

EDUCATION REVIEW COMMITTEE
REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Lieutenant Governor's Office as required by Section 92-7(b), Hawaii Revised Statutes.

Date: October 14, 2009

Time: Upon adjournment of the Condominium Review Committee meeting, which is upon adjournment of the Laws and Rules Review Committee meeting, which convened at 9:00 a.m.

Place: Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Present: Carol Mae Ball, Chair / Broker / Maui Commissioner
Annette Aiona, Vice Chair / Broker / Hawaii Island Commissioner (late arrival – flight delay)
Louis Abrams, Broker / Kauai Commissioner
Frances T. Gendrano, Broker / Honolulu Commissioner
Walter Harvey, Broker / Honolulu Commissioner
Stanley Kuriyama, Broker / Honolulu Commissioner
Michele Sunahara Loudermilk, Public / Honolulu Commissioner
Trudy Nishihara, Broker / Honolulu Commissioner

Neil K. Fujitani, Supervising Executive Officer
Jon Ellis M. Pangilinan, Executive Officer
Diane Choy Fujimura, Senior Real Estate Specialist
Amy Endo, Real Estate Specialist
David J. Grupen, Real Estate Specialist
Cheryl Leong, Condominium Specialist
Benedyne Stone, Condominium Specialist
James Paige, Deputy Attorney General
Karyn Takahashi, Recording Secretary

Others: Marsha Shimizu, Hawaii Association of REALTORS®

Absent: Mark Suiso, Public / Honolulu Commissioner

Call to Order: The Chair called the meeting to order at 10:03 a.m., at which time quorum was established.

Chair's Report: The Chair stated the Committee may move into Executive Session to consider and evaluate personal information relating to individuals applying for licensure in accordance with Section 92-5(a)(1), HRS.

Commissioner Suiso was excused from the meeting. Prior notification of his non-attendance was received.

Real Estate
Specialist's Report:

Additional Distribution

The following was distributed as additional distribution:

8. Program of Work, FY10
 - h. Instructor's Development Workshop

Minutes of Meeting

Upon a motion by Commissioner Abrams, seconded by Commissioner Gendrano, it was voted on and unanimously carried to accept the minutes of the September 9, 2009, Education Review Committee meeting.

Continuing Education: Applications

2009-2010 Continuing Education Providers and Courses Ratification List

Upon a motion by Commissioner Kuriyama, seconded by Commissioner Nishihara, it was voted on and unanimously carried to ratify the following registrations/certifications:

<u>Registration/Certification</u>	<u>Effective Date</u>
Provider(s)	
Ralph Foulger's School of Real Estate (Administrator: Ralph S. Foulger)	September 14, 2009
Course(s)	
"Cost Segregation" (Nationally Certified Course/Hawaii CCIM Chapter)	August 31, 2009
"Residential Property Management Basics" (Author/Owner: Scott A. Sherley/ERA School of Real Estate)	September 16, 2009
"Closing Procedures and Settlement Costs" (ARELLO Certified Course/McKissock, LP)	September 28, 2009
"Real Estate Ethics and Communication" (ARELLO Certified Course/McKissock, LP)	September 28, 2009
"Safety Precautions for Real Estate Professionals" (ARELLO Certified Course/McKissock, LP)	September 28, 2009

Course – "Condominiums . . . Tips and Cases for Agents;" Author/Owner: Kenneth D.H. Chong; Provider: Pacific Real Estate Institute; Course Categories: Real Estate Law, Property Ownership and Development; Clock Hours: 3

Upon a motion by Commissioner Abrams, seconded by Commissioner Nishihara, it was voted on and unanimously carried to approve "Condominiums . . . Tips and Cases for Agents" as a three credit hour continuing education elective course, under the course categories Real Estate Law and Property Ownership and Development.

Commissioner Ball commented that this is a great example of a course that takes entry level information, expands on it, and elevates the course content to above entry level.

Evaluation and Education Program

Course and Instructor Evaluations (2)

Copies of evaluations of the Hawaii Real Estate Law Manual Volume II course held on September 18, 2009, were distributed to the Commissioners for their information.

Prelicensure Education: Evaluation and Education Program

Copies of evaluations of the independent study course from the following prelicensure school was distributed to the Commissioners for their information:

- Abe Lee Seminars; Independent Study On-Line (9)

Administration of
Examinations:

PSI

Licensing Examination Statistics – September 2009

Examination statistics for September 2009 were distributed to the Commissioners for their information.

School Pass/Fail Rates – September 2009

School pass/fail rate statistics for September 2009 were distributed to the Commissioners for their information.

School Summary by Test Category – September 2009

Copies of the September 2009 test category summary reports, by school, were distributed to the Commissioners for their information.

At this time, the Commissioners voiced concerns about the examination passing rate and the quality of the questions on the examination.

Specialist Endo reported that PSI is currently analyzing all of the problematic questions and will submit a report soon.

Executive Session:

Upon a motion by Commissioner Abrams, seconded by Commissioner Gendrano, it was voted on and unanimously carried to enter into executive session pursuant to Section 92-5(a)(1), HRS, "To consider and evaluate personal information, relating to individuals applying for professional or vocational licenses cited in section 26-9 or both;" and pursuant to Section 92-5(a)(4), HRS, "To consult with the board's attorney on questions and issues pertaining to the board's powers, duties, privileges, immunities, and liabilities."

Upon a motion by Commissioner Nishihara, seconded by Commissioner Abrams, it was voted on and unanimously carried to move out of executive session.

At this time, the SEO reported that Commissioner Aiona's flight from Hilo was delayed.

Exam Monitoring

The evaluation of the Maui test site monitoring held on September 17, 2009, was distributed to the Commissioners for their information.

Specialist Endo reported that the site was difficult to find and she has provided PSI with directions to the site utilizing landmarks, so that PSI may re-do the directions in the handbook.

After reviewing the report which noted that the noise levels from planes and helicopters flying overhead were extreme, Commissioner Kuriyama commented that the noise is a serious concern and is unacceptable—testers should not be subjected to high noise levels at the test site.

Commissioner Aiona arrived.

Commissioner Nishihara agreed and stated that it is not conducive to test taking.

Commissioner Ball voiced her concern that the test site appears to be inadequate and not up to the quality standard of the O'ahu test site, which has a very rigid test environment. There seems to be two standards of quality when there should be only one standard consistent on all islands—test candidates should be able to have the same exam experience at each site.

The SEO stated that PSI is bound by the terms of the contract and these concerns will be brought to their attention and they will be asked to address the concerns. He added that PSI has been very responsive and efficient in addressing concerns.

Educator's Forum: **Hawaii Association of REALTORS®** – No discussion presented.

Hawaii Association of Real Estate Schools (HARES) – No discussion presented.

Public and Private Institutions of Higher Education – No discussion presented.

Program of Work: Annual Report, Quarterly Bulletin, and School Files

It was reported that the October 2009 issue of *School Files* has been distributed. A copy may also be viewed on the Commission's website:
www.hawaii.gov/hirec.

It was reported that the October 2009 issue of the *Bulletin* is currently being worked on.

Instructor's Development Workshop

Ms. Marsha Shimizu reported that the proposed IDW has been revised; however, the video presentation is still included, as it is a very valuable learning tool for any instructor, and the program will remain one and one-half days long to accommodate the video component of the course.

Each module is very interactive and attendees have the opportunity to actively participate in module activities. After the videos are completed, all participants will be allowed to critique each presentation, using the basic understandings of

styles learned in the course, and provide constructive input on weaknesses and strengths of the instructor. It is very interactive and the students will learn from each other, thus increasing the retention of information presented.

Chair Ball commented that the IDW should include a syllabus and a rubric.

Upon a motion by Commissioner Abrams, seconded by Commissioner Gendrano, it was voted on and unanimously carried to approve the Instructor's Development Workshop.

Open Forum: None.

Next Meeting: Wednesday, November 4, 2009
Upon adjournment of the Condominium Review Committee Meeting, which is upon adjournment of the Laws and Rules Review Committee meeting, which convenes at 9:00 a.m.
Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Adjournment: With no further business to discuss, Chair Ball adjourned the meeting at 10:08 a.m.

Reviewed and approved by:

/s/ Diane Choy Fujimura
Diane Choy Fujimura
Senior Real Estate Specialist

October 22, 2009
Date

[X] Minutes approved as is.
[] Minutes approved with changes, see minutes of _____