Section 23

DOMESTIC TRADE AND SERVICES

This section presents statistics relating to retail and wholesale trade; hotels; and selected personal, business, automotive, repair, and amusement services, including the motion picture industry. Related data are included in Sections 7, 12, 14 and 15.

The major sources of these data are the United State Censuses of Retail Trade, Wholesale Trade, and Service Industries, most recently published for 1992. Statistics on the retailing, wholesaling, and services tax bases are available from the Hawaii State Department of Taxation. Data on hotel room counts, occupancy and other characteristics are published by the Hawaii Visitors & Convention Bureau and the firm of Pannell Kerr Forster (PKF-Hawaii). The Film Industry Branch of the Hawaii State Department of Business, Economic Development & Tourism compiles data on motion picture and television production. A summary of figures on trade and services in earlier years appears in *Historical Statistics of Hawaii*, Section 20. The *Statistical Abstract of the United States: 1996*, Section 27, presents similar data for other states and the nation as a whole.

Table 23.01-- GENERAL EXCISE TAX BASE FOR TRADE AND SERVICEACTIVITIES: 1986 TO 1996

Year reported 1/	Retailing	Services 2/	Amusement, etc. 3/	Intermediary services	Wholesaling
1986	9,239,373	2,784,169	159,881	127,992	4,443,166
1987	9,449,673	2,896,159	157,824	148,557	5,188,215
1988	10,385,974	3,287,715	165,729	182,138	5,683,815
1989	11,607,779	3,699,003	184,154	189,018	6,595,569
1990	12,827,883	4,276,876	201,003	349,111	7,494,330
1991	13,398,382	4,888,164	209,128	451,078	7,722,752
1992	13,846,332	5,032,682	229,091	247,850	7,498,621
1993	13,976,048	5,092,654	226,443	218,173	7,646,215
1994	14,569,798	5,270,844	238,195	265,755	7,622,366
1995	15,050,113	5,351,079	233,843	264,193	7,808,103
1996	16,091,429	5,618,027	246,232	292,250	8,153,155

[In thousands of dollars. Data are on a cash basis accounting]

1/ Calendar year in which reported, including "prior years" reports. Income received in December is reported the following January, hence these annual totals generally refer to an "income year" ended November 30.

 $2\!/$ Includes both business and professional services but excludes hotels, theater, amusement, broadcasting, and intermediary services.

3/ Theater, amusement, broadcasting, etc.

Source: Hawaii State Department of Taxation, "General Excise and Use Tax Base" (annual tabular release, as revised March 25, 1997).

Table 23.02-- RETAIL ESTABLISHMENTS, BY PAYROLL STATUS:1972 TO 1992

	Numb	Number of establishments			Sales (million dollars)		
Year	Total	With payroll	Without payroll	Total	With payroll	Without payroll	
1972	6,392	4,491	1,901	1,865	1,820	45	
1977	7,388	5,273	2,115	3,294	3,223	71	
1982	8,917	6,139	2,778	5,193	5,102	92	
1987	11,143	7,195	3,948	8,267	8,084	183	
1992	13,185	7,807	5,378	11,510	11,250	260	

[Coverage differed somewhat from census to census]

Source: U.S. Bureau of the Census, 1972 Census of Retail Trade, Hawaii, RC72-A-12 (July 1974), table 1; 1977 Census of Retail Trade, Hawaii, RC77-A-12 (June 1979), table 1; 1982 Census of Retail Trade, Hawaii, RC82-A-12 (September 1984), table 1; 1987 Census of Retail Trade, Hawaii, RC87-A-12 (May 1989), table 1, and Nonemployer Statistics Series, West, RC87-N-4 (February 1990), table 2; 1992 Census of Retail Trade, Hawaii, RC92-A-12 (October 1994), table 1, and Nonemployer Statistics Series, Summary, RC92-N-1 (February 1995), table 3.

Table 23.03-- CHARACTERISTICS OF RETAIL ESTABLISHMENTS WITH PAYROLL, FOR THE STATE, 1987 AND 1992, AND OAHU AND THE NEIGHBOR ISLANDS, 1992

[Excludes establishments without payroll. Also excludes establishments operated by the armed forces]

			1992			
Subject	1987	State total	Oahu	Neighbor islands		
Number of establishments Sales (\$1,000)	7,195 8,084,416	7,807 11,250,217	5,181 8,341,630	2,626 2,908,587		
Annual payroll (\$1,000)	1,016,127	1,481,034	1,078,685	402,349		
First quarter payroll (\$1,000) Paid employees for pay period	242,236	361,560	261,844	99,716		
including March 12	101,969	110,411	79,307	31,104		

Source: U.S. Bureau of the Census, *1992 Census of Retail Trade, Hawaii*, RC92-A-12 (October 1994), tables 1, 3, 7, and 8.

Table 23.04-- RETAIL ESTABLISHMENTS WITH PAYROLL, FOR COUNTIES ANDURBAN PLACES: 1992

	Number of	Sales	Annual payroll	Paid employees for pay period including
Geographic area	establishments	(\$1,000)	(\$1,000)	March 12
State total	7,807	11,250,217	1,481,034	110,411
Hawaii County	1,012	1,057,639	140,267	11,313
Captain Cook	8	15,295	1,320	89
Hilo	397	506,527	67,047	5,385
Holualoa	2	(D)	(D)	(D)
Kailua	294	270,607	36,646	3,046
Kalaoa	1	(D)	(D)	(D)
Mountain View	-	-	-	-
Waimea	4	4,791	714	32
Balance of county	306	(D)	(D)	(D)
Honolulu County	5,181	8,341,630	1,078,685	79,307
Ahuimanu	1	(D)	(D)	(D)
Aiea	326	473,230	58,727	4,886
Ewa Beach	24	31,196	3,985	353
Ewa Villages	-	-	-	-
Halawa	-	-	-	-
Hauula	12	13,348	1,529	112
Heeia	1	(D)	(D)	(D)
Hickam Housing	-	-	-	-
Honolulu	3,693	5,983,036	771,703	54,834
Kahaluu	2	(D)	(D)	(D)
Kailua	189	244,104	36,112	2,922
Kaneohe	223	361,995	47,626	3,766
Kaneohe Station	1	(D)	(D)	(D)
Laie	11	7,233	1,280	149
Maili	2	(D)	(D)	(D)
Makaha	1	(D)	(D)	(D)
Makakilo City	3	(D)	(D)	(D)
Maunawili	-	-	-	-
Mililani Town	68	104,623	12,905	1,041
Nanakuli	6	5,996	676	63
Pearl City	85	144,243	18,317	1,475
Pupukea	-	-	-	-

[Excludes establishments without payroll. Also excludes establishments operated by the armed forces]

Continued on next page.

Geographic area	Number of establishments	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12
Hanalulu County Con				
Honolulu County - Con. Schofield Barracks	3	611	136	7
Wahiawa		101,996	15,767	1,317
Waialua	104	5,646	954	86
Waianae	61	99,405	12,072	
Waimalu	14	-		1,038
Waimanalo		216,400	25,484	1,697
	16	15,635	2,389	160
Waimanalo Beach	6	7,490	808	58
Waipahu	178	349,473	41,117	2,761
	1	(D)	(D)	(D)
Whitmore Village	-	-	-	-
Balance of county	138	130,468	22,756	2,357
Kauai County	517	526,176	73,463	6,287
Hanamaulu	4	3,384	601	64
Kalaheo	9	4,824	793	74
Kapaa	133	130,712	17,534	1,414
Kekaha	4	1,527	152	17
Lihue	178	224,265	30,789	2,298
Wailua Homesteads	-	-	-	-
Balance of county	189	161,464	23,594	2,420
Maui County	1,097	1,324,772	188,619	13,504
Haiku-Pauwela	4	(D)	(D)	(D)
Island of Lanai	6	5,700	747	78
Island of Molokai	18	14,423	1,846	131
Kahului	223	478,844	56,254	3,635
Kaunakakai	8	14,730	1,365	90
Kihei	138	132,562	20,857	1,668
Lahaina	375	348,499	60,230	4,435
Makawao	19	10,383	1,970	154
Napili-Honokowai	6	3,001	693	51
Pukalani	21	41,106	5,005	425
Wailea-Makena	8	6,661	1,489	114
Wailuku	131	141,355	17,512	1,170
Balance of county	140	(D)	(D)	(D)

Table 23.04-- RETAIL ESTABLISHMENTS WITH PAYROLL, FOR COUNTIES AND
URBAN PLACES: 1992 -- Con.

D Withheld to avoid disclosing data for individual companies.

Source: U.S. Bureau of the Census, 1992 Census of Retail Trade, Hawaii, RC92-A-12 (October 1990), table 4.

Table 23.05-- RETAIL ESTABLISHMENTS WITH PAYROLL, BY KIND OFBUSINESS: 1987 AND 1992

		Number of establishments			Sales		
SIC code	Kind of business	1987	1992	1987 (\$1,000)	1992 (\$1,000)	Percent change	
	Retail trade	7,195	7,807	8,084,416	11,250,217	39.2	
52	Building materials and						
	garden supplies	149	157	230,051	327,967	42.6	
53	General merchandise	151	147	1,253,965	1,868,516	49.0	
54	Food stores	921	870	1,571,829	2,078,986	32.3	
55 ex. 554	Automotive dealers	281	286	1,221,516	1,489,925	22.0	
554	Gasoline service stations	355	326	427,232	550,193	28.8	
56	Apparel and accessory stores	963	1,093	578,467	966,813	67.1	
57	Furniture and home- furnishings stores	402	466	280,781	459,651	63.7	
58	Eating and drinking places	2,209	2,576	1,350,648	1,841,416	36.3	
591	Drug and proprietary stores	112	131	441,584	648,949	47.0	
59 ex. 591	Miscellaneous retail stores	1,682	1,755	728,343	1,017,801	39.7	

[Excludes establishments without payroll. Also excludes establishments operated by the armed forces]

Source: U.S. Bureau of the Census, 1992 Census of Retail Trade, Hawaii, RC92-A-12 (October 1994), table 3.

SIC		No. of establish-	Average employ-	Total wages	Average
code	Retail trade	ments	ment	(\$1,000)	wage
	Total	7,345	114,248	1,898,468	16,617
5251	Hardware stores	57	1,037	31,679	20,910
5261	Retail nurseries and garden stores	22	147	2,565	17,488
5311	Department stores	53	11,069	177,229	16,012
5399	Misc. general merchandise stores	75	682	10,898	15,970
5411	Grocery stores	380	11,427	217,942	19,072
5421	Meat and fish markets	52	349	5,552	15,924
2441	Candy, nut, and confectionery stores	39	327	3,308	10,127
5461	Retail bakeries	125	1,205	16,283	13,511
5499	Misc. food stores	74	628	8,285	13,187
5511	New and used car dealers	84	3,784	133,903	35,387
5521	Used car dealers	20	128	3,896	30,415
5531	Auto and home supply stores	178	1,599	38,182	23,874
5541	Gasoline service stations	294	3,353	52,757	15,735
5571	Motorcycle dealers	18	171	4,122	24,154
5611	Men's and boys' clothing stores	71	961	13,020	13,543
5621	Women's clothing stores	258	2,293	35,684	15,565
5632	Women's accessory and specialty stores	91	773	17,528	22,682
5641	Children's and infants' wear stores	30	209	2,127	10,177
5651	Family clothing stores	162	2,167	33,780	15,588
5661	Shoe stores	113	1,309	25,219	19,261
5699	Misc. apparel and accessory stores	183	1,274	20,199	15,852
5712	Furniture stores	96	740	20,451	27,627
5713	Floor covering stores	33	264	7,199	27,295
5714	Drapery and upholstery stores	12	36	807	22,373
5719	Misc. homefurnishing stores	54	371	6,003	16,166
5722	Household appliance stores	56	266	5,922	22,293
5731	Radio, TV, and electronic stores	82	601	12,157	20,234
5734	Computer and software stores	56	488	11,765	24,117
5735	Record and prerecorded tape stores	42	584	6,701	11,468
5736	Musical instrument stores	14	112	2,310	20,621
581	Eating and drinking places	2,525	46,914	602,570	12,844
5912	Drug stores and proprietary stores	171	3,706	94,021	25,370
5932	Used merchandise stores	51	223	3,280	14,724
5941	Sporting goods and bicycle shops	167	1,432	22,336	15,593
5942	Book stores	63	658	9,115	13,851
5943	Stationery stores	22	302	6,189	20,475
5944	Jewelry stores	318	2,192	51,587	23,539

Table 23.06-- PRIVATE INDUSTRY RETAIL EMPLOYMENT AND WAGES,ANNUAL AVERAGES: 1995

Continued on next page.

Table 23.06-- PRIVATE INDUSTRY RETAIL EMPLOYMENT AND WAGES,ANNUAL AVERAGES: 1995 - Con.

SIC code	Retail trade	No. of establish- ments	Average employ- ment	Total wages (\$1,000)	Average wage
5945	Hobby, toy, and game shops	41	365	3,976	10,904
5946	Camera and photographic supply stores	11	62	850	13,780
5947	Gift, novelty, and souvenir shops	333	3,683	72,943	19,804
5948	Luggage and leather goods stores	30	392	10,705	27,339
5949	Sewing, needlework, and piece goods	29	220	2,712	12,302
5963	Direct selling establishments	49	242	4,009	16,599
5992	Florists	136	669	8,474	12,674
5995	Optical goods stores	47	285	5,492	19,300
5999	Misc. retail stores, not elsewhere classified	312	1,797	33,916	18,870

Source: U.S. Department of Labor, Employment and Wages Annual Averages, 1995.

Table 23.07-- RETAIL SALES, BY TYPE OF STORE: 1993 AND 1994

Kind of store	1993	1994
All stores 1/	13,244	2/ 12,685
Food stores	2,474	2,272
Supermarkets	2,263	2,114
General merchandise stores	2,203	2,142
Department stores	1,764	862
Automotive dealers	1,947	1,934
Eating and drinking places	1,966	1,817
Gasoline service stations	792	629
Building materials, hardware dealers	426	387
Apparel and accessories stores	971	1,023
Furniture, home furnishings, appliance stores	521	642

[In millions of dollars]

1/ Includes other types of stores, not shown separately.

2/ Sales per household were \$32,845, highest of the 50 States. The U.S. ratio was \$23,209.

Source: Market Statistics estimates cited in Statistical Abstract of the United States: 1996, pp. 770-771.

Table 23.08-- CHARACTERISTICS OF MAJOR SHOPPING CENTERS: 1995

				Gross leaseable		
			Site	area		
		Year	area	(1,000 square	Parking	Number
Island and name of center	Location	opened	(acres)	feet)	spaces	of stores
	Loodion	openea	(00100)	1000	594000	01 310103
Oahu:						
Ala Moana Center	Honolulu	1959	50	1,500	7,800	220
Kahala Mall	Honolulu	1970	26	365	1,700	80
Koko Marina S.C.	Honolulu	1963	15	278	855	76
Pearl City S.C.	Pearl City	1965	14	251	864	36
Pearl Highlands Ctr.	Pearl City	1993	15	410	1,956	13
Pearlridge Center	Aiea	1972	67	1,200	6,273	185
Waikiki Shopping Plaza	Honolulu	1977	1	380	300	60
Waikele Center	Waipahu	1994	60	720	9,100	67
Windward Mall S.C.	Kaneohe	1982	32	530	2,300	100
Hawaii:						
Keauhou Shopping Village	Kailua	1985	8	163	826	25
Makalapua Center	Kailua	1985	50	321	(NA)	(NA)
Prince Kuhio Plaza	Hilo	1994		505	2,891	115
F HILLE RUHIO F IAZA	11110	1905	40	505	2,031	115
Maui:						
Kaahumanu Center	Kahului	1972	32	573	1,575	64
Lahaina Center Factory					.,	
Stores	Lahaina	1990	(NA)	150	(NA)	5
Maui Mall	Kahului	1971	27	190	1,300	50
					-	
Kauai:						
Kukui Grove Center	Lihue	1982	35	314	1,590	57

[Includes all centers on Oahu with more than 250,000 square feet of gross leaseable area and all centers on other islands with more than 150,000 square feet]

NA Not available.

Source: National Research Bureau, Shopping Center Directory 1995, Western Volume, 35th edition.

Table 23.09-- SHOPPING CENTER CHARACTERISTICS: 1990 TO 1994

Characteristic	1990	1991	1992	1993	1994
Number	148	152	153	160	165
Gross leasable area (mil. sq. ft.)	14	14	15	16	17
Retail sales (bil. dol.)	2.6	2.6	2.7	2.9	3.1

Source: Statistical Abstract of the United States: 1996 (p. 772) and earlier editions.

Subject	Restaurants	Cafeterias	Refresh. places	Drinking places
Establishments in business at end of year	971	21	851	255
Sales, calendar year (million dollars)	893.2	15.3	652.6	95.9
Seats, Dec. 31	105,778	1,967	43,838	13,641
Average cost per meal (establishments):				
Less than \$5.00	167	8	500	
\$30.00 or more	52	-	-	
Menu type or specialty (establishments):				
Italian	39	-	2	
Mexican	72	-	32	
Chinese	239	6	29	
Other ethnic	343	-	210	
Seafood	65	-	4	
Steak	34	-	-	
Pizza	57	-	100	
Chicken	5	-	35	
Hamburger	15	-	144	
Sub shop	1	-	33	
American	23	-	35	
Other	223	15	329	

Table 23.10-- CHARACTERISTICS OF EATING AND DRINKING PLACES: 1992

Source: U.S. Bureau of the Census, 1992 Census of Retail Trade, Miscellaneous Subjects, RC92-S-4 (October 1995), pp. 45, 78-79, 148-150.

Table 23.11-- DUTY-FREE STORE REVENUES: 1984 TO 1994

Year	Revenues	Year	Revenues
1984 1985 1986 1987 1988 1989	170,661,949 180,126,919 270,891,959 369,788,429 445,072,755 451,185,041	1990 1991 1992 1993 1994	413,932,037 378,587,469 421,953,644 397,322,968 413,417,555

[In dollars. These sales revenues are not included in the general excise and use tax base data cited elsewhere in this volume]

Source: DFS Hawaii, records.

	Wine ga			
Category	1992	1993	1994	Wholesale value, 1994 (dollars)
All types	36,299,029	35,418,339	34,842,677	282,023,159
Distilled spirits Sparkling wine Still wine Cooler beverage Draft beer Beer other than draft	1,546,441 278,900 2,212,174 294,924 1,631,686 30,334,904	1,479,093 255,405 2,168,233 277,787 1,569,064 29,668,757	1,431,270 247,081 2,301,420 223,325 1,552,134 29,087,447	44,740,459 9,474,020 45,082,336 1,793,814 5,904,429 175,028,101

Table 23.12-- ALCOHOLIC BEVERAGE SALES, BY TYPE: 1992 TO 1994

Source: Hawaii State Department of Taxation, Tax Research and Planning, records.

Table 23.13-- MERCHANDISE LINE SALES FOR RETAIL STORES WITH PAYROLL: 1992

			Sales of specified merchandise line		
				-	nt of total s of
Merchan- dise line code	Kind of business and merchandise line	Number of establish- ments	Amount (\$1,000)	Establish- ments handling line	All establish- ments
	Retail trade	7,807	11,250,217	(X)	100.0
100 120 130 140 150 160 180 190 200 220 240 260 270 280 300	Groceries and other food items Meals and snacks Alcoholic drinks Packaged alcoholic beverages Cigars, cigarettes, and tobacco Drugs, health aids, and beauty aids Soaps, detergents, and household cleaners Paper and related products Men's wear Women's, juniors', and misses' wear Children's wear Footwear Sewing, knitting, and needlework goods Curtains, draperies, and dry goods Major household appliances	1,604 2,949 1,315 836 1,121 916 534 502 1,013 1,279 605 707 136 208 171	1,769,219 1,651,956 238,291 242,439 144,649 697,542 79,199 59,266 353,900 670,350 97,474 188,674 27,953 58,992 95,421	40.4 38.1 24.1 7.9 3.5 15.3 2.4 2.0 17.1 22.9 3.7 8.5 3.2 3.2 6.8	$ 15.7 \\ 14.7 \\ 2.1 \\ 2.2 \\ 1.3 \\ 6.2 \\ 0.7 \\ 0.5 \\ 3.2 \\ 6.0 \\ 0.9 \\ 1.7 \\ 0.3 \\ 0.5 \\ 0.9 \\ 0.9 \\ 1.7 \\ 0.3 \\ 0.5 \\ 0.9 \\ 0.9 \\ 1.7 \\ 0.3 \\ 0.5 \\ 0.9 \\ 0.9 \\ 1.7 \\ 0.3 \\ 0.5 \\ 0.9 \\ 0.9 \\ 1.7 \\ 0.3 \\ 0.5 \\ 0.9 \\ $
310 320	Small electric appliances Televisions, video equipment,	268	50,823	1.6	0.5
330	videotapes Audio equipment, musical instruments and supplies	205 391	99,642 148,984	5.3 7.7	0.9 1.3
340 360 370	Furniture and sleep equipment Floor coverings Computer hardware, software, and supplies	243 130 120	160,795 55,160 63,612	8.6 3.4 3.2	1.4 0.5 0.6
380 400 420 440	Kitchenware and homefurnishings Jewelry Books Photographic equipment and	767 1,104 389	163,099 458,618 73,415	3.2 3.3 13.8 3.4	0.8 1.5 4.1 0.7
460	supplies Toys, hobby goods, and games	238 529	47,316 80,045	1.9 2.7	0.4 0.7

Continued on next page.

Table 23.13-- MERCHANDISE LINE SALES FOR RETAIL STORESWITH PAYROLL: 1992 -- Con.

				Sales of specified merchandise line		
				As percent of total sales of		
Merchan- dise line code	Kind of business and merchandise line	Number of establish- ments	Amount (\$1,000)	Establish- ments handling line	All establish- ments	
490	Optical goods	189	37,402	3.5	0.3	
500	Sporting goods	441	150,661	5.8	1.3	
600	Hardware, tools, and plumbing and		,	0.0		
	electrical supplies	290	140,736	5.4	1.3	
620	Lawn and garden equipment	379	116,711	3.0	1.0	
640	Lumber, millwork, building materials	180	144,054	7.5	1.3	
670	Paint and related preservatives and		-			
	supplies	133	65,021	4.3	0.6	
700	Cars, vans, trucks, and other					
	powered vehicles	126	1,143,755	84.5	10.2	
720	Automotive fuels	500	467,464	33.5	4.2	
730	Automotive lubricants	428	16,410	0.6	0.2	
740	Automotive tires, batteries,					
	accessories	495	230,257	5.8	2.1	
780	Household fuels	33	10,426	0.7	0.1	
800	Pets, pet foods, and pet supplies	253	35,698	2.3	0.3	
850	All other merchandise	1,458	494,942	10.1	4.4	
890	Unclassified merchandise	818	104,109	3.7	0.9	
900	Nonmerchandise receipts	1,300	314,843	5.9	2.8	
990	Miscellaneous merchandise	(X)	894	(X)	(Z)	

X Not applicable.

Z Less than 0.05 percent.

Source: U.S. Bureau of the Census, 1992 Economic Census Report Series Disc 1G; extracted by Hawaii State Department of Business, Economic Development & Tourism, Hawaii State Data Center.

Table 23.14-- WHOLESALE TRADE ESTABLISHMENTS AND SALES:1939 TO 1992

Year	Number of establishments	Sales (\$1,000)	Year	Number of establishments	Sales (\$1,000)
1939 1948 1954 1958 1963 1967	704 702 594 793 974 1,030	97,045 480,734 581,940 618,155 735,205 1,013,813	1972 1977 1982 1987 1992	1,336 1,569 1,737 1,998 2,202	1,538,429 2,571,489 4,084,369 5,362,490 8,001,621

[Based on then-current definition]

Source: Robert C. Schmitt, *Historical Statistics of Hawaii* (1977), table 20.7; U.S. Bureau of the Census, 1977 Census of Wholesale Trade, WC77-A-12 (Rev.), 1982 Census of Wholesale Trade, WC82-A-12, 1987 Census of Wholesale Trade, WC87-A-12, and 1992 Census of Wholesale Trade, WC92-A-12.

Table 23.15-- CHARACTERISTICS OF WHOLESALE ESTABLISHMENTS, FOR THE STATE, 1987 AND 1992, AND OAHU AND THE NEIGHBOR ISLANDS, 1992

		1992				
Subject	1987	State total	Oahu	Neighbor Islands		
Number of establishments Sales (\$1,000) Annual payroll (\$1,000) First quarter payroll (\$1,000) Paid employees for pay period including March 12 (number) Operating expenses (\$1,000) Inventories (\$1,000): Beginning of year End of year	1,998 5,362,490 415,114 100,963 20,157 883,223 472,167 579,212	2,202 8,001,621 624,541 150,772 23,308 1,332,892 794,259 787,828	1,690 6,757,480 520,472 (NA) 18,847 (NA) (NA) (NA)	512 1,244,141 104,069 (NA) 4,461 (NA) (NA) (NA)		

NA Not available.

Source: U.S. Bureau of the Census, *1987 Census of Wholesale Trade, Hawaii*, WC87-A-12 (April 1989), table 1; *1992 Census of Wholesale Trade, Hawaii*, WC92-A-12 (November 1994), tables 1, 3, 7, and 8.

Table 23.16-- WHOLESALE TRADE, BY TYPE OF OPERATION AND KIND OFBUSINESS: 1992

Type of operation and kind of business	Number of establishments	Sales (\$1,000)
Wholesale trade	2,202	8,001,621
Type of operation:		
Merchant wholesalers	1,885	5,334,775
Manufacturers' sales branches and sales offices	141	1,849,467
Agents, brokers, and commission merchants	176	817,379
Kind of business:		
Motor vehicles and motor vehicle parts and supplies	121	354,209
Furniture and homefurnishings	80	166,265
Lumber and other construction materials	181	465,861
Professional and commercial equipment and supplies	123	457,866
Metals and minerals, except petroleum	23	81,988
Electrical goods	130	553,741
Hardware, and plumbing and heating equipment and supplies	107	241,480
Machinery, equipment, and supplies	153	343,191
Miscellaneous durable goods	213	396,691
Paper and paper products	100	350,724
Drugs, drug proprietaries, and druggists' sundries	50	349,716
Apparel, piece goods, and notions	125	196,947
Groceries and related products	404	2,046,337
Farm-product raw materials	13	18,102
Chemicals and allied products	44	164,997
Petroleum and petroleum products	56	1,023,655
Beer, wine, and distilled alcoholic beverages	37	348,616
Miscellaneous nondurable goods	242	441,235

Source: U.S. Bureau of the Census, *1992 Census of Wholesale Trade, Hawaii*, WC92-A-12 (November 1994), table 1.

	All whol	esalers	Merchant w	hant wholesalers	
Geographic area	Number of establishments	Sales (\$1,000)	Number of establishments	Sales (\$1,000)	
State total	2,202	8,001,621	1,885	5,334,775	
Hawaii County	228	537,485	204	430,234	
Hilo	121	371,154	108	276,073	
Kailua	60	90,299	55	80,376	
Honolulu County	1,690	6,757,480	1,426	4,343,180	
Aiea	101	324,272	87	251,348	
Ewa Beach	36	407,662	31	353,905	
Honolulu	1,303	5,276,318	1,094	3,139,135	
Kailua	39	45,367	29	33,984	
Kaneohe	34	53,836	30	41,846	
Mililani Town	13	47,699	9	44,791	
Pearl City	39	158,511	33	78,235	
Waipahu	77	312,820	69	295,870	
Kauai County	92	194,257	83	133,942	
Lihue	49	113,237	43	(D)	
Maui County	192	512,399	172	427,419	
Island of Lanai	2	(D)	-	-	
Island of Molokai	4	(D)	3	2,826	
Kahului	70	272,494	63	227,813	
Wailuku	56	131,963	52	120,157	

Table 23.17-- WHOLESALE TRADE, FOR COUNTIES AND SPECIFIEDPLACES: 1992

D Withheld to avoid disclosing data for individual companies.

Source: U.S. Bureau of the Census, 1992 Census of Wholesale Trade, Hawaii, WC92-A-12 (November 1994), table 4.

Table 23.18-- SERVICE ESTABLISHMENTS, BY PAYROLL STATUS:1972 TO 1992

	Number of establishments			Receipts (million dollars)			
Year	Total	With Without payroll payroll		Total	With payroll	Without payroll	
1972	6,348	3,031	3,317	683	648	35	
1977	8,023	3,306	4,717	1,276	1,216	60	
1982	(NA)	6,124	(NA)	(NA)	2,660	(NA)	
1987	30,114	7,458	22,656	4,902	4,456	446	
1992	41,584	8,468	33,116	8,027	7,291	736	

[Data not adjusted for changing coverage over time. Data exclude firms exempt from Federal income tax for all years, hospitals prior to 1987, and most other health services before 1982]

NA Not available.

Source: U.S. Bureau of the Census, 1972 Census of Selected Service Industries, Hawaii, SC72-A-12 (July 1974), table 1; 1977 Census of Service Industries, Hawaii, SC77-A-12 (December 1979), table 1; 1982 Census of Service Industries, Hawaii, SC82-A-12 (September 1984), table 1; 1987 Census of Service Industries, Hawaii, SC87-A-12 (July 1989), table 1, and Nonemployer Statistics Series, West, SC87-N-4 (March 1990), table 2; and 1992 Census of Service Industries, Nonemployer Statistics Series, Summary SC92-N-1 (March 1995), table 3.

Table 23.19-- CHARACTERISTICS OF SERVICE ESTABLISHMENTS WITH PAYROLL, FOR THE STATE, 1987 AND 1992, AND OAHU AND THE NEIGHBOR ISLANDS, 1992

		1992				
Subject	1987	State total	Oahu	Neighbor islands		
FIRMS SUBJECT TO FEDERAL INCOME TAX						
Number of establishments Receipts (\$1,000) Annual payroll (\$1,000) First quarter payroll (\$1,000) Paid employees 1/ FIRMS EXEMPT FROM FEDERAL INCOME TAX	7,458 4,455,953 1,499,500 356,723 91,673	8,468 7,290,719 2,654,278 617,437 117,965	6,248 5,368,982 1,944,260 443,438 81,084	2,220 1,921,737 710,018 173,999 36,881		
Number of establishments Revenue (\$1,000) Expenses (\$1,000) Annual payroll (\$1,000) First quarter payroll (\$1,000) Paid employees 1/	998 1,222,359 1,155,012 521,108 128,303 28,541	1,032 2,081,077 1,937,721 923,630 227,965 37,492	690 1,718,951 (NA) 768,048 189,433 30,622	342 362,126 (NA) 155,582 38,532 6,870		

NA Not available.

1/ For pay period including March 12.

Source: U.S. Bureau of the Census, *1992 Census of Service Industries, Hawaii*, SC92-A-12 (August 1994), tables la, lb, 3a, 3b, 7a, 7b, 8a, and 8b.

Table 23.20-- SERVICE ESTABLISHMENTS WITH PAYROLL AND SUBJECT TO FEDERAL INCOME TAX, FOR COUNTIES AND SELECTED URBAN PLACES: 1992

	Number of es	tablishments	Receipts	(\$1,000)
Geographic area	All services	Hotels 1/	All services	Hotels 1/
State total	8,468	267	7,290,719	2,248,082
Hawaii County	974	37	651,105	(D)
Hilo	430	9	204,396	(D)
Kailua	252	10	149,521	38,422
Honolulu County	6,248	135	5,368,982	(D)
Aiea	288	3	165,156	3,906
Ewa Beach	51	-	38,564	-
Honolulu	4,797	123	4,559,049	1,236,343
Kailua	259	1	98,330	(D)
Kaneohe	226	1	81,928	(D)
Mililani Town	65	-	28,210	-
Pearl City	118	-	65,224	-
Wahiawa	92	-	30,426	-
Waianae	43	1	25,687	(D)
Waipahu	165	-	67,314	-
Kauai County	366	28	352,279	191,548
Kapaa	71	8	31,911	18,636
Lihue	149	9	140,529	(D)
Maui County	880	67	918,353	(D)
Island of Lanai	2	-	(D)	-
Island of Molokai	20	3	11,803	(D)
Kahului	195	3	128,700	(D)
Kihei	121	17	149,065	112,386
Lahaina	137	20	167,454	118,132
Wailuku	254	2	131,363	(D)

D Withheld to avoid disclosing data for individual companies.

1/ Including motels and other lodging places (SIC 70), but excluding condominium apartments in transient use.

Source: U.S. Bureau of the Census, 1992 Census of Service Industries, Hawaii, SC92-A-12 (August 1994), table 4.

Table 23.21-- SERVICE ESTABLISHMENTS WITH PAYROLL AND SUBJECT TO FEDERAL INCOME TAX, BY KIND OF BUSINESS OR OPERATION: 1987 AND 1992

			ber of shments	Receipts		
SIC code	Kind of business or operation	1987	1992	1987 (\$1,000)	1992 (\$1,000)	Percent change
	Total	7,458	8,468	4,455,953	7,290,719	63.6
70 ex. 704	Hotels, motels, other	007	007	4 500 040	0.040.000	40.0
70	lodging	237	267	1,562,043	2,248,082	43.9
72	Personal services	699	746	145,045	221,769	52.9
73	Business services	1,056	1,348	456,740	768,486	68.3
75	Automotive repair,					
	services, & parking	653	720	416,441	598,685	43.8
76	Miscellaneous repair					
	services	255	281	72,490	124,504	71.8
78, 79	Amusement & recreation services, including motion pictures					
	and museums	532	688	229,608	456,200	98.7
80	Health services	1,981	2,225	742,548	1,310,880	76.5
81	Legal services	721	741	315,500	481,540	52.6
823, 4, 9	Selected educational			,	,	
, ,	services	62	93	11,829	20,225	71.0
83	Social services	90	105	19,319	33,546	73.6
87 ex. 8733	Engineering and related			,	00,010	
0. 0. 0. 00	services 1/	1,099	1,204	473,389	1,000,148	111.3
89	Services, n.e.c.	73	50	11,001	26,654	142.3
		,0		11,001	20,004	172.0

1/ Includes engineering, architectural, surveying, accounting, research, management, and related services (except noncommercial research organizations).

Source: U.S. Bureau of the Census, 1992 Census of Service Industries, Hawaii, SC92-A-12 (August 1994), table 3a.

Table 23.22-- ARRANGEMENT OF PASSENGER TRANSPORTATION(SIC 472): 1992

Kind of business	Establishments	Revenue (\$1,000)	Annual payroll (\$1,000)	Paid employees, Mar. 12
All establishments	553	362,211	123,571	5,789
Travel agencies	364	138,322	49,935	2,338
Tour operators	161	205,493	68,006	3,241
Arrangement of passenger transportation, n.e.c.	28	18,396	5,630	210

[Includes only establishments with payroll]

n.e.c. Not elsewhere classified.

Source: U.S. Bureau of the Census, 1992 Census of Transportation, Communications, and Utilities, UC92-A-1, Summary (March 1995), table 1.

Table 23.23-- HOTELS, MOTELS, AND OTHER LODGING PLACES WITHAND WITHOUT PAYROLL: 1992

		Number of establishments		Receipts (million dollars)	
SIC code	Kind of business	With payroll	Without payroll	With payroll	Without payroll
70 ex. 704 7011 702,3 702 703	Total Hotels and motels Other lodging places Rooming and boarding houses Camps and rec. vehicle parks	267 256 11 10 1	369 151 218 213 5	2,248 2,246 2 (D) (D)	11 5 6 6 (Z)

[Data apparently exclude condominium units in rental pools intended for transient use]

D Withheld to avoid disclosing data for individual companies.

Z Less than \$500,000.

Source: U.S. Bureau of the Census, 1992 Census of Service Industries, Nonemployer Statistics Series, Summary, SC92-N-1 (March 1995), table 3.

Table 23.24-- HOTELS, MOTELS, AND OTHER LODGING PLACES: 1992

Subject	Number of establish- ments	Receipts (\$1,000)	Annual payroll (\$1,000)	Paid employees, pay period including March 12
SUBJECT TO FEDERAL INCOME TAX				
Hotels, motels, other lodging	267	2,248,082	761,453	41,038
Hotels 25 guestrooms or more Less than 25 guestrooms Motels, motor hotels, tourist courts Other lodging places 1/	226 211 15 30 11	2,233,841 2,230,571 3,270 12,017 2,224	758,533 757,604 929 2,373 547	40,792 40,727 65 208 38
EXEMPT FROM FEDERAL INCOME TAX				
Camps and membership lodging 2/	1	(D)	(D)	(D)

[Includes only establishments with payroll. Apparently excludes condominium units in rental pools for transient use]

D Withheld to avoid disclosing data for individual companies.

1/ Rooming and boarding houses,10 establishments; camps and recreational vehicle parks, 1.

2/ Sporting and recreational camps, 1; organization hotels and lodging houses on membership basis, none.
 Source: U.S. Bureau of the Census, *1992 Census of Service Industries, Hawaii*, SC92-A-12 (August 1994), tables 1a and 1b.

Table 23.25-- VISITOR ACCOMMODATIONS, BY COUNTIES: 1965 TO 1996

	State		Hawaii	Kauai	Maui
Year	total	Oahu	County	County	County
1965	12,903	10,031	865	776	1,231
1966	14,827	11,083	1,387	860	1,497
1967	17,217	12,598	1,790	1,115	1,714
1968	18,657	13,166	2,188	1,260	2,043
1969	22,801	15,992	2,480	1,914	2,415
1970	26,923	18,449	3,166	2,565	2,743
1971	32,289	22,531	3,435	2,628	3,695
1972	35,797	24,742	4,241	2,719	4,095
1973	36,608	25,108	4,796	2,629	4,075
1974	38,675	25,365	5,234	2,868	5,208
1975	39,632	25,352	5,348	3,102	5,830
1976	42,648	25,851	6,045	3,520	7,232
1977	44,986	27,363	5,929	3,657	8,037
1978	47,070	28,546	6,002	3,786	8,736
1979	49,832	30,065	6,093	4,202	9,472
1980	54,246	34,334	5,889	4,322	9,701
1981	56,769	33,967	6,705	4,738	11,359
1982	57,968	33,492	7,167	5,147	12,162
1983	58,765	34,354	7,469	4,193	12,749
1984	62,448	36,848	7,149	5,313	13,138
1985	65,919	38,600	7,511	5,656	14,152
1986	66,308	39,010	7,280	5,922	14,096
1987	65,318	38,185	7,328	5,956	13,849
1988	69,012	37,841	8,823	7,180	15,168
1989	67,734	36,467	8,161	7,398	15,708
1990	71,266	36,899	8,952	7,546	17,869
1991	72,275	36,623	9,383	7,567	18,702
1992	73,089	36,851	9,170	7,778	19,290
1993	69,502	36,604	9,140	4,631	19,127
1994	70,463	36,194	9,595	5,870	18,804
1995	(NA)	(NA)	(NA)	(NA)	(NA)
1996	70,288	36,146	9,558	6,760	17,824

[Number of hotel, condominium, and similar units. Statewide and Maui data for 1989-1994 are revised from *Data Book 1995*, table 23.22]

NA Not available. Source: Hawaii Visitors Bureau, 1996 Visitor Plant Inventory, p. 63.

Table 23.26-- VISITOR ACCOMMODATIONS, BY TYPE: 1986 TO 1996

	Properties			Units			
Year and month	Total	Hotels 1/	Condo- miniums 2/	Total	Hotels 1/	Condo- miniums 2/	
1986: Feb. 1987: Feb. 1988: Feb. 1989: Feb. 1990: Feb. 1991: Feb. 1992: Spring 1993: June 1994: Dec. 1995 1996: May	523 510 481 452 533 595 664 698 692 (NA) 770	201 196 203 197 264 313 374 406 397 (NA) 472	322 314 278 255 269 282 295 292 295 (NA) 298	66,308 66,318 69,012 67,734 71,266 72,275 73,089 69,502 70,463 (NA) 70,288	43,309 43,422 47,892 48,894 52,438 52,688 51,134 49,111 49,436 (NA) 49,737	22,999 21,896 21,120 18,840 18,828 19,587 21,955 20,391 21,027 (NA) 20,551	

[1989-1994 revised from Data Book 1995, table 23.22]

NA Not available.

1/ Hotels, apartment hotels, bed-and-breakfast, bungalows, cottages, hostels, and lodges. Properties with both condo and hotel units are included with condominiums in 1990 and later years; treatment before 1990 not specified.
 2/ Condominium accommodations in rental pools for transient use. Includes condo/hotel units.

Source: Hawaii Visitors Bureau, *Visitor Plant Inventory*, 1986 to 1996, as corrected.

Table 23.27-- VISITOR ACCOMMODATIONS, BY TYPE AND BY ISLANDS:1994 AND 1996

		Properties			Units	
Year and island	Total	Hotels 1/	Condo- miniums 2/	Total	Hotels 1/	Condo- miniums 2/
1994 (revised)						
State total	692	397	295	70,463	49,436	21,027
Oahu Waikiki 3/ Rest of Oahu Other islands Hawaii Maui Lanai Molokai Kauai	201 123 78 491 149 205 5 9 123	146 76 70 251 93 76 5 4 73	55 47 8 240 56 129 - 5 50	36,194 31,033 5,161 34,269 9,595 17,921 367 516 5,870	29,359 24,883 4,476 20,077 7,112 9,359 367 249 2,990	6,835 6,150 685 14,192 2,483 8,562 - 267 2,880
1996	770	170	000	70.000	40 707	00.554
State total Oahu Waikiki 3/ Rest of Oahu	770 196 119 77	472 144 75 69	298 52 44 8	70,288 36,146 31,388 4,758	49,737 29,732 25,613 4,119	20,551 6,414 5,775 639
Other islands Hawaii Maui Lanai Molokai Kauai	574 165 223 7 11 168	328 110 91 7 6 114	246 55 132 - 5 54	34,142 9,558 16,973 370 481 6,760	20,005 7,170 8,541 370 251 3,673	14,137 2,388 8,432 - 230 3,087

[As of December 1994 and May 1996]

1/ Hotels, apartment hotels, bed-and-breakfast, bungalows, cottages, hostels, and lodges. Properties with both condo and hotel units are included with condominiums.

2/ Condominium accommodations in rental pools for transient use. Includes condo/hotel units.

3/ Includes Diamond Head and Kahala but not areas ewa and mauka (west and north) of the Ala Wai Canal. Source: Hawaii Visitors Bureau, *Visitor Plant Inventory*, 1994 and 1996, as corrected.

Table 23.28-- VISITOR ACCOMMODATIONS, BY TYPE AND GEOGRAPHICAREA: MAY 1996

	Properties			Units		
Type of accommodation	State total	Oahu	Other islands	State total	Oahu	Other islands
All types	770	196	574	70,288	36,146	34,142
Apartment-hotel Bed and breakfast Condominium Condo and hotel Cottage, bungalow Hotel Other 1/	20 118 215 83 74 156 104	13 18 25 27 16 76 21	7 100 190 56 58 80 83	724 397 10,351 10,200 331 47,464 821	615 44 1,965 4,449 32 28,683 358	109 353 8,386 5,751 299 18,781 463

1/ Hostel, lodge, etc.

Source: Hawaii Visitors Bureau, 1996 Visitor Plant Inventory, p. 2.

Table 23.29-- HOTELS AND MOTELS (SIC 701), BY COUNTIES: 1989 TO 1994

County	1989	1990	1991	1992	1993	1994
State total	243	233	260	264	266	271
Hawaii Honolulu Kauai Maui	38 132 27 46	35 124 24 50	36 138 33 53	37 131 30 66	37 134 29 66	37 134 34 66

NA Not available.

Source: U.S. Bureau of the Census, *County Business Patterns, Hawaii* (annual report), 1993 CD-ROM, and unpublished 1994 data.

Island and type of accommodation	All levels	\$100 or less	\$101 to \$250	\$251 to \$500	Over \$500
Number reporting	69,073	19,941	30,967	16,932	1,233
Island: Oahu Hawaii Kauai Maui Molokai Lanai	35,299 9,445 6,694 16,847 422 366	11,382 2,629 1,649 4,098 172 11	17,449 3,925 3,127 6,194 246 26	6,053 2,674 1,782 6,129 4 290	415 217 136 426 - 39
Type of accommodation: Apartment, apartment-hotel Bed and breakfast Bungalow Condominium Cottage Hostel Hotel Hotel/condominium Lodge Other	502 317 65 9,555 211 242 47,464 10,200 72 445	426 244 34 3,853 101 242 10,409 4,301 44 287	76 69 22 5,029 83 - 20,848 4,704 27 109	- 3 9 664 26 - 15,044 1,142 1 43	- 1 - 9 1 - 1,163 53 - 6

Table 23.30-- VISITOR ACCOMMODATIONS, BY NIGHTLY PRICE:MAY 1996

Source: Hawaii Visitors Bureau, 1996 Visitor Plant Inventory, pp. 17 and 19.

Table 23.31-- HOTEL ROOMS, OCCUPANCY RATES, AND DAILY ROOMAND GUEST RATES:1986 TO 1996

		Hotel units 1/				
Year	State total	Oahu	Other islands	Percent occupied 2/	Daily rates per room 2/ (dollars)	Guests per room 2/
1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996	66,308 65,318 69,012 68,034 71,566 72,575 73,779 70,542 70,683 (NA) 70,288	39,010 38,185 37,841 36,467 36,899 36,623 37,279 37,032 36,194 (NA) 36,146	27,298 27,133 31,171 31,567 34,667 35,952 36,500 33,510 34,489 (NA) 34,142	81.7 81.1 78.5 79.0 78.8 72.4 72.6 72.0 76.5 76.6 76.0	73.20 80.09 87.94 95.83 102.10 101.89 105.59 103.26 105.46 110.27 128.38	1.99 1.99 2.00 2.01 2.01 2.02 2.04 2.04 2.04 2.05 2.07

[Includes condominium units in rental pools for transient occupancy]

NA Not available.

1/ February data through 1991; Spring 1992; June 1993; December 1994; and May 1996.

2/ Annual averages for hotels in PKF sample.

Source: Hawaii Visitors Bureau, 1996 Visitor Plant Inventory; PKF-Hawaii, Trends in the Hotel Industry, Hawaii (December issues), and records.

Table 23.32-- HOTEL ROOM OCCUPANCY AND ROOM RATES, BYGEOGRAPHIC AREAS: 1995

Geographic area	Percent occupied	Average daily room rate (dollars)	Average revenue per available room (dollars)
State total	76.63	110.27	84.50
Oahu	81.45	101.37	82.56
Waikiki	81.79	102.70	84.00
Other Oahu	76.19	79.12	60.29
Hawaii	60.44	114.51	69.21
Hilo	(NA)	(NA)	(NA)
Kona	57.30	70.44	40.36
Kohala	61.43	166.04	102.00
Maui	75.30	135.01	101.66
Kaanapali	82.26	139.29	114.58
West Maui	73.60	117.45	86.44
Other	67.71	144.58	97.90
Kauai	65.23	126.67	82.62
North	66.78	174.34	116.43
Central	60.67	73.91	44.84
South	70.02	162.33	113.66
Molokai	37.47	71.85	26.92
All Neighbor Islands	68.62	127.87	87.75

[Includes condominium units in rental pools for transient occupancy]

NA Not available.

Source: PKF-Hawaii, Trends in the Hotel Industry, Hawaii, December 1995, and records.

Table 23.33-- GENERAL EXCISE TAX BASE FOR RENTALS:1986 TO 1996

Year reported 1/ Total		Hotel rentals	All other rentals 2/
4000	0.070.450	4 0 4 0 700	0.005.000
1986	3,278,450	1,212,782	2,065,668
1987	3,443,271	1,369,401	2,073,870
1988	3,715,546	1,408,891	2,306,655
1989	4,108,740	1,505,071	2,603,669
1990	4,401,733	1,572,994	2,828,739
1991	4,825,777	1,512,990	3,312,787
1992	5,013,293	1,621,751	3,391,542
1993	5,035,581	1,527,037	3,508,544
1994	5,358,587	1,666,406	3,692,182
1995	5,552,792	1,776,527	3,776,265
1996	5,859,454	2,057,800	3,801,655
	-,	, = = • , • • •	-,,

[In thousands of dollars. Data are on a cash basis accounting]

1/ Calendar year in which reported, including "prior years" reports. Income received in December is reported the following January, hence these annual totals generally refer to an "income year" ended November 30.

2/ Includes residential, office, automobile, and equipment rentals, and land leases.

Source: Hawaii State Department of Taxation, "General Excise and Use Tax Base" (annual tabular release, as revised March 25, 1997).

Table 23.34-- COMPUTER AND SOFTWARE STORES AND SERVICES,1992, AND COMPUTER OWNERSHIP, 1994

Type of establishment	Number of establishments	Sales (\$1,000)
Wholesale trade, 1992: Computers and computer peripheral equipment and software (SIC 5045)	49	177,123
Retail trade, 1992: Computer and software stores (SIC 5734)	29	43,766
Services, 1992: Computer programming, prepackaged software, and		
integrated systems (SIC 7371, 2, 3) Data processing services (SIC 7374, 5, 6) Computer rental and leasing, maintenance, and related	79 39	47,250 46,858
services (SIC 7377, 8, 9)	47	18,857
Subject	Amount	
Computer ownership by persons 18 and over, 1994: Number of persons Percent of population 18 and over	341,204 38.4	

Source: U.S. Bureau of the Census, *1992 Census of Wholesale Trade, Hawaii*, WC92-A-12 (November 1994), table 1; *1992 Census of Retail Trade, Hawaii*, RC92-A-12 (October 1994), table 1; *1992 Census of Service Industries, Hawaii*, SC92-A-12 (August 1994), table 1. Simmons/SMS Hawaii Media & Market Study 1994, cited in *Pacific Business News*, March 20, 1995, p. 34.

Table 23.35-- MOTION PICTURE SERVICES: 1977 TO 1994

[Data limited to establishments with payroll. For 1963-1972 data, see Data Book 1990, table 699]

Subject and year	Number of establishments	Receipts (\$1,000)	Annual payroll (\$1,000)	Paid employees, week inc. March 12
Motion picture production, distribution, and services				
(SIC 781, 2): 1977	11	926	174	31
1977	16		1,147	74
1987	25	4,203 10,177	2,394	136
1992	23 50	20,394	6,028	250
1994	56	(NA)	7,800	291
		()	,	-
Motion picture theaters				
(SIC 783):				
1977 1/	50	17,444	(D)	(D)
1982	36	21,329	3,195	519
1987	35	(D)	(D)	(D)
1992	34	(D)	(D)	(D)
1994	40	(NA)	9,034	754
Video tape rental (SIC 784):				
1987	78	12,319	2,456	376
1992	78	26,909	5,252	545
1994	81	(NA)	5,633	567

D Withheld to avoid disclosing data for individual companies.

NA Not available.

1/ Data include 3 establishments without payroll.

Source: U.S. Bureau of the Census, 1977 Census of Service Industries, Hawaii, SC77-A-12 (December 1979); 1982 Census of Service Industries, Hawaii, SC82-A-12 (September 1984); 1982 Census of Service Industries, Motion Picture Industry, SC82-I-4 (December 1985); 1987 Census of Service Industries, Hawaii, SC87-A-12 (July 1989); 1992 Census of Service Industries, Hawaii, SC92-A-12 (August 1994); County Business Patterns 1994, Hawaii, CBP-94-13 (September 1996).

Table 23.36-- MOTION PICTURE AND TELEVISION PRODUCTION:1992 TO 1996

Subject	1992	1993	1994	1995	1996
Number of features and programs filmed 1/	27	20	40	17	7
Feature films for theater viewing	27	20	40 6	1	6
TV movie of the week, television episodic,	_	C C		-	, s
specials	5	2	3	5	1
Hawaii-based TV network series	20	15	31	11	-
Expenditures in Hawaii (million dollars)	56.8	45.0	96.5	49.0	59.7
Commercials	6.3	7.3	5.9	9.7	10.4
Hawaii-based TV series	12.9	3.9	24.2	7.8	-
Feature films	5.4	3.6	33.4	2.7	11.7
TV specials/episodics/movie of week	3.4	2.0	6.4	1.5	3.0
Others (still photography, sports, exercise					
or music video, cable, misc.)	4.8	2.7	4.4	6.8	6.5
Documentaries/industrials/news/					
educational/travelog/video stock	2.0	1.7	2.1	1.8	0.8
Annual permit holders	4.9	6.5	6.1	9.6	11.7
Private property projects	8.5	7.2	5.7	2.1	10.0
Sports events, annual (private)	8.6	10.1	8.3	7.0	5.6
Tax revenues generated (million dollars)	9.1	6.7	14.4	9.0	10.9
Spending effect on economy (million dollars)	115.9	91.8	196.9	100.0	121.8

1/ Each program in a series is counted separately. For 1992-94, includes Hawaii TV network affiliates' locally produced programs. Expenditures do not reflect the costs of such production. For 1995-96, includes only nationally televised series.

Source: Hawaii State Department of Business, Economic Development & Tourism, Hawaii Film Office, records.