

EDUCATION REVIEW COMMITTEE
REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Lieutenant Governor's Office as required by Section 92-7(b), Hawaii Revised Statutes.

Date: January 10, 2007

Time: Upon adjournment of the Laws and Rules Review Committee meeting, which convened at 9:30 a.m.

Place: REALTORS® Association of Maui
441 Ala Makani Place
Kahului, Maui, Hawaii

Present: Carol Mae Ball, Chair / Broker / Maui Commissioner
Annette Aiona, Vice Chair / Broker / Hawaii Island Commissioner
Louis Abrams, Broker / Kauai Commissioner
Frances T. Gendrano, Salesperson / Honolulu Commissioner
Trudy Nishihara, Broker / Honolulu Commissioner
Michele Sunahara Loudermilk, Public / Honolulu Commissioner
Stanley Kuriyama, Broker / Honolulu Commissioner

Diane Choy Fujimura, Senior Real Estate Specialist
Shari Wong, Deputy Attorney General
Tammy Norton, Recording Secretary

Others: Marsha Shimizu, Hawaii Association of REALTORS®
Terry Tolman, REALTORS® Association of Maui

Absent: William S. Chee, Broker / Honolulu Commissioner
Mark Suiso, Public / Honolulu Commissioner

Call to Order: Chair Ball called the meeting to order at 10:18 a.m., at which time quorum was established.

Chair's Report: Chair Ball stated the Commission may move into Executive Session to consider and evaluate personal information relating to individuals applying for licensure in accordance with Section 92-5(a)(1), HRS, and/or to consult with the Commission's attorney on question and issues pertaining to the Commission's powers, duties, privileges, immunities, and liabilities in accordance with Section 92-5(a)(4), HRS.

Commissioners Chee and Suiso are excused from the meeting. Prior notification of their non-attendance was received.

Real Estate
Specialist's Report:

Minutes

Upon a motion by Commissioner Abrams, seconded by Commissioner Loudermilk, it was voted on and unanimously carried to accept the minutes of the December 6, 2006, Education Review Committee meeting as distributed.

Continuing Education: Administrative Issues

Number of Licensees Who Have Completed CE

Senior Specialist Fujimura reported that as of January 2, 2007, 11,857 licensees have completed their ten-hour continuing education requirement for this biennium.

FY 2007 CE, Prelicense Education and Equivalency Statistics

Statistics to be reported at the February 2007 ERC meeting.

Applications

Course – "Property Disclosures;" Author/Owner: Dearborn Real Estate Education; Provider: Kauai Board of REALTORS®; Course Category: Risk Management; Clock Hours: 3

Commissioner Loudermilk questioned whether a section on Ch. 508 D, HRS, Mandatory Seller Disclosures in Real Estate Transactions, should be included in the course materials.

Senior Specialist Fujimura stated that the same course has been previously approved by the Commission for different providers.

Upon a motion by Commissioner Abrams, seconded by Commissioner Nishihara, it was voted on and unanimously carried to recommend approval of Property Disclosures as a three clock hour continuing education elective course under the course category Risk Management.

Course – "Property Management and Managing Risk;" Author/Owner: Dearborn Real Estate Education; Provider: Kauai Board of REALTORS®; Course Category: Property Management; Clock Hours: 3

Upon a motion by Commissioner Abrams, seconded by Commissioner Nishihara, it was voted on and unanimously carried to recommend approval of "Property Management and Managing Risk" as a three clock hour continuing education elective course under the course category Property Management.

Course – "Ethics and Real Estate;" Author/Owner: Dearborn Real Estate Education; Provider: Kauai Board of REALTORS®; Course Category: Risk Management and Other - Ethics; Clock Hours: 3

Upon a motion by Commissioner Abrams, seconded by Commissioner Nishihara, it was voted on and unanimously carried to recommend approval of "Ethics and Real Estate" as a three clock hour continuing education elective course under the course categories Risk Management and Other - Ethics.

Course – "Fair Housing;" Author/Owner: Dearborn Real Estate Education; Provider: Kauai Board of REALTORS®; Course Category: Other – Fair Housing; Clock Hours: 3

Upon a motion by Commissioner Abrams, seconded by Commissioner Loudermilk, it was voted on and unanimously carried to recommend approval of "Fair Housing" as a three clock hour continuing education elective course under the course category Other – Fair Housing.

Senior Specialist Fujimura reported that she has been receiving feedback regarding problems occurring on completion of the online courses. Staff has received two written responses from the providers and will be following up with

Dearborn on the delivery of the online courses. Positive comments have been received from those online courses offered through ProSchools.

Prelicense Education: Administrative Issues

FY 2007 CE, Prelicense Education and Equivalency Statistics

Statistics to be reported at the February 2007 ERC meeting.

Applications

Prelicense Instructor – Scott Alan Bly; Dower School of Real Estate, Elizabeth Dower, Principal

Commissioner Loudermilk questioned the satisfaction of Mr. Bly's professional experience requirement and noted the documentation submitted does not show satisfaction of "a degree in law, licensed and practicing in the area of real estate law for at least two years in Hawaii" as his degree in law is dated June 3, 2005.

Upon a motion by Commissioner Loudermilk, seconded by Commissioner Abrams, it was voted on and unanimously carried to recommend deferral until Scott Alan Bly meets requirement for 2 years legal practice in Hawaii.

Prelicense Instructor – Diane L. Y. Fujikami; All Islands Real Estate School, Carol Egan, Principal

Upon a motion by Commissioner Loudermilk, seconded by Commissioner Abrams, it was voted on and unanimously carried to recommend approval of Diane L. Y. Fujikami as a prelicense instructor for the salesperson and broker curricula.

Prelicense Independent Study Course – Broker's Curriculum; ProSchools, Inc., Sandy Japely, Principal

Upon a motion by Commissioner Nishihara seconded by Commissioner Abrams, it was voted on and unanimously carried to recommend approval of ProSchools, Inc. to offer the broker's curriculum prelicense independent study course.

Evaluation and Education Program

**Abe Lee Seminars; Salesperson Independent Study On-Line (4)
Seiler School of Real Estate; Salesperson Independent Study On-Line (3)
Vitousek Real Estate School; Salesperson Independent Study Course (1)**

Copies of evaluations of independent study courses from the following prelicense schools were distributed to the Commissioners for their information:

1. Abe Lee Seminars
2. Seiler School of Real Estate
3. Vitousek Real Estate School

Administration of
Examinations:

Promissor

Licensing Examination Statistics – November 2006

Examination statistics for November 2006 were distributed to the Commissioners for their information.

School Summary Reports – November 2006

A copy of the November 2006 performance summary report, by school, was distributed to the Commissioners for their information. The report is derived from statistics for first time test takers.

Educator's Forum: **Hawaii Association of REALTORS®** – No discussion presented.

Hawaii Association of Real Estate Schools (HARES) – No discussion presented.

Public and Private Institutions of Higher Education – No discussion presented.

REALTORS® Association of Maui – No discussion presented.

Program of Work: Annual Report, Quarterly Bulletin, and School Files

December 2006 issue of *School Files* distributed

Senior Specialist Fujimura reported that the December 2006 issue of *School Files* has been distributed. A copy of *School Files* is also available on our web site: www.hawaii.gov/hirec

Real Estate Seminars

Senior Specialist Fujimura reported that requests for proposals to assist the Real Estate Commission in producing and developing instructor's development workshops and other real estate-related workshops, courses, seminars and events for the 2007-2008 biennium has been mailed out with a submission deadline date of February 16, 2007.

Real Estate Specialists' Office for the Day

Report of 12/19/06

The report on the Specialists' Office for the Day held in November 2006 on Kauai, Maui, Hilo and Oahu were distributed to the Commissioners for their information.

Education Evaluation Task Force

Report of 11/30/06 meeting

A report of the Education Evaluation Task Force meeting held on November 30, 2006, was distributed to the Commissioners for their information.

Chair Ball reported that the EETF committee approved a four hour core course to be offered over 2 years of the biennium with 2 hours being presented each year of the biennium. The odd-numbered year's core course, Part A, will include a legislative update and current issues. The even-numbered year's core course, Part B, will include a legislative update and current issues. Each part of the core course shall be available in both an on-line and live classroom format.

Commissioner Nishihara questioned whether two hours is ample time to cover the legislative updates and meet the objective of the course.

Commissioner Loudermilk questioned whether Agency will be included in the core course.

Chair Ball responded that the two hours each biennium will be ample time to cover both the legislative update and current issues, of which Agency will be a part of.

Senior Specialist Fujimura reported that staff is working on a request for proposals to assist with the developing of the 2007-2008 core course. The target date for the availability of the 2007-2008 core course is mid-2007. It was also noted that Parts A and B will be offered in the second year of the biennium.

ARELLO, REEA and
Other Organizations:

REEA Annual Conference – June 9-13, 2007, St. Louis, MO

Upon a motion by Commissioner Nishihara, seconded by Commissioner Abrams, it was voted on and unanimously carried to recommend sending two (2) Commissioners and two (2) staff to the REEA Annual Conference, June 9-13, 2007 in St. Louis, Missouri, subject to the receipt of the necessary approvals and budget.

Open Forum:

Marsha Shimizu, Hawaii Association of Realtors, reported that HAR has been monitoring its GRI instructors and based on evaluations, on a scale of 1 to 5, instructors are averaging 4.6. HAR's Education Committee will be focusing on the GRI content this year. The National Association of Realtors had approved last year and has now received funding to do a study on the effectiveness of mandatory continuing education which HAR will be participating in.

Budget and Finance
Report:

No report presented.

Next Meeting:

February 14, 2007
Upon adjournment of the Laws and Rules Review Committee Meeting, which convenes at 9:00 a.m.
Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Adjournment:

With no further business to discuss, Chair Ball adjourned the meeting at 10:45 a.m.

Reviewed and approved by:

/s/ Diane Choy Fujimura
Diane Choy Fujimura
Senior Real Estate Specialist

February 14, 2007
Date

[X] Minutes approved as is.
[] Minutes approved with changes, see minutes of _____