

**Table 10.24-- MILITARY SUBCONTRACTING PROGRAM: 2004 TO 2007**

[In thousands of dollars and percent. Fiscal year ending September 30. Public Law 95-507, as amended, requires large business firms that have received at least one contract over \$500,000, or \$1,000,000 for construction, to establish a subcontracting program]

| <b>Procurement program</b>           | <b>2004</b> | <b>2005</b> | <b>2006 1/</b> | <b>2007 1/</b> |
|--------------------------------------|-------------|-------------|----------------|----------------|
| Hawaii number of contractors         | 48          | 41          | 41             | 46             |
| Hawaii total contracts               | 196,793     | 204,533     | 319,430        | 226,920        |
| Large business                       | 73,876      | 87,310      | 119,085        | 90,917         |
| Small business                       | 122,917     | 117,223     | 200,345        | 136,003        |
| Small disadvantaged business         | 21,583      | 34,370      | 25,850         | 22,352         |
| Women-owned business                 | 15,931      | 11,633      | 42,454         | 13,511         |
| HBCU/MI 2/                           | 133         | 31          | 208            | 25             |
| HUBZone 3/                           | 6,109       | 2,747       | 16,399         | 17,328         |
| Veteran-owned                        | 13,269      | 19,536      | 17,459         | 9,322          |
| Service-disabled veteran-owned       | 219         | 282         | 467            | 646            |
| Hawaii contracts as percent of total | 100.0       | 100.0       | 100.0          | 100.0          |
| Large business                       | 37.5        | 42.7        | 37.3           | 40.1           |
| Small business                       | 62.5        | 57.3        | 62.7           | 59.9           |
| Small disadvantaged business         | 11.0        | 16.8        | 8.1            | 9.9            |
| Women-owned business                 | 8.1         | 5.7         | 13.3           | 6.0            |
| HBCU/MI 2/                           | 0.1         | (4/)        | 0.1            | (4/)           |
| HUBZone 3/                           | 3.1         | 1.3         | 5.1            | 7.6            |
| Veteran-owned                        | 6.7         | 9.6         | 5.5            | 4.1            |
| Service-disabled veteran-owned       | 0.1         | 0.1         | 0.1            | 0.3            |
| United States number of contractors  | 1,639       | 1,625       | 1,493          | 1,665          |
| United States total contracts        | 101,677,468 | 120,947,969 | 106,472,454    | 127,759,431    |
| Large business                       | 66,571,644  | 77,332,006  | 66,906,557     | 81,813,737     |
| Small business                       | 35,105,824  | 43,615,963  | 39,565,897     | 45,945,694     |
| Small disadvantaged business         | 4,135,337   | 5,363,344   | 5,091,551      | 5,477,611      |
| Women-owned business                 | 4,946,268   | 5,956,704   | 5,817,559      | 6,889,642      |
| HBCU/MI 2/                           | 233,540     | 145,624     | 60,818         | 35,603         |
| HUBZone 3/                           | 1,083,164   | 1,434,765   | 1,786,961      | 2,202,706      |
| Veteran-owned                        | 2,744,357   | 3,447,490   | 3,705,866      | 5,158,454      |
| Service-disabled veteran-owned       | 449,021     | 519,237     | 718,462        | 1,126,388      |

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**Table 10.24-- MILITARY SUBCONTRACTING PROGRAM: 2004 TO 2007 -- Con.**

| Procurement program                | 2004  | 2005  | 2006 1/ | 2007 1/ |
|------------------------------------|-------|-------|---------|---------|
| U.S. contracts as percent of total | 100.0 | 100.0 | 100.0   | 100.0   |
| Large business                     | 65.5  | 63.9  | 62.8    | 64.0    |
| Small business                     | 34.5  | 36.1  | 37.2    | 36.0    |
| Small disadvantaged business       | 4.1   | 4.4   | 4.8     | 4.3     |
| Women-owned business               | 4.9   | 4.9   | 5.5     | 5.4     |
| HBCU/MI 2/                         | 0.2   | 0.1   | 0.1     | (4/)    |
| HUBZone 3/                         | 1.1   | 1.2   | 1.7     | 1.7     |
| Veteran-owned                      | 2.7   | 2.9   | 3.5     | 4.0     |
| Service-disabled veteran-owned     | 0.4   | 0.4   | 0.7     | 0.9     |

1/ The DOD webpage leading to the URL below notes that procurement web sites are no longer the home for the collection, correction, and reporting of DoD procurement information. The data on those sites are static data and reflect how the data were originally collected through FY2006. All the data contained on those sites were migrated to the Federal Procurement Data System Next Generation (FPDS-NG) which is now the official web site <<https://www.fpds.gov>> for all federal procurement data and reports. USASpending.gov at <<http://www.usaspending.gov>> also contains current DoD procurement data. FY2007 has been released but future *Data Book* updates of military subcontracting are expected to be based on the migrated data/sites.

2/ HBCU/MI Historically Black Colleges and Universities/Minority Institutions.

3/ HUBZone Historically underutilized business zone.

4/ Less than 0.1 percent.

Source: U.S. Department of Defense, Statistical Information Analysis Division, "Companies Participating in the Department of Defense Subcontracting Program"

<[http://siadapp.dmdc.osd.mil/procurement/historical\\_reports/statistics/procstat.html](http://siadapp.dmdc.osd.mil/procurement/historical_reports/statistics/procstat.html)> accessed November 8, 2010 and calculations by Hawaii State Department of Business, Economic Development & Tourism.