

School Files

Hawaii Real Estate Commission

June 2007

<http://www.hawaii.gov/hirec>

What's in this Issue?

- Development of 2007 - 2008 Core Course
- roster@dcca.hawaii.gov
- Goodbye DROA-Hello Purchase Contract
- Amy Endo Joins REB
- Big Island Test Center Update
- Friendly Reminders
- DCCA Under New Leadership



PACIFIC REAL ESTATE INSTITUTE WILL DEVELOP 2007-2008 COMMISSION CORE COURSE

At its May 9, 2007 monthly meeting, the Commission's Education Review Committee (ERC) selected Pacific Real Estate Institute to develop the 2007-2008 Commission's mandatory core course. Pacific Real Estate Institute is partnering with ProSchools, Inc., the previous developer of the Commission's past two core courses.

As announced earlier, the 2007-2008 core course will be developed in two parts of two hours each. Part A will include the topic of "agency-consumer broker relationships" and the 2007 legislative update and made available summer 2007. Part B will include the topic of "disclosure" and the 2008 legislative update. Both Parts A and B will be available in 2008, the renewal year for the current licensing biennium.

Because the 2006 legislative update was completed very late, (it was emailed to all CE providers in January 2007), the 2006 legislative update will be incorporated into the 2007-2008 core course.

There will be train-the-trainer sessions for qualified continuing education providers and instructors who are interested in offering and teaching the core course. The core course will continue to be offered in both a live classroom and online format.

ROSTER@dcca.hawaii.gov

For your convenience, please make use of roster@dcca.hawaii.gov for continuing education and prelicense education questions, changes, updates, submission of completed course rosters, and concerns or ideas to improve the Commission's education programs.

GOODBYE DROA - HELLO PURCHASE CONTRACT

The Hawaii Association of REALTORS' Standard Forms Committee released its latest revisions to what was once referred to as the DROA, the Deposit, Receipt, Offer and Acceptance form. The new title for this document is now "Purchase Contract". The numbering of key paragraphs in the new Purchase Contract will remain the same as in the former DROA. The change to the new name was prompted by the confusion created in the eyes and minds of customers and clients, and people outside Hawaii.

Later this year, the Commission will be meeting with Promissor, the Commission's test administrator, for its test development sessions. The change from DROA to Purchase Contract will be integrated into all relevant test questions. As it is with all "new" questions developed for the salesperson's and broker's license exams, each question is "pre-tested" for as long as necessary to accumulate the appropriate statistics to evaluate the efficacy of the question.



AMY ENDO JOINS REB

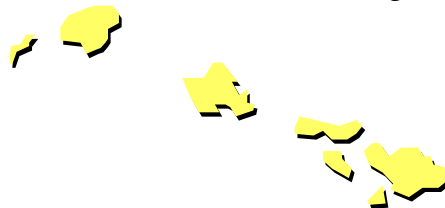
Amy Endo is the new Real Estate Specialist with the Real Estate Branch, replacing Lorene Kimura, who left REB to be a "stay-at-home-Mom"! Amy brings with her years of experience in the escrow industry and the mortgage industry.

Amy joined REB on Monday, June 18th, and looks forward to meeting the real estate education community, truly a unique group of individuals who make work at the Real Estate Branch always interesting and never dull!



NEW TEST CENTER ON BIG ISLAND STILL UNDER NEGOTIATION

The October, 2006 earthquake in Kona damaged the Promissor test center and the center was subsequently closed. The Hilo test center then expanded to handle any candidates turned away from the Kona test center. On June 6, 2007, the Hilo test center was closed due to new State regulations. A new contract has still not been signed between Promissor and a test site in Kamuela. Promissor hopes to have the new contract signed shortly.



MORE FRIENDLY REMINDERS . . .

From the Desk of Toa (your very friendly Education Clerk at the Real Estate Branch) . . .



- Social Security Numbers are no longer required on School Completion Certificates.
 - Please indicate whether your student is receiving a SALESPERSON or BROKER School Completion Certificate. There have been numerous instances recently where this information was not included on the School Completion Certificate.
 - Please use the Course Schedule form when submitting your course schedules for the biennium.
- Effective **January 2007**, the salesperson and broker prelicense courses must be offered separately. The salesperson prelicense course is 60 hours and the broker prelicense course is 80 hours. When scheduling one week prelicense courses, the number of **INSTRUCTION hours** must be, at minimum, 60 and 80 hours for the salesperson and broker prelicense courses, respectively.
 - The Commission's 2005-2006 core course is no longer available effective May 31, 2007. In lieu of the 2005-2006 core course, licensees reactivating their license must satisfy the continuing education requirement of the prior biennium, and must take four (4) continuing education elective courses. The course completion certificates must be aqua in color (the color of the 2005-2006 course completion certificates) and when submitting your roster, certificate numbers must be preceded by "99".

DCCA UNDER NEW LEADERSHIP

Larry Reifurth, former Deputy Director, Department of Commerce and Consumer Affairs (DCCA), is the new Director of DCCA effective May 1, 2007. He served as Deputy Director since January 2003. With Mark Recktenwald's appointment to the Intermediate Court of Appeals, Reifurth was appointed by Governor Lingle and confirmed by the Senate to serve as Director of the department. As Director, he manages the 375-person department responsible for administrative hearings, business registration, consumer advocacy, consumer protection professional and vocational licensing, regulated industries complaints, and regulation of the cable television, financial services, insurance and securities industries. As Deputy Director, he was specifically responsible for overseeing the department's fiscal, budget, personnel and administrative services functions, and was primarily responsible for coordinating and implementing the department's legislative efforts.

Prior to his appointment as deputy director, Reifurth practiced law for approximately eight years with the law firm of Oshima Chun Fong & Chung. Reifurth also served as Hawai'i State Insurance Commissioner within the DCCA in 1994, and was a deputy attorney general from 1989-1994. From 1989-1992, Reifurth represented the DCCA's Division of Consumer Advocacy before the Hawai'i Public Utilities Commission and various other regulatory bodies.

Reifurth moved to Hawai'i from California, where he had worked as a lawyer from 1983-1989. He received his Juris Doctor degree from Northwestern University School of Law in 1983, and his B.S. degree from Marquette University in 1979.



SCHOOL FILES
 Published by the
 Hawaii Real Estate Commission
 335 Merchant Street, Room 333
 Honolulu, Hawaii 96813
 (808) 586-2643

State of Hawaii
 Real Estate Commission
SCHOOL FILES

©Copyright Hawaii Real Estate Commission 2007. All rights reserved. Funded by the Real Estate Education Fund and provided as an educational service to Hawaii real estate educators. This publication is designed to provide general information on the subject matter covered and is not a substitute for professional services to address specific situations. If legal advice or other expert assistance is required,

Commissioners:

Trudy I. Nishihara, Chair
 Real Estate Commission

Stanley M. Kuriyama, Vice Chair
 Real Estate Commission

Louis E. Abrams, Chair
 Laws and Rules Review Committee

Annette Aiona, Vice Chair
 Education Review Committee

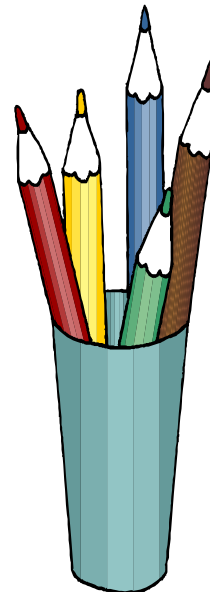
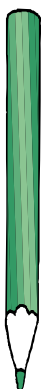
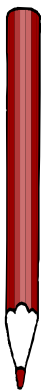
Carol Mae A. Ball, Chair
 Education Review Committee

William Stanley Chee, Chair
 Condominium Review Committee

Frances T. Gendrano, Member

Michele Sunahara Loudermilk, Vice Chair
 Laws and Rules Review Committee

Mark Suiso, Vice Chair
 Condominium Review Committee



This material can be made available for individuals with special needs. Please call the Senior Real Estate Specialist at 586-2643 to submit your request.

