Section 24

FOREIGN AND INTERSTATE COMMERCE

This section includes data on the flow of goods, services, and capital between Hawaii and the rest of the world, with particular emphasis on trade and investment involving foreign countries.

Hawaii's imports from foreign nations increased from \$1.6 billion in 1984 to \$2.8 billion in 1994. Exports to foreign countries amounted to only \$317 million in 1984, but by 1994 reached \$985 million. These figures, it should be noted, refer to merchandise imports and exports through the Hawaii Customs District. They do not necessarily represent exports of commodities originating in Hawaii, nor imports for direct consumption within the State. Exports actually originating in Hawaii, first compiled for 1987, totaled only \$178 million in 1994.

Trade with the Mainland United States has similarly risen in the past decade. Merchandise received from the Mainland increased from \$4.7 billion in 1982 to \$9.3 billion in 1992. Estimates of the value of merchandise shipped to the Mainland are no longer available.

Honolulu Foreign-Trade Zone No. 9 handled merchandise valued at \$55 million in fiscal 1995. Merchandise handled by Subzone No. 9A, the BHP refinery, was valued at \$1.0 billion, almost all of it in petroleum and petroleum products. The other four subzones accounted for a combined total of \$854 million.

Foreign-owned businesses in Hawaii had property, plant, and equipment with a gross book value of \$10.0 billion in 1992 and employed 54,000 persons. Foreign investments in Hawaii between 1959 and 1994 totaled \$16.4 billion, over 86 percent of it Japanese.

Sources for statistics on interstate and foreign commerce and foreign investment include the U.S. Bureau of the Census and Bureau of Economic Analysis, Foreign-Trade Zone No. 9 and its subzones, the DBEDT Business Development and Marketing Division, the Honolulu Department of Finance, and Kenneth Leventhal & Co. Further information is found in waterborne cargo data compiled by the Army Corps of Engineers and cited in Section 18.

Comparable data for the nation as a whole appear in Section 28 of Statistical Abstract of the United States: 1995. Long-term Island trends are summarized in Historical Statistics of Hawaii, Section 21.

Table 24.01-- INTERSTATE AND FOREIGN TRADE: 1970 TO 1992

[Merchandise imports and exports, foreign and domestic, in millions of dollars. For 1958-1969, see *Data Book 1987*, table 713]

		Merc	handise impor	ts	anga are a a a a and a	
		Domestic				
Year	Total	Total	Waterborne	Air <u>1</u> /	Foreign	Merchandise exports, total <u>1</u> /
1970	1,431.5	1,256.8	1,172.5	84.3	174.7	349.4
1971	1,258.1	1,034.6	888.7	145.9	223.6	380.8
1972	1,462.5	1,218.8	1,082.2	136.6	243.7	365.0
1973	1,892.9	1,578.0	1,460.1	117.9	314.9	493.9
1974	2,510.0	1,962.9	1,825.0	137.8	547.2	1,017.9
1975	2,843.0	2,044.8	1,872.8	172.0	798.2	844.7
1976	3,310.8	2,488.8	2,269.2	219.5	822.0	903.6
1977	3,792.1	2,885.1	2,648.3	236.8	907.1	938.4
1978	4,146.1	3,140.9	2,890.0	251.0	1,005.2	1,044.7
1979	5,001.2	3,897.0	3,636.9	260.1	1,104.3	1,182.3
1980	6,239.4	4,779.7	4,577.9	201.9	1,459.7	1,569.2
1981	6,241.3	4,716.1	4,500.2	215.9	1,525.2	1,289.2
1982	5,933.8	4,700.3	4,478.8	221.5	1,233.5	1,333.4
1983	6,461.8	5,096.3	4,856.6	239.7	1,365.5	1,440.7
1984	6,568.0	5,309.4	5,047.9	261.5	1,258.6	1,419.8
1985	6,552.3	4,796.0	4,506.9	289.1	1,756.3	1,314.3
1986	6,557.1	5,131.6	4,724.0	407.7	1,425.4	1,429.4
1987	7,469.0	5,910.4	5,465.4	445.0	1,558.6	1,452.9
1988	9,298.4	7,459.9	7,029.8	430.2	1,838.5	1,467.6
1989 <u>2</u> /	10,455.0	8,484.9	8,015.3	469.6	1,970.1	1,498.5
1990 <u>2</u> /	10,926.2	8,665.6	8,161.7	503.9	2,260.6	1,562.2
1991	11,329.3	8,916.1	8,359.0	557.1	2,413.2	1,588.9
1992	11,779.5	9,285.6	8,705.4	580.2	2,493.9	1,635.0

^{1/} Not available separately for foreign and domestic exports.

Source: Hawaii State Department of Business and Economic Development, *Hawaii Gross State Product Accounts: 1958 to 1985; Summary Estimates: 1986, 1987, and 1988* (June 1989), and records.

^{2/} Revised from Data Book 1993-94, table 24.1.

Table 24.02-- FOREIGN TRADE THROUGH THE HAWAII CUSTOMS DISTRICT: 1984 TO 1994

[Value, in millions of dollars, of U.S. imports and exports entered or exported through the Hawaii Customs District. The data may include imports intended for consumption on the Mainland and exports originated on the Mainland]

			Exports of domestic an foreign merchandise 2 Total through Hawaii	
Year	General imports <u>1</u> /	Imports for consumption <u>1</u> /		
1984	1,614.2	1,397.9	316.9	
1985	1,756.3	1,553.1	388.8	
1986	1,556.9	1,425.4	231.1	
1987	1,770.1	1,558.6	392.8	151.7
1988	1,839.6	1,559.1	572.6	130.7
1989	1,970.1	1,735.9	537.4	160.0
1990	2,260.6	2,100.3	512.2	178.7
1991	1,620.9	1,892.4	568.3	147.7
1992	2,395.8	2,119.8	604.2	206.2
1993	2,426.0	2,218.1	1,099.7	186.6
1994	2,802.0	2,530.8	985.4	177.6

 $[\]underline{1}$ / Customs value basis. Excludes vessels under their own power or afloat and shipments valued under \$251.

Source: U.S. Bureau of the Census, *Highlights of U.S. Export and Import Trade*, FT990, cumulative totals in December issues, 1984-1988; *U.S. Merchandise Trade: Selected Highlights*, FT920, December 1989 to 1994; *U.S. Merchandise Trade*, FT900 Supplement, December 1989 to 1994; and records.

^{2/} Totals are on f.a.s. (free alongside ship) basis.

^{3/} Includes merchandise exports originated in Hawaii and exported through other customs districts. Not available before 1987.

Table 24.03-- FOREIGN TRADE THROUGH THE HAWAII CUSTOMS DISTRICT, BY CLASSIFICATION: 1992 TO 1994

[In millions of dollars]

	T T T T T T T T T T T T T T T T T T T		
Classification	1992	1993	1994
General imports by district of entry:			
Customs value 1/	2,395.77	2,426.04	2,802.00
C.i.f. value <u>2</u> /	2,510.07	2,536.99	2,923.06
	2,0,0.0.		2,020.00
General imports by district of unlading:			
Customs value 1/	2,733.60	2,826.79	3,160.26
C.i.f. value <u>2</u> /	2,866.43	2,957.96	3,307.83
-		•	,
Imports for consumption by district of entry			
(customs value <u>1</u> /)	2,119.77	2,218.10	2,530.83
Exports of domestic and foreign merchandise by			
district of export (f.a.s. value 3/)	604.23	1,099.70	985.42
Exports of merchandise by State of origination 4/	206.2	186.6	177.6
Manufactured commodities	150.1	143.2	125.3
Non-manufactured commodities	56.1	43.4	52.3

^{1/} Prices paid by the buyer to the seller in accordance with the 1979 Trade Agreement Act amendments to the 1930 Tariff Act.

^{2/} Cost, insurance and freight.

^{3/} Free alongside ship value at the U.S. port of export, based on the transaction price, including inland freight, insurance, and other charges; excludes cost of loading merchandise aboard the exporting carrier and also excludes freight, insurance, etc., beyond the U.S. port of exportation.

^{4/} Includes merchandise exports originated in Hawaii and exported through other customs districts. Source: U.S. Bureau of the Census, *U.S. Merchandise Trade: Selected Highlights*, FT920, for December 1992, 1993, and 1994, tables 1, 4, 5 and 6, and *U.S. Merchandise Trade*, FT900 Supplement, for December 1992, 1993, and 1994, exhibit 2.

Table 24.04-- FOREIGN TRADE THROUGH THE HAWAII CUSTOMS DISTRICT, BY METHOD OF TRANSPORTATION: 1992 TO 1994

[Data may include imports intended for consumption on the Mainland and exports originated on the Mainland]

	Valu	e (million do	Shipping weight (mil. kgs.)		
Category and year	Total <u>1</u> /	Vessel	Air	Vessel	Air
General imports: <u>2</u> /					
1992	2,733.60	1,117.26	1,439.90	4,604.17	15.26
1993	2,826.79	1,043.06	1,706.64	4,675.51	17.52
1994	3,160.26	1,059.72	1,992.06	5,328.29	19.28
Exports: 3/					
1992	604.23	153.67	184.64	677.98	12.54
1993	1,099.70	113.14	242.61	431.74	12.66
1994	989.42	166.59	350.03	999.25	17.52

^{1/} Includes categories not tabulated by method of transportation, not shown separately.

Source: U.S. Bureau of the Census, *U.S. Merchandise Trade: Selected Highlights*, FT920, December 1992, 1993, and 1994, tables 1 and 6.

^{2/} By district of unlading. Value is on customs value basis.

^{3/} Exports of domestic and foreign merchandise, by district of export. Value is on f.a.s. (free alongside ship) basis.

Table 24.05-- FOREIGN-TRADE ZONE AND SUBZONE OPERATIONS: 1993 TO 1995

[Years ended September 30, unless otherwise specified]

Subject	1993	1994	1995
Zone No. 9:			
Firms using zone	327	323	310
User employment at zone 1/	168	166	142
Value of merchandise (\$1,000): <u>2</u> /			
In/out	61,568	52,648	55,383
Exports	15,773	14,352	15,578
Revenue <u>3</u> / (\$1,000)	1,935	1,844	1,676
Expenditures <u>3</u> / (\$1,000)	1,534	1,475	1,490
Subzone No. 9-A:			
User employment at subzone	628	606	588
Quantity (1,000 metric tons):			
Merchandise, in/out	9,424.4	9,038.8	(NA)
Exports	2,043.9	2,271.4	(NA)
Value (million dollars): 2/			
Merchandise, in/out	1,163.8	961.8	1,043
Exports	278.4	215.3	257
Subzone No. 9-B:			
User employment at subzone	14	19	19
Value (\$1,000): <u>2</u> /			
Merchandise, in/out	3,183	2,872	4,162
Exports	1,582	1,444	2,062
Subzone No. 9-C:			
User employment at subzone	225	18	18
Value (\$1,000): <u>2</u> /			}
Merchandise, in/out	17,600	2,906	2,750
Exports	2,000	1,362	1,126
Subzone No. 9-D:			
User employment at subzone	785	595	597
Value (\$1,000): <u>2</u> /			
Merchandise, in/out	144,098	106,303	99,196
Exports	10,154	8,650	4,601
		1	,

Continued on next page.

Table 24.05-- FOREIGN-TRADE ZONE AND SUBZONE OPERATIONS: 1993 TO 1995 -- Con.

Subject	1993	1994	1995	
Subzone No. 9-E:				
User employment at subzone	332	329	338	
Quantity (1,000 metric tons):				
Merchandise, in/out	5,544.0	5,753.4	(NA)	
Exports	262.7	406.7	(NA)	
Value (million dollars): 2/				
Merchandise, in/out	718.3	653.5	747.6	
Exports	32.9	46.0	55.4	

NA Not available.

Source: Hawaii State Department of Business, Economic Development & Tourism, Foreign-Trade Zone No. 9, annual reports and records.

Table 24.06-- EMPLOYMENT AND SHIPMENTS RELATED TO MANUFACTURED EXPORTS: 1990 AND 1991

Subject	1990	1991
Employment related to manufactured exports Percent of civilian employment	9,400	9,600 1.7
Manufacturing industries	2,900	2,700
Direct export related	2,000	1,800
Supporting exports	900	900
Nonmanufacturing industries	6,500	6,900
Trade	4,700	5,300
Other	1,800	1,600
Value of export related manufacturers' shipments 1/	694.9	620.6
Percent of total manufacturers' shipments	16.5	16.3
Direct exports 1/	507.5	442.1
Supporting exports 1/	187.4	178.5

^{1/} Million dollars.

Source: U.S. Bureau of the Census, "Exports from Manufacturing Establishments: 1990 and 1991," *Manufacturing, Analytical Report Series*, AR91-1 (December 1994), pp. 20-23.

^{1/} For firms occupying facilities on a continuing basis only.

^{2/} For 1994 and 1995, method of calculating value of merchandise "(in)/out" and "exports" excludes value added in subzone manufacturing activity.

^{3/} Years ended June 30.

Table 24.07-- EMPLOYMENT AND PROPERTY, PLANT AND EQUIPMENT OF HAWAII AFFILIATES OF FOREIGN-OWNED COMPANIES: 1990 TO 1993

[Data for Hawaii nonbank affiliates of U.S. business enterprises owned 10 percent or more, directly or indirectly, by a foreign person]

Subject	1990	1991 <u>1</u> /	1992	1993
Employment by nonbank affiliates (1,000)	53.0	56.0	53.8	52.6
Percent of all nonbank businesses	12.0	12.4	11.9	11.8
Employment by country of ultimate				
beneficial owner (1,000)	53.0	56.0	53.8	52.6
Canada	.7	.7	.5	1.5
Europe	6.2	6.1	6.5	3.7
Latin America, other W. Hemisphere	3.6	4.0	4.0	4.1
Africa and Middle East	-	_	(Z)	(Z)
Asia and Pacific	42.3	44.4	42.1	43.1
Australia	2.7	3.2	3.3	3.2
Japan	36.0	38.1	36.5	37.5
United States	.3	.3	.7	.2
Gross property, plant, and equipment				
(million dollars)	11,830	9,673	9,958	(NA)

Z Less than 50 employees.

NA Not available.

^{1/} Revised employment total for all countries; data for individual countries are unrevised. Source: U.S. Department of Commerce, Bureau of Economic Analysis, "U.S. Affiliates of Foreign Companies: Operations in 1991," Survey of Current Business, May 1993, pp. 89-112, and "Foreign Direct Investment in the United States," Survey of Current Business, May 1995, pp. 57-81; Statistical Abstract of the United States: 1995, p. 807.

Table 24.08-- FOREIGN OWNERSHIP OF HOTELS, BY ISLANDS: 1991

Ownership	State total	Hawaii	Maui	Molokai, Lanai	Oahu	Kauai
Total hotel rooms U.S. owned Foreign owned	50,979	6,670	8,737	578	30,263	4,731
	17,389	2,024	1,645	401	11,824	1,495
	33,590	4,646	7,092	177	18,439	3,236
Percent foreign owned Japanese Other	65.89	69.65	81.17	30.62	60.93	68.40
	61.18	69.65	74.38	30.62	58.11	48.24
	4.71	-	6.79	-	2.82	20.16

Source: Pannell Kerr Forster survey cited in Honolulu Star-Bulletin, November 15, 1991, p. C-1.

Table 24.09-- AGRICULTURAL LANDHOLDINGS OF FOREIGN OWNERS: DECEMBER 31, 1993 AND 1994

Subject	1993	1994	
Parcels owned by foreigners	92	93	
Individuals	22	23	
Organizations	70	70	
Acres owned by foreigners	179,960	179,971	
Percent of all privately owned agricultural land 1/	9.0	9.0	
Individuals	2,055	2,066	
Organizations	177,905	177,905	
Value of foreign-owned agricultural land (\$1,000):			
At time of acquisition	646,961	647,331	
Adjusted current value	694,334	728,642	

¹/ The 1994 percent for Hawaii ranked second among the 50 States, exceeded only by Maine (11.4 percent), and well above the national percentage (1.1).

Source: U.S. Department of Agriculture, Economic Research Service, Foreign Ownership of U.S. Agricultural Land Through December 31, 1993 (Statistical Bulletin No. 879, April 1994), pp. 6, 9, and 13 and Foreign Ownership of U.S. Agricultural Land Through December 31, 1994 (Statistical Bulletin No. 919, June 1995), pp. 6, 9, and 13.

Table 24.10-- FOREIGN INVESTMENTS IN HAWAII, TOTAL AND JAPANESE: PRE-1970 TO 1994

[In thousands of dollars. Data are estimates based on incomplete reporting, and do not include undisclosed amounts. For resold properties, each transaction is included]

Year	Total foreign investments	Investments by Japanese	
Total completed	16,363,374	14,062,915	
Before 1970	35,000	31,900	
1970-1974	438,589	328,689	
1975-1979	522,160	264,740	
1980-1984	895,416	576,180	
1985	140,224	121,154	
1986	1,150,354	1,106,854	
1987	1,306,025	1,107,025	
1988	1,866,563	1,727,582	
1989	2,723,450	2,222,150	
1990	1,990,530	1,944,330	
1991	2,614,475	2,314,675	
1992	671,952	633,452	
1993	1,027,491	964,139	
1994	981,145	720,045	
Future investments	5,029,800	4,776,500	

Source: Hawaii State Department of Business, Economic Development & Tourism, Business Analysis & Marketing Branch, *A Listing of Foreign Investments in Hawaii*, 1994 (December 1995), table 1.

Table 24.11-- FOREIGN INVESTMENTS IN HAWAII, BY COUNTRY OF INVESTOR: PRE-1970 TO 1994

[In thousands of dollars. Data are estimates based on incomplete reporting, and do not include undisclosed amounts. For resold properties, each transaction is included]

Country of investor	Pre-1970 through 1994	1991	1992	1993	1994
All countries	16,363,374	2,614,475	671,952	1,027,491	981,145
Australia	865,778	206,800	_	1,547	6,800
Bermuda	500	_	_	_	-
British West Indies	575	-	-	_	-
Canada	222,650	43,000	-	80	-
Cayman Islands	8,500	-	-	-	-
China, Peoples Republic of	118,600	-	-	600	118,000
France	19,900	-	-	-	-
Germany	(NA)	-	-	-	-
Hong Kong	448,845	(NA)	20,000	500	125,000
Indonesia	151,975	-	2,500	875	-
Italy	3,000	-	-	3,000	-
Japan	14,062,915	2,314,675	633,452	964,139	720,045
Korea, Republic of	13,750	-	1,000	(NA)	1,200
Liechtenstein	(NA)	-	-	-	-
Netherlands	19,600	-	-	-	-
Netherlands Antilles	70,735	50,000	3,000	-	-
New Zealand	68,900	-	(NA)	-	10,000
Singapore	(NA)	-	-	-	-
Spain	(NA)	-	-	-	-
Switzerland	(NA)	(NA)	-	-	-
Taiwan	90,100	-	12,000	56,000	100
United Arab Emirates	(NA)	-	-	-	(NA)
United Kingdom	193,801	-	(NA)	- 1	(NA)
Vanuatu	2,500	-		-	-
Western Samoa	750	-	-	750	-

NA Not available.

Source: Hawaii State Department of Business, Economic Development & Tourism, Business Analysis & Marketing Branch, A Listing of Foreign Investments in Hawaii, 1994 (December 1995), table 1.

Table 24.12-- FOREIGN INVESTMENTS IN HAWAII, BY TYPE OF INVESTMENT: PRE-1970 TO 1994

[In thousands of dollars. Data are estimates based on incomplete reporting, and do not include undisclosed amounts. For resold properties, each transaction is included]

	Pre-1970 through 1994		All countries		
Type of investment	All countries	Japanese investments	1992	1993	1994
All types	16,363,374	14,062,915	671,952	1,027,491	981,145
Agriculture	84,600	22,400	_	500	-
Financial institutions	34,301	22,501	2,500	(NA)	-
Condominiums	1,573,850	1,021,250	-	158,600	342,000
Golf courses & club houses	447,050	447,050	(NA)	23,400	18,000
Hotels, resorts	8,516,783	8,047,602	529,182	481,800	360,000
Manufacturing	503,955	71,405	-	(NA)	6,800
Other real estate	3,436,405	2,935,900	20,000	335,050	217,500
Residential property	473,500	461,500	12,270	(NA)	32,000
Restaurants	640,020	629,620	5,000	24,475	1,200
Retailing, wholesaling	317,961	254,656	103,000	80	2
Science, education	95,901	9,400	(NA)	1,000	900
Miscellaneous	239,048	139,631	(NA)	2,586	2,743

NA Not available.

Source: Hawaii State Department of Business, Economic Development & Tourism, Business Analysis & Marketing Branch, A Listing of Foreign Investments in Hawaii, 1994 (December 1995), table 2.

Table 24.13-- REAL PROPERTY HOLDINGS OF FOREIGN PERSONS ON OAHU: 1992 AND 1994

[Foreign investments in real property on Oahu, reported in accordance with Honolulu Ordinance No. 90-68, requiring all foreign persons to report their real property holdings to the City and County Director of Finance. Reporting is thought to be seriously incomplete]

	Par	cels	Assessed value (millions of dollars)		
Subject	1992	1994	1992	1994	
All propertyForeign holdingsPercent	231,893 4,642 2.0	240,652 5,833 2.4	1/ 84,520 5,828 6.9	1/ 89,059 6,491 7.3	
Foreign holdings by land class: Improved residential Apartment Commercial Industrial Agricultural Conservation Hotel and resort Unimproved residential	753 3,489 209 23 42 26 89 11	678 4,284 212 22 38 20 571 8	702 1,447 1,661 141 15 122 1,716 25	712 1,471 1,730 192 53 91 2,223	
Foreign holdings by country: Canada Hong Kong Japan Korea Other countries	330 128 3,763 42 379	293 89 4,893 70 488	112 58 5,413 87 158	76 59 6,067 38 252	

^{1/} Net taxable valuation.

Source: City and County of Honolulu, Department of Finance, *Foreign Investments in Real Property Within Honolulu* for 1992 (December 1, 1992) and 1994 (January 31, 1995), submitted to Honolulu City Council.

Table 24.14-- JAPANESE INVESTMENT IN REAL ESTATE, FOR THE UNITED STATES, HAWAII AND HONOLULU METROPOLITAN STATISTICAL AREA: 1993 AND EARLIER YEARS

Period	United States (mil. dol.)	Hawaii		Honolulu MSA	
		Amount (mil. dol.)	Rank	Amount (mil. dol.)	Rank
INVESTMENT					
1988	16,544	1,825	4	1,325	4
1989	14,775	4,437	2	1,064	4
1990	13,059	2,860	2	1,325	2
1991	5,060	1,656	1	662	2
1992	807	328	1	(NA)	(NA)
1993	705	521	1	(NA)	(NA)
Cumulative:					
Through 1987	26,340	7,240	1	4,420	3
Through 1988	42,884	9,065	2	5,745	(NA)
Through 1989	57,658	13,502	2	6,809	(NA)
Through 1990	70,717	16,362	2	8,134	(NA)
Through 1991	75,776	18,018	2	8,796	(NA)
Through 1992	76,583	18,346	2	(NA)	(NA)
Through 1993	77,288	18,867	2	(NA)	(NA)
DISINVESTMENT AND RESTRUCTURING ACTIVITY					
1993	17,590	5,230	1	(NA)	(NA)

NA Not available.

Source: Kenneth Leventhal & Company, 1990 Japanese Investment in United States Real Estate (1991), pp. 15, 16, and 23; and 1991 Japanese Investment in United States Real Estate (1992), pp. 16, 17, and 24; 1992 Japanese Investment in United States Real Estate (1993), pp. 15 and 17; and 1993 Japanese Disinvestment in U.S. Real Estate (1994), pp. 7 and 12.