

GENERAL EXCISE AND USE TAX COLLECTIONS - FISCAL YEAR ENDING JUNE 30, 2000

| | OAHU DISTRICT | MAUI DISTRICT | HAWAII DISTRICT | KAUAI DISTRICT | TOTAL - YEAR ENDING | | INCREASE OR DECREASE |
|------------------------------|------------------|------------------|--------------------|-------------------|---------------------|---------------|-------------------------|
| | | | | | 6/30/00 | 6/30/99 | |
| Retailing | 566,268,068 | 50,463,745 | 39,358,312 | 18,420,628 | 674,510,753 | 634,108,670 | 40,402,083 |
| Services | 189,556,648 | 16,883,106 | 20,873,833 | 5,560,603 | 232,874,190 | 225,374,965 | 7,499,225 |
| Contracting | 102,667,769 | 11,354,927 | 12,886,215 | 3,846,741 | 130,755,652 | 120,866,319 | 9,889,333 |
| Theater, Amuse., Radio, etc. | 8,328,802 | 658,066 | 223,351 | 151,597 | 9,361,816 | 9,086,959 | 274,857 |
| Interest | 7,764,843 | 480,126 | 605,986 | 150,598 | 9,001,553 | 8,988,602 | 12,951 |
| Commissions | 23,299,853 | 3,871,532 | 2,482,728 | 1,255,205 | 30,909,318 | 27,145,073 | 3,764,245 |
| Hotel Rentals | 70,902,611 | 14,311,674 | 4,985,710 | 2,471,525 | 92,671,520 | 84,500,710 | 8,170,810 |
| All Other Rentals | 128,699,888 | 11,219,524 | 8,174,492 | 3,549,350 | 151,643,254 | 148,800,340 | 2,842,914 |
| Use (4%) | 18,800,547 | 1,659,129 | 1,159,793 | 534,154 | 22,153,623 | 18,268,085 | 3,885,538 |
| All Others (4%) | 44,277,494 | 5,177,881 | 2,659,432 | 1,798,134 | 53,912,941 | 49,489,923 | 4,423,018 |
| SUB-TOTAL | 1,160,566,523 | 116,079,710 | 93,409,852 | 37,738,535 | 1,407,794,620 | 1,326,629,646 | 81,164,974 |
| Insurance Solicitors | 1,273,029 | 47,173 | 45,901 | 95,331 | 1,461,434 | 948,261 | 513,173 |
| Sugar Processing | 1,553 | 296 | 2,908 | 124,771 | 129,528 | 8,485 | 121,043 |
| Pineapple Canning | 6,428 | 12,696 | 552 | 0 | 19,676 | 30,173 | (10,497) |
| Producing | 1,745,217 | 139,912 | 482,757 | 70,924 | 2,438,810 | 2,430,611 | 8,199 |
| Manufacturing | 2,688,640 | 118,820 | 82,139 | 27,361 | 2,916,960 | 2,786,216 | 130,744 |
| Wholesaling | 38,017,065 | 1,726,230 | 2,099,497 | 691,600 | 42,534,392 | 39,356,241 | 3,178,151 |
| Services (Intermediary) | 1,198,973 | 165,532 | 89,352 | 27,311 | 1,481,168 | 1,671,517 | (190,349) |
| Use (1/2%) | 21,696,624 | 974,176 | 859,176 | 337,901 | 23,867,877 | 20,559,808 | 3,308,069 |
| SUB-TOTAL | 66,627,529 | 3,184,835 | 3,662,282 | 1,375,199 | 74,849,845 | 67,791,312 | 7,058,533 |
| ALLOCATED COLLECTIONS | 1,227,194,052 | 119,264,545 | 97,072,134 | 39,113,734 | 1,482,644,465 | 1,394,420,958 | 88,223,507 |
| UNALLOCATED NET COLLECTIONS | 36,002,773 | 10,075,313 | 6,045,851 | 1,507,772 | 53,631,709 | 52,857,329 | 774,380 |
| GRAND TOTAL | 1,263,196,825 | 129,339,858 | 103,117,985 | 40,621,506 | 1,536,276,174 | 1,447,278,287 | 88,997,887 |

GENERAL EXCISE AND USE TAX BASE - FISCAL YEAR ENDING JUNE 30, 2000

| | OAHU DISTRICT | MAUI DISTRICT | HAWAII DISTRICT | KAUAI DISTRICT | TOTAL - YEAR ENDING | | INCREASE OR DECREASE |
|------------------------------|------------------|------------------|--------------------|-------------------|---------------------|----------------|-------------------------|
| | | | | | 6/30/00 | 6/30/99 | |
| Retailing | 14,156,701,700 | 1,261,593,625 | 983,957,800 | 460,515,700 | 16,862,768,825 | 15,852,716,750 | 1,010,052,075 |
| Services | 4,738,916,200 | 422,077,650 | 521,845,825 | 139,015,075 | 5,821,854,750 | 5,634,374,125 | 187,480,625 |
| Contracting | 2,566,694,225 | 283,873,175 | 322,155,375 | 96,168,525 | 3,268,891,300 | 3,021,657,975 | 247,233,325 |
| Theater, Amuse., Radio, etc. | 208,220,050 | 16,451,650 | 5,583,775 | 3,789,925 | 234,045,400 | 227,173,975 | 6,871,425 |
| Interest | 194,121,075 | 12,003,150 | 15,149,650 | 3,764,950 | 225,038,825 | 224,715,050 | 323,775 |
| Commissions | 582,496,325 | 96,788,300 | 62,068,200 | 31,380,125 | 772,732,950 | 678,626,825 | 94,106,125 |
| Hotel Rentals | 1,772,565,275 | 357,791,850 | 124,642,750 | 61,788,125 | 2,316,788,000 | 2,112,517,750 | 204,270,250 |
| All Other Rentals | 3,217,497,200 | 280,488,100 | 204,362,300 | 88,733,750 | 3,791,081,350 | 3,720,008,500 | 71,072,850 |
| Use (4%) | 470,013,675 | 41,478,225 | 28,994,825 | 13,353,850 | 553,840,575 | 456,702,125 | 97,138,450 |
| All Others (4%) | 1,106,937,350 | 129,447,025 | 66,485,800 | 44,953,350 | 1,347,823,525 | 1,237,248,075 | 110,575,450 |
| SUB-TOTAL | 29,014,163,075 | 2,901,992,750 | 2,335,246,300 | 943,463,375 | 35,194,865,500 | 33,165,741,150 | 2,029,124,350 |
| Insurance Solicitors | 848,686,000 | 31,448,667 | 30,600,668 | 63,554,000 | 974,289,335 | 632,173,998 | 342,115,337 |
| Sugar Processing | 310,600 | 59,200 | 581,600 | 24,954,200 | 25,905,600 | 1,697,000 | 24,208,600 |
| Pineapple Canning | 1,285,600 | 2,539,200 | 110,400 | 0 | 3,935,200 | 6,035,000 | (2,099,800) |
| Producing | 349,043,400 | 27,982,400 | 96,551,400 | 14,184,800 | 487,762,000 | 486,121,800 | 1,640,200 |
| Manufacturing | 537,728,000 | 23,764,000 | 16,427,800 | 5,472,200 | 583,392,000 | 557,243,200 | 26,148,800 |
| Wholesaling | 7,603,413,000 | 345,246,000 | 419,899,400 | 138,320,000 | 8,506,878,400 | 7,871,248,200 | 635,630,200 |
| Services (Intermediary) | 239,794,600 | 33,106,400 | 17,870,400 | 5,462,200 | 296,233,600 | 334,303,400 | (38,069,800) |
| Use (1/2%) | 4,339,324,800 | 194,835,200 | 171,835,200 | 67,580,200 | 4,773,575,400 | 4,111,961,600 | 661,613,800 |
| SUB-TOTAL | 13,919,586,000 | 658,981,067 | 753,876,868 | 319,527,600 | 15,651,971,535 | 14,000,784,198 | 1,651,187,337 |
| GRAND TOTAL | 42,933,749,075 | 3,560,973,817 | 3,089,123,168 | 1,262,990,975 | 50,846,837,035 | 47,166,525,348 | 3,680,311,687 |

NOTES: 1. This report is on cash basis accounting and may be distorted on a monthly basis, primarily due to cutoffs and out-of-period adjustments.
2. This report reflects the tax bases for only allocated collections. The base for the unallocated net collections cannot be determined due to differing tax rates which may be applicable.