

REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Office of the Lieutenant Governor, as required by Section 92-7(b), Hawaii Revised Statutes.

Date: Friday, December 15, 2006

Time: 9:00 a.m.

Place: Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Present: Trudy Nishihara, Chair, Broker/Honolulu Commissioner
Stanley Kuriyama, Vice Chair, Broker/Honolulu Commissioner
Louis Abrams, Broker/Kauai Commissioner
Annette Aiona, Broker/Hawaii Island Commissioner
Carol Ball, Broker/Maui Commissioner
William Chee, Broker/Honolulu Commissioner (Late Arrival)
Frances Gendrano, Salesperson/Honolulu Commissioner
Michele Sunahara Loudermilk, Public/Honolulu Commissioner
Mark Suiso, Public/Honolulu Commissioner (Late Arrival)

Calvin Kimura, Supervising Executive Officer
Neil Fujitani, Executive Officer
Cynthia Yee, Senior Condominium Specialist
Cheryl Leong, Condominium Specialist
David Grupen, Condominium Specialist
Diane Choy Fujimura, Senior Real Estate Specialist
Lorene Kimura, Real Estate Specialist
Shari Wong, Deputy Attorney General
Irene Kotaka, Secretary

Robert Caires
Carol Star
John James
Russell Grisham
Scott D. Henrich
Michael Green, Esq.
Lynn Panagakis
Thomas Caprio
Patrick Kelly, RICO
Daria Loy Goto, RICO
John Hassler, RICO
Ross Umebayashi, RICO

Absent: None

Call to Order: The Chair called the meeting to order at 9:01 a.m., at which time quorum was established.

Chair's Report: The Chair wished everyone present "Happy Holidays!"

The Chair announced that the Commission may move into executive session to consider and evaluate personal information relating to individuals applying for licensure in accordance with Section 92-5(a)(1), HRS, and/or to consult with the Commission's attorney on questions and issues pertaining to the Commission's powers, duties, privileges, immunities, and liabilities in accordance with Section 92-5(a)(4), HRS.

Executive Officer's Report: The Executive Officer informed the Commissioners that the original applications with any original associated documents to be considered at the meeting were available for review.

Additions to the Agenda

Upon a motion by Commissioner Abrams, seconded by Commissioner Ball, it was voted on and unanimously carried to add the following items to the agenda:

4. Committee Reports and Program of Work
 - b. Education Review Committee
 - 1) Continuing Education Administration, Curriculum, Courses, Providers and Instructors – Applications – Course: "Hawaii Land Use Law;" Author/Owner/Provider: The Seminar Group; Course Category: Real Estate Law; Clock Hours: 6
 - 2) Test Development – Salesperson & Broker Content Outlines
6. Licensing – Applications
 - e. Scott D. Henrich

Additional Distribution

The following materials were distributed to the Commissioners prior to the start of the meeting:

6. Licensing – Applications
 - b. Augusto C. Balmores
 - c. Robert C. Caires

Minutes of Previous Meeting

Upon a motion by Commissioner Abrams, seconded by Commissioner Kuriyama, it was voted on and unanimously carried to accept the regular minutes and the executive session minutes of the November 22, 2006 meeting as circulated.

Committee Reports: **Laws and Rules Review Committee**

Upon a motion by Commissioner Aiona, seconded by Commissioner Kuriyama, it was voted on and unanimously carried to accept the report of the December 6, 2006 Laws and Rules Review Committee meeting as follows:

1. Minutes of November 8, 2006 Meeting – **Accept**
2. Program of Work, FY07 – Neighbor Island Outreach – The next neighbor island outreach will be held on January 10, 2007, at the REALTORS Association of Maui, 441 Ala Makani Place, Kahului, Maui. The Laws and Rules Review Committee meeting will convene at 9:30 a.m., with the Education Review Committee and the Condominium Review Committee meetings to follow.
3. Budget and Finance Report – Real Estate Recovery Fund, September 30, 2006 – **Accept**
4. Next Meeting: Wednesday, January 10, 2007
 9:30 a.m.
 REALTORS Association of Maui
 441 Ala Makani Place
 Kahului, Maui

Education Review Committee

Upon a motion by Commissioner Ball, seconded by Commissioner Loudermilk, it was voted on and unanimously carried to accept the report of the December 15, 2006 Education Review Committee meeting as follows:

1. Minutes of November 8, 2006 – **Accept**
2. Continuing Education Administration, Curriculum, Courses, Providers, and Instructors – Applications
 - a. Provider – Shari S. Motooka-Higa – **Recommend approval**
 - b. Course – “Advanced Concepts for Today’s Senior Homeowners,” Author/Owner: Shari S. Motooka-Higa; Provider: Shari S. Motooka-Higa (pending approval); Course Categories: Finance and Risk Management; Clock Hours: 3 – **Recommend approval**
3. Prelicensing Education Administration, Curriculum, Schools, Instructors, and Equivalency – Applications – Independent Study Course – Broker – Vitousek Real Estate School; Principal, Paige Vitousek – **Recommend approval**
4. Budget and Finance Report – Real Estate Education Fund 9/30/06 – **Accept**
5. Next Meeting: Wednesday, January 10, 2007
 Upon adjournment of the Laws and Rules Review Committee Meeting, that convenes at 9:30 a.m.
 REALTORS Association of Maui
 441 Ala Makani Place
 Kahului, Maui

Commissioner Chee arrived.

Continuing Education Administration, Curriculum, Courses, Providers and Instructors – Applications – Course: “Hawaii Land Use Law;”

Author/Owner/Provider: The Seminar Group; Course Category: Real Estate Law; Clock Hours: 6 – Upon a motion by Commissioner Abrams, seconded by Commissioner Gendrano, it was voted on and unanimously carried to approve “Hawaii Land Use Law” as a six-hour continuing education elective course under the category – Real Estate Law.

Test Development – Upon a motion by Commissioner Abrams, seconded by Commissioner Loudermilk, it was voted on and unanimously carried to approve the real estate salesperson’s and broker’s content outline.

Condominium Review Committee

Upon a motion by Commissioner Chee, seconded by Commissioner Loudermilk, it was moved to accept the amended report of the December 6, 2006 Condominium Review Committee as follows:

1. Minutes of November 8, 2006 Meeting – **Accept**
2. CPR Registration and Developer’s Public Reports – CPR Project – Informal Non Binding Interpretation Request “Spatial Units/Airspace Condominium” 66-419 Paalaa Road, DeFreitas, Developer; Jeffrey S. Grad, Esq., attorney for developer; §§514B-3 definitions “condominium,” “unit,” 514B-32(a)(7), 514B-32(13), 514B-33(a)(3), 514B-5 and 514B-32(a)(13), 514B-51, 514B-54, HRS – **Recommend approval** to issue an informal non-binding interpretation that “spatial units” shall be described in accordance with the following statutes:
 - §514B – 3, HRS “Unit”
 - designated for separate ownership or occupancy;
 - boundaries indicated in accordance with §514B-35;
 - has access to a public road or to a common element leading to a public road;
 - §514B-32(a)(7), HRS
 - indicate a location
 - have dimensions – horizontal and vertical boundaries
 - include spatial coordinates – a beginning and an end point;
 - §514B-32(a)(13), HRS
 - spatial unit must comply with county requirements – spatial coordinates and dimensions must comply with all zoning and building ordinance and codes, and all other permitting requirement pursuant to section 514B-5, HRS;
 - dimensions of the spatial unit should not exceed the dimensions, heights, set backs, and other requirements mandated by the county;

and **further recommend approval** that developers include in the developer’s public report appropriate disclosures of applicable county requirements.
3. Program of Work, FY07
 - a. Condominium Recodification and Education – Proposed Chapter 514B,HRS, amendments – **Recommend approval** to support in principle, legislation as proposed in the December 6, 2006 CRC

Agenda item 6.a. amended as follows and subject to technical, stylistic, and non-substantive changes:

SECTION 4. Section 514B-86, Hawaii Revised Statutes, is amended by amending subsection (a) to read as follows:

"[§514B-86] Requirements for binding sales contracts; purchaser's right to cancel. (a) No sales contract for the purchase of a unit from a developer shall be binding on the developer, prospective purchaser, or purchaser until:

- (1) The developer has delivered to the prospective purchaser:
 - (A) A true copy of the developer's public report including all amendments with an effective date issued by the commission. The developer's public report shall include the report itself, the condominium project's recorded declaration and bylaws, house rules if any, a letter-sized condominium project map, and all amendments which shall be:
 - (i) Attached to the developer's public report itself as exhibits or shall be concurrently and separately provided to the prospective purchaser or purchaser with the developer's public report;
 - (ii) Printed copies unless the commission, prospective purchaser or purchaser indicate in a separate writing their election to receive the required condominium's declaration, bylaws, house rules, if any, letter-sized condominium map, and all amendments through means of a computer disc, email, download from an internet site or by any other means contemplated by Chapter 489E, "The Uniform Electronics Transaction Act." Where it is impractical to include a letter-sized condominium project map, the prospective purchaser or purchaser shall be provided a written notice of an opportunity to examine the map. The copy of the recorded declaration and bylaws creating the project, shall indicate the document number or land court document number, or both, as applicable; and
 - (B) A notice of the prospective purchaser's thirty-day cancellation right on a form prescribed by the commission, upon which the prospective purchaser may indicate that the prospective purchaser has had an opportunity to read the developer's public report, understands the developer's public report, and exercises the right to cancel or waives the right to cancel; and
- (2) The prospective purchaser has waived the right to cancel or is deemed to have waived the right to cancel."

SECTION 5. Section 514B-103, Hawaii Revised Statutes, is amended by amending subsection (a) to read as follows:

- [(1)](1) Secure and maintain a fidelity bond in amount for such coverage and terms as required by section 514B-143(a)(3). An association

shall act promptly and diligently to recover from the fidelity bond required by this section. An association that is unable to obtain a fidelity bond may seek approval for an exemption, a deductible, or a bond alternative from the commission. Current evidence of a fidelity bond includes a certification statement from an insurance company registered with the department of commerce and consumer affairs certifying that the bond is in effect and meets the requirement of this section and the rules adopted by the commission.

. . .

Add another section to provide the Commission's current exemption policies shall be used until such time the Commission adopts rules.

SECTION 6. Act 93, Session Laws of Hawaii, 2005, is amended by amending subsection 9(b) to read as follows:

"(b) The developer of a project [~~registered~~] created pursuant to chapter 514A, Hawaii Revised Statutes, may elect to register the project under the new chapter established by section 2 of Act 164, Session Laws of Hawaii 2004, as amended by this Act, by submitting the application, documentation, and fees required under sections -52 and -54, Hawaii Revised Statutes, in section 3 of this Act [-], provided the property is removed from chapter 514A, in accordance with section 514A-21. Upon the issuance of an effective date for the project's public report pursuant to the new chapter, the project's registration under chapter 514A, Hawaii Revised Statutes, shall terminate, the developer shall provide copies of the new public report to all existing purchasers, and the rights and obligations of the developer and all purchasers shall thereafter be governed by the new chapter; provided that unless the new public report reflects a material change to the project: . . .

- b. Consumer Education – Development, publication, printing, distribution of three proposed pamphlets/brochures – **Recommend approval** to look at other developed publications and source materials relating to condominium living.
 - c. Budget and Finance Report – **Accept** Condominium Education Fund Financial Report for the period ending September 30, 2006.
4. Next Meeting: Wednesday, January 10, 2007
Upon adjournment of the Education Review Committee meeting which follows the Laws and Rules Review Committee meeting scheduled to convene at 9:30 am
Queen Liliuokalani Conference Room
REALTORS Association of Maui
441 Ala Makani Place
Kahului, Maui

Licensing –
Ratification:

Upon a motion by Commissioner Kuriyama, seconded by Commissioner Ball, it was voted on and unanimously carried to ratify the attached list.

Licensing –
Applications:

The EO informed the Commissioners that the information provided to the Commissioners is related only to the issue that is before the Commission for consideration. The other materials submitted are available for the Commissioners review should they desire to review it. If the applicants have an issue which is personal in nature, they have the right to request that their application be considered in executive session.

Robert Caires

Robert Caires was present to answer any questions the Commission may have regarding his application for a real estate salesperson's license. Mr. Caires was accompanied by John James and Carol Star. Mr. Caires was asked if he wished to have his application considered in executive session. He declined the offer.

Commissioner Suiso arrived.

Ms. Star, who is Mr. Caires' proposed principal broker, thanked the Commission for the opportunity to speak with them. She stated that Mr. Caires is a very wonderful human being. She has counted on him as an uncle for her son. Mr. Caires has donated a lot of free time to the Lions Club. He is a dedicated to serving others. He ran in to problems after serving in the chiropractic field for over 50 years.

Ms. Star stated that she owns her own business and operates out of her home. She thinks that he will make a great realtor and so many people respect him. Ms. Star informed the Commissioners that she trusts Mr. Caires with everything, even with her bank accounts.

Mr. James stated that he has known Mr. Caires for a while. He was a real estate broker for three years in the 1970's. Mr. James stated that Mr. Caires has only one fault, that he is very honest. He is so honest that he puts himself in a corner. His fault could be put to a positive use towards his development. Mr. James said that he thinks Mr. Caires would be a good real estate licensee. Mr. James also cautioned those present to be careful and not drink too much during the holiday season.

Mr. Caires thanked the Commissioners for the opportunity to present testimony.

Ms. Star was asked to describe the supervision that Mr. Caires will receive. Ms. Star stated that Mr. Caires will be in her office next to her desk. She will have him tell her what he is doing and who he is working with. She has three computers. She uses two and has one available for him to use.

Ms. Star was asked if she would be accompanying Mr. Caires to open houses and showings. Ms. Star informed the Commissioners that she would be going with him in the beginning to get him started. He will then be independent as most realtors are. She will be training him and showing him how things should be done.

Mr. Caires was informed that the information he submitted in support of his application for a real estate salesperson's license reflected that he was convicted in 2002 of harassment after initially being charged with sexual assault in the 4th

degree; that the Board of Chiropractic Examiners revoked his chiropractic license in 2006 after finding numerous violations of professional misconduct, noncompliance with the Board's suspension order in 1991 and conditions of reinstatement, and false answers on his restoration application in 2004; and that the Board of Massage Therapy also revoked his massage license in 2006 after finding numerous violations of professional misconduct, and false answers on his 2004 renewal application. The Commission considers this criminal conviction and license revocations serious matters; the Commission has a responsibility to ensure the safety of the public. The Commission needs to be convinced that Mr. Caires' conduct will not be a problem, and that the real estate licensing laws and rules will not be violated.

Mr. Caires gave his word that there would not be any more problems.

Ms. Star was asked whether she had a policies and procedures manual in place for her company, as required for supervising principal brokers by HRS section 467-1.6(a)(5). She acknowledged that she did not have such a manual in place.

Mr. Caires stated that he has had over 50 years of public service and has been treating patients in different countries and in the United States. There are risks involved when people are in dire pain. Mr. Caires stated that he needed to find a means to support his family. He claimed that the level of risks involved in real estate is not like treating patients.

The Commission informed Mr. Caires that the practice of real estate may present situations where he is alone with a member of the public, for example, at an open house. He also may have access to lockboxes, keys, and confidential information. Thus, the Commission is particularly concerned about one of the statements from his psychologists, Carol Tyler, that report Mr. Caires was in complete denial concerning his sexual deviant behavior and will be at risk of reoffending if practicing alone or without supervision.

Ms. Star stated that she trusts Mr. Caires with her keys and her own funds. She has known him for eight years. He is an honorable person in terms of trustworthiness. She does not see his access to financial records or confidential information to be an issue. She has never had a problem with him.

Upon a motion by Commissioner Loudermilk, seconded by Commissioner Abrams, it was voted on and unanimously carried to take this matter under advisement.

Russell Grisham

Russell Grisham was present to answer any questions regarding his application for a real estate salesperson's license.

Mr. Grisham stated that 14 years ago he had a real estate license in property management. He began his ATM business on his own and placed ATM machines throughout the state. His tax attorney had advised him that he should pay franchise tax instead of general excise tax. Under the Hawaii Revised Statutes, financial service companies pay franchise tax. He was the first person in Hawaii to do that type of business. Mr. Grisham sold his business last year

and was told that he should have paid general excise taxes. He was indicted for failure to pay the general excise tax. After his attorney filed the information, the judge agreed with him that he did not need to pay the GE tax and the charges were dismissed. The Tax Appeals Board agreed in his favor that he had paid his taxes. The Department of Taxation filed an appeal.

Mr. Grisham was asked if he wished to have his application considered in executive session. He declined the offer.

Commissioner Abrams thanked Mr. Grisham for being forthcoming with the information.

Mr. Grisham was asked if he would be willing to notify the Commission if he did not prevail at the hearing. Mr. Grisham stated that he would be willing to do so. Mr. Grisham also stated that the company that is buying his business is holding back funds to pay the taxes if it is owed. Mr. Grisham stated that Cades Schutte Fleming & Wright will be filing briefs on his behalf. If he loses the case, funds will be withheld from the sale to pay the taxes that would be due.

Upon a motion by Commissioner Kuriyama, seconded by Commissioner Abrams, it was voted on and unanimously carried to take this matter under advisement.

Scott D. Henrich

Scott D. Henrich was present to answer any questions regarding his application for a real estate salesperson's license. Mr. Henrich was asked if he wished to have his application considered in executive session. He declined the offer.

Mr. Henrich stated that he is looking forward to being in the real estate business. He no longer does drugs or drinks. He is training for the Iron Man Triathlon.

Mr. Henrich informed the Commissioners that the criminal contempt of court was because he made a mistake in his hearing date. He thought it was the following week and had gone fishing. He received a call from his wife. He was a few minutes late to the hearing. In 2005 he was being tailed by an off-duty policeman and thought that he was trying to start a fight with him. He was pulled over in a road block.

Upon a motion by Commissioner Abrams, seconded by Commissioner Kuriyama, it was voted on and unanimously carried to take this matter under advisement.

Chapter 91, HRS, Adjudicatory Matters:

The Chair called for a recess from the meeting at 9:31 a.m., to discuss and deliberate on the following adjudicatory matters, pursuant to Chapter 91, HRS:

In the Matter of the Real Estate Broker's Licenses of Hawaiiana Management Company, Ltd., and Richard J. McDougal, Principal broker, REC 2004-101-L

Upon a motion by Commissioner Kuriyama, seconded by Commissioner Abrams, it was voted on and unanimously carried to accept the Settlement Agreement Before Filing of Petition for Disciplinary Action and Commission's Final Order.

In the Matter of the Real Estate Licenses of Tricia J. Barnak, Linda T. Kilworth, and Hale Ohana Realty, LLC; REC 2005-123-L

Upon a motion by Commissioner Abrams, seconded by Commissioner Ball, it was voted on and unanimously carried to accept the Settlement Agreement Prior to Filing of Petition for Disciplinary Action and Commission's Final Order.

In the Matter of the Real Estate Broker's Licenses of Certified Management, Inc., and James E. McKellar, REC 2003-220-L and REC 2004-211-L

Upon a motion by Commissioner Kuriyama, seconded by Commissioner Ball, it was voted on and unanimously carried to accept the Hearings Officer's Findings of Fact, noting that no evidence was presented that Respondents actually used the Association of Apartment Owners' membership list in mailing out the letter, and accepts and adopts only the Hearings Officer's conclusion that the Petitioner failed to demonstrate by a preponderance of evidence that Respondents violated §§ 467-14(13) and 436B-19(19), HRS, and neither accepts nor rejects the remaining Conclusions of Law, finding them irrelevant to the disposition of this matter.

Following the Commission's review, deliberation, and decisions in these matters, pursuant to Chapter 91, HRS, the Chair announced that the Commission was reconvening its scheduled meeting at 10:08 a.m.

Executive Session:

Upon a motion by Commissioner Suiso, seconded by Commissioner Loudermilk, it was voted on and unanimously carried to enter into executive session, pursuant to Section 92-5(a)(1)(4), HRS, "To consider and evaluate personal information, relating to individuals applying for professional or vocational licenses cited in section 26-9 or both;" and "To consult with the Commission's attorney on questions and issues pertaining to the Commission's powers, duties, privileges, immunities, and liabilities in accordance with Section 92-5(a)(4), HRS.

Upon a motion by Commissioner Abrams, seconded by Commissioner Kuriyama, it was voted on and unanimously carried to move out of executive session.

Licensing-
Applications:

Tatiana L. Montez

After a review of the information submitted by the applicant, Commissioner Suiso moved to approve the real estate salesperson's license of Tatiana L. Montez. Commissioner Abrams seconded the motion. The motion was voted on and unanimously carried.

Augusto C. Balmores

After a review of the information submitted by the applicant, Commissioner Loudermilk moved to approve the real estate salesperson's license of Augusto C. Balmores. Commissioner Kuriyama seconded the motion. The motion was voted on and unanimously carried.

Robert C. Caires

After a review of the information presented by the applicant, Commissioner Abrams moved to deny the real estate salesperson's license of Robert C. Caires, pursuant to HRS §§ 467-8(a)(3) and 436B-19(1)(8)(12)(14). Commissioner Aiona seconded the motion.

Russell J. Grisham

After a review of the information presented by the applicant, Commissioner Loudermilk moved to approve the real estate salesperson's license of Russell J. Grisham. Commissioner Kuriyama seconded the motion. The motion was voted on and unanimously carried.

Scott D. Henrich

After a review of the information presented by the applicant, Commissioner Abrams moved to approve the real estate salesperson's license of Scott D. Henrich. Commissioner Kuriyama seconded the motion. The motion was voted on and unanimously carried.

Chapter 91, HRS,
Adjudicatory
Matters:

The Chair called for a recess from the meeting at 10:27 a.m., to discuss and deliberate on the following adjudicatory matters, pursuant to Chapter 91, HRS:

In the Matter of the Real Estate Broker's License of Thomas E. Caprio, REC 2005-59-L

Patrick Kelly, attorney representing the Regulated Industries Complaints Office, Michael Green, attorney representing Thomas Caprio, Thomas Caprio, Lynn Panagakis, Daria Loy Goto, John Hassler and Ross Umebayashi were present for oral arguments.

Oral arguments were presented by both parties.

Upon a motion by Commissioner Ball, seconded by Commissioner Suiso, it was voted on and carried to accept the Hearings Officer's Findings of Fact, Conclusions of Law and the Commission's Amended Final Order. Commissioner Abrams voted against the motion. The motion passed.

Following the Commission's review, deliberation, and decisions in these matters, pursuant to Chapter 91, HRS, the Chair announced that the Commission was reconvening its scheduled meeting at 11:33 a.m.

Licensing –
Applications:

Although the application asks for information covering a 20-year period, if there is something that appears as a red flag, the Commission requested that staff follow up on this. The applicants will be notified that staff is following up on the issue(s) in question.

Recovery Fund
Report:

No report was presented.

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Next Meeting: Friday, January 26, 2007
9:00 a.m.
Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Adjournment: With no further business to discuss, Chair Nishihara adjourned the meeting at 11:34 a.m.

Reviewed and approved by:

/s/ Neil Fujitani
Neil Fujitani, Executive Officer

January 26, 2007
Date

[] Approved as circulated.
[] Approved with corrections; see minutes of _____ meeting.

APPROVED APPLICATIONS FOR REAL ESTATE
 REAL ESTATE COMMISSION MEETING ON DECEMBER 15, 2006

<u>Brokers – Limited Liability Companies and Partnerships</u>	<u>Effective Date</u>
Windermere Real Estate Wailea, LLC Kenneth Apilado, PB	11/09/06
Kohala Real Estate & 2 nd Home Services, LLC April K. Lee, PB	11/20/06
Association Management Hawaii, LLC Donald Leighton Garwood, PB	11/21/06
Investcorp Pacific, Ltd., Nakano & Associates Hiroko Konishi Nakano, PB	11/14/06
THM Partners LLC Serge M. Krivatsy, PB	12/04/06

<u>Brokers – Corporations and Partnerships</u>	<u>Effective Date</u>
Commercial Consultants, Inc. Brooks R. Borrer, PB	11/03/06
Optimal Portfolio Corporation, Optimal Portfolio Real Estate Group Sam Saeedi, PB	11/06/06

<u>Brokers – Sole Proprietor</u>	<u>Effective Date</u>
Ligaya L. Rasmussen	11/13/06
Karen N.W. Meyer	11/30/06

<u>Trade Name</u>	<u>Effective Date</u>
Premier Connections of Hawaii, Ltd., Premier Maui Properties	11/20/06

<u>Equivalency to Uniform Section of Examination Certificate</u>	<u>Expiration Date</u>
Alexander Dusan Lunginovic	11/22/08
Faris Matin	11/22/08
Glendine Lorraine O'Brien	11/24/08
Daniel Joseph O'Brien	11/24/08
Howard Clark Richmond	11/24/08
Mark J. Kerslake	11/24/08
Lisa Mary Winborne	11/24/08
Hugh C. Trainor	11/24/08
Alissa Healani Altmann	11/28/08
Lain Vance Hanna	11/28/08
William Orion Cottle	11/28/08
Ron Christopher Mukai	11/28/08
Catherine Moll Jones	11/28/08
Jeanette Denogean Champagne	11/29/08
Peter Coe Verbica	11/29/08
Julieta Alexandra Rodas	11/30/08
Jeff R. Canion	11/30/08
Leonora Puanani Riordan	11/30/08
Annabell M. Hickman	11/30/08
Shanna Brooke Sawyer	12/04/08
Patrick James Shanahan	12/04/08

<u>Educational Equivalency Certificate</u>	<u>Expiration Date</u>
Alexander Dusan Lunginovic	11/22/08
Faris Matin	11/22/08
Francis G. Hutchinson	11/22/08
Alim Husain Shabazz	11/22/08
Glendine Lorraine O'Brien	11/24/08
Daniel Joseph O'Brien	11/24/08
Howard Clark Richmond	11/24/08
Mark J. Kerslake	11/24/08
Lisa Mary Winborne	11/24/08
Hugh C. Trainor	11/24/08
Hanako K. Anderson	11/24/08
John Pierre Manaut	11/28/08
Rebecca K. Garcia	11/28/08
Alicia Healani Altman	11/28/08
Lain Vance Hanna	11/28/08
William Orion Cottle	11/28/08
Ron Christopher Mukai	11/28/08
Catherine Moll Jones	11/28/08
Amy M. Surratt	11/29/08
Jeanette Denogean Champagne	11/29/08
Peter Coe Verbica	11/29/08
Julieta Alexandra Rodas	11/30/08
Jeff R. Canion	11/30/08
Leonora Puanani Riordan	11/30/08
Annabell M. Hickman	11/30/08
Tony Edward Holt	12/04/08
Shanna Brooke Sawyer	12/04/08
Patricia Ann Ferraris	12/04/08
Dawn Soonie Shigezawa	12/04/08
Patrick James Shanahan	12/04/06

<u>Real Estate Broker Experience Certificate</u>	<u>Expiration Date</u>
Alexander Dusan Lunginovic	11/22/08
Francis G. Hutchinson	11/22/08
Jack D. Blanton	11/22/08
Kimberly Danelle Mallon	11/22/08
Howard Clark Richmond	11/24/08
Mark J. Kerslake	11/24/08
Lisa Mary Winborne	11/24/08
Brenda L. Ching	11/24/08
Roswitha W. McKenna	11/24/08
Roy Joseph Rexcoat	11/27/08
William Orion Cottle	11/28/08
Ron Christopher Mukai	11/28/08
Rodney Keith Anderson	11/28/08
Jeanette Denogean Champagne	11/29/08
Peter Coe Verbica	11/29/08
Leo Gonio Bagoyo	11/29/08
Annabell M. Hickman	11/30/08
Debra Piro	11/30/08

Real Estate Broker Experience Certificate

Vincent Leroy Daubenspeck II
Rosalind Victoria Denys
Diane Okada Ito
Anne Drusilla Johnston

Expiration Date

12/01/08
12/04/08
12/04/08
12/04/08

Continuing Education Equivalency

William Cittadino
Herb M. Lee

Effective Date

11/24/06
11/30/06

Real Estate Broker (upgrade)

Dori Rybacki-Smith
Sam Saeedi
Jim McIntyre
Alan Brooks Bram
Stephanie L. Chan
Megumi Ono
Bobbie E. Ma
Michael S. Mackey
Kwankeung H. Ching
April K. Lee
Ligaya L. Rasmussen
Gina M. Overton
Lawrence Hinkel
Abraham L. Cummings
Marilyn S. Griffin
Russell M. Arikawa
Mei Y. Ching
Lance H. Hamasaki
Kengo R. Ueno
Debra K.M. Ho Balfour
Christina M. Nishiyama
Robert A. Hedin
Michael S. Moran
Cindy Lynn D. Rasmussen
Debra L. Pagan
Vineeta Jetley
Marie Ritzman

Effective Date

11/06/06
11/06/06
11/08/06
11/08/06
11/03/06
01/01/07
11/02/06
01/01/07
01/01/07
01/01/07
11/20/06
11/13/06
01/01/07
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Restoration – Real Estate Salesperson

Howard Yau-Ho Co
Jennifer T. Algar

Effective Date

11/14/06
11/28/06

Restoration – Real Estate Broker

Robert C. Hastings Jr.
Donald Leighton Garwood

Effective Date

11/28/06
11/28/06