Table 23.15-- PRODUCT LINE SALES FOR RETAIL TRADE
(NAICS 44-45): 2007

| Products and services code | Meaning of products and services code | $\begin{gathered} \text { Number } \\ \text { of } \\ \text { establish- } \\ \text { ments } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \end{gathered}$ | Line sales as \% of sales of establishments with line | Line sales as \% of total sales of NAICS |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 20000 | Industry total | 5,012 | 17,611,851 | (X) | 100.0 |
| 20100 | Groceries \& other food for human consumption off the premises | 1,289 | 2,932,814 | 33.5 | 16.7 |
| 20140 | Packaged liquor, wine, \& beer | 757 | 442,705 | 7.0 | 2.5 |
| 20150 | Cigars, cigarettes, etc \& smokers' access, excluding sls from vending | 979 | 308,999 | 4.0 | 1.8 |
| 20160 | Drugs, health aids, beauty aids, including cosmetics | 1,151 | 1,464,275 | 18.0 | 8.3 |
| 20180 | Soaps, detergents, \& household cleaners | 702 | 145,769 | 2.0 | 0.8 |
| 20190 | Paper \& related products, including paper towels, toilet tissue, wraps, etc | 668 | 167,679 | 2.6 | 1.0 |
| 20200 | Men's wear, including accessories | 885 | 503,736 | 12.4 | 2.9 |
| 20220 | Women's, juniors', \& misses' wear, including accessories | 1,168 | 910,412 | 23.7 | 5.2 |
| 20240 | Children's wear, including boys, girls, \& infants \& toddlers | 475 | 173,319 | 5.2 | 1.0 |
| 20260 | Footwear, including accessories | 764 | 259,642 | 9.4 | 1.5 |
| 20270 | Sewing, knitting materials \& supplies, needlework goods | 86 | 12,620 | 0.6 | 0.1 |
| 20280 | Curtains, draperies, blinds, slipcovers, bed \& table coverings | 153 | 97,826 | 2.7 | 0.6 |
| 20300 | Major household appliances | 118 | 170,270 | 4.2 | 1.0 |
| 20310 | Small electric appliances \& personal care appliances | 187 | 47,857 | 1.0 | 0.3 |
| 20320 | TVs, video recorders, video cameras, video tapes, DVDs, etc | 251 | 277,853 | 5.8 | 1.6 |
| 20330 | Audio equipment, musical instruments, radios, stereos, CDs, records, etc | 233 | 119,202 | 3.5 | 0.7 |
| 20340 | Furniture, sleep equipment \& outdoor/patio furniture | 278 | 263,322 | 7.0 | 1.5 |
| 20360 | Flooring \& floor coverings | 135 | 186,970 | 7.0 | 1.1 |
| 20370 | Computer hardware, software, \& supplies | 122 | 308,634 | 10.6 | 1.8 |
| 20380 | Kitchenware \& home furnishings | 497 | 191,261 | 3.1 | 1.1 |

Continued on next page.

Table 23.15-- PRODUCT LINE SALES FOR RETAIL TRADE (NAICS 44-45): 2007 -- Con.

| Products and services code | Meaning of products and services code | Number of establishments | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \end{gathered}$ | Line sales <br> as \% of <br> sales of <br> establish- <br> ments with <br> line | Line sales as \% of total sales of NAICS |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 20400 | Jewelry, including watches, watch attach, novelty jewelry, etc | 1,111 | 631,613 | 16.3 | 3.6 |
| 20420 | Books | 297 | 79,022 | 2.1 | 0.4 |
| 20440 | Photographic equipment \& supplies | 133 | 54,327 | 1.5 | 0.3 |
| 20460 | Toys, hobby goods, \& games | 350 | 155,276 | 3.9 | 0.9 |
| 20490 | Optical goods, including eyeglasses, contact lenses, sunglasses, etc | 335 | 74,394 | 2.1 | 0.4 |
| 20500 | Sporting goods | 353 | 222,075 | 8.5 | 1.3 |
| 20600 | Hardware, tools, \& plumbing \& electrical supplies | 334 | 411,791 | 8.2 | 2.3 |
| 20620 | Lawn, garden, \& farm equipment \& supplies | 431 | 244,619 | 4.9 | 1.4 |
| 20640 | Dimensional lumber \& other building/ structural materials \& supplies | 149 | 582,001 | 48.4 | 3.3 |
| 20670 | Paint \& sundries | 130 | 132,822 | 6.1 | 0.8 |
| 20690 | Wallpaper \& other flexible wallcoverings | 26 | 2,230 | 0.3 | (1/) |
| 20700 | Automobiles, cars, vans, trucks, motorcycles, motor scooters, etc | 141 | 2,366,443 | 83.6 | 13.4 |
| 20720 | Automotive fuels | 304 | 1,251,797 | 53.2 | 7.1 |
| 20730 | Automotive lubricants, including oil, greases,etc | 319 | 34,233 | 0.8 | 0.2 |
| 20740 | Automotive tires, tubes, batteries, parts, accessories | 435 | 383,189 | 6.7 | 2.2 |
| 20780 | Household fuels, including oil, LP gas, wood, coal | 57 | 59,005 | 27.1 | 0.3 |
| 20800 | Pets, pet foods, \& pet supplies | 292 | 95,758 | 2.1 | 0.5 |
| 20850 | All other merchandise | 1,604 | 864,584 | 10.8 | 4.9 |
| 29810 | All other merchandise | 567 | 257,584 | 4.9 | 1.5 |
| 29900 | All nonmerchandise receipts | 893 | 496,944 | 5.2 | 2.8 |

X Not applicable.
1/ Less than half the unit shown.
Source: U.S. Census Bureau, 2007 Economic Census, Sector 44: EC0744SLLS1: Retail Trade: Subject Series Product Lines: Product Lines Statistics by Kind of Business for the United States and States: 2007
[http://factfinder.census.gov/servlet/IBQTable?_bm=y\&-ds_name=EC0744SLLS1\&-geo_id=](http://factfinder.census.gov/servlet/IBQTable?_bm=y%5C&-ds_name=EC0744SLLS1%5C&-geo_id=)
04000US15\&-search_results=01000US\&-_lang=en\&-fds_name=EC0700A1> accessed February 8, 2011.

