#### **EDUCATION REVIEW COMMITTEE**

REAL ESTATE COMMISSION

Professional and Vocational Licensing Division Department of Commerce and Consumer Affairs

State of Hawaii www.hawaii.gov/hirec

## MINUTES OF MEETING

The agenda for this meeting was filed with the Lieutenant Governor's Office as required by Section 92-7(b), Hawaii Revised Statutes.

Date: April 8, 2009

Time: Upon adjournment of the Condominium Review Committee meeting, which is

upon adjournment of the Laws and Rules Review Committee meeting, which

convened at 9:00 a.m.

Place: Queen Liliuokalani Conference Room

King Kalakaua Building

335 Merchant Street, First Floor

Honolulu, Hawaii

Present: Carol Mae Ball, Chair / Broker / Maui Commissioner

Frances T. Gendrano, Vice Chair / Broker / Honolulu Commissioner

Annette Aiona, Broker / Hawaii Island Commissioner

Louis Abrams, Broker / Kauai Commissioner William S. Chee, Broker / Honolulu Commissioner Stanley Kuriyama, Broker / Honolulu Commissioner

Michele Sunahara Loudermilk, Public / Honolulu Commissioner

Trudy Nishihara, Broker / Honolulu Commissioner

Neil K. Fujitani, Supervising Executive Officer Diane Choy Fujimura, Senior Real Estate Specialist

David J. Grupen, Real Estate Specialist Cynthia Yee, Senior Condominium Specialist Cheryl Leong, Condominium Specialist Benedyne Stone, Condominium Specialist Shari Wong, Deputy Attorney General Karyn Takahashi, Recording Secretary

Absent: Mark Suiso, Public / Honolulu Commissioner

Call to Order: The Chair called the meeting to order at 11:20 a.m., at which time quorum was

established.

Chair's Report: The Chair stated the Committee may move into Executive Session to consider

and evaluate personal information relating to individuals applying for licensure in

accordance with Section 92-5(a)(1), HRS.

Commissioner Suiso was excused from today's meeting. Prior notification of his

non-attendance was received.

Real Estate Specialist's Report: Minutes of Meeting

Upon a motion by Commissioner Kuriyama, seconded by Commissioner Chee, it was voted on and unanimously carried to accept the minutes of the March 11, 2009, Education Review Committee meeting.

Continuing Education:

**Applications** 

## 2009 – 2010 Continuing Education Providers and Courses Ratification List

Upon a motion by Commissioner Abrams, seconded by Commissioner Loudermilk, it was voted on and unanimously carried to ratify the following registrations/certifications.

Registration/Certification

**Effective Date** 

Provider(s)

Maui Community College – VITEC

March 17, 2009

(Administrator: Lori Teragawachi)

Shari S. Motooka-Higa

March 20, 2009

(Administrator: Shari S. Motooka-Higa)

Course – "Buyer Representation in Real Estate;" Author/Owner: Dearborn Real Estate Education; Provider: Kauai Board of REALTORS®; Course Categories: Risk Management and Agency Representation; Clock Hours: 3

Upon a motion by Commissioner Abrams, seconded by Commissioner Nishihara, it was voted on and unanimously carried to approve "Buyer Representation in Real Estate" as a three credit hour continuing education elective course.

Course – "Electronic Transactions in Real Estate;" Author/Owner: Dearborn Real Estate Education; Provider: Kauai Board of REALTORS<sup>®</sup>; Course Category: Technology and the Licensee; Clock Hours: 3

The Commissioners expressed concerns that the course did not address state laws.

The Chair inquired on how the "reading assignments" will be presented in the live class format.

Upon a motion by Commissioner Abrams, seconded by Commissioner Kuriyama, it was voted on and unanimously carried to approve "Electronic Transactions in Real Estate" as a three credit hour continuing education elective course, subject to the addition of material that addresses Hawaii state laws on electronic transactions.

At this time, there was further discussion on the course and the Commissioners voiced concerns that the title of the course did not accurately describe the course. The course materials do not go into detail about electronic transactions as the title seems to infer, but rather, the course addresses electronic signatures in contracts.

Commissioner Chee moved to request that the title of the course be amended to appropriately address the main course content. Commissioner Loudermilk seconded the motion. The motion was voted on and unanimously carried.

#### Prelicense Education:

### **Applications**

# 2009 – 2010 Prelicensing Education Schools and Instructors Ratification List

Upon a motion by Commissioner Gendrano, seconded by Commissioner Loudermilk, it was voted on and unanimously carried to ratify the following registration/certification.

## Registration/Certification

#### **Effective Date**

## School(s)

Maui Community College – VITEC (Principal: Lori Teragawachi)

March 17, 2009

### **Evaluation and Education Program**

Copies of evaluations of the independent study course from the following prelicense school was distributed to the Commissioners for their information:

• Abe Lee Seminars; Independent Study On-Line (7)

## Administration of Examinations:

#### Pearson VUE

## **Licensing Examination Statistics – February**

Examination statistics for February 2009 were distributed to the Commissioners for their information.

## School Pass/Fail Rates - February 2009

School pass/fail rate statistics for February 2009 were distributed to the Commissioners for their information.

#### School Summary Reports - February 2009

Copies of the February 2009 performance summary reports, by school, were distributed to the Commissioners for their information. The report is derived from statistics for first time test takers.

Response letter dated March 20, 2009, from Thomas Magallanes, Executive Director, Business Development, Pearson VUE to Diane Choy Fujimura, Sr. Real Estate Specialist, Copy of Revised "Hawaii Real Estate Quick Reference"

Senior Specialist Fujimura reported that Mr. Magallanes, Executive Director, Business Development, Pearson VUE, responded to her letter of March 20, 2009 and also included a copy of their "Hawaii Real Estate Quick Reference." Subsequently, Senior Specialist Fujimura responded with suggestions on

> improving the "Hawaii Real Estate Quick Reference" and also brought to their attention the poor quality of candidate photos being taken at the Kamuela test site and requested that they remedy the situation. She is currently awaiting a response.

#### **Examination Contract**

SEO Fujitani reported that the award for Services to Administer Real Estate Salesperson and Broker Licensing Examinations and Certification Examination for Real Estate Instructors (RFP-09-01) has been made to PSI Services, LLC. Staff is now working on securing the contract.

Hawaii Association of REALTORS® – No discussion presented. Educator's Forum:

> Hawaii Association of Real Estate Schools (HARES) - No discussion presented.

Public and Private Institutions of Higher Education – No discussion presented.

Program of Work: Annual Report, Quarterly Bulletin, and School Files

> The March issue of School Files has been distributed. A copy can also be found on the Commission's website at www.hawaii.gov/hirec.

Neighbor Island Outreach / Real Estate Specialists' Office for the Day

The next Neighbor Island Outreach and Real Estate Specialists' Office for the Day is scheduled for the island of Kauai on July 8, 2009. Time and location to be determined.

**Education Evaluation Task Force** 

The next EETF meeting is scheduled for Thursday, April 9, 2009, at which time the task force will discuss the first draft of the 2009 – 2010 core course part A.

ARELLO, REEA and Other Organizations: REEA Conference 2009, June 13-17, 2009, Portland, OR

Upon a motion by Commissioner Nishihara, seconded by Commissioner Abrams, it was voted on and unanimously carried to send three individuals to the REEA Conference 2009, June 13-17, 2009, in Portland, Oregon, subject to the receipt of the necessary approvals and budget. Attendees to be determined by the Real

Estate Commission Chair and Supervising Executive Officer.

Open Forum: None.

**Budget and Finance** No report.

Next Meeting: Wednesday, May 6, 2009

Upon adjournment of the Condominium Review Committee Meeting, which is upon adjournment of the Laws and Rules Review Committee meeting, which convenes at

9:00 a.m.

Queen Liliuokalani Conference Room

King Kalakaua Building

335 Merchant Street, First Floor

Honolulu, Hawaii

Adjournment: With no further business to discuss, Chair Ball adjourned the meeting at 11:36 a.m.

Reviewed and approved by:

\_/s/ Diane Choy Fujimura
Diane Choy Fujimura
Senior Real Estate Specialist

\_April 14, 2009\_\_\_\_

Date

[ X ] Minutes approved as is.[ ] Minutes approved with changes, see minutes of \_\_\_\_\_\_\_

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