## Table 10.24-- MILITARY SUBCONTRACTING PROGRAM: 2004 TO 2007

[In thousands of dollars and percent. Fiscal year ending September 30. Public Law 95-507, as amended, requires large business firms that have received at least one contract over \$500,000, or \$1,000,000 for construction, to establish a subcontracting program]

Hawaii total contracts 196,793 204,533 319,430 226,920   Large business 73,876 87,310 119,085 90,917   Small business 21,583 34,370 22,6920   Women-owned business 21,583 34,370 25,850 22,352   Women-owned business 116,033 42,454 13,511   HBCU/MI 2/ 133 31 208 25   HUBZone 3/ 6,109 2,747 16,399 17,328   Veteran-owned 219 282 467 646   Hawaii contracts as percent of total 100.0 100.0 100.0 100.0   Large business 37.5 42.7 37.3 40.1   Small business 62.5 57.3 62.7 59.9   Small disadvantaged business 11.0 16.8 8.1 9.9   Small business 8.1 5.7 13.3 6.0   HBCU/MI 2/ 0.1 (4/) 0.1 (4/)   United States number of contractors	Procurement program	2004	2005	2006 1/	2007 1/
Large business 73,876 87,310 119,085 90,917   Small business 122,917 117,223 200,345 136,003   Small disadvantaged business 15,931 11,633 42,454 13,511   HBCU/MI 2/ 133 31 208 25   HUBZone 3/ 6,109 2,747 16,399 17,328   Veteran-owned 13,269 19,536 17,459 9,322   Service-disabled veteran-owned 219 282 467 646   Hawaii contracts as percent of total 100.0 100.0 100.0 100.0   Large business 37.5 42.7 37.3 40.1   Small disadvantaged business 11.0 16.8 8.1 9.9   Women-owned business 8.1 5.7 13.3 6.0   HBCU/MI 2/ 0.1 (4/) 0.1 (4/)   HUBZone 3/ 3.1 1.3 5.1 7.6   Veteran-owned 6.7 9.6 5.5 4.1   Se	Hawaii number of contractors	48	41	41	46
Large business 73,876 87,310 119,085 90,917   Small business 122,917 117,223 200,345 136,003   Small disadvantaged business 15,931 11,633 42,454 13,511   HBCU/MI 2/ 133 31 208 25   HUBZone 3/ 6,109 2,747 16,399 17,328   Veteran-owned 13,269 19,536 17,459 9,322   Service-disabled veteran-owned 219 282 467 646   Hawaii contracts as percent of total 100.0 100.0 100.0 100.0   Large business 37.5 42.7 37.3 40.1   Small business 62.5 57.3 62.7 59.9   Small disadvantaged business 11.0 16.8 8.1 9.9   Women-owned business 8.1 5.7 13.3 6.0   HBCU/MI 2/ 0.1 (4/) 0.1 (4/)   HuBZone 3/ 3.1 1.3 5.1 7.6   <	Hawaii total contracts	196,793	204.533	319,430	226.920
Small business 122,917 117,223 200,345 136,003   Small disadvantaged business 21,583 34,370 25,850 22,352   Women-owned business 15,931 11,633 42,454 13,511   HBCU/MI 2/ 133 31 208 25   HUBZone 3/ 6,109 2,747 16,399 17,328   Veteran-owned 13,269 19,536 17,459 9,322   Service-disabled veteran-owned 219 282 467 646   Hawaii contracts as percent of total 100.0 100.0 100.0 100.0   Large business 62.5 57.3 62.7 59.9   Small disadvantaged business 11.0 16.8 8.1 9.9   Women-owned business 8.1 5.7 13.3 6.0   HBCU/MI 2/ 0.1 (4/) 0.1 (4/)   HBCU/MI 2/ 0.1 0.1 0.1 0.3   United States number of contractors 1,639 1,625 1,493 1,665 <td></td> <td></td> <td></td> <td>,</td> <td></td>				,	
Small disadvantaged business 21,583 34,370 25,850 22,352   Wornen-owned business 15,931 11,633 42,454 13,511   HBCU/MI 2/ 133 31 208 25   HUBZone 3/ 6,109 2,747 16,399 17,328   Veteran-owned 219 282 467 646   Hawaii contracts as percent of total 100.0 100.0 100.0 100.0   Large business 37.5 42.7 37.3 40.1   Small disadvantaged business 8.1 5.7 13.3 6.0   HBCU/MI 2/ 0.1 (4/) 0.1 (4/)   HBZOre 3/ 3.1 1.3 5.1 7.6   Veteran-owned business 8.1 5.7 13.3 6.0   HBCU/MI 2/ 0.1 (4/) 0.1 (4/)   HBCU/MI 2/ 0.1 0.1 0.1 0.3   United States number of contractors 1,639 1,625 1,493 1,665   United States t	-				90,917
Women-owned business 15,931 11,633 42,454 13,511   HBCU/MI 2/ 133 31 208 25   HUBZone 3/ 6,109 2,747 16,399 17,328   Veteran-owned 13,269 19,536 17,459 9,322   Service-disabled veteran-owned 219 282 467 646   Hawaii contracts as percent of total 100.0 100.0 100.0 100.0   Large business 37.5 42.7 37.3 40.1   Small business 62.5 57.3 62.7 59.9   Small disadvantaged business 11.0 16.8 8.1 9.9   Women-owned business 8.1 5.7 13.3 6.0   HBCU/MI 2/ 0.1 (4/) 0.1 (4/)   HUBZone 3/ 3.1 1.3 5.1 7.6   Veteran-owned 0.1 0.1 0.1 0.3 1.655   United States number of contractors 1,639 1,625 1,493 1,665					
HBCU/MI 2/ HUBZone 3/ Veteran-owned 133 6,109 31 2,747 16,399 17,328   Veteran-owned 13,269 19,536 17,459 9,322   Service-disabled veteran-owned 219 282 467 646   Hawaii contracts as percent of total 100.0 100.0 100.0 100.0 100.0   Large business 37.5 42.7 37.3 40.1   Small business 62.5 57.3 62.7 59.9   Small disadvantaged business 11.0 16.8 8.1 9.9   Women-owned business 8.1 5.7 13.3 6.0   HBCU/MI 2/ 0.1 (4/) 0.1 (4/)   HUBZone 3/ 3.1 1.3 5.1 7.6   Veteran-owned 0.1 0.1 0.1 0.1 0.1   United States number of contractors 1,639 1,625 1,493 1,665   United States total contracts 101,677,468 120,947,969 106,472,454 127,759,431   Large business <t< td=""><td></td><td></td><td></td><td></td><td></td></t<>					
HUBZone 3/ Veteran-owned6,1092,74716,39917,328Service-disabled veteran-owned13,26919,53617,4599,322Service-disabled veteran-owned219282467646Hawaii contracts as percent of total100.0100.0100.0100.0100.0Large business37.542.737.340.1Small business62.557.362.759.9Small disadvantaged business11.016.88.19.9Women-owned business8.15.713.36.0HBCU/MI 2/0.1(4/)0.1(4/)HUBZone 3/3.11.35.17.6Veteran-owned6.79.65.54.1Service-disabled veteran-owned0.10.10.10.3United States number of contractors1,6391,6251,4931,665United States total contracts101,677,468120,947,969106,472,454127,759,431Large business66,571,64477,332,00666,906,55781,813,737Small business35,105,82443,615,96339,565,89745,945,694Small business4,135,3375,363,3445,091,5515,477,611Women-owned business4,946,2685,956,7045,817,5596,889,642BCU/MI 2/23,540145,62460,81835,603HBCU/MI 2/23,540145,62460,81835,603HBCU/MI 2/23,540145,62460,81835,603				,	· ·
Veteran-owned Service-disabled veteran-owned 13,269 19,536 17,459 9,322   Service-disabled veteran-owned 219 282 467 646   Hawaii contracts as percent of total 100.0 100.0 100.0 100.0   Large business 37.5 42.7 37.3 40.1   Small disadvantaged business 62.5 57.3 62.7 59.9   Small disadvantaged business 11.0 16.8 8.1 9.9   Women-owned business 8.1 5.7 13.3 6.0   HBCU/MI 2/ 0.1 (4/) 0.1 (4/)   HBCU/MI 2/ 0.1 0.1 0.1 (4/)   HBCU/MI 2/ 0.1 0.1 0.1 0.3   United States number of contractors 1,639 1,625 1,493 1,665   United States total contracts 101,677,468 120,947,969 106,472,454 127,759,431   Large business 35,105,824 43,615,963 39,565,897 45,945,694   Small business 35,105,82					25
Service-disabled veteran-owned 219 282 467 646   Hawaii contracts as percent of total 100.0 100.0 100.0 100.0 100.0   Large business 37.5 42.7 37.3 40.1   Small disadvantaged business 62.5 57.3 62.7 59.9   Small disadvantaged business 11.0 16.8 8.1 9.9   Women-owned business 8.1 5.7 13.3 6.0   HBCU/MI 2/ 0.1 (4/) 0.1 (4/)   HBCU/MI 2/ 0.1 0.1 0.1 (4/)   HBCU/MI 2/ 3.1 1.3 5.1 7.6   Veteran-owned 6.7 9.6 5.5 4.1   Service-disabled veteran-owned 0.1 0.1 0.3 1.655   United States number of contractors 1,639 1,625 1,493 1,665   Large business 35,105,824 43,615,963 39,565,897 45,945,694   Small business 35,105,824 43,615,963 3				,	
Hawaii contracts as percent of total 100.0 100.0 100.0 100.0   Large business 37.5 42.7 37.3 40.1   Small business 62.5 57.3 62.7 59.9   Small disadvantaged business 11.0 16.8 8.1 9.9   Women-owned business 11.0 16.8 8.1 9.9   Women-owned business 8.1 5.7 13.3 6.0   HBCU/MI 2/ 0.1 (4/) 0.1 (4/)   HUBZone 3/ 3.1 1.3 5.1 7.6   Veteran-owned 6.7 9.6 5.5 4.1   Service-disabled veteran-owned 0.1 0.1 0.3 1.625 1.493 1,665   United States number of contractors 1,639 1,625 1,493 1,665   United States total contracts 101,677,468 120,947,969 106,472,454 127,759,431   Large business 66,571,644 77,332,006 66,906,557 81,813,737   Small disadvantaged business			,	,	,
Large business 37.5 42.7 37.3 40.1   Small business 62.5 57.3 62.7 59.9   Small disadvantaged business 11.0 16.8 8.1 9.9   Women-owned business 8.1 5.7 13.3 6.0   HBCU/MI 2/ 0.1 (4/) 0.1 (4/)   HUBZone 3/ 3.1 1.3 5.1 7.6   Veteran-owned 6.7 9.6 5.5 4.1   Service-disabled veteran-owned 0.1 0.1 0.1 0.3   United States number of contractors 1,639 1,625 1,493 1,665   United States total contracts 101,677,468 120,947,969 106,472,454 127,759,431   Large business 66,571,644 77,332,006 66,906,557 81,813,737   Small disadvantaged business 4,135,337 5,363,344 5,091,551 5,477,611   Women-owned business 4,946,268 5,956,704 5,817,559 6,889,642   HBCU/MI 2/ 233,540 145	Service-disabled veteran-owned	219	282	467	646
Small business 62.5 57.3 62.7 59.9   Small disadvantaged business 11.0 16.8 8.1 9.9   Women-owned business 8.1 5.7 13.3 6.0   HBCU/MI 2/ 0.1 (4/) 0.1 (4/)   HUBZone 3/ 3.1 1.3 5.1 7.6   Veteran-owned 6.7 9.6 5.5 4.1   Service-disabled veteran-owned 0.1 0.1 0.1 0.3   United States number of contractors 1,639 1,625 1,493 1,665   United States total contracts 101,677,468 120,947,969 106,472,454 127,759,431   Large business 66,571,644 77,332,006 66,906,557 81,813,737   Small disadvantaged business 4,135,337 5,363,344 5,091,551 5,477,611   Women-owned business 4,946,268 5,956,704 5,817,559 6,889,642   HBCU/MI 2/ 233,540 145,624 60,818 35,603   HBCD/MI 2/ 233,540 <	Hawaii contracts as percent of total	100.0	100.0	100.0	100.0
Small business 62.5 57.3 62.7 59.9   Small disadvantaged business 11.0 16.8 8.1 9.9   Women-owned business 8.1 5.7 13.3 6.0   HBCU/MI 2/ 0.1 (4/) 0.1 (4/)   HUBZone 3/ 3.1 1.3 5.1 7.6   Veteran-owned 6.7 9.6 5.5 4.1   Service-disabled veteran-owned 0.1 0.1 0.1 0.3   United States number of contractors 1,639 1,625 1,493 1,665   United States total contracts 101,677,468 120,947,969 106,472,454 127,759,431   Large business 66,571,644 77,332,006 66,906,557 81,813,737   Small disadvantaged business 4,135,337 5,363,344 5,091,551 5,477,611   Women-owned business 4,946,268 5,956,704 5,817,559 6,889,642   HBCU/MI 2/ 233,540 145,624 60,818 35,603   HBZO en 3/ 1,083,164	Large business	37.5	42.7	37.3	40.1
Women-owned business 8.1 5.7 13.3 6.0   HBCU/MI 2/ 0.1 (4/) 0.1 (4/)   HUBZone 3/ 3.1 1.3 5.1 7.6   Veteran-owned 6.7 9.6 5.5 4.1   Service-disabled veteran-owned 0.1 0.1 0.1 0.3   United States number of contractors 1,639 1,625 1,493 1,665   United States total contracts 101,677,468 120,947,969 106,472,454 127,759,431   Large business 66,571,644 77,332,006 66,906,557 81,813,737   Small business 35,105,824 43,615,963 39,565,897 45,945,694   Small disadvantaged business 4,345,337 5,363,344 5,091,551 5,477,611   Women-owned business 4,946,268 5,956,704 5,817,559 6,889,642   HBCU/MI 2/ 233,540 145,624 60,818 35,603   HUBZone 3/ 1,083,164 1,434,765 1,786,961 2,202,706   Veteran-owned	-	62.5	57.3	62.7	59.9
Women-owned business 8.1 5.7 13.3 6.0   HBCU/MI 2/ 0.1 (4/) 0.1 (4/)   HUBZone 3/ 3.1 1.3 5.1 7.6   Veteran-owned 6.7 9.6 5.5 4.1   Service-disabled veteran-owned 0.1 0.1 0.1 0.3   United States number of contractors 1,639 1,625 1,493 1,665   United States total contracts 101,677,468 120,947,969 106,472,454 127,759,431   Large business 66,571,644 77,332,006 66,906,557 81,813,737   Small business 35,105,824 43,615,963 39,565,897 45,945,694   Small disadvantaged business 4,345,337 5,363,344 5,091,551 5,477,611   Women-owned business 4,946,268 5,956,704 5,817,559 6,889,642   HBCU/MI 2/ 233,540 145,624 60,818 35,603   HUBZone 3/ 1,083,164 1,434,765 1,786,961 2,202,706   Veteran-owned	Small disadvantaged business	11.0	16.8	8.1	9.9
HUBZone 3/ Veteran-owned3.11.35.17.6Veteran-owned6.79.65.54.1Service-disabled veteran-owned0.10.10.10.3United States number of contractors1,6391,6251,4931,665United States total contracts101,677,468120,947,969106,472,454127,759,431Large business66,571,64477,332,00666,906,55781,813,737Small business35,105,82443,615,96339,565,89745,945,694Small disadvantaged business4,135,3375,363,3445,091,5515,477,611Women-owned business4,946,2685,956,7045,817,5596,889,642HBCU/MI 2/233,540145,62460,81835,603HUBZone 3/1,083,1641,434,7651,786,9612,202,706Veteran-owned2,744,3573,447,4903,705,8665,158,454	-	8.1	5.7	13.3	6.0
Veteran-owned Service-disabled veteran-owned 6.7 9.6 5.5 4.1   United States number of contractors 1,639 1,625 1,493 1,665   United States total contracts 101,677,468 120,947,969 106,472,454 127,759,431   Large business 66,571,644 77,332,006 66,906,557 81,813,737   Small business 35,105,824 43,615,963 39,565,897 45,945,694   Women-owned business 4,946,268 5,956,704 5,817,559 6,889,642   HBCU/MI 2/ 233,540 145,624 60,818 35,603   HUBZone 3/ 1,083,164 1,434,765 1,786,961 2,202,706   Veteran-owned 2,744,357 3,447,490 3,705,866 5,158,454	HBCU/MI 2/	0.1	(4/)	0.1	(4/)
Service-disabled veteran-owned 0.1 0.1 0.1 0.3   United States number of contractors 1,639 1,625 1,493 1,665   United States total contracts 101,677,468 120,947,969 106,472,454 127,759,431   Large business 66,571,644 77,332,006 66,906,557 81,813,737   Small business 35,105,824 43,615,963 39,565,897 45,945,694   Small disadvantaged business 4,346,268 5,956,704 5,817,559 6,889,642   HBCU/MI 2/ 233,540 145,624 60,818 35,603   HUBZone 3/ 1,083,164 1,434,765 1,786,961 2,202,706   Veteran-owned 2,744,357 3,447,490 3,705,866 5,158,454	HUBZone 3/	3.1	1.3	5.1	7.6
United States number of contractors1,6391,6251,4931,665United States total contracts101,677,468120,947,969106,472,454127,759,431Large business66,571,64477,332,00666,906,55781,813,737Small business35,105,82443,615,96339,565,89745,945,694Small disadvantaged business4,135,3375,363,3445,091,5515,477,611Women-owned business4,946,2685,956,7045,817,5596,889,642HBCU/MI 2/233,540145,62460,81835,603HUBZone 3/1,083,1641,434,7651,786,9612,202,706Veteran-owned2,744,3573,447,4903,705,8665,158,454	Veteran-owned	6.7	9.6	5.5	4.1
United States total contracts101,677,468120,947,969106,472,454127,759,431Large business66,571,64477,332,00666,906,55781,813,737Small business35,105,82443,615,96339,565,89745,945,694Small disadvantaged business4,135,3375,363,3445,091,5515,477,611Women-owned business4,946,2685,956,7045,817,5596,889,642HBCU/MI 2/233,540145,62460,81835,603HUBZone 3/1,083,1641,434,7651,786,9612,202,706Veteran-owned2,744,3573,447,4903,705,8665,158,454	Service-disabled veteran-owned	0.1	0.1	0.1	0.3
Large business66,571,64477,332,00666,906,55781,813,737Small business35,105,82443,615,96339,565,89745,945,694Small disadvantaged business4,135,3375,363,3445,091,5515,477,611Women-owned business4,946,2685,956,7045,817,5596,889,642HBCU/MI 2/233,540145,62460,81835,603HUBZone 3/1,083,1641,434,7651,786,9612,202,706Veteran-owned2,744,3573,447,4903,705,8665,158,454	United States number of contractors	1,639	1,625	1,493	1,665
Small business35,105,82443,615,96339,565,89745,945,694Small disadvantaged business4,135,3375,363,3445,091,5515,477,611Women-owned business4,946,2685,956,7045,817,5596,889,642HBCU/MI 2/233,540145,62460,81835,603HUBZone 3/1,083,1641,434,7651,786,9612,202,706Veteran-owned2,744,3573,447,4903,705,8665,158,454	United States total contracts	101,677,468	120,947,969	106,472,454	127,759,431
Small business35,105,82443,615,96339,565,89745,945,694Small disadvantaged business4,135,3375,363,3445,091,5515,477,611Women-owned business4,946,2685,956,7045,817,5596,889,642HBCU/MI 2/233,540145,62460,81835,603HUBZone 3/1,083,1641,434,7651,786,9612,202,706Veteran-owned2,744,3573,447,4903,705,8665,158,454		66 571 644	77 333 006	66 006 557	81 812 727
Small disadvantaged business4,135,3375,363,3445,091,5515,477,611Women-owned business4,946,2685,956,7045,817,5596,889,642HBCU/MI 2/233,540145,62460,81835,603HUBZone 3/1,083,1641,434,7651,786,9612,202,706Veteran-owned2,744,3573,447,4903,705,8665,158,454	•				
Women-owned business4,946,2685,956,7045,817,5596,889,642HBCU/MI 2/233,540145,62460,81835,603HUBZone 3/1,083,1641,434,7651,786,9612,202,706Veteran-owned2,744,3573,447,4903,705,8665,158,454					
HBCU/MI 2/233,540145,62460,81835,603HUBZone 3/1,083,1641,434,7651,786,9612,202,706Veteran-owned2,744,3573,447,4903,705,8665,158,454	0				
HUBZone 3/1,083,1641,434,7651,786,9612,202,706Veteran-owned2,744,3573,447,4903,705,8665,158,454					
Veteran-owned 2,744,357 3,447,490 3,705,866 5,158,454					· ·
Service-disabled veteran-owned 449,021 519,237 718,462 1,126,388	Service-disabled veteran-owned	449,021	519,237	718,462	1,126,388

Continued on next page.

Procurement program	2004	2005	2006 1/	2007 1/
U.S. contracts as percent of total	100.0	100.0	100.0	100.0
Large business	65.5	63.9	62.8	64.0
Small business	34.5	36.1	37.2	36.0
Small disadvantaged business	4.1	4.4	4.8	4.3
Women-owned business	4.9	4.9	5.5	5.4
HBCU/MI 2/	0.2	0.1	0.1	(4/)
HUBZone 3/	1.1	1.2	1.7	1.7
Veteran-owned	2.7	2.9	3.5	4.0
Service-disabled veteran-owned	0.4	0.4	0.7	0.9

## Table 10.24-- MILITARY SUBCONTRACTING PROGRAM: 2004 TO 2007 -- Con.

1/ The DOD webpage leading to the URL below notes that procurement web sites are no longer the home for the collection, correction, and reporting of DoD procurement information. The data on those sites are static data and reflect how the data were originally collected through FY2006. All the data contained on those sites were migrated to the Federal Procurement Data System Next Generation (FPDS-NG) which is now the official web site <htps://www.fpds.gov> for all federal procurement data and reports. USASpending.gov at <htp://www.usaspending.gov> also contains current DoD procurement data. FY2007 has been released but future *Data Book* updates of military subcontractoring are expected to be based on

the migrated data/sites. 2/ HBCU/MI Historically Black Colleges and Universities/Minority Institutions.

3/ HUBZone Historically underutilized business zone.

4/ Less than 0.1 percent.

Source: U.S. Department of Defense, Statistical Information Analysis Division, "Companies Participating in the Department of Defense Subcontracting Program"

<http://siadapp.dmdc.osd.mil/procurement/historical\_reports/statistics/procstat.html> accessed November 8, 2010 and calculations by Hawaii State Department of Business, Economic Development & Tourism.