher Education – No discussion presented.

Program of Work: **Annual Report, Quarterly Bulletin, and School Files – *Bulletin*, June 2006**

Specialist Kimura reported that the June 2006 Bulletin will be distributed shortly.

Cooperative Education, Research, and Administration Program – Real Estate Commission Sponsored Investigator/Attorney Workshop, November 14-17, 2006

The agenda for the ARELLO Investigator/Attorney Workshop scheduled for November 14-17, 2006 was distributed to the Commissioners.

Upon a motion by Commissioner Abrams, seconded by Commissioner Kagawa, it was voted on and unanimously carried to accept the agenda for the Real Estate Commission sponsored ARELLO Investigator/Attorney Workshop scheduled for November 14-17, 2006.

Program of Work and Budget, FY07

Upon a motion by Commissioner Abrams, seconded by Commissioner Kuriyama, it was voted on and unanimously carried to recommend approval of the Program of Work and Budget for fiscal year 2007, subject to non-substantive amendments.

Open Forum: None.

Next Meeting: Wednesday, July 12, 2006
Upon adjournment of the Laws and Rules Review Committee Meeting, which convenes at 9:00 a.m.
Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Adjournment: With no further business to discuss, Chair Pro Tem Nishihara adjourned the meeting at 9:36 a.m.

Reviewed and approved by:

/s/ Lorene Kimura
Lorene Kimura
Real Estate Specialist

July 12, 2006
Date

[x] Minutes approved as is.
[] Minutes approved with changes, see minutes of _____.