

Office of the Auditor  
465 S. King Street  
Rm. 500  
Honolulu, HI 96813  
Ph. (808) 587-0800

Jan K. Yamane  
Acting State Auditor  
State of Hawai'i

## Constitutional Mandate

The Office of the Auditor, pursuant to Article VII, Section 10 of the Hawai'i State Constitution, is required to conduct post-audits of the transactions, accounts, program and performance of departments, offices and agencies of the State and its political subdivisions, and to certify to the accuracy of all financial statements issued by the respective accounting officers.

# Special-Purpose Financial Audit of the Hawai'i Convention Center

**Financial Statements, 18-Month Period Ended December 31, 2013**

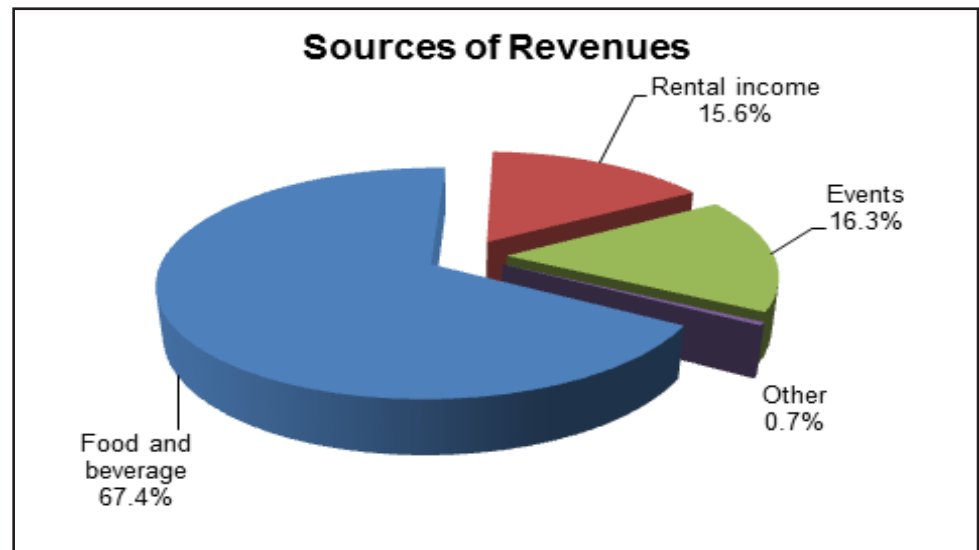
*The primary purpose of the special-purpose audit was to form an opinion on the fairness of the presentation of the financial statements for the Hawai'i Convention Center, as of and for the 18-month period ended December 31, 2013. The special-purpose financial statements have been prepared pursuant to the provisions of the management agreement between the Hawai'i Tourism Authority and SMG, a private company contracted to operate the center. The audit was conducted by KPMG, LLP.*

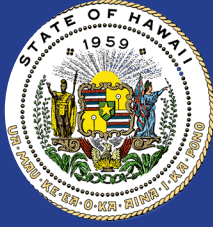
## About the Center

The Hawai'i Convention Center, which opened to the general public in June 1998, is used for a variety of events, including conventions and trade shows, public shows, and spectator events. The center offers approximately 350,000 square feet of rentable space, including 51 meeting rooms. Effective July 1, 2000, the Hawai'i Tourism Authority is responsible for the operation, management, and maintenance of the Center. The Hawai'i Convention Center is reported as a special revenue fund of the Hawai'i Tourism Authority.

## Financial Highlights

For the 18-month period ended December 31, 2013, the Hawai'i Convention Center reported total operating revenues of approximately \$14.1 million and total operating expenses of approximately \$24.1 million, which resulted in an operating loss of \$10 million. Revenues consisted primarily of \$9.5 million from food and beverage, \$2.3 million from events, \$2.2 million from rental income, and \$100,000 from other operating revenues. The Hawai'i Convention Center also received \$7.4 million in net contributions from the Hawai'i Tourism Authority.





Office of the Auditor  
465 S. King Street  
Rm. 500  
Honolulu, HI 96813  
Ph. (808) 587-0800

Jan K. Yamane  
Acting State Auditor  
State of Hawai'i

## Auditors' Opinion

Financial Statements: **Unmodified opinion** +

## Issues of Concern

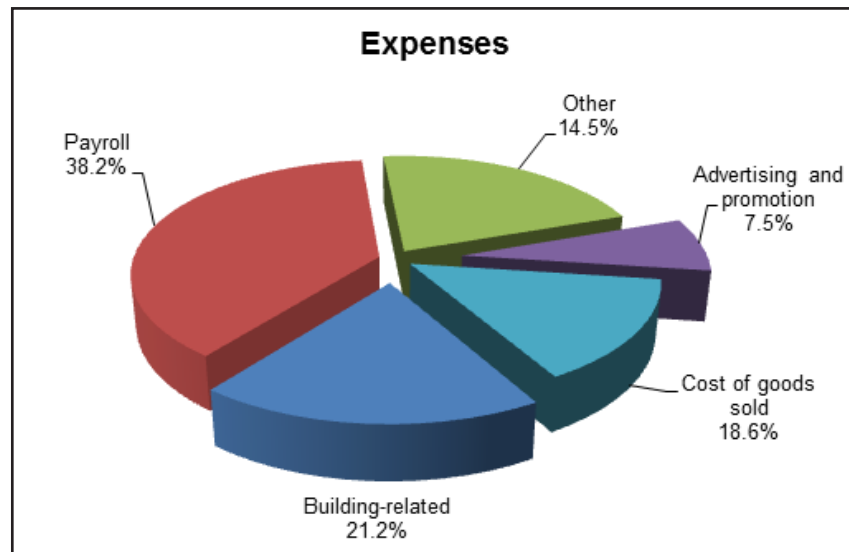
**Material Weaknesses**

0

**Significant Deficiencies**

0

Expenses consisted of \$9.2 million for payroll, \$5.1 million for building-related expenses, \$4.5 million for cost of goods sold, \$1.8 million for advertising and promotion, and \$3.5 million for other costs.



At December 31, 2013, the center's total assets exceeded total liabilities, resulting in net assets of \$11 million, of which \$10.6 million is restricted. Total assets of approximately \$12.4 million included cash of \$11.5 million, amounts due from the Hawai'i Tourism Authority of \$400,000, accounts receivable of \$200,000, inventories of \$100,000, and other assets of \$200,000. Total liabilities of approximately \$1.4 million included accounts payable of \$900,000, advance deposits of \$400,000, and other liabilities of \$100,000.

Property, building, furniture, and equipment used in the Hawai'i Convention Center operations, and related depreciation expense, as well as debt used to finance such capital assets and the related interest expense, are not reflected in the center's special-purpose financial statements. Those assets, liabilities, and related expenses are reflected on the financial statements of the Hawai'i Tourism Authority.

## Auditors' Opinion

The Hawai'i Convention Center received an unmodified opinion that the financial statements were presented fairly, in all material respects, in accordance with the management agreement between the Hawai'i Tourism Authority and SMG, which is a basis of accounting other than U.S. generally accepted accounting principles.

## Findings

There were no reported deficiencies in internal control over financial reporting that were considered to be material weaknesses and no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

For the complete report and financial statements, visit our website at:  
[http://files.hawaii.gov/auditor/Reports/2014\\_Audit/ConventionCenter2014.pdf](http://files.hawaii.gov/auditor/Reports/2014_Audit/ConventionCenter2014.pdf)