

EDUCATION REVIEW COMMITTEE
REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Lieutenant Governor's Office as required by Section 92-7(b), Hawaii Revised Statutes.

Date: Wednesday, January 12, 2005

Time: Upon adjournment of the Laws and Rules Review Committee meeting, which convened at 9:00 a.m.

Place: King Kalakaua Building
Queen Liliuokalani Room
335 Merchant Street, First Floor
Honolulu, Hawaii

Present: Trudy Nishihara, Vice Chair
Louis Abrams, Member
Kathleen Kagawa, Member
Iris Okawa, Member
Michele Sunahara Loudermilk, Member

Calvin Kimura, Supervising Executive Officer
Neil K. Fujitani, Executive Officer
Diane Choy Fujimura, Senior Real Estate Specialist
Lorene K. A. Kimura, Real Estate Specialist
Ryan Yamashiro, Real Estate Specialist
Cynthia Yee, Senior Condominium Specialist
Cheryl Leong, Condominium Specialist
David Grupen, Condominium Specialist
Shari Wong, Deputy Attorney General
Karyn Takahashi, Recording Secretary

Others: Marsha Shimizu, Hawaii Association of REALTORS
Stephanie Ripple, Honolulu Board of REALTORS

Absent: Vern Yamanaka, Chair
Carol Ball, Member
Mitchell Imanaka, Member
John Ohama, Member

Call to Order: Vice Chair Nishihara called the meeting to order at 10:48 a.m., at which time quorum was established.

Chair's Report: No report presented.

Sr. Real Estate
Specialist's Report:

Announcements, Introduction, Correspondence and Additional Distribution

The following were distributed as additional distribution:

4. Continuing Education Administration, Curriculum, Courses, Providers, and Instructors
 - b. Applications
 - 2) Course – “Solving Water Intrusion and Mold Problems in Hawaii;” Author/Owner/Provider: Lorman Business Center, Inc.; Course Category: Real Estate Law; Property Management; Clock Hours: 6
 - 3) Course – “Fundamentals of Real Estate Closings;” Author/Owner/Provider: Lorman Business Center, Inc.; Course Category: Real Estate Law; Clock Hours: 6
8. Program of Work, FY05
 - c. Annual Report, Quarterly Bulletin, and School Files
 - i. Evaluation and Education System for CE and Prelicensing Instructors – Evaluations (2)

Minutes

Upon a motion by Commissioner Kagawa, seconded by Commissioner Abrams, it was voted on and unanimously carried to accept the minutes of the December 8, 2004, Education Review Committee meeting as distributed.

Continuing Education: **Applications**

2005-2006 Continuing Education Providers and Courses Ratification List

Upon a motion by Commissioner Okawa, seconded by Commissioner Kagawa, it was voted on and unanimously carried to approve the ratification of the attached list.

Course – “Solving Water Intrusion and Mold Problems in Hawaii;”
Author/Owner/Provider: Lorman Business Center, Inc.; Course Category: Real Estate Law and Property Management; Clock Hours: 6

Commissioner Kagawa inquired if there was enough course content to warrant six hours credit. Senior Specialist Fujimura responded that based on her review there is a lot of material that is covered and it is a one day seminar. The required time frames were submitted and based on the course outline, the material appears to fill the time indicated.

Upon a motion by Commissioner Okawa, seconded by Commissioner Loudermilk, it was voted on and unanimously carried to recommend approval of “Solving Water Intrusion and Mold Problems in Hawaii” as a six credit hour continuing education elective course under the course categories Real Estate Law and Property Management.

Course – “Fundamentals of Real Estate Closings; Author/Owner/Provider:
Lorman Business Center, Inc.; Course Category: Real Estate Law; Clock Hours: 6

Upon a motion by Commissioner Kagawa, seconded by Commissioner Abrams, it was voted on and unanimously carried to recommend approval of “Fundamentals of Real Estate Closings” as a six credit hour continuing education elective course under the course category Real Estate Law.

Administrative Issues

CE Completions

Senior Specialist Fujimura reported that as of Wednesday, December 29, 2004, 9,745 licensees completed their 10 hour continuing education requirement.

Continuing Education Core Course

Proposal submitted by ProSchools, Inc.

Senior Specialist Fujimura reported that ProSchools, Inc. submitted a proposal for the 2005-2006 core course—this was the only proposal received. ProSchools, Inc. is partnering with Kenneth Chong and another mainland based individual. She added that ProSchools, Inc. was contracted for the 2003-2004 core course.

Commissioner Okawa inquired if this was a good price. Senior Specialist Fujimura reported that it is above last year's quote, but that may be due to their new partnerships.

Commissioner Abrams suggested the 2005-2006 core course should focus more on agency and current laws and rules pertaining to agency.

Upon a motion by Commissioner Okawa, seconded by Commissioner Loudermilk, it was voted on and unanimously carried to recommend acceptance of the proposal submitted by ProSchools, Inc., with emphasis on the topic of "agency," current laws and rules pertaining to agency, and the importance of communication between agents and consumers so as to avoid agency issues in a transaction.

Evaluations on file

Senior Specialist Fujimura reported that written evaluations of the Commissions' continuing education core course, on-line and live delivery, continue to stream in and are available for the Commissioners' review.

Prelicense Education: **Administrative Issues**

Evaluations – Seiler School of Real Estate (4)

Copies of evaluations of Seiler School of Real Estate's independent study course were distributed to the Commissioners for their information.

Applications

2005-2006 Prelicensing Education Schools and Instructors Ratification List

Upon a motion by Commissioner Kagawa, seconded by Commissioner Abrams, it was voted on and unanimously carried to approve the ratification of the attached list.

Independent Study Course – Hawaii Academy of Real Estate, LLC, Janice Lind – Principal, Broker’s and Salesperson’s Curricula

Upon a motion by Commissioner Abrams, seconded by Commissioner Kagawa, it was voted on and unanimously carried to recommend approval of the Hawaii Academy of Real Estate, LLC broker’s and salesperson’s curricula independent study courses.

Independent Study Instructor – Wayne Richardson III, Hawaii Academy of Real Estate, LLC

Upon a motion by Commissioner Kagawa, seconded by Commissioner Loudermilk, it was voted on and unanimously carried to recommend approval of Wayne Richardson III, as an independent study instructor.

Other

Mineral Rights

Senior Specialist Fujimura reported that Commissioner Yamanaka’s article on mineral rights will appear in the February 2005 issue of *School Files*, with a statement from the Commission that mineral rights are not necessarily reserved only to the State of Hawaii.

Specialist Kimura added she checked with Promissor, the Commission’s test administrator, and they reported that the exam questions/answers regarding mineral rights are up to date and correct.

Administration of
Examinations:

Promissor

Licensing Examination Statistics

Examination statistics for November 2004 was distributed to the Commissioners for their information.

November 2004 School Summary Reports

A copy of the performance summary report, by school, was distributed to the Commissioners for their information. The report is derived from statistics for first time test takers

National Job Task Analysis, November 18-19, 2004 – Report

A copy of Commissioner Nishihara’s report of her attendance of Promissor’s National Job Task Analysis meeting was distributed to the Commissioners for their information.

Erica I. Bejarano – Salesperson Candidate

It was reported that information was received from Promissor indicating that on November 23, 2004, Erica I. Bejarano was caught cheating while taking the Hawaii real estate salesperson exam in California.

Executive Session: Upon a motion by Commissioner Loudermilk, seconded by Commissioner Kagawa, it was voted on and unanimously carried to move into executive session, pursuant to Section 92-5(a)(4), HRS, "To consult with the board's attorney on questions and issues pertaining to the board's powers, duties, privileges, immunities, and liabilities."

Upon a motion by Commissioner Abrams, seconded by Commissioner Kagawa, it was voted on and unanimously carried to move out of executive session.

Administration of Examinations:

Erica I. Bejarano – Salesperson Candidate

Specialist Kimura reported that the Real Estate Candidate Handbook clearly states that candidates are not permitted to take study materials or papers into the examination room.

Upon a motion by Commissioner Okawa, seconded by Commissioner Kagawa, it was voted on and unanimously carried to recommend issuance of a Commission's Proposed Final Order to bar Erica I. Bejarano from taking future exams for a period of two years, and she will be allowed 60 days from the date of the proposed final order to respond and present oral arguments.

At this time, Specialist Kimura reminded everyone that Promissor will be implementing the new broker exam on February 1, 2005.

Educator's Forum:

Hawaii Association of REALTORS® – No discussion presented.

Hawaii Association of Real Estate Schools (HARES) – No discussion presented.

Public and Private Institutions of Higher Education – No discussion presented.

Program of Work:

Annual Report, Quarterly Bulletin, and School Files

The 2003 Real Estate Commission Annual Report was distributed to the Commissioners for their information. The annual report can also be found on web site at www.hawaii.gov/hirec.

Evaluation and Education System for CE and Prelicensing Instructors

Copies of evaluations of various prelicense courses were distributed to the Commissioners for their information.

One evaluation was submitted by former Commissioner Peter Rice and Commissioner Okawa thanked him for his continuing interest.

Real Estate Specialists' Office for the Day

A copy of the report for the four Specialists' Office for the Day/Real Estate Renewal Workshops held in November 2004 was distributed to the Commissioners for their information.

New Technology Program and REC Web Site

Specialist Grupen reported that the Commission has a new web site effective today. Four months ago, the Director wanted a common branding for DCCA, which led to the revamping of the entire web site.

Specialist Grupen stated that if there are any suggestions/recommendations for the new web site please email the Commission.

Division and Department Programs – New salesperson licensees 2004

Senior Specialist Fujimura reported that there were 24 new salesperson licensees in December 2004. The total number of new salesperson licensees for 2004 is 1,822—this number reflects the number of licensees who are deemed as having completed the 10 hour continuing education requirement, pursuant to Section 16-99-89(c), Hawaii Administrative Rules.

Budget and Finance
Report:

Budget and Finance Report - As of September 30, 2004

Upon a motion by Commissioner Okawa, seconded by Commissioner Kagawa, it was voted and unanimously carried to recommend acceptance of the Real Estate Education Fund report for the month ending September 30, 2004.

Next Meeting:

Wednesday, February 9, 2005
Upon adjournment of the Laws and Rules Review Committee Meeting, which convenes at 9:00 a.m.
King Kalakaua Building
Queen Liliuokalani Room
335 Merchant Street, First Floor
Honolulu, Hawaii

Adjournment:

With no further business to discuss, Vice Chair Nishihara adjourned the meeting at 11:10 a.m.

Reviewed by:

/s/ Diane Choy Fujimura
Diane Choy Fujimura
Senior Real Estate Specialist

February 9, 2005
Date

[] Minutes approved as is.
[X] Minutes approved with changes. See minutes of March 30, 2007 Real Estate Commission Meeting. Also refer to attachment at end of document.

**2005-2006 CONTINUING EDUCATION PROVIDERS AND COURSES
RATIFICATION LIST**

EDUCATION REVIEW COMMITTEE

January 12, 2005

<u>Registration/Certification</u>	<u>Effective Date</u>
Provider(s)	
University of Hawaii at Manoa, Noncredit Program, Outreach College (Administrator: Dr. Pamela Fujita Starck)	January 1, 2005
Coldwell Banker Pacific Properties Real Estate School (Administrator: Barbara Dew)	January 1, 2005
Servpro Industries, Inc. (Administrator: Amanda Green)	January 1, 2005
Real Estate Continuing Education Company (Administrator: Paige Vitousek)	January 1, 2005
Lorman Business Center, Inc., Lorman Education Services (Administrator: Kari Campbell)	January 1, 2005
Kauai Board of REALTORS® (Administrator: Karen Ono)	January 1, 2005
Hogan School of Real Estate, Inc. (Administrator: Esther Hogan)	January 1, 2005
Honolulu Board of REALTORS® (Administrator: Stephanie Ripple)	January 1, 2005
Hawaii CCIM Chapter (Administrator: Fabienne Herold)	January 1, 2005
Dower School of Real Estate (Administrator: Elizabeth L. Dower)	January 1, 2005
Seiler School of Real Estate (Administrator: Ricardo D. Seiler)	January 1, 2005
Abe Lee Seminars (Administrator: Abe Lee)	January 1, 2005
Eddie Flores Real Estate Continuing Education (Administrator: Eddie Flores, Jr.)	January 1, 2005

Continuing-Ed-Online.org (Administrator: Steve Myers)	January 1, 2005
Russ Goode Seminars (Administrator: Sherrill L. Goode)	January 1, 2005
Lynn W. Carlson (Administrator: Lynn W. Carlson)	January 1, 2005
Brian R. Thomas, EdVenture (Administrator: Brian R. Thomas)	January 1, 2005
Premier Realty 2000, Inc. (Administrator: Gary Liggitt)	January 1, 2005
Fahrni School of Real Estate (Administrator: Helen Fahrni)	January 1, 2005
Akahi Real Estate Network, LLC (Administrator: Jay J. Spadinger)	January 1, 2005
Duplanty School of Real Estate (Administrator: Gretchen Duplanty)	January 1, 2005
Kona Board of REALTORS® (Administrator: Jacqueline Parkinson)	January 1, 2005
Realtors Association of Maui, Inc (Administrator: Judi Pasco & Jane Ortiz)	January 1, 2005
Pacific Real Estate Institute (Administrator: Lishan Chong)	January 1, 2005
BOMA-Hawaii (Administrator: Gaylene N. Nako)	January 1, 2005
Course (s)	
“ASHI Standards” (Author/Owner: Thomas Douma)	January 1, 2005
“Condominium Principles and Disclosure Law” (Author/Owner: Thomas Douma)	January 1, 2005
“Disclosure Law in Hawaii” (Author/Owner: Thomas Douma)	January 1, 2005
“The Code of Ethics in 21 st Century Hawaii” (Author/Owner: Hogan School of Real Estate, Inc.)	January 1, 2005
“Advanced Valuation of Investment Real Estate” (Author/Owner: Eugene Trowbridge/Hawaii CCIM Chapter)	January 1, 2005

<p>“Analyzing and Valuing Investment Real Estate” (Author/ Owner: Eugene Trowbridge/Hawaii CCIM Chapter)</p>	January 1, 2005
<p>“Commercial Group Ownership and Disposition Strategies” (Author/Owner: Eugene Trowbridge/Hawaii CCIM Chapter)</p>	January 1, 2005
<p>“Fundamentals of Commercial Real Estate” (Author/Owner: Eugene Trowbridge/Hawaii CCIM Chapter)</p>	January 1, 2005
<p>“Disposition Strategies and Current Tax Laws” (Author/Owner: Eugene Trowbridge/Hawaii CCIM Chapter)</p>	January 1, 2005
<p>“Commercial Real Estate Sales and Leasing” (Author/Owner: Gino L. Gabrio)</p>	January 1, 2005
<p>“Understanding Mold in the Restoration Industry” (Author/Owner: Servpro Industries, Inc.)</p>	January 1, 2005
<p>“Residential Landlord/Tenant Code” (Author/Owner: Brian R. Thomas)</p>	January 1, 2005
<p>“Timeshare Real Estate-I-Introduction” (Author/Owner: Lynn W. Carlson)</p>	January 1, 2005
<p>“Basic Real Estate Investment Analysis” (Author/Owner: HREREC/Lynn W. Carlson)</p>	January 1, 2005
<p>“Fair Housing: An Introduction to Federal & State Laws & Regulations” (Author/Owner: HREREC/Lynn W. Carlson)</p>	January 1, 2005
<p>“Foreclosure & the Role of the Commissioner” (Author/Owner: Eddie Flores, Jr.)</p>	January 1, 2005
<p>“Federal Laws that Affect Licensees” (Author/Owner: Eddie Flores, Jr.)</p>	January 1, 2005
<p>“Residential & Commercial Evictions” (Author/Owner: Eddie Flores, Jr.)</p>	January 1, 2005
<p>“Hawaii Landlord-Tenant Code” (Author/Owner: Eddie Flores, Jr.)</p>	January 1, 2005
<p>“Homeowner’s Tax Strategies” (Author/Owner: Eddie Flores, Jr.)</p>	January 1, 2005
<p>“Hot Real Estate Issues” (Author/Owner: Eddie Flores, Jr.)</p>	January 1, 2005
<p>“How to Invest in Real Estate” (Author/Owner: Eddie Flores, Jr.)</p>	January 1, 2005
<p>“How to List & Sell Business Opportunities” (Author/Owner: Eddie Flores, Jr.)</p>	January 1, 2005

<p>“Essentials of the DROA” (Author/Owner: Hawaii Association of REALTORS®)</p>	<p>January 1, 2005</p>
<p>“Essentials of Listing” (Author/Owner: Hawaii Association of REALTORS®)</p>	<p>January 1, 2005</p>
<p>“Essentials of Finance” (Author/Owner: Hawaii Association of REALTORS®)</p>	<p>January 1, 2005</p>
<p>“Agency, Practical Ethics, and Fair Housing” (Author/Owner: Hawaii Association of REALTORS®)</p>	<p>January 1, 2005</p>
<p>“Contracts” (Author/Owner: Hawaii Association of REALTORS®)</p>	<p>January 1, 2005</p>
<p>“Disclosure” (Author/Owner: Hawaii Association of REALTORS®)</p>	<p>January 1, 2005</p>
<p>“Finance” (Author/Owner: Hawaii Association of REALTORS®)</p>	<p>January 1, 2005</p>
<p>“Analysis of Investment Real Estate” (Author/Owner: Hawaii Association of REALTORS®)</p>	<p>January 1, 2005</p>
<p>“Land Use & Development” (Author/Owner: Hawaii Association of REALTORS®)</p>	<p>January 1, 2005</p>
<p>“Legal Issues” (Author/Owner: Hawaii Association of REALTORS®)</p>	<p>January 1, 2005</p>
<p>“Property Management & Landlord/Tenant” (Author/Owner: Hawaii Association of REALTORS®)</p>	<p>January 1, 2005</p>
<p>“Residential Tax Rules, Section 1031 Exchange, & Foreign Investors” (Author/Owner: Hawaii Association of REALTORS®)</p>	<p>January 1, 2005</p>
<p>“Understanding Vacation Ownership/Timeshare” (Author/Owner: Abe Lee)</p>	<p>January 1, 2005</p>
<p>“Understanding the Land Use Ordinance: C & C of Honolulu” (Author/Owner: Abe Lee)</p>	<p>January 1, 2005</p>
<p>“Developing Small Properties” (Author/Owner: Abe Lee)</p>	<p>January 1, 2005</p>
<p>“Understanding Contracts Part I” (Author/Owner: Abe Lee)</p>	<p>January 1, 2005</p>
<p>“Understanding Contracts Part II” (Author/Owner: Abe Lee)</p>	<p>January 1, 2005</p>

“Understanding Contracts Part III” (Author/Owner: Abe Lee)	January 1, 2005
“Computers, Internet & the Licensee” (Author/Owner: Abe Lee)	January 1, 2005
“Escrow, Title & Appraisals” (Author/Owner: Abe Lee)	January 1, 2005
“HUD, VA, (Non) Judicial Foreclosures” (Author/Owner: Abe Lee)	January 1, 2005
“Mediation, Arbitration, Litigation” (Author/Owner: Abe Lee)	January 1, 2005
Permits, Permits, & More Permits: Researching Building Permits & 25 Other Permits Handbook” (Author/Owner: Abe Lee)	January 1, 2005
“Sticks, Bricks & Steel Understanding Plans & Construction Methods” (Author/Owner: Abe Lee)	January 1, 2005
“Surveys, Termites & Home Inspections” (Author/Owner: Abe Lee)	January 1, 2005
“Wills, Trusts & Real Estate” (Author/Owner: Abe Lee)	January 1, 2005
“Zoning Issues, Problems, Questions & Answers” (Author/Owner: Abe Lee)	January 1, 2005
“Buyer Representation in Real Estate” (Author/Owner: Dearborn Real Estate Education/Dower School of Real Estate)	January 1, 2005
“Diversity and Doing Business” (Author/Owner: Dearborn Real Estate Education/Dower School of Real Estate)	January 1, 2005
“Environmental Issues in Your Real Estate Practice” (Author/Owner: Dearborn Real Estate Education/Dower School of Real Estate)	January 1, 2005
“Ethics and Real Estate” (Author/Owner: Dearborn Real Estate Education/Dower School of Real Estate)	January 1, 2005
“Fair Housing” (Author/Owner: Dearborn Real Estate Education/Dower School of Real Estate)	January 1, 2005
“Introduction to Commercial Real Estate Sales” (Author/Owner: Dearborn Real Estate Education/Dower School of Real Estate)	January 1, 2005
“Land Use and Permit Requirements-Residential Applications, City & County of Honolulu” (Author/Owner: Philip H. Wilia/Dower School of Real Estate)	January 1, 2005

"Property Management and Managing Risk" January 1, 2005
(Author/Owner: Dearborn Real Estate Education/Dower School of Real Estate)

"Real Estate and Taxes, What Every Agent Should Know" January 1, 2005
(Author/Owner: Dearborn Real Estate Education/Dower School of Real Estate)

"Real Estate Finance Today" January 1, 2005
(Author/Owner: Dearborn Real Estate Education/Dower School of Real Estate)

"Red Flags Property Inspection Guide" January 1, 2005
(Author/Owner: Dearborn Real Estate Education/Dower School of Real Estate)

"Risk Management" January 1, 2005
(Author/Owner: Dearborn Real Estate Education/Dower School of Real Estate)

"Diversity and Doing Business" January 1, 2005
(Author/Owner: Dearborn Real Estate Education/Fahrni School of Real Estate)

"Fair Housing" January 1, 2005
(Author/Owner: Dearborn Real Estate Educaiton/Fahrni School of Real Estate)

"Introduction to Commercial Real Estate Sales" January 1, 2005
(Author/Owner: Dearborn Real Estate Education/Fahrni School of Real Estate)

"Property Management and Managing Risk" January 1, 2005
(Author/Owner: Dearborn Real Estate Education/Fahrni School of Real Estate)

"Risk Management" January 1, 2005
(Author/Owner: Dearborn Real Estate Education/Fahrni School of Real Estate)

"Condominium Issues" January 1, 2005
(Author/Owner: Kenneth D.H. Chong)

"DROA Issue" January 1, 2005
(Author/Owner: Kenneth D.H. Chong)

"Project Development Issues" January 1, 2005
(Author/Owner: Kenneth D.H. Chong)

"Advanced Property Management" January 1, 2005
(Author/Owner: Gretchen Duplanty/Duplanty School of Real Estate)

"Condominium Laws and Issues" January 1, 2005
(Author/Owner: Gretchen Duplanty/Duplanty School of Real Estate)

"How to Manage Residential Property" January 1, 2005
(Author/Owner: Gretchen Duplanty/Duplanty School of Real Estate)

"Residential Property Management: Laws and Rules" January 1, 2005
(Author/Owner: Gretchen Duplanty/Duplanty School of Real Estate)

"Residential Sales Contracts" January 1, 2005
(Author/Owner: Gretchen Duplanty/Duplanty School of Real Estate)

"Risk Reduction When Listing" January 1, 2005
(Author/Owner: Gretchen Duplanty/Duplanty School of Real Estate)

“Fair Housing: An Introduction to Federal and State Laws & Regulations” (Author/Owner: Jay J. Spadinger/Akahi Real Estate Network, LLC)	January 1, 2005
“Introduction to Broker Management” (Author/Owner: Jay J. Spadinger/Akahi Real Estate Network, LLC)	January 1, 2005
“Positioning Properties to Maximize Home Owner Value in Market Place” (Author/Owner: Martha Webb)	January 1, 2005
“Commercial Leasing-Essentials and Overview” (Author/Owner: Mark Ambard)	January 1, 2005
“Real Estate Finance Today” (Author/Owner: Dearborn Real Estate Education/Akahi Real Estate Network, LLC)	January 1, 2005
“1031 Exchange and Other Tax Issues” (Author/Owner: Abe Lee Seminars)	January 1, 2005
“Intermediate Internet Research” (Author/Owner: Abe Lee Seminars)	January 1, 2005
“Mortgage, FNMA, FICO, Etc.” (Author/Owner: Abe Lee Seminars)	January 1, 2005
“Buyer Representation in Real Estate” (ARELLO Certified Course/Seiler School of Real Estate)	January 1, 2005
“Ethics and Real Estate” (ARELLO Certified Course/Seiler School of Real Estate)	January 1, 2005
“Introduction to Commercial Real Estate Sales” (ARELLO Certified Course/Seiler School of Real Estate)	January 1, 2005
Property Management and Managing Risk” (ARELLO Certified Course/Seiler School of Real Estate)	January 1, 2005
“Real Estate and Taxes, What Every Agent Should Know” (ARELLO Certified Course/Seiler School of Real Estate)	January 1, 2005
“Real Estate Finance Today” (ARELLO Certified Course/Seiler School of Real Estate)	January 1, 2005
“Risk Management” (ARELLO Certified Course/Seiler School of Real Estate)	January 1, 2005
“Buyer Representation in Real Estate” (ARELLO Certified Course/Continuing-Ed-Online.Org)	January 1, 2005
“Ethics and Real Estate” (ARELLO Certified Course/Continuing-Ed-Online.Org)	January 1, 2005
“Fair Housing” (ARELLO Certified Course/Continuing-Ed-Online.Org)	January 1, 2005
“Risk Management” (ARELLO Certified Course/Continuing-Ed-Online.Org)	January 1, 2005

“Investment Property Practice & Management” (ARELLO Certified Course/Continuing-Ed-Online.Org)	January 1, 2005
“Real Estate Finance and Tax Issues” (ARELLO Certified Course/Continuing-Ed-Online.Org)	January 1, 2005
“Effective Negotiations” (Nationally Certified Course/BOMA-Hawaii)	January 1, 2005
“Accredited Buyer Representative” (Nationally Certified Course/Hogan School of Real Estate, Inc.)	January 1, 2005
“Innovative Marketing Techniques for Buyer’s Reps” (Nationally Certified Course/Hogan School of Real Estate, Inc.)	January 1, 2005
“CI 101 Financial Analysis for Commercial Investment Real Estate” (Nationally Certified Course/Hawaii CCIM Chapter)	January 1, 2005
“CI 102 Market Analysis for Commercial Investment Real Estate” (Nationally Certified Course/Hawaii CCIM Chapter)	January 1, 2005
“CI 103 Lease Analysis for Commercial Investment Real Estate” (Nationally Certified Course/Hawaii CCIM Chapter)	January 1, 2005
“CI 104 Investment Analysis for Commercial Investment Real Estate” (Nationally Certified Course/Hawaii CCIM Chapter)	January 1, 2005
“Introduction to Commercial Investment Real Estate Analysis” (Nationally Certified Course/Hawaii CCIM Chapter)	January 1, 2005
“Successful Site Mangement-RES 201-IREM national Course Part I” (Nationally Certified Course/Brian R. Thomas, EdVenture)	January 1, 2005
“At Home With Diversity: One America” (Nationally Certified Course/Hawaii Association of REALTORS®)	January 1, 2005
“Commercial Continuing Education Set I” (ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2005
“Commercial Continuing Education Set II” (ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2005
“Fair Housing Law and Practice” (ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2005
“Home Inspection and Environmental Basics” (ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2005
“Investment Property Practice and Management” (ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2005
“Real Estate Finance and Tax Issues” (ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2005
“Red Flags Property Inspection Guide” (ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2005

<p>“Commercial Real Estate: Understanding Investments” (ARELLO Certified Course/Dearborn Real Estate Education)</p>	<p>January 1, 2005</p>
<p>“Commercial Real estate: Listing Properties” (ARELLO Certified Course/Dearborn Real Estate Education)</p>	<p>January 1, 2005</p>
<p>“Buyer Representation in Real Estate” (ARELLO Certified Course/Dearborn Real Estate Education)</p>	<p>January 1, 2005</p>
<p>“Environmental Issues In Your Real Estate Practice” (ARELLO Certified Course/Dearborn Real Estate Education)</p>	<p>January 1, 2005</p>
<p>“Ethics and Real Estate” (ARELLO Certified Course/Dearborn Real Estate Education)</p>	<p>January 1, 2005</p>
<p>“Real Estate Finance Today” (ARELLO Certified Course/Dearborn Real Estate Education)</p>	<p>January 1, 2005</p>
<p>“Diversity and Doing Business” (ARELLO Certified Course/Dearborn Real Estate Education)</p>	<p>January 1, 2005</p>
<p>“Risk Management” (ARELLO Certified Course/Dearborn Real Estate Education)</p>	<p>January 1, 2005</p>
<p>“Real Estate and Taxes, What Every Agent Should Know” (ARELLO Certified Course/Dearborn Real Estate Education)</p>	<p>January 1, 2005</p>
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<p>“Introduction to Commercial Real Estate Sales” (ARELLO Certified Course/Dearborn Real Estate Education)</p>	<p>January 1, 2005</p>
<p>“Fair Housing” (ARELLO Certified Course/Dearborn Real Estate Education)</p>	<p>January 1, 2005</p>
<p>“Electronic Transactions in Real Estate” (ARELLO Certified Course/Dearborn Real Estate Education)</p>	<p>January 1, 2005</p>
<p>“The Truth About Mold” (ARELLO Certified Course/Dearborn Real Estate Education)</p>	<p>January 1, 2005</p>
<p>“Understanding 1031 Tax Free Exchange” (ARELLO Certified Course/Dearborn Real Estate Education)</p>	<p>January 1, 2005</p>

**2005-2006 PRELICENSING EDUCATION SCHOOLS AND INSTRUCTORS
RATIFICATION LIST**

EDUCATION REVIEW COMMITTEE

January 12, 2005

<u>Registration/Certification</u>	<u>Effective Date</u>
School(s)	
University of Hawaii at Manoa, Noncredit Program, Outreach College (Principal: Dr. Pamela Fujita-Starck)	January 1, 2005
Coldwell Banker Pacific Properties Real Estate School (Principal: Barbara Dew)	January 1, 2005
Vitousek Real Estate School (Principal: Paige Vitousek)	January 1, 2005
Maui Community College-VITEC (Principal: Dawn G. Freels)	January 1, 2005
Hawaii Academy of Real Estate, LLC (Principal: Janice Lind)	January 1, 2005
Hudson Real Estate School (Principal: Jon Hudson)	January 1, 2005
Dower School of Real Estate (Principal: Elizabeth L. Dower)	January 1, 2005
Fahrni School of Real Estate (Principal: Helen Fahrni)	January 1, 2005
Seiler School of Real Estate (Principal: Ricardo D. Seiler)	January 1, 2005
Abe Lee Seminars (Principal: Abe Lee)	January 1, 2005
Reef, Inc., Hawaii Institute of Real Estate (Principal: Yuki Kajiwara)	January 1, 2005
Century 21 Real Estate School (Principal: Ralph S. Foulger)	January 1, 2005
Premier Realty 2000, Inc. (Principal: Susan Yoshioka)	January 1, 2005
Akahi Real Estate Network, LLC (Principal: Jay J. Spadinger)	January 1, 2005
Dower School of Real Estate Windward (Principal: David L.S. Catanzaro)	January 1, 2005

Instructor (s)

Iris H. Toguchi (Finance Guest Lecturer Salesperson/Broker)	January 1, 2005
Russell W.H. Chee (Timeshare, Escrow, and Evidence of Title Guest Lecturer Salesperson/Broker)	January 1, 2005
Christine T. O'Brien (Real Estate Economics Guest Lecturer Salesperson/Broker)	January 1, 2005
Ron Fleet (Substitute Salesperson/Broker)	January 1, 2005
C. Mark Ambard (Salesperson/Broker)	January 1, 2005
Carol Ball (Salesperson/Broker)	January 1, 2005
Don Baxter (Salesperson/Broker)	January 1, 2005
John R. Connelley (Salesperson/Broker)	January 1, 2005
Barbara Dew (Salesperson/Broker)	January 1, 2005
Jon Hudson (Salesperson/Broker)	January 1, 2005
John F. Stapleton (Salesperson/Broker)	January 1, 2005
Paige Vitousek (Salesperson/Broker)	January 1, 2005
Elizabeth L. Dower (Salesperson/Broker)	January 1, 2005
Ricardo D. Seiler (Salesperson/Broker)	January 1, 2005
Abe Lee (Salesperson/Broker)	January 1, 2005
Yuki Kajiwara (Substitute Salesperson/Broker)	January 1, 2005
Beryl F. Ono (Substitute Salesperson/Broker)	January 1, 2005
Colin W. Dunlop (Salesperson/Broker)	January 1, 2005

Helen Kate Fahrni (Salesperson)	January 1, 2005
Jay J. Spadinger (Salesperson/Broker)	January 1, 2005
Ralph S. Foulger (Salesperson/Broker)	January 1, 2005
William J. Vanmanen (Salesperson/Broker)	January 1, 2005
Kenneth D.H. Chong (Salesperson/Broker)	January 1, 2005
David L.S. Catanzaro (Salesperson/Broker)	January 1, 2005

Independent Study Course (s)

Vitousek Real Estate School (Salesperson)	January 1, 2005
Seiler School of Real Estate (Salesperson/Broker)	January 1, 2005

Independent Study Course Instructor (s)

Paige Vitousek (Salesperson)	January 1, 2005
Ricardo D. Seiler (Salesperson/Broker)	January 1, 2005

licensed in Hawaii. After looking at the statutes, they do not feel that they have to be licensed as Rent.com is providing a rental platform for landlords to advertise in. They are not showing houses or doing closings. They are operating a website that allows owners to post their listing. They are not in the business of leasing and do not handle lease transactions or show apartments. They would like to be able to discontinue their Hawaii real estate broker's license. eBay and Rent.com are committed to working with regulators. They want to make sure that they are on the right side of the line.

Ms. Go thanked the Commissioners for the opportunity to speak at the meeting.

Upon a motion by Commissioner Abrams, seconded by Commissioner Gendrano, it was voted on and unanimously carried to take this matter under advisement.

Education Review Committee

Upon a motion by Commissioner Aiona, seconded by Commissioner Abrams, it was voted on and unanimously carried to accept the report of the March 14, 2007 Education Review Committee as follows:

1. Minutes of February 14, 2007 – **Accept**
2. Erica I. Bejarano, letter dated 2/22/07 – **Recommend amending** the ERC minutes of Wednesday, January 12, 2005, by replacing “. . . **was caught cheating . . .**” with “. . . **was found to have been in violation of the rule that prohibits candidates from taking study materials or papers into the examination room**”
3. Continuing Education Administration, Curriculum, Courses, Providers, and Instructors – Applications – Provider – EcoBroker International; Jennifer Shank, Administrator – **Recommend approval**
4. Continuing Education Core Course – ProSchools, Inc. Proposal and Digital Learning Centers, LLC – Senior Specialist Fujimura reported that there is a new Electronic Procurement System that is in place for the procurement of services. As a result, staff has had to start the procurement process over to conform to the new requirements. Therefore, no decision was rendered regarding the proposal. The proposal will be posted on the State's website for thirty days. After that period, the proposals will be forwarded to the Commission for review and decision making. Commissioners Gendrano, Abrams, Nishihara, and Ball will be reviewing three courses and the online real estate broker's course. The commercial real estate courses are Dearborn courses. As was presented at the ERC meeting, the bells and whistles are not in the online real estate broker's course or the real estate broker's course. Staff is anticipating receiving proposals from the same two vendors.
5. Program of Work, FY07 – Real Estate Seminars and Instructor's Development Workshop – Proposal from Hawaii Association of REALTORS® - **Recommend acceptance of HAR's proposal to assist the Real Estate Commission in producing and delivering Instructor Development Workshops, and other real estate-related workshops, courses, seminars and events, subject to budget and procurement/small purchase contract requirements.**