## Table 21.39-- HOME SALES, BY ORIGIN OF BUYER, BY COUNTY: 2021 AND 2022

| Subject  | All<br>buyers   | Local<br>buyers  | Mainland<br>buyers  | Foreign<br>buyers   |
|--|---|--|---|---|
| 2021   |   |  |   |   |
| Total number of home sales   |   |  |   |   |
| Statewide<br>Honolulu County<br>Hawaii County<br>Kauai County<br>Maui County         | 25,970<br>15,741<br>5,724<br>1,406<br>3,099             | 19,696<br>13,420<br>3,421<br>880<br>1,975              | 5,806<br>1,991<br>2,228<br>518<br>1,069                     | 468<br>330<br>75<br>8<br>55                                   |
| Average home sale price (dollars) 1/   |   |  |   |   |
| Statewide<br>Honolulu County<br>Hawaii County<br>Kauai County<br>Maui County<br>2022 | 849,558<br>807,955<br>685,017<br>1,146,798<br>1,229,938 | 737,197<br>779,073<br>420,565<br>787,916<br>2/ 978,509 | 1,199,098<br>945,487<br>1,073,909<br>1,749,830<br>1,665,497 | 1,241,943<br>1,152,692<br>1,194,881<br>1,577,375<br>1,792,832 |
| Total number of home sales   |   |  |   |   |
| Statewide<br>Honolulu County<br>Hawaii County<br>Kauai County<br>Maui County         | 21,131<br>13,467<br>4,688<br>871<br>2,105               | 15,923<br>11,124<br>2,874<br>535<br>1,390              | 4,735<br>1,970<br>1,764<br>324<br>677                       | 473<br>373<br>50<br>12<br>38                                  |
| Average home sale price (dollars) 1/   |   |  |   |   |
| Statewide<br>Honolulu County<br>Hawaii County<br>Kauai County<br>Maui County         | 878,005<br>869,977<br>665,318<br>1,302,071<br>1,227,565 | 780,848<br>838,896<br>433,299<br>916,197<br>982,804    | 1,152,955<br>982,279<br>1,010,326<br>1,949,351<br>1,640,098 | 1,396,278<br>1,203,795<br>1,829,895<br>1,029,044<br>2,831,073 |

1/ Calculated by dividing the total sales amount by the total number of sales.

2/ Revised from previous Data Book.

Source: Title Guaranty of Hawaii, Inc. based on Hawaii Department of Natural Resources, Bureau of Conveyances data; and calculations by the Hawaii Department of Business, Economic Development & Tourism. See also DBEDT's *Quarterly Statistical and Economic Report - 2nd Quarter 2023*, Table E-9, E-10, and G-29 to G-36 <a href="http://dbedt.hawaii.gov/economic/qser">http://dbedt.hawaii.gov/economic/qser</a> accessed June 16, 2023.