

EDUCATION REVIEW COMMITTEE
REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Lieutenant Governor's Office as required by Section 92-7(b), Hawaii Revised Statutes.

Date: October 8, 2008

Time: Upon adjournment of the Condominium Review Committee meeting, which is upon adjournment of the Laws and Rules Review Committee meeting, which convened at 9:00 a.m.

Place: Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Present: Carol Mae Ball, Chair / Broker / Maui Commissioner
Frances T. Gendrano, Vice Chair / Broker / Honolulu Commissioner
Louis Abrams, Broker / Kauai Commissioner
Annette Aiona, Broker / Hawaii Island Commissioner
William S. Chee, Broker / Honolulu Commissioner
Stanley Kuriyama, Broker / Honolulu Commissioner

Diane Choy Fujimura, Senior Real Estate Specialist
Amy Endo, Real Estate Specialist
David J. Grupen, Real Estate Specialist
Cynthia Yee, Senior Condominium Specialist
Cheryl Leong, Condominium Specialist
Benedyne Stone, Condominium Specialist
Shari Wong, Deputy Attorney General
Tammy Norton, Recording Secretary

Others: Myoung Oh, Hawaii Association of REALTORS®
G. Hisae Ishii-Chang, Hawaii State Bar Association
M. Russell Goode, Russ Goode Seminars
Marsha Shimizu, Hawaii Association of REALTORS®

Absent: Trudy Nishihara, Broker / Honolulu Commissioner
Mark Suiso, Public / Honolulu Commissioner
Michele Sunahara Loudermilk, Public / Honolulu Commissioner

Call to Order: The Chair called the meeting to order at 9:34 a.m., at which time quorum was established.

Chair's Report: The Chair stated the Committee may move into Executive Session to consider and evaluate personal information relating to individuals applying for licensure in accordance with Section 92-5(a)(1), HRS.

Real Estate Specialist's Report: Additions to the Agenda
Upon a motion by Commissioner Abrams, seconded by Commissioner Kuriyama, it was voted on and unanimously carried to recommend accepting the additions to the agenda as follows:

4. Continuing Education Administration, Curriculum, Courses, Providers, and Instructors
 - b. Applications
 - 4) Course – “Risk Management for Residential Specialists”; Author/Owner: Marcie Roggow, ABR/M, AECS, CCIM, CRB, CRS, DREI, GRI, SRES; Provider: Hawaii Association of REALTORS®; Course Category: Risk Management; Course Hours: 3

Additional Distribution

The following was distributed as additional distribution:

4. Continuing Education Administration, Curriculum, Courses, Providers, and Instructors
 - a. Administrative Issues – New Salesperson Licensees – 2008

Minutes of Meeting

Upon a motion by Commissioner Kuriyama, seconded by Commissioner Chee, it was voted on and unanimously carried to accept the minutes of the September 10, 2008, Education Review Committee meeting as distributed.

Continuing Education: Administrative Issues

New Salesperson Licensees - 2008

Senior Specialist Fujimura reported that 79 salesperson licenses were issued in September and as of September 30, 2008, there are 1,012 new salesperson licensees in 2008. The total number of 1,012 new salesperson licensees reflects the number of licensees who are deemed as having completed the 10 hour continuing education requirement, pursuant to Section 16-99-89(c), Hawaii Administrative Rules.

Course – “Risk Management”; Author/Owner: Dearborn Real Estate Education; Provider: Russ Goode Seminars, Russ Goode – Administrator; Course Category: Risk Management; Course Hours: 3

Mr. Goode informed the committee that this is a national course which he will be teaching via a power point presentation and discussion. The course was written as a six hour course. Mr. Goode noted that he will not be giving the tests offered in the textbook to cut down on the hours.

The Commissioners expressed their concerns over the deletion of the agency section.

Mr. Goode replied that he will be providing only a summary of the agency section, because the Commission included "Agency" as part of its core course. If the Commission requests that he include the agency section information, he is willing to do so.

Upon a motion by Commissioner Abrams, seconded by Commissioner Chee, it was voted on and unanimously carried to approve the course "Risk Management" as a three credit hour continuing education elective course, under the course category Risk Management, subject to the inclusion of the Agency section.

Course – “Environmental Issues in Your Real Estate Practice”; Author/Owner: Dearborn Real Estate Education; Provider: Russ Goode Seminars, Russ Goode – Administrator; Course Categories: Property Management, Risk Management; Course Hours: 3

Mr. Goode reported that the "Environmental Issues in Your Real Estate Practice" course was written as a 6 hour course. The course will be presented via a power point presentation and discussion. At the end of each chapter there are resources to go to. The class will be taught as a red flags course and is not meant to solve the problems, but rather, how to recognize problems.

Commissioner Gendrano stated that she was impressed with the summary of the course and how it is broken down.

Upon a motion by Commissioner Aiona, seconded by Commissioner Gendrano, it was voted on and unanimously carried to approve the course "Environmental Issues in Your Real Estate Practice" as a three credit hour continuing education elective course, under the course category of Property Management.

Course – “The Updated Real Estate Law Manual, Volume One, Seminar; Author/Owner: Hawaii State Bar Association; Provider: University of Hawaii at Manoa, Outreach College; Course Categories: Contracts and Real Estate Law; Course Hours: 3

Ms. G. Hisae Ishii-Chang of HSBA informed the committee that this is a very important and valuable course. The Updated Real Estate Law Manual, Volume One, is actually a series of 4 manuals which are leading publications on real estate law in Hawaii. The authors have agreed to update the manuals one at a time beginning with Volume One. If approved, CE credit will be offered for the morning session. Although the course is geared towards attorneys, it will benefit the real estate licensees and familiarize them with terminology.

Chair Ball expressed that she thought the course was an excellent course, but had concerns as to the redundancy of the information to the Commission's prelicensing course. The course seems to cover identical material, and CE courses should be designed to exceed minimum entry level competency and improve a licensee's competency, or professional standards and practice.

Ms. Ishii-Chang responded that the course is an update, and is the latest information available, and it is not redundant to the Commission's prelicensing course.

Upon a motion by Commissioner Chee, seconded by Commissioner Abrams, it was voted on and unanimously carried to approve the course “The Updated Real Estate Law Manual, Volume One, Seminar” as a three credit hour continuing education elective course, under the course categories of Contracts and Real Estate Law.

Course – “Risk Management for Residential Specialists”; Author/Owner: Marcie Roggow, ABR/M, AECS, CCIM, CRB, CRS, DREI, GRI, SRES; Provider: Hawaii Association of REALTORS®; Course Category: Risk Management; Course Hours: 3

Upon a motion by Commissioner Abrams, seconded by Commissioner Gendrano, it was voted on and unanimously carried to approve the course "Risk

Management for Residential Specialists" as a three credit hour continuing education elective course, under the course category Risk Management.

Prelicense Education: Evaluation and Education Program

Copies of evaluations of the independent study course from the following prelicense schools were distributed to the Commissioners for their information:

1. Abe Lee Seminars; Independent Study On-Line (6)
2. Seiler School of Real Estate, Independent Study (7)

Administration of Examinations:

Pearson VUE

Licensing Examination Statistics – August 2008

Examination statistics for August 2008 were distributed to the Commissioners for their information.

School Pass/Fail Rates – August 2008

School pass/fail rate statistics for August 2008 were distributed to the Commissioners for their information.

School Summary Reports – August 2008

Copies of the August 2008 performance summary reports, by school, were distributed to the Commissioners for their information. The report is derived from statistics for first time test takers.

Test Development – September 29-30, 2008 / Industry Day – October 1, 2008, Hilton Hawaiian Village Resort and Spa

Commissioner Abrams participated in the item writing for the brokers section and Commissioner Gendrano participated in the item writing for the salesperson section of the exam.

Both Commissioners Abrams and Gendrano noted that it is good to review the test questions on a yearly basis to rotate out old questions and write new questions. The brokers group wrote 40 new questions and the salespersons group wrote 22 new questions. Both Commissioners felt the item writing sessions were well worth the time. A written report will be submitted at the next Education Review Committee meeting.

Educator's Forum: **Hawaii Association of REALTORS®** – No discussion presented.

Hawaii Association of Real Estate Schools (HARES) – No discussion presented.

Public and Private Institutions of Higher Education – No discussion presented.

Program of Work: Annual Report, Quarterly Bulletin, and School Files

October 2008 Bulletin to be printed and distributed.
September 2008 School Files has been distributed.

Interactive Participation with Organizations – 2008 Pacific Rim Real Estate Conference & Expo, September 18-19, 2008, Hilton Waikoloa Village, Hawaii – Report

Real Estate Specialists Endo, Grupen and Fujimura, along with Supervising Executive Officer Fujitani submitted a written report on HAR's 2008 Pacific Rim Real Estate Conference & Expo held September 18-19, 2008 at the Hilton Waikoloa Village, Hawaii. The report was distributed for informational purposes.

Real Estate Seminars – Hawaii Association of REALTORS, October 20-24, 2008, on O'ahu and Neighbor Islands, "Risk Management", Speaker – Marcie Roggow

It was requested that the neighbor island Commissioners be present at their island seminar.

Neighbor Island Outreach/Real Estate Specialists' Office for the Day

The next neighbor island outreach meetings and specialists' office for the day will be held in Hilo at the Imiloa Astronomy Center of Hawaii on November 12, 2008.

Open Forum: None.

Budget and Finance Report: No report presented.

Next Meeting: Wednesday, November 12, 2008
Upon adjournment of the Condominium Review Committee Meeting, which is upon adjournment of the Laws and Rules Review Committee Meeting, that convenes at 9:30 a.m.
Imiloa Astronomy Center of Hawaii
600 Imiloa Place
Hilo, Hawaii

Adjournment: With no further business to discuss, Chair Ball adjourned the meeting at 9:53 a.m.

Reviewed and approved by:

/s/ Diane Choy Fujimura
Diane Choy Fujimura
Senior Real Estate Specialist

October 17, 2008
Date

[X] Minutes approved as is.
[] Minutes approved with changes, see minutes of _____