STATE OF HAWAII DEPARTMENT OF LAND AND NATURAL RESOURCES Land Division Honolulu, Hawaii 96813

December 11, 2015

Board of Land and Natural Resources State of Hawaii Honolulu, Hawaii Ref. No.: GLS-3604

Hawaii

D-5

Approve a 10-Year Term Extension of General Lease No. S-3604, Roger Antonio, dba Antonio's Repair Shop, Lessee, Pursuant to Act 207, Session Laws of Hawaii 2011; Lot 46, Kanoelehua Industrial Lots, Waiakea, South Hilo, Hawaii, Tax Map Key: (3) 2-2-049:002.

APPLICANT AND REQUEST:

Roger Antonio, lessee, a sole proprietor.

Proposed improvements to the leasehold property will be financed by the lessee pursuant to Act 207, Session Laws of Hawaii 2011 and Section 171-36, Hawaii Revised Statutes in an amount of approximately \$35,000.00.

In order for the Lessee to fully amortize its expenditure, Lessee is requesting an extension of General Lease No. S-3604 of 10 years, commencing on January 16, 2016 and expiring on January 15, 2026 for an aggregate term of 65 years (initial 55 year term plus the 10 year extension).

LEGAL REFERENCE:

Sections 171-36, Hawaii Revised Statutes, as amended. Act 207, Session Laws of Hawaii 2011

LOCATION:

Portion of Government lands of Kanoelehua Industrial Lots situated at Waiakea, South Hilo, Hawaii, identified by Tax Map Key: (3) 2-2-049:002, as shown on the attached map labeled Exhibit A.

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AREA:

11,251 square feet, more or less.

TRUST LAND STATUS:

Section 5(b) lands of the Hawaii Admission Act DHHL 30% entitlement lands pursuant to the Hawaii State Constitution: NO

CHARACTER OF USE:

Body-Fender repair purposes.

TERM OF LEASE:

Original term of 55 years, commencing on January 16, 1961 and expiring on January 15, 2016.

Request for an extension of 10 years commencing on January 16, 2016 and expiring on January 15, 2026.

ANNUAL RENTAL:

Current rent is \$12,840.00, due in semi-annual installments of \$6,420.00 on January 16th and July 16th of each year.

RENTAL REOPENINGS:

Rental reopenings in the original term were at the end of the 20th, 30th, 40th and 50th years of the term. The last rental reopening occurred on January 16, 2011, therefore, staff is recommending the rent for the extended term be determined by an appraisal that will determine the rent for the extension period of January 16, 2016 through January 15, 2026.

PROPOSED IMPROVEMENTS:

The lessee proposes to perform roof repairs/replacement, paint exterior surfaces of building, replace perimeter fencing and upgrade entire electrical system. The cost of the improvements is estimated to be \$35,000.00

DCCA VERIFICATION:

Place of business registration confirmed:	YES X	NO
Registered business name confirmed:	YES X	NO
Good standing confirmed:	YES X	NO

APPLICANT REQUIREMENTS:

Applicant shall be required to:

1. Complete approximately \$35,000.00 of proposed improvements to the lease premises by July 1, 2016, and provide the Hawaii District Land Office with copies of receipts for the improvements made prior to August 31, 2016.

BACKGROUND:

General Lease No. S-3604 (GL S-3604) was initially issued to Walter Kiyoshi Hamai dba W.K. Hamai Repair Shop pursuant to Act 4, First Special Session Laws of Hawaii 1960, which provided for the direct issuance of leases, for other than residential or agricultural purposes, to natural disaster victims who were affected by the 1960 tsunami that struck Hilo and other areas of the State. The lease was for a term of 55 years commencing on January 16, 1961 and expiring January 15, 2016.

In January 1982, Mr. Hamai subleased a portion of the premises to Roger Antonio dba Antonio's Repair Shop, as allowed in Paragraph 22, Page 8 of the lease.

By way of lease amendment dated March 3, 1983 and approved by the Board at its meeting of August 27, 1982, GL S-3604 was amended to postpone the 1st scheduled renegotiation of rent until the 21st year due to adverse economic climate.

At its meeting of January 22, 1993, agenda item F-1-a, the Board consented to the assignment of GL S-3604 from Walter Kiyoshi Hamai dba W.K. Hamai Repair Shop to Roger Antonio dba Antonio's Repair Shop.

The current 55-year lease is set to expire on January 15, 2016 and the lessee is requesting a 10 year extension pursuant to Act 207, Session Laws of Hawaii 2011^{1} to amortize the cost of planned improvements to the property at a cost in excess of \$35,000.00.

On November 13, 2015, Robert Bloom, lessee consultant, tendered his report regarding the economic life and value of the proposed improvements to the leasehold premises. The report stated the estimated economic life of the improvements is 20 to 25 years. The \$35,000 estimated cost of refurbishment translates into an increase in improvement value of \$3.11 per square foot (\$35,000/11,250sf.).

EXTENSION REMARKS:

The subject parcel is located in an area served by aging and/or substandard infrastructure. The area also includes numerous other DLNR parcels currently encumbered by long term leases that are also scheduled to expire between 2016 and 2026 (refer to Exhibit B).

¹ Act 207, Session Laws of Hawaii 2011 amends Section 171-36(b) of the Hawaii Revised Statutes by allowing the Lessee to: Extend or modify the fixed rental period of the lease: provided that the aggregate of the initial term and any extension granted shall not exceed <u>sixty-five</u> years.

Most of the DLNR leases in this area were established pursuant to Act 4, First Special Session of 1960 and Act 32, Sessions Laws of Hawaii 1962 resulting from the destruction of the Hilo bay front caused by the 1960 tsunami. Businesses that were severely impacted by the tsunami were given the opportunity to relocate to the newly created industrial area of Kanoelehua. These acts provided the Lessees with an option to purchase the land within two years. Several businesses exercised this option creating an industrial area of mixed DLNR leases and fee simple properties.

The East Hawaii economic region is unique in that a majority of the available land suitable for commercial and/or industrial use is under the management of either the Department of Land and Natural Resources (DLNR) or the Department of Hawaiian Home Lands (DHHL). As one of the largest stake holders of commercial/industrial land in East Hawaii, DLNR recognizes the need for a comprehensive analysis of land use in the area in order to develop an economic strategy that will encourage new enterprises in addition to supporting the established businesses.

With this concept in mind, DLNR-Land Division retained the services of the consulting firm, Munekiyo & Hiraga, Inc., for the purpose of providing a feasibility study and land use planning analysis for the KIA.

Key elements of the study/analysis will be to:

- Determine the market demand for the KIA properties, particularly the demand for industrial-commercial use or some other use for long-term leasing (30 years or more).
- Determine whether some properties should be consolidated and reconfigured to maximize the utility of the land in view of the results from the above findings.
- Assess the feasibility and desirability of placing management of the leasehold properties under a master lease from the State for industrial, commercial or other uses permitted by the applicable zoning.

The studies and public comments thereon will be used to assist DLNR and the Board in formulating a use strategy for the future of the KIA and create an economic region that will benefit both the public and private sectors. However, good planning does not happen overnight; Departmental reviews, revisions and approvals may extend the timeframe for a well-conceived final plan. Many of the key elements aforementioned require lengthy administrative processes which could take several years to accomplish.

The Lessee is in compliance with the terms and conditions of the lease. The Lessee is current with rent, insurance and performance bond. A recent inspection showed good maintenance of the property and existing structures.

Staff is recommending that the rent payable for the 10-year extension period commencing January 16, 2016 be determined by appraisal.

No agency comments were solicited on the request because it involves the extension of an existing lease rather than a new disposition. BLNR – Approve 10-year Lease Extension For GL S-3604; TMK (3)2-2-049:002.

RECOMMENDATION:

That the Board, subject to the Applicant fulfilling the Applicant requirements listed above:

- 1. Authorize the extension of General Lease No. S-3604 to Roger Antonio dba Antonio's Repair Shop under the terms and conditions cited above, which are by this reference incorporated herein and further subject to the following:
 - A. The standard terms and conditions of the most current lease extension form, as may be amended from time to time;
 - B. Roger Antonio dba Antonio's Repair Shop shall complete the proposed improvements as described above by July 1, 2016 and submit to the Hawaii District Land Office copies of receipts verifying payment for the improvements by August 31, 2016, or be subject to cancellation.
 - C. Review and approval by the Department of the Attorney General; and
 - D. Such other conditions as may be prescribed by the Chairperson which are in the best interests of the State.

Respectfully Submitted,

Candace Martin Land Agent

APPROVED FOR SUBMITTAL:

Nuzanne D. Case, Chairperson

EXHIBIT A

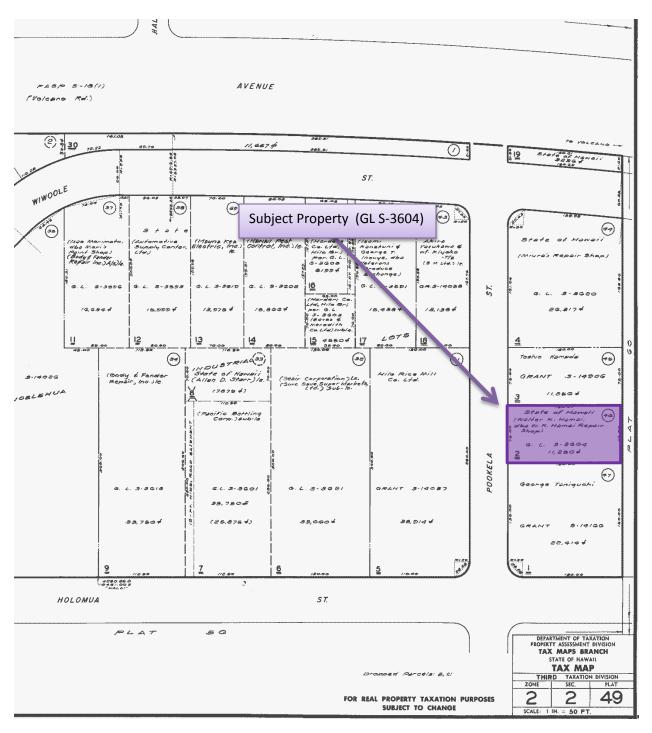


EXHIBIT B

