



BULLETIN

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<http://www.hawaii.gov/hirec>

March, 2004

Licenses must be renewed by November 30, 2004

Some early reminders for all of you:

1. The renewal deadline is November 30, 2004.

2. You will need to take 10 hours of continuing education to renew your license on active status:

- a. One core course – 4 hours and
- b. Two elective courses at 3 hours each or
- c. One elective course at 6 hours, or
- d. Any combination of elective courses that total a minimum of 6 elective hours.

3. If you are issued a Hawaii real estate **salesperson** licensed during 2004 (the even-numbered year of the license biennium) you are deemed to have completed equivalent to the ten hours of continuing education required for active license renewal. (See Hawaii Administrative Rules, Section 16-99-89(c)) In other words, you do not have to take 10 hours of continuing education to renew your license on active status.

4. If you hold a current, un-encumbered real estate license in another state, or hold a current, unencumbered real estate license in a jurisdiction recognized by the Association of Real Estate License Law Officials, with an equivalent real estate licensing law as determined by the Commission, you may request a determination of equivalency for the **elective course hours of the continuing education requirement**. The equivalency shall be based on the successful completion of the continuing education requirements in the other state or jurisdiction prior to submission of the renewal application. Approval of the

equivalency shall be **subject to the real estate licensee completing the commission-designated core course**, as determined by the commission.

5. You will be able to renew on-line. Please consider this option. Information will follow.

6. Principal brokers: you must renew your license by the November 30th deadline in order for your affiliated agents to continue as an active agent with your brokerage, assuming the agents have renewed their license in a timely manner also.

7. If you wish to activate an inactive license, an applicant who has been inactive for one or more renewal periods, shall first satisfy the prescribed con-

tinuing education hours of **one prior renewal period**. The applicant will receive credit for continuing education hours for any certified continuing education core or elective courses completed during the immediate prior renewal period. As an equivalent, the inactive licensee may retake and pass the applicable salesperson or broker pre-license exam. There may be other requirements you must meet when activating an inactive status license.

8. Although all licenses **expire on December 31, 2004**, to insure that you can continue your real estate activity with a license that is current and active, **RENEW YOUR LICENSE BY NOVEMBER 30, 2004**.

Commission's core course expected to be available for use by April 2004

It's another renewal year and before you know it, the renewal deadline of November 30, 2004 will be here. As an early reminder, you must take 10 hours of continuing education courses to renew your license on active status.

You must take one core course which counts for four hours of continuing education, and the remaining six hours may be via two 3-hour elective courses or one 6-hour elective course. There are some on-line courses offered.

At its February 2003 monthly meeting, the Commission approved the creation of a core course by any Hawaii-certified continuing education provider. The provider has a choice of including

one or more of the Commission-approved list of five core course topics to create their own, unique core course:

Chapter 467, Hawaii Revised Statutes, and Chapter 99, Hawaii Administrative Rules (Real Estate Brokers and Salespersons)

● Chapter 514A, Hawaii Revised Statutes, and Chapter 107, Hawaii Administrative Rules (Condominium Property Regimes)

- Fair Housing
- Agency and Disclosure
- Ethics

In 2003, the Commission also

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CE courses mandatory for renewal

Continued from page 1

approved the development of its own core course for the 2003-2004 licensing biennium. Requests for proposals were sent out and as a result, the Commission selected ProSchools, Inc., based in Portland, Oregon, to create its core course, "2003-2004 Law Review and Updates, and Ethics." The Commission's core course is in the final stages of completion. An on-line version is expected to be available, which is great news to those licensees who find themselves faced with no live classroom courses to choose from due to scheduling gaps. The live, classroom version of the commission's core course will be a highly interactive session.

The content of the core course will be a laws and rules review section with updates from the 2003 legislative session. The Commission felt that a review of the Slice Waste and Tape

(SWAT) rule amendments needed to be included as it appears that many licensees are still not familiar with or knowledgeable about the changes that went into effect May 2001.

The second part of the core course will be an ethics section which is in line with the national concern that real estate licensees know what ethical conduct is and what it translates to in day to day practice.

To date there are no core courses submitted by Hawaii certified continuing education providers that focus on Chapter 514A, Hawaii Revised Statutes, and its accompanying Hawaii Administrative Rules, Chapter 107, the Condominium Property Regimes laws and rules. The Commission's core course will include a brief summary of the proposed recodification of Chapter 514A, which is currently before the 2004 Hawaii State Legislature for consideration. If the recodification of Chapter 514A passes the scrutiny of the Legislature, there will be an intensive, state-wide education program regarding the new law.

RICO's support is vital for boards and commissions

The Regulated Industries Complaints Office (RICO) is a division of the state Department of Commerce and Consumer Affairs (DCCA). RICO is one of the three main agencies that provide support to the state's professional boards, commissions and programs. RICO works closely with the Professional and Vocational Licensing (PVL) division and the Office of Administrative Hearings (OAH). The Real Estate Branch is part of PVL.

RICO's primary office is in Honolulu, 235 S. Beretania Street, 9th floor. There are offices on the Neighbor Islands in Lihue, Wailuku, Kona and Hilo. RICO staff includes 19 field investigators, 10 attorneys, 10 intake staff, and 17 support staff.

What does RICO do? RICO provides consumer education and information, prior complaints history, administers the state "lemon law program," and handles complaints investigation and enforcement for the 45 professions and vocations that are regulated in Hawaii.

RICO receives information to initiate case investigations from consumers, the Real Estate Commission, licensees, media reports, advertisements, and anonymous tips. Once information is received, the intake section performs a review to determine possible licensing law violations based on the information submitted. Not all information submitted results in a formal case being created. For formal cases, the next step is referral to the field investigation section.

After the investigation is completed, some cases are referred to the legal section for further review and negotiation depending on the specific circumstances. A small percentage of cases in legal proceed to a hearing, and if a settlement agreement or disciplinary action is determined, the case is presented to the Real Estate Commission and a Commission Order issued.

The RICO intake section is called the Consumer Resource Center. All information is reviewed to determine whether there is sufficient cause to create a case for further investigation. Alternative dispute resolution opportunities are considered. Documents to support a possible violation(s) are obtained from the complainant. Many complaints are actually closed in the

Consumer Resource Center and are not reflected in the Prior Complaints History data base. Other complaints become formal cases that are referred to field investigation.

The field investigator will conduct a thorough document collection and review to build the case. In certain cases, an expert must review the facts of the case to render a professional opinion. Subpoenas may be issued, witnesses interviewed, and an investigative report prepared. Some of the field investigation cases then proceed to the legal section.

The RICO legal section evaluates the factual, legal and evidentiary issues of the matter. A petition may be filed, a settlement agreement may result, or a disciplinary action may ensue against the license of the respondent. Unlicensed actions are heard in circuit court.

The Office of Administrative Hearings will conduct the actual prehearing or hearing, where testimony and exhibits of the case are presented. The Hearings Officer will prepare a recommended order after all testimony is heard and all evidence presented.

The Hearings Officer's recommended order is then forwarded to the Real Estate Commission or the board for that particular profession or vocation. The Commission may reject or accept the recommended order or settlement agreement. Sanctions include revocation, suspension, or restriction of the respondent's license, fines (up to \$5,000 per violation), restitution to the affected consumer, continuing education.

In FY 2003, RICO received 2,100 complaints for all license types. Seventy-two of these complaints related to real estate. The 2003 numbers reflect a drop from 107 real estate cases in 2002, which appears to be consistent across all license types.

The most common type of violations found include:

- Failing to comply with laws and rules (includes failing to timely file paperwork)
- Failing to properly supervise
- Misrepresentation

For general RICO information log onto www.hawaii.gov/dcca/rico. Prior complaints information may be obtained at www.ehawaii.gov/dcca/cms

The Chair's Message

Aloha! We are anticipating an exciting and, hopefully, groundbreaking year in 2004 for real estate in the State of Hawaii. There are two important bills currently before the Legislature that are historic in nature and precedent-setting in content.

The first bill is the condominium recodification bill. This bill is a complete overhaul of the current condominium property regimes law, Hawaii Revised Statutes (HRS) Chapter 514A. Did you know that it has been about 40 years since HRS 514A has been reviewed



Gordon Arakaki, the recodification attorney.

If this bill does not pass this year, it will have to be resubmitted next year and we will have to start from scratch. It will be unlikely that we will have a condominium law recodification for many years to come. So, please call your legislator and urge him or her to support the passage of the condominium recodification bill. You may view the bill in its entirety at the Commission's website, www.hawaii.gov/hirec.

The second important bill that is going through the Legislature is called the "license recognition" bill. This is actually a consumer protection issue and really has nothing to do with changing licensing requirements.

The license recognition bill is actually a tool that will allow the Hawaii Real Estate Commission to negotiate written agreements with other states regarding cooperative enforcement initiatives, mutual exchange of information, assistance in complaint investigation, and additional coverage for consumers under mandatory errors and omission insurance requirements and recovery fund requirements. Especially in the new era of electronic and Internet business, state and nation borders are no longer the physical barrier they once were, and enforcement issues are no longer only local ones. The world is, literally, at our fingertips.

Our standard business practices need a new framework, and the license recognition bill is a step in this direction. I should mention that with this ability to negotiate agreements with other states, our education standards will have to be raised to be considered similar or equivalent to the education standards of most other states.

Our education curricula and testing have not changed significantly over the last 30 years. Like the condominium recodification bill, changes are due NOW in the educational arena.

The final draft of the new brokers curriculum has just come out, and the Commission may be approving the new 80-hour curriculum at its next meeting. The new brokers curriculum will be more specific to brokers and cover more material specific to the changes in the licensing law that affect brokers.

Also on the education front, a new core course developed for

the Commission by ProSchools, Inc., based in Portland, Oregon, is being finalized and should be ready for delivery in the near future. Plans are already under way for the next biennium's core course. The Commission's core course will be offered online for the first time, and the course materials will be presented in a highly interactive style in its live classroom version. Look for the Commission's core course to appear in your neighborhood soon!

The current commissioners have been putting in inordinate amounts of time and effort to make these changes happen for the real estate community.

Mitchell Imanaka, the chair of the Condominium Review Committee is at the forefront of the effort to recodify Chapter 514A and to see its successful passage by your lawmakers. All of our commissioners have been helping with this task as we all feel that it is something that will benefit the community as well as our industry. I cannot tell you how much thought, work, and time all of the above mentioned projects required from Commissioners Peter Rice, Iris Okawa, Kathleen Kagawa, Marshall Chinen, Louis Abrams, Vern Yamanaka, and Trudy Nishimura.

The foundation for all of these projects can be traced to the many former commissioners who have made it possible for us to carry out these tasks today. Thank you all for your hard work and dedication.

We have more projects in the works and will be working diligently on them this coming year. If any of you want to contribute, please contact the Commission office or your local board.

Again, I would like to commend Calvin Kimura, the Commission's Supervising Executive Officer, and the staff of the Real Estate Commission for working with the commissioners and implementing all of its programs, projects, and goals in a timely and highly professional manner.

Mahalo!

John Ohama
John Ohama



State of Hawaii Real Estate Commission

Telephone 586-2643

Website: www.hawaii.gov/hirec

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This material can be made available to individuals with special needs. Please call the Senior Real Estate Specialist at 586-2643 to submit your request.

Check out these tips while preparing your taxes

Have you done your taxes yet? No? Then here are some tips you can use!

GET ORGANIZED! Gather all your business records, income statements, and other tax documents, and get them organized! Organizing your records will make it easier for you or your tax preparer to do your taxes. In fact, your preparer may be inclined to charge more if you show up with a shoebox stuffed with receipts!

DON'T WAIT! Start now and you'll have enough time to obtain any missing records and correctly prepare your return before the State's April 20th filing deadline. Filing at the last minute increases the risk of making a mistake.

HAVE A COPY OF LAST YEAR'S TAX RETURN! Looking at last year's tax return could help you prepare your return this year. For example, if you paid State taxes with last year's return, it may be deductible as an itemized deduction this year. If you received a State tax refund, you'll need last year's return to determine how much, if any, must be added back this year.

DON'T FORGET THESE OFTEN OVERLOOKED DEDUCTIONS! It's easy to forget deductions not normally kept with current year tax documents. Here are a few of them:

- Points (aka Loan Origination Fees) Paid in an Earlier

Year – Except in certain cases for first mortgages secured by a main home, points paid to obtain a home mortgage must be deducted over the life of the mortgage instead of when paid.

- Charitable Contribution for "Organization License Plates" – If you paid \$25 for a license plate sporting a non-profit organization's decal, \$20 of that annual fee may be claimed as an itemized deduction. These plates do NOT include the special America United license or military-related (e.g., veteran) plates.

- Charitable Contribution for Donating \$2 to the Hawaii School-Level Minor Repairs and Maintenance Special Fund – Look at last year's Hawaii individual income tax return; if you had an overpayment, see if you chose to donate \$2 of your refund (\$4 if married filing a joint return and both you and your spouse made the election) to this fund.

E-FILE YOUR FORM N-11! E-filing your federal return and State Form N-11 often results in fewer errors and faster processing. Refunds are extra fast if you both e-file AND choose to direct deposit your refund!

CONTACT US IF YOU NEED HELP! Tax information is available at any district tax office or by contacting our Oahu Taxpayer Services Branch by phone at 587-4242 (toll-free at 1-800-222-3229) or by e-mail at Taxpayer.Services@ha-waii.gov.

Update of broker's curriculum is almost complete

In June, 2003, the Real Estate Commission ("Commission") selected RE3LLC, Real Estate Services, headed by Wayne Richardson III, and his partner/assistant, Janice Lind, to revise and update the 20-year-old broker's curriculum. The project is just about complete and will be submitted for Commission approval shortly. The final product was shaped by comments from an excellent cross-section of the real estate community including Education Evaluation Task Force (EETF) broker's curriculum ad hoc committee members and pre-license schools/instructors, and Real Estate Branch staff.

The old broker's curriculum of 46 hours has been expanded to include 80 hours of instruction. Rule amendments to Hawaii Administrative Rules, Sections 16-99-36 Education Requirement, and 16-99-52.1 Independent study courses, will have to be made before implementation of the new curriculum. In addition to the rule amendments, consideration of alternative delivery methods for portions of the broker's curriculum may be necessary in order to assist the pre-license schools and instructors in delivering the salespersons and brokers curricula simultaneously. Lastly, test questions for the broker's exam will need updating to reflect the content of the new curriculum.

The salesperson's curriculum will also need to be updated to reflect the new broker's curriculum. In addition to work on the salesperson's curriculum will be consideration of post-licensing requirements for brokers. There appears to be a growing trend to require post-licensing education for brokers.

After practicing real estate in the real world for a year or two, the post-licensing education for brokers has more meaning and impact on the licensees.

There is a lot more to be done before actual implementation of the broker's curriculum can take place. How much time will all this take? Maybe from one to two years. This is a priority of the Commission, so hopefully the process will not extend as long as two years.

Committees meet on Maui

The Real Estate Commission convened its standing committee meetings on Maui at the REALTORS Association of Maui, Inc., on Tuesday, January 6, 2004.

The meetings are in keeping with the Commission's policy of holding committee sessions on the neighbor islands two to three times a year. Such sessions provide neighbor island members of the real estate community with an opportunity to attend the Laws and Rules Review, Education Review, and Condominium Review Committee meetings usually held on Oahu.

Committee members and participants engage in an interchange of information and questions about various concerns and issues.

The next neighbor island visit will be sometime this spring at a venue on the Big Island. Details will be announced.

Commission is seeking Legislature's approval for license recognition agreements with other states

The Real Estate Commission is working with the Department of Commerce and Consumer Affairs to sponsor a bill during the 2004 legislative session relating to real estate licensing.

HB 2417 and SB 2892 allow the Real Estate Commission to enter into formal license recognition agreements with other states and jurisdictions recognized by the Association of Real Estate License Law Officials (ARELLO).

The proposed addition to Hawaii Revised Statutes, Chapter 467, Real Estate Brokers and Salespersons, reads: "As determined by the Commission, the Commission may enter into a license recognition agreement with another state, or a jurisdiction recognized by the Association of Real Estate License Law Officials, with an equivalent real estate licensing law as determined by the Commission."

What is ARELLO? The Association of Real Estate License Law Officials is an international association of real estate license law officials from the states and territories of the United States, Canada, Australia, and about 18 countries from the Far East, Caribbean, Central American, South American, Africa, and Europe.

The primary purpose of ARELLO is to promote better administration and enforcement of real estate licensing and regulatory laws among the membership.

It has been the leading advocate of removing barriers to license recognition. It has developed and promoted various uniform licensing and regulatory laws and provides certification in a number of areas.

What is license recognition? The basic concept of license recognition is when a candidate for licensure in one state can utilize the candidate's license from another state to meet some requirements in the state the candidate is seeking licensure.

ARELLO recognizes that Hawaii has had some form of license recognition since the early 1970s when pre-licensing education waivers and broker experience waivers were granted to out-of-state licensees.

Today, Hawaii grants equivalencies to out-of-state licensees for pre-licensing education, the uniform section of the Hawaii licensing exam, the broker experience requirement, and the elective courses requirement for continuing education. Hawaii has been practicing license recognition for over 30 years.

What is the difference between a license recognition agreement and a license reciprocity agreement? Although there is no uniform definition for license recognition or license reciprocity agreements, ARELLO has reported some identifying characteristics.

The agreements reflect that *license reciprocity* is a license for license exchange without having to meet any

additional requirements subject to the person having a current, unencumbered license and, in most instances, paying licensing fees.

License recognition, on the other hand, has some pre-licensing requirements, usually either passing the state section of the licensing exam, taking a state-specific licensing course, or taking a continuing education course in state laws and rules, in addition to the paying of licensing fees. The balance of the terms of the agreement is what the states are able to negotiate in terms of exchange of information, consumer assistance, enforcement assistance, etc.

Why is a license recognition agreement needed and what are its benefits? Real estate transactions today involve Hawaii consumers who purchase, sell, rent, lease, negotiate, finance, and close deals via the Internet, fax, and telephone.

The property and licensee may be in Hawaii or in another state. For example, information received indicates a Hawaii consumer used the internet to purchase real property in Colorado owned by a resident of Florida, with a listing broker in Texas, a buyer's broker in California, and financing provided by a Nevada institution.

More commonplace are offerings where the real property is located in Hawaii, is managed by a Hawaii broker, with the owner living in another state, a listing broker in another state, the buyer in another state, and the buyer's broker in another state.

ARELLO reports that license recognition and reciprocity agreements have helped consumers who file complaints by allowing for assistance and information exchange between the states, and helped in filings for mandatory errors and omission claims and recovery fund claims.

Hawaii real estate licensees will also benefit via negotiated terms for licensing and real estate activity. It will provide for more recognition of their Hawaii license in the other state and make it easier to conduct real estate activity, whether representing the owner, seller, or buyer.

Technically, when an out-of-state consumer opens a Hawaii real estate licensee's website or virtual office website ("VOW"), the Hawaii licensee may be violating the licensing law of the consumer's home state unless they are also licensed in that state.

Under an agreement, a Hawaii licensee will be able to conduct real estate activity in other states subject to certain conditions.

This will be economically advantageous, especially when the Hawaii real estate inventory or activity is on the downswing. Basically, the agreement may open the market and clientele for the Hawaii licensee.

Is the bill supported by the industry? The Hawaii Association of REALTORS supports the bill.

Scheduled Continuing Education Courses

Courses are subject to change or cancellation; please check directly with the provider to confirm date, time and location.

To renew a license, you must take 10 hours of approved continuing education courses. One of the courses must be an approved core course. Courses with a (c) are approved 2003-2004 core courses and receive 4 hours credit. All other courses are elective and receive 3 hours credit. If you are taking courses to reactivate an inactive license this year, you must first satisfy the prescribed continuing education hours of one prior renewal period. In lieu of core courses, licensees who wish to reactivate a license need at least 10 credit hours of continuing education or 4 continuing education elective courses. If you are restoring a real estate license, telephone the Licensing Branch at (808) 586-3000 for specific instructions and information.

KAUAI

DATE	TIME	COURSE	PROVIDER	LOCATION	CITY	INSTRUCTOR
3/10/2004	08:30am	ESSENTIALS OF LISTING	KAUAI BOARD OF REALTORS	KAUAI COMMUNITY COLLEGE	LIHUE	BESSERT
3/11/2004	08:30am	ESSENTIALS OF THE DROA	KAUAI BOARD OF REALTORS	KAUAI COMMUNITY COLLEGE	LIHUE	COBB
3/12/2004	08:30am	ESSENTIALS OF FINANCE	KAUAI BOARD OF REALTORS	KAUAI COMMUNITY COLLEGE	LIHUE	CURTIS
3/25/2004	08:30am	LEGAL ISSUES	KAUAI BOARD OF REALTORS	KAUAI MARRIOTT RESORT & BEAC	LIHUE	STONE
4/1/2004	12:00pm	TITLE INSURANCE AND TITLE REPORT RED FLAGS	KAUAI BOARD OF REALTORS	KAUAI MARRIOT	LIHUE	NASSER
4/21/2004	08:30am	1031 EXCHANGES- AN INVESTOR'S DREAM	KAUAI BOARD OF REALTORS	KAUAI COMMUNITY COLLEGE	LIHUE	YESK
5/6/2004	08:30am	CONTRACTS	KAUAI BOARD OF REALTORS	KAUAI MARRIOTT RESORT	LIHUE	STONE

KONA

DATE	TIME	COURSE	PROVIDER	LOCATION	CITY	INSTRUCTOR
4/2/2004	01:00pm	TITLE INSURANCE AND TITLE REPORT RED FLAGS	KONA BOARD OF REALTORS	ROYAL KONA RESORT-ALII SURF	KONA	NASSER
5/5/2004	09:00am	RESIDENTIAL TAX RULES, SECTION 1031 EXCHANGE, & FOREIGN INVESTORS	KONA BOARD OF REALTORS	ROYAL KONA RESORT	KAILUA-	JENSEN
6/4/2004	08:30am	(C) AGENCY, DISCOVERY AND DISCLOSURE-PRACTICING "ABOVE THE BAR"	KONA BOARD OF REALTORS	KING KAM KONA BEACH HOTEL	KAILUA-	HALL

MAUI

DATE	TIME	COURSE	PROVIDER	LOCATION	CITY	INSTRUCTOR
3/19/2004	09:00am	ANALYSIS OF INVESTMENT	REALTORS ASSN OF MAUI REAL ESTATE	REALTORS ASSOC OF MAUI	KAHULUI	CRIZ
4/6/2004	08:30am	DISCLOSURE LAW IN HAWAII	REALTORS ASSN OF MAUI	REALTORS ASSN OF MAUI	KAHULUI	DOUMA
4/13/2004	09:00am	ESSENTIALS OF LISTING	REALTORS ASSN OF MAUI	REALTORS ASSN OF MAUI	KAHULUI	HOLIDAY
4/14/2004	09:00am	ESSENTIALS OF THE DROA	REALTORS ASSN OF MAUI	REALTORS ASSN OF MAUI	KAHULUI	HAY
4/15/2004	09:00am	ESSENTIALS OF FINANCE	REALTORS ASSN OF MAUI	REALTORS ASSN OF MAUI	KAHULUI	HOLIDAY
4/19/2004	01:00pm	1031 EXCHANGES-AN INVESTORS DREAM	REALTORS ASSN OF MAUI	KALAMA HEIGHTS	KIHEI	YESK
4/20/2004	08:30am	1031 EXCHANGES-AN INVESTORS DREAM	REALTORS ASSN OF MAUI	VINO, 2000 VILLAGE ROAD	LAHAINA	YESK
5/11/2004	08:30am	TITLE INSURANCE AND TITLE REPORT RED FLAGS	REALTORS ASSN OF MAUI	REALTORS ASSOC OF MAUI	KAHULUI	NASSER
5/12/2004	12:00pm	TITLE INSURANCE AND TITLE REPORT RED FLAGS	REALTORS ASSN OF MAUI	VINO, 2000 VILLAGE ROAD	LAHAINA	NASSER
5/21/2004	09:00am	RESIDENTIAL TAX RULES, SECTION 1031 EXCHANGE, & FOREIGN INVESTORS	REALTORS ASSN OF MAUI	REALTORS ASSOC. OF MAUI	KAHULUI	JENSEN
5/25/2004	08:30am	ACCREDITED BUYER REPRESENTATIVE COURSE	REALTORS ASSN OF MAUI	REALTORS ASSN OF MAUI	KAHULUI	HALL
5/26/2004	08:30am	ACCREDITED BUYER REPRESENTATIVE COURSE	REALTORS ASSN OF MAUI	REALTORS ASSN OF MAUI	KAHULUI	HALL
5/27/2004	08:30am	INNOVATIVE MARKETING TECHNIQUES FOR BUYER'S REPS	REALTORS ASSN OF MAUI	REALTORS ASSN OF MAUI	KAHULUI	HALL
5/28/2004	01:30pm	THE CODE OF ETHICS IN 21ST CENTURY	REALTORS ASSN OF MAUI	REALTORS ASSOC OF MAUI	KAHULUI	HALL

DATE	TIME	COURSE	PROVIDER	LOCATION	CITY	INSTRUCTOR
5/28/2004	08:30am	(C) AGENCY, DISCOVERY AND DISCLOSURE-PRACTICING "ABOVE THE BAR"	REALTORS ASSN OF MAUI	REALTORS ASSOC OF MAUI	KAHULUI	HALL
6/29/2004	08:30am	ASHI STANDARDS	REALTORS ASSN OF MAUI	REALTORS ASSN OF MAUI	KAHULUI	DOUMA
7/13/2004	09:00am	ESSENTIALS OF LISTING	REALTORS ASSN OF MAUI	REALTORS ASSN OF MAUI	KAHULUI	HAY
7/14/2004	09:00am	ESSENTIALS OF THE DROA	REALTORS ASSN OF MAUI	REALTORS ASSN OF MAUI	KAHULUI	HOLIDAY
7/15/2004	09:00am	ESSENTIALS OF FINANCE	REALTORS ASSN OF MAUI	REALTORS ASSN OF MAUI	KAHULUI	HOLIDAY
7/28/2004	08:30am	DISCLOSURE LAW IN HAWAII	REALTORS ASSN OF MAUI	REALTORS ASSN OF MAUI	KAHULUI	DOUMA
8/17/2004	01:00pm	ASHI STANDARDS	REALTORS ASSN OF MAUI	REALTORS ASSN OF MAUI	KAHULUI	DOUMA
9/14/2004	08:30am	DISCLOSURE LAW IN HAWAII	REALTORS ASSN OF MAUI	REALTORS ASSN OF MAUI	KAHULUI	DOUMA
10/12/2004	09:00am	ESSENTIALS OF LISTING	REALTORS ASSN OF MAUI	REALTORS ASSN OF MAUI	KAHULUI	HOLIDAY
10/13/2004	09:00am	ESSENTIALS OF THE DROA	REALTORS ASSN OF MAUI	REALTORS ASSN OF MAUI	KAHULUI	HAY
10/14/2004	09:00am	ESSENTIALS OF FINANCE	REALTORS ASSN OF MAUI	REALTORS ASSN OF MAUI	KAHULUI	HOLIDAY
10/19/2004	08:30am	TITLE INSURANCE AND TITLE REPORT RED FLAGS	REALTORS ASSN OF MAUI	REALTORS ASSN OF MAUI	KAHULUI	NASSER
10/20/2004	12:00pm	TITLE INSURANCE AND TITLE REPORT RED FLAGS	REALTORS ASSN OF MAUI	VINO, 2000 VILLAGE ROAD	LAHAINA	NASSER
10/27/2004	01:30pm	THE CODE OF ETHICS IN 21ST CENTURY HAWAII	REALTORS ASSN OF MAUI	REALTORS ASSN OF MAUI	KAHULUI	HOGAN
10/27/2004	05:30pm	METHODOLOGIES TO "LISTING" THE BUYER	REALTORS ASSN OF MAUI	REALTORS ASSN OF MAUI INC	KAHULUI	HALL
10/27/2004	08:30am	(C) AGENCY, DISCOVERY AND DISCLOSURE-PRACTICING "ABOVE THE BAR"	REALTORS ASSN OF MAUI	REALTORS ASSN OF MAUI INC	KAHULUI	HOGAN
10/29/2004	01:45pm	THE CODE OF ETHICS IN 21ST CENTURY HAWAII	REALTORS ASSN OF MAUI	REALTORS ASSN OF MAUI	KAHULUI	HALL
10/29/2004	08:30am	(C) AGENCY, DISCOVERY AND DISCLOSURE-PRACTICING "ABOVE THE BAR"	REALTORS ASSN OF MAUI	REALTORS ASSN OF MAUI	KAHULUI	HALL
11/9/2004	08:30am	ASHI STANDARDS	REALTORS ASSN OF MAUI	REALTORS ASSOC OF MAUI	KAHULUI	DOUMA
11/9/2004	12:45pm	DISCLOSURE LAW IN HAWAII	REALTORS ASSN OF MAUI	REALTORS ASSOC OF MAUI	KAHULUI	DOUMA
11/16/2004	08:30am	TITLE INSURANCE AND TITLE REPORT RED FLAGS	REALTORS ASSN OF MAUI	REALTORS ASSOC OF MAUI	KAHULUI	NASSER
OAHU						
DATE	TIME	COURSE	PROVIDER	LOCATION	CITY	INSTRUCTOR
3/1/2004	09:00am	ESSENTIALS OF LISTING	HONO. BOARD OF REALTORS	HONO. BOARD OF REALTORS	HONOLULU	NISHIHARA
3/6/2004	03:30pm	FEDERAL LAWS THAT AFFECT LICENSEES	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	ANDAYA
3/6/2004	12:30pm	FORECLOSURE & THE ROLE OF THE COMMISSIONER	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	CHANG
3/8/2004	09:00am	ESSENTIALS OF FINANCE	HONO. BOARD OF REALTORS	HONO. BOARD OF REALTORS	HONOLULU	LOVENTHAL
3/10/2004	01:00pm	(C) FAIR HOUSING-SALES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
3/10/2004	06:00pm	INTERMEDIATE INTERNET RESEARCH	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
3/10/2004	09:00am	ZONING--SSUES, PROBLEMS, QUESTIONS, ANSWERS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
3/11/2004	03:30pm	HOW TO INVEST IN REAL ESTATE	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	FLORES JR
3/11/2004	09:00am	NAR CODE OF ETHICS	HONO. BOARD OF REALTORS	HBR HOLOMUA ROOM	HONOLULU	VANMANEN
3/12/2004	01:00pm	(C) PROTECT YOUR REAL ESTATE LICENSE	DOWER SCHOOL OF R.E.	DOWER SCHOOL OF REAL ESTATE	HONOLULU	WILIA
3/12/2004	06:00pm	PROPERTY MANAGEMENT AND MANAGING RISK	DOWER SCHOOL OF R.E.	DOWER SCHOOL OF REAL ESTATE	HONOLULU	CATANZARO
3/12/2004	09:00am	LAND USE AND PERMIT REQUIREMENTS-RESIDENTIAL APPLICATIONS C & C OF HONOLULU	DOWER SCHOOL OF R.E.	DOWER SCHOOL OF REAL ESTATE	HONOLULU	WILIA
3/15/2004	09:00am	AT HOME WITH DIVERSITY: ONE AMERICA	HONO. BOARD OF REALTORS	HONO. BOARD OF REALTORS	HONOLULU	HOWE
3/16/2004	09:00am	(C) CURRENT REAL ESTATE LAWS, RULES AND OTHER UPDATES 2003-2004	DUPLANTY SCHOOL OF R.E.	1833 KALAKAUA AVE # 1000	HONOLULU	DUPLANTY
3/18/2004	01:00pm	RESIDENTIAL PROPERTY MANAGEMENT: LAWS & RULES	DUPLANTY SCHOOL OF R.E.	1585 KAPIOLANI BLVD #1530	HONOLULU	DUPLANTY
3/18/2004	09:00am	HOW TO MANAGE RESIDENTIAL PROPERTIES	DUPLANTY SCHOOL OF R.E.	1585 KAPIOLANI BLVD #1530	HONOLULU	DUPLANTY
3/19/2004	08:30am	(C) CURRENT REAL ESTATE AND OTHER UPDATES 2003-2004	DUPLANTY SCHOOL OF R.E.	6600 KALANIANAOLE HWY #114	HONOLULU	DUPLANTY

DATE	TIME	COURSE	PROVIDER	LOCATION	CITY	INSTRUCTOR
3/20/2004	01:00pm	DIVERSITY AND DOING BUSINESS	DOWER SCHOOL OF R.E.	DOWER SCHOOL OF REAL ESTATE	HONOLULU	BOSWELL
3/20/2004	05:00pm	(C) PROTECT YOUR REAL ESTATE LICENSE	DOWER SCHOOL OF R.E.	DOWER SCHOOL OF REAL ESTATE	HONOLULU	WILIA
3/20/2004	09:00am	PROPERTY MANAGEMENT AND MANAGING RISK	DOWER SCHOOL OF R.E.	DOWER SCHOOL OF REAL ESTATE	HONOLULU	CATANZARO
3/22/2004	09:00am	ESSENTIALS OF THE DROA	HONO. BOARD OF REALTORS	HONO. BOARD OF REALTORS	HONOLULU	BARTA
3/23/2004	09:00am	NAR CODE OF ETHICS MADE EASY	HONO. BOARD OF REALTORS	HBR HOLOMUA ROOM	HONOLULU	VANMANEN
3/24/2004	09:00am	HUD, VA AND (NON) JUDICIAL FORECLOSURES	ABE LEE SEMINARS	130 MERCHANT ST # 330	HONOLULU	LEE
3/25/2004	01:00pm	COMPUTERS, INTERNET & THE LICENSEE	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
3/25/2004	03:00pm	HOW TO INVEST IN REAL ESTATE	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG	HONOLULU	FLORES JR
3/25/2004	05:00pm	(C) FAIR HOUSING-RENTALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
3/25/2004	08:00am	(C) FAIR HOUSING, DISCLOSURE & AGENCY LAWS	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG	HONOLULU	GOODE JR
3/25/2004	09:00am	PERMITS, PERMITS AND : MORE PERMITS RESEARCHING BUILDING PERMITS & 25+ OTHER PERMITS HANDBOOK	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
3/25/2004	09:00am	NAR CODE OF ETHICS MADE EASY	HONO. BOARD OF REALTORS	HONO. BOARD OF REALTORS	HONOLULU	VANMANEN
3/25/2004	12:00pm	RESIDENTIAL AND COMMERCIAL EVICTIONS	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG	HONOLULU	ARAKAKI
4/3/2004	03:30pm	PITFALLS IN MANAGING RESIDENTIAL PROPERTIES	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	CHONG
4/3/2004	08:00am	(C) FAIR HOUSING, DISCLOSURE & AGENCY LAWS	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	ANDAYA
4/3/2004	12:30pm	HOT REAL ESTATE ISSUES	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	GOODE JR
4/5/2004	09:00am	NAR CODE OF ETHICS MADE EASY	HONO. BOARD OF REALTORS	HBR HOLOMUA ROOM	HONOLULU	VANMANEN
4/8/2004	03:00pm	(C) FAIR HOUSING, DISCLOSURE & AGENCY LAWS	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	GOODE JR
4/8/2004	08:30am	PITFALLS IN MANAGING RESIDENTIAL PROPERTIES	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	CHONG
4/8/2004	12:00pm	HAWAII LANDLORD-TENANT CODE	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	CHANG
4/12/2004	09:00am	ESSENTIALS OF LISTING	HONO. BOARD OF REALTORS	HONO. BOARD OF REALTORS	HONOLULU	NISHIHARA
4/12/2004	09:00am	NAR CODE OF ETHICS MADE EASY	HONO. BOARD OF REALTORS	HBR HOLOMUA ROOM	HONOLULU	VANMANEN
4/13/2004	09:00am	CONDOMINIUM LAWS & ISSUES	DUPLANTY SCHOOL OF R.E.	1833 KALAKAUA AVE #1000	HONOLULU	DUPLANTY
4/14/2004	01:30pm	ESCROW, TITLE & APPRAISALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
4/14/2004	05:30pm	HUD, VA AND (NON) JUDICIAL FORECLOSURES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
4/14/2004	08:30am	(C) FAIR HOUSING-SALES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
4/16/2004	09:00am	NAR CODE OF ETHICS	HONO. BOARD OF REALTORS	HBR HOLOMUA ROOM	HONOLULU	VANMANEN
4/19/2004	09:00am	ESSENTIALS OF FINANCE	HONO. BOARD OF REALTORS	HONO. BOARD OF REALTORS	HONOLULU	LOVENTHAL
4/20/2004	09:00am	RESIDENTIAL PROPERTY MANAGEMENT: LAWS & RULES	DUPLANTY SCHOOL OF R.E.	1833 KALAKAUA AVE #1000	HONOLULU	DUPLANTY
4/22/2004	03:00pm	(C) FAIR HOUSING, AGENCY LAWS	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	ANDAYA
4/22/2004	08:30am	HOW TO INVEST IN REAL ESTATE	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLD 2ND FL	HONOLULU	FLORES JR
4/22/2004	09:30am	(C) CURRENT REAL ESTATE LAWS, RULES AND OTHER UPDATES 2003-2004	DUPLANTY SCHOOL OF R.E.	1585 KAPIOLANI BLVD #1530	HONOLULU	DUPLANTY

DATE	TIME	COURSE	PROVIDER	LOCATION	CITY	INSTRUCTOR
4/22/2004	12:00pm	FORECLOSURE & THE ROLE OF THE COMMISSIONER	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	CHANG
4/26/2004	09:00am	ESSENTIALS OF THE DROA	HONO. BOARD OF REALTORS	HONO. BOARD OF REALTORS	HONOLULU	BARTA
4/28/2004	01:00pm	(C) FAIR HOUSING-RENTALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
4/28/2004	06:00pm	MORTGAGES, FNMA, FICO, ETC.	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
4/28/2004	09:00am	SURVEYS, TERMITE & HOME INSPECTIONS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
4/29/2004	01:00pm	CONDOMINIUM LAWS & ISSUES	DUPLANTY SCHOOL OF R.E.	1585 KAPIOLANI BLVD #1530	HONOLULU	DUPLANTY
4/29/2004	09:00am	RISK REDUCTION WHEN LISTING	DUPLANTY SCHOOL OF R.E.	1585 KAPIOLANI BLVD #1530	HONOLULU	DUPLANTY
4/29/2004	09:00am	NAR CODE OF ETHICS MADE EASY	HONO. BOARD OF REALTORS	HBR HOLOMUA ROOM	HONOLULU	VANMANEN
5/1/2004	03:30pm	FEDERAL LAWS THAT AFFECT LICENSEES	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	FLORES JR
5/1/2004	08:00am	(C) FAIR HOUSING, DISCLOSURE & AGENCY LAWS	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	ANDAYA
5/1/2004	12:30pm	RESIDENTIAL AND COMMERCIAL EVICTIONS	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	ARAKAKI
5/4/2004	03:30pm	PITFALLS IN MANAGING RESIDENTIAL PROPERTIES	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	CHANG
5/4/2004	08:00am	(C) FAIR HOUSING, DISCLOSURE & AGENCY LAWS	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	CHONG
5/4/2004	09:00am	(C) CURRENT REAL ESTATE LAWS, RULES AND OTHER UPDATES 2003-2004	DUPLANTY SCHOOL OF R.E.	CENTURY 21 KAILUA BEACH	KAILUA	DUPLANTY
5/4/2004	12:30pm	RESIDENTIAL AND COMMERCIAL EVICTIONS	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	ARAKAKI
5/7/2004	09:00am	NAR CODE OF ETHICS MADE EASY	HONO. BOARD OF REALTORS	HBR HOLOMUA ROOM	HONOLULU	VANMANEN
5/10/2004	09:00am	RESIDENTIAL TAX RULES, SECTION 1031 EXCHANGE, & FOREIGN INVESTORS	HONO. BOARD OF REALTORS	HONO. BOARD OF REALTORS	HONOLULU	JENSEN
5/11/2004	08:00am	(C) FAIR HOUSING, DISCLOSURE & AGENCY LAWS	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	ANDAYA
5/11/2004	12:30pm	FEDERAL LAWS THAT AFFECT LICENSEES	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	CHONG
5/12/2004	01:00pm	1031 EXCHANGES & OTHER TAX ISSUES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD #1530	HONOLULU	LEE
5/12/2004	05:00pm	(C) FAIR HOUSING-SALES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
5/12/2004	09:00am	MEDIATION, ARBITRATION, LITIGATION	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
5/13/2004	09:30am	(C) CURRENT REAL ESTATE LAWS, RULES AND OTHER UPDATES 2003-2004	DUPLANTY SCHOOL OF R.E.	1585 KAPIOLANI BLVD #1530	HONOLULU	DUPLANTY
5/15/2004	03:30pm	HOW TO INVEST IN REAL ESTATE	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	FLORES JR

DATE	TIME	COURSE	PROVIDER	LOCATION	CITY	INSTRUCTOR
5/15/2004	08:00am	(C) FAIR HOUSING, DISCLOSURE & AGENCY LAWS	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	GOODE JR
5/15/2004	12:30pm	HOW TO LIST & SELL BUSINESS OPPORTUNITIES	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	CHONG
5/17/2004	09:00am	NAR CODE OF ETHICS MADE EASY	HONO. BOARD OF REALTORS	HBR HOLOMUA ROOM	HONOLULU	VANMANEN
5/18/2004	03:30pm	FORECLOSURE & THE ROLE OF THE COMMISSIONER	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	CHANG
5/18/2004	08:00am	(C) FAIR HOUSING, DISCLOSURE & AGENCY LAWS	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	GOODE JR
5/18/2004	12:30pm	HOW TO INVEST IN REAL ESTATE	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	FLORES JR
5/20/2004	09:00am	NAR CODE OF ETHICS MADE EASY	HONO. BOARD OF REALTORS	HBR HOLOMUA ROOM	HONOLULU	VANMANEN
5/24/2004	09:00am	NAR CODE OF ETHICS MADE EASY	HONO. BOARD OF REALTORS	HBR HOLOMUA ROOM	HONOLULU	VANMANEN
5/25/2004	03:30pm	HOW TO INVEST IN REAL ESTATE	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	FLORES JR
5/25/2004	08:00am	(C) FAIR HOUSING, DISCLOSURE & AGENCY LAWS	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	CHONG
5/25/2004	12:30pm	HOT REAL ESTATE ISSUES	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	GOODE JR
5/26/2004	01:30pm	DEVELOPING SMALL PROPERTIES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
5/26/2004	05:30pm	UNDERSTANDING VACATION OWNERSHIP/TIMESHARE	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
5/26/2004	08:30am	(C) FAIR HOUSING-RENTALS	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
6/4/2004	09:00am	NAR CODE OF ETHICS MADE EASY	HONO. BOARD OF REALTORS	HBR HOLOMUA ROOM	HONOLULU	VANMANEN
6/5/2004	08:00am	(C) FAIR HOUSING, DISCLOSURE & AGENCY LAWS	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	ANDAYA
6/5/2004	12:30pm	HOMEOWNER'S TAX STRATEGIES	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	CHONG
6/7/2004	09:00am	ESSENTIALS OF LISTING	HONO. BOARD OF REALTORS	HONO. BOARD OF REALTORS	HONOLULU	NISHIHARA
6/9/2004	01:00pm	(C) FAIR HOUSING-SALES	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
6/9/2004	06:00pm	UNDERSTANDING CONTRACTS PART II	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
6/9/2004	09:00am	UNDERSTANDING CONTRACTS PART I	ABE LEE SEMINARS	1585 KAPIOLANI BLVD 1530	HONOLULU	LEE
6/14/2004	09:00am	ESSENTIALS OF FINANCE	HONO. BOARD OF REALTORS	HONO. BOARD OF REALTORS	HONOLULU	LOVENTHAL
6/18/2004	09:00am	NAR CODE OF ETHICS MADE EASY	HONO. BOARD OF REALTORS	HBR HOLOMUA ROOM	HONOLULU	VANMANEN
6/19/2004	03:30pm	HOW TO INVEST IN REAL ESTATE	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	FLORES JR
6/19/2004	08:00am	(C) FAIR HOUSING, DISCLOSURE & AGENCY LAWS	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	CHONG
6/19/2004	12:30pm	PITFALLS IN MANAGING RESIDENTIAL PROPERTIES	EDDIE FLORES REAL ESTATE	UNIVERSITY PLAZA BLDG 2ND FL	HONOLULU	CHANG
6/21/2004	09:00am	(C) AGENCY, PRACTICAL ETHICS, AND FAIR HOUSING	HONO. BOARD OF REALTORS	HONO. BOARD OF REALTORS	HONOLULU	CHONG

OTHER

COURSE	PROVIDER	DESCRIPTION	INSTRUCTOR
DIVERSITY AND DOING BUSINESS	DOWER SCHOOL OF REAL ESTATE	INTERNET/COMPUTER COURSE	DOWER
FAIR HOUSING	DOWER SCHOOL OF REAL ESTATE	INTERNET/COMPUTER COURSE	DOWER
ENVIRONMENTAL CONSIDERATION IN REAL ESTATE	DOWER SCHOOL OF REAL ESTATE	INTERNET/COMPUTER COURSE	DOWER
RED FLAGS PROPERTY INSPECTION GUIDE	DOWER SCHOOL OF REAL ESTATE	INTERNET/COMPUTER COURSE	DOWER
REAL ESTATE AND TAXES. WHAT EVERY AGENT SHOULD KNOW	DOWER SCHOOL OF REAL ESTATE	INTERNET/COMPUTER COURSE	DOWER
REAL ESTATE FINANCE TODAY	DOWER SCHOOL OF REAL ESTATE	INTERNET/COMPUTER COURSE	DOWER
RISK MANAGEMENT	DOWER SCHOOL OF REAL ESTATE	INTERNET/COMPUTER COURSE	DOWER
BUYER REPRESENTATION IN REAL ESTATE	DOWER SCHOOL OF REAL ESTATE	INTERNET/COMPUTER COURSE	DOWER
INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	DOWER SCHOOL OF REAL ESTATE	INTERNET/COMPUTER COURSE	DOWER
PROPERTY MANAGEMENT AND MANAGING RISK	DOWER SCHOOL OF REAL ESTATE	INTERNET/COMPUTER COURSE	DOWER
FAIR HOUSING	CONTINUING-ED-ONLINE.ORG	INTERNET COURSE	MYERS
ETHICS AND REAL ESTATE	CONTINUING-ED-ONLINE.ORG	INTERNET COURSE	MYERS
BUYER REPRESENTATION IN REAL ESTATE	CONTINUING-ED-ONLINE.ORG	INTERNET COURSE	MYERS
INVESTMENT PROPERTY PRACTICE & MANAGEMENT	CONTINUING-ED-ONLINE.ORG	INTERNET COURSE	MYERS
INVESTMENT PROPERTY PRACTICE & MANAGEMENT	CONTINUING-ED-ONLINE.ORG	INTERNET COURSE	MYERS
REAL ESTATE FINANCE AND TAX ISSUES	CONTINUING-ED-ONLINE.ORG	INTERNET COURSE	MYERS
REAL ESTATE FINANCE AND TAX ISSUES	CONTINUING-ED-ONLINE.ORG	INTERNET COURSE	MYERS
DIVERSITY AND DOING BUSINESS	FAHRNI SCHOOL OF REAL ESTATE	INTERNET COURSE	FAHRNI
REAL ESTATE FINANCE TODAY	ABE LEE SEMINARS	INTERNET COURSE	LEE
RISK MANAGEMENT	CONTINUING-ED-ONLINE.ORG	INTERNET COURSE	MYERS
REAL ESTATE FINANCE TODAY	SEILER SCHOOL OF REAL ESTATE	INTERNET COURSE	SEILER
PROPERTY MANAGEMENT AND MANAGING RISK	KONA BOARD OF REALTORS INC	INTERNET COURSE	OTHER
INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	KONA BOARD OF REALTORS INC	INTERNET COURSE	OTHER
BUYER REPRESENTATION IN REAL ESTATE	KONA BOARD OF REALTORS INC	INTERNET COURSE	OTHER
ETHICS AND REAL ESTATE	KONA BOARD OF REALTORS INC	COMPUTER & INTERNET COURSE	OTHER
ETHICS AND REAL ESTATE	DOWER SCHOOL OF REAL ESTATE	COMPUTER & INTERNET COURSE	DOWER
RED FLAGS PROPERTY INSPECTION GUIDE	ABE LEE SEMINARS	INTERNET COURSE	LEE
RED FLAGS PROPERTY INSPECTION GUIDE	ABE LEE SEMINARS	INTERNET COURSE	LEE
REAL ESTATE FINANCE TODAY	ABE LEE SEMINARS	INTERNET COURSE	LEE
ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	ABE LEE SEMINARS	INTERNET COURSE	LEE
RISK MANAGEMENT (INTERNET COURSE)	SEILER SCHOOL OF REAL ESTATE	INTERNET COURSE	SEILER
FAIR HOUSING (INTERNET COURSE)	FAHRNI SCHOOL OF REAL ESTATE	INTERNET COURSE	FAHRNI
REAL ESTATE & TAXES, WHAT EVERY AGENT SHOULD KNOW	SEILER SCHOOL OF REAL ESTATE	INTERNET COURSE	SEILER
PROPERTY MANAGEMENT AND MANAGING RISK	SEILER SCHOOL OF REAL ESTATE	INTERNET COURSE	SEILER
INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	SEILER SCHOOL OF REAL ESTATE	INTERNET COURSE	SEILER
ETHICS AND REAL ESTATE	SEILER SCHOOL OF REAL ESTATE	INTERNET COURSE	SEILER
BUYER REPRESENTATION IN REAL ESTATE	SEILER SCHOOL OF REAL ESTATE	INTERNET COURSE	SEILER
RISK MANAGEMENT (INTERNET COURSE)	FAHRNI SCHOOL OF REAL ESTATE	INTERNET COURSE	FAHRNI
PROPERTY MANAGEMENT AND MANAGING RISK	FAHRNI SCHOOL OF REAL ESTATE	INTERNET COURSE	FAHRNI
INTRODUCTION TO COMMERCIAL REAL ESTATE SALES	FAHRNI SCHOOL OF REAL ESTATE	INTERNET COURSE	FAHRNI
ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE	ABE LEE SEMINARS	INTERNET COURSE	LEE

Continuing Education Providers

Provider**Telephone**

Abe Lee Seminars	942-4472
Akahii Real Estate Network LLC	331-2008
Brian R. Thomas dba Edventures	885-2117
Century 21 Real Estate School	263-4074
Coldwell Banker Pacific Properties	947-8102
Continuing-Ed-Online.org	866-523-3638
Dower School of Real Estate	735-8838
Duplanty School of Real Estate	737-5509
Eddie Flores Real Estate	951-9888
ERA School of Real Estate	(808) 877-6565
Fahrni School of Real Estate	486-4166
Hawaii Association of Realtors	733-7060
Hawaii CCIM Chapter	528-2246
Hogan School of Real Estate	1-800-794-1390

Provider**Telephone**

Honolulu Board of Realtors	732-3000
John Reilly	John@InternetCrusade.com
Kapiolani Community College	734-9211
Kauai Board of Realtors	245-4049
Kona Board of Realtors Inc.	329-4874
Lorman Education Services	(715) 833-3940
Lynn W. Carlson	874-4064
Pacific Real Estate Institute	524-1505
Realtors Association of Maui Inc.	873-8585
Russ Goode Seminars	597-1111
Seiler School of Real Estate	874-3100
Thomas J. Douoma	879-6000
University of Hawaii at Manoa	956-8244
Waikiki Realty Real Estate School	955-8282

Real Estate Commission

2004 Meeting Schedule

Laws & Rules Review Committee—9 a.m. Education Review Committee—Upon adjournment of the Laws & Rules Review Committee meeting. Condominium Review Committee—Upon adjournment of the Education Review Committee meeting

Wednesday, March 10, 2004
Wednesday, April 14, 2004
Tuesday May 11, 2004
Monday, June 7, 2004
Wednesday, July 14, 2004
Wednesday, August 11, 2004
Wednesday, September 8, 2004
Wednesday, October 13, 2004
Wednesday, November 10, 2004
Thursday, December 9, 2004

Real Estate Commission—9 a.m.

Thursday, March 25, 2004
Friday, April 30, 2004
Friday, May 28, 2004
Friday, June 25, 2004
Friday, July 30, 2004
Friday, August 27, 2004
Friday, September 24, 2004
Friday, October 29, 2004
Wednesday, November 24, 2004
Friday, December 17, 2004

All meetings will be held in the Queen Liliuokalani Conference Room, King Kalakaua Building, 335 Merchant Street, First Floor, Honolulu.

Meeting dates, locations, and times are subject to change without notice. Please visit the Commission's website at www.hawaii.gov/hirec or call the Real Estate Commission's Office at 586-2643 to confirm the dates, times, and locations of the meetings. This material can be made available to individuals with special needs. Please contact the Executive Officer at 586-2643 to submit your request.

**State of Hawaii
Real Estate Commission Bulletin
King Kalakaua Building
335 Merchant Street, Room 333
Honolulu, HI 96813**

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