HAWAII TOURISM

AUTHORITY





Our mission is to strategically manage Hawai'i tourism in a sustainable manner consistent with community desires, economic goals, cultural values, preservation of natural resources, and visitor industry needs.

Balancing tourism's economic benefits with its impacts on communities and natural resources.

Our Mission





I hereby declare that a tourism emergency exists in the State. I further authorize the Hawai'i Tourism Authority... to use monies in the Tourism Emergency Special Fund to respond to the emergency and provide relief under section 201B-10, HRS.

Governor Green's Sixth Emergency Proclamation, August 19, 2023

What We Are Seeing



80,000 71,455 72,357 70,000 63,497 60,869 60,064 57,937 60,000 50,000 46,765 41,094 41,827 40,949 37,211 40,000 28,257 30,890 27,465 30,000 21,721 21,978 19,884 20,000 14,677 10,000 0 October November February December January March

Maui Air Bookings vs. 2022 and 2019

Current Period Previous Year

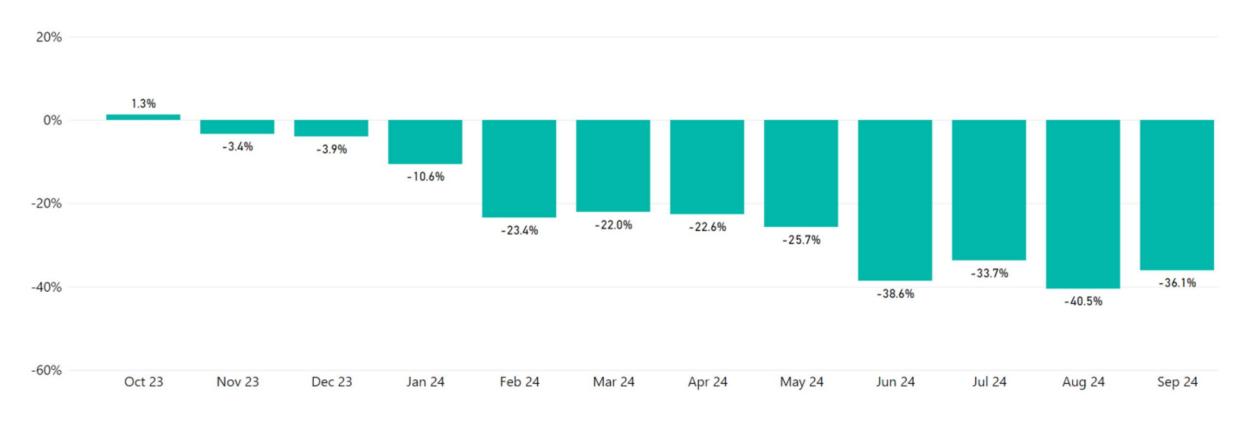
ar Pre-Pandemic

Oct. 22 – DBEDT/ForwardKeys





Maui Hotel Reservations On The Books vs. 2022

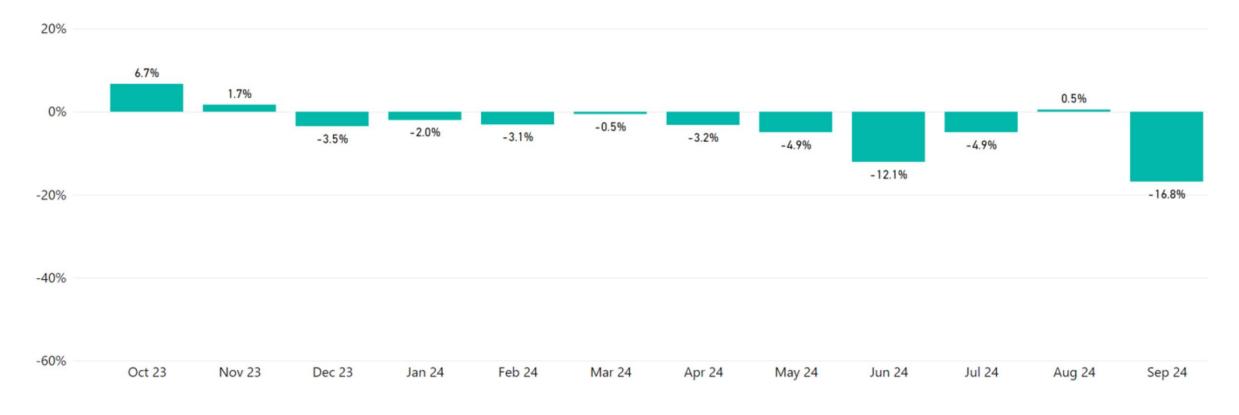


Oct. 15 – HVCB/TravelClick





Statewide Hotel Reservations On The Books vs. 2022

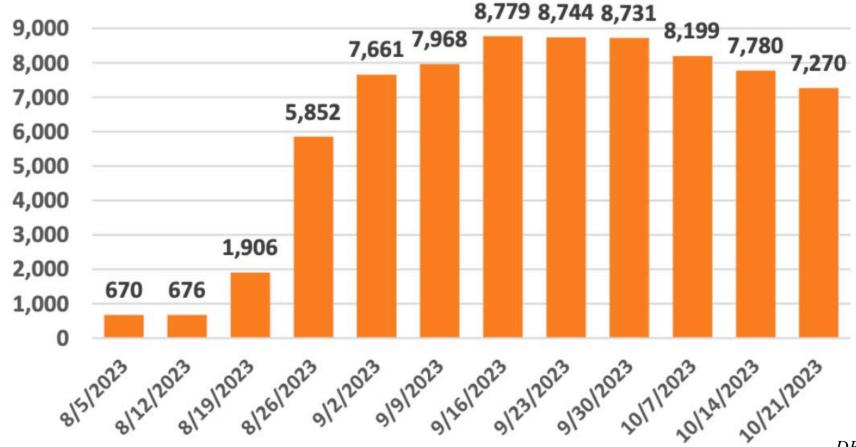


Oct. 15 – HVCB/TravelClick

What We Are Seeing



Maui Weekly Unemployment Claims



DBEDT Maui Data Update

What We Are Hearing



If you lost your household's main income, primary earner's paycheck, or public assistance, how long would you be able to live at your current address?

Preliminary: HTA Maui Tourism Recovery Plan/ Hawaiʻi Housing Study

Duration	Percentage of Maui Households
Less than One Month	12.5%
One to Two Months	14.1%
Three to Six Months	17.3%
Six Months or Less	43.9%





The Hawai'i Tourism Authority, after listening to the Maui community and visitor industry, is supporting residents who work in the hospitality industry and business owners who count on visitor spending by **ensuring that visitors return to Maui**.

We are doing so by making the invitation clear: respectful, compassionate, responsible travel to the island of Maui is welcome and encouraged – more now than ever.





August	September	October	November
Liaisons in Maui & State EOCs Evacuation Media Interviews Pause Marketing (Aug. 8) Assistance Center/Shelter Emergency Board Meeting Resume Marketing (Aug. 21) Board Approves Initial Recovery Funding	Listening Tour Town Hall (In Person) Board PIG Convened Declaration of Tourism Emergency Cultural Sensitivity Training Media Interviews Restart Marketing Return of Meetings & Conventions Return of Cruise	Support Tourism Reopening (Phase 1) Town Hall (Virtual) Board PIG Meetings Cultural Sensitivity Training Media Interviews Marketing Maui Voices Series Launched Recovery Plan Development Compassionate Travel Tips Launched	Board PIG Meetings Recovery Plan Development Satellite Media Tour Continued Market Outreach



Mālama Maui

Tips for Respectful, Compassionate, Responsible Travel

Act respectfully and compassionately to avoid re-traumatizing survivors and a community in recovery.

Many of the people you may interact with on Maui survived an extraordinary traumatic event. The impacts of the August 8 f res are still fresh in their minds and weigh heavily on their hearts.

Do not enter the impacted area of Lahaina Town or take photos of the area, even from afar. The area is restricted because conditions can be hazardous to your health. Respect the privacy of survivors and the dignity of those who lost their lives.

Do not ask about a resident's personal experience with the disaster. While a question such as "Were you impacted by the f re?" may be intended to be supportive, many survivors are not ready to share their experiences with others.

If you come across a memorial service or other private gathering, leave the area immediately. This could be a funeral, an solernn ocean ceremony, or a demonstration. Respect the gathered survivors and residents – do not take photos or videos.



See more tips on how to visit respectfully and other resources at the website of the



Wellness &

Resilience

Governor's Of ce of Wellness & Resilience.

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Mālama Maui Tips for Respectful, Compassionate, Responsible Travel

SHARE ALOHA

Support the healing of Maui's people in your words and actions.

West Maui – including Kapalua, Kahana, Nāpili, Honokōwai, and Kā'anapali – has begun a phased reopening to welcome visitors again. Lahaina Town remains fully closed to the public out of respect for the town's residents, who are still grieving and healing.

Make sure you've packed two things on this trip: patience and grace. Expect to wait for longer than you're used to for food or other services. Have compassion for those you interact with, as trauma may greatly af ect people's behavior right now.

Support local businesses. Your visit will support Maui businesses that rely on tourism for their ٠ families' livelihood. Visit mauinuif rst.com for suggestions.

Hosting uninvited volunteers in direct recovery work may be dif cult at this time. **Visit** mauinuistrong.info for ef orts welcoming volunteers and contributions.

Wellness &

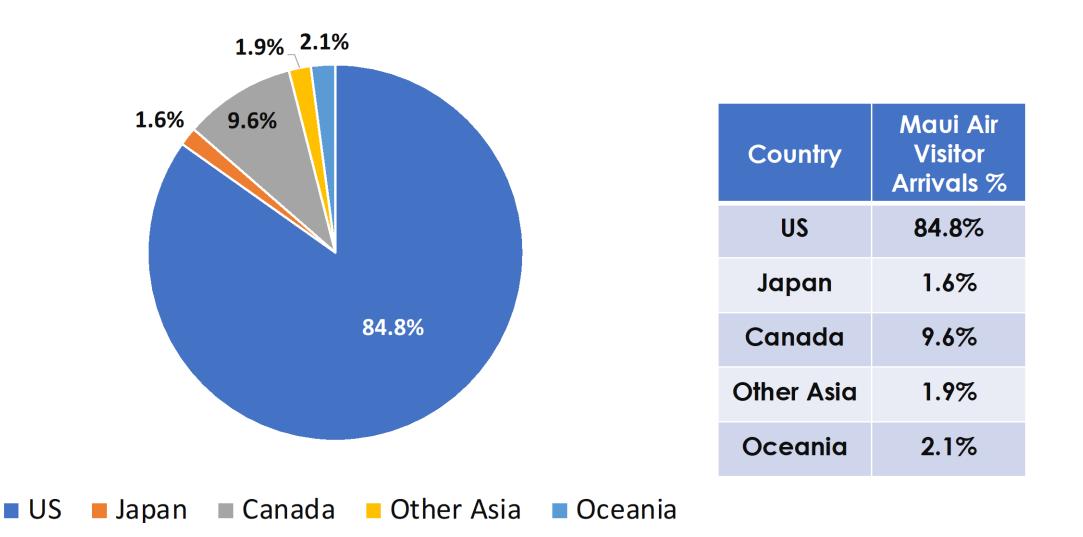
Resilience

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Maui's Source Markets - 2019





U.S. Recovery Plan Overview



Target Audiences

Consumer

- The Mindful Traveler
- Regional and National Media
- Industry Partners, cooperatively reach:
 - Current Maui Res Holders
 - Past Maui Visitors
 - Past Hawai'i Visitors
- HVCB owned channels to reach past and future visitors:
 - E-newsletters (membership, consumer, travel trade, MCI)
 - Websites (consumer, travel trade, MCI)
 - GoHawaii App

Travel Trade

- Airlines
- Consortia / Wholesalers
- Travel Advisors

MCI

- Association Planners
- Corporate Planners
- Incentive Buyers
- Third Party Planners
- MCI Strategic Partners

U.S. Recovery Plan Overview



AUGUST	SEPTEMBER	OCTOBER	NOVEMBER		
Consumer Direct					
	Organic/Paid Social Media – Facebook, Ins	tagram, YouTube, TikTok. PGA, LG			
	PR – Virtual Media Appointments, Individual Media Visits, Editorial Media FAMs				
		PR – Satellite Media Tour	PR – Southern California Media Blitz		
			PR – CNT Points of View, NY Media Blitz		
	CRM	– E-newsletters owned DB, Look Alikes			
Travel Trade					
	Signature Owners Meeting Delta Vacations University	ALG Vacations ASCEND			
	Paid Advertising – Northstar, Travalliance, Meta + opportunistic				
	Consortia Programs - Virtuo	oso, Signature, Travel Leaders			
	Co-op Program				
Meet Hawaiʻi					

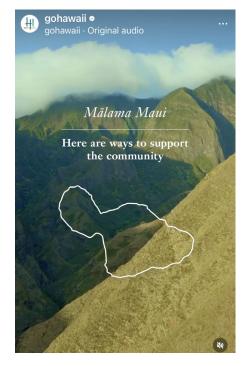
Retention and Business Development; Strategic Partner Sales and Marketing; Paid Digital Media

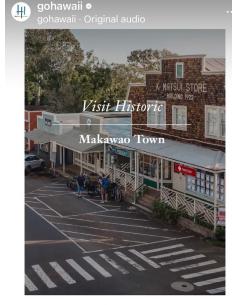
IMEX – Maui Strong Messaging

U.S. Recovery Plan Overview



Messaging





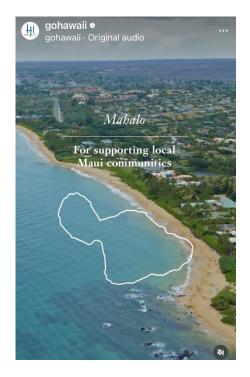
Famous for *paniolo* (Hawaiian cowboys) and a collection of local shops, some dating back over 100 years.



Learn about the wildlife and help restore the land through the environmental education program.



Support local chefs and get a taste of Hawaiian flavors with farm-to-table ingredients.











hawaiitourismauthority.org/maui-recovery

Resources for visitors, businesses, employees, and the community including HTA's Mālama Maui Toolkit.

For Travel Advisors: agents.gohawaii.com

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