REPORT TO THE THIRTY-SECOND LEGISLATURE STATE OF HAWAII 2024 REGULAR SESSION

REGARDING ESTIMATED MOTION PICTURE, DIGITAL MEDIA AND FILM PRODUCTION INCOME TAX CREDIT FOR CALENDAR YEAR 2023

PREPARED BY THE HAWAII FILM OFFICE, CREATIVE INDUSTRIES DIVISION DEPARTMENT OF BUSINESS, CONOMIC DEVELOPMENT AND TOURISM

IN RESPONSE TO
Act 217, SLH 2022
PREPARED DECEMBER 2023

REPORT REGARDING THE ECONOMIC IMPACT OF

THE ESTIMATED PRODUCTION TAX CREDIT PURSUANT TO SECTION 235-17(i) (4)

A. INTRODUCTION:

Act 275, SLH 2019, Section 2, increased the tax credit cap from \$35M to \$50M. In order to expand opportunities for jobs and careers, increase studio capacity and facilities, the \$50 million cap should consider being increased.

Act 217, SLH 2022, made a number of changes to the tax credit:

- 1. Added a new definition of "loan-out company;"
- 2. Increased the tax credit amount to 22% for counties with a population over 700,000;
- 3. Increased the tax credit amount to 27% for counties with a population of 700,000 or less;
- 4. Decreased the qualified production costs to \$100,000 from \$200,000;
- 5. Requires that filers be compliant with Title 14, including tax return filing and payments;
- 6. Requires that filers be responsive to the Department of Taxations (DoTax) requests for additional information and gave a response time of 90 days from when the inquiry or request was made by the DoTax;
- 7. Removed the requirement that a written, sworn statement verification be provided by a qualified, certified public accountant to the Department of Business, Economic Development and Tourism (DBEDT);
- 8. Requiring that DBEDT send certification letters within seven months of the receipt of the Hawaii Production Report;
- 9. Including a fee that DBEDT may collect from filers, which is equal to .02 percent of the tax credit claimed by the filer;
- 10. Increased the amount that a filer may claim to \$17,000,000 (previously \$15,000,000);
- 11. Specifies that a "qualified production cost" does not include any costs funded by any grants, forgiveable loan or other amounts not included in gross income;
- 12. Extend the tax credit program to January 1, 2033. This stability is critical for studios and television networks in their production planning, especially with television series Hawaii's core economic driver in this sector.;
- 13. Provided that DoTax may establish two full-time, permanent auditor positions to exam claims for this tax credit and appropriated \$153,334 for these positions; and
- 14. Provided that DBEDT may establish 1 full-time, permanent program specialist position to review and certify tax credit applications for this program and appropriated \$76,666 for this position.

PRIOR LEGISLATION:

Act 89, SLH 2013, Section 2, amended Chapter 235-17 by increasing the production tax credit to twenty percent and twenty-five percent of the qualified production costs incurred on Oahu and Neighbor Islands respectively.

B. Act 143, SLH 2017, amended Chapter 235-17 to introduced an annual cap of \$35 million. This was increased to \$50 million through Act 143, SLH 2017 as mentioned.

C. PROCESS AND BACKGROUND OF ACTUAL AND ESTIMATED

Hawai'i Production Reports for all productions are required by law to be submitted to DBEDT no later than 90 days after their filing year in which the productions took place. Therefore, all amounts listed here are estimated spend for 2023, based on Production Registrations only. The tax credit unit in DBEDT/CID will begin reviews in April of 2024 and certify as approved. Each year for this required report, DBEDT will then provide the actual amount of the prior year's certifications (2022 in this case) and the estimated amounts from the current year (2023).

D. 2023 ESTIMATED RESULTS FOR QUALIFIED PRODUCTION SPEND §235-17 HRS:

From January 1, 2023 through December 31, 2023, the department processed registrations for 28 qualified productions that applied for the Motion Picture, Digital Media and Film Production Income Tax Credit totaling an estimated \$196,297,318, in production expenditures. Total credit amount for CY 2023 is \$20,984,363. added to this amount is the carry forward 2022 claims of \$27,448,022 = \$48,432,385. The balance remaining of \$1,567,615 will be applied to the next filer in ranking, based on Hawai'i Administrative Rules.

Production spend was down significantly due to U.S. production shutdown because of the Writers Guild of America (WGA) and Screen Actors Guild AFTRA (SAGAFTRA) strike against the Association of Motion Picture and Television producers (AMPTP). Extended contract negotiations impacted Hawai'is workforce

Tax Credit 50M Annual Cap	\$50,000,000.00
TOTAL ESTIMATED Tax Credit Claimed in 2023	\$20,984,362.55
Total carry forward Tax Credits 2022	\$27,448,022.49
Remaining Tax Credit–Applied to next filer in rank	\$1,567,614.96

This direct spend resulted in an estimated \$21,200,400 in tax revenue generated, \$339,599,000 in sales or economic activity generated, and a key figure: \$78,520,000 in Hawaii household income generated as a result of the qualified production expenditures.

Please note that these total amounts are <u>estimates</u> based on the respective Hawaii Production Registration applications, not the Hawaii Production Reports (HPRs) which are submitted 90 days after the close of the production's tax filing year.

Given the due date of the legislative report, the the department is providing <u>all estimated data</u> for Calendar Year 2023, which is the data available now, until all Hawaii HPRs have been received and vetted by the Film Office.

Once all production reports are received, vetted and certifications issued, for any given year, the department will provide to the Legislature a revised 2023 Actual Annual Report covering the <u>actual reconciled expenditures</u> for the prior year. The documents attached reflect the estimated CY2023 data.

E. WORKFORCE DEVELOPMENT CONTRIBUTIONS CY2023:

In calendar year 2023, Hawaii public and charter schools throughout the state were the direct beneficiaries of the education and workforce development program that has served as a successful mandate for productions accessing the tax credit. These educational institutions will receive both cash and in-kind contributions that are dedicated to supporting that school's film/video and digital media programs. The contributions for CY2023 will be verified via HPR submission, as required by statute and will be contained in the CY 2023 actual report to be submitted in December 2024.

In most cases the contributions exceed the required amount. The combination of on-set interns, masters classes and other work experience will be quantified through the work of the division and its roles as lead for the UH Good Jobs Hawai'i and continuing WFD initiatives in DBEDT.

The division, along with University and Department of Education colleagues are in process of a strategic pipeline "curriculum to career" pathways which will help strengthen the current workforce development component of the tax credit program.

F. ADMINISTRATION OF CREDIT:

Effective in the spring of 2023, CID has hired a full time Accountant and awaiting a list from DHRD for the Program Development Specialist who comprise the tax credit unit in DBEDT. Along with the CID administrator, all support various roles of the management of the film tax credit program. The Accountant V 95% and the Program Development Specialist work 90% on the tax credits with the division administrator at 30% on the administration of the credit.

Currently, there are no non-state, part-time employees, or contract personnel involved in the management of the motion picture, digital media and film production income tax credit.

G. UPDATES:

There were no Legislative changes to the tax credits in 2023.

CY 2023 ESTIMATED HAWAII EXPENDITURES

Production #	PTC#	Product Name	Production	Prod. Year	Туре	Total Estimated Qualified Hawaii Expenditures	Estimated Tax Credit Claim	State Taxes Generated on Estimated Qualified Expenditures	State Tax Forgone	Sales Generated on Estimated Qualified Expenditures	Household Income Generated on Estimated Qualified Expenditures	ated Oahu Expend.	imated Neighbor Isle total	Estimated Resident Hires	Estimated Non-Resident Hires	Total Extra Hires (Hi Res.)	Total Extra Hires (Non Res)	TOTAL HIRES
Prod 1**	22-003b	Hidden Gems	Hidden Gems Productions, LLC	2023	TV Movie	\$ 500,000.00 \$	110,000.00	\$ 54,000.00 \$	8,690.00 \$	865,000.00	\$ 200,000.00 \$	110,000.00 \$	-	1	l	-		
Prod 2**	22-007b	Hannah's Honeymoon	Hannah's Honeymoon Producitons LLC	2023	TV Movie	\$ 500,000.00 \$	110,000.00	\$ 54,000.00 \$	8,690.00	865,000.00	\$ 200,000.00 \$	110,000.00 \$	-	1 :	L	-		
Prod 3**	22-015b	NCIS S2 **	Eye Productions, Inc	2023	TV Series	\$ 45,884,859.00 \$	2,322,433.21	\$ 4,955,564.77 \$	183,472.22	79,380,806.07	7	10,094,668.98 \$		746	230	350	120	976
Prod 4**	22-018b	Born and Raised Oahu (North Shore S1)	Shore Thing Entertainment, LLC	2023	TV Series	\$ 185,000.00 \$	41,200.00		3,254.80	320,050.00		38,500.00 \$	2,700.00	21	7	8		28
Prod 5**	22-020b	Magnum PI S5	Eye Productions, Inc	2023	TV Series	\$ 44,553,888.00 \$	4,900,927.68	\$ 4,811,819.90 \$	387,173.29	77,078,226.24	\$ 17,821,555.20 \$	9,801,855.36 \$	-	2311	105	1,800	275	2,716
Prod 6**		Yenedakine aka Chief of War	Eye on the Ball Enterprises Inc	2023	TV Series	\$ 1,563,263.00 \$	343,917.86	\$ 168,832.40 \$	27,169.51	2,704,444.99	\$ 625,305.20 \$	343,917.86 \$	-	30	32	2,325	75	62
Prod 7	22-024b	Lilo & Stitch (Bad Dog)	Blue Koala Pictures, Inc.	2023	Feature	\$ 51,868,975.00 \$	5,706,301.93	\$ 5,601,849.30 \$	450,797.85	89,733,326.75	\$ 20,747,590.00 \$	11,404,885.36 \$	7,718.49	2277	33	1,584	1	2,360
Prod 8	23-001	Chaperone	Chaperone Film, LLC	2023	Feature	\$ 145,000.00 \$	39,150.00	\$ 15,660.00 \$	3,092.85	250,850.00	\$ 58,000.00 \$	- \$	39,150.00	36	5	-	,	41
Prod 10	23-003	103 Annual Kam Schools Song Contest	Rock Salt Media, Inc.	2023	TV Special	\$ 298,872.43 \$	65,751.93	\$ 32,278.22 \$	5,194.40	517,049.30	\$ 119,548.97 \$	65,751.93 \$	-	44)	-	,	44
Prod 11*	23-004	ASD	HT Project Inc	2023	Commercial	\$ 280,000.00 \$	61,600.00	\$ 30,240.00 \$	4,866.40	484,400.00	\$ 112,000.00 \$	61,600.00 \$	-	54	3	20	2	57
Prod 12	23-005	Framework Studio	IPS Client Services, LLC	2023	Commercial	\$ 148,907.00 \$	32,759.54	\$ 16,081.96 \$	2,588.00	257,609.11	\$ 59,562.80 \$	32,759.54 \$	-	33		-	2	34
Prod 13	23-006	Molokai Bound	Molokai Bound LLC	2023	Feature	\$ 650,000.00 \$	149,500.00	\$ 70,200.00 \$	11,810.50	1,124,500.00	\$ 260,000.00 \$	114,400.00 \$	35,100.00	99	3	65	,	102
Prod 14	23-007	Living Aloha	Living Aloha Producitons LLC	2023	TV Series	\$ 1,000,000.00 \$	220,000.00	\$ 108,000.00 \$	17,380.00	1,730,000.00	\$ 400,000.00 \$	220,000.00 \$	-	18	3	2		21
Prod 15*	23-008	Kona Big Wave	TPC Nubeqa Productions Inc	2023	Commercial	\$ 1,403,164.51 \$	308,696.19	\$ 151,541.77 \$	24,387.00	2,427,474.60	\$ 561,265.80 \$	308,696.19 \$	-	126	1	58		130
Prod 16	23-009	Project Plane	Hana Producitions LLC	2023	Commercial	\$ 373,279.00 \$	100,785.33	\$ 40,314.13 \$	7,962.04	645,772.67	\$ 149,311.60 \$	- \$	100,785.33	51	1	10		55
Prod 17	23-010	Merrie Monarch 2023	Gray Media Group Inc	2023	TV Special	\$ 448,250.00 \$	120,465.00	\$ 48,411.00 \$	9,516.74	775,472.50	\$ 179,300.00 \$	2,475.00 \$	117,990.00	29)	1		29
Prod 18	23-011	Aloha Heart	Aloha Heart Productions LLC	2023	TV Movie	\$ 3,800,000.00 \$	836,000.00	\$ 410,400.00 \$	66,044.00	6,574,000.00	\$ 1,520,000.00 \$	836,000.00 \$	-	312	7	250	-	319
Prod 19	23-012	First Hawaiian Bank 2023	IPS Client Services, LLC	2023	Commercial	\$ 562,297.00 \$	123,705.34	\$ 60,728.08 \$	9,772.72	972,773.81	\$ 224,918.80 \$	123,705.34 \$	-	118	5	50		123
Prod 20	23-013	MEA - Red One	Big Indie MEA Inc.	2023	Feature	\$ 23,624,283.00 \$	2,598,671.13	\$ 2,551,422.56 \$	205,295.02	40,870,009.59	\$ 9,449,713.20 \$	5,197,342.26 \$	-	618	38	239	11	706
Prod 21	23-014	Aulani Resort 2023	IPS Client Services, LLC	2023	Commercial	\$ 401,992.00 \$	88,438.24	\$ 43,415.14 \$	6,986.62	695,446.16	\$ 160,796.80 \$	88,438.24 \$	-	61	11			72
Prod 22*	23-015	Entity	Next One 808 LLC	2023	Feature	\$ 255,160.00 \$	68,893.20	\$ 27,557.28 \$	5,442.56	441,426.80	\$ 102,064.00 \$	- \$	68,893.20	22	3	9		30
Prod 23	23-016	Chase Sapphire 2023	IPS Client Services, LLC	2023	Commercial	\$ 1,909,103.52 \$	515,457.95	\$ 206,183.18 \$	40,721.18	3,302,749.09	\$ 763,641.41 \$	- \$	515,457.95	95	11	35		106
Prod 24	23-017a	Hawaii Heartbeats	First Tube, LLC	2023	Documentary	\$ 110,000.00 \$	29,700.00	\$ 11,880.00 \$	2,346.30	190,300.00	\$ 44,000.00	\$	29,700.00	1150	3	1,100	-	1,158
Prod 25	23-018a	NCIS Hawaii S3	Eye Productions, Inc	2023	TV Series	\$ 12,794,197.00 \$	1,407,361.67	\$ 1,381,773.28 \$	111,181.57	22,133,960.81	\$ 5,117,678.80 \$	2,814,723.34 \$	-	1225	380	1,000	200	1,605
Prod 26	23-019	adidas Maui	IPS Client Services, LLC	2023	Commercial	\$ 340,884.00 \$	89,538.68	\$ 36,815.47 \$	7,073.56	589,729.32	\$ 136,353.60 \$	11,000.00 \$	78,538.68	2 ()	-		
Prod 27*	23-020a	Moana	Scenery Productions, Inc.	2023	Feature	\$ 1,616,627.00 \$	355,657.94	\$ 174,595.72 \$	28,096.98	2,796,764.71	\$ 646,650.80 \$	355,657.94		39	36	1,275	63	75
Prod 28	23-021a	Rescue HI Surf Season 1	Bumper Productions, LLC	2023	TV Series	\$ 978,009.00 \$	215,161.98	\$ 105,624.97 \$	16,997.80	1,691,955.57	\$ 391,203.60 \$	215,161.98		106	29	-		135
Prod 29*	23-022	Kikila	Kikila Film Production LLC	2023	Feature	\$ 101,308.00 \$	22,287.76	\$ 10,941.26 \$	1,760.73	175,262.84	\$ 40,523.20 \$	22,287.76		12	20	5		32
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					TOTALS	\$ 196,297,318.46 \$	20,984,362.55	\$ 21,200,110.39 \$	1,657,764.64 \$	339,594,360.94	\$ 78,518,927.38 \$	42,373,827.09 \$	996,033.65	9,637	1,385	10,185	756	11,022

Tax Credit **50M** Annual Cap TOTAL ESTIMATED Tax Credit Claimed 2023 Total carry forward Tax Credits 2022 Remaining Tax Credit - To be applied to next filer in rank **50,000,000.00** 20,984,362.55 27,448,022.49 1,567,614.96

TV Series	7
TV Movie	3
TV Special	2
Feature	7
Commercial	8
Documentary	1
TOTAL	28