

EDUCATION REVIEW COMMITTEE
REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Lieutenant Governor's Office as required by Section 92-7(b), Hawaii Revised Statutes.

Date: September 13, 2006

Time: Upon adjournment of the Laws and Rules Review Committee meeting, which convened at 9:00 a.m.

Place: Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Present: Carol Mae Ball, Chair / Broker / Maui Commissioner
Annette Aiona, Vice Chair / Broker / Hawaii Island Commissioner
Louis Abrams, Broker / Kauai Commissioner
William S. Chee, Broker / Honolulu Commissioner
Frances T. Gendrano, Salesperson / Honolulu Commissioner
Stanley Kuriyama, Broker / Honolulu Commissioner (early departure)
Trudy Nishihara, Broker / Honolulu Commissioner
Mark Suiso, Public / Honolulu Commissioner (late arrival)
Michele Sunahara Loudermilk, Public / Honolulu Commissioner

Calvin Kimura, Supervising Executive Officer
Diane Choy Fujimura, Senior Real Estate Specialist
Lorene Kimura, Real Estate Specialist
Cynthia Yee, Senior Condominium Specialist
Cheryl Leong, Condominium Specialist
David Grupen, Condominium Specialist
Shari Wong, Deputy Attorney General
Karyn Takahashi, Recording Secretary

Others: Myoung Oh, Hawaii Association of REALTORS®
Esther Han
Bernice Littman

Call to Order: Chair Ball called the meeting to order at 10:17 a.m., at which time quorum was established.

Chair's Report: Chair Ball stated the Commission may move into Executive Session to consider and evaluate personal information relating to individuals applying for licensure in accordance with Section 92-5(a)(1), HRS, and to consult with the Commission's attorney on question and issues pertaining to the Commission's powers, duties, privileges, immunities, and liabilities in accordance with Section 92-5(a)(4), HRS.

Real Estate
Specialist's Report:

Minutes

Upon a motion by Commissioner Nishihara, seconded by Commissioner Abrams, it was voted on and unanimously carried to accept the minutes of the August 9, 2006, Education Review Committee meeting as distributed.

Continuing Education: Administrative Issues

Number of Licensees Who Have Completed CE

Senior Specialist Fujimura reported that as of September 12, 2006, 3,944 licensees have completed their 10 hour continuing education requirement for this biennium.

Applications

2005-2006 Continuing Education Providers and Courses Ratification List

Upon a motion by Commissioner Abrams, seconded by Commissioner Loudermilk, it was voted on and unanimously carried to approve the ratification of the following:

<u>Registration/Certification</u>	<u>Effective Date</u>
Course	
"Agents Gone Wild: Don't Try This At Home" (Nationally Certified Course/Hawaii Association of REALTORS®)	August 2, 2006
"Reverse Mortgage Facts: What Every Agent Should Know" (Nationally Certified Course/Hawaii Association of REALTORS®)	August 2, 2006
"Federal Law and Commercial Real Estate" (ARELLO Certified Course/Career WebSchool)	August 7, 2006

Nevada Real Estate Division

Continuing Education Requirements

A copy of the State of Nevada, Department of Business and Industry, Real Estate Division's continuing education summary form outlining Nevada's continuing education requirements was distributed to the Commissioners for their information.

Post-licensing Education Requirements

A copy of the State of Nevada, Department of Business and Industry, Real Estate Division's press release announcing that their initial real estate licensing process has been enhanced (post-licensing education requirements) was distributed to the Commissioners for their information.

Prelicense Education: Administrative Issues

Dower School of Real Estate Windward; Letter re combining live classroom and independent study delivery methods for prelicense courses (deferred from 8/9/06 meeting)

Senior Specialist Fujimura to report to Dower School of Windward that offering combined delivery methods is fine.

Dower School of Real Estate – Written response re holding joint salespersons and brokers prelicense classes

All Islands Real Estate School – Written response re holding joint salespersons and brokers prelicense classes

Senior Specialist Fujimura reported that All Islands Real Estate School is requesting to hold a joint salesperson and broker class in October. At the beginning of the 2005-2006 biennium four schools submitted written requests to conduct joint classes, which were approved. All Islands Real Estate School did not submit a request. At the January Education Review Committee meeting it was approved that beginning with the 2007-2008 licensing biennium, the salespersons and brokers curricula will be taught separately as the intent is to continue to develop and fine-tune the two curricula as separate courses.

Senior Specialist Fujimura stated that at the last meeting it was requested that Ms. Egan provide a written explanation as to how All Islands Real Estate School will teach its joint class, including a list of each topic that will be covered for the additional 20 hours for broker candidates. Betty Dower, Principal of Dower School of Real Estate, and Richie Richardson, Principal of Hawaii Academy of Real Estate, LLC, were also requested to respond. A response was received from Ms. Dower. Mr. Richardson has not responded to the request.

Upon a motion by Commissioner Nishihara, seconded by Commissioner Suiso, it was voted on and unanimously carried to recommend approval to allow All Islands Real Estate School to teach only the October joint class offering.

At this time Commissioner Abrams, requested that a letter to prelicense schools notifying them that beginning the 2007-2008 biennium, no joint prelicense classes are to be offered. He also requested that a letter be sent to Hawaii Academy of Real Estate requesting submission of the written response regarding instruction of joint prelicense with an explanation of which topics are taught specifically to broker candidates.

Commissioner Abrams also recommended further discussion on offering the salesperson's and broker's curricula together be referred to the Education Evaluation Task Force.

Jay Spadinger, Prelicense Instructor, Akahi Real Estate Network, LLC – Letter re eliminating Instructor Exam requirement

Mr. Spadinger submitted a letter requesting removal of the requirement that instructors must take and pass the instructor's exam every three years as a recertification requirement.

Commissioner Suiso inquired if this is a requirement in other states. Chair Ball responded that this question was posed to other states, but they have not been successful in getting responses; however, Texas does re-test. She added that she is a prelicense instructor and she does not mind taking the exam.

Commissioner Nishihara stated that she believes taking the exam is beneficial, as the instructor can get the feel of taking the exam and there is value to go through this exercise--the instructor can relate to how the students feel. She added that as we have not perfected the auditing/evaluation system, re-testing may be necessary. Chair Ball agreed with Commissioner Nishihara.

Upon a motion by Commissioner Abrams, seconded by Commissioner Loudermilk, it was voted on and unanimously carried to recommend referral of this issue to the Education Evaluation Task Force for further discussion.

Applications

Prelicense Guest Lecturer – Patsy K. Saiki, Coldwell Banker Pacific Properties Real Estate School, Barbara Dew, Principal

Upon a motion by Commissioner Abrams, seconded by Commissioner Loudermilk, it was voted on and unanimously carried to recommend approval of Patsy K. Saiki as a prelicense guest lecturer on the subject matter Title Commitments and Title Insurance.

Prelicense Guest Lecturer – Toni Tudor, Coldwell Banker Pacific Properties Real Estate School, Barbara Dew, Principal

Upon a motion by Commissioner Abrams, seconded by Commissioner Nishihara, it was voted on and unanimously carried to recommend approval of Toni Tudor as a prelicense guest lecturer on the subject matter Escrow.

Prelicense Guest Lecturer – Gordon E. Broff, All Islands Real Estate School, Carol Egan, Principal

Upon a motion by Commissioner Abrams, seconded by Commissioner Nishihara, it was voted on and unanimously carried to recommend approval of Gordon E. Broff as a prelicense guest lecturer on the subject matter DROA, Listing and Hawaii Standard Forms.

Prelicense Instructor – LaJuana Jean Duncan, Vitousek Real Estate School, Paige Vitousek, Principal

Upon a motion by Commissioner Aiona, seconded by Commissioner Abrams, it was voted on and unanimously carried to recommend approval of LaJuana Jean Duncan as a prelicense instructor for the salesperson and broker curricula.

Evaluation and Education Program

**Abe Lee Seminars; Salesperson Independent Study On-Line (12)
Seiler School of Real Estate; Salesperson Independent Study On-Line (2)
Vitousek Real Estate School (2)**

Copies of evaluations of independent study courses from the following prelicense schools were distributed to the Commissioners for their information:

1. Abe Lee Seminars
2. Seiler School of Real Estate
3. Vitousek Real Estate School

Administration of
Examinations:

Promissor

Licensing Examination Statistics

Examination statistics for July 2006 were distributed to the Commissioners for their information.

Test Development

Senior Specialist Fujimura reported that test development has been scheduled for October 23 – 24, 2006. The prelicense schools and instructors meeting has been scheduled on October 25, 2007 and the Commissioners meeting has been scheduled on October 27, 2006.

Educator's Forum:

Hawaii Association of REALTORS® – No discussion presented.

Hawaii Association of Real Estate Schools (HARES) – No discussion presented.

Public and Private Institutions of Higher Education – No discussion presented.

Program of Work:

Annual Report, Quarterly Bulletin, and School Files

Chair Ball reported that the real estate *Bulletin* should be distributed this month and will also be available on our web site: www.hawaii.gov/hirec.

Neighbor Island Outreach

The next neighbor island outreach is scheduled for January 10, 2007 on Maui—place to be determined.

Education Evaluation Task Force

The next meeting is scheduled for Wednesday, October 4, 2006.

Open Forum:

None.

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Next Meeting: Tuesday, October 10, 2006
Upon adjournment of the Laws and Rules Review Committee Meeting, which convenes at 9:00 a.m.
Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Adjournment: With no further business to discuss, Chair Ball adjourned the meeting at 10:39 a.m.

Reviewed and approved by:

Diane Choy Fujimura
Senior Real Estate Specialist

Date

[] Minutes approved as is.
[] Minutes approved with changes, see minutes of _____.