## MANUFACTURES

This section presents statistics on the manufacturing segment of the economy, including sugar processing and pineapple canning. Additional information on manufacturing workers appears in Sections 12 and 15.

The number of manufacturing establishments in Hawaii increased from 697 in 1967 to 1,020 in 1987. The value added by manufacture rose from $\$ 326$ million in 1967 to $\$ 786$ million in 1977, $\$ 1.41$ billion in 1987 , and $\$ 1.56$ billion in 1990. More than three-fourths of all manufacturing activity in the State in 1987 was on Oahu. Food processing--mostly sugar and pineapple--accounted for 36 percent of the value added by manufacture in 1990. In 1992, the general excise and use tax base for diversified manufacturing (that is, manufacturing exclusive of sugar processing, pineapple canning, and petroleum refining) was $\$ 714$ million. There were two pineapple canneries and 12 sugar mills in Hawaii in 1992. Canned and fresh pineapple sales in 1991 totaled $\$ 225$ million. Sugar production in 1991 amounted to 724,000 short tons, the lowest total in 45 years. The value of sugar production (including commercial molasses) in 1991 was $\$ 271$ million, compared with the record of $\$ 677$ million set in 1974. Important manufactures other than food processing include apparel, printing and publishing, and stone, clay, and glass products. Industrial and technology parks and areas in 1990 numbered 40, with 7,591 acres.

Sources for data on this subject include the quinquennial United States Census of Manufactures, most recently published for 1987, the Annual Survey of Manufactures, publications of the Hawaii State Department of Agriculture and Department of Taxation, and the Hawaiian Sugar Planters' Association's annual report, HSPA Sugar Manual. Historical Statistics of Hawaii, Section 16, contains the figures for earlier years. Statistics for the nation as a whole appear in Section 27 of the Statistical Abstract of the United States: 1992.

Table 643.-- STATISTICAL SUMMARY OF MANUFACTURES: 1963 TO 1990

| Subject | 1963 | 1967 | 1972 | 1977 | 1982 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| All establishments: 1/ |  |  |  |  |  |
| Total ............. | 672 | 697 | 773 | 949 | 966 |
| With 20 employees or more | 203 | 215 | 238 | 231 | 237 |
| All employees: |  |  |  |  |  |
| Number ( 1,000 ) | 25.1 | 25.4 | 24.8 | 25.0 | 23.6 |
| Payroll (million dollars) | 109.0 | 139.6 | 191.1 | 276.8 | 360.3 |
| Production workers: |  |  |  |  |  |
| Number ( 1,000 ) .......... | 18.7 | 19.0 | 17.7 | 17.4 | 16.0 |
| Hours (millions) ....... | 33.2 | 35.9 | 33.1 | 31.3 | 29.9 |
| Wages (million dollars) | 67.5 | 86.9 | 113.7 | 160.5 | 217.5 |
| Value added by manufacture 2/ (million dollars) | 261.1 | 326.2 | 410.0 | 785.5 | 1,119.6 |
| Cost of materials 3/ (million dollars). | (NA) | 399.6 | 548.3 | 1,176.1 | 2,357.5 |
| Value of shipments 3/ (million dollars) ....... | (NA) | 723.4 | 955.6 | 1,974.0 | 3,443.0 |
| ```New capital expenditures (million dollars) .......``` | 15.4 | 26.0 | 46.7 | 44.4 | 89.4 |

Continued on next page.

Table 643.-- STATISTICAL SUMMARY OF MANUFACTURES: 1963 TO 1990--Con.

| Subject | 1986 | 1987 | 1988 | 1989 | 1990 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| All establishments: I/ Total | (NA) | 1,022 | (NA) | NA) | NA) |
| With 20 employees or more | (NA) | 225 | (NA) | (NA) | (NA) |
| All employees: |  |  |  |  |  |
| Number (1,000) . . . . . . . . | 23.1 | 22.2 | 21.7 | 20.5 | 20.7 |
| Payroll (million dollars) | 424.0 | 440.2 | 452.4 | 432.6 | 476.7 |
| Production workers: |  |  |  |  |  |
| Number ( 1,000 ) | 15.7 | 15.2 | 14.3 | 13.0 | 13.2 |
| Hours (millions) | 29.0 | 28.8 | 27.4 | 25.2 | 26.1 |
| Wages (million dollars) | 239.3 | 254.2 | 255.0 | 244.2 | 263.1 |
| Value added by manufacture 2/ (million dollars) | 1,173.9 | 1,405.3 | 1,376.8 | 1,609.8 | 1,557.5 |
| Cost of materials 3/ (million dollars). | 1,898.9 | 2,048.8 | 1,980.1 | 2,220.7 | 2,680.5 |
| Value of shipments 3/ (million dollars). | 3,086.4 | 3,447.9 | 3,337.3 | 3,813.4 | 4,202.9 |
| New capital expenditures (million dollars) ....... | 47.3 | 102.0 | 76.1 | 98.4 | 126.9 |

NA Not available.
1/ Establishments with payroll at any time during year.
2/ Data for 1982 and later years not directly comparable to data for earlièr years; see source for discussion.

3/ Aggregate of cost of materials and value of shipments includes extensive duplication since products of some industries are used as materials by others.

Source: U.S. Bureau of the Census, 1982 Census of Manufactures, Geographic Area Series, Hawaii, MC82-A-12 (April 1985), table 2a; 1986 Annual Survey of Manufactures, Geographic Area Statistics, M86(AS)-3 (July 1988), table 1; 1987 Census of Manufactures, Geographic Area Series, Hawaii, MC87-A-12 (October 1990), table 2a; 1989 Annual Survey of Manufactures, Geographic Area Statistics, M89(AS)-3 (September 1991), table 1; 1990 Annual Survey of Manufacturers, Geographic Area Statistics, M90 (AS)-3 (April 1992), table 1.

Table 644.-- STATISTICAL SUMMARY OF MANUFACTURES, BY COUNTIES: 1987

| Subject | State total | City and County of Honolulu | Hawaii County | Kauai County | Maui County |
| :---: | :---: | :---: | :---: | :---: | :---: |
| All establishments 1/ (number) | 1,022 | 800 | 100 | 34 | 88 |
| With 20 employees or more . | 225 | 182 | 21 | 6 | 16 |
| All employees: |  |  |  |  |  |
| Number ( 1,000 ) | 22.2 | 16.5 | 2.2 | 0.7 | 2.8 |
| Payroll (million dollars) ...... | 440.2 | 330.7 | 40.7 | 13.8 | 54.9 |
| Production workers: |  |  |  |  |  |
| Number ( 1,000 ) | 15.2 | 10.9 | 1.6 | 0.5 | 2.2 |
| Hours (millions) ................ | 28.8 | 19.9 | 3.2 | 1.1 | 4.6 |
| Wages (million dollars) ........ | 254.2 | 178.2 | 27.5 | 9.5 | 39.0 |
| Value added by manufacture (million dollars) ................ | 1,405.3 | 1,077.1 | 117.4 | 51.8 | 159.0 |
| ```Cost of materials 2/ (million do11ars)``` | 2,048.8 | 1,716.6 | 129.6 | 47.7 | 154.9 |
| Value of shipments $2 /$ (million dollars) | 3,447.9 | 2,783.8 | 250.5 | 99.5 | 314.2 |
| New capital expenditures (million dollars) | 102.0 | 66.1 | 11.6 | 5.9 | 18.5 |

1/ Includes establishments with payroll at any time during the year.
2/ Aggregate of cost of materials and value of shipments include extensive duplication since products of some industries are used as materials by others.

Source: U.S. Bureau of the Census, 1987 Census of Manufactures, Geographic Area Series, Hawaii, MC87-A-12 (October 1990), table 4.

Table 645.-- MANUFACTURES, BY SELECTED INDUSTRY GROUP: 1990
[Includes operating manufacturing establishments and auxiliaries]


Source: U.S. Bureau of the Census, 1990 Annual Survey of Manufactures, Geographic Area Statistics, M90(AS)-3 (April 1992), table 2.

| $\begin{aligned} & \text { SIC } \\ & \text { code } \end{aligned}$ | Industry | Number of establishments |  | Number of employees for week including March 12 | Annua 1 payrol 1$(\$ 1,000)$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | With 20 employees or more |  |  |
|  | Manufacturing | 971 | 231 | 22,886 | 492,781 |
| 20 | Food and kindred products | 212 | 76 | 10,130 | 202,148 |
| 2061 | Raw cane sugar | 11 | 11 | 3,266 | 61,610 |
| 22 | Textile mill products | 8 | 1 | 87 | 1,720 |
| 23 | Apparel and other textile products | 158 | 39 | 2,954 | 36,395 |
| 24 | Lumber and wood products ....... | 44 | 6 | 418 | 9,344 |
| 25 | Furniture and fixtures | 29 | 7 | 376 | 7,253 |
| 26 | Paper and allied products | 8 | 4 | 218 | 5,926 |
| 27 | Printing and publishing | 187 | 37 | 3,508 | 89,940 |
| 28 | Chemicals and allied products .. | 24 | 6 | 489 | 12,644 |
| 29 | Petroleum and coal products .... | 4 | 2 | 407 | 17,277 |
| 30 | Rubber and miscellaneous plastics products | 20 | 3 | 207 | 2,979 |
| 31 | Leather and leather products ... | 6 | 1 | (B) | (D) |
| 32 | Stone, clay, and glass products | 52 | 13 | 953 | 31,927 |
| 33 | Primary metal industries ....... | 4 | 1 | (C) | (D) |
| 34 | Fabricated metal products ...... | 29 | 8 | 418 | 10,648 |
| 35 | Industrial machinery and equipment | 34 | 4 | 272 | 7,232 |
| 36 | Electronic and other electronic equipment | 16 | 2 | 196 | 4,201 |
| 37 | Transportation equipment ....... | 14 | 6 | 510 | 17,314 |
| 38 | Instruments and related products ........................... | 15 | - | 72 | 1,302 |
| 39 | Miscellaneous manufacturing industries ....................... | 88 | 8 | 888 | 13,588 |
| -- | Administrative and auxiliary ... | 19 | 7 | 571 | 16,649 |

B 20 to 99.
C 100 to 249 .
D Withheld to avoid disclosing data for individual companies.
Source: U.S. Bureau of the Census, County Business Patterns 1989, Hawaii, CBP-89-13 (October 1991), table 1B.

Table 647.-- PLANT CAPACITY UTILIZATION RATES: FOURTH QUARTER ESTIMATES, 1989 AND 1990
[The sample of manufacturing plants located in Hawaii was not selected specifically to represent the state but is a by-product of the national survey. Consequently, the state data are subject to high sampling variability that may disguise real movement in the series. No survey was conducted in 1991]

| Type of rate | 1989 | 1990 |
| :---: | :---: | :---: |
| Utilization of full production capacity (percent) ......... | 86 | 73 |
| Utilization of national emergency production capacity (percent) | 80 | 69 |

Source: U.S. Bureau of the Census, Industry Division, records.

Table 648.-- MANUFACTURING SALES RECEIPTS: 1988 TO 1991
[Millions of dollars]

| Category | 1988 | 1989 | 1990 | 1991 |
| :---: | :---: | :---: | :---: | :---: |
| Total manufacturing | 2,051.2 | 2,259.0 | 2,615.1 | 2,402.6 |
| Sugar processing | 337.5 | 342.1 | 353.3 | 302.0 |
| Pineapple canning | 191.7 | 182.7 | 161.6 | 172.7 |
| Petroleum | 915.3 | 1,076.4 | 1,345.9 | 1,214.8 |
| Diversified manufacturing | 606.7 | 657.9 | 754.4 | 713.2 |

Source: Bank of Hawaii, Hawaii 1992, Annual Economic Report, p. 35.

Table 649.-- GENERAL EXCISE TAX BASE FOR MANUFACTURING: 1982 TO 1992
[In thousands of dollars. Data exclude sugar processing, pineapple canning, and petroleum refining, and are on a cash basis accounting. Manufactured goods shipped out of State were exempted from the general excise tax by Act 239, SLH 1987, effective January 1, 1988]

| Year reported 1/ | Tax base | Year reported 1/ | Tax base | Year reported 1/ | Tax base |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1982 | 530,598 | 1986 | 568,532 | 1990 | 728,387 |
| 1983 | 511,823 | 1987 | 595,140 | 1991 | 714,407 |
| 1984 | 519,601 | 1988 | 629,303 | 1992 ..... | 714,470 |
| 1985 | 527,673 | 1989 | 630,997 |  |  |

1/ Calendar year in which reported, including "prior years" reports. Income received in December is reported the following January and hence these annual totals generally refer to an "income year" ended November 30.

Source: Hawaii State Department of Taxation, 'General Excise and Use Tax Base" (annual tabular release).

Table 650.-- MANUFACTURING CLIMATE: 1989

| Factor | States ranked | Hawai i rank |
| :---: | :---: | :---: |
| Overall rank (among low manufacturing intensity States only) | 21 | 19 |
| State and local government fiscal policies | 50 | 21 |
| State regulated employment costs | 50 | 14 |
| Labor costs | 50 | 48 |
| Productivity of resources | 50 | 45 |

Source: 11th Annual Grant Thornton Manufacturing Climates Study (August 1990), pp. 13 and 55.

Table 651.-- PINEAPPLE COMPANIES AND CANNERIES AND SUGAR COMPANIES AND MILLS: 1940 TO 1992

| Year | $\begin{gathered} \text { Pineapple } \\ \text { (end of canning season) } \end{gathered}$ |  | $\begin{gathered} \text { Sugar } \\ \text { (December } 31 \text { ) } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Companies | Canneries | Companies 1/ | Mills |
| 1940 ..... | 8 | 8 | 38 | 34 |
| 1945 | 7 | 7 | 36 | 32 |
| 1950 | 9 | 8 | 28 | 26 |
| 1955 | 10 | 8 | 28 | 26 |
| 1960 ......... | 8 | 9 | 27 | 27 |
| 1965 ......... | 6 | 6 | 25 | 27 |
| 1970 | 4 | 4 | 23 | 26 |
| 1975 | 3 | 3 | 16 | 17 |
| 1980 ......... | 3 | 3 | 15 | 14 |
| 1985 | 3 | 2 | 14 | 12 |
| 1990 | 4 | 2 | 12 | 12 |
| 1992 | 3 | 2 | 12 | 12 |
| ISLANDS: 1992 |  |  |  |  |
| Hawaii | - | - | 3 | 3 |
| Maui | 1 | 1 | 2 | 3 |
| Oahu . . . . . . . | 2 | 1 | 2 | 2 |
| Kauai . . . . . . | - | - | 5 | 4 |

1/ Excludes cooperatives.
Source: Pineapple Growers Association of Hawaii, records; Hawaiian Sugar Planters' Association, Hawaiian Sugar Manual (annual); Hawaii State Department of Agriculture, records; Dole Food Company, records.

Table 652.-- SUGAR AND MOLASSES PRODUCTION: 1971 TO 1991

| Year | Cane land (acres) |  | Cane used for sugar (short tons) | Sugar produced (short tons) |  | Molasses produced (shorf tons) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total area | Harvested area |  | $96^{\circ}$ raw value | Equivalent refined |  |
| 1971 | 232,278 | 115,810 | 10,685,019 | 1,229,976 | 1,149,510 | 330,227 |
| 1972 | 229,611 | 108,456 | 9,929,068 | 1,118,883 | 1,045,708 | 307,543 |
| 1973 | 226,580 | 108,189 | 9,645,452 | 1,128,529 | 1,054,723 | 301,500 |
| 1974 | 224,227 | 95,826 | 9,082,684 | 1,040,742 | 972,677 | 293,380 |
| 1975 | 221,426 | 105,125 | 9,485,299 | 1,107,199 | 1,034,788 | 301,335 |
| 1976 | 221,551 | 99,926 | 9,172,649 | 1,050,457 | 981,757 | 275,352 |
| 1977 | 220,729 | 96,770 | 8,994,388 | 1,033,739 | 966,132 | 284,349 |
| 1978 | 220,697 | 99,355 | 9,263,190 | 1,028,933 | 961,641 | 310,238 |
| 1979 | 218,773 | 100,610 | 9,632,135 | 1,059,737 | 990,430 | 325,843 |
| 1980 | 217,718 | 97,358 | 9,214,136 | 1,023,232 | 956,313 | 315,088 |
| 1981 | 216,099 | 97,573 | 8,831,477 | 1,047,541 | 979,032 | 311,719 |
| 1982 | 204,749 | 89,261 | 8,807,998 | 982,913 | 918,630 | 287,190 |
| 1983 | 194,258 | 92,808 | 8,926,358 | 1,044,204 | 975,913 | 303,254 |
| 1984 | 188,396 | 89,541 | 8,453,721 | 1,061,814 | 992,371 | 314,202 |
| 1985 | 187,858 | 83,029 | 7,916,459 | 1,012,249 | 946,048 | 271,645 |
| 1986 | 184,181 | 83,583 | 8,379,463 | 1,042,452 | 974,276 | 290,422 |
| 1987 | 180,966 | 79,498 | 8,012,899 | 979,209 | 915,169 | 283,250 |
| 1988 | 177,693 | 78,715 | 7,602,414 | 928,195 | 867,491 | 274,375 |
| 1989 | 170,813 | 74,660 | 7,078,479 | 863,614 | 817,752 | 229,377 |
| 1990 | 161,991 | 71,999 | 6,540,925 | 819,631 | 776,027 | 220,859 |
| 1991 | 155,609 | 67,716 | 5,852,668 | 724,100 | 684,619 | 202,214 |

1/ The average growth of a crop is 22 to 26 months. Only a portion of the total acreage in cane is harvested each year.

Source: Hawaiian Sugar Planters' Association, HSPA Sugar Manual (annual), and records.

Table 653.-- AVERAGE RAN SUGAR PRICE AND SUGAR INDUSTRY EMPLOYMENT AND EARNINGS: 1971 TO 1991

| Year | Average raw sugar price 1/ (cents per lb.) | Hourly-rated employees |  | ```Industry- wide strikes (weeks)``` | Average daily earnings 2/ (dollars) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average number 3/ | Total man-days |  | Cash wages | Employee benefits |
| 1971 | 8.52 | 8,610 | 2,077,011 | - | 26.08 | 10.27 |
| 1972 | 9.10 | 8,127 | 1,934,563 | - | 29.09 | 11.23 |
| 1973 | 10.30 | 7,900 | 1,897,369 | - | 30.86 | 12.48 |
| 1974 | 29.43 | 7,700 | 1,744,346 | 6 | 34.41 | 15.81 |
| 1975 | 22.49 | 7,800 | 1,937,973 | - | 37.34 | 15.66 |
| 1976 | 13.31 | 7,500 | 1,854,272 | - | 43.12 | 17.28 |
| 1977 | 11.11 | 7,200 | 1,660,298 | 3 | 43.92 | 19.97 |
| 1978 | 13.74 | 7,200 | 1,771,530 | - | 47.06 | 21.28 |
| 1979 | 15.20 | 7,065 | 1,762,838 | - | 50.49 | 22.21 |
| 1980 | 30.18 | 7,076 | 1,793,237 | - | 56.72 | 24.68 |
| 1981 | 19.74 | 7,282 | 1,806,020 | - | 61.51 | 27.71 |
| 1982 | 19.94 | 6,816 | 1,519,732 | - | 65.11 | 30.83 |
| 1983 | 22.04 | 6,543 | 1,565,928 | - | 66.80 | 32.00 |
| 1984 | 21.74 | 6,319 | 1,467,127 | - | 68.88 | 34.71 |
| 1985 | 20.39 | 5,751 | 1,323,525 | - | 68.72 | 35.99 |
| 1986 | 20.90 | 5,413 | 1,290,067 | - | 69.28 | 34.24 |
| 1987 | 21.83 | 5,222 | 1,261,209 | - | 71.36 | 41.83 |
| 1988 | 22.12 | 5,110 | 1,204,708 | - | 72.46 | 34.56 |
| 1989 | 22.76 | 4,721 | 1,129,526 | - | 74.64 | 41.92 |
| 1990 | 23.26 | 4,453 | 1,065,794 | - | 76.42 | 43.07 |
| 1991 | 21.57 | 4,263 | 1,024,534 | - | 80.26 | 44.02 |

1/ Average New York raw sugar price computed over all the days of the year (Hawaiian basis). The New York spot price was suspended from November 2, 1977 to August 20, 1979; figures for that period are based on Clearing Association settlement prices. New York spot price 'nearby futures" used beginning June 1985.

2/ For non-supervisory employees.
3/ Adults only.
Source: Hawaiian Sugar Planters' Association, HSPA Sugar Manual (annual), as revised and updated.

Table 654.-- VALUE OF SALES AND GOVERNMENT PAYMENTS FOR PINEAPPLE AND SUGAR PRODUCTION: 1970 TO 1991

IIn millions of dollars. Calendar year data unless otherwise specified]

| Year | Pineapple |  | Sugar |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Canned fruit and juices 1/ | Fresh market sales 2/ | Value of production |  | Governmen sugar support payments |
|  |  |  | Raw sugar $96{ }^{\circ}$ | Commercial <br> molasses |  |
| 1970 . . | 135.0 | 3.6 | 180.7 | 7.1 | 10.3 |
| 1971 . . | 137.7 | 3.7 | 196.3 | 6.7 | 10.7 |
| 1972 . . | 140.5 | 4.9 | 176.6 | 8.1 | 9.7 |
| 1973 . | 135.0 | 7.4 | 203.8 | 18.4 | 9.5 |
| 1974 . . | 118.2 | 8.9 | 659.2 | 17.4 | 8.6 |
| 1975 . | 126.6 | 10.1 | 354.6 | 11.5 | - |
| 1976 .. | 130.0 | 14.5 | 245.5 | 11.5 | - |
| 1977 | 140.0 | 21.6 | 219.1 | 7.7 | 48.7 |
| 1978 .. | 133.4 | 29.5 | 269.5 | 15.7 | 8.1 |
| 1979 .. | 176.3 | 30.1 | 322.2 | 23.5 | - |
| 1980 .. | 192.2 | 34.3 | 566.4 | 27.7 | - |
| 1981 .. | 172.0 | 45.6 | 314.2 | 13.7 | - |
| 1982 .. | 156.1 | 49.9 | 343.9 | 7.6 | - |
| 1983 .. | 171.6 | 47.4 | 396.5 | 13.7 | - |
| 1984 .. | 202.0 | 47.6 | 382.9 | 10.1 | - |
| 1985 .. | 171.7 | 50.8 | 331.9 | 8.9 | - |
| 1986 . . | 184.9 | 53.5 | 348.4 | 13.5 | - |
| 1987 . . | 202.9 | 48.5 | 325.0 | 10.9 | - |
| 1988 .. | 191.7 | 55.3 | 312.9 | 11.1 | - |
| 1989 .. | 182.7 | 59.2 | 313.6 | 8.4 | - |
| 1990 .. | 161.6 | 54.3 | 319.0 | 9.9 | - |
| 1991 .. | 172.7 | 51.9 | 261.0 | 9.7 | - |

1/ Processor value of canned fruit and juice production and by-products shipped out-of-State and sold within State. Prior to 1979, data are for pack years beginning June 1.

2/ Value FAS shipping point for outshipments, delivered wholesalers local sales.

Source: Hawaii Agricultural Statistics Service, Statistics of Hawaiian Agriculture (annual) and records.

Table 655.-- INDUSTRIAL AND TECHNOLOGY PARKS AND AREAS, BY ISLANDS: 1990
[ Includes existing industrial areas, industrial parks and subdivisions, and technology parks and centers]

| Subject | State <br> total | Hawaii | Maui | Oahu | Kauai |
| :---: | ---: | ---: | ---: | ---: | ---: |
| Number of parks and areas ... | 40 | 10 | 5 | 22 | 3 |
| Acres ............................. | 7,591 | 2,066 | 626 | 4,847 | 52 |

Source: Hawaii State Department of Business, Economic Development \& Tourism, State of Hawaii Directory of Industrial and Technology Parks 1991 (1990).

