

EDUCATION REVIEW COMMITTEE
REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Lieutenant Governor's Office as required by Section 92-7(b), Hawaii Revised Statutes.

Date: July 11, 2007

Time: Upon adjournment of the Laws and Rules Review Committee meeting, which convened at 9:00 a.m.

Place: Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Present: Annette Aiona, Vice Chair / Broker / Hawaii Island Commissioner
Louis Abrams, Broker / Kauai Commissioner
William S. Chee, Broker / Honolulu Commissioner
Frances T. Gendrano, Salesperson / Honolulu Commissioner
Stanley Kuriyama, Broker / Honolulu Commissioner
Michele Sunahara Loudermilk, Public / Honolulu Commissioner

Calvin Kimura, Supervising Executive Officer
Neil Fujitani, Executive Officer
Diane Choy Fujimura, Senior Real Estate Specialist
Ryan Yamashiro, Real Estate Specialist
Amy Endo, Real Estate Specialist
Cheryl Leong, Condominium Specialist
David Grupen, Condominium Specialist
Shari Wong, Deputy Attorney General
Karyn Takahashi, Recording Secretary

Absent: Carol Mae Ball, Chair / Broker / Maui Commissioner
Trudy Nishihara, Broker / Honolulu Commissioner
Mark Suiso, Public / Honolulu Commissioner

Others: Myoung Oh, Hawaii Association of REALTORS®
David Catanzaro, REMI School of Real Estate
Liz Palmer, Hawaii CCIM Chapter

Call to Order: Vice Chair Aiona called the meeting to order at 9:28 a.m., at which time quorum was established.

Chair's Report: Vice Chair Aiona stated the Commission may move into Executive Session to consider and evaluate personal information relating to individuals applying for licensure in accordance with Section 92-5(a)(1), HRS, and/or to consult with the Commission's attorney on questions and issues pertaining to the Commission's powers, duties, privileges, immunities, and liabilities in accordance with Section 92-5(a)(4), HRS.

Commissioners Ball, Nishihara and Suiso are excused from the meeting. Prior notification of their non-attendance was received.

Real Estate
Specialist's Report:

Announcements, Introduction, Correspondence, and Additional Distribution

Upon a motion by Commissioner Chee, seconded by Commissioner Loudermilk, it was voted on and unanimously carried to add the following to the agenda:

4. Continuing Education Administration, Curriculum, Courses, Providers, and Instructors
 - b. Applications
 - 4) Provider – Property Merchants, Inc. dba All Islands Real Estate School; Carol Egan, Administrator

The following was distributed as additional distributions:

8. Program of Work, FY08
 - e. Interactive Participation with Organizations – Articles for the Hawaii Realtor Journal 2007 – April 2008 – Revised Author Schedule

Minutes of June 15, 2007 Meeting

Upon a motion by Commissioner Loudermilk, seconded by Commissioner Abrams, it was voted on and unanimously carried to accept the minutes of the June 15, 2007, Education Review Committee meeting as distributed.

Continuing Education: Applications

Course – “STDB Online;” Author/Owner: STDB Inc.; Provider: Hawaii CCIM Chapter; Course Category: Technology and the Licensee; Clock Hours: 3

Liz Palmer, Hawaii CCIM Chapter representative, was present to answer any questions the Commissioners may have regarding this continuing education elective course application.

Commissioner Abrams questioned if an individual would have to subscribe to gain access to this database. Ms. Palmer responded that there are levels of subscription—one can gain access to the basic level at no charge, and depending on the level to be accessed, there may be charges.

Upon a motion by Commissioner Abrams, seconded by Commissioner Gendrano, it was voted on and unanimously carried to approve “STDB Online” as a three credit hour continuing education elective course under the course category Technology and the Licensee.

Course – “Residential Property Management Basics;” Author/Owner: Scott A. Sherley; Provider: ERA School of Real Estate; Course Categories: Contracts, Property Management, Risk Management; Clock Hours: 3

Upon a motion by Commissioner Chee, seconded by Commissioner Abrams, it was voted on and unanimously carried to approve “Residential Property Management Basics” as a three credit hour continuing education elective course under the course categories Contracts, Property Management, and Risk Management.

**Core Course – “Law and Agency Update 2007: A 2 Hour Core Course;”
Author/Owner/Provider: REMI School of Real Estate; Course Categories:
Chapter 468, HRS/Chapter 99, HAR, updates; Chapter 514A, HRS/Chapter
107, HAR, Ethics, and Agency and Disclosure; Clock Hours: 2**

David Catanzaro was present to answer any questions the Commissioners may have regarding this continuing education core course application.

Senior Specialist Fujimura stated that this proposed core course will cover legislative updates from this past legislative session, as well as agency, and is being presented as Part A (2 hours) of the core course, with Part B to be submitted in 2008.

Vice Chair Aiona was concerned about the agency portion of the course and felt that it fell short. Mr. Catanzaro stated that the agency portion will cover single agency, dual agency and laws and ethics of agency. Mr. Catanzaro stated that he is willing to expand the agency portion of the course upon the Commission’s advice. Mr. Catanzaro added that the laws and rules are voluminous and he had only 120 minutes, but he will redistribute the time.

Commissioner Abrams suggested that the failed and carry-over legislation portion of the course should be removed as it may confuse students. Mr. Catanzaro responded that he will take the Commission’s advice and incorporate the suggestion and amend the course.

Commissioner Abrams stated that he feels the agency portion of the course is not clear on conflicts and gave several examples that may benefit students if incorporated into the course.

Senior Specialist Fujimura reported that the failed and carry-over legislation has also been included in the Commission’s draft core course. SEO Kimura stated that it does not provide any education to licensees and suggested that it not be included in the core course.

Commissioner Abrams noted that there is information regarding the health coverage law included in the legislative update, and inquired where the information for the course is being gathered from. Mr. Catanzaro responded that he gathered his information from RSS feeds directly from the Legislature and also contacted the Hawaii Association of Realtors for leads. Mr. Catanzaro added that he will work on expanding the agency portion of the course and cut back on some of the legislation that is not related directly to real estate.

Vice Chair Aiona stated that she would like to see more scenarios included in the course.

Upon a motion by Commissioner Abrams, seconded by Commissioner Loudermilk, it was voted on and unanimously carried to defer decision making on this application until the July 27, 2007, Real Estate Commission meeting, and agreed upon revisions are made.

**Provider – Property Merchants, Inc. dba All Island Real Estate School;
Carol Egan, Administrator**

Upon a motion by Commissioner Loudermilk, seconded by Commissioner Abrams, it was voted on and unanimously carried to approve Property Merchants, Inc. dba All Islands Real Estate School as a continuing education provider.

ARELLO Certification Program

ARELLO Education Content Certification Program

The Association of Real Estate License Law Officials (ARELLO) has initiated their Education Content Certification Program and a packet of information regarding this program was distributed to the Commissioners.

ARELLO's objectives of the program are to:

1. Provide assurance that the content of real estate education offered meets ARELLO standards;
2. Provide a means by which regulatory agencies can participate on a voluntary basis to reduce the workload on an agency's education staff in reviewing course content;
3. Promote the recognition of content among jurisdictions by certifying course content that is generally accepted in professional real estate practice;
4. Ensure that course titles accurately reflect the contents of the course;
5. Provide guidance to providers in the continued improvement of the educational content as it pertains to professional real estate practice; and
6. Promote educational and ethical standards of professional real estate education.

ARELLO has requested that jurisdictions participate in the program by either:

1. Requiring the certification for courses taught in the jurisdiction;
2. Recognizing the certification by automatically approving courses that have it; or
3. Endorsing the certification.

Senior Specialist Fujimura stated that our current statutes allow automatic approval of ARELLO certified courses. The ARELLO Education Content Certification Program is a new, specific program offered by ARELLO, and the Commission will not be taken out of the process of reviewing and approving courses that are submitted for continuing education certification. Depending on the level of participation, the Commission may receive courses that have already received the ARELLO content certification, and may automatically have Staff approve these courses, or the submitted course may come before the Commission for review, as is done now, and the course can be approved or denied. The Commission may want to review these courses for Hawaii-specific content.

SEO Kimura stated that this program benefits States with none or little Staff or States that have no rules regulating courses.

Upon a motion by Commissioner Abrams, seconded by Commissioner Kuriyama, it was voted on and unanimously carried to **endorse** the ARELLO Education Content Certification Program. An endorsement constitutes no formal commitment to ARELLO or to providers obtaining the certification but does allow the jurisdiction to support the initiative.

Prelicense Education: Applications

Instructor – Scott Alan Bly; Dower School of Real Estate, Salesperson and Broker Curricula

Upon a motion by Commissioner Abrams, seconded by Commissioner Gendrano, it was voted on and unanimously carried to approve Scott Alan Bly as a Prelicense Instructor of the salesperson and broker curricula.

Program of Work: Evaluation and Education Program

**Abe Lee Seminars; Salesperson Independent Study On-Line (9)
Vitousek Real Estate School (1)
Seiler School of Real Estate (6)**

Copies of evaluations of independent study courses from the following prelicense schools were distributed to the Commissioners for their information:

1. Abe Lee Seminars
2. Vitousek Real Estate School
3. Seiler School of Real Estate

Administration of Examinations:

Promissor

Licensing Examination Statistics – May 2007

Examination statistics for May 2007 were distributed to the Commissioners for their information.

School Summary Reports – May 2007

A copy of the May 2007 performance summary report, by school, was distributed to the Commissioners for their information. The report is derived from statistics for first time test takers.

Educator's Forum: **Hawaii Association of REALTORS®** – No discussion presented.

Hawaii Association of Real Estate Schools (HARES) – No discussion presented.

Public and Private Institutions of Higher Education – No discussion presented.

Program of Work: Annual Report, Quarterly Bulletin, and School Files

July 2007 *Bulletin* to be distributed

Senior Specialist Fujimura reported that the July 2007 issue of the Real Estate *Bulletin* will be distributed shortly. It will also be available on the Commission's website: www.hawaii.gov/hirec.

Neighbor Island Outreach

West Hawaii

The next neighbor island outreach will be held in West Hawaii, date to be determined.

Interactive Participation with Organizations

Articles for the Hawaii Realtor Journal 2007 – April 2008 – Revised Author Schedule

The revised author schedule for the remainder of 2007 through April 2008 was distributed to the Commissioners.

Real Estate Specialists' Office for the Day

Report

The report of the Real Estate Specialists' Office for the day held on June 15, 2007, on Kauai was distributed to the Commissioners for their information.

Education Evaluation Task Force

The next EETF meeting is scheduled for Thursday, July 12, 2007. The agenda includes review of the first draft of Part A of the Commission's 2007-2008 core course, and review of the Prelicense Education Equivalency waiver categories.

ARELLO, REEA, and
Other Jurisdictions:

ARELLO

ARELLO Communication and Education Awards

Request for submissions and procedures to submit entries for the ARELLO Communication and Education Awards for 2007 were distributed to the Commissioners.

Next Meeting:

Wednesday, August 8, 2007
Upon adjournment of the Laws and Rules Review Committee Meeting, which convenes at 9:00 a.m.
Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Adjournment:

With no further business to discuss, Vice Chair Aiona adjourned the meeting at 9:58 a.m.

Reviewed and approved by:

/s/ Diane Choy Fujimura
Diane Choy Fujimura
Senior Real Estate Specialist

August 8, 2007
Date

[X] Minutes approved as is.
[] Minutes approved with changes, see minutes of _____