

EDUCATION REVIEW COMMITTEE
REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Lieutenant Governor's Office as required by Section 92-7(b), Hawaii Revised Statutes.

Date: May 6, 2009

Time: Upon adjournment of the Condominium Review Committee meeting, which is upon adjournment of the Laws and Rules Review Committee meeting, which convened at 9:00 a.m.

Place: Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Present: Carol Mae Ball, Chair / Broker / Maui Commissioner
Frances T. Gendrano, Vice Chair / Broker / Honolulu Commissioner
Annette Aiona, Broker / Hawaii Island Commissioner
Louis Abrams, Broker / Kauai Commissioner
William S. Chee, Broker / Honolulu Commissioner
Stanley Kuriyama, Broker / Honolulu Commissioner
Michele Sunahara Loudermilk, Public / Honolulu Commissioner (late arrival)
Trudy Nishihara, Broker / Honolulu Commissioner
Mark Suiso, Public / Honolulu Commissioner

Neil K. Fujitani, Supervising Executive Officer
Diane Choy Fujimura, Senior Real Estate Specialist
Amy Endo, Real Estate Specialist
David J. Grupen, Real Estate Specialist
Cynthia Yee, Senior Condominium Specialist
Cheryl Leong, Condominium Specialist
Benedyne Stone, Condominium Specialist
Shari Wong, Deputy Attorney General
Karyn Takahashi, Recording Secretary

Myoung Oh, Hawaii Association of REALTORS®
Aron Espinueva, Hawaii Association of REALTORS®

Call to Order: The Chair called the meeting to order at 10:56 a.m., at which time quorum was established.

Chair's Report: The Chair stated the Committee may move into Executive Session to consider and evaluate personal information relating to individuals applying for licensure in accordance with Section 92-5(a)(1), HRS.

Real Estate
Specialist's Report:

Additional Distribution

The following was distributed as additional distribution:

6. Administration of Examinations
 - a. Pearson VUE
 - 4) Letter dated April 6, 2009, from Diane Choy Fujimura, Sr. Real Estate Specialist, to Thomas Magallanes, Executive Director, Business Development, Pearson VUE
12. Budget and Finance Report

Minutes of Meeting

Upon a motion by Commissioner Nishihara, seconded by Commissioner Aiona, it was voted on and unanimously carried to accept the minutes of the April 8, 2009, Education Review Committee meeting.

Continuing Education: Applications

Course – "Introduction to Commercial Real Estate Sales;" Author/Owner: Dearborn Real Estate Education; Provider: Hawaii Island Board of REALTORS®; Course Categories: Investment and Finance; Clock Hours: 4

Upon a motion by Commissioner Nishihara, seconded by Commissioner Abrams, it was voted on and unanimously carried to approve "Introduction to Commercial Real Estate Sales" as a three credit hour continuing education elective course, under the course categories Investment and Finance.

Course – "Electronic Transactions in Real Estate;" Author/Owner: Dearborn Real Estate Education; Provider: Hawaii Island Board of REALTORS®; Course Categories: Contracts and Technology and the Licensee; Clock Hours: 4

This course was brought before the Committee at the April 8, 2009, meeting, and the Commissioners had the same concerns.

Upon a motion by Commissioner Aiona, seconded by Commissioner Kuriyama, it was voted on and unanimously carried to approve "Electronic Transactions in Real Estate" as a three credit hour continuing education elective course, under the course categories Contracts and Technology and the Licensee, subject to the addition of material that addresses Hawaii state laws on electronic transactions and, if possible, that the title of the course be amended to appropriately address the main course content.

Course – "Property Disclosures: The Real Estate Professional's Guide to Reducing Risk;" Author/Owner: Dearborn Real Estate Education; Provider: Hawaii Island Board of REALTORS®; Course Categories: Real Estate Law and Risk Management; Clock Hours: 4

Upon a motion by Commissioner Abrams, seconded by Commissioner Kuriyama, it was voted on and unanimously carried to approve "Property Disclosures: The Real Estate Professional's Guide to Reducing Risk" as a three credit hour continuing education elective course, under the course categories Real Estate Law and Risk Management.

Course – "Property Management and Managing Risk;" Author/Owner: Dearborn Real Estate Education; Provider: Hawaii Island Board of REALTORS®; Course Categories: Property Management and Risk Management; Clock Hours: 4

Upon a motion by Commissioner Abrams, seconded by Commissioner Nishihara, it was voted on and unanimously carried to approve "Property Management and Managing Risk" as a three credit hour continuing education elective course, under the course categories Property Management and Risk Management.

Course – "Real Estate and Taxes;" Author/Owner: Dearborn Real Estate Education; Provider: Hawaii Island Board of REALTORS®; Course Categories: Real Estate Law, Finance, and Property Ownership and Development; Clock Hours: 4

Upon a motion by Commissioner Kuriyama, seconded by Commissioner Suiso, it was voted on and unanimously carried to approve "Real Estate and Taxes" as a three credit hour continuing education elective course, under the course categories Real Estate Law, Finance, and Property Ownership and Development.

The Commissioners asked that the provider be reminded to inform students to seek the advice of a tax professional.

Provider – Institute of Real Estate Management; Administrator: Tracye Davis Rhea

Upon a motion by Commissioner Abrams, seconded by Commissioner Nishihara, it was voted on and unanimously carried to approve the Institute of Real Estate Management as a continuing education provider.

Prelicense Education: Evaluation and Education Program

Copies of evaluations of the independent study course from the following prelicense school was distributed to the Commissioners for their information:

- Abe Lee Seminars; Independent Study On-Line (5)

Commissioner Loudermilk arrives.

Administration of Examinations: Pearson VUE

Licensing Examination Statistics – March 2009

Examination statistics for March 2009 were distributed to the Commissioners for their information.

School Pass/Fail Rates – March 2009

School pass/fail rate statistics for March 2009 were distributed to the Commissioners for their information.

School Summary Reports – March 2009

Copies of the March 2009 performance summary reports, by school, were distributed to the Commissioners for their information. The report is derived from statistics for first time test takers.

Letter dated April 6, 2009, from Diane Choy Fujimura, Sr. Real Estate Specialist, to Thomas Magallanes, Executive Director, Business Development, Pearson VUE

Senior Specialist Fujimura reported that Mr. Magallanes responded to her letter dated April 6, 2009, and updated the "Quick Reference" guide as requested. However, the updated version was not acceptable. Real Estate Branch staff made changes to clarify the "Quick Reference" guide and forwarded the changes to Pearson VUE.

Educator's Forum: **Hawaii Association of REALTORS®** – No discussion presented.

Hawaii Association of Real Estate Schools (HARES) – No discussion presented.

Public and Private Institutions of Higher Education – No discussion presented.

Program of Work: Neighbor Island Outreach / Real Estate Specialists' Office for the Day

The next Neighbor Island Outreach and Real Estate Specialists' Office for the Day is scheduled for the island of Kauai on July 8, 2009, at the Kauai State Office Building.

Instructor's Development Workshop – REEA Conference 2009, June 13-17, 2009, Portland, OR, Instructor Development Workshop (IDW), Sunday, June 14, 2009

Senior Specialist Fujimura reported that instructors are required to complete an IDW every biennium and there will be an IDW offered at the upcoming REEA Conference 2009 in June.

Upon a motion by Commissioner Abrams, seconded by Commissioner Aiona, it was voted on and unanimously carried to approve the REEA Instructor Development Workshop being offered on June 14, 2009, at the REEA Conference 2009 as a Commission-approved IDW.

Education Evaluation Task Force

The next EETF meeting is scheduled for Friday, May 8, 2009, at which time the task force will discuss the second draft of the 2009 – 2010 core course part A.

At this time, Senior Specialist Fujimura encouraged the Commissioners to audit the core course when it becomes available.

Open Forum: None.

Budget and Finance Real Estate Education Fund Report

Upon a motion by Commissioner Chee, seconded by Commissioner Kuriyama, it was voted on and unanimously carried to accept the Real Estate Education Fund report for period ending March 31, 2009.

Next Meeting: Wednesday, June 10, 2009
Upon adjournment of the Condominium Review Committee Meeting, which is upon adjournment of the Laws and Rules Review Committee meeting, which convenes at 9:00 a.m.
Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Adjournment: With no further business to discuss, Chair Ball adjourned the meeting at 10:12 a.m.

Reviewed and approved by:

/s/ Diane Choy Fujimura

Diane Choy Fujimura
Senior Real Estate Specialist

May 11, 2009
Date

[x] Minutes approved as is.
[] Minutes approved with changes, see minutes of _____