

It's time for licensees to think about renewals

Licensees should start thinking about renewing their licenses.

All real estate licenses must be renewed by December 31. If you have not already completed your continuing education (CE) requirements, take your CE courses now. Don't wait. If you will be applying for a waiver of the CE requirement, see the accompanying article on page 7.

Registrations for condominium hotel operators, condominium managing agents, prelicense schools, CE providers, and prelicense and CE instructors will also expire on December 31, 1996.

If you are contemplating acquiring a license, for example, a salesperson obtaining a broker's license, be aware that, in addition to paying the full new license fee, you will have to pay full renewal fees for that license before the end of the year.

Renewal applications will be mailed to all licensees in early November. Reregistration applications will also be mailed at about the same time.

Fees have not increased and are the same as the previous renewal. Fees, including the renewal fee and contributions to the real estate education fund and compliance resolution fund will be:

Salesperson	\$180
Broker-Salesperson	180
Sole Proprietor	210
Corporation or Partnership	230
Branch Office	180
Condominium Hotel Operator	140
Condominium Managing Agent	120
Prelicense School	440
Prelicense Instructor	190
Continuing Education Provider	240
Continuing Education Instructor	120
(plus \$20/course or category)	
Continuing Education Course	150

All licensees, whether on active or inactive status, must renew their licenses by December 31, 1996. Failure to renew will result in a forfeited license as of January 1, 1997.

Principal brokers and brokers-in-charge should refer to the accompanying article on assistance from the Commission staff in handling batch renewals.

Batch renewals available to all principal brokers

To facilitate the renewal process, batch renewals will once again be made available to interested principal brokers (PB's).

The batch renewal process requires the PB to handle some of the logistical work and submit applications early.

In return, all affiliated licensees are assured of receiving a pocket card before December 31.

The PB must assemble all renewal applications and

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Batch renewals are available to principal brokers

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fees for the firm and submit them as a single package before November 29.

The package must:

1. Include the renewal applications of the firm, **all** branch offices, the PB, **all** brokers in charge, and **all** licensees;

2. Have a separate check attached to each renewal application. Although personal or company checks are acceptable, the Commission strongly recommends cashier's checks or money orders for at least the firm, PB, branch office, and broker in charge.

In the event a check for any of those key licenses is returned unpaid for any reason, all affiliated licensees will be affected. The process for reactivating or restoring the license of a firm and all of its licensees will involve submitting a new zoning form for the firm, a change form for each licensee, and payment of a penalty fee for each licensee.

3. Group the applications by office in the following order: firm, PB, and affiliated licensees. Do the same for each branch office.

4. To qualify, the package must be received no later than November 30.

PB's who are interested in batch renewals and

want to review the process and forms with the Commission's staff may want to attend one of the workshops listed below. The Commission also recommends these sessions for administrative personnel responsible for assembling the batch renewal packages.

Honolulu: All sessions are at the Kamamalu Building, 1010 Richards Street, 2nd Floor, Kapuwaiwa Room. Sessions will begin promptly at the indicated times.

November 4 - 2 p.m. November 19-9 a.m.
November 6-9 a.m. November 14-2 p.m

Neighbor Islands: All sessions will begin promptly at 9 a.m.

Maui: November 6 - State Building, Conference Room B, 3rd Floor, 54 High Street, Wailuku

Kauai: November 14-State Office Building, 3060 Ewa Street, 3rd Floor Conference Room, Lihue

Kona: November 18-Hawaii County Police Department, Kona District, Conference Room, 74-5221 Queen Kaahumanu Highway, Kailua-Kona

Hilo: November 19-RICO Conference Room, 345 Kekuanaoa Street, Suite 31, Hilo

Governor appoints Evangelista to Commission

Governor Cayetano has appointed Alfredo G. Evangelista of Aiea to the Real Estate Commission.

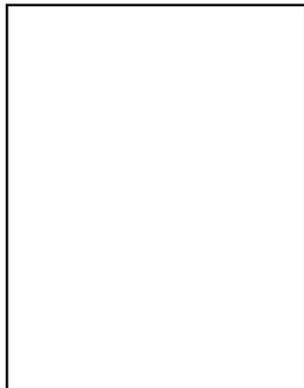
He replaces Theo. B. Butuyan as a Public Member from Oahu and will serve until June 1998.

The Governor reappointed Nora Nomura, Public Member from Oahu, and Alvin Imamura of Maui. Their terms will expire in June 2000.

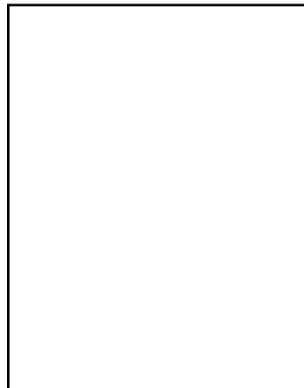
Evangelista, who was born on Maui, is a partner in the Honolulu law firm of Graulty, Evangelista & Quiban. He obtained his Juris Doctor degree from the University of California at Los Angeles School of Law. In addition, he earned a Bachelor of Arts degree in Political Science at the University of Southern California. Evangelista is a member of the Hawaii State Bar Association, American Bar Association, and Associa-

tion of Trial Lawyers of America. He is a past president of the Filipino Chamber of Commerce of Hawaii and has served on the board of directors of numerous other organizations.

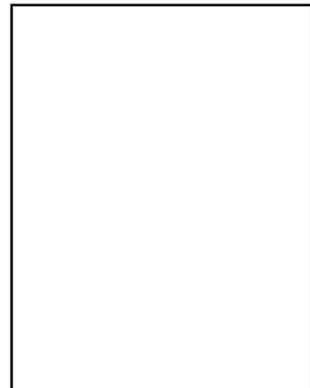
He has been admitted to practice before the United States Supreme Court, the Ninth Circuit Court of Appeals, the U.S. District Court for the District of Hawaii, and all Hawaii state courts.



Evangelista



Nomura

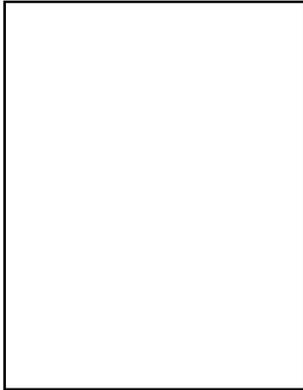


Imamura

The Chair's Message

We introduce our newest Commissioner, Alfredo G. Evangelista, public member. And we welcome Nora Nomura, Public Member, and Alvin Imamura (Maui Commissioner) to their second term. We say good-bye and thanks to Theo Butuyan, Public Member, for his term on the Commission.

It's license renewal time again, and real estate licensees have additional responsibilities before



we can renew our licenses. Continuing Education credits of 10 hours must be completed within the last two years. The 1996 Legislature did amend the CE law waiving these requirements if the licensee has for 20 or more years (a) held a continuously active Hawaii real estate broker's or real estate

salesperson's license; and (b) been employed full-time as a real estate broker or real estate salesperson; including during the three consecutive licensing bienniums immediately preceding the application for renewal.

Other exceptions are for accountants, lawyers, trustees, and public service (see article on page 7). However, some real estate companies are requiring their licensees to take the required CE; and we ought to all consider taking CE regardless of qualifying for the waiver as selling real estate today is very complex. We do a service to our buyers and sellers by keeping ourselves up to date with further education.

Since the last renewal period, a number of new CE courses that have been approved by the Real Estate Commission. I urge you to improve your real estate skills by taking advantage of these courses. A few of these courses deal with Disclosures in Hawaii Residential Real Estate Transactions, Zoning Issues, Developing Small Properties, Condominium Development Process, Wills, Trusts and Real Estate, and, of course, the GRI series, CRS, CRB and CCIM courses.

Check with the Real Estate Commission for the time, place, and the instructor for these courses, and do it soon! A course schedule is also posted on the Commission's Web Page at <http://www.hawaii.gov/hirec>.

The professional real estate licensee today is one who helps the buyer and seller to understand the buying and selling process. Our sales contracts today can contain as many as 18 pages (our basic DROA is

seven pages) which can include addenda to cover leasehold property, lead-based paint, termites, sellers' disclosures, etc.

Are you protecting your buyer and seller by explaining these lengthy contracts? Or do you even know what these contracts and addenda mean? Perhaps you just follow company policy and fill out the forms your principal broker or broker in charge give to you?

No real estate licensee should be selling real estate today without the tools and education to protect the public. Our industry ought to insist that the number of required CE hours be increased. Our state has one of the lowest number of required CE hours. Why?

Another sign of our professionalism is being current with our general excise and federal and state income taxes. This year at renewal time licensees must be current with their taxes or have an approved payment plan with the State Tax Department. Many licensees have already checked with the Tax Department to see if they had any deficiencies and found out that they had. They have had time to correct them. If you receive a letter from the Tax Department saying you are not current, immediately contact the Tax Department to correct your tax problem.

The 1996 State Legislature amended the Seller's Residential Real Property Law. These amendments were meant to clarify ambiguous, technical language in Chapter 508D, Hawaii Revised Statutes. Be sure to read them so you can counsel the sellers and buyers as to their rights and/or requirements under this law.

The Rules and Regulations for lead-based paint disclosure went into effect September 6, 1996 for owners owning more than four residential units and will go into effect for less than four residential units December 6, 1996. These rules cover both sales and rental properties so salespersons and property managers are put on notice to comply with these new rules. For copies of the pamphlet and sample disclosure forms, call 1-800-424-LEAD or on the Web http://www.epa.gov/docs/lead_pm.

Our Commissioners and the Commission staff are diligently working to provide education and guidance to the real estate industry so that the licensees can give better service to the public.

Best wishes for the upcoming holiday season and successful renewal of your licenses.

Sincerely,

Barbara Dew, (R), Chair
Real Estate Commission

Newly enacted State laws affect real estate licensees

This article summarizes laws enacted by in 1996 which may affect licensees. It is not intended to be an exhaustive listing, and there may be other laws enacted which affect licensees.

The summaries are not a substitute for the full text of the act, and licensees are urged to consult the full text of the act.

Copies may be obtained from the legislature and through the State Library system

Real Estate

Act 149 (S.B. No. 2502)

Amends HRS § 467-11.5, clarifying waivers of the mandatory continuing education requirement for qualified licensees. See article in the July 1996 Bulletin.

Act 161 (S.B. No. 3266)

Makes numerous changes to HRS Ch. 508D, the Mandatory Seller Disclosures law.

Amends the definition of "material fact" to mean "any fact, defect, or condition, past or present, which materially affects the value of the residential real property being offered for sale."

Makes clear that the failure of the seller or seller's agent to comply with the chapter shall not affect the validity of title to the property sold.

Makes clear that after recordation, the buyer does not have a right to rescind the contract even if the seller failed to comply with the requirements of the chapter. Repeals the section which provided for a civil penalty.

Condominium Property Regime

Act 106 (H.B. No. 3101)

Requires a developer or affiliate of the developer or managing agent who manages a project prior to organization of the association of apartment owners (AOAO) to comply with the requirements for a condominium managing agent (CMA), except the fidelity bond requirement.

Beginning December 31, 1996, CMA's register for a two year period rather than annually.

Requires CMA's to report any changes in information provided in the registration application.

AOAO registration, for projects with six or more apartments, changed from annual to biennial registration beginning June 30, 1997.

Requires AOAO's to report any changes to information provided in the registration application.

Act 107 (H.B. No. 3241)

Amends HRS § 514A-83.2 regarding proxies and the information that must be contained in a proxy.

Act 303 (S.B. No. 2003)

Allows family child care homes in all residentially designated zones.

Defines "family child care home" as "a private home where six or fewer children are cared for."

Provisions in the law which void prohibitions or restrictions against family child care homes do not apply to housing for older persons, limited-equity housing cooperatives, cooperative housing corporations, condominium property regimes created pursuant to HRS Ch. 514A, or specified types of townhouse projects.

Landlord-Tenant Code

Act 221 (S.B. No. 2984)

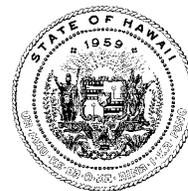
Amends HRS § 521-71(e) regarding tenants who continue in possession after termination.

The act revises language in the subsection from "tenant shall be liable for and shall pay to the landlord" to "tenant may be liable to the landlord" a sum not to exceed twice the monthly rent, prorated daily, for each day the tenant remains in possession.

General

Act 151 (S.B. No. 2548)

Amends HRS § 520-4 to limit the liability of landowners whose land is accessed in order to reach property used for recreational purposes, where the access is required by the county or state.



State of Hawaii Real Estate Commission

BULLETIN

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Administrative Actions

Virginia A. Epley-Sprinkle, Century 21 Kahala Hale, Inc. and Cynn So Young Namikawa—REC 95-140-L

Under terms of a Settlement Agreement Prior to Filing Petition for Disciplinary Action and Commission's Final Order, Respondents agreed to pay a \$500 fine to the DCCA Compliance Resolution Fund within 10 days of Commission approval of the Settlement Agreement.

The Commission approved the Settlement Agreement on May 24, 1996.

Century 21 Homefinders of Hawaii, Inc., dba Century 21 Homefinders, Raphael B. Taparra, Jr. and Alexis L. Donaldson—REC 94-207-L, 209-L and 210-L

Respondents neither admitted nor denied the alleged violations of HRS §§467-12 (broker shall have and maintain a definite place of business), 467-14(13) (violating the statutes or rules pertaining to matters under jurisdiction of the Commission), and HAR §§16-99-11(e) (leasehold or fee simple property to be advertised as such), and 16-99-71(1) (compliance with statutes and rules) but by way of compromise agreed to pay a civil penalty of \$500 to the Compliance Resolution Fund within 30 days of Commission approval of the Agreement.

The Commission approved the Agreement on May 24, 1996.

Pro Serve Realty Corporation, Theodore T. Miyamoto, and Mia Kim—REC 94-062, 94-103, 94-163, 94-170, and 94-289

The Regulated Industries Complaints Office entered into a Settlement Agreement pertaining to Pro Serve Realty Corporation, Theodore T. Miyamoto, and Mia Kim After Filing of Petition for Disciplinary Action. Respondents Pro Serve Realty, Miyamoto, and Kim admitted there were three occasion where properties were advertised for sale in a publication without the designation as to whether the properties were leasehold or fee simple. Respondents represented that when the ad copies originally were submitted for publication, all the ads included the leasehold or fee simple designation and that they had no opportunity to review the final copies of the ads prior to publication.

Respondents Pro Serve Realty, Miyamoto, and Kim admitted there were violations of HAR §§16-99-11(a) (no real property shall be advertised except in the full name of the broker as licensed by the Commission) and 16-99-3(e) (leasehold or fee simple property advertised for sale shall be properly identified as such) and HRS §467-14(13) (violating the rules adopted pursuant to Chapter 467). These three Respondents denied they violated HAR §16-99-3(m) (principal broker, broker in charge, immediately responsible for the real estate operations.)

As a compromise and settlement of this matter, Respondent Pro Serve Realty agreed to pay a civil penalty of \$500 to the Compliance Resolution Fund within 30 days of Commission approval of the Settlement

Agreement.

The Commission approved the Settlement Agreement on May 24, 1996.

Gaston W. De Dier—REC 95-113-L

Under terms of a Settlement Agreement Prior to Filing of Petition for Disciplinary Action, Respondent admitted his conduct violated HAR §§16-99-3(i) (broker shall not advertise property without written authorization) and 16-99-3(1) (written authorization of the owner is a prerequisite to placing any sign indicating the property is for sale).

Respondent agreed to pay a \$500 fine to the DCCA Compliance Resolution Fund within 30 days of Commission approval of the Settlement Agreement.

The Commission approved the Settlement Agreement on June 28, 1996.

Glenn S. Shiroma and Management Realty, Inc.—REC 94-142-L

Under terms of a Settlement Agreement After Filing of Petition for Disciplinary Action, Respondents admit that they violated HRS §§467-14(7) (failing within a reasonable time to account for any money belonging to others which may be in the possession or under the control of the licensee), 467-14(13) (violating this chapter, chapters 484, 514A, 514E, or 515, section 516-71, or the rules adopted pursuant thereto), and 436B-19(7) (professional misconduct, incompetence). Respondents agreed to pay a fine of \$1,000 to the DCCA Compliance Resolution Fund within 30 days of Commission approval of the Settlement Agreement. Respondents also agreed to pay \$7,000 restitution.

The Commission approved the Settlement Agreement on July 26, 1996.

Committee meetings will be held on Kauai October 25

As part of the Commission's Neighbor Islands Outreach program, the October standing committee meetings will be convened on Kauai on Friday, October 25 at the Lihue Public Library at 4344 Hardy Street.

The Laws and Rules Review Committee will meet at 9 a.m., the Condominium Review Committee at 10:30 a.m., and the Education Review Committee at 1:30 p.m.

Real estate licensees, government officials, members of the condominium community, educators, and interested individuals and organizations are invited to attend and participate at these public meetings.

Contact the Commission's office at 586-2643 for additional information.

DCCA , TAX will jointly combat delinquencies

Licensees must understand general excise tax obligations

Going into the real estate business can be an exciting and rewarding undertaking, requiring perseverance, determination, and a lot of hard work.

Besides knowing their field of business thoroughly, the real estate licensee must also be aware of certain tax obligations, State Department of Taxation officials point out.

In most cases, the licensee is required to apply for a general excise tax license with the Department of Taxation (TAX).

The general excise tax is a tax levied on gross income for most types of business activities.

These activities include sales of tangible personal property at both wholesale and retail, services, contracting, commissions, interest, lease or rental activities, and more.

Real estate licensees are subject to the general excise tax on their commission income.

Licensees who are employees (earning a monthly salary or an hourly wage) are not subject to the general excise tax on salary or wage income.

To obtain a general excise application, contact:

State Department of Taxation
Taxpayers Services Branch
830 Punchbowl Street
Honolulu, Hawaii 96813

Forms code-a-phone—(808) 587-7572
Request Form GEW-TA-RV-3
Application for General Excise Identification No.

As mentioned in an article that appeared in the July 1996 Bulletin, prior to the renewal season (currently December of every even-numbered year), the Department of Commerce and Consumer Affairs (DCCA) and TAX will work together to generate a list of real estate brokers and salespersons who are not current in their filing of any tax returns, who have failed to pay all taxes due, or who have failed to enter into a payment arrangement for the payment of delinquent taxes.

The Real Estate Commission will then initiate steps, within applicable laws and rules, to deny the renewal of those licensees on this list or subject the licensee to disciplinary action.

Here are some helpful hints to make the process run more smoothly:

1. Be sure that the name and Social Security/Federal Employer Identification Number on the real estate license matches the information on the general excise tax license. Jane Doe, Inc. will not match Jane

Doe and 575-40-1234 will not match 99-1234567. James Z. Smith will not match Jimmy Smith.

2. Cancel any general excise license numbers that are not in use. Unnecessary license numbers will cause delays.

3. File all required tax returns even if there is no income earned, including filing annual reconciliation returns. A licensee is not in compliance if he or she has non-filed returns.

4. Resolve any tax problems now. TAX will not entertain requests for an installment payment plan after the discrepancy list is provided to DCCA in November.

Recovery Fund

The Real Estate Commission has approved payment of \$19,445.96 out of the Real Estate Recovery Fund against the account of Owen H. Ariki to a condominium association.

Owen H. Ariki was a real estate broker with Ariki Associates, Inc. on the Big Island.

The Commission revoked Ariki's broker's license and the license of Ariki Associates last year.

Ariki acted as a property manager for a condominium association from 1988 until January 31, 1994, at which time the association terminated his management services, alleging he had converted certain of the association's funds for his own use.

On May 1, 1996, the association obtained a judgment from the Third Circuit Court against Ariki and Ariki Associates in the amount of \$76,035.39.

The judgment was based upon findings of fraud, misrepresentation, and deceit.

However, two earlier payments out of Ariki's Recovery Fund account—limited by statute to \$50,000—had left a balance of only \$19,445.96 in the account.

Accordingly, the Third Circuit Court granted a motion for an order directing payment of \$19,445.96 from Araki's Recovery Fund account to the association in satisfaction of its claims.

Why not start exploring the Commission's Home Page?

The Commission has taken an exploratory step onto the Internet, maintaining a Home Page on the World Wide Web through the State of Hawaii's system. The Web page is available to anyone who has access to the Internet or to Hawaii FYI.

The initial Web page includes information about the Commission, brief background sketches of the current commissioners, articles from the November *Bulletin*, general licensing information, the Commission's meetings schedule, and a continuing education course schedule. On the Condominium side, the page includes questions and answers on condominium budget and reserves and the text of the "So You Want to Go Condo?" pamphlet.



Web technology holds a number of advantages over traditional methods of communication:

- Immediate and frequent updates. The Web page will be THE source for current CE and prelicense course schedules and Commission meeting schedules and agendas. From now until the end of the year, CE course schedules will be updated weekly.

- No printing and postage costs.
- Repository of prior publications. Information previously published by the Commission, such as *Bulletin* articles and brochures, can be maintained on the Web page. Users can easily print or download the information to an electronic file.

- Ease of access. Anyone with a computer and modem can access the page in a few minutes and download or print any of the information.

If you haven't already been on the Internet, this may be a good time to start. Users know that a wealth of information is available by just typing a few keystrokes. If you have access through an internet service provider, the Commission's

Home Page is at <http://www.hawaii.gov/hirec>. If you don't subscribe to a service provider but have a computer and modem, the text of the Home Page is available through Hawaii FYI's Internet gateway at no cost. Hawaii FYI's modem access numbers are: 587-4800 (Oahu), 984-2000 (Maui), 974-6640 (Hawaii), 274-3600 (Kauai), and 1-800-243-7133 (Molokai and Lanai).

Here's how to apply for waiver of CE requirement

As noted in the July issue of the *Bulletin*, a law providing for a waiver of the continuing education requirement was first enacted in 1995 and amended in 1996. This year's renewal will be the first in which the waiver will be available. Act 149 (1996) states that:

Upon individual application and payment of the proper fee, the commission shall waive this requirement for the following reasons:

- (1) The licensee has, for twenty or more years;
 - (A) Held a continuously active Hawaii real estate broker's or real estate salesperson's license; and
 - (B) Been employed full-time as a real estate broker or real estate salesperson; including during the three consecutive licensing bienniums immediately preceding the application for renewal;

- (2) The licensee, as a trustee of a Hawaii charitable trust, has been involved in real estate as a full-time occupation for the past licensing biennium preceding the application for renewal;

- (3) The licensee, as an active Hawaii licensed attorney or an active Hawaii licensed accountant, has been involved in real estate as a full-time occupation for the past licensing biennium preceding the application for renewal; or

- (4) The licensee, as a participant in Hawaii public service, has been involved in real estate or real estate laws for the past four consecutive licensing bienniums

immediately preceding the application for renewal; provided that a licensee appointed to the commission is excluded.

Qualified licensees must apply for the waiver and have the application approved by the Commission. Application forms are available from the Real Estate Commission by calling 586-2643 or writing to the Commission at 250 S. King St., Honolulu, HI 96813. A \$25 non-refundable fee must accompany the application.

Waiver applications must be received by October 15 in order for the Commission to take action before the December 31 deadline for renewal. Applications received after October 15 may not be reviewed until after January 1, 1997. Licensees who renew on time but have not completed their CE requirement or received a waiver of the requirement will have their licenses placed on inactive status as of January 1, 1997. To reactivate, they will have to submit a change form, pay the \$25 fee, and provide evidence of having completed CE or received a waiver.

Note that approved waiver applications are public information.

If you have, or your affiliating broker has, errors and omissions insurance, bonding, or some other form of liability coverage, you should check with your agent as to the effect of a CE waiver on your premiums or coverage. Some members of the insurance industry have commented that CE waivers will have an impact.

Education Calendar

This listing reports the availability of some real estate related events. The Hawaii Real Estate Commission expresses no opinion about the quality or content of any event which it does not sponsor; neither should the listing be construed as an endorsement or sponsorship of any event by the Hawaii Real Estate Commission unless expressly indicated. Interested parties are advised to conduct their own investigation and formulate their own opinion about these matters. Participants are advised that courses are subject to change; please check directly with the provider about the specifics of a particular event.

Scheduled Continuing Education Courses

An updated Continuing Education Courses schedule is regularly posted on the Commission's World Wide Web page at <http://www.hawaii.gov/hirec>.

DATE	TIME	SUBJECT	PROVIDER	CITY	INSTRUCTOR	FEE
OAHU						
10/02/96	01:00pm	ZONING DEV: LAWS & ISSUES	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	CHONG	55.00
10/02/96	05:30pm	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
10/02/96	06:00pm	LAWS UPDATE/ETHICS 95-96	PENCE SCHOOL OF REAL ESTATE	HONOLULU	PENCE	52.00
10/02/96	09:00am	HOT SPOTS IN RE CONTRACTS	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
10/03/96	06:00pm	DEVELOPING SMALL PROPERTIES	ABE LEE SEMINARS	HONOLULU	LEE	45.00
10/05/96	01:00pm	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
10/05/96	01:30pm	DISCLOSURES IN HAWAII RES	PENCE SCHOOL OF REAL ESTATE	HONOLULU	PENCE	52.00
10/05/96	03:30pm	RESIDENTIAL PROPERTY MGMT	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
10/05/96	04:30pm	HOMEOWNER'S TAX STRATEGIES	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
10/05/96	05:15pm	ZONING-ISSUES,PROB, Q & A	ABE LEE SEMINARS	WAIPAHU	LEE	38.50
10/05/96	08:30am	CONDO DEVELOPMENT PROCESS	ABE LEE SEMINARS	HONOLULU	LEE	45.00
10/05/96	08:30am	LAWS UPDATE/ETHICS 95-96	ABE LEE SEMINARS	WAIPAHU	LEE	38.50
10/05/96	08:30am	LAWS UPDATE/ETHICS 95-96	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
10/05/96	09:00am	HI LANDLORD-TENANT CODE	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
10/05/96	12:00pm	DISCLOSURES IN HAWAII RES	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
10/05/96	12:45pm	CONDO DEVELOPMENT PROCESS	ABE LEE SEMINARS	WAIPAHU	LEE	38.50
10/07/96	01:00pm	PITFALLS - DROA & ADDENDA	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
10/07/96	05:30pm	REAL ESTATE TAX SHELTERS	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
10/07/96	09:00am	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
10/10/96	01:00pm	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	CHANG	55.00
10/10/96	05:30pm	FORECLOSURE & ROLE OF COM	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
10/10/96	06:00pm	LAWS UPDATE/ETHICS 95-96	ABE LEE SEMINARS	HONOLULU	LEE	45.00
10/10/96	09:00am	PITFALLS IN RES LISTING	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
10/11/96	06:00pm	CONTRACT SOLUTIONS	JOHN REILLY	HONOLULU	REILLY	55.00
10/12/96	01:00pm	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	GOODE, JR.	55.00
10/12/96	01:00pm	ZONING-ISSUES,PROB, Q & A	ABE LEE SEMINARS	HONOLULU	LEE	45.00
10/12/96	01:00pm	DISCLOSURES IN HAWAII RES	JOHN REILLY	HONOLULU	REILLY	55.00
10/12/96	01:30pm	DISCLOSURES IN HAWAII RES	PENCE SCHOOL OF REAL ESTATE	HONOLULU	PENCE	52.00
10/12/96	03:30pm	RESIDENTIAL PROPERTY MGMT	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
10/12/96	04:30pm	FINANCING RESIDENTIAL PRO	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
10/12/96	08:30am	WILLS, TRUSTS & REAL ESTATE	ABE LEE SEMINARS	HONOLULU	LEE	45.00
10/12/96	08:30am	LAWS UPDATE/ETHICS 95-96	JOHN REILLY	HONOLULU	REILLY	55.00
10/12/96	08:30am	LAWS UPDATE/ETHICS 95-96	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
10/12/96	09:00am	RESIDENTIAL PROPERTY MGMT	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	GOODE, JR.	55.00
10/12/96	12:00pm	DISCLOSURES IN HAWAII RES	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
10/16/96	01:00pm	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	WAIPAHU	FLORES, JR.	55.00
10/16/96	05:30pm	BASIC RE INVEST ALY 93-94	DUPLANTY SCHOOL OF REAL ESTATE	WAIPAHU	FLORES, JR.	55.00
10/16/96	09:00am	RESIDENTIAL PROPERTY MGMT	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
10/18/96	06:00pm	LAWS UPDATE/ETHICS 95-96	PENCE SCHOOL OF REAL ESTATE	HONOLULU	PENCE	52.00
10/19/96	01:00pm	HI LANDLORD-TENANT CODE	DUPLANTY SCHOOL OF REAL ESTATE	WAIPAHU	DUPLANTY	55.00
10/19/96	01:30pm	DISCLOSURES IN HAWAII RES	PENCE SCHOOL OF REAL ESTATE	HONOLULU	PENCE	52.00
10/19/96	03:30pm	RESIDENTIAL PROPERTY MGMT	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
10/19/96	05:30pm	PITFALLS - DROA & ADDENDA	DUPLANTY SCHOOL OF REAL ESTATE	WAIPAHU	DUPLANTY	55.00
10/19/96	08:30am	LAWS UPDATE/ETHICS 95-96	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
10/19/96	09:00am	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	WAIPAHU	CHONG	55.00
10/19/96	12:00pm	DISCLOSURES IN HAWAII RES	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
10/21/96	01:00pm	ZONING DEV: LAWS & ISSUES	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	CHONG	55.00
10/21/96	05:30pm	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
10/21/96	06:00pm	INTRO TO BROKER MGMT	KAPIOLANI COMMUNITY COLLEGE	HONOLULU	THOMAS	50.00
10/21/96	09:00am	HOT SPOTS IN RE CONTRACTS	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
10/22/96	06:00pm	RESIDENTIAL LANDLORD-TENANT	KAPIOLANI COMMUNITY COLLEGE	HONOLULU	THOMAS	50.00
10/23/96	01:00pm	1031 EXCHANGE	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	GARCIA	55.00
10/23/96	05:30pm	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
10/23/96	06:00pm	LAWS UPDATE/ETHICS 95-96	KAPIOLANI COMMUNITY COLLEGE	HONOLULU	EGAN	50.00
10/23/96	09:00am	RESIDENTIAL PROPERTY MGMT	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
10/24/96	01:00pm	DISCLOSURES IN HAWAII RES	JOHN REILLY	HONOLULU	REILLY	55.00
10/24/96	05:00pm	CONTRACT SOLUTIONS	JOHN REILLY	HONOLULU	REILLY	55.00
10/24/96	08:30am	LAWS UPDATE/ETHICS 95-96	JOHN REILLY	HONOLULU	REILLY	55.00
10/25/96	06:00pm	LAWS UPDATE/ETHICS 95-96	PENCE SCHOOL OF REAL ESTATE	HONOLULU	PENCE	52.00
10/25/96	08:30am	DISCLOSURES IN HAWAII RES	KAPIOLANI COMMUNITY COLLEGE	HONOLULU	THOMAS	50.00
10/25/96	12:30pm	RESIDENTIAL LANDLORD-TENANT	KAPIOLANI COMMUNITY COLLEGE	HONOLULU	THOMAS	50.00
10/26/96	01:00pm	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
10/26/96	01:30pm	DISCLOSURES IN HAWAII RES	PENCE SCHOOL OF REAL ESTATE	HONOLULU	PENCE	52.00
10/26/96	03:30pm	RESIDENTIAL PROPERTY MGMT	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
10/26/96	04:30pm	HOMEOWNER'S TAX STRATEGIE	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
10/26/96	08:30am	LAWS UPDATE/ETHICS 95-96	KAPIOLANI COMMUNITY COLLEGE	HONOLULU	THOMAS	50.00
10/26/96	08:30am	LAWS UPDATE/ETHICS 95-96	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
10/26/96	09:00am	HI LANDLORD-TENANT CODE	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
10/26/96	12:00pm	DISCLOSURES IN HAWAII RES	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
10/27/96	01:00pm	DISCLOSURES IN HAWAII RES	JOHN REILLY	HONOLULU	REILLY	55.00
10/27/96	05:00pm	CONTRACT SOLUTIONS	JOHN REILLY	HONOLULU	REILLY	55.00

DATE	TIME	SUBJECT	PROVIDER	CITY	INSTRUCTOR	FEE
10/27/96	08:30am	LAWS UPDATE/ETHICS 95-96	JOHN REILLY	HONOLULU	REILLY	55.00
10/28/96	01:00pm	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	CHANG	55.00
10/28/96	05:30pm	FORECLOSURE & ROLE OF COM	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
10/28/96	09:00am	PITFALLS IN RES LISTING	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
10/30/96	01:00pm	PITFALLS - DROA & ADDENDA	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
10/30/96	05:30pm	REAL ESTATE TAX SHELTERS	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
10/30/96	06:00pm	DEVELOPING SMALL PROPERTIES	ABE LEE SEMINARS	HONOLULU	LEE	45.00
10/30/96	09:00am	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
10/31/96	01:00pm	LAWS UPDATE/ETHICS 95-96	JOHN REILLY	KAILUA	REILLY	55.00
10/31/96	05:00pm	CONTRACT SOLUTIONS	JOHN REILLY	KAILUA	REILLY	55.00
10/31/96	08:30am	DISCLOSURES IN HAWAII RES	JOHN REILLY	KAILUA	REILLY	55.00
11/01/96	06:00pm	LAWS UPDATE/ETHICS 95-96	PENCE SCHOOL OF REAL ESTATE	HONOLULU	PENCE	52.00
11/02/96	01:00pm	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	GOODE, JR.	55.00
11/02/96	01:00pm	LAWS UPDATE/ETHICS 95-96	ABE LEE SEMINARS	HONOLULU	LEE	45.00
11/02/96	01:30pm	DISCLOSURES IN HAWAII RES	PENCE SCHOOL OF REAL ESTATE	HONOLULU	PENCE	52.00
11/02/96	03:30pm	RESIDENTIAL PROPERTY MGMT	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
11/02/96	04:30pm	FINANCING RESIDENTIAL PRO	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
11/02/96	08:30am	CONDO DEVELOPMENT PROCESS	ABE LEE SEMINARS	HONOLULU	LEE	45.00
11/02/96	08:30am	LAWS UPDATE/ETHICS 95-96	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
11/02/96	09:00am	CONDOMINIUMS LAWS & ISSUE	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
11/02/96	12:00pm	DISCLOSURES IN HAWAII RES	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
11/04/96	01:00pm	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
11/04/96	05:30pm	BASIC RE INVEST ALY 93-94	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
11/04/96	09:00am	RESIDENTIAL PROPERTY MGMT	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
11/06/96	01:00pm	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
11/06/96	05:30pm	PITFALLS - DROA & ADDENDA	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
11/06/96	09:00am	LIST & SELL BUSINESS OPPO	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
11/08/96	06:00pm	LAWS UPDATE/ETHICS 95-96	JOHN REILLY	HONOLULU	REILLY	55.00
11/08/96	06:00pm	LAWS UPDATE/ETHICS 95-96	PENCE SCHOOL OF REAL ESTATE	HONOLULU	PENCE	52.00
11/09/96	01:00pm	ZONING DEV: LAWS & ISSUES	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	CHONG	55.00
11/09/96	01:00pm	ZONING-ISSUES,PROB, Q & A	ABE LEE SEMINARS	HONOLULU	LEE	45.00
11/09/96	01:00pm	CONTRACT SOLUTIONS	JOHN REILLY	HONOLULU	REILLY	55.00
11/09/96	01:30pm	DISCLOSURES IN HAWAII RES	PENCE SCHOOL OF REAL ESTATE	HONOLULU	PENCE	52.00
11/09/96	03:30pm	RESIDENTIAL PROPERTY MGMT	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
11/09/96	04:30pm	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
11/09/96	08:30am	WILLS, TRUSTS & REAL ESTATE	ABE LEE SEMINARS	HONOLULU	LEE	45.00
11/09/96	08:30am	DISCLOSURES IN HAWAII RES	JOHN REILLY	HONOLULU	REILLY	55.00
11/09/96	08:30am	LAWS UPDATE/ETHICS 95-96	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
11/09/96	09:00am	HOT SPOTS IN RE CONTRACTS	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
11/09/96	12:00pm	DISCLOSURES IN HAWAII RES	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
11/13/96	01:00pm	DISCLOSURES IN HAWAII RES	JOHN REILLY	HONOLULU	REILLY	55.00
11/13/96	08:30am	CONTRACT SOLUTIONS	JOHN REILLY	HONOLULU	REILLY	55.00
11/14/96	01:00pm	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
11/14/96	05:30pm	HOMEOWNER'S TAX STRATEGIES	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
11/14/96	06:00pm	DEVELOPING SMALL PROPERTIES	ABE LEE SEMINARS	HONOLULU	LEE	45.00
11/14/96	09:00am	HI LANDLORD-TENANT CODE	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
11/15/96	01:00pm	DISCLOSURES IN HAWAII RES	JOHN REILLY	HONOLULU	REILLY	55.00
11/15/96	05:00pm	CONTRACT SOLUTIONS	JOHN REILLY	HONOLULU	REILLY	55.00
11/15/96	06:00pm	LAWS UPDATE/ETHICS 95-96	PENCE SCHOOL OF REAL ESTATE	HONOLULU	PENCE	52.00
11/15/96	08:30Am	LAWS UPDATE/ETHICS 95-96	JOHN REILLY	HONOLULU	REILLY	55.00
11/16/96	01:00pm	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	WAIPAHU	CHANG	55.00
11/16/96	01:00pm	LAWS UPDATE/ETHICS 95-96	ABE LEE SEMINARS	HONOLULU	LEE	45.00
11/16/96	01:00pm	LAWS UPDATE/ETHICS 95-96	ABE LEE SEMINARS	HONOLULU	LEE	45.00
11/16/96	01:30pm	DISCLOSURES IN HAWAII RES	PENCE SCHOOL OF REAL ESTATE	HONOLULU	PENCE	52.00
11/16/96	03:30Pm	RESIDENTIAL PROPERTY MGMT	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
11/16/96	05:30pm	FORECLOSURE & ROLE OF COM	DUPLANTY SCHOOL OF REAL ESTATE	WAIPAHU	FLORES, JR.	55.00
11/16/96	08:30am	CONDO DEVELOPMENT PROCESS	ABE LEE SEMINARS	HONOLULU	LEE	45.00
11/16/96	08:30am	INTRO TO BROKER MGMT	KAPIOLANI COMMUNITY COLLEGE	HONOLULU	THOMAS	50.00
11/16/96	08:30Am	LAWS UPDATE/ETHICS 95-96	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
11/16/96	09:00am	PITFALLS IN RES LISTING	DUPLANTY SCHOOL OF REAL ESTATE	WAIPAHU	DUPLANTY	55.00
11/16/96	12:00Pm	DISCLOSURES IN HAWAII RES	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
11/16/96	12:30pm	RESIDENTIAL LANDLORD-TENANT	KAPIOLANI COMMUNITY COLLEGE	HONOLULU	THOMAS	50.00
11/17/96	06:00pm	LAWS UPDATE/ETHICS 95-96	ABE LEE SEMINARS	HONOLULU	LEE	45.00
11/18/96	01:00pm	CONDOMINIUMS LAWS & ISSUE	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
11/18/96	05:30pm	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
11/18/96	06:00pm	RESIDENTIAL LANDLORD-TENANT	KAPIOLANI COMMUNITY COLLEGE	HONOLULU	THOMAS	50.00
11/18/96	09:00am	FINANCING RESIDENTIAL PRO	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
11/18/96	12:30pm	LAWS UPDATE/ETHICS 95-96	KAPIOLANI COMMUNITY COLLEGE	HONOLULU	THOMAS	50.00
11/19/96	06:00pm	LAWS UPDATE/ETHICS 95-96	KAPIOLANI COMMUNITY COLLEGE	HONOLULU	THOMAS	50.00
11/20/96	01:00pm	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
11/20/96	01:00pm	DISCLOSURES IN HAWAII RES	JOHN REILLY	KAILUA	REILLY	55.00
11/20/96	05:00pm	CONTRACT SOLUTIONS	JOHN REILLY	KAILUA	REILLY	55.00
11/20/96	05:30pm	BASIC RE INVEST ALY 93-94	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
11/20/96	06:00pm	DISCLOSURES IN HAWAII RES	KAPIOLANI COMMUNITY COLLEGE	HONOLULU	THOMAS	50.00
11/20/96	06:00pm	LAWS UPDATE/ETHICS 95-96	PENCE SCHOOL OF REAL ESTATE	HONOLULU	PENCE	52.00
11/20/96	08:30am	LAWS UPDATE/ETHICS 95-96	JOHN REILLY	KAILUA	REILLY	55.00
11/20/96	09:00am	RESIDENTIAL PROPERTY MGMT	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
11/21/96	06:00pm	LAWS UPDATE/ETHICS 95-96	ABE LEE SEMINARS	HONOLULU	LEE	45.00
11/23/96	01:00pm	ZONING-ISSUES,PROB, Q & A	ABE LEE SEMINARS	HONOLULU	LEE	45.00
11/23/96	01:30pm	DISCLOSURES IN HAWAII RES	PENCE SCHOOL OF REAL ESTATE	HONOLULU	PENCE	52.00
11/23/96	03:30Pm	RESIDENTIAL PROPERTY MGMT	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
11/23/96	04:30pm	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
11/23/96	08:30am	WILLS, TRUSTS & REAL ESTATE	ABE LEE SEMINARS	HONOLULU	LEE	45.00
11/23/96	08:30Am	LAWS UPDATE/ETHICS 95-96	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
11/23/96	09:00am	DISCLOSURES IN HAWAII RES	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	GOODE, JR.	55.00
11/23/96	12:00Pm	DISCLOSURES IN HAWAII RES	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
11/24/96	01:00pm	DISCLOSURES IN HAWAII RES	JOHN REILLY	HONOLULU	REILLY	55.00
11/24/96	05:00pm	CONTRACT SOLUTIONS	JOHN REILLY	HONOLULU	REILLY	55.00
11/24/96	08:30am	LAWS UPDATE/ETHICS 95-96	JOHN REILLY	HONOLULU	REILLY	55.00
11/26/96	01:00pm	1031 EXCHANGE	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	GARCIA	55.00
11/26/96	05:30pm	HOMEOWNER'S TAX STRATEGIES	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
11/26/96	09:00am	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00

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11/29/96	01:00pm	CONTRACT SOLUTIONS	JOHN REILLY	HONOLULU	REILLY	55.00
11/29/96	06:00pm	LAWS UPDATE/ETHICS 95-96	PENCE SCHOOL OF REAL ESTATE	HONOLULU	PENCE	52.00
11/29/96	08:30am	DISCLOSURES IN HAWAII RES	JOHN REILLY	HONOLULU	REILLY	55.00
11/30/96	01:00pm	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
11/30/96	01:00pm	LAWS UPDATE/ETHICS 95-96	ABE LEE SEMINARS	HONOLULU	LEE	45.00
11/30/96	01:30pm	DISCLOSURES IN HAWAII RES	PENCE SCHOOL OF REAL ESTATE	HONOLULU	PENCE	52.00
11/30/96	03:30pm	RESIDENTIAL PROPERTY MGMT	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
11/30/96	04:30pm	FINANCING RESIDENTIAL PRO	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	GOODE, JR.	55.00
11/30/96	08:30am	DEVELOPING SMALL PROPERTIES	ABE LEE SEMINARS	HONOLULU	LEE	45.00
11/30/96	08:30am	LAWS UPDATE/ETHICS 95-96	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
11/30/96	09:00am	CONDOMINIUMS LAWS & ISSUES	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
11/30/96	12:00pm	DISCLOSURES IN HAWAII RES	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
12/01/96	01:00pm	DISCLOSURES IN HAWAII RES	JOHN REILLY	HONOLULU	REILLY	55.00
12/01/96	05:00pm	CONTRACT SOLUTIONS	JOHN REILLY	HONOLULU	REILLY	55.00
12/01/96	08:30am	LAWS UPDATE/ETHICS 95-96	JOHN REILLY	HONOLULU	REILLY	55.00
12/02/96	06:00pm	INTRO TO BROKER MGMT	KAPIOLANI COMMUNITY COLLEGE	HONOLULU	THOMAS	50.00
12/03/96	01:00pm	DISCLOSURES IN HAWAII RES	JOHN REILLY	HONOLULU	REILLY	55.00
12/03/96	06:00pm	RESIDENTIAL LANDLORD-TENANT	KAPIOLANI COMMUNITY COLLEGE	HONOLULU	THOMAS	50.00
12/03/96	08:30am	LAWS UPDATE/ETHICS 95-96	KAPIOLANI COMMUNITY COLLEGE	HONOLULU	THOMAS	50.00
12/03/96	08:30am	LAWS UPDATE/ETHICS 95-96	JOHN REILLY	HONOLULU	REILLY	55.00
12/04/96	01:00pm	HI LANDLORD-TENANT CODE	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
12/04/96	05:30pm	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
12/04/96	06:00pm	LAWS UPDATE/ETHICS 95-96	KAPIOLANI COMMUNITY COLLEGE	HONOLULU	THOMAS	50.00
12/04/96	06:00pm	LAWS UPDATE/ETHICS 95-96	PENCE SCHOOL OF REAL ESTATE	HONOLULU	PENCE	52.00
12/04/96	08:30am	INTRO TO BROKER MGMT	KAPIOLANI COMMUNITY COLLEGE	HONOLULU	THOMAS	50.00
12/04/96	09:00am	FORECLOSURE & ROLE OF COM	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
12/05/96	06:00pm	LAWS UPDATE/ETHICS 95-96	ABE LEE SEMINARS	HONOLULU	LEE	45.00
12/07/96	01:00pm	HOT SPOTS IN RE CONTRACTS	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
12/07/96	01:00pm	ZONING-ISSUES,PROB, Q & A	ABE LEE SEMINARS	HONOLULU	LEE	45.00
12/07/96	01:30pm	DISCLOSURES IN HAWAII RES	PENCE SCHOOL OF REAL ESTATE	HONOLULU	PENCE	52.00
12/07/96	03:30pm	RESIDENTIAL PROPERTY MGMT	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
12/07/96	04:30pm	RESIDENTIAL PROPERTY MGMT	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
12/07/96	08:30am	WILLS, TRUSTS & REAL ESTATE	ABE LEE SEMINARS	HONOLULU	LEE	45.00
12/07/96	08:30am	RESIDENTIAL LANDLORD-TENA	KAPIOLANI COMMUNITY COLLEGE	HONOLULU	THOMAS	50.00
12/07/96	08:30am	LAWS UPDATE/ETHICS 95-96	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
12/07/96	09:00am	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
12/07/96	12:00pm	DISCLOSURES IN HAWAII RES	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
12/07/96	12:30pm	LAWS UPDATE/ETHICS 95-96	KAPIOLANI COMMUNITY COLLEGE	HONOLULU	THOMAS	50.00
12/08/96	01:00pm	LAWS UPDATE/ETHICS 95-96	JOHN REILLY	HONOLULU	REILLY	55.00
12/08/96	05:00pm	DISCLOSURES IN HAWAII RES	JOHN REILLY	HONOLULU	REILLY	55.00
12/08/96	08:30am	CONTRACT SOLUTIONS	JOHN REILLY	HONOLULU	REILLY	55.00
12/09/96	01:00pm	FINANCING RESIDENTIAL PRO	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
12/09/96	05:30pm	BASIC RE INVEST ALY 93-94	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
12/09/96	09:00am	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
12/11/96	01:00pm	DISCLOSURES IN HAWAII RES	JOHN REILLY	HONOLULU	REILLY	55.00
12/11/96	06:00pm	LAWS UPDATE/ETHICS 95-96	PENCE SCHOOL OF REAL ESTATE	HONOLULU	PENCE	52.00
12/11/96	08:30am	LAWS UPDATE/ETHICS 95-96	JOHN REILLY	HONOLULU	REILLY	55.00
12/12/96	01:00pm	ZONING DEV: LAWS & ISSUES	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	CHONG	55.00
12/12/96	05:30pm	FORECLOSURE & ROLE OF COM	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
12/12/96	06:00pm	DEVELOPING SMALL PROPERTIES	ABE LEE SEMINARS	HONOLULU	LEE	45.00
12/12/96	09:00am	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
12/13/96	06:00pm	CONTRACT SOLUTIONS	JOHN REILLY	HONOLULU	REILLY	55.00
12/14/96	01:00pm	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
12/14/96	01:00pm	DISCLOSURES IN HAWAII RES	JOHN REILLY	HONOLULU	REILLY	55.00
12/14/96	01:00pm	LAWS UPDATE/ETHICS 95-96	ABE LEE SEMINARS	HONOLULU	LEE	45.00
12/14/96	01:30pm	DISCLOSURES IN HAWAII RES	PENCE SCHOOL OF REAL ESTATE	HONOLULU	PENCE	52.00
12/14/96	03:30pm	RESIDENTIAL PROPERTY MGMT	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
12/14/96	04:30pm	FAIR HOUSING	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	GOODE, JR.	55.00
12/14/96	08:30am	CONDO DEVELOPMENT PROCESS	ABE LEE SEMINARS	HONOLULU	LEE	45.00
12/14/96	08:30am	DISCLOSURES IN HAWAII RES	KAPIOLANI COMMUNITY COLLEGE	HONOLULU	THOMAS	50.00
12/14/96	08:30am	LAWS UPDATE/ETHICS 95-96	JOHN REILLY	HONOLULU	REILLY	55.00
12/14/96	08:30am	LAWS UPDATE/ETHICS 95-96	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
12/14/96	09:00am	RESIDENTIAL PROPERTY MGMT	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
12/14/96	12:00pm	DISCLOSURES IN HAWAII RES	HAWAIIAN SCHOOL OF REAL ESTATE	HONOLULU	FOULGER	45.00
12/14/96	12:30pm	RESIDENTIAL LANDLORD-TENA	KAPIOLANI COMMUNITY COLLEGE	HONOLULU	THOMAS	50.00
12/16/96	06:00pm	LAWS UPDATE/ETHICS 95-96	KAPIOLANI COMMUNITY COLLEGE	HONOLULU	THOMAS	50.00
12/17/96	06:00pm	DISCLOSURES IN HAWAII RES	KAPIOLANI COMMUNITY COLLEGE	HONOLULU	THOMAS	50.00
12/18/96	01:00pm	HI LANDLORD-TENANT CODE	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
12/18/96	01:00pm	CONTRACT SOLUTIONS	JOHN REILLY	KAILUA	REILLY	55.00
12/18/96	05:00pm	LAWS UPDATE/ETHICS 95-96	JOHN REILLY	KAILUA	REILLY	55.00
12/18/96	05:30pm	HOMEOWNER'S TAX STRATEGIES	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
12/18/96	06:00pm	RESIDENTIAL LANDLORD-TENANT	KAPIOLANI COMMUNITY COLLEGE	HONOLULU	THOMAS	50.00
12/18/96	08:30am	DISCLOSURES IN HAWAII RES	JOHN REILLY	KAILUA	REILLY	55.00
12/18/96	09:00am	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
12/20/96	01:00pm	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
12/20/96	05:30pm	PITFALLS - DROA & ADDENDA	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	DUPLANTY	55.00
12/20/96	06:00pm	LAWS UPDATE/ETHICS 95-96	PENCE SCHOOL OF REAL ESTATE	HONOLULU	PENCE	52.00
12/20/96	09:00am	REAL ESTATE TAX SHELTERS	DUPLANTY SCHOOL OF REAL ESTATE	HONOLULU	FLORES, JR.	55.00
12/21/96	01:30pm	DISCLOSURES IN HAWAII RES	PENCE SCHOOL OF REAL ESTATE	HONOLULU	PENCE	52.00
12/22/96	01:00pm	DISCLOSURES IN HAWAII RES	JOHN REILLY	HONOLULU	REILLY	55.00
12/22/96	05:00pm	CONTRACT SOLUTIONS	JOHN REILLY	HONOLULU	REILLY	55.00
12/22/96	08:30am	LAWS UPDATE/ETHICS 95-96	JOHN REILLY	HONOLULU	REILLY	55.00
12/27/96	06:00pm	LAWS UPDATE/ETHICS 95-96	PENCE SCHOOL OF REAL ESTATE	HONOLULU	PENCE	52.00
12/28/96	01:30pm	DISCLOSURES IN HAWAII RES	PENCE SCHOOL OF REAL ESTATE	HONOLULU	PENCE	52.00
OTHER						
10/09/96	01:45pm	DISCLOSURES IN HAWAII RES	HAWAII ASSOCIATION OF REALTORS	LAS VEGAS	CHONG	
Interactive Computer		TAX FREE EXCHANGE	JOHN REILLY		REILLY	69.00
Interactive Computer		HOMEOWNER'S TAX BREAKS	JOHN REILLY		REILLY	69.00
Interactive Computer		CONSENSUAL DUAL AGENCY CC	JOHN REILLY		REILLY	69.00

DATE	TIME	SUBJECT	PROVIDER	CITY	INSTRUCTOR	FEE
KAUAI						
10/02/96	01:00pm	DISCLOSURES IN HAWAII RES	JOHN REILLY	LIHUE	REILLY	55.00
10/02/96	08:30am	LAWS UPDATE/ETHICS 95-96	JOHN REILLY	LIHUE	REILLY	55.00
10/03/96	08:30am	CONTRACT SOLUTIONS	JOHN REILLY	LIHUE	REILLY	55.00
10/11/96	04:30pm	HOMEOWNER'S TAX STRATEGIES	DUPLANTY SCHOOL OF REAL ESTATE	LIHUE	FLORES, JR.	55.00
10/12/96	01:00pm	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	LIHUE	DUPLANTY	55.00
10/12/96	09:00am	CONDOMINIUMS LAWS & ISSUES	DUPLANTY SCHOOL OF REAL ESTATE	LIHUE	DUPLANTY	55.00
11/22/96	04:30pm	HI LANDLORD-TENANT CODE	DUPLANTY SCHOOL OF REAL ESTATE	LIHUE	DUPLANTY	55.00
11/22/96	04:30pm	HOT SPOTS IN RE CONTRACTS	DUPLANTY SCHOOL OF REAL ESTATE	LIHUE	DUPLANTY	55.00
11/23/96	01:00pm	LAWS UPDATE/ETHICS 95-96	DUPLANTY SCHOOL OF REAL ESTATE	LIHUE	FLORES, JR.	55.00
11/23/96	09:00am	REAL ESTATE TAX SHELTERS	DUPLANTY SCHOOL OF REAL ESTATE	LIHUE	FLORES, JR.	55.00
KONA						
10/04/96	05:30pm	LAWS UPDATE/ETHICS 95-96	MAX SHERLEY REAL ESTATE CENTER	KAILUA-KONA	SHERLEY	45.00
10/05/96	01:30pm	DISCLOSURES IN HAWAII RES	MAX SHERLEY REAL ESTATE CENTER	KAILUA-KONA	SHERLEY	45.00
10/05/96	08:30am	INTRO TO BROKER MGMT	MAX SHERLEY REAL ESTATE CENTER	KAILUA-KONA	SHERLEY	45.00
10/16/96	01:00pm	DISCLOSURES IN HAWAII RES	JOHN REILLY	KEEAHOU	REILLY	55.00
10/16/96	08:30am	LAWS UPDATE/ETHICS 95-96	JOHN REILLY	KEEAHOU	REILLY	55.00
10/17/96	08:30am	CONTRACT SOLUTIONS	JOHN REILLY	KEEAHOU	REILLY	55.00
10/23/96	05:00pm	LAWS UPDATE/ETHICS 95-96	ABE LEE SEMINARS	KONA	LEE	41.00
10/24/96	05:00pm	CONDO DEVELOPMENT PROCESS	ABE LEE SEMINARS	KONA	LEE	41.00
10/25/96	05:00pm	WILLS, TRUSTS & REAL ESTATE	ABE LEE SEMINARS	KONA	LEE	41.00
12/04/96	01:00pm	LAWS UPDATE/ETHICS 95-96	JOHN REILLY	KEEAHOU	REILLY	55.00
12/04/96	08:30am	CONTRACT SOLUTIONS	JOHN REILLY	KEEAHOU	REILLY	55.00
12/05/96	08:30am	DISCLOSURES IN HAWAII RES	JOHN REILLY	KEEAHOU	REILLY	55.00
MAUI						
10/01/96	01:30pm	LAWS UPDATE/ETHICS 95-96	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00
10/02/96	01:30pm	INTRO TO BROKER MGMT	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00
10/02/96	08:30am	DISCLOSURES IN HAWAII RES	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00
10/11/96	05:30pm	LAWS UPDATE/ETHICS 95-96	MAX SHERLEY REAL ESTATE CENTER	LAHAINA	SHERLEY	45.00
10/12/96	01:30pm	DISCLOSURES IN HAWAII RES	MAX SHERLEY REAL ESTATE CENTER	LAHAINA	SHERLEY	45.00
10/12/96	05:00pm	LAWS UPDATE/ETHICS 95-96	MAUI BOARD OF REALTORS, INC.	WAILUKU	WALLS	45.00
10/12/96	08:30am	PITFALLS - DROA & ADDENDA	MAUI BOARD OF REALTORS, INC.	WAILUKU	CHONG	45.00
10/12/96	08:30am	INTRO TO BROKER MGMT	MAX SHERLEY REAL ESTATE CENTER	LAHAINA	SHERLEY	45.00
10/12/96	12:45pm	ALTERNATIVE DISPUTE RESO	MAUI BOARD OF REALTORS, INC.	WAILUKU	CHONG	45.00
10/15/96	05:00pm	HI LANDLORD-TENANT CODE	MAUI BOARD OF REALTORS, INC.	WAILUKU	FLORES, JR.	45.00
10/15/96	12:45pm	FINANCING RESIDENTIAL PRO	MAUI BOARD OF REALTORS, INC.	WAILUKU	FLORES, JR.	45.00
10/22/96	01:30pm	FAIR HOUSING	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00
10/23/96	01:30pm	DISCLOSURES IN HAWAII RES	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00
10/23/96	08:30am	LAWS UPDATE/ETHICS 95-96	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00
10/24/96	05:00pm	RESIDENTIAL PROPERTY MGMT	MAUI BOARD OF REALTORS, INC.	WAILUKU	STELLWAY	45.00
10/29/96	05:00pm	BASIC RE INVEST ALY 93-94	MAUI BOARD OF REALTORS, INC.	WAILUKU	MOORE	45.00
10/29/96	12:45pm	LAWS UPDATE/ETHICS 95-96	MAUI BOARD OF REALTORS, INC.	WAILUKU	MOORE	45.00
11/01/96	01:30pm	INTRO TO BROKER MGMT	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00
11/02/96	01:30pm	LAWS UPDATE/ETHICS 95-96	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00
11/02/96	08:30am	PITFALLS - DROA & ADDENDA	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00
11/15/96	01:30pm	LAWS UPDATE/ETHICS 95-96	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00
11/16/96	01:30pm	DISCLOSURES IN HAWAII RES	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00
11/16/96	08:30am	RESIDENTIAL PROPERTY MGMT	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00
11/19/96	01:30pm	LAWS UPDATE/ETHICS 95-96	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00
11/20/96	01:30pm	INTRO TO BROKER MGMT	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00
11/20/96	08:30am	FAIR HOUSING	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00
12/10/96	01:30pm	LAWS UPDATE/ETHICS 95-96	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00
12/11/96	08:30am	DISCLOSURES IN HAWAII RES	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00
12/12/96	01:30pm	PITFALLS - DROA & ADDENDA	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00
12/13/96	01:30pm	INTRO TO BROKER MGMT	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00
12/14/96	01:30pm	LAWS UPDATE/ETHICS 95-96	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00
12/14/96	08:30am	RESIDENTIAL PROPERTY MGMT	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00
12/20/96	01:30pm	LAWS UPDATE/ETHICS 95-96	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00
12/21/96	01:30pm	FAIR HOUSING	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00
12/21/96	08:30am	DISCLOSURES IN HAWAII RES	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00
12/27/96	01:30pm	LAWS UPDATE/ETHICS 95-96	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00
12/28/96	01:30pm	DISCLOSURES IN HAWAII RES	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00
12/28/96	08:30am	INTRO TO BROKER MGMT	MAX SHERLEY REAL ESTATE CENTER	KAHULUI	SHERLEY	45.00

Providers of Continuing Education

ABE LEE SEMINARS	988-8077	KAPIOLANI COMMUNITY COLLEGE	734-9211
DOWER SCHOOL OF REAL ESTATE	988-5445	LEEWARD COMMUNITY COLLEGE	455-0477
DUPLANTY SCHOOL OF REAL ESTATE	521-3044	MAUI BOARD OF REALTORS, INC.	242-6431
HAWAII ASSOCIATION OF REALTORS	737-4000	MAX SHERLEY REAL ESTATE CENTER	871-9714
HAWAIIAN SCHOOL OF REAL ESTATE	262-9983	PENCE SCHOOL OF REAL ESTATE	955-5850
HONOLULU BOARD OF REALTORS	732-3000	UH-SMALL BUSINESS MGMT. PROGRAM	956-7363
JOHN REILLY	523-5030	WAIKIKI REALTY REAL ESTATE SCHOOL	955-7717

Applications for Commission Ratification

Brokers

Accord Realty, John Holly dba
 Augustine Realty
 Cheryl Jean Kong
 Chow and Associates, Lulu Shen-Chow dba
 Cynthia Rubinstein Real Estate, Inc.
 Dean Realty, Dean W. Limric dba
 Fil-Am Real Estate, Jessie Alex Marcos-Gabbaut dba
 George C. Crandlemire
 Gina K. Heidler
 Glenn T. Honda
 Harry H. Dantsuka
 Hawaii Commercial Real Estate Services Inc.
 Horizon/Glen Outlet Centers Ltd. Partnership
 Ivan Wai Kin AuYoung
 Janet Realty, Inc.
 Jean Elizabeth Ganzer
 Jim Wagner
 Jimmy Flores
 JoAnn B. Jordan
 John Richard Dodds
 KBTR International Corporation
 KI Realty Corporation
 Lambert Realty, Deborah K. Lambert dba
 Laurence M. Moses
 Liberty Management Services, Hoselton & Associates, Inc. dba
 Linda S. Tengan
 Maria L. Conway
 Marian J. Nasir
 Maui Resort Rentals, Incorporated
 MFD 700 Bishop, Inc.
 Ohana Hawaii Research & Development Inc.
 RK Realty, Inc., Rod Kawamoto Realty, Inc. dba
 Shuko Realty, Shuko International Corporation dba
 Sita Lee Realty, Sita Marie Greeson dba
 South Maui Oceanfront Properties, Donald E. Swanson dba
 Sumi Property, Sumiko Daikoku Simmons dba
 Tropic Shores Realty, Inc.

Branch Offices

Heritage Properties, Inc. (10 Hoohui Road, Suite 108, Lahaina, Maui)
 Pahio Vacation Ownership, Inc. (1777 Ala Moana Boulevard, #243, Honolulu)
 Shell Development Corporation-Kona (101 North Kihei Road, 5 & 6, Kihei, Maui)
 The Prudential Locations, Inc. (320 Ward Avenue, Suite 201, Honolulu)
 The Prudential Locations, Inc. (98-199 Kamehameha Highway, #H-9, Aiea, Oahu)

Site Offices

Aikane Properties, Gerald P. Hokoana dba, the Cliffs at Kahakuloa, Kahakuloa, Maui
 Aloha Resorts International, Inc., Kahana Falls, Lahaina, Maui
 Castle & Cooke Homes Hawaii, Inc., Lalea at Hawaii Kai, Honolulu; Mililani Mauka, Unit 115, Mililani, Oahu; Mililani Mauka, Unit 116, Mililani, Oahu; Unit 111—Ku'ulako, Mililani, Oahu
 Coldwell Banker Aloha Properties, TNT Realty, Inc., dba, Wailani, Mountain View, Hawaii
 Coldwell Banker Day-Lum Properties, Day-Lum, Inc. dba, Lyman Gardens Senior Community, Hilo, Hawaii
 Coldwell Banker McCormack Real Estate, McCormack Real Estate, Inc. dba, Harbor Court, Honolulu
 Coldwell Banker Pacific Properties, CBPP, Ltd. dba, Waikiki Landmark, Honolulu; 1133 Waimanu, Honolulu; Harbor Court, Honolulu; Hawaiki Tower (Nauru Phase 2); Nauru Tower, Honolulu; Nuuanu Parkside, Honolulu; Seaside Suites, Honolulu; Windward Acres, Kaneohe.
 Consolidated Resorts, Inc., The Gardens at West Maui, Lahaina, Maui
 Cooke Land Company, Inc., Maunaloa Village, Maunaloa, Molokai
 ERA Maui Real Estate, Inc., Kua'u Bayview at Pa'ia, Paia, Maui
 Haseko Realty, Inc., The Courtyards at Punahou, Honolulu

Helen Price, Inc., One Kalakaua Senior Living
 Herbert K. Horita Realty, Inc., Ko Olina Fairways, Kapolei, Oahu; Royal Kuhia Phase I, Sites 6 and 7, Waipahu, Oahu; Royal Kunia—Kulana Knolls, Waipahu, Oahu
 June Muta Realty, June Ito dba, One Kalakaua Senior Living, Honolulu
 Kapalua Realty Co., Ltd., Plantation Estates, Kapalua, Maui
 Kohala Bay Properties, Ltd., Vista Waikoloa, Kamuela, Hawaii
 Lanai Company, Inc., Villas at Koele, Lanai City, Lanai
 Maryl Development, Inc., Sandalwood at Waimea, Kamuela, Hawaii
 McCormack Real Estate, Hawaiki Tower (Nauru Phase 2), Honolulu
 McCormack Real Estate, Hawaiki Tower, Honolulu
 Pahio Vacation Ownership, Inc., Hanalei Bay Resort Interval Ownership Program, Princeville, Kauai
 Savio Realty Ltd. Better Homes and Gardens, Ka Momi Nani Heights (Pacific Palisades Cluster), Pearl City, Oahu
 Schuler Realty/Maui, Inc., Iao Parkside, Wailuku, Maui; Southpointe at Waiakoa, Phases II and II, Kihei, Maui
 Schuler Realty/Oahu, Inc., Ma'ili Kai, Waianae, Oahu; Pualani by the Sea, Waianae, Oahu; The Classics at Waikele, Waipahu, Oahu; The Signatures at Waikele (parcel 18), Highland View at Waikele (parcel 10A), Royal Pines at Waikele (parcel 16), Waipahu, Oahu; Village on the Green, Phases IA and IB, Waipahu, Oahu; Westview at Makakilo Heights, Phases I and II, Kapolei, Oahu
 The Bay Club Ownership Resort, Inc., The Bay Club at Waikoloa Beach Resort, Kamuela, Hawaii
 The Prudential Locations, Hale Makalei, Aiea, Oahu; Kahului Ikena, Kahului, Maui
 Piilani Village, Kihei, Maui
 The Prudential West Hawaii Realty, Gibraltar Pacific Realty, Inc. dba, Vista Waikoloa, Kamuela, Hawaii
 Towne Realty Brokerage Services, Inc., Streamside at Launani Valley, Phases I and II; The Gardens at Launani Valley, Phases I, II and III; The Terraces at Launani Valley; 95-781 Wikao Street, Units 105 and 106; Mililani, Oahu
 Toyama Realty, Ltd., Waikoloa Village, Waikoloa, Hawaii
 Trinet, Inc., Hawaiian Princess, Makaha, Oahu

Trade Names

Bates Commercial Group, Robert L. Bates dba
 Eagle Realty, John A. Eagle dba
 Equity One Real Estate, Village West Realty, Inc. dba
 Hawaii Commercial, Hawaii Commercial Real Estate Services Inc. dba
 Island Sites, Glenn T. Honda dba
 Jim Wagner Realty, Jim Wagner dba
 Makahiki Properties, Makahiki Nui Management Corp. dba (fka Sunset Realty, Makahiki Nui Management Corp. dba
 Naalehu Realty, Lennart H.I. Husen dba
 Net Realty, Kenneth H. Flood dba

Condominium Managing Agent

City Properties, Inc.
 Commercial Properties of Maui Management, Inc.
 IPM, Inc.
 Maika'i & Associates, Inc.
 Mid-Pacific Property Management, Ltd.
 Nai'a Properties, Inc.

Condominium Hotel Operator

Big Island Management Services, Kathleen E. Oshiro dba Destination Resorts Hawaii, Inc. Hanorai, Inc.
 IMP, Inc.
 Nai'a Properties, Inc.
 Waikoloa Realty, Inc.

Change of Corporate Name

Ann Pacific Realty, Inc., fka Ann Pac Real Estate Corporation
 Associated Financial Profiles, Inc., fka Financial Profiles, Inc.
 Centurion Realty Corp., fka Centurion Realty & Management Corporation
 Coldwell Banker Pacific Properties, Ltd., fka CBPP, Ltd. dba Coldwell Banker Pacific Properties Maui Hawaiian Properties, Inc., fka Ka'aina Properties, Inc.

State of Hawaii
Real Estate Commission Bulletin
250 South King Street, Room 702
Honolulu, Hawaii 96813

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