## Section 23

## DOMESTIC TRADE AND SERVICES

This section presents statistics relating to retail and wholesale trade; hotels; and selected personal, business, automotive, repair, and amusement services.

These activities have undergone rapid growth in recent decades. Retail sales increased from $\$ 751$ million in 1963 to $\$ 1.9$ billion in 1972 and $\$ 3.3$ billion in 1977. Wholesale sales rose from $\$ 735$ million in 1963 to $\$ 1.54$ billion in 1972. Hotels, amusements, and other services reported receipts of $\$ 683$ million in 1972, compared with $\$ 163$ million in 1963. General excise and use tax base data for more recent years indicate continued increases; between 1972 and 1978 , the retailing tax base rose 116 percent, the wholesaling base by 115 percent, and the base for services by 111 percent. Major retail concentrations include Ala Moana Center, Pearlridge Center, Waikiki, and downtown Honolulu. The 19 department stores on Oahu reported sales of $\$ 373$ million in 1978 , double their 1970 volume. In addition to civilian retail outlets, there are 78 commissaries, exchanges, clubs, and food services maintained by the armed forces; these facilities had sales of $\$ 261$ million in 1978.

Growth has been especially rapid for hotels. The number of units in the State rose from 6,800 in 1959 to 24,000 in 1969 and 51,000 in June 1979. There were 384 hotels, motels and apartment-hotels in the State on the latter date, including 228 on the Neighbor Islands. Occupancy rates averaged 82.1 percent in Waikiki and 75.5 percent on the Neighbor Islands during 1978. The average daily room rate was $\$ 38.49$ in 1978 . The hotel payroll in 1977 totaled $\$ 176$ million, compared with $\$ 35$ million ten years earlier.

Sixty feature motion pictures and television specials and series were filmed in Hawaii in 1978, accounting for local expenditures of $\$ 22$ million.

The major source of these data is the United States Census of Business, most recently conducted at the end of 1977 . Statistics on the retailing, wholesaling, and services tax bases are available from the Hawaii State Department of Taxation. Data on hotel room counts, occupancy and other characteristics are published by the Hawaii Visitors Bureau and the firm of Harris, Kerr, Forster and Company. A summary of figures on trade and services in earlier years appears in Historical Statistics of Hawaii, Section 20. The Statistical Abstract of the United States: 1978, Section 30, presents similar data for other states and the nation as a whole.

Table 373.-- RETAIL TRADE, WHOLESALE TRADE, AND SELECTED SERVICES: 1963 TO 1977

| Year |  | Retail trade |  | Wholesale trade |  | Selected services 1/ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Estab-1ishments | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \end{gathered}$ | Estab-1ishments | $\begin{gathered} \text { Sales } \\ (\$ 1,000) \end{gathered}$ | Estab-1ishments | $\begin{aligned} & \text { Receipts } \\ & (\$ 1,000) \end{aligned}$ |
| 1963 |  | 4,578 | 751,411 | 974 | 735,205 | 3,431 | 163,094 |
| 1967 |  | 5,212 | 1,083,458 | 1,030 | 1,013,813 | 4,057 | 310,290 |
| 1972 | (1967 def.) | 6,416 | 1,891,516 | 1,311 | 1,511,398 | 5,570 | 583,289 |
| 1972 | (1972 def.) | 6,392 | 1,864,985 | 1,336 | 1,538,429 | 6,348 | 683,201 |
| 1972 | (1977 def.) | 5,880 | 1,859,929 | 1,337 | 1,561,654 | (NA) | (NA) |
| 1977 |  | 7,388 | 3,294,118 | 1,569 | 2,571,489 | (NA) | (NA) |

NA Not available.
Source: Robert C. Schmitt, Historical Statistics of Hawaii (University Press of Hawaii, 1977), pp. 513, 524, and 526. U.S. Bureau of the Census, 1977 Census of Retail Trade, RC77-A-12, table 2, and 1977 Census of Wholesale Trade, WC77-A-12, table 2.

Table 374. -- GENERAL EXCISE TAX BASE FOR TRADE AND SERVICE ACTIVITIES: 1968 TO 1978
[In thousands of dollars]

| $\begin{aligned} & \text { Year } \\ & \text { reported } 1 / \end{aligned}$ | Retailing | Services 2/ | Theater, amusement, broadcasting, etc. | Wholesaling |
| :---: | :---: | :---: | :---: | :---: |
| 1968 | 1,423,835 | 358,852 | 36,203 | 651,512 |
| 1969 | 1,670,288 | 451,814 | 39,220 | 747,204 |
| 1970 | 1,895,089 | 504,191 | 43,588 | 854,660 |
| 1971 | 2,030,170 | 523,824 | 48,503 | 918,425 |
| 1972 | 2,213,704 | 578,260 | 53,108 | 1,002,214 |
| 1973 | 2,560,799 | 697,419 | 60,079 | 1,220,818 |
| 1974 | 2,959,201 | 783,771 | 66,557 | 1,374,819 |
| 1975 | 3,382,804 | 919,912 | 74,561 | 1,527,057 |
| 1976 | 3,724,487 | 978,091 | 82,134 | 1,721,874 |
| 1977 3/ | 4,222,169 | 1,095,066 | 92,827 | 1,989,981 |
| 1978 3/ | 4,774,076 | 1,222,996 | 104,085 | 2,158,707 |

1/ Calendar year in which reported, including "prior years" reports. Income received in December is reported the following January, hence these annual totals generally refer to an "income year" ended November 30.

2/ Includes both business and professional services but excludes hotels, theater, amusement, broadcasting, and intermediary services.

3/ Partly estimated.
Source: Hawaii State Department of Taxation, "General Excise and Use Tax Base" (annual tabular release).

Table 375. -- RETAIL TRADE, BY SELECTED KINDS OF BUSINESS: 1977

| SIC code | Kind of business 1/ | All establishments 2/ (number) | $\begin{aligned} & \text { Sa1es } \left.\frac{3 /}{(\$ 1,000}\right) \end{aligned}$ | $\begin{array}{\|c} \text { Payroll } \\ \text { entire } \\ \text { year } \\ (\$ 1,000) \end{array}$ | Paid employees for week including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Retail trade 4/ | 7,388 | 3,294,118 | 460,322 | 72,098 |
| 52 | Building materials, hardware, garden supply and mobile home dealers $\qquad$ | 194 | 74,462 | 10,142 | 1,170 |
| $\begin{aligned} & 521,3 \\ & 525 \end{aligned}$ | Building materials and supply stores Hardware stores ................................................... | $\begin{aligned} & 66 \\ & 54 \end{aligned}$ | $\begin{aligned} & 56,585 \\ & 12,462 \end{aligned}$ | $\begin{aligned} & 7,630 \\ & 1,696 \end{aligned}$ | $\begin{aligned} & 800 \\ & 250 \end{aligned}$ |
| 53 | General merchandise group stores | 259 | 631,505 | 74,056 | 11,669 |
| 531 | Department stores 5/ | 23 | 375,943 | 50,003 | 7,714 |
| 533 | Variety stores | 55 | 64,459 | 9,095 | 1,843 |
| 539 | Miscellaneous general merchandise stores | 181 | 191,103 | 14,958 | 2,112 |
| $\begin{aligned} & 54 \\ & 541 \end{aligned}$ | Food stores Grocery stores | 876 490 | $\begin{aligned} & 651,259 \\ & 591,881 \end{aligned}$ | $\begin{aligned} & 62,489 \\ & 51,329 \end{aligned}$ | 8,423 6,418 |
| 55 ex .554 | Automotive dealers | 291 | 457,429 | 49,854 | 3,941 |
| 551 | Motor vehicle dealers--new and used cars | 59 | 368,108 | 37,237 | 2,700 |
| 552 | Motor vehicle dealers-used cars only | 33 | 16,098 | 1,508 | 140 |
| 553 | Auto and home supply stores ... | 145 | 52,395 | 8,551 | 849 |
| 554 | Gasoline service stations | 415 | 176,079 | 18,475 | 3,447 |
| 56 | Appare1 and accessory stores .................... | 733 | 204,037 | 31,158 | 4,957 |
| 561 | Men's and boys' clothing and furnishings stores | 88 | 28,788 | 4,817 | 698 |
| 562 | Women's ready-to-wear stores | 225 | (D) | (D) | (D) |
| 565 | Family clothing stores .................................. | 217 | 78,146 | 11,884 | 1,993 |
| 566 | Shoe stores | 70 | 23,871 | 3,529 | 430 |

Continued on next page.

Table 375.-- RETAIL TRADE, BY SELECTED KINDS OF BUSINESS: 1977 -- Con.

| SIC code | Kind of business 1/ | $\begin{gathered} \text { All estab- } \\ \text { lishments 2/ } \\ \text { (number) } \end{gathered}$ | $\begin{aligned} & \text { Sales } \frac{3 /}{(\$ 1,000)} \end{aligned}$ | $\begin{gathered} \text { Payrol1 } \\ \text { entire } \\ \text { year } \\ (\$ 1,000) \end{gathered}$ | Paid employees for week including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 57 | Furniture, home furnishings, and equipment stores | 444 | 102,188 | 14,427 | 1,778 |
| 571 | Furniture and home furnishings stores | 237 | 51,038 | 8,030 | 891 |
| 572 | Household appliance stores ........... | 74 | 20,142 | 2,397 | 318 |
| 573 | Radio, television, and music stores | 133 | 31,008 | 4,000 | 569 |
| 58 | Eating and drinking places | 1,657 | 484,098 | 134,382 | 27,407 |
| 5812 | Eating places .. | 1,356 | 433,180 | 118,778 | 23,822 |
| 5813 | Drinking places (alcoholic beverages) | 301 | 50,918 | 15,604 | 3,585 |
| 591 | Drug stores and proprietary stores | 115 | 174,155 | 16,649 | 1,859 |
| $59 \mathrm{ex}$. | Miscellaneous retail stores 4/ | 2,404 | 338,906 | 48,690 | 7,447 |
| 592 | Liquor stores ............................................. | 114 | 28,216 | 2,170 |  |
| $594$ | Miscellaneous shopping goods stores ................... | 1,300 | 220,393 | 31,991 | 4,851 |
| 5941 | Sporting goods stores and bicycle shops ............ | 157 | 29,112 | 3,788 | 538 |
| 5944 | Jewelry stores .......................... | 503 | 77,884 | 12,437 | 1,626 |
| 596 | Nonstore retailers 4/ | 123 | 31,753 | 5,368 | 786 |
| 598 | Fuel and ice dealers | 14 | 730 | 52 | 10 |
| 5992 | Florists | 171 | 16,667 | 3,095 | 585 |

D Withheld to avoid disclosing data for individual companies.
1/ All kind-of-business classifications are not shown separately; therefore, detail does not add to total.
2/ For all establishments, including those with no payroll.
3/ Sales taxes and finance charges were included in 1972 but not in 1977. Figures include sales of establishments with no payroll.

4/ Excludes nonemployer direct sellers.
5/ Includes sales from catalog order desks.
Source: U.S. Bureau of the Census, 1977 Census of Retail Trade, Geographic Area Statistics, Advance Report, RC77-A-12(A).

| County and city | Rank | $\begin{aligned} & \text { Sales } \\ & (\$ 1,000) \end{aligned}$ |
| :---: | :---: | :---: |
| Retail trade | (X) | 3,294,118 |
| COUNTIES |  |  |
| Honolulu | 1 | 2,604,207 |
| Maui 1/ | 2 | 287,574 |
| Hawaii | 3 | 275,938 |
| Kauai | 4 | 126,399 |
| URBAN PLACES 2/ |  |  |
| Honolulu | 1 | 1,905,160 |
| Hilo | 2 | 183,782 |
| Kahului | 3 | 111,635 |
| Waipahu | 4 | 101,706 |
| Kailua | 5 | 96,645 |
| Kaneohe | 6 | 94,527 |
| Aiea | 7 | 82,668 |
| Lahaina | 8 | 72,741 |
| Lihue | 9 | 63,489 |
| Pearl City | 10 | 50,077 |
| ```X Not applicable. \\ 1/ Includes Kalawao. \\ 2/ As defined for statistical purposes under Act 25, SLH 1963. None of these places is a separate governmental entity. \\ Source: U.S. Bureau of the Census, 1977 Census of Retail Trade, Geographic Area Statistics, Advance Report, RC 77-A-12(A).``` |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |

[Excludes establishments without payrol1]

| Merchandise line | Number of establishments |  | Sales of specified merchandise line $(\$ 1,000)$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | State total | Oahu | State <br> tota1 | Oahu |
| All lines, total 1/ | 4,491 | 3,303 | 1,832,909 | 1,486,986 |
| Groceries and other foods | 858 | 562 | 362,374 | 277,935 |
| Meals and snacks | 1,278 | 956 | 210,659 | 176,235 |
| Alcoholic drinks | 565 | 420 | 53,361 | 44,770 |
| Packaged alcoholic beverages | 412 | 251 | 39,022 | 30,027 |
| Cigars, cigarettes and tobacco | 590 | 359 | 17,161 | 14,315 |
| Drugs and other health aids | 362 | 210 | 53,439 | 44,761 |
| Toiletries | 449 | 266 | 17,419 | 13,456 |
| Men's, boys' clothing, exc. footwear | 496 | 305 | 69,018 | 57,899 |
| Women's, girls' clothing, exc. footwear | 635 | 409 | 110,934 | 94,409 |
| Footwear exc. infants and toddlers | 344 | 205 | 29,787 | 25,774 |
| Curtains, draperies, and dry goods | 327 | 187 | 42,209 | 35,464 |
| Major household appliances | 179 | 105 | 31,361 | 22,493 |
| Radios, TV's, musical instruments | 284 | 167 | 38,088 | 32,462 |
| Furniture and sleep equipment | 188 | 133 | 33,160 | 27,471 |
| Floor coverings | 147 | 102 | 11,821 | 9,328 |
| Kitchenware and home furnishings | 438 | 288 | 32,763 | 28,460 |
| Jewelry and optical goods | 542 | 382 | 50,991 | 44,429 |
| Sporting and recreational equipment | 194 | 119 | 30,122 | 26,510 |
| Hardware and electrical supplies | 204 | 106 | 14,346 | 11,356 |
| Lawn and garden supplies | 269 | 177 | 19,659 | 16,320 |
| Lumber and building materials | 125 | 74 | 30,788 | 23,192 |
| Automobiles and trucks | 117 | 86 | 194,360 | 154,921 |
| Auto fuels and lubricants | 543 | 378 | 91,333 | 72,359 |
| Auto tires, batteries, accessories | 562 | 388 | 58,045 | 44,940 |
| Household fuels and ice | 21 | 11 | 13,278 | 10,056 |
| All other merchandise | 976 | 664 | 93,655 | 77,775 |
| Nonmerchandise receipts | 1,958 | 1,416 | 83,731 | 69,869 |
| Miscellaneous merchandise | (X) |  | 25 | - |

X Not applicable.
Source: U.S. Bureau of the Census, Census of Retail Trade: 1972, Retail Merchandise Lines, Hawaii (unpublished tabulation filed in Hawaii Department of Planning and Economic Development Library).

Table 378.-- DEPARTMENT STORES, FOR OAHU: 1977 AND 1978
[Data beginning April 1977 not comparable to earlier figures.]

| Year | Number of <br> stores, <br> December | Annual <br> sales <br> $(\$ 1,000)$ |
| :---: | :---: | :---: |
| $1977 \underline{1 /} \ldots \ldots$ | 19 | 347,255 |
| $1978 \ldots \ldots$. | 19 | 373,427 |

1/ Data for April 1977 and succeeding months based on a new sample design, the 1972 SIC code, a revised definition of "sales" (to exclude sales taxes and finance charges, previously included), and other changes, and hence not comparable to data prior to April 1977.

Source: U.S. Bureau of the Census, Current Business Reports: Monthly Retail Trade, Sales and Accounts Receivable (1970-1977) and Month1y Department Store Sales in Selected Areas (1977 and 1978), and records.

Table 379.-- SHOPPING CENTERS: 1976 AND 1977

| $\begin{gathered} \text { Year } \\ (\text { Dec. } 31) \end{gathered}$ | Number of stores |  |  | Gross leasable area (1,000 square feet) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | State total | Oahu | Other islands | State total | Oahu | Other islands |
| 1976 | 2,132 | 1,467 | 665 | 8,424 | 6,711 | 1,713 |
| 1977 | 2,238 | 1,573 | 665 | 8,805 | 7,092 | 1,713 |

Source: Bank of Hawaii, Hawaii 78 (August 1978), p. 30.

Table 380.-- CHARACTERISTICS OF SELECTED SHOPPING CENTERS: 1978


1/ Includes centers with more than 200,000 square feet of building area.
2/ Includes centers with more than 100,000 square feet of building area.
Source: Chamber of Commerce of Hawaii, Shopping Centers in Hawaii (July 1978).

| Center 1/ | Number of <br> retail <br> stores | $\begin{aligned} & \text { Retail } \\ & \text { sales } \\ & (\$ 1,000) \end{aligned}$ | ```Payroll, entire year ($1,000)``` | Paid employees, March 12 |
| :---: | :---: | :---: | :---: | :---: |
| Oahu, total | 4,235 | 1,489,602 | 221,329 | 48,605 |
| Honolulu, total | 3,215 | 1,144,892 | 177,097 | 38,482 |
| Honolulu central business district | 353 | 65,471 | 12,254 | 2,771 |
| Ala Moana Center | 224 | 218,844 | 39,137 | 7,738 |
| Waikiki | 597 | 169,084 | 26,804 | 6,420 |
| Kahala Mal1 | 60 | 41,625 | 5,284 | 1,374 |
| Dillingham Blvd. | 14 | 20,094 | 2,530 | 678 |
| Kailua Shopping Center | 105 | 44,641 | 6,120 | 1,427 |
| Waipahu and Westgate Shopping Centers . | 42 | 33,768 | 4,125 | 1,040 |
| Pearlridge Shopping Center | 32 | 18,606 | 2,880 | 476 |

1/ For boundaries, see source.
Source: U.S. Bureau of the Census, Census of Retail Trade, 1972, RC72-C-12 (1974).

Table 382.-- RETAIL FACILITIES OPERATED BY THE ARMED FORCES: 1977 AND 1978

| Type of facility | Establishments |  | Annual sales (\$1,000) |  |
| :--- | :---: | :---: | :---: | ---: |
|  | 1977 | 1978 | 1977 | 1978 |
| Total ......... | 79 | 78 | 230,601 | 261,462 |
|  |  | 8 |  |  |
|  | 21 | 6 | 66,550 | 77,034 |
| Clubs ........... | 35 | 20 | 133,878 | 149,493 |
| Food service I/ .... | 15 | 36 | 23,347 | 22,930 |
|  |  | 16 | 6,827 | 12,006 |

1/ Data for 1977 exclude the Hale Koa Hotel food and beverage department ( $\$ 4,419,000$ in 1978 sales).

Source: Hawaii State Department of Planning and Economic Development, Retail Sales by the Armed Forces, 1978 (Statistical Report 130, March 23, 1979), table 2.

Table 383.-- WHOLESALE TRADE, BY SELECTED KINDS OF BUSINESS: 1977
[Including merchant wholesalers, manufacturers' sales branches and offices, and agents, brokers, and commission merchants.]

| $\begin{aligned} & \text { SIC } \\ & \text { code } \end{aligned}$ | Kind of business | Estab1ishments (no.) | $\begin{aligned} & \text { Sales } 1 / \\ & (\$ 1,000) \end{aligned}$ | ```Payroll entire year ($1,000)``` | Paid employees for week including March 12 (number) | Inven- <br> tories <br> end of year (\$1,000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Wholesale trade 2/ | 1,569 | 2,571,489 | 177,556 | 14,695 | 260,871 |
| 501 | Motor vehicles and automotive parts and supplies | 93 | 121,496 | 11,757 | 1,053 | 25,962 |
| 502 | Furniture and home furnishings ........ | 53 | 45,388 | 4,129 | 350 | 8,076 |
| 503 | Lumber and other construction materials | 80 | 122,909 | 13,569 | 995 | 23,718 |
| 504 | Sporting, recreational, photographic, and hobby goods, toys, and supplies . | 42 | 40,235 | 3,346 | 256 | 4,659 |
| 505 | Metals and minerals, except petroleum | 16 | 22,006 | 1,937 | 149 | 3,888 |
| 506 | Electrical goods ....................... | 100 | 182,752 | 15,322 | 1,127 | 27,483 |
| 507 | Hardware, and plumbing and heating equipment and supplies ............... | 72 | 59,444 | 6,133 | 514 | 8,417 |
| 508 | Machinery, equipment, and supplies .... | 237 | 230,427 | 35,080 | 2,598 | 35,832 |
| 511 | Paper and paper products ...... | 61 | 67,270 | 6,663 | 508 | 7,807 |
| 512 | Drugs, drug proprietaries, and druggists' sundries ................... | 42 | 47,513 | 4,178 | 373 | 5,477 |
| 513 | Apparel, piece goods, and notions ..... | 71 | 58,661 | 4,628 | 450 | 8,419 |
| 514 | Groceries and related products ........ | 310 | 696,494 | 36,304 | 3,451 | 43,609 |
| 515 | Farm-product raw materials ............ | 6 | 2,603 | 137 | 17 | 40 |
| 516 | Chemicals and allied products ......... | 25 | 31,354 | 3,067 | 207 | $3,297$ |
| 517 | Petroleum and petroleum products ...... | 43 | 506,337 | 4,923 | 229 | 12,862 |
| 518 | Beer, wines, and distilled alcoholic beverages ............................... | 31 | 130,745 | 6,629 | 447 | 13,296 |

1/ Sales taxes and finance charges were excluded in 1977 but included in earlier census.
2/ Including categories not shown separately (SIC 509 and 519) ; therefore, detail will not add to total. Source: U.S. Bureau of the Census, 1977 Census of Wholesale Trade, Geographic Area Statistics, Advance Report, WC77-A-12(A).
[Including merchant wholesalers, manufacturers' sales branches and offices, and agents, brokers, and commission merchants.]

| County and urban place | Establishments (number) | $\begin{aligned} & \text { Sales } \frac{1 /}{} \\ & (\$ 1,00 \overline{0}) \end{aligned}$ | ```Payrol1 entire year ($1,000)``` | Paid employees for week including March 12 (number) |
| :---: | :---: | :---: | :---: | :---: |
| Wholesale trade | 1,569 | 2,571,489 | 177,556 | 14,695 |
| COUNTIES |  |  |  |  |
| Honolulu | 1,277 | 2,166,760 | 152,752 | 12,474 |
| Hawaii | 148 | 185,159 | 13,070 | 1,207 |
| Maui and Kalawao | 95 | 160,722 | 8,082 | 645 |
| Kauai | 49 | 58,848 | 3,652 | 369 |
| URBAN PLACES $2 /$ |  |  |  |  |
| Honolulu | 1,141 | 1,990,955 | 141,588 | 11,578 |
| Hilo | 114 | 159,370 | 11,551 | 1,040 |
| Kahului | 49 | 134,283 | 5,720 | 423 |
| Waipahu | 23 | 51,206 | 2,819 | 215 |
| Lihue | 29 | 31,989 | 2,189 | 193 |
| Pear1 City | 10 | 23,970 | 1,350 | 108 |
| Kailua | 21 | 22,173 | 543 | 48 |
| Wailuku | 29 | 20,358 | 2,035 | 189 |
| Kaneohe | 20 | 10,039 | 810 | 79 |

I/ Sales taxes and finance charges were excluded in 1977 but included in earlier censuses.

2/ As defined for statistical purposes under Act 25, SLH 1963.
None of these places is a separate governmental entity.
Source: U.S. Bureau of the Census, 1977 Census of Wholesale Trade, Geographic Area Statistics, Advance Report, WC77-A-12(A).

Table 385.-- SELECTED SERVICES, BY KIND OF BUSINESS: 1972

| Geographic area and kind of business | Number | Receipts $(\$ 1,000)$ |
| :---: | :---: | :---: |
| Selected services, total | 6,348 | 683,201 |
| Hotels, motels, camps | 224 | 241,832 |
| Hotels | 187 | 230,972 |
| Motels | 33 | 10,634 |
| Camps and trailer parks | 4 | 226 |
| Personal services | 1,675 | 53,390 |
| Laundry, cleaning | 227 | 21,950 |
| Beauty and barber shops | 897 | 18,572 |
| Funeral service, crematories | 24 | 3,764 |
| Other personal services | 527 | 9,104 |
| Business services | 1,763 | 120,075 |
| Advertising | 101 | 24,170 |
| Services to dwellings, bldgs. | 305 | 18,741 |
| Other business services | 1,357 | 77,164 |
| Automotive repair, services | 633 | 77,671 |
| Automotive repair shops | 461 | 31,526 |
| Automotive rental, parking, wash | 172 | 46,145 |
| Miscellaneous repair services | 439 | 20,244 |
| Amusement, recreation services | 849 | 71,556 |
| Motion picture theaters | 66 | 12,152 |
| Other amusement, recreation | 783 | 59,404 |
| Dental laboratories | 33 | 2,309 |
| Legal services | 333 | 35,149 |
| Architect., engineer., land-survey | 399 | 60,955 |

Source: U.S. Bureau of the Census, Census of Selected Service Industries: 1972, Area Series, Hawaii, SC72-A-12, table 1.

Table 386.-- SELECTED SERVICES, BY GEOGRAPHIC AREA: 1972

| Geographic area and kind of business | Number | Receipts $(\$ 1,000)$ |
| :---: | :---: | :---: |
| Selected services, total | 6,348 | 683,201 |
| City and County of Honolulu | 5,023 | 543,334 |
| City of Honolulu | 3,975 | 485,768 |
| Rest of Oahu | 1,048 | 57,566 |
| Hawaii County | 651 | 63,812 |
| Kauai County | 252 | 25,855 |
| Maui County | 422 | 50,200 |
| Lanai | 6 | 97 |
| Maui | 378 | 49,214 |
| Molokai | 34 | 808 |
| Island not reported ....... | 4 | 81 |

Source: U.S. Bureau of the Census, Census of Selected Service Industries: 1972, Area Series, Hawaii, SC72-A-12, table 5, and special tabulation of data by island for Maui County.

Table 387. -- HOTEL UNITS, OCCUPANCY RATES, EMPLOYMENT, AND PAYROLL: 1968 TO 1978

| Year | Number of hotel units 1/ |  |  | Percent occupied 2/ |  | Hote1 employment 3/ | $\begin{aligned} & \text { Payrol1 4/ } \\ & (\$ 1,000) \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | State total | Oahu | Neighbor islands | Waikiki 5/ | Neighbor islands |  |  |
| 1968 | 21, 243 | 15,138 | 6,105 | 89.2 | 75.2 | 10,783 | 46,730 |
| 1969 | 25,822 | 18,209 | 7,613 | 81.3 | 69.3 | 12,546 | 58,212 |
| 1970 | 30,323 | 21,217 | 9,106 | 74.1 | 64.8 | 13,613 | 66,924 |
| 1971 | 35,349 | 24,612 | 10,737 | 58.9 | 63.5 | 15,550 | 78,222 |
| 1972 | 35,653 | 24,441 | 11,212 | 70.0 | 66.4 | 17,619 | 93,915 |
| 1973 | 37,319 | 24,969 | 12,350 | 81.5 | 70.2 | 18,857 | 107,525 |
| 1974 | 39,558 | 25,352 | 14,206 | 82.0 | 69.4 | 19,139 | 115,599 |
| 1975 | 40,691 | 25,699 | 14,992 | 78.3 | 68.3 | 19,885 | 128,659 |
| 1976 | 44,093 | 27,099 | 16,994 | 82.6 | 68.4 | 21,130 | 155,123 |
| 1977 | 46,048 | 28,083 | 17,965 | 81.2 | 71.7 | 22,313 | 175,602 |
| 1978 | 48,790 | 29,294 | 19,496 | 82.1 | 75.5 | (NA) | (NA) |

NA Not available.
1/ November, 1968; October, 1969 and later years.
$2 /$ Annual averages.
3/ Annual averages, for workers covered by the Hawaii Employment Security Law.

4/ Wage and salary payments to workers covered by the Hawaii Employment Security Law.

5/ Data for 1976 and later years omit several major hotels.
Source: Hawaii Visitors Bureau, Visitor Plant Inventory (periodic), Annual Research Report (annual), and records; Hawaii State Department of Labor and Industrial Relations, Employment and Payrolls in Hawaii (annual).

Table 388.-- HOTELS AND OTHER ACCOMMODATIONS, BY GEOGRAPHIC AREAS: 1970 AND 1979

| Geographic area | February 1970 |  | June 1979 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Visitor <br> plants 1/ | Units | $\begin{aligned} & \text { Visitor } \\ & \text { plants I/ } \end{aligned}$ | Units |  |
|  |  |  |  | Total | Condo $2 /$ |
| State total .. | 275 | 26,923 | 384 | 51,185 | 9,459 |
| Oahu | 152 | 18,449 | 156 | 31,411 | 2,949 |
| Waikiki 3/ | 124 | 16,590 | 123 | 27,657 | ... |
| Hotels | 55 | 13,825 | 62 | 23,547 | ... |
| Apartment-hotels | 63 | 2,488 | 58 | 3,940 | ... |
| Other 4/ | 6 | 277 | 3 | 170 | ... |
| Other Honolulu | 9 | 1,105 | 10 | 2,410 | ... |
| Rest of Oahu | 19 | 754 | 23 | 1,344 | ... |
| Other islands | 123 | 8,474 | 228 | 19,774 | 6,510 |
| Hawaii | 41 | 3,166 | 61 | 6,056 | 698 |
| Kauai | 31 | 2,565 | 46 | 4,064 | 1,170 |
| Maui | 48 | 2,643 | 115 | 9,123 | 4,363 |
| Molokai | 2 | 89 | 5 | 520 | 279 |
| Lanai | 1 | 11 | 1 | 11 | - |

1/ Hotels, apartment-hotels, motels, cottages, etc.
2/ Condominium units in rental pools for transient use. Included in total units.

3/ Includes Diamond Head and Kahala but not areas ewa and mauka (west and north) of the Ala Wai Canal.

4/ Motels, cottages, etc.
Source: Hawaii Visitors Bureau, Visitor Plant Inventory for February 1970 and June 1979.

Table 389.-- HOTEL UNITS, 1978 AND 1979, AND OCCUPANCY RATES, 1977 AND 1978, BY GEOGRAPHIC AREA

| Geographic area | Number of units |  |  | Percent occupied 1/ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Feb. 1978 (existing) | February 1979 |  | 1977 | 1978 |
|  |  | Existing | Planned 2/ |  |  |
| State total | 47,070 | 49,832 | 14,893 | (NA) | (NA) |
| Oahu | 28,546 | 30,065 | 3,491 | (NA) | (NA) |
| Waikiki and Kahala 3/ | 24,934 | 26,346 | 3,491 | 81.2 | 82.1 |
| Ala Moana | 1,649 | 1,589 | - |  |  |
| Central Honolulu | 129 | 130 | - |  |  |
| Airport | 691 | 691 | - | ( NA ) | (NA) |
| Leeward Oahu | 532 | 665 | (NA) |  |  |
| Windward Oahu | 611 | 644 | (NA) |  |  |
| Hawaii . . | 6,002 | 6,093 | 5,804 | 61.0 | 65.0 |
| Hilo and Honokaa | 1,957 | 1,954 | - | 53.0 | 55.4 |
| Volcano | 33 | 38 | - |  |  |
| Ka'u . . . . | 56 | 56 | - | ) 76.2 | 76.7 |
| North and South Kohala | 408 | 408 | 3,198 |  |  |
| North and South Kona . | 3,543 | 3,637 | 2,606 | 63.8 | 68.2 |
| Maui | 8,202 | 8,941 | 2,968 | 76.9 | 80.4 |
| Wailuku and Kahului | 427 | 445 | - | 80.1 | 85.6 |
| Lahaina to Napili | 4,897 | 5,309 | 1,831 | 81.6 | 82.7 |
| Kihei and Maalaea ..... | 2,767 | 3,084 |  |  |  |
| Kula, Makawao, and Paia | 19 | 14 | - | \} 63.2 | 73.6 |
| Hana .................. | 92 | 89 | - |  |  |
| Kauai | 3,786 | 4,202 | 2,630 | 80.6 | 83.3 |
| Kapaa and Wailua | 1,749 | 2,073 | 1,340 | \} 84.2 | 85.1 |
| Lihue ..... | 749 | 742 | 158 | \} 84.2 |  |
| Poipu and Kukuiula | 769 | 768 | 679 | 83.0 | 86.3 |
| Kalaheo | 20 | 20 | - |  |  |
| Kokee . | 12 | 111 | - | 1-62.3 | 60.1 |
| Hanalei | 487 | 588 | 453 | 1 |  |
| Molokai | 523 | 520 | - | (NA) | (NA) |
| Lanai | 11 | 11 | - | (NA) | (NA) |

NA Not available.
1/ Annual averages.
2/ Under construction or announced for future construction. Includes 3,497 to be completed in 1979, 1,995 in 1980, 1,507 in 1981, and 7,894 indefinite. Excludes condominium units.

3/ Occupancy data limited to Waikiki and Diamond Head.
Source: Hawaii Visitors Bureau, Annual Research Report and records.

Table 390. -- HOTEL OCCUPANCY AND ROOM RATES, BY GEOGRAPHIC AREA: ANNUAL AVERAGES, 1977 AND 1978

| Geographic area | Percentage of occupancy |  | Average daily room rate (dollars) |  | Average daily guest rate (dollars) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1977 | 1978 | 1977 | 1978 | 1977 | 1978 |
| State | 76.70 | 80.60 | 34.28 | 38.49 | 17.42 | 19.41 |
| Oahu | 80.20 | 82.07 | 31.87 | 35.95 | 16.42 | 18.23 |
| Waikiki: |  |  |  |  |  |  |
| On beach | 83.21 | 86.35 | 39.53 | 47.34 | 20.47 | 24.38 |
| Off beach: |  |  |  |  |  |  |
| With restaurant | 80.07 | 80.04 | 25.68 | 28.63 | 13.15 | 14.18 |
| Without restaurant | 78.79 | 78.07 | 23.71 | 25.67 | 11.83 | 13.48 |
| Other Oahu | 74.66 | 83.08 | 35.55 | 39.82 | 18.97 | 21.06 |
| Hawaii | 58.08 | 65.40 | 33.08 | 36.46 | 16.62 | 18.41 |
| Hilo | 49.20 | 54.39 | 28.84 | 29.93 | 14.79 | 15.67 |
| Kona | 63.35 | 70.59 | 35.03 | 38.83 | 17.43 | 19.33 |
| Maui | 84.03 | 85.09 | 42.59 | 47.49 | 21.22 | 23.62 |
| West end | 90.66 | 90.09 | 44.19 | 48.80 | 21.44 | 23.17 |
| Other Maui | 70.04 | 74.61 | 33.21 | 42.54 | 20.55 | 24.19 |
| Kauai | 84.70 | 87.00 | 38.45 | 42.20 | 18.91 | 20.60 |
| East end | 83.60 | 85.96 | 38.60 | 41.64 | 19.12 | 20.60 |
| South end | 94.56 | 94.89 | 37.24 | 45.13 | 17.38 | 20.47 |

Source: Harris, Kerr, Forster \& Company, Statistics and Trend of Hotel Business in Hawaii (month1y).

| Subject | 1976 | 1977 | 1978 |
| :---: | :---: | :---: | :---: |
| Number of features filmed | 31 | 63 | 60 |
| Feature films for theater viewing | 3 | 4 | 3 |
| Feature films for television viewing | 1 | 5 | 5 |
| Television specials and series 1/ | 27 | 54 | 50 |
| Gross budgets (millions of dollars) 2/ | 26 | 39 | 45 |
| Feature films and television specials and series | 20 | 30 | 36 |
| Television conmercials and related advertising | 6 | 9 | 9 |
| Expenditures in Hawaii for feature films and television specials and series (millions of dollars) | 11 | 16 | 22 |
| Tax revenues generated (millions of dollars) | 1.01 | 1.51 | 2.04 |
| Employment: |  |  |  |
| Total | 918 | 1,265 | 1,610 |
| Direct | 622 | 856 | 1,091 |

1/ Each program in a series counted separately.
2/ Includes post-production costs out of the State.
Source: Hawaii State Department of Planning and Economic Development, Hawaii Film Office. unpublished estimates.

Table 392.-- NUMBER AND GROSS SALES OF LIQUOR LICENSEES, FOR OAHU: 1977 AND 1978

| Class of 1icensee | Licenses in effect, June 30 |  | Gross sales of licensees, year ended June 30 ( $\$ 1,000$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1977 | 1978 | 1977 | 1978 |
| All categories .. | 1,037 | 1,144 | 255,471 | 280,065 |
| Cabarets | 33 | 35 | 13,322 | 12,666 |
| Clubs 1/ | 13 | 14 | 1,723 | 1,921 |
| Dispensers 2/ | 560 | 623 | 95,317 | 106,081 |
| Retailers 37 | 391 | 427 | 57,610 | 63,551 |
| Wholesalers | 22 | 23 | 80,986 | 89,315 |
| Manufacturers ........ | 5 | 5 | 6,021 | 5,773 |
| Tour or cruise vessel | 13 | 14 | 492 | 678 |
| Vessel ................ | - | 3 | - | 80 |

1/ Private.
2/ Bars, restaurants, etc.
3/ Package goods stores, including supermarkets, drug stores, etc. Source: City and County of Honolulu, Department of Finance, Liquor Commission.

Table 393.-- LIQUOR AND TOBACCO TAX BASES: 1977 AND 1978
[Wholesale value, in thousands of dollars. Excludes sales on military bases.]

| Year $1 /$ | Liquor tax base | Tobacco tax base |
| :---: | :---: | :---: |
| $1977 \ldots \ldots \ldots$ | 86,229 |  |
| $1978 \ldots \ldots . \ldots 2,077$ |  |  |

1/ Calendar year in which reported; data accordingly refer in general to liquor and tobacco sales for 12 -month periods ended November 30.

Source: Hawaii State Department of Taxation, "Liquor Tax Base, Collections and Permits; Tobacco Tax Base, Collections and Licenses" (annual release).

Table 394. -- PER CAPITA CONSUMPTION OF ALCOHOLIC BEVERAGES: 1966 TO 1977
[In gallons. Based on estimated resident population.]

|  | Year | Distilled spirits | Beer | Wine |
| :---: | :---: | :---: | :---: | :---: |
| 1966 | ... | 1.59 | 13.1 | 0.654 |
| 1967 | ...... | 1.77 | 14.2 | 0.696 |
| 1968 |  | 1.83 | 15.2 | 0.767 |
| 1969 |  | (NA) | 14.5 | 0.839 |
| 1970 | ... | 1.80 | 17.7 | 1.120 |
| 1971 |  | 1.52 | 17.8 | 1.669 |
| 1972 |  | 1.83 | 17.4 | 1.343 |
| 1973 |  | 2.17 | 17.3 | 1.632 |
| 1974 |  | 2.30 | 22.3 | 1.712 |
| 1975 |  | 2.28 | 25.2 | 1.831 |
| 1976 |  | 2.28 | 25.2 | 2.042 |
| 1977 |  | 2.34 | 27.4 | 2.121 |

Source: Estimated by the Distilled Spirits Council of the United States, Inc., and based in part on data from the U.S. Brewers Association and the Wine Institute.

