REAL ESTATE COMMISSION

Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.state.hi.us/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Office of the Lieutenant Governor, as required by Section 92-7(b), Hawaii Revised Statutes.

Date: Friday, November 30, 2001

<u>Time:</u> 9:00 a.m.

<u>Place:</u> Kapuaiwa Room

HRH Princess Victoria Kamamalu Building

1010 Richards Street, Second Floor

Honolulu, Hawaii

<u>Present:</u> John Ohama, Chair (Late Arrival)

Michael Ching, Vice Chair Charles Aki, Member

Casey Choi, Member (Late Arrival)

Patricia Choi, Member

Alfredo Evangelista, Member Mitchell Imanaka, Member Iris Okawa. Member

Peter Rice, Member

Calvin Kimura, Supervising Executive Officer

Alan Taniguchi, Executive Officer

Diane Choy Fujimura, Senior Real Estate Specialist

Cynthia Yee, Senior Condominium Specialist

Lorene Arata, Real Estate Specialist Gina Watumull, Condominium Specialist Cheryl Leong, Condominium Specialist

Irene Kotaka, Secretary

Richard Marshall, Hearings Officer

Lawrence Kamakawiwo'ole, Special Deputy Attorney General

Bryan K. Hino Edward A. Renaltner Phillip W. O'Bryan

Jack T. George

Excused: None

<u>Call to Order:</u> The Vice Chair called the meeting to order at 9:02 a.m., at which time

guorum was established.

<u>Chair's Report:</u> The Vice Chair announced that the Commission would remain neutral

and refrain from participating in the recommendation of individuals to anticipated vacancies on the Commission. If the Commissioners would like to recommend an individual, they may do so on their own behalf.

Commissioner C. Choi arrived.

Executive Officer's Report:

Announcements, Introductions, Correspondence and Additional Distribution

Additional Distribution

The following materials were distributed to the Commissioners prior to the start of the meeting:

- 6. Licensing Questionable Applications
 - a. Nathan Y. Yoshioka
 - b. Phillip W. O'Bryan

Minutes of Previous Meetings

Upon a motion by Commissioner Imanaka, seconded by Commissioner Evangelista, it was voted on and unanimously carried to approve the minutes of the October 30, 2001 Real Estate Commission meeting as circulated.

Chapter 91, HRS, Adjudicatory Matters: The Chair called for a recess from the meeting at 9:10 a.m., to discuss and deliberate on the following adjudicatory matters, pursuant to Chapter 91, HRS:

In the Matter of the Real Estate Salesperson's License of Hugh M. Howell, REC 2000-136-L

The Commission had requested the appearance of the Hearings Officer to discuss the merits of the case.

Upon a motion by Commissioner Rice, seconded by Commissioner P. Choi, it was voted on and unanimously carried to defer decision making to the December 14, 2001 Real Estate Commission Meeting for decision making and for advisement by the Deputy Attorney General. The Commission also requested that RICO investigate any possible violations involving other licensees that may arise in the investigation of a case.

In the Matter of the Real Estate Broker's Licenses of James R. Buckley and Regency Pacific Realty LLC, REC-2000-79-L

Upon a motion by Commissioner Evangelista, seconded by Commissioner Okawa, it was voted on and unanimously carried to accept the Settlement Agreement After Filing of Petition for Disciplinary Action and Commission's Final Order.

Following the Commission's review, deliberation and decisions in these matters, pursuant to Chapter 91, HRS, the Chair announced that the Commission was reconvening its scheduled Commission meeting at 9:50 a.m.

Commissioner Ohama arrived.

Committee Reports:

Laws and Rules Review Committee

Upon a motion by Commissioner Evangelista, seconded by Commissioner Okawa, it was voted on and unanimously carried to accept the report of the November 14, 2001 Laws and Rules Review Committee meeting as follows:

- Minutes of Previous Meetings Accept the minutes of the October 10, 2001 meeting.
- 2. Program of Work, FY02
 - a. Rulemaking, Chapter 99, HAR, Real Estate Brokers and Salespersons, and **SWAT** Broker-in-Charge Issue **Recommend adoption** of the following interpretation of broker-in-charge as to allow maximum flexibility to a brokerage firm and its principal broker on the issue of broker-in-charge and supervision of branch offices and the principal place of business:
 - ✓ Allow a brokerage firm to have more than one broker-in-charge assigned to the principal place of business or each branch office; and
 - ✓ Allow one broker-in-charge to be assigned to supervise more than one branch office, including the principal place of business.
 - b. Legislative and Government Participation Vice Chair Michael Ching – **Defer** discussion to November 14, 2001, Education Review Committee meeting to allow input from Commission Chair Ohama.
 - c. Neighbor Island Outreach The next neighbor island outreach is scheduled for January 4, 2002, on the island of Maui. The meetings will be held in the Conference Room of the Maui Board of REALTORS' office, located at 441 Ala Makani Place, Kahului, Maui. The meeting times are as follows: 9:30 a.m. Laws and Rules Review Committee 10:00 a.m. Education Review Committee 11:00 a.m. Condominium Review Committee
- Special Issues
 - a. NAR White Paper Ryan Yamauchi, Honolulu Board of REALTORS® Commissioners requested that Mr. Yamauchi attend future meetings and provide additional statistics.
 - b. Hawaii Information Services Posting of Other Broker Listings on a Broker's Website – **Recommend** formation of a committee, to be headed by Commissioner Ching, to review, investigate and report on this type of internet practice. Members and specific tasks to be decided on at the next Real Estate Commission meeting.
- 4. ARELLO, Other Organizations and Jurisdictions **Recommend acceptance** of the ARELLO Annual Conference Report, as submitted.

5. Next Meeting: Thursday, December 13, 2001

9:00 a.m.

Kapuaiwa Room

HRH Princess Victoria Kamamalu Building 1010 Richards Street, Second Floor

Honolulu, Hawaii

Education Review Committee

Upon a motion by Commissioner Aki, seconded by Commissioner P. Choi, it was voted on and unanimously carried to accept the report of the November 14, 2001 Education Review Committee meeting as follows:

- 1. Minutes of October 10, 2001 Accept.
- 2. Continuing Education Administration, Curriculum, Courses, Providers, and Instructors Applications
 - a) Course "Property Management and Managing Risk,"
 Author/Owner: Dearborn Real Estate Education,
 Provider: Dower School of Real Estate, Course
 Category: Property Management, Course Clock Hours:
 3 Recommend approval.
 - b) Course "Fair Housing," Author/Owner: Dearborn Real Estate Education, Provider: Dower School of Real Estate, Course Category: Fair Housing, Course Clock Hours: 3 **Recommend approval**.
 - c) Course "Environmental Considerations In Real Estate," Author/Owner: Dearborn Real Estate Education, Provider: Dower School of Real Estate, Course Category: Environmental Considerations in Real Estate, Course Clock Hours: 3 Recommend approval under the course category Risk Management, subject to provider submitting information/documents to enhance the course to include materials relevant/specific to Hawaii.
 - d) Course "Red Flags Property Inspection Guide,"
 Author/Owner: Dearborn Real Estate Education,
 Provider: Dower School of Real Estate, Course
 Category: Property Inspection, Course Clock Hours: 3
 Recommend approval under the course category
 Risk Management.
 - e) Course "Real Estate and Taxes. What Every Agent Should Know," Author/Owner: Dearborn Real Estate Education, Provider: Dower School of Real Estate, Course Category: Real Estate and Taxes. What Every Agent Should Know, Course Clock Hours: 3 Recommend approval under the course category Real Estate Taxes.
 - f) Course "Introduction to Commercial Real Estate Sales," Author/Owner: Dearborn Real Estate Education, Provider: Dower School of Real Estate, Course Category: Introduction to Commercial Real Estate

- Sales, Course Clock Hours: 3 **Recommend approval** under the course category Commercial Real Estate.
- g) Course "Real Estate Finance Today," Author/Owner: Dearborn Real Estate Education, Provider: Dower School of Real Estate, Course Category: Finance, Course Clock Hours: 3 **Recommend approval**.
- 3. Prelicensing Education Administration, Curriculum, Schools, Instructors, and Equivalency Barbara Dew Request **Defer** decision making until such time that Ms. Dew is able to appear or is able to submit further clarification as to the purpose and intent of her request.
- 4. Program of Work, FY02 Neighbor Island Outreach The next neighbor island outreach is scheduled for January 4, 2002, on the island of Maui. The meetings will be held in the Conference Room of the Maui Board of REALTORS' office, located at 441 Ala Makani Place, Kahului, Maui. The meeting times are as follows:

9:30 a.m. Laws and Rules Review Committee
10:00 a.m. Education Review Committee
11:00 a.m. Condominium Review Committee
Next Moeting: Thursday December 13, 2001

5. Next Meeting: Thursday, December 13, 2001

10:00 a.m. Kapuaiwa Room

HRH Princess Victoria Kamamalu Building

1010 Richards Street, Second Floor

Honolulu, Hawaii

Condominium Review Committee

Upon a motion by Commissioner Imanaka, seconded by Commissioner Rice, it was voted on and unanimously carried to accept the report of the November 14, 2001 Condominium Review Committee meeting as follows:

- 1. Minutes of October 10, 2001 Accept.
- 2. Condominium Governance and Management
 - a. AOAO Registrations, 2001 2003 Biennium
 Registration, October 2001 **Recommend approval** to ratify effective dates for AOAO registrations received for the 2001-2003 biennium through October 31, 2001.
 - b. Condominium Seminars and Symposium -- CAI Hawaii Second Amended Proposal to the REC, October 23, 2001 Recommend to accept the changes requested by CAI as outlined in its Second Amended Proposal to the REC dated October 23, 2001 subject to Commission's revisiting the issue of CAI's application and use of profits from the seminars at contract renewal time.
 - Proposed Legislation Representative Willie Espero Recommend to communicate the CRC's appreciation for his presentation at the CRC on proposed legislation

in the area of mandatory mediation, owners costs for requesting legal or other information from an AOAO, and the time period for bylaw amendments; and inform him further that the CRC will consider his request for support as the proposed legislation moves through the legislative process. The committee also requested to hear comments from the condominium community on the proposed bills.

- CPR Registration, Developer's Public Reports -- October 2001 –
 Recommend approval to ratify issuance of effective dates of
 the developer's public reports and extensions issued for the
 month of October 2001.
- Hawaii Condominium Bulletin Reference: material and communication - Mary Lee Pons - Recommend approval to delegate to staff for resolution of the various methods of distributing educational materials to AOAOs and report back to the CRC.
- 5. Rulemaking, Chapter 107 **Recommend approval** to the REC to ratify draft 5 of the proposed 107 rules dated 11/5/01 for submittal to formal rulemaking subject to staff making a final stylistic and non-substantive check.
- 6. Neighbor Islands Outreach January 4, 2002; Maui
- 7. Legislative and Government Participation **defer** discussion to the November 30, 2001 Real Estate Commission meeting.
- 8. Next Meeting: Thursday, **December 13, 2001**Kapuaiwa Room
 HRH Princess Victoria Kamamalu Building
 1010 Richards Street, Second Floor
 Honolulu, Hawaii

Condominium Seminars and Symposium – Upon a motion by Commissioner Imanaka, seconded by Commissioner Rice, it was voted on and unanimously carried to approve the list of seminars submitted by the CAI-Hawaii Chapter by letter, dated November 14, 2001, to be subsidized by the Condominium Education Fund, subject to the availability of funds and the fiscal year budgetary allotment for seminars and also subject to the terms and conditions of the amended contract.

<u>Licensing and</u> <u>Registration -</u> Ratification: Upon a motion by Commissioner Evangelista, seconded by Commissioner Rice, it was voted on and unanimously carried to ratify the attached list.

<u>Licensing –</u>
<u>Questionable</u>
Applications:

The applicants present were asked if they wished to have their applications considered in executive session. The following applicants requested executive session:

> Jack T. George Phillip W. O'Bryan

Executive Session:

Upon a motion by Commissioner Rice, seconded by Commissioner P. Choi, it was voted on and unanimously carried to enter into executive session, pursuant to Section 92-5(a)(1), HRS, "To consider and evaluate personal information relating to individuals applying for professional or vocational licenses cited in section 26-9 or both;".

Upon a motion by Commissioner Evangelista, seconded by Commissioner Rice, it was voted on and unanimously carried to move out of executive session.

<u>Licensing -</u> <u>Questionable</u> Applications:

Bryan K. Hino

Bryan K. Hino was asked if he wished to have his application for a real estate salesperson's license considered in executive session. He declined the offer.

Commissioner Evangelista recused himself from the meeting.

Mr. Hino stated that he has had a stable life since his conviction and divorce. He stated that he is currently married to a woman from Japan who has two children. He is working hard to hold up the family. He said he wanted to get into real estate to see if he could make it easier upon himself to make a living for his family. He stated that his life right now is really clear.

Mr. Hino was asked if he was currently employed and if so, where. He stated that he was furloughed from the Waikiki Trader since ten days ago. He has filed for unemployment. He was hoping to jump on the train to see where he would go.

Mr. Hino was asked if he was discharged from probation. Mr. Hino answered in the affirmative and stated that he had submitted a letter of discharge.

Mr. Hino was also asked if he felt that this had been a one-time event. Mr. Hino stated that he has been seeing a psychologist, at first weekly and then biweekly for seven years. He stated that he felt it was a one-time situation. He said that his life is really stable now. He has been married to the same woman for the past six years.

The Vice Chair informed Mr. Hino that they Commission may, as a condition of licensure, require that he inform his principal broker of his conviction. Mr. Hino stated that he would be willing to do so. He also stated that he wished the whole island could know as he has no fear of confronting the situation.

Mr. Hino was asked if his proposed principal broker was aware of his situation. He stated that he was not aware of his situation because he has not committed himself to the principal broker as yet. He wanted to

get licensed first. Currently no one in the office knows about his conviction. Once his license is approved, he will let the staff know.

Upon a motion by Commissioner Aki, seconded by Commissioner Okawa, it was voted on and unanimously carried to take this matter under advisement.

Mr. Hino stated that there is one person in the office who is aware of his past, Mr. Francis Howe. Mr. Howe had worked in a neighboring store.

Commissioner Evangelista returned to the meeting.

Jack T. George Phillip W. O'Bryan

Upon a motion by Commissioner Imanaka, seconded by Commissioner Rice, it was voted on and unanimously carried to take these matters under advisement.

Edward A. Renaltner

Edward A. Renaltner was asked if he wished to have his application for a real estate salesperson's license considered in executive session. Mr. Renaltner declined the offer.

Mr. Renaltner stated that he was present at today's meeting to answer any questions the Commissioners may have regarding his application for a real estate salesperson's license.

Mr. Renaltner was asked about his participation in the sex offender treatment program. Mr. Renaltner stated that he will continue to participate in the outreach treatment program until he is clinically discharged. He stated that he attends sessions every week for three weeks, rests one week and then starts the cycle again. He is being phased out of the program. Prior to this cycle, he was attending weekly sessions. Mr. Renaltner stated that the Life Time Stand program at the Kauai Community Correctional Facility gives the opportunity and the environment for criminals to face their criminality, to look for a new path, and to take accountability for their actions. He helps young men get involved in the sex issues that they may have. He is still involved in that program today.

Mr. Renaltner was asked if he participates in any outside activities. He stated that he belongs to the U. S. Professional Tennis Association. He is a certified rater for the island of Kauai. He rates the levels of play for the tennis players. He has organized and coordinated all regular play for the last two years.

Mr. Renaltner stated that he is on parole and is obligated to report to his parole officer once a month. He will be on parole until April 2002.

> Mr. Renaltner stated that he is applying for an inactive license because he wanted to make sure that he was licensed before applying with any broker. He stated that he was going to apply for a time share license because he has two opportunities open to him.

Mr. Renaltner was asked if he had any problems with disclosing to his future employers that he was a convicted sex offender. Mr. Renaltner answered, "No." Mr. Renaltner stated that he is very open about his offense and he takes total accountability for his actions.

Mr. Renaltner was also asked if he would be willing to provide a letter from his psychologist or psychiatrist stating that he poses no threat to the public if the Commission requested it. Mr. Renaltner stated that he would be willing to provide this documentation.

Mr. Renaltner was asked if he was involved in any other sex offender program. He stated that he was not formally involved in any other program. Mr. Renaltner was asked if he was on any type of medication as part of his treatment. He answered, "No."

Mr. Renaltner stated that he has been in treatment for 6-1/2 years. He understands the ramifications of the crime and feels confident that it won't happen again. There is no cure for his problem, but he has to watch for red flags, such as depression and drinking.

Upon a motion by Commissioner Aki, seconded by Commissioner P. Rice, it was voted on and unanimously carried to take this matter under advisement.

Executive Session:

Upon a motion by Commissioner Evangelista, seconded by Commissioner Rice, it was voted on and unanimously carried to enter into executive session, pursuant to Section 92-5(a)(1), HRS, "To consider and evaluate personal information relating to individuals applying for professional or vocational licenses cited in section 26-9 or both;".

Upon a motion by Commissioner Okawa, seconded by Commissioner Imanaka, it was voted on and unanimously carried to move out of executive session.

<u>Licensing</u> – <u>Questionable</u> Applications:

Nathan Y. Yoshioka

After a review of the information submitted by the applicant, Commissioner Imanaka moved to approve the reinstatement of Nathan Y. Yoshioka's real estate salesperson's license on a conditional basis, pursuant to Section 436B-19, Hawaii Revised Statutes, subject to the following conditions:

1. That during the term of parole/probation, any violation of the terms of the parole/probation, by the Applicant, shall be grounds for revocation of license.

- That any subsequent criminal conviction whether by nolo contendere or otherwise, of a penal crime directly related to the qualifications, functions, or duties of the licensed profession or vocation shall be grounds for revocation of license.
- 3. That failure to provide written notice within 30 days to the licensing authority of any judgment, award, disciplinary sanctions, order, or other determination, which adjudges or finds that the licensee is civilly, criminally, or otherwise liable for any personal injury, property damage, or loss caused by the licensee's conduct in the practice of the licensee's profession or vocation shall be grounds for revocation.
- 4. That the Applicant shall at all times be associated with and under the direct supervision of a principal broker for all real estate transactions.
- 5. That the Applicant shall inform the principal broker or sole proprietor real estate broker (including a broker-in-charge of a real estate branch office) with whom the Applicant associates that such a conditional real estate salesperson license has been granted and the terms of the conditional license.
- 6. That **any** change of association and/or employment by Applicant to another real estate broker shall be submitted in writing to the Commission with the new broker, principal broker or sole proprietor, and if applicable the broker-in-charge, acknowledging the terms of the Applicant's conditional license within ten (10) days of the change.
- 7. That the Applicant shall advise the State of Hawaii, Adult Probation Division, through the Applicant's parole/probation officer of the conditions set forth by the Commission.
- 8. And that the release of the Applicant from parole/probation shall not imply any changes upon the conditions of the license.
- 9. Upon successful completion of parole/probation, the Applicant must submit a written request to the Commission if the Applicant desires to have the conditions removed.

Commissioner Aki seconded the motion. The motion was voted on and unanimously carried.

Bryan K. Hino

Commissioner Evangelista recused himself from the meeting.

After a review of the information presented by the applicant, Commissioner P. Choi moved to approve Bryan K. Hino's real estate salesperson's license on a conditional basis, pursuant to Section 436B-19, Hawaii Revised Statutes, subject to the following conditions:

- That any subsequent criminal conviction whether by nolo contendere or otherwise, of a penal crime directly related to the qualifications, functions, or duties of the licensed profession or vocation shall be grounds for revocation of license.
- 2. That failure to provide written notice within 30 days to the licensing authority of any judgment, award, disciplinary

- sanctions, order, or other determination, which adjudges or finds that the licensee is civilly, criminally, or otherwise liable for any personal injury, property damage, or loss caused by the licensee's conduct in the practice of the licensee's profession or vocation shall be grounds for revocation.
- 3. That the Applicant shall at all times be associated with and under the direct supervision of a principal broker for all real estate transactions.
- 4. That the Applicant shall inform the principal broker or sole proprietor real estate broker (including a broker-in-charge of a real estate branch office) with whom the Applicant associates that such a conditional real estate salesperson license has been granted and the terms of the conditional license.
- 5. That **any** change of association and/or employment by Applicant to another real estate broker shall be submitted in writing to the Commission with the new broker, principal broker or sole proprietor, and if applicable the broker-in-charge, acknowledging the terms of the Applicant's conditional license within ten (10) days of the change.

Commissioner Aki seconded the motion. Commissioners Aki, Imanaka, Okawa, P. Choi, Rice, and C. Choi voted in favor of the motion. Commissioners Ohama and Ching voted against the motion. The motion was carried.

Commissioner Evangelista returned to the meeting.

Edward A. Renaltner

After a review of the information presented by the applicant, Commissioner Aki moved to defer decision making on Edward A. Renaltner's application for a real estate salesperson's license to the December 14, 2001 Real Estate Commission meeting and also to request that Mr. Renaltner submit a letter from the therapist of the sex offender treatment plan that he is participating in regarding his fitness to serve as a real estate salesperson. Commissioner P. Choi seconded the motion. The motion was voted on and unanimously carried.

Phillip W. O'Bryan

After a review of the information presented by the applicant, Commissioner Ohama moved to deny Phillip W. O'Bryan's application for a real estate salesperson's license unless within 60 days he submits written proof of payment, a written payment plan or written proof of discharge. Commissioner Rice seconded the motion. The motion was voted on and unanimously carried.

Jack T. George

After a review of the information presented by the applicant, Commissioner Imanaka moved to approve the real estate broker's license application of Jack T. George. Commissioner Aki seconded the

motion. Commissioners Ching, Evangelista, Aki, Imanaka, Okawa, P. Choi and Rice voted in favor of the motion. Commissioners Ohama and C. Choi opposed the motion. The motion was carried.

Friday, December 14, 2001

Next Meeting: Friday, December 14, 200

9:00 a.m.

Kapuaiwa Room

HRH Princess Victoria Kamamalu Building 1010 Richards Street, Second Floor

Honolulu, Hawaii

Adjournment: With no further business to discuss, the Vice Chair adjourned the

meeting at 11:28 a.m.

Reviewed and approved by:

/s/ Alan Taniguchi Alan Taniguchi Executive Officer

December 14, 2001 Date

[X] Approved as circulated.

[] Approved with corrections; see minutes of _____ meeting.

APPROVED APPLICATIONS FOR REAL ESTATE REAL ESTATE COMMISSION MEETING ON NOVEMBER 30, 2001

Brokers – Corporations and Partnerships Hamakua Coast Realty, Inc. W. Augustuz Elliott	Effective Date 10/26/01
Brokers – Limited Liability Companies and Partnerships Hawaiian Islands Property Management, LLC Glenn Nakamura, PB	Effective Date 10/29/01
SM Management Co. LLC	10/31/01
Marvin Fong, PB Sunset Homes, LLC Juliana Simone, PB	11/06/01
Brokers - Sole Proprietor Carl Dennis Gillum, Horizon Properties Chela M. Wakefield, Kohala Properties Jaren A. Hancock Janet D. Wise Mieko Totoki Glenn S. Nakamura T. Paul Okamoto, Emmalani Management Patricia Moore, Moore Real Estate Thelma A. K. Kihano	Effective Date 11/01/01 10/22/01 10/05/01 10/02/01 10/11/01 10/19/01 11/05/01 11/07/01 11/13/01
Equivalency to Uniform Section of Examination Certificate Carol M. Lau Raymond Willard Beaty Geraldine L. Blattner Brian Alazawi Henry Michael DeHaan Peggy Keating Mark Schultz Christine J. Chagnon-Smith Peggy Clayton LeDoux Ronald Glenn Young	Expiration Date 10/02/03 10/22/03 10/23/03 10/24/03 10/25/03 10/30/03 10/30/03 10/31/03 11/13/03 11/19/03
Educational Equivalency Certificate Raymond Willard Beaty Geraldine L. Blattner Brian Alazawi Henry Michael DeHaan Peggy Keating Mark Schultz John Edward Lee Michael David Svetlik Peggy Clayton LeDoux Ronald Glenn Young Linda Sue Orr	Expiration Date 10/22/03 10/23/03 10/24/03 10/25/03 10/30/03 10/31/03 11/09/03 11/13/03 11/19/03 11/19/03

Real Estate Broker Experience Certificate	Expiration Date
Donald G. Baxter	10/23/03
Aaron J. Scherman	10/23/03
Eileen F. Lacerte	10/25/03
Angie L. F. Ho	10/25/03
Ilsa M. Mitchell	10/25/03
Cynthia Rae Rees-Ouchi	10/25/03
Ceci Chang Freeman	10/31/03
Kathy Howe	11/02/03
Ginger A. Kolonick	11/02/03
Karen A. Kunihiro	11/08/03
Gregory Kenneth Yost	11/08/03
Ricky D. Bench	11/09/03
Paul A. Staples	11/16/03
B. J. Allen	11/16/03
Norma G. Hamblin	11/16/03
Michelle Lau	11/19/03
Diane Sagucio	11/19/03
John C. Butz	11/19/03
Win Bui	11/20/03
Kevin D. Taylor	11/20/03
Real Estate Broker (upgrade)	Effective Date
Real Estate Broker (upgrade)	Effective Date 10/17/01
Lisa N. Willing	10/17/01
Lisa N. Willing Kelly Liberatore	10/17/01 10/23/01
Lisa N. Willing Kelly Liberatore Geraldine F. Stephens	10/17/01 10/23/01 10/18/01
Lisa N. Willing Kelly Liberatore Geraldine F. Stephens Maureen Fukumoto	10/17/01 10/23/01 10/18/01 10/19/01
Lisa N. Willing Kelly Liberatore Geraldine F. Stephens Maureen Fukumoto Carol K. Lam	10/17/01 10/23/01 10/18/01 10/19/01 10/19/01
Lisa N. Willing Kelly Liberatore Geraldine F. Stephens Maureen Fukumoto Carol K. Lam Yew W. Siu	10/17/01 10/23/01 10/18/01 10/19/01 10/19/01 10/29/01
Lisa N. Willing Kelly Liberatore Geraldine F. Stephens Maureen Fukumoto Carol K. Lam	10/17/01 10/23/01 10/18/01 10/19/01 10/19/01
Lisa N. Willing Kelly Liberatore Geraldine F. Stephens Maureen Fukumoto Carol K. Lam Yew W. Siu Robert M. Greenburg Glenn H. Takeuchi	10/17/01 10/23/01 10/18/01 10/19/01 10/19/01 10/29/01 10/31/01
Lisa N. Willing Kelly Liberatore Geraldine F. Stephens Maureen Fukumoto Carol K. Lam Yew W. Siu Robert M. Greenburg Glenn H. Takeuchi Restoration – Real Estate Broker	10/17/01 10/23/01 10/18/01 10/19/01 10/19/01 10/29/01 10/31/01 11/13/01
Lisa N. Willing Kelly Liberatore Geraldine F. Stephens Maureen Fukumoto Carol K. Lam Yew W. Siu Robert M. Greenburg Glenn H. Takeuchi	10/17/01 10/23/01 10/18/01 10/19/01 10/19/01 10/29/01 10/31/01
Lisa N. Willing Kelly Liberatore Geraldine F. Stephens Maureen Fukumoto Carol K. Lam Yew W. Siu Robert M. Greenburg Glenn H. Takeuchi Restoration – Real Estate Broker Jaren A. Hancock	10/17/01 10/23/01 10/18/01 10/19/01 10/19/01 10/29/01 10/31/01 11/13/01 Effective Date 10/05/01
Lisa N. Willing Kelly Liberatore Geraldine F. Stephens Maureen Fukumoto Carol K. Lam Yew W. Siu Robert M. Greenburg Glenn H. Takeuchi Restoration – Real Estate Broker Jaren A. Hancock Restoration – Real Estate Salesperson	10/17/01 10/23/01 10/18/01 10/19/01 10/19/01 10/29/01 10/31/01 11/13/01
Lisa N. Willing Kelly Liberatore Geraldine F. Stephens Maureen Fukumoto Carol K. Lam Yew W. Siu Robert M. Greenburg Glenn H. Takeuchi Restoration – Real Estate Broker Jaren A. Hancock Restoration – Real Estate Salesperson Fanny K. F. Tsun	10/17/01 10/23/01 10/18/01 10/19/01 10/19/01 10/29/01 10/31/01 11/13/01 <u>Effective Date</u> 10/05/01 <u>Effective Date</u>
Lisa N. Willing Kelly Liberatore Geraldine F. Stephens Maureen Fukumoto Carol K. Lam Yew W. Siu Robert M. Greenburg Glenn H. Takeuchi Restoration – Real Estate Broker Jaren A. Hancock Restoration – Real Estate Salesperson Fanny K. F. Tsun Landford K. Kia	10/17/01 10/23/01 10/18/01 10/19/01 10/19/01 10/29/01 10/31/01 11/13/01 Effective Date 10/05/01 Effective Date 10/02/01 10/09/01
Lisa N. Willing Kelly Liberatore Geraldine F. Stephens Maureen Fukumoto Carol K. Lam Yew W. Siu Robert M. Greenburg Glenn H. Takeuchi Restoration – Real Estate Broker Jaren A. Hancock Restoration – Real Estate Salesperson Fanny K. F. Tsun	10/17/01 10/23/01 10/18/01 10/19/01 10/19/01 10/29/01 10/31/01 11/13/01 <u>Effective Date</u> 10/05/01 <u>Effective Date</u>
Lisa N. Willing Kelly Liberatore Geraldine F. Stephens Maureen Fukumoto Carol K. Lam Yew W. Siu Robert M. Greenburg Glenn H. Takeuchi Restoration – Real Estate Broker Jaren A. Hancock Restoration – Real Estate Salesperson Fanny K. F. Tsun Landford K. Kia Tomoji Abe Patrick R. McCormick	10/17/01 10/23/01 10/18/01 10/19/01 10/19/01 10/29/01 10/31/01 11/13/01 Effective Date 10/05/01 Effective Date 10/02/01 10/09/01 10/19/01
Lisa N. Willing Kelly Liberatore Geraldine F. Stephens Maureen Fukumoto Carol K. Lam Yew W. Siu Robert M. Greenburg Glenn H. Takeuchi Restoration – Real Estate Broker Jaren A. Hancock Restoration – Real Estate Salesperson Fanny K. F. Tsun Landford K. Kia Tomoji Abe Patrick R. McCormick Condominium Managing Agent	10/17/01 10/23/01 10/18/01 10/19/01 10/19/01 10/29/01 10/31/01 11/13/01 Effective Date 10/05/01 Effective Date 10/02/01 10/19/01 10/19/01
Lisa N. Willing Kelly Liberatore Geraldine F. Stephens Maureen Fukumoto Carol K. Lam Yew W. Siu Robert M. Greenburg Glenn H. Takeuchi Restoration – Real Estate Broker Jaren A. Hancock Restoration – Real Estate Salesperson Fanny K. F. Tsun Landford K. Kia Tomoji Abe Patrick R. McCormick	10/17/01 10/23/01 10/18/01 10/19/01 10/19/01 10/29/01 10/31/01 11/13/01 Effective Date 10/05/01 Effective Date 10/02/01 10/09/01 10/19/01