

EDUCATION REVIEW COMMITTEE
REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Lieutenant Governor's Office as required by Section 92-7(b), Hawaii Revised Statutes.

Date: March 9, 2005

Time: Upon adjournment of the Laws and Rules Review Committee meeting, which convened at 9:00 a.m.

Place: King Kalakaua Building
Queen Liliuokalani Room
335 Merchant Street, First Floor
Honolulu, Hawaii

Present: Trudy Nishihara, Vice Chair
Louis Abrams, Member
Mitchell Imanaka, Member
Kathleen Kagawa, Member
John Ohama, Member
Iris Okawa, Member
Michele Sunahara Loudermilk, Member

Calvin Kimura, Supervising Executive Officer
Neil K. Fujitani, Executive Officer
Diane Choy Fujimura, Senior Real Estate Specialist
Lorene K. A. Kimura, Real Estate Specialist
Ryan Yamashiro, Real Estate Specialist
Cynthia Yee, Senior Condominium Specialist
David Grupen, Condominium Specialist
Shari Wong, Deputy Attorney General
Karyn Takahashi, Recording Secretary

Others: Karen Iwamoto, Hawaii Association of REALTORS
Janice Lind, Hawaii Academy of Real Estate

Absent: Vern Yamanaka, Chair
Carol Ball, Member

Call to Order: Vice Chair Nishihara called the meeting to order at 9:17 a.m., at which time quorum was established.

Chair's Report: No report presented.

Sr. Real Estate Specialist's Report: Announcements, Introduction, Correspondence and Additional Distribution

The following were distributed as additional distribution:

8. Program of Work, FY05
q. Division and Department Programs

Minutes

Upon a motion by Commissioner Abrams, seconded by Commissioner Ohama, it was voted on and unanimously carried to accept the minutes of the February 9, 2005, Education Review Committee meeting as distributed.

Continuing Education: **Applications**

Course – “The Joy of Litigation;” Author/Owner: John H. Rees; Provider: Realtors Association of Maui, Inc.; Course Categories: Risk Management and Technology and the Licensee; Clock Hours: 3

Upon a motion by Commissioner Okawa, seconded by Commissioner Imanaka, it was voted on and unanimously carried to recommend approval of “The Joy of Litigation” as a three credit hour continuing education elective course under the course categories Risk Management and Technology and the Licensee.

Prelicense Education: **Administrative Issues**

Evaluations – Seiler School of Real Estate (6)

Copies of evaluations of Seiler School of Real Estate’s independent study course were distributed to the Commissioners for their information.

Applications

2005-2006 Prelicensing Education Schools and Instructors Ratification List

Upon a motion by Commissioner Abrams, seconded by Commissioner Okawa, it was voted on and unanimously carried to approve the ratification of the following certification:

| <u>Instructor</u> | <u>Effective Date</u> |
|-----------------------|-----------------------|
| M. Russell Goode, Jr. | February 15, 2005 |

ALQ/Real Estate Intelligence Report – “How many hours should it take to educate a real estate agent?”

A copy of an article entitled How many hours should it take to educate a real estate agent from the Winter 2005 issue of the *ALQ/Real Estate Intelligence Report* was distributed to the Commissioners for their information.

Administration of Examinations:

Promissor

Licensing Examination Statistics

Examination statistics for January 2005 was distributed to the Commissioners for their information.

January 2005 School Summary Reports

A copy of the performance summary report, by school, was distributed to the Commissioners for their information. The report is derived from statistics for first time test takers.

Educator's Forum: **Hawaii Association of REALTORS®** – No discussion presented.

Hawaii Association of Real Estate Schools (HARES) – No discussion presented.

Public and Private Institutions of Higher Education – No discussion presented.

Program of Work: **Legislative Participation, Research and Report**

Senate Bill No. 1777

A copy of Senate Bill No. 1777 was distributed to the Commissioners for their information.

ILWU Local 142 letter

A copy of a letter dated February 18, 2005, to Mr. Fred Galdones, President of the ILWU Local 142, inviting a representative to today's meeting to discuss the subject bill, was distributed to the Commissioners.

Senior Specialist Fujimura reported that she has been in contact with ILWU Secretary/Treasurer Guy Fujimura and they were unable to have a representative at today's meeting. She stated that we would like to continue working with the ILWU on this issue. Although the bill may not go further in this legislative session, it may be considered again during the next session.

SEO Kimura reported that this bill was proposed due to a situation in Hamakua where plantation workers lost their homes to foreclosure due to a mortgage broker problem. He noted that through our normal education processes these individuals would probably not have been reached and would require a special education program.

Commissioner Imanaka stated that they would encourage continued dialogue with the ILWU on this issue.

Testimonies: Real Estate Commission; Hawaii Association of REALTORS®, ILWU Local 142

Copies of testimony from the Real Estate Commission, Hawaii Association of REALTORS®, and the ILWU Local 142 on Senate Bill No. 1777 were distributed to the Commissioners.

Interactive Participation with Organizations

Senior Specialist Fujimura reported that Commissioner Loudermilk's article appears in the current issue of the *REALTOR Journal*.

Division and Department Programs

It was reported that there were 2,213 new salesperson licensees in 2004.

Budget and Finance Report:

Real Estate Education Fund, Month Ending December 31, 2004

Upon a motion by Commissioner Abrams, seconded by Commissioner Kagawa, it was voted on and unanimously carried to recommend acceptance of the Real Estate Education Fund report for the month ending December 31, 2004.

Prelicense Education: **Salesperson's Curriculum**

Janice Lind, Hawaii Academy of Real Estate, reported on the status of the salesperson curriculum update. She reported that surveys were sent to schools, select brokers and EETF members. She received a good number of responses from the schools and none from the brokers and EETF members. She reported that a draft should be available by the April 15 EETF meeting.

Next Meeting: Wednesday, April 13, 2005
Upon adjournment of the Laws and Rules Review Committee Meeting, which convenes at 9:00 a.m.
King Kalakaua Building
Queen Liliuokalani Room
335 Merchant Street, First Floor
Honolulu, Hawaii

Adjournment: With no further business to discuss, Vice Chair Nishihara adjourned the meeting at 9:38 a.m.

Reviewed by:

/s/ Diane Choy Fujimura
Diane Choy Fujimura
Senior Real Estate Specialist

April 13, 2005
Date

[X] Minutes approved as is.
[] Minutes approved with changes.