#### Automating Return Selection (Desk Audit, Field Audit, and IRS Data)



# Utah's Discovery Program

GenTax State

Member Streamlined Sales Tax

- Start with "Federal Adjusted Gross Income"
- 50 Total Income/Corporate Credits

• 74 Sales/Use Tax Exemptions

# Income Tax Discovery

 Discovery consists of three Managers, the data Warehouse Manager, the Discovery Manager and the Leads Manager



#### Warehouse Manager

#### The Warehouse Manager is the location where all of your data stores are housed



### **Discovery Manager**

 Discoveries are created based on user defined rules which are applied against data that can come from an array of possible sources, including GenTax<sup>®</sup> and external state and governmental agencies.

# State Only Line Items

Identify Residency Issues
 Compliance audits – Coverage
 Compliance issues – Tax Protestors
 Non Filing Audits

### Leads Manager

 Leads are accounts that have been selected for audit or other action
 Possible Actions

- Assign for audit
- Send correspondence

#### Leads Manager - Scoring Rules

 Scoring rules are used to prioritize audit leads
 High scores can be given for multiple hits in data stores
 High scores can be given due to the likelihood that an error exists

# Auto CP2000 Audits

Fiscal Year ended June 2013 – Auto CP2000 audits	assessed	Number of audits
results	1,503,957	3,725

# How Utah Began the Process

Formed a team of auditors who were charged with:

- Reviewing Legacy Edits
- > Writing new Discoveries
- > Reviewing, editing, maintaining of scoring rules
- Writing system job aides, training manuals
- Providing desk side support
- > Writing service requests
- Testing of system corrections and fixes

#### Preparation

- > Auditors were trained in Discovery processes and scoring rules
- > Auditors worked with managers to provide base scores and to set priority of audits to be worked
- > They tested the system in all areas and became system experts

# Utah Sales an Use Tax

#### Discovery Principles

- Protect revenue base
- Equitably administer audit selection function
- Make tax evasion harder
- Quantify results

# Sales Tax Discovery

#### Start with general data pull



### Filters

#### Each population is filtered to remove

- Closed accounts
- Accounts recently audited
- Accounts currently under audit



#### Some Criteria for Scoring Accounts

- New accounts/late filers/years licensed
   Gross sales
- Employee count/withholding amount
- Industry type
- Tax decrease
- Exempt sales fluctuations
- Goods consumed
- Line 6 adjustments
- Refunds

### Lead Rules

Query data against scoring criteria
Assign points to accounts
Pool accounts by work area
Action accounts with highest points to leads manager

# Make Tax Evasion Harder

 Leads manager allows manual leads from traditional sources to be added

- Informants
- Auditors
- Media

# Reports

