REAL ESTATE COMMISSION

Professional and Vocational Licensing Division Department of Commerce and Consumer Affairs State of Hawaii

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MINUTES OF MEETING

The agenda for this meeting was filed with the Office of the Lieutenant Governor, as required by Section 92-7(b), Hawaii Revised Statutes.

Date: Friday, February 22, 2002

<u>Time:</u> 9:00 a.m.

<u>Place:</u> Kapuaiwa Room

HRH Princess Victoria Kamamalu Building

1010 Richards Street, Second Floor

Honolulu, Hawaii

Present: John Ohama, Chair

Michael Ching, Vice Chair Charles Aki, Member Casey Choi, Member Patricia Choi, Member

Alfredo Evangelista, Member

Iris Okawa, Member Peter Rice, Member

Calvin Kimura, Supervising Executive Officer

Alan Taniguchi, Executive Officer

Diane Choy Fujimura, Senior Real Estate Specialist

Lorene Arata, Real Estate Specialist

Cynthia Yee, Senior Condominium Specialist Gina Watumull, Condominium Specialist Cheryl Leong, Condominium Specialist Shari Wong, Deputy Attorney General

Irene Kotaka, Secretary

Lawrence Kamakawiwo'ole, Special Deputy Attorney General

Excused: Mitchell Imanaka, Member

Call to Order: The Chair called the meeting to order at 9:03 a.m., at which time quorum

was established.

Chair's Report: No Chair's report was presented.

Executive Officer's Announcements, Introductions, Correspondence and Additional

Report: Distribution

The following materials were distributed to the Commissioners prior to the start of the meeting:

7. Chapter 91, Hawaii Revised Statutes, Adjudicatory Matters

In the Matter of the Application for a Real Estate
 Salesperson's License of Richard M. Shively, REC-LIC-2001-3; Respondent's Exceptions to Hearings Officer's

Findings of Fact, Conclusions of Law and Recommended Order; Certificate of Service

Additions to the Agenda

Upon a motion by Commissioner Ching, seconded by Commissioner Evangelista, it was voted on and unanimously carried to add the following items to the agenda:

- 6. Licensing Questionable Applications
 - a. Schuler Realty/Oahu, Inc.

Minutes of Previous Meetings

Upon a motion by Commissioner Evangelista, seconded by Commissioner Aki, it was voted on and unanimously carried to approve the minutes of the January 25, 2002 Real Estate Commission meeting as circulated.

Committee Reports:

Laws and Rules Review Committee

Upon a motion by Commissioner Evangelista, seconded by Commissioner Okawa, it was voted on and unanimously carried to accept the report of the February 13, 2002 Laws and Rules Review Committee meeting as follows:

- 1. Minutes of Previous Meetings **Accept** the minutes of the January 4, 2002 meeting.
- 2. April Committee Meetings:

Tuesday, April 9, 2002

9:00 a.m. - Laws and Rules Review Committee
10:00 a.m. - Education Review Committee
11:00 a.m. - Condominium Review Committee

Kapuaiwa Room

HRH Princess Victoria Kamamalu

Building

1010 Richards Street, Second Floor

Honolulu. Hawaii

3. Special Issues

Website and Internet Advertising – **Recommend** that Commissioner Ching, members of the subcommittee and REB staff draft proposed rules on websites and internet advertising for discussion at the March 13, 2002 Laws and Rules Review Committee meeting. Chair Ohama will communicate this information to Commissioner Ching.

4. ARELLO, Other Organizations and Jurisdictions
Referral Fee Policy – **Recommend** that Commissioners P. Choi
and Okawa co-chair a subcommittee to look into adopting
ARELLO's Referral Fee Policy.

5. Next Meeting: Wednesday, March 13, 2002

9:00 a.m.

Kapuaiwa Room

HRH Princess Victoria Kamamalu Building 1010 Richards Street, Second Floor

Honolulu, Hawaii

Education Review Committee

Upon a motion by Commissioner Aki, seconded by Commissioner P. Choi, it was voted on and unanimously carried to accept the report of the February 13, 2002 Education Review Committee meeting as follows:

- 1. Minutes of January 4, 2002 Accept
- 2. Continuing Education Administration, Curriculum, Courses, Providers, and Instructors Applications
 - a) Course "Advanced Property Management,"
 Author/Owner: Duplanty School of Real Estate and Paul
 Dold, Esq., Provider: Duplanty School of Real Estate,
 Course Category: Property Management, Course Clock
 Hours: 3 **Recommend approval.**
 - b) Course - "Residential Property Management," Author/Owner: Duplanty School of Real Estate, Provider: Duplanty School of Real Estate, Course Category: Property Management and Real Estate Law, Course Clock Hours: 3 - Recommend approval subject to submission of clarification regarding topic #4 of outline, "Fair housing federal & state laws, how to select tenants and not violate federal and state law..." Commission recommended rewording this to reflect learning fair housing laws in relation to dealing with prospective tenants. Commission also recommended inclusion of cautionary notice to applicant that instructor should not engage in unauthorized practice of law. If legal questions arise during the course, the students should be advised to seek legal counsel.
 - c) Course "Understanding the Hawaii Foreclosure
 System," Author/Owner: Richard Daggett, Provider:
 Richard Daggett, Course Category: Real Estate Law,
 Course Clock Hours: 3 Defer to next ERC meeting on
 March 13, 2002 and request appearance of Mr. Daggett.
 - d) Provider Coldwell Banker Pacific Properties Real Estate School (Administrator: Barbara Dew) Recommend approval
- Program of Work, FY02 Instructor's Development Workshop request by Eddie Flores Recommend approval of proposed Instructor's Development Workshop and recommend that IDW guidelines be updated and revised after review of 1993 guidelines through the ERC Chair and Vice Chair.
- 4. Next Meeting: Wednesday, March 13, 2002

10:00 a.m. Kapuaiwa Room

HRH Princess Victoria Kamamalu Building

Honolulu Hawaii

Condominium Review Committee

Upon a motion by Commissioner Rice, seconded by Commissioner Okawa, it was voted on and unanimously carried to accept the report of the February 13, 2002 Condominium Review Committee meeting as follows:

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- 1. Minutes of January 4, 2002 Accept.
- Condominium Governance and Management AOAO Registrations, 2001 – 2003 Biennium Registration, January 2002 – Recommend approval to ratify effective dates for AOAO registrations received for the 2001-2003 biennium through January 31, 2002.
- CPR Registration, Developer's Public Reports
 January 2002 Recommend approval to ratify issuance of effective dates of the developer's public reports and extensions issued for the month of January 2002.
- 4. Neighbor Island Outreach Kauai, June 14, 2002, subject to room availability and Commissioner Ching.
- 5. Next Meeting: **Wednesday**, March 13, 2002

11:00 a.m. Kapuaiwa Room

HRH Princess Victoria Kamamalu Building 1010 Richards Street, Second Floor

Honolulu, Hawaii

Legislative Bills and SWAT

The SEO reported that Nicki Thompson of the Hawaii Association of REALTORS sent her regrets for not being able to attend the meeting today due to legislative hearings.

The SEO provided an oral update of the bills affecting the Commission.

The SEO also reported that the purchase of the old Federal Building may impact the trust funds.

<u>Licensing and</u> <u>Registration -</u> Ratification: Upon a motion by Commissioner Okawa, seconded by Commissioner Evangelista, it was voted on and unanimously carried to ratify the attached list.

<u>Licensing -</u>
<u>Questionable</u>
<u>Applications:</u>

Schuler Realty/Oahu, Inc.

After a review of the information submitted by the applicant, Commissioner Ching moved to approve Schuler Realty/Oahu, Inc.'s request to change the name of the corporation to Schuler Realty Hawaii, Inc. Commissioner Evangelista seconded the motion. The motion was voted on and unanimously carried.

Chapter 91, HRS, Adjudicatory Matters: The Chair called for a recess from the meeting at 9:16 a.m., to discuss and deliberate on the following adjudicatory matters, pursuant to Chapter 91, HRS:

In the Matter of the Real Estate Broker's License of Ruth F. McKay, REC 1999-121-L

Upon a motion by Commissioner Okawa, seconded by Commissioner Rice, it was voted on and carried to accept with reservations the Settlement Agreement After Filing of Petition for Disciplinary Action and Commission's Final Order. Commissioner Evangelista opposed the motion.

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Recess:	The Chair recessed the meeting at 9:35 a.m.
Reconvene:	The Chair reconvened the meeting at 9:58 a.m.
	In the Matter of the Application for a Real Estate Salesperson's License of Richard M. Shively, REC-LIC-2001-3
	Upon a motion by Commissioner Rice, seconded by Commissioner Evangelista, it was voted on and unanimously carried to not accept the Hearings Officer's Findings of Fact, Conclusions of Law and Recommended Order and the Commission to issue its Commission's Final Order.
	Following the Commission's review, deliberation and decisions in these matters, pursuant to Chapter 91, HRS, the Chair announced that the Commission was reconvening its scheduled Commission meeting at 10:29 a.m.
Next Meeting:	Friday, March 22, 2002 9:00 a.m. Kapuaiwa Room HRH Princess Victoria Kamamalu Building 1010 Richards Street, Second Floor Honolulu, Hawaii
Adjournment:	With no further business to discuss, the Chair adjourned the meeting at 10:56 a.m.
	Reviewed and approved by:
	/s/ Alan Taniguchi Alan Taniguchi Executive Officer
	March 22, 2002 Date
[X]	Approved as circulated.
[]	Approved with corrections; see minutes of meeting.

APPROVED APPLICATIONS FOR REAL ESTATE REAL ESTATE COMMISSION MEETING ON FEBRUARY 22, 2002

Brokers – Corporations and Partnerships South Shore Realty, Inc. Diane Sagucio, PB	Effective Date 01/11/02
Ferrari Pacific Realty Robert A. Ferrari, PB	01/28/02
E.R. Sales Inc. Edward Reinhart, PB	02/04/02
Brokers – Limited Liability Companies and Partnerships Shih Realty, LLC Larry T. Y. Shih, PB	Effective Date 01/22/02
Paulin Group, LLC William T. Tanaka, PB	01/25/02
PHP Management, LLC Chris K. Inouye, PB	02/12/02
Brokers - Sole Proprietor Gerald N. Wright, Aloha USA Realty Ramona Biho Nora W. Chen Donald G. Binning Joseph M. Przygodzinski Judy Taong Victory Queyquep De Guzman, Vic De Guzman Realty	Effective Date 01/10/02 12/30/01 01/04/02 01/11/02 01/22/02 02/04/02 01/24/02
Branch Office Metropolitan Management Inc. James E. Kolonick, PB Ginger Allen Kolonic, BIC	Effective Date 01/02/02
Equivalency to Uniform Section of Examination Certificate	Evniration Date

Equivalency to Uniform Section of Examination Certificate	Expiration Date
Joanne Lynn Foxxe	01/17/04
Alfonso H. Morales	01/23/04
Richard R. Dawson, Jr.	01/23/04
Tara Lyn Conklin	01/28/04
William R. Dodge	01/28/04
Dina Jean Pardon	01/30/04
Jeffrey Edward Fickinger	01/30/04
Alex W. Dorst	02/01/04
Joni Lynn Sloan	02/01/04
Stephen Lee Johnson	02/06/04
Michael Ervin Horvath	02/06/04
Bryan Stanley Richardson	02/06/04
Alice Tarail	02/06/04
Jay J. Gerlings	02/08/04
Kirk Drake	02/11/04
Scotty Coyote	02/12/04
Peter J. Agoney	02/12/04

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Educational Equivalency Certificate Alfonso H. Morales Richard R. Dawson, Jr. Tara Lyn Conklin Dina Jean Pardon	Expiration Date 01/23/04 01/23/04 01/28/04 01/30/04
Jeffrey Edward Fickinger Joanne Foxxe Alex W. Dorst Joni Lynn Sloan	01/30/04 02/01/04 02/01/04 02/01/04
Jason Michael Derr Stephen Lee Johnson Nolan Y. Kido	02/04/04 02/06/04 02/06/04
Michael Ervin Horvath Bryan Stanley Richardson Alice Tarail	02/06/04 02/06/04 02/06/04
Wendy Zane Pang Laura Elizabeth Scaramella Daniel Roy Chandler Jay J. Gerlings	02/06/04 02/07/04 02/07/04 02/08/04
Kirk Drake Scotty Coyote	02/11/04 02/12/04
Real Estate Broker Experience Certificate Ralph N. Ahles Norman K. L. Kong Jonalee L. Yuen	Expiration Date 01/22/04 01/23/04
Megan K. Gelman David R. Bautista Jeffrey G. Manson	01/23/04 01/29/04 01/31/04 02/06/04
Lurline R. Johnson Miki Blackstad Masanao Murai	02/08/04 02/08/04 02/12/04
Real Estate Broker (upgrade) Roy W. Gillette Win Bui Laurene H. Young Julie M. Cecil Cynthia R. Rees-Ouchi Mary M. Reed Paula D. Klingman Margo M. Brower Donna E. Rice Rebecca A. Supon Judy Taong Meredith S. Murphy	Effective Date 01/08/02 01/09/02 01/09/02 01/04/02 01/17/02 01/16/02 01/23/02 01/22/02 01/29/02 02/06/02 02/05/02
Restoration – Real Estate Broker Joan Gilbert	Effective Date 01/28/02

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Restoration – Real Estate SalespersonEffective DateNeill P. Ryan01/09/02Valerie Ann A. Valverde01/18/02

Condominium Managing AgentEffective DateRon Lando-Brown, MauiLodging.com01/11/2002Paulin Group, LLC01/25/2002