

**Table 18.14-- NEW PASSENGER CAR AND LIGHT TRUCK (VAN)  
REGISTRATIONS, RETAIL AND RENTAL, BY PLACE OF MANUFACTURE:  
1997 AND 1998**

| Year and place of manufacture | Cars and trucks | Cars   |         |          | Trucks |        |        |
|-------------------------------|-----------------|--------|---------|----------|--------|--------|--------|
|                               |                 | Total  | Retail  | Rental   | Total  | Retail | Rental |
| 1997, total                   | 71,777          | 63,952 | 34,858  | 29,094   | 7,825  | 7,629  | 196    |
| Domestic                      | 47,187          | 41,661 | 15,594  | 26,067   | 5,526  | 5,330  | 196    |
| Imports                       | 24,590          | 22,291 | 19,264  | 3,027    | 2,299  | 2,299  | -      |
| Percent imports               | 34.3            | 34.9   | 1/ 55.3 | 10.4     | 29.4   | 30.1   | -      |
| 1998, total                   | 74,408          | 66,523 | 32,937  | 33,586   | 7,885  | 7,736  | 149    |
| Domestic                      | 47,337          | 41,886 | 12,951  | 28,935   | 5,451  | 5,343  | 108    |
| Imports                       | 27,071          | 24,637 | 19,986  | 1/ 4,651 | 2,434  | 2,393  | 41     |
| Percent imports               | 36.4            | 37.0   | 60.7    | 13.8     | 30.9   | 30.9   | 27.5   |

1/ Revised by the Hawaii State Department of Business, Economic Development & Tourism.

Source: Hawaii Automobile Dealers Association, *HADA Yearbook* (annual).