REAL ESTATE COMMISSION

Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.state.hi.us/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Office of the Lieutenant Governor, as required by Section 92-7(b), Hawaii Revised Statutes.

Date: Wednesday, October 30, 2002

<u>Time:</u> 9:00 a.m.

<u>Place:</u> Kapuaiwa Room

HRH Princess Victoria Kamamalu Building

1010 Richards Street, Second Floor

Honolulu, Hawaii

Present: John Ohama, Chair

Louis Abrams, Member Marshall Chinen, Member Patricia Choi, Member

Kathleen Kagawa, Ph.D., Member

Iris Okawa, Member Vern Yamanaka, Member

Calvin Kimura, Supervising Executive Officer

Alan Taniguchi, Executive Officer

Diane Choy Fujimura, Senior Real Estate Specialist

Cynthia Yee, Senior Condominium Specialist

Lorene Arata, Real Estate Specialist David Grupen, Condominium Specialist Cheryl Leong, Condominium Specialist Shari Wong, Deputy Attorney General

Irene Kotaka, Secretary

Lawrence Kamakawiwo'ole, Special Deputy Attorney General Rodney S. Nishida, Ayabe Chong Nishimoto Sia & Nakamura

Marsha Shimizu, Hawaii Association of REALTORS Jonathan Chun, Attorney for TaylorMay Services, LLC,

Sunspot Vacation Rentals

Michael J. Green Kay Lorraine

Excused: Mitchell Imanaka, Vice Chair

Peter Rice, Member

Call to Order: The Chair called the meeting to order at 9:04 a.m., at which time guorum

was established.

Chair's Report: No Chair's report was presented.

Executive Officer's Report:

Announcements, Introductions, Correspondence and Additional Distribution

The EO reported that 801 real estate licensees renewed their licenses online, which is 5.2% of the total number of licensees. The Commission is encouraging that licensees renew their licenses online at www.ehawaiigov.org/pvlrenew.

Minutes of Previous Meetings

Upon a motion by Commissioner Choi, seconded by Commissioner Kagawa, it was voted on and unanimously carried to approve the minutes of the September 27, 2002 Real Estate Commission meeting as circulated.

Committee Reports:

Laws and Rules Review Committee

Upon a motion by Commissioner Okawa, seconded by Commissioner Abrams, it was voted on and unanimously carried to accept the report of the October 9, 2002 Laws and Rules Review Committee meeting as follows:

- 1. Minutes of September 4, 2002 Accept.
- Program of Work, FY03
 Neighbor Island Outreach The next neighbor island outreach is scheduled to be held on the island of Maui, on Friday, January 10, 2003, subject to room availability.
- 3. Special Issues Clarice Johnson Recommendation – Recommend that Commissioner Rice be appointed as Chair of the subcommittee to review the issues raised by Ms. Johnson regarding separate licensing for property managers and the types of services that can be performed by non-licensees. Further recommend that Commissioners Abrams and Yamanaka be appointed as members of the subcommittee. This matter will be placed on the January 10, 2003 Laws and Rules Review Committee meeting agenda to allow the subcommittee to report on their findings.
- 4. Next Meeting: Wednesday, November 13, 2002

9:00 a.m. Kapuaiwa Room

HRH Princess Victoria Kamamalu Building

Honolulu, Hawaii

Education Review Committee

Senior Real Estate Specialist Fujimura reported that after researching the matter, it was determined that there was no ex parte communication between Lloyd Sodetani and the Commissioners regarding the request from Duplanty School of Real Estate.

Upon a motion by Commissioner Choi, seconded by Commissioner Yamanaka, it was voted on and unanimously carried to accept the report of the October 9, 2002 Education Review Committee meeting as follows:

- 1. Minutes of September 4, 2002 **Accept**.
- 2. Continuing Education Administration, Curriculum, Courses, Providers, and Instructors Applications
 - a) Request from Duplanty School of Real Estate, Gretchen Duplanty, Administrator course offering of Real Estate Law Update and Ethics 2001-2002 plus three (3) modules Recommend approval with the following understanding that the Commission's core course was originally approved and certified in a module format. Because the provider represented that the proposed continuing education elective course of three (3) modules as specified (Residential Sales Ethics, Residential Property Management, Condominium Property Management) is a one-time offering, the Commission approves the proposed elective course, subject to submission of a Continuing Education Course Certification application and applicable fees.
 - b) Course "Introduction to Broker Management,"
 Author/Owner: Jay J. Spadinger, Akahi Real Estate
 Network, LLC, Provider: Akahi Real Estate Network,
 LLC, Course Category: Real Estate Law and Risk
 Management, Course Clock Hours: 3 Recommend
 approval.
- 3. Program of Work
 - a) Neighbor Island Outreach Maui Scheduled for January 10, 2003.
 - b) Instructor's Development Workshop Hawaii Association of REALTORS® Instructor's Development Workshop October 14, 2002, Radisson Prince Kuhio Hotel ("Teaching with Technology Workshop," facilitator Randall van Reken, ABR, DREI, CFP, fee \$125) -
 - Recommend approval.
- 4. Next meeting: Wednesday, November 13, 2002 10:00 a.m.

Princess Victoria Kamamalu Building 250 South King Street, 2nd Floor Honolulu, Hawaii 96813

Condominium Review Committee

Upon a motion by Commissioner Okawa, seconded by Commissioner Abrams, it was voted on and unanimously carried to accept the report of the October 9, 2002 Condominium Review Committee meeting as follows:

- 1. Minutes of September 4, 2002 Meeting **Accept**
- Condominium Governance and Management -- AOAO
 Registrations 2001-2003 Biennium Registration, September
 2002 Recommend approval to ratify effective dates for AOAO
 registrations received for the 2001-2003 biennium through
 September 30, 2002.
- CPR Registration, Developer's Public Reports -- September 2002 - Recommend approval to ratify issuance of effective dates of the developer's public reports and extensions issued for the month of September 2002.
- CPR Workshops and Meetings Acknowledge receipt of "Report from the Condominium Consultants Workshop of September 10, 2002" and recommend approval that the CRC commit for further study and review the recommendations contained in the report.
- 5. Next Meeting: Wednesday, November 13, 2002

11:00 a.m. Kapuaiwa Room

HRH Princess Victoria Kamamalu Building 1010 Richards Street, Second Floor

Honolulu, Hawaii

Community Associations Institute – Change in Seminar Topic

Upon a motion by Commissioner Okawa, seconded by Commissioner Abrams, it was voted on and unanimously carried to approve substitution of the "How the New Nonprofit Corporation Act Affects the Way Your Association Operates" in place of the "Aging Community" seminar.

Upon a motion by Commissioner Okawa, seconded by Commissioner Choi, it was voted on and unanimously carried to ratify the attached list.

<u>Licensing and</u> <u>Registration -</u> <u>Ratification:</u>

<u>Licensing –</u> <u>Applications:</u>

TaylorMay Services, LLC, Sunspot Vacation Rentals

Jonathan Chun, attorney for TaylorMay Services, LLC, Sunspot Vacation Rentals, was present to answer any questions the Commission may have regarding the broker exempt condominium hotel operator registration application of TaylorMay Services, LLC, Sunspot Vacation Rentals. Mr. Chun was asked if he wished to have the application considered in executive session. He declined the offer.

Mr. Chun stated that Mr. May has always tried to take care the conditions of the disciplinary case as soon as possible. He completed the licensing and continuing education classes but failed to transmit the late penalty fee. When Mr. May was notified that he had failed to pay the required fee, he promptly paid it. It was not his intention to avoid payment of the fees.

The charges in California and Washington involved an internet website. Both California and Washington investigated the site to see if it needed to be licensed. The State of Washington said that they did not have to

be licensed. Robert May had a link to another site that could have been considered solicitation. When brought to their attention, the language was removed from the website.

The applicant had sent the information on the Washington complaint to the California Department of Real Estate and has not heard anything from them since January 2002.

Mr. Chun was asked if the complaints against the Mays were closed. Mr. Chun stated that the Washington complaint was closed. Information on the Washington complaint was sent to California, but they have not heard from them. His client is trying to decide whether or not to pursue the matter with the State of California.

Mr. Chun was asked if Mr. May was ever at any time a principal broker or a broker of record. Mr. Chun said that he did not believe that Mr. May was a principal broker. He said that he believed that there was another broker in charge. There were no other violations to other brokers.

Mr. Chun was asked if there were any pending lawsuits. Mr. Chun stated that he was not too sure. He stated that a complaint and an answer to the complaint were filed. The Seattle law firm said that it is sitting and has not been scheduled for trial. The complaint involved the leasing of an open loft area. Mr. Chun stated that he does not believe that the lawsuit has been dismissed at this time. Mr. May was named on the complaint because he was the one who signed and received the commissions from the leasing of that space. Mr. Vosler was suing him and the lessee. Mr. May was involved in the transaction.

Mr. Chun was asked if Victor May was licensed in the State of Washington and if his license was active. Mr. Chun stated that Victor May is licensed in the State of Washington and his license is active. Mr. Chun was then asked if TaylorMay Services, LLC was licensed in any other state. Mr. Chun stated that he was not sure if they were licensed in any other state. Mr. Chun stated that he believes that TaylorMay Services, LLC leases properties and is involved in time share. He does not believe that they are involved in real estate transactions.

The SEO informed Mr. Chun that the Hawaii laws provide an exemption for condominium hotel operators. If TaylorMay Services, LLC is licensed in another state and Mr. May is licensed in another state, there may be concerns regarding their conducting real estate activities in Hawaii.

Mr. Chun stated that he would be willing to obtain the information that the Commission is requesting as it is a legitimate concern.

Upon a motion by Commissioner Okawa, seconded by Commissioner Choi, it was voted on and unanimously carried to take this matter under advisement.

Michael J. Green

Michael J. Green was asked if he wished to have his application for a real estate salesperson's license considered in executive session. Mr. Green declined the offer.

Mr. Green informed the Commissioners that he had not heard anything from the State Department of Taxation or the Internal Revenue Service.

Commissioner Abrams asked if staff had attempted to confirm with the State Department of Taxation and the Internal Revenue Service that they have received his Offer in Compromise and have yet to make a decision. The Commissioners were informed that staff would not be able to obtain the information directly from those agencies due to the privacy laws.

Mr. Green was asked about his tax obligations for the years 1993 to 2000. The tax obligations were for individual tax returns. Mr. Green was asked to explain the steps that he has taken to try to start a payment plan.

Mr. Green stated that he was delinquent in filing several of those years. Mr. Green informed the Commissioners that he had filed his 2000 taxes in October 2001. Mr. Green stated that he had been advised by his attorney and his CPA to wait until everything was added up before he filed an offer in compromise. It has been almost a year since then.

Mr. Green was asked when he attempted to enter into a payment plan with the IRS. Mr. Green stated that in 1993 and 1994, partial payments were made. He did not file his 1995 to 1998 taxes in a timely manner. He did not file until 2001. In 1998 or 1999, he filed his taxes with amounts owed and a minimal amount paid as he could not make the payments at that time.

Mr. Green was asked what his total outstanding obligation was. He stated that he owed \$65,000 to the Internal Revenue Service and \$20,000 to the State of Hawaii. He has submitted an offer in compromise for both obligations.

Upon a motion by Commissioner Choi, seconded by Commissioner Kagawa, it was voted on and unanimously carried to take this matter under advisement.

Chapter 91, HRS, Adjudicatory Matters: The Chair called for a recess from the meeting at 9:26 a.m., to discuss and deliberate on the following adjudicatory matters, pursuant to Chapter 91, HRS:

In the Matter of the Real Estate Broker's Licenses of Fidelity Management, Inc., and Richelle M. Thomason; REC 2000-110-L

Upon a motion by Commissioner Okawa, seconded by Commissioner Choi, it was voted on and unanimously carried to accept the Settlement Agreement After Filing of Petition for Disciplinary Action and Commission's Final Order.

In the Matter of the Real Estate Broker's License of Daryl R. Gerloff dba Gerloff Realty; REC 2000-138-L

Upon a motion by Commissioner Choi, seconded by Commissioner Abrams, it was voted on and unanimously carried to reject the Settlement Agreement After Filing of Petition for Disciplinary Action and Commission's Final Order.

Following the Commission's review, deliberation and decisions in these matters, pursuant to Chapter 91, HRS, the Chair announced that the Commission was reconvening its scheduled Commission meeting at 9:38 a.m.

Executive Session:

Upon a motion by Commissioner Okawa, seconded by Commissioner Kagawa, it was voted on and unanimously carried to enter into executive session, pursuant to Section 92-5(a),(4), HRS, "To consult with the board's attorney on questions and issues pertaining to the board's powers, duties, privileges, immunities, and liabilities;"

Upon a motion by Commissioner Okawa, seconded by Commissioner Choi, it was voted on and unanimously carried to move out of executive session.

Real Estate Recovery Fund Report:

Harry Samelson and Dan Rokovitz v. Karen Jeffrey dba Pacific Island Investments; Civil No. CV00-00564(KSC)

Upon a motion by Commissioner Okawa, seconded by Commissioner Kagawa, it was voted on and unanimously carried to approve the recommendation of counsel to pay out \$25,000 to Harry Samelson and \$25,000 to Dan Rokovitz, against the account of Karen Jeffrey dba Pacific Island Investments.

Executive Officer's Report:

Announcements, Introductions, Correspondence and Additional Distributions

Ms. Shimizu informed the Commissioners that Ms. Thompson sent her apologies for not being present at the meeting. The Hawaii Association of REALTORS is trying to finalize their program of work for next year.

The Chair asked Ms. Shimizu if HAR could remind their members of the renewal deadlines and requested that they renew online.

Ms. Shimizu informed the Commissioners that the revised standardized forms will be released on November 1, 2002. Most of the revisions

involved the Uniform Arbitration Act. The forms will be posted on their website. Also a statement addressing mold was added to the form.

Executive Session:

Upon a motion by Commissioner Abrams, seconded by Commissioner Choi, it was voted on and unanimously carried to enter into executive session, pursuant to Section 92-5(a),(1), HRS, "To consider and evaluate personal information relating to individuals applying for professional or vocational licenses cited in section 26-9 or both:"

Upon a motion by Commissioner Okawa, seconded by Commissioner Kagawa, it was voted on and unanimously carried to move out of executive session.

<u>Licensing -</u> <u>Applications:</u>

Elizabeth G. Garcia

After a review of the information submitted by the applicant, Commissioner Yamanaka moved to deny Elizabeth G. Garcia's application for a real estate salesperson's license unless within 60 days the applicant submits written proof of payment, written payment plan, or written proof of discharge. Commissioner Choi seconded the motion. The motion was voted on and unanimously carried.

Thomas C. Hafer

After a review of the information submitted by the applicant, Commissioner Choi moved to deny Thomas C. Hafer's application for a real estate salesperson's license unless within 60 days the applicant submits written proof of payment, written payment plan, or written proof of discharge. Commissioner Kagawa seconded the motion. The motion was voted on and unanimously carried.

Henry M. DeHaan

After a review of the information submitted by the applicant, Commissioner Abrams moved to approve the real estate salesperson's license application of Henry M. DeHaan. Commissioner Choi seconded the motion. The motion was voted on and unanimously carried.

Frank S. Y. Park

After a review of the information submitted by the applicant, Commissioner Abrams moved to approve the real estate salesperson's license application of Frank S. Y. Park. Commissioner Choi seconded the motion. Commissioners Choi, Abrams, Yamanaka, and Chinen voted in favor of the motion. Commissioners Kagawa, Okawa and Ohama voted against the motion. No decision was made due to the lack of five votes in favor or in opposition.

Michael J. Green

After a review of the information presented by the applicant, Commissioner Choi moved to deny Michael J. Green's real estate salesperson's license application unless within 60 days the applicant submits written proof of payment, written payment plan, or written proof of discharge. Commissioner Abrams seconded the motion. The motion was voted on and unanimously carried.

Richard M. Shively

After a review of the information submitted by the applicant, Commissioner Abrams moved to approve the real estate salesperson's license application of Richard M. Shively. Commissioner Choi seconded the motion. Commissioners Choi, Abrams, and Chinen voted in favor of the motion. Commissioners Kagawa, Okawa, Ohama and Yamanaka voted against the motion. No decision was made due to the lack of five votes in favor or in opposition.

Kunio Arai

Commissioner Okawa disclosed that she had received a phone call from someone at Tosei Realty. Prior to any further discussion, she informed the party that she could not speak with them if there was a possibility that this matter would be coming before the Commission.

Commissioner Okawa also disclosed that she knows Kenji Ishii but she has not had any transactions with him for some time.

Commissioner Choi disclosed that she had just completed a transaction with Mr. Ishii, but she does not have any knowledge of the applicant.

Commissioner Choi recused herself from the meeting.

Commissioner Yamanaka stated that he was concerned about the listing of projects that the applicant claimed that he worked on, such as the Big Island Country Club. Commissioner Yamanaka informed the Commissioners that he was the listor of the project for the last two and a half years and he cannot recall ever being contacted by the applicant.

Commissioner Kagawa disclosed that she was the president of the Alana Waikiki Hotel but she does not recall having had any conversations with the applicant or having any transactions with the applicant.

After a review of the information submitted by the applicant, Commissioner Okawa moved to deny the real estate broker's experience certificate application of Kunio Arai. Commissioner Yamanaka seconded the motion. Commissioners Abrams, Chinen, Kagawa, Ohama, Okawa and Yamanaka voted in favor of the motion. The motion was carried.

Commissioner Choi returned to the meeting.

TaylorMay Services, LLC, Sunspot Vacation Rentals

After a review of the information presented by the applicant, Commissioner Okawa moved to defer decision making on the broker exempt condominium hotel operator registration pending further information from the applicant on the following:

- 1. Current license status in the States of Washington and California of William Victor May, Robert May and TaylorMay Services, LLC; and
- 2. Was William Victor May at any time a principal broker in any of these transactions?

Commissioner Choi seconded the motion. The motion was voted on and unanimously carried.

Real Estate
Recovery Fund
Report:

Upon a motion by Commissioner Okawa, seconded by Commissioner Kagawa, it was voted on and unanimously carried to request that the recovery fund counsel be asked to update its September 20, 1996 memo regarding suggested revisions to the real estate recovery fund statutes.

Committee Reports:

Commissioner Yamanaka and REB staff will work together to plan the next neighbor island outreach, which is scheduled for May 2003, on the island of Hawaii.

Next Meeting:

Friday, November 22, 2002 9:00 a.m.

Kapuaiwa Room

HRH Princess Victoria Kamamalu Building

1010 Richards Street, Second Floor

Honolulu, Hawaii

Adjournment:

With no further business to discuss, the Chair adjourned the meeting at 10:49 a.m.

Reviewed and approved by:

/s/ Alan Taniguchi Alan Taniguchi Executive Officer

November 22, 2002 Date

[X]	Approved as circulated.	
ſ	1	Approved with corrections; see minutes of	meeting

APPROVED APPLICATIONS FOR REAL ESTATE REAL ESTATE COMMISSION MEETING ON OCTOBER 30, 2002

Brokers – Corporations and Partnerships Gordon Crabtree and Associates, Inc. Gordon W. Crabtree, PB	Effective Date 09/10/02
Hawaii Premier Realty Inc. Ted Takata, PB	09/25/02
Hulu Realty, Inc. Scott Nunokawa, PB	09/23/02
Oceanic Enterprise, Inc., Maui Oceanic Properties Kathy Ross, PB	10/15/02
Frontier Realty Investment, Inc. John H. Kuh, PB	10/08/02
Brokers – Limited Liability Companies and Partnerships International Real Estate Services LLC	Effective Date 09/16/02
Teri Sherrow, PB Hawaii Real Estate Brokers, LLC John C. Welch, PB	09/13/02
Sun Stone Realty LLC Rick Wilson, PB	09/13/02
Typically Tropical Properties, LLC John S. Rabi, PB	10/10/02
Brokers - Sole Proprietor Jan D. Paige, Real Estate World Associates Karyl S. Choate Deborah Lynn Brandes James A. Gunn Lorraine Kohn, Paradise Found Realty	Effective Date 09/18/02 09/11/02 09/10/02 09/26/02 10/07/02
Trade Name Lynnette Sawae Sakamoto, LSS Properties Peake & Levoy, LLC, Peake/Levoy Realty Group Properties, LLC, Realty Group Properties	Effective Date 09/27/02 09/23/02 10/16/02
Corporation Name ML Pacific, Inc. (fka ML Pacific Investments, Inc.)	Effective Date 09/16/02
Equivalency to Uniform Section of Examination Certificate Sally L. Reinholdt Brooks R. Borror Nicholas Eugene LaCarra Jody G. Myers Margaret L. Folsom Frank Latinis Pamela Y. Nanri Kathleen V. Enright Neil Singh Mimi D. Merritt Mark C. Cully	Expiration Date 09/20/04 09/23/04 09/23/04 09/25/04 09/26/04 09/30/04 10/01/04 10/01/04 10/02/04 10/02/04

Equivalency to Uniform Section of Examination Certificate	Expiration Data
_ 	Expiration Date
Thomas Mathew Hunter Daniel L. Yalacki	10/02/04
	10/07/04
Cynthia Sue Cook	10/07/04
Bonnie Crowell	10/07/04
Linda N. Richards	10/07/04
Bernard Kanter	10/10/04
Francine Kanter	10/10/04
Michael A. Littman	10/11/04
William Larry Ranney	10/11/04
Diane Roberts	10/11/04
Bennett deBeer	10/16/04
Lee David Haris	10/16/04
Robert R. Weidman	10/18/04
Educational Equivalency Certificate	Expiration Date
Sally L. Reinholdt	09/20/04
Brooks R. Borror	09/23/04
Douglas S. Auten	09/23/04
Martin Barry Goldberg	09/23/04
Nicholas Eugene LaCarra	09/23/04
Jody G. Myers	09/25/04
Celia H. S. Ching	09/25/04
Margaret L. Folsom	09/26/04
Joe Yasuhiko Nobe	09/27/04
Frank Latinis	09/30/04
Pamela Y. Nanri	09/30/04
Kathleen V. Enright	10/01/04
Neil Singh	10/01/04
Mimi D. Merritt	10/02/04
Mark C. Cully	10/02/04
Thomas Mathew Hunter	10/02/04
Stephen W. Fischer	10/02/04
Daniel L. Yalacki	10/07/04
Cynthia Sue Cook	
Bonnie Crowell	10/07/04
Linda N. Richards	10/07/04 10/07/04
Terry N. Craven	10/08/04
Bernard Kanter	10/10/04
Francine Kanter	10/10/04
Norman Ho Yin Cheng	10/10/04
Michael A. Littman	10/11/04
William Larry Ranney	10/11/04
Diane Roberts	10/11/04
Seiko Ono	10/15/04
Heather Phillips	10/16/04
Christopher Michael Lam	10/16/04
Tiffany Jennifer Lam	10/16/04
Scott A. Yamashita	10/16/04
Lee David Haris	10/16/04
Robert R. Weidman	10/18/04

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Real Estate Broker Experience Certificate	Expiration Date
Sally L. Reinholdt	09/20/04
Brooks R. Borror	09/23/04
Daniel J. Daub	09/23/04
Joni D. Adams	09/23/04
Lynn M. Honda	09/23/04
Douglas I. Leopold	09/23/04
Margaret L. Folsom	09/26/04
Siong N. L. Lim	09/26/04
Paul L. Gerring	09/27/04
Frank Latinis	09/30/04
Pamela Y. Nanri	09/30/04
Neil Singh	10/01/04
Mimi D. Merritt	10/02/04
Mark C. Cully	10/02/04
Thomas Mathew Hunter	10/02/04
Mila Kim	10/02/04
Diane K. Leslie	10/02/04
Robert J. Wall	10/02/04
Darlene A. Higa	10/02/04
Alison H. Yasuda	10/07/04
Marleen L. Akau	
	10/07/04
Michael Remsen	10/07/04
Michael W. Chow	10/07/04
Bernard Kanter	10/10/04
Francine Kanter	10/10/04
Faith E. Naluai	10/10/04
Michael A. Littman	10/11/04
Y. Jackie Shen	10/11/04
Amy M. Wasson	10/15/04
Dennis P. Bunda	10/15/04
Brooks T. Bowman	10/16/04
Scott A. Yamashita	10/16/04
Junko Weeks	10/16/04
Lee David Haris	10/16/04
Lee David Halls	10/16/04
Pool Estato Prokor (ungrado)	Effective Date
Real Estate Broker (upgrade)	Effective Date
Connie Frances Miller	09/12/02
Teri Sherrow	09/16/02
Kelly Barrick	09/19/02
Lois A. Cecil	09/23/02
Colleen Cochlin	09/25/02
Rhonda Lee Hay	10/02/02
Margery Mayo	10/02/02
Marilyn Mach	10/10/02
Scott Dean	10/09/02
Robert J. Cella	10/17/02
Nobolt 0. Odlia	10/11/02

Restoration – Real Estate Salesperson	Effective Date
Timothy D. Blair	09/13/02
Thanh Q. Lam	09/18/02
Steven R. Weinstein	09/18/02
Milton K. Morinaga	09/20/02
Bruce W. Booker	09/23/02
Suzanne Sereno	09/23/02

Restoration – Real Estate Broker	Effective Date
Deborah Lynn Brandes	09/10/02