

EDUCATION REVIEW COMMITTEE
REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Lieutenant Governor's Office as required by Section 92-7(b), Hawaii Revised Statutes.

Date: February 14, 2007

Time: Upon adjournment of the Laws and Rules Review Committee meeting, which convened at 9:30 a.m.

Place: Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Present: Carol Mae Ball, Chair / Broker / Maui Commissioner
Annette Aiona, Vice Chair / Broker / Hawaii Island Commissioner
Louis Abrams, Broker / Kauai Commissioner
William S. Chee, Broker / Honolulu Commissioner
Frances T. Gendrano, Salesperson / Honolulu Commissioner
Trudy Nishihara, Broker / Honolulu Commissioner
Mark Suiso, Public / Honolulu Commissioner
Michele Sunahara Loudermilk, Public / Honolulu Commissioner
Stanley Kuriyama, Broker / Honolulu Commissioner

Calvin Kimura, Supervising Executive Officer
Neil Fujitani, Executive Officer
Diane Choy Fujimura, Senior Real Estate Specialist
Lorene Kimura, Real Estate Specialist
Cynthia Yee, Senior Condominium Specialist
Cheryl Leong, Condominium Specialist
Shari Wong, Deputy Attorney General
Karyn Takahashi, Recording Secretary

Others: Austin Imamura, Pacific Rim Bank

Call to Order: Chair Ball called the meeting to order at 9:54 a.m., at which time quorum was established.

Chair's Report: Chair Ball stated the Commission may move into Executive Session to consider and evaluate personal information relating to individuals applying for licensure in accordance with Section 92-5(a)(1), HRS, and/or to consult with the Commission's attorney on question and issues pertaining to the Commission's powers, duties, privileges, immunities, and liabilities in accordance with Section 92-5(a)(4), HRS.

Real Estate
Specialist's Report: Minutes

Upon a motion by Commissioner Loudermilk, seconded by Commissioner Nishihara, it was voted on and unanimously carried to accept the minutes of the January 10, 2007, Education Review Committee meeting as distributed.

Continuing Education: Administrative Issues

FY 2007 CE, Prelicense Education and Equivalency Statistics

Continuing Education statistics for the first two quarters of fiscal year 2007 were distributed to the Commissioners for their information.

Applications

2007 – 2008 Continuing Education Providers and Courses Ratification List

Upon a motion by Commissioner Abrams, seconded by Commissioner Loudermilk, it was voted and unanimously carried to recommend approval to ratify the attached list.

Course – "Introduction to Commercial Real Estate;" Author/Owner: Abraham Lee; Provider: Abe Lee Seminars; Course Category: Investment, Property Management; Clock Hours: 3

Upon a motion by Commissioner Kuriyama, seconded by Commissioner Abrams, it was voted on and unanimously carried to recommend approval of "Introduction to Commercial Real Estate" as a three clock hour continuing education elective course under the course categories Investment and Property Management.

Course – "Understanding the Tax-Deferred Exchange;" Author/Owner: First American Exchange Company, LLC; Course Category: Investment, Real Estate Law, Other – Tax Law and 1031 Exchange; Clock Hours: 3

Upon a motion by Commissioner Kuriyama, seconded by Commissioner Nishihara, it was voted on and unanimously carried to recommend approval of "Understanding the Tax-Deferred Exchange" as a three clock hour continuing education elective course under the course categories Investment, Real Estate Law and Other – Tax Law and 1031 Exchange.

Continuing Education Core Course

Request for Proposals sent to all CE Providers with a 2/28/07 deadline for submissions

Senior Specialist Fujimura reported that the deadline for submissions for proposals to assist the Real Estate Commission in developing its mandatory core course curriculum for the 2007-2008 biennium is February 28, 2007.

Prelicensure Education: Administrative Issues

FY 2007 CE, Prelicensure Education and Equivalency Statistics

Prelicensure education and equivalency statistics for the first two quarters of fiscal year 2007 were distributed to the Commissioners for their information.

Applications

2007 2008 Prelicensing Education Schools and Instructors Ratification List

Upon a motion by Commissioner Nishihara, seconded by Commissioner Kuriyama, it was voted and unanimously carried to recommend approval to ratify the attached list.

Independent Study Course – Salesperson and Broker Curricula; Hudson Real Estate School, Jon Hudson, Principal

Upon a motion by Commissioner Suiso, seconded by Commissioner Abrams, it was voted on and unanimously carried to recommend approval of Hudson Real Estate School to offer the salesperson and broker curricula independent study course.

Independent Study Course – Broker Curriculum; Abe Lee Seminars, Abe Lee, Principal

Upon a motion by Commissioner Suiso, seconded by Commissioner Loudermilk, it was voted on and unanimously carried to recommend approval of Abe Lee Seminars to offer the broker's curriculum prelicense independent study course.

School – University of Hawaii, Hawaii Community College, Office of Continuing Education and Training, Sara Narimatsu, Principal – Salesperson and Broker Curricula

Upon a motion by Commissioner Abrams, seconded by Commission Suiso, it was voted on and unanimously carried to recommend approval of the University of Hawaii, Hawaii Community College, Office of Continuing Education and Training, as a prelicense education school offering the salesperson and broker curricula.

Evaluation and Education Program

**Abe Lee Seminars; Salesperson Independent Study On-Line (11)
Seiler School of Real Estate; Salesperson Independent Study On-Line (2)**

Copies of evaluations of independent study courses from the following prelicense schools were distributed to the Commissioners for their information:

1. Abe Lee Seminars
2. Seiler School of Real Estate

Administration of
Examinations:

Promissor

Licensing Examination Statistics – December 2006

Examination statistics for December 2006 were distributed to the Commissioners for their information.

School Summary Reports – December 2006

A copy of the December 2006 performance summary report, by school, was distributed to the Commissioners for their information. The report is derived from statistics for first time test takers.

Educator's Forum:

Hawaii Association of REALTORS® – No discussion presented.

Hawaii Association of Real Estate Schools (HARES) – No discussion presented.

Public and Private Institutions of Higher Education – No discussion presented.

Program of Work:

Annual Report, Quarterly Bulletin, and School Files

John Ramsey Contract

Senior Specialist Fujimura reported that Mr. John Ramsey proposed the lowest quote for the RFP to assist in the publication of the Real Estate Commission's Hawaii Condominium Bulletin and Real Estate Commission Bulletin and staff is currently working on the contract with Mr. Ramsey.

Interactive Participation with Organizations

***Hawaii REALTOR® Journal* – 2007-2008 schedule of authors**

The Commissioner's schedule of authors for the *Hawaii REALTOR® Journal* was distributed to the Commissioners.

Real Estate Seminars

Senior Specialist Fujimura reported that the deadline for proposals to assist the Real Estate Commission in producing and developing instructor's development workshops and other real estate-related workshops, courses, seminars and events for the 2007-2008 biennium is February 16, 2007. She added that the Hawaii Association of REALTORS® will be collaborating with someone from the mainland and submitting a proposal.

Education Evaluation Task Force

Next Meeting

Senior Specialist Fujimura reported that the next EETF meeting will be on Tuesday, February 27, 2007, at the Honolulu Board of REALTORS® office.

Budget and Finance Real Estate Education Fund
Report:

Upon a motion by Commissioner Abrams, seconded by Commissioner Chee, it was voted on and unanimously carried to recommend approval of the Real Estate Education Fund report for period ending December 31, 2006.

SEO Kimura stated that there is currently a healthy balance in the fund and if anyone has suggestions for using the funds for education and/or resource purposes they should bring their suggestion forward.

Next Meeting: March 14, 2007
Upon adjournment of the Laws and Rules Review Committee Meeting, which convenes at 9:00 a.m.
Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Adjournment: With no further business to discuss, Chair Ball adjourned the meeting at 10:10 a.m.

Reviewed and approved by:

/s/ Diane Choy Fujimura
Diane Choy Fujimura
Senior Real Estate Specialist

March 14, 2007
Date

[X] Minutes approved as is.
[] Minutes approved with changes, see minutes of _____

**2007-2008 CONTINUING EDUCATION PROVIDERS AND COURSES
RATIFICATION LIST**

EDUCATION REVIEW COMMITTEE

February 14, 2007

<u>Registration/Certification</u>	<u>Effective Date</u>
Provider(s)	
University of Hawaii at Manoa, Noncredit Program, Outreach College (Administrator: Dr. Pamela Fujita Starck)	January 1, 2007
Servpro Industries, Inc. (Administrator: Amanda Green)	January 1, 2007
Lorman Business Center, Inc., Lorman Education Services (Administrator: Kari Campbell)	January 1, 2007
Kauai Board of REALTORS® (Administrator: Karen Ono)	January 1, 2007
Hogan School of Real Estate, Inc. (Administrator: Esther Hogan)	January 1, 2007
Honolulu Board of REALTORS® (Administrator: Floyd S. Murashige)	January 1, 2007
Hawaii CCIM Chapter (Administrator: Tina E. Yap)	January 1, 2007
Dower School of Real Estate (Administrator: Elizabeth L. Dower)	January 1, 2007
Seiler School of Real Estate (Administrator: Ricardo D. Seiler)	January 1, 2007
Abe Lee Seminars (Administrator: Abe Lee)	January 1, 2007
Eddie Flores Real Estate Continuing Education (Administrators: Scott Arakaki and Brian Andaya)	January 1, 2007
Continuing-Ed-Online.org (Administrator: Steve Myers)	January 1, 2007
Russ Goode Seminars (Administrator: Sherrill L. Goode)	January 1, 2007
Lynn W. Carlson (Administrator: Lynn W. Carlson)	January 1, 2007

Akahi Real Estate Network, LLC (Administrator: Jay J. Spadinger)	January 1, 2007
Kona Board of REALTORS® (Administrator: Nicole Gonzales)	January 1, 2007
Realtors Association of Maui, Inc (Administrator: Judi Pasco & Jane Ortiz)	January 1, 2007
Pacific Real Estate Institute (Administrator: Lishan Chong)	January 1, 2007
Career WebSchool, Thomson Learning, Inc, (Adminstrator: Dana Taulli)	January 1, 2007
Dower School of Real Estate Windward (Administrato: David L.S. Catanzaro)	January 1, 2007
ProSchools, Inc. (Administrator: Sandra Japely)	January 1, 2007
Americas Best (Administrator: Susan Davis)	January 1, 2007
The Seminar Group (Adminstrator: Ellen Rice)	January 1, 2007
Hawaii Island Board of REALTORS® (Administrator: Michele M. Robles)	January 1, 2007
Vitousek Real Estate School, Inc. (Administrator: Paige Vitousek)	January 1, 2007
Hawaii Association of REALTORS® (Administrator: Marsha Shimizu)	January 1, 2007
ERA School of Real Estate (Administrator: Scott A. Sherley)	January 1, 2007
Coldwell Banker Pacific Properties Real Estate School (Administrator: Barbara Dew)	January 1, 2007
Brian R. Thomas dba Edventure (Administrator: Brian R. Thomas)	January 30, 2007
Course (s)	
"Title Insurance & Title Report Red Flags (Author/Owner Suzette Nasser/Kona Board of REALTORS®)	January 1, 2007
"Risk Management" (Author/Owner Dearborn Real Estate Education/Kona Board of REALTORS®)	January 1, 2007
"Red Flags Property Inspection Guide"	January 1, 2007

(Author/Owner Dearborn Real Estate Education/Kona Board of REALTORS®)	
“Real Estate Finance Today” (Author/Owner Dearborn Real Estate Education/Kona Board of REALTORS®)	January 1, 2007
“Real Estate and Taxes! What Every Agent Should Know” (Author/Owner Dearborn Real Estate Education/Kona Board of REALTORS®)	January 1, 2007
“Property Management and Managing Risk” (Author/Owner Dearborn Real Estate Education/Kona Board of REALTORS®)	January 1, 2007
“Ethics and Real Estate” (Author/Owner Dearborn Real Estate Education/Kona Board of REALTORS®)	January 1, 2007
“Escrow A-Z” (Author/Owner Kona Board of REALTORS®)	January 1, 2007
“Buyer Representation in Real Estate” (Author/Owner Dearborn Real Estate Education/Kona Board of REALTORS®)	January 1, 2007
“Positioning Properties to Maximize Home Owner Value in the Market Place” (Author/Owner Martha Webb)	January 1, 2007
“Understanding 1031 Tax-Free Exchanges” (Author/Owner Dearborn Real Estate Education/Kauai Board of REALTORS®)	January 1, 2007
“The Truth About Mold” (Author/Owner Dearborn Real Estate Education/Kauai Board of REALTORS®)	January 1, 2007
“Commercial Real Estate: Listing Properties” (Author/Owner Dearborn Real Estate Education/Kauai Board of REALTORS®)	January 1, 2007
“Commercial Real Estate: Understanding Investments” (Author/Owner Dearborn Real Estate Education/Kauai Board of REALTORS®)	January 1, 2007
“Introduction to Commercial Real Estate Sales” (Author/Owner Dearborn Real Estate Education/Kauai Board of REALTORS®)	January 1, 2007
“Property Pricing and Value Analysis” (Author/Owner ProSchools/Vitousek Real Estate School)	January 1, 2007
“Risk Management” (Author/Owner ARELLO Certified Course/Seiler School of Real Estate)	January 1, 2007
“Red Flags Property Inspection Guide” (Author/Owner ARELLO Certified Course/Seiler School of Real Estate)	January 1, 2007
“Real Estate Finance Today” (Author/Owner ARELLO Certified Course/Seiler School of Real Estate)	January 1, 2007
“Real Estate and Taxes, What Every Agent Should Know” (Author/Owner ARELLO Certified Course/Seiler School of Real Estate)	January 1, 2007
“Property Management and Managing Risk”	January 1, 2007

(Author/Owner ARELLO Certified Course/Seiler School of Real Estate)	
“Introduction to Commercial Real Estate Sales” (Author/Owner ARELLO Certified Course/Seiler School of Real Estate)	January 1, 2007
“Fair Housing” (Author/Owner ARELLO Certified Course/Seiler School of Real Estate)	January 1, 2007
“Ethics and Real Estate” (Author/Owner ARELLO Certified Course/Seiler School of Real Estate)	January 1, 2007
“Buyer Representation in Real Estate” (Author/Owner ARELLO Certified Course/Seiler School of Real Estate)	January 1, 2007
“Diversity and Doing Business” (Author/Owner ARELLO Certified Course/Seiler School of Real Estate)	January 1, 2007
“Environmental Issues in Your Real Estate” (Author/Owner ARELLO Certified Course/Seiler School of Real Estate)	January 1, 2007
“Basic Real Estate Investment Analysis” (Author/Owner HREREC/Lynn W. Carlson)	January 1, 2007
“Fair Housing: An Introduction to Federal and State Laws and Regulations” (Author/Owner HREREC/Lynn W. Carlson)	January 1, 2007
“Timeshare Real Estate-I-Introduction” (Author/Owner Lynn W. Carlson)	January 1, 2007
“Americans with Disabilities Act and Effect on Real Estate Q&A” (Author/Owner Scott A. Sherley/ERA School of Real Estate)	January 1, 2007
“Federal Fair Housing, Rentals” (Author/Owner Scott A. Sherley/ERA School of Real Estate)	January 1, 2007
“Converting Technology into Cash” (Author/Owner Verl Workman)	January 1, 2007
“Commercial Real Estate Sales and Leasing” (Author/Owner Gino L. Gabrio, Esq.)	January 1, 2007
“Introduction to Broker Management” (Author/Owner HREREC/Jay J. Spadinger)	January 1, 2007
“Fair Housing: An Introduction to Federal and State Laws and Regulations” (Author/Owner HREREC/ Jay J. Spadinger)	January 1, 2007
“Real Estate Finance Today” (Author/Owner Dearborn Real Estate Education/Jay J. Spadinger)	January 1, 2007
“Accredited Buyer Representative” (Author/Owner Nationally Certified course/Hogan School of Real Estate, Inc.)	January 1, 2007
“Innovative Marketing Techniques for Buyer’s Reps” (Author/Owner Nationally Certified course/Hogan School of Real Estate, Inc.)	January 1, 2007

"Understanding Mold in the Restoration Industry" (Author/Owner Servpro Industries, Inc.)	January 1, 2007
"21 st Century Marketing" (Author/Owner Dustin Gellman/Hawaii CCIM Chapter)	January 1, 2007
"Working with TICs (Tenant in Common Ownership Interest" (Author/ Owner Eugene Trowbridge/Hawaii CCIM Chapter)	January 1, 2007
"Disposition Strategies and Current Tax Laws" (Author/Owner Eugene Trowbridge/Hawaii CCIM Chapter)	January 1, 2007
"Analyzing and Valuing Investment Real Estate" (Author/Owner Eugene Trowbridge/Hawaii CCIM Chapter)	January 1, 2007
"Advanced Valuation of Investment Real Estate" (Author/Owner Eugene Trowbridge/Hawaii CCIM Chapter)	January 1, 2007
"Commercial Group Ownership and Disposition Strategies" (Author/Owner Eugene Trowbridge/Hawaii CCIM Chapter)	January 1, 2007
"Fundamentals of Commercial Real Estate" (Author/Owner Eugene Trowbridge/Hawaii CCIM Chapter)	January 1, 2007
"Introduction to Commercial Investment Real Estate Analysis" (Author/Owner Nationally Certified Course/Hawaii CCIM Chapter)	January 1, 2007
"CI 101 Financial Analysis for Commercial Investment Real Estate" (Author/Owner Nationally Certified Course/Hawaii CCIM Chapter)	January 1, 2007
"CI 102 Market Analysis for Commercial Investment Real Estate" (Author/Owner Nationally Certified Course/Hawaii CCIM Chapter)	January 1, 2007
"CI103 User Decision Analysis for Commercial Investment Real Estate" (Author/Owner Nationally Certified Course/Hawaii CCIM Chapter)	January 1, 2007
"CI 104 Investment Analysis for Commercial Investment Real Estate" (Author/Owner Nationally Certified Course/Hawaii CCIM Chapter)	January 1, 2007
"Fundamentals of Real Estate Closings in Hawaii" (Author/Owner Lorman Education Services)	January 1, 2007
"Solving Water Intrusion and Mold Problems in Hawaii" (Author/Owner Lorman Education Services)	January 1, 2007
"Advanced Zoning And Land Use in Hawaii" (Author/Owner Lorman Education Services)	January 1, 2007
"New Condominium Law in Hawaii" (Author/Owner Lorman Education Services)	January 1, 2007
"Understanding 1031 Tax-Free Exchanges" (Author/Owner ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2007

"The Truth About Mold" (Author/Owner ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2007
"Risk Management" (Author/Owner ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2007
"Reverse Mortgages for Senior Homeowners" (Author/Owner ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2007
"Red Flags Property Inspection Guide" (Author/Owner ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2007
"Real Estate Finance Today" (Author/Owner ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2007
"Real Estate and Taxes! What Every Agent Should Know" (Author/Owner ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2007
"Property Management and Managing Risk" (Author/Owner ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2007
"Property Disclosures: The Real Estate Professional's Guide to Reducing Risk" (Author/Owner ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2007
"Buyer Representation in Real Estate" (Author/Owner ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2007
"Diversity and Doing Business" (Author/Owner ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2007
"Electronic Transactions in Real Estate" (Author/Owner ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2007
"Environmental Issues in Your Real Estate Practice" (Author/Owner ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2007
"Ethics and Real Estate" (Author/Owner ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2007
"Fair Housing" (Author/Owner ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2007
"Introduction to Commercial Real Estate Sales" (Author/Owner ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2007
"Commercial Continuing Education Set I" (Author/Owner ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2007
"Commercial Continuing Education Set II" (Author/Owner ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2007
"Fair Housing Law and Practice" (Author/Owner ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2007

"Investment Property Practice and Management" (Author/Owner ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2007
"Real Estate Finance and Tax Issues" (Author/Owner ARELLO Certified Course/Dearborn Real Estate Education)	January 1, 2007
"Agency, Practical Ethics and Fair Housing" (Author/Owner Hawaii Association of REALTORS®)	January 1, 2007
"Residential Tax Rules, 1031 Exchange & Foreign Investors" (Author/Owner Hawaii Association of REALTORS®)	January 1, 2007
"Legal Issues" (Author/Owner Hawaii Association of REALTORS®)	January 1, 2007
"Finance" (Author/Owner Hawaii Association of REALTORS®)	January 1, 2007
"Essentials of the DROA" (Author/Owner Hawaii Association of REALTORS®)	January 1, 2007
"Essentials of Listing" (Author/Owner Hawaii Association of REALTORS®)	January 1, 2007
"Essentials of Finance" (Author/Owner Hawaii Association of REALTORS®)	January 1, 2007
"Disclosure" (Author/Owner Hawaii Association of REALTORS®)	January 1, 2007
"Contracts" (Author/Owner Hawaii Association of REALTORS®)	January 1, 2007
"At Home with Diversity: One America" (Author/Owner Nationally Certified Course/Hawaii Association of REALTORS®)	January 1, 2007
"1031 Exchanges and Other Tax Issues" (Author/Owner Abraham Lee/Abe Lee Seminars)	January 1, 2007
"Computers, Internet & the Licensee" (Author/Owner Abraham Lee/Abe Lee Seminars)	January 1, 2007
"Developing Small Properties" (Author/Owner Abraham Lee/Abe Lee Seminars)	January 1, 2007
"Escrow, Title & Appraisals" (Author/Owner Abraham Lee/Abe Lee Seminars)	January 1, 2007
"HUD, VA and (Non) Judicial Foreclosures" (Author/Owner Abraham Lee/Abe Lee Seminars)	January 1, 2007
"Intermediate Internet Research" (Author/Owner Abraham Lee/Abe Lee Seminars)	January 1, 2007
"Mediation, Arbitration, Litigation"	January 1, 2007

(Author/Owner Abraham Lee/Abe Lee Seminars)	
“Mortgages, FNMA, FICO, Etc.” (Author/Owner Abraham Lee/Abe Lee Seminars)	January 1, 2007
“Permits, Permits and More Permits: Researching Building Permits and 25+ Other Permits Handbook” (Author/Owner Abraham Lee/Abe Lee Seminars)	January 1, 2007
“Sticks, Bricks & Steel Understanding Plans & Construction Methods” (Author/Owner Abraham Lee/Abe Lee Seminars)	January 1, 2007
“Surveys, Termites & Home Inspections” (Author/Owner Abraham Lee/Abe Lee Seminars)	January 1, 2007
“The Condominium Development Process” (Author/Owner Abraham Lee/Abe Lee Seminars)	January 1, 2007
“Understanding Contracts Part I” (Author/Owner Abraham Lee/Abe Lee Seminars)	January 1, 2007
“Understanding Contracts Part II” (Author/Owner Abraham Lee/Abe Lee Seminars)	January 1, 2007
“Understanding Contracts Part III” (Author/Owner Abraham Lee/Abe Lee Seminars)	January 1, 2007
“Understanding the Land Use Ordinance: C&C Honolulu” (Author/Owner Abraham Lee/Abe Lee Seminars)	January 1, 2007
“Understanding Vacation Ownership/Timeshare” (Author/Owner Abraham Lee/Abe Lee Seminars)	January 1, 2007
“Wills, Trust and Real Estate” (Author/Owner Abraham Lee/Abe Lee Seminars)	January 1, 2007
“Zoning-Issues, Problems, Questions, Answers” (Author/Owner Abraham Lee/Abe Lee Seminars)	January 1, 2007
“Property Management and Managing Risk” (Author/Owner ARELLO Certified Course/Abe Lee Seminars)	January 1, 2007
“Red Flags Property Inspection Guide” (Author/Owner ARELLO Certified Course/Abe Lee Seminars)	January 1, 2007
“Real Estate Finance Today” (Author/Owner ARELLO Certified Course/Abe Lee Seminars)	January 1, 2007
“Introduction to Commercial Real Estate Sales” (Author/Owner ARELLO Certified Course/Abe Lee Seminars)	January 1, 2007
“Environmental Issues in Your Real Estate Practice” (Author/Owner ARELLO Certified Course/Abe Lee Seminars)	January 1, 2007

"Real Estate Finance & Tax Issue" (Author/Owner ARELLO Certified Course/Abe Lee Seminars)	January 1, 2007
"Buyer Representation in Real Estate" (Author/Owner ARELLO Certified Course/Continuing-Ed-Online.org)	January 1, 2007
"Ethics and Real Estate" (Author/Owner ARELLO Certified Course/Continuing-Ed-Online.org)	January 1, 2007
"Real Estate Finance & Tax Issues" (Author/Owner ARELLO Certified Course/Continuing-Ed-Online.org)	January 1, 2007
"Investment Property Practice & Management" (Author/Owner ARELLO Certified Course/Continuing-Ed-Online.org)	January 1, 2007
"The Truth About Mold" (Author/Owner ARELLO Certified Course/Continuing-Ed-Online.org)	January 1, 2007
"Understanding 1031 Tax-Free Exchanges" (Author/Owner ARELLO Certified Course/Continuing-Ed-Online.org)	January 1, 2007
"Financial Calculations" (Author/Owner ARELLO Certified Course/Americas Best)	January 1, 2007
"Home Inspection" (Author/Owner ARELLO Certified Course/Americas Best)	January 1, 2007
"Real Estate Math" (Author/Owner ARELLO Certified Course/Americas Best)	January 1, 2007
"Tax Strategies for the Independent Contractor" (Author/Owner ARELLO Certified Course/Americas Best)	January 1, 2007
"Work Smarter, Not Harder" (Author/Owner ARELLO Certified Course/Americas Best)	January 1, 2007
"Community Ethics" (Author/Owner ARELLO Certified Course/Americas Best)	January 1, 2007
"Contracts" (Author/Owner ARELLO Certified Course/Americas Best)	January 1, 2007
"Energy Resources" (Author/Owner ARELLO Certified Course/Americas Best)	January 1, 2007
"Ethics of Sustainability" (Author/Owner ARELLO Certified Course/Americas Best)	January 1, 2007
"Human Land Use" (Author/Owner ARELLO Certified Course/Americas Best)	January 1, 2007
"Meth Madness" (Author/Owner ARELLO Certified Course/Americas Best)	January 1, 2007

"Pricing Property" (Author/Owner ARELLO Certified Course/Americas Best)	January 1, 2007
"Real Estate Ethics" (Author/Owner ARELLO Certified Course/Americas Best)	January 1, 2007
"Water Resources" (Author/Owner ARELLO Certified Course/Americas Best)	January 1, 2007
"Property Pricing & Residential Real Estate" (Author/Owner ARELLO Certified Course/ProSchools, Inc.)	January 1, 2007
"Financing Residential Real Estate" (Author/Owner ARELLO Certified Course/ProSchools, Inc.)	January 1, 2007
"Professional Property Management" (Author/Owner ARELLO Certified Course/ProSchools, Inc.)	January 1, 2007
"Anti-Discrimination Laws" (Author/Owner ARELLO Certified Course/ProSchools, Inc.)	January 1, 2007
"Federal Law that Affect Licensees" (Author/Owner Eddie Flores, Jr./Eddie Flores Real Estate Continuing Education)	January 1, 2007
"Foreclosure and the Role of the Commissioner in Hawaii" (Author/Owner Eddie Flores, Jr./Eddie Flores Real Estate Continuing Education)	January 1, 2007
"Hawaii Landlord Tenant Code" (Author/Owner Eddie Flores, Jr./Eddie Flores Real Estate Continuing Education)	January 1, 2007
"Hot Real Estate Issue" (Author/Owner Eddie Flores, Jr./Eddie Flores Real Estate Continuing Education)	January 1, 2007
"How to Invest in Real Estate" (Author/Owner Eddie Flores, Jr./Eddie Flores Real Estate Continuing Education)	January 1, 2007
"How to List & Buy Business Opportunities" (Author/Owner Eddie Flores, Jr./Eddie Flores Real Estate Continuing Education)	January 1, 2007
"Residential and Commercial Evictions" (Author/Owner Eddie Flores, Jr./Eddie Flores Real Estate Continuing Education)	January 1, 2007
"Federal Law and Commercial Real Estate" (Author/Owner: ARELLO Certified Course/Career WebSchool)	January 1, 2007
"Tax Free Exchanges" (Author/Owner: ARELLO Certified Course/Career WebSchool)	January 1, 2007
"Basic Real Estate Finance" (Author/Owner: ARELLO Certified Course/Career WebSchool)	January 1, 2007
"Commercial Finance and Investment Analysis" (Author/Owner: ARELLO Certified Course/Career WebSchool)	January 1, 2007

"Commercial Leases" (Author/Owner: ARELLO Certified Course/Career WebSchool)	January 1, 2007
"Commercial Sales and Exchanges" (Author/Owner: ARELLO Certified Course/Career WebSchool)	January 1, 2007
"Methods of Residential Finance" (Author/Owner: ARELLO Certified Course/Career WebSchool)	January 1, 2007
"Pricing Property to Sell" (Author/Owner: ARELLO Certified Course/Career WebSchool)	January 1, 2007
"Structuring Ownership in Commercial Real Estate" (Author/Owner: ARELLO Certified Course/Career WebSchool)	January 1, 2007
"Tax Advantages of Home Ownership" (Author/Owner: ARELLO Certified Course/Career WebSchool)	January 1, 2007
"Fair Housing" (Author/Owner Dearborn Real Estate Education/Dower School of Real Estate Windward)	January 1, 2007
"Commercial Real Estate Understanding Investments (Author/Owner Dearborn Real Estate Education/Dower School of Real Estate Windward)	January 1, 2007
"Introduction to Commercial Real Estate Sales" (Author/Owner Dearborn Real Estate Education/Dower School of Real Estate Windward)	January 1, 2007
"Principles of Commercial Real Estate Finance" (Author/Owner Dearborn Real Estate Education/Dower School of Real Estate Windward)	January 1, 2007
"Property Management and Managing Risk" (Author/Owner Dearborn Real Estate Education/Dower School of Real Estate Windward)	January 1, 2007
"Understanding 1031 Tax-Free Exchanges" (Author/Owner Dearborn Real Estate Education/Dower School of Real Estate Windward)	January 1, 2007
"e-PRO" (Author/Owner Nationally Certified Course/Hawaii Association of REALTORS®)	January 1, 2007
"Land Use Permit Requirements-Residential Applications City and County of Honolulu & State of Hawaii" (Autho/Owner Philip Hale Wilia/Dower School of Real Estate)	January 17, 2007
"Property Management in Hawaii" (Autho/Owner Philip Hale Wilia/Dower School of Real Estate)	January 17, 2007
"The Art of Real Estate Negotiation 'Working Towards a Win/Win Agreement" (Autho/Owner Philip Hale Wilia/Dower School of Real Estate)	January 17, 2007
"Hawaii Lands, Historical Review" (Author/Owner Kauai Board of REALTORS®)	January 17, 2007
"Analysis of Investment Real Estate" (Author/Owner Hawaii Association of REALTORS®)	January 24, 2007

"Land Use & Development" (Author/Owner Hawaii Association of REALTORS®)	January 24, 2007
"Property Management & Landlord/Tenant" (Author/Owner Hawaii Association of REALTORS®)	January 24, 2007
"Successful Site Management-RES 201-IREM National Course" (Author/Owner Nationally Certified Course/Brian R. Thomas)	January 30, 2007

**2007-2008 PRELICENSING EDUCATION SCHOOLS AND INSTRUCTORS
RATIFICATION LIST**

EDUCATION REVIEW COMMITTEE

February 14, 2007

<u>Registration/Certification</u>	<u>Effective Date</u>
School(s)	
Ralph Foulger's School of Real Estate (Principal: Ralph S. Foulger)	January 1, 2007
Hudson Real Estate School (Principal: Jon Hudson)	January 1, 2007
All Islands Real Estate School (Principal: Carol M. Egan)	January 1, 2007
Hawaii Academy of Real Estate, LLC (Principal: Wayne Richardson III)	January 1, 2007
Vitousek Real Estate School (Principal: Page Vitousek)	January 1, 2007
Seiler School of Real Estate (Principal: Ricardo D. Seiler)	January 1, 2007
University of Hawaii at Manoa-Noncredit Program, Outreach College (Principal: Dr. Pamela Fujita-Starck)	January 1, 2007
Dower School of Real Estate Windward (Principal: David L.S. Catanzaro)	January 1, 2007
ProSchools, Inc. (Principal: Sandra Japely)	January 1, 2007
Coldwell Banker Pacific Properties Real Estate School (Principal: Barbara Dew)	January 1, 2007
Dower School of Real Estate (Principal: Elizabeth L. Dower)	January 1, 2007
Maui Community College-VITEC (Principal: Lori Govaars)	January 11, 2007
Fahrni School of Real Estate (Principal: Helen Fahrni)	January 12, 1007
Instructor (s)	
Elizabeth L. Dower (Salesperson/Broker)	January 1, 2007

Education Review Committee
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Jon Hudson (Salesperson/Broker)	January 1, 2007
Carol M. Egan (Salesperson/Broker)	January 1, 2007
Wayne Richardson III (Salesperson/Broker)	January 1, 2007
John R. Connelley (Salesperson/Broker)	January 1, 2007
Russell W.H. Chee (Salesperson/Broker)	January 1, 2007
LaJuana Jean Duncan (Salesperson/Broker)	January 1, 2007
David L.S. Catanzaro (Salesperson/Broker)	January 1, 2007
Jay J. Spadinger (Salesperson/Broker)	January 1, 2007
Ralph S. Foulger (Salesperson/Broker)	January 1, 2007
M. Russell Goode, Jr. (Salesperson/Broker)	January 1, 2007
Abraham Lee (Salesperson/Broker)	January 1, 2007
Jack D. Blanton (Salesperson/Broker)	January 1, 2007
Paige Vitousek (Salesperson/Broker)	January 1, 2007
Ricardo D. Seiler (Salesperson/Broker)	January 1, 2007
Ron Fleet (Salesperson/Broker)	January 1, 2007
Carol Ball (Salesperson/Broker)	January 1, 2007
Bridget C. Arrastia (Guest Lecturer: Listing Contracts, Sales Contracts and Hawaii Standard Forms)	January 1, 2007 Salesperson/Broker)
Iris Toguchi (Guest Lecturer: Financing (Mortgage)	January 1, 2007 Salesperson/Broker)

Toni Tudor (Guest Lecturer: Escrow Salesperson/Broker)	January 1, 2007
Patsy K. Saiki (Guest Lecturer: Title Commitments and Title Insurance Salesperson/Broker)	January 1, 2007
Sandra Sakuma (Guest Lecturer: Listing Contracts, Sales Contracts and Hawaii Standard Forms Salesperson/Broker)	January 1, 2007
Christine O'Brien (Guest Lecturer: Real Estate Economics)	January 1, 2007
Gordon E. Broff (Guest Lecturer: DROA, Listing and Hawaii Standard Forms Salesperson/Broker)	January 1, 2007
Raine S. Magyar (Guest Lecturer Salesperson/Broker)	January 1, 2007
Helen Kate Fahrni (Salesperson/Broker)	January 12, 2007
Independent Study Course (s)	
Hawaii Academy of Real Estate, LLC (Salesperson/Broker)	January 1, 2007
Vitousek Real Estate School (Salesperson/Broker)	January 1, 2007
Seiler School of Real Estate (Salesperson/Broker)	January 1, 2007
Abe Lee Seminar (Salesperson/Broker)	January 1, 2007
Independent Study Course Instructor (s)	
Wayne Richardson III (Salesperson/Broker)	January 1, 2007
Paige Vitousek (Salesperson/Broker)	January 1, 2007
Abraham Lee (Salesperson/Broker)	January 1, 2007
Ricardo D. Seiler (Salesperson/Broker)	January 1, 2007