REAL ESTATE COMMISSION Professional & Vocational Licensing Division Department of Commerce and Consumer Affairs State of Hawaii

MINUTES OF MEETING

The agenda for this meeting was filed with the Office of the Lieutenant Governor as required by Section 92-7(b), Hawaii

Revised Statutes.

<u>Date</u>: May 26, 1988

Time: 9:00 a.m.

Place: Board Room, Second Floor

Kamamalu Building 1010 Richards Street Honolulu, Hawaii

Present: Gloria Damron, Chairman

Joseph Blanco, Member Yoshiko Kano, Kauai Member Marcus Nishikawa, Member Douglas Sodetani, Maui Member Yukio Takeya, Hawaii Member (Early

departure)

Peter Yanagawa, Member (Late arrival)

Calvin Kimura, Executive Secretary Cynthia Yee, Information Officer

Irene Kotaka, Secretary

Grant Tanimoto, Deputy Attorney General

Richard Marshall, Hearings Officer

Jean Creadick, RICO Attorney

Gary W. K. Au Young, Esq., Recovery Fund

Attorney

John Ramsey, Consultant

Tom Bodden, President-Elect, Hawaii

Association of Realtors Stephen Wolf, Licensee James O'Connor, Licensee

Excused: Michele Matsuo, Public Member

Constance Smales, Public Member

Call to Order: The meeting was called to order at 9:00

a.m. by Chairman Damron at which time

quorum was established.

Chairman's Report:

Chairman Damron stated that much time has been spent in addressing the educational budget at the symposium and at subsequent meetings. She would like to see the budget approved. She also stated that more time should be invested in the areas of educational development and research.

Chairman Damron will schedule a meeting with the Chairmen of the Commission's various committees and subcommittees to address the budgetary issues and the program of work.

Executive Secretary's Report:

The Executive Secretary's Report was deferred.

Additions to the Agenda:

Commissioner Sodetani moved to add the following items to the agenda:

- Hearings Officer's Report Phillip Birn
- 2. Licensing Restorations Under Two Years
 - a. Chong, Edward K. M. Jr.
 - b. Mayeda, David A.
 - c. Soukop, Harry
 - d. Brittin, Jennifer L.
 - e. Connolly, Patricia K.
 - f. Reinhart, Lisa
- 3. Licensing Questionable Applications
 - Properties and Investments
 - b. C. Brewer Properties, Inc., Branch 3
 - c. O'Connor, James R.
 - d. Harvey, Beverly Jean
- 4. Recovery Fund Report
 - a. Pamela Wright vs. Inter Island Properties, Inc., and Harry DeGregory, Civil No. 6869, Circuit Court, Third Circuit

Commissioner Kano seconded the motion. The motion was voted on and unanimously carried.

Commissioner Yanagawa arrived.

Hearings Officer's Reports:

WALTER N. CLARK AND WALTER CLARK REALTY, RE 87-24

The oral arguments on this matter was postponed to a later date.

STEPHEN WOLF AND RIVER MAUS, RE 86-152

Mr. Wolf presented oral arguments on his own behalf. Ms. Creadick was the attorney for the State.

Mr. Wolf stated that he was out of the country the whole time that the hearing process took place. Mr. Wolf stated that there was a written document, but he never signed it and that the complaint was an attempt to stop the deal from going through. Mr. Wolf disagrees with the sanctions to be imposed.

Ms. Creadick stated that Mr. Wolf was properly notified pursuant to the Hawaii Administrative Rules. Mr. Wolf's father did contact the Hearings Office and informed the Hearings Officer that Mr. Wolf would be out of the country for another six months and therefore requested a continuance. A continuance was granted until November. Subsequent to that, notification was received that Mr. Wolf would be out of the country until March Mr. Wolf did offer that the letter be used as his oath at the hearing and he did not request any further continuances. The letter was admitted into evidence. Mr. Wolf was given notice of the hearing and he did have an opportunity to be heard.

Ms. Creadick stated that the evidence presented supports the Hearings Officer's Findings of Fact and Conclusions of Law and Recommended Order. A six month suspension is warranted for failure to comply with the contractual terms and for failure to put the transactions in writing. The sanctions are reflective of the violation and therefore Ms. Creadick requested that the Commission adopt the Hearings Officer's recommendations.

Mr. Wolf then argued that he had written to Ms. Creadick and the Hearings Officer to request an extension. He called from New Zealand and was told that Ms. Creadick was out of the office. He called another time and Ms. Creadick was again out of the office. He then called the Hearings Officer who told him that he would agree to a continuance if it was okay with Ms. Creadick.

Mr. Wolf stated that the transaction was put in writing by River Maus but he refused to sign it. He signed only one document.

Ms. Creadick stated that she never received a request for a continuance in writing nor by telephone call.

Commissioner Takeya questioned why the charges against River Maus were dropped.

Upon a motion by Commissioner Nishikawa, seconded by Commissioner Sodetani, it was voted on and unanimously carried to defer the decision on the matter until further information regarding the reasons why charges against River Maus were dropped.

ANDREW K. AIU DBA AA REALTY, RE 83-152

Upon a motion by Commissioner Blanco, seconded by Commissioner Kano, it was voted on and unanimously carried to accept the Hearings Officer's Findings of Fact, Conclusions of Law and Recommended Order.

ODEST RAE WALLACE, RE 87-296

Upon a motion by Commissioner Kano, seconded by Commissioner Nishikawa, it was voted on and unanimously carried to accept the Special Hearings Officer's Findings of Fact, Conclusions of Law and Recommended Order.

VERNON FUNN, JR., RE 87-7

Upon a motion by Commissioner Kano, seconded by Commissioner Nishikawa, it was voted on and unanimously carried to approve the Special Hearings Officer's Findings of Fact, Conclusions of Law and Recommended Order.

VERNON FUNN, JR., RE 87-7

Upon a motion by Commissioner Kano, seconded by Commissioner Nishikawa, it was voted on and unanimously carried to approve the Special Hearings Officer's Findings of Fact, Conclusions of Law and Recommended Order.

NORMAN E. NUTTER, RE 86-38

Upon a motion by Commissioner Blanco, seconded by Commissioner Takeya, it was voted on and unanimously carried to accept the First Amended Settlement Agreement After Filing of Commission's Final Order.

LOCATIONS, INC. AND DAVID M. VIEIRA, JR., RE 87-32

Upon a motion by Commissioner Yanagawa, seconded by Commissioner Kano, it was voted on and unanimously carried to approve the First Amended Settlement Agreement Prior to Filing of Petition for Disciplinary Action and Commission's Final Order.

WILSON-GRAY & ASSOCIATES, LTD., RE 86-9

Upon a motion by Commissioner Sodetani, seconded by Commissioner Kano, it was voted on and unanimously carried to approve the Settlement Agreement Prior to Filing of a Petition for Disciplinary Action and Commission's Final Order.

PHILLIP BIRN, RE 87-90, 87-100, 87-374, 87-375, and 87-376

Upon a motion by Commissioner Kano, seconded by Commissioner Blanco, it was voted on and unanimously carried that Mr. Birn successfully complete two real estate courses, "Essentials of the DROA, Seller's Counter Officer and Related Forms" and "Negotiations".

Deputy Attorney General's Report:

The Deputy Attorney General informed the Commission that Rudy Hirota has filed an appeal to the Commission's Final Order with the Supreme Court.

The Deputy Attorney General also announced that he will be leaving the Department of the Attorney General in June.

The Commission thanked Mr. Tanimoto for all of his hard work in the past and extended their best wishes to him.

Committee Reports:

REAL ESTATE RESEARCH AND EDUCATION CENTER SUBCOMMITTEE

Commissioner Nishikawa reported that Dean Bess signed the extension to the original agreement in behalf of the University of Hawaii. Commissioner Nishikawa stated that if it was the intent of the Commission to extend the contract, then the agreement should be amended with the amended provisions.

Upon a motion by Commissioner Nishikawa, seconded by Commissioner Sodetani, it was voted on and unanimously carried to approve the extension agreement as signed by the University of Hawaii.

The Deputy Attorney General will send a memorandum to the University's Attorney to stated that the moneys for staffing will be funded but the Commission is still working on the budget.

The program of work relating to the budget will be discussed at the next Education Committee Meeting.

CURRICULUM REVIEW SUBCOMMITTEE

The Information Officer reported on behalf of Commissioner Smales and herself on the REEA meeting and their meetings with the representatives from other commissions.

Commissioner Smales and Dr. Ordway visited the California Real Estate Commission and met with the Continuing Education and Assistant Director of the Commission to discuss mandatory continuing education requirements.

The Information Officer reported that we are ahead of the other states in the way we are structuring programs as we have researched other areas first. We will be receiving information from the other states. It was suggested that the Research Center take the lead in tracking demographic information.

The Commission has received two awards from the Real Estate Educators
Association. Commissioner Smales and the Information Officer accepted the awards on behalf of the Commission. The Commission won the award for the Most Outstanding Educational Program on Agency Disclosure and the Consumer Education Award for Understanding Agency Disclosure. John Reilly won the award for the Most Outstanding Educator and was also elected President-Elect of the Real Estate Educators Association.

The Commission extends its best wishes and congratulations to Mr. Reilly for the award and also for being elected President-Elect of REEA.

Commissioner Sodetani commended the Education Committee and staff for their hard work and success in winning these awards.

EDUCATION COMMITTEE

Upon a motion by Commissioner Blanco, seconded by Commissioner Nishikawa, it was voted on and unanimously carried to accept the following recommendations of the May 23, 1988 Education Committee Meeting as follows:

- Approve the Education Budget, subject to further clarification of the Research Center Budget and any additions to the overall budget.
- 2. Approve initiating procedures to increase the license renewal fee for the education fund by \$20 each renewal period for a total deposit of \$40 to the Education Fund.

- 3. Approve the Recovery Fund Budget for FY 1988-89.
- 4. Approve the change of the Real Estate Bulletin's format to 8-1/2" x 11", 16 pages, since there will be no added expense involved in the distribution of the Bulletin.
- 5. Approve the appointment of Commissioner Nishikawa as the Education Committee Chairman, effective July 1, 1988.
- 6. Approve the reinstatement of instructor's license for Peter Young and Rock Ley for salesman and broker courses.
- 7. Approve funding for Investigator Danielle Thompson of the Kona RICO Office to attend the Salesman's Pre-licensing course at the University of Hawaii-Hilo, Kona Campus.
- 8. Approve that staff study and draft proposed laws and rules to regulate theft and cheating on exams by non-licensees and licensees; persons "coaching schools"; reconstructing the real estate licensing examination; with emphasis on criminal sanctions.

CONDOMINIUM AND COOPERATIVE REVIEW COMMITTEE MEETING

Upon a motion by Commissioner Yanagawa, seconded by Commissioner Takeya, it was voted on and unanimously carried to accept the following recommendations of the May 25, 1988 meeting as follows:

1. Commission staff to work with Milton Motooka, Joyce Neeley and the local chapter of the Community Associations Institute (CAI) to look into the possibility of having condominium governance issues brought before a mediation process.

- 2. Commission to solicit suggestions from condominium associations and attorneys before the Commission begins rule making for Chapter 107.
- 3. Submit the non-controversial high-priority recommendations proposed in the Fidelity Bond Study and the Condominium/Cooperative Study as administrative bills to the 1989 Legislature.
- 4. The Real Estate Research and Education Center, starting with Steve Gilbert's newspaper column, to initiate the dissemination of information regarding condominium laws, ownership and governance matters.
- 5. The Real Estate Research and Education Center to work on the Condominium Association Management Reference Manual.
- 6. Accept up to 10% deductible on the face value of a fidelity bond with a maximum deductible of \$10,000 provided that (1) the managing agent notifies the association of the deductible amount through the board of directors and obtain acknowledgment of notification and (2) that by July 1, 1989 the condominium managing agent submit a fidelity bond without a deductible.
- 7. Adopt the Department's policy on records retention and to offer particular purged documents (recorded declaration, recorded by-laws, recorded amendments and condominium maps) to the agencies in the following order: (1) Bureau of Conveyances, (2) Condominium Association, and (3) Real Estate Research and Education Center. If all agencies refuse the documents, the documents will then be destroyed.

LAWS AND RULES REVIEW COMMITTEE MEETING

Upon a motion by Commissioner Blanco, seconded by Commissioner Yanagawa, it was voted on and unanimously carried to approve the recommendations of the May 25, 1988 Laws and Rules Review Committee Meeting as follows:

 Special Assistant Morris to be reimbursed for his air fare, per diem, and registration fee for the NARELLO Western District Conference to be held in Seattle, Washington, subject to the Director's approval.

Recovery Fund Reports:

WALTER GUSTAITIS, NELSON PARKIN, JAMES W. HACKFIELD, MANN LIFE TRUST BY STATON WELSH, TRUSTEE, CARL ANCONA, CONSTANCE ANCONA, WALTER MARLETTE, WARD WELLS AND HOWARDS ROMPS VS. IPR CORPORATION, CIVIL NO. 87-272

The Commission reviewed the recommendations of the Recovery Fund Attorney, Gary Au Young. Commissioner Sodetani moved to pay from the Recovery Fund a total of \$1,389.36 for the claim against IPR Corporation. Commissioner Kano seconded the motion. The motion was voted on and unanimously carried.

WALTER S. S. ZANE, DAVID AUWAE, CLAIRE LIVINGSTON, DORA LIVINGSTON, LOUELLA M. MARTIN AND LOIS VAN AKEN VS. IPR CORPORATION, CIVIL NO. 86-367

The Commission reviewed the recommendations of the Recovery Fund Attorney, Gary Au Young. Commissioner Sodetani moved to pay out from the Recovery Fund a total of \$11,045.59 for the claim against IPR Corporation. Commissioner Kano seconded the motion. The motion was voted on and unanimously carried.

FINAL PRORATION OF THE ACCOUNT OF WALTER C. WONG

The Commission reviewed the recommendations of the Recovery Fund Attorney, Gary Au Young. Commissioner Kano moved to pay out from the Recovery Fund the following:

- a. Henry F. Ching vs. Walter C. Wong, Civil No. 86-2747, \$ 1,194.98
- b. Edmund F. Lai vs. Walter C. Wong dba Tradewind Realty, Civil No. 86-1932, \$ 1,417.37
- c. Thomas and Herbert Tong vs. Walter C. Wong, \$1,370.73
- d. Harold S. and Eleanor T. Yonashiro vs. Walter C. Wong dba Tradewind Realty, Civil No. H87-1125, \$ 917.53
- e. Richard M. and Edith H. Nariyoshi vs. Walter C. Wong dba Tradewind Realty, Civil No. H87-1126, \$ 774.63
- f. Lai and Fannie Wong vs. Walter C. Wong dba Tradewind Realty, Civil No. 87-0907-03, \$ 332.65
- g. Lee D. and Lucille K. H. Donahue vs. Walter C. Wong, Civil No. 87-0908-03, \$ 332.65

Commissioner Sodetani seconded the motion. The motion was voted on and unanimously carried. There are no funds remaining in Mr. Wong's account for further pay outs.

RAYMOND CHAU AND NANCY CHAU VS. ESTER CHU REALTY, CIVIL NO. 81806

Mr. Au Young reported that the funds that were in Ms. Chu's account at First Hawaiian Bank were claimed as an offset by the Bank.

THOMAS T. FUJIKAWA VS. RAYMOND HO, HENRY T. HIRAI, J. RODNEY FERREIRA, AND WASHINGTON PLAZA I-VI; CIVIL NO. 85-0038

Mr. Au Young informed the Commission that his office had obtained a dismissal of the appeal that was filed in the above-mentioned case. The Plaintiffs were attempting to seek the sum of \$100,000 from the Real Estate Recovery Fund. Because of the Hawaii Supreme Court's decision, the Real Estate Commission will not have to make any payment on this claim.

PAMELA WRIGHT VS. INTER ISLAND PROPERTIES, INC. AND HARRY DEGREGORY, CIVIL NO. 6869, CIRCUIT COURT, THIRD CIRCUIT

Executive Session:

Upon a motion by Commissioner Blanco, seconded by Commissioner Kano, it was voted on and unanimously carried to enter into Executive Session, pursuant to Chapter 92-5(a)(4), "To consult with the board's attorney on questions and issues pertaining to the board's powers, duties, privileges, immunities, and liabilities;" at 11:15 a.m.

Upon a motion by Commissioner Sodetani, seconded by Commissioner Nishikawa, it was voted on and unanimously carried to move out of Executive Session at 12:07 p.m.

The Commission reviewed the Recovery Fund Attorney's recommendations. Commissioner Takeya moved to approve the settlement payment for the claim against Inter Island Properties, Inc. and Harry DeGregory. Commissioner Sodetani seconded the motion. The motion was voted on and unanimously carried.

Licensing:

RESTORATION

JACKSON, ORIN

Salesperson

After a review of the information submitted by the applicant, Commissioner Sodetani moved that restoration be approved upon successfully passing the real estate salesperson's licensing examination. Commissioner Nishikawa seconded the motion. The motion was voted on and unanimously carried.

After a review of the information submitted by the applicant, Commissioner Sodetani moved that restoration be approved upon successfully passing the real estate salesperson's licensing examination. Commissioner Nishikawa seconded the motion. The motion was voted on and unanimously carried.

CHAN, WAI P.

Salesperson

After a review of the information submitted by the applicant, Commissioner Sodetani moved that restoration be approved upon successfully passing the real estate salesperson's licensing examination. Commissioner Nishikawa seconded the motion. The motion was voted on and unanimously carried.

KRAKAN, ROBERT

Salesperson

After a review of the information submitted by the applicant, Commissioner Sodetani moved that restoration be approved upon successfully passing the real estate salesperson's licensing examination. Commissioner Nishikawa seconded the motion. The motion was voted on and unanimously carried.

CUNHA-BRANCH, LAUREEN Salesperson

After a review of the information submitted by the applicant, Commissioner Sodetani moved that restoration be approved upon successfully passing the real estate salesperson's licensing examination. Commissioner Nishikawa seconded the motion. The motion was voted on and unanimously carried.

BOLOSAN, SERAPHIN C. Salesperson

After a review of the information submitted by the applicant, Commissioner Sodetani moved that restoration be approved upon submitting evidence of successful completion of a Commission-approved real estate course. Commissioner Blanco seconded the motion. The motion was voted on and unanimously carried.

INGRAM, EVELYN

Salesperson

After a review of the information submitted by the applicant, Commissioner Sodetani moved that restoration be approved upon submitting evidence of successful completion of a Commission-approved real estate course. Commissioner Blanco seconded the motion. The motion was voted on and unanimously carried.

JUNG, JUDITH P.

Salesperson

After a review of the information submitted by the applicant, Commissioner Sodetani moved that restoration be approved upon submitting evidence of successful completion of a Commission-approved real estate course. Commissioner Blanco seconded the motion. The motion was voted on and unanimously carried.

LEE, BRIAN A.

Salesperson

After a review of the information submitted by the applicant, Commissioner Sodetani moved that restoration be approved upon submitting evidence of successful completion of a Commission-approved real estate course. Commissioner Blanco seconded the motion. The motion was voted on and unanimously carried.

LIAHJELL, TORE

Salesperson

Chairman Damron was excused from the meeting due to a conflict of interest.

Mr. Blanco, Chairman Pro Tem resided over the meeting.

After a review of the information submitted by the applicant, Commissioner Sodetani moved that restoration be approved upon submitting evidence of successful completion of a Commission-approved real estate course. Commissioner Kano seconded the motion. The motion was voted on and carried.

Chairman Damron returned to the meeting.

STEWART, LEILANI A. Salesperson

After a review of the information submitted by the applicant, Commissioner Sodetani moved that restoration be approved upon submitting evidence of successful completion of a Commission-approved real estate course. Commissioner Blanco seconded the motion. The motion was voted on and unanimously carried.

TERRI, MARIE U.

Salesperson

After a review of the information submitted by the applicant, Commissioner Sodetani moved that restoration be approved upon submitting evidence of successful completion of a Commission-approved real estate course. Commissioner Blanco seconded the motion. The motion was voted on and unanimously carried.

WU, PHILIP S.

Salesperson

After a review of the information submitted by the applicant, Commissioner Sodetani moved that restoration be approved upon submitting evidence of successful completion of a Commission-approved real estate course. Commissioner Blanco seconded the motion. The motion was voted on and unanimously carried.

BRITTIN, JENNIFER L. Salesperson

After a review of the information submitted by the applicant, Commissioner Kano moved that restoration be approved upon submitting evidence of successful completion of a Commission- approved real estate course. Commissioner Blanco seconded the motion. The motion was voted on and unanimously carried.

CONNOLLY, PATRICIA K. Salesperson

After a review of the information submitted by the applicant, Commissioner Kano moved that restoration be approved upon submitting evidence of successful completion of a Commission- approved real estate course. Commissioner Blanco seconded the motion. The motion was voted on and unanimously carried.

REINHART, LISA

Salesperson

After a review of the information submitted by the applicant, Commissioner Kano moved that restoration be approved upon submitting evidence of successful completion of a Commission- approved real estate course. Commissioner Blanco seconded the motion. The motion was voted on and unanimously carried.

CHONG, EDWARD K. M. JR. Broker

After a review of the information submitted by the applicant, Commissioner Sodetani moved that restoration be approved upon submitting evidence of successful completion of a Commission-approved real estate course. Commissioner Kano seconded the motion. The motion was voted on and unanimously carried.

MAYEDA, DAVID A.

Broker

After a review of the information submitted by the applicant, Commissioner Sodetani moved that restoration be approved upon submitting evidence of successful completion of a Commission-approved real estate course. Commissioner Kano seconded the motion. The motion was voted on and unanimously carried.

SOUKOP, HARRY

Broker

After a review of the information submitted by the applicant, Commissioner Sodetani moved that restoration be

approved upon submitting evidence of successful completion of a Commission-approved real estate course. Commissioner Kano seconded the motion. The motion was voted on and unanimously carried.

DYER, MICHAEL M.

Broker

Commissioner Kano moved to grant Mr. Dyer's request for reconsideration. Commissioner Sodetani seconded the motion. The motion was voted on and unanimously carried.

After a review of the information submitted by the applicant, Commissioner Kano moved for immediate conditional restoration, in that the applicant is to submit evidence of having attended a Commission-approved real estate course and the applicant is to submit within 90 days evidence of successful completion of the second Commission-approved real estate course. Commissioner Sodetani seconded the motion. The motion was voted on and unanimously carried.

WONG, JASON G. F.

Salesperson

Commissioner Blanco was excused from the meeting due to a conflict of interest.

Upon a motion by Commissioner Sodetani, seconded by Commissioner Kano, it was voted on and unanimously carried to grant Mr. Wong's request for reconsideration.

After a review of the information submitted by the applicant, Commissioner Sodetani moved for immediate conditional restoration, in that the applicant is to provide 32 hours of research to the Real Estate Research and Education Center. Commissioner Kano seconded the motion. The motion was voted on and unanimously carried.

Commissioner Blanco returned to the meeting.

QUESTIONABLE APPLICATIONS

CATHERINE J. GAUDIN DBA CATHERINE AIU REALTOR

After a review of the information submitted by the applicant which included Aiu as her married name, after her divorce, she retains her maiden name and applicant is well known by her clients and the real estate community as "Aiu",, Commissioner Sodetani moved to approve the tradename, Catherine J. Gaudin dba Catherine Aiu Realtor. Commissioner Blanco seconded the motion. The motion was voted on and unanimously carried.

CARYL ARQUETTE AND ASSOCIATES, INC.

After a review of the information submitted by the applicant, Commissioner Nishikawa moved to approve the real estate broker license of Caryl Arquette and Associates, Inc. Commissioner Blanco seconded the motion. The motion was voted on and unanimously carried.

MATSUMURA AND ASSOCIATES, INC.

After a review of the information submitted by the applicant, Commissioner Blanco moved to approve the real estate corporation license of Matsumura and Associates, Inc. Commissioner Nishikawa seconded the motion. The motion was voted on and unanimously carried.

RUTKOWSKI AND ASSOCIATES, INC.

After a review of the information submitted by the applicant, Commissioner Blanco moved to approve the real estate broker license of Rutkowski and Associates, Inc. Commissioner Kano seconded the motion. The motion was voted on and unanimously carried.

LEA PROPERTIES, LTD.

After a review of the information submitted by the applicant, Commissioner Blanco moved to approve the extension of the conditional place of business to May 5, 1989 and that the approval shall be non-transferable and limited exclusively to sales of the Maui Hill Condominium Project. Commissioner Nishikawa seconded the motion. The motion was voted on and unanimously carried.

HAWAII LAND MANAGEMENT, INC.

After a review of the information submitted by the applicant, Commissioner Nishikawa moved to approve the extension of the site office to November 26, 1988. Commissioner Blanco seconded the motion. The motion was voted on and unanimously carried.

WAILEA POINT DEVELOPMENT, INC. DBA WAILEA POINT REALTY

After a review of the information submitted by the applicant, Commissioner Blanco moved to approve the extension of the conditional place of business to May 5, 1990 and shall be used for the sales of Wailea Point Condominiums only. Commissioner Kano seconded the motion. The motion was voted on and unanimously carried.

ERA MAUI PROPERTIES AND INVESTMENTS, INC.

After a review of the information submitted by the applicant, Commissioner Blanco moved for approval of an information booth to be located on the ground floor of the place of business subject to the following conditions:

- 1. The Commission must be notified if the booth is moved or ceases to be in use.
- The principal broker is responsible for supervision of the information booth.

Commissioner Kano seconded the motion. The motion was voted on and unanimously carried.

SAITO, CAROL-LYNN

After a review of the information submitted by the applicant, Commissioner Blanco moved to deny Ms. Saito's request for a waiver to the two year experience requirement for the real estate broker's prelicensing requirement. Commissioner Yanagawa seconded the motion. The motion was voted on and unanimously carried.

MR. AND MRS. P. INC., DBA PALM PROPERTIES AND INVESTMENTS

After a review of the information submitted by the applicant, Commissioner Kano moved to deny the real estate broker's license of Mr. and Mrs. P. Inc., dba Palm Properties and Investments as the name includes the initials of non-brokers. Commissioner Blanco seconded the motion. The motion was voted on and unanimously carried.

C. BREWER PROPERTIES, INC., BRANCH OFFICE 3

After a review of the information submitted by the applicant, Commissioner Sodetani moved to approve the branch office application based on the condition that the office is limited to the management/coordination/utilization of C. Brewer property and may engage in the sale of property owned by C. Brewer. commissioner Yanagawa seconded the motion. The motion was voted on and unanimously carried.

O'CONNOR, JAMES R.

Mr. O'Connor appeared before the Commission to request a waiver to the broker's experience requirement. Based on his experience as a real estate broker in New Mexico, his involvement with the Board of Realtors, and his Certified Residential Brokerage Manager designation, his experience as a sales manager at the Bali Hai Realty.

Mr. O'Connor stated that he was involved in the listing and sales from origination to closing. He has had experience in sales and brokerage for over 12 years, owns a firm with three offices and 125 sales associates. He feels that he has the experience and background to be licensed as a broker in the State of Hawaii.

After a review of the information submitted and presented by the applicant, Commissioner Kano moved to approve the partial waiver to the 10 transaction requirement. Commissioner Sodetani seconded the motion. The motion was voted on and unanimously carried.

HARVEY, BEVERLY JEAN

After a review of the information submitted by the applicant, Commissioner Sodetani moved to deny Ms. Harvey's request for an exception to the educational requirement. Commissioner Blanco seconded the motion. The motion was voted on and unanimously carried.

Commissioner Takeya was excused from the meeting.

Other Business:

1988 NEIGHBOR ISLAND MEETING

Upon a motion by Commissioner Kano, seconded by Commissioner Sodetani, it was voted on and unanimously carried to hold the August 1988 Real Estate Commission Meeting, the Condominium and Cooperative Review Committee Meeting, and the Laws and Rules Review Committee Meeting in Hilo, Hawaii. No date has been set.

NATIONAL ASSOCIATION OF REAL ESTATE LICENSE LAW OFFICIALS

Commissioner Blanco reported that the issue of a state's right to elect a member to NARELLO has again been raised.

Upon a motion by Commissioner Blanco, seconded by Commissioner Sodetani, it was voted on and unanimously carried to reaffirm the Commission's earlier position on a State's sovereign right to select who they desire to be a member of NARELLO. Chairman Damron will be presenting a copy of the letter reiterating the Commission's position to the By Laws Committee at their meeting which will be held in conjunction with the NARELLO Western District Conference.

CERTIFICATES OF APPRECIATION

Upon a motion by Commissioner Blanco, seconded by Commissioner Nishikawa, it was voted on and unanimously carried to approve the issuance of certificates of appreciation to the following individuals:

- 1. Grant Tanimoto, Deputy Attorney General
- 2. Milton Hirata of Hirata/Nonaka
- 3. Jean Myer of Myer's Advertising

Next Meeting:

June 24, 1988, 1 p.m. Board Room, Kamamalu Building 1010 Richards Street Honolulu, Hawaii

Adjournment:

With no further business to discuss, Chairman Damron adjourned the meeting at 12:18 p.m.

Taken and recorded by:

Irene S. Kotaka, Secretary

Reviewed and approved by:

Calvin Kimura

Executive Secretary

Date