

EDUCATION REVIEW COMMITTEE
REAL ESTATE COMMISSION
www.hawaii.gov/hirec

AGENDA

Date: Wednesday, December 9, 2009

Time: Upon adjournment of the Condominium Review Committee Meeting, which is upon adjournment of the Laws and Rules Review Committee meeting, which convenes at 9:00 a.m.

Place: King Kalakaua Building
Queen Liliuokalani Conference Room
335 Merchant Street, 1st Floor
Honolulu, HI 96813

The Board may move into Executive Session to consider and evaluate personal information relating to individuals applying for licensure in accordance with Section 92-5(a)(1), HRS, and to consult with the Board's attorney on questions and issues pertaining to the Board's powers, duties, privileges, immunities, and liabilities in accordance with Section 92-5(a)(4), HRS.

1. Call to Order, Public Notice, Quorum
2. Chair's Report
3. Senior Real Estate Specialist's Report
 - a. Announcements, Introduction, Correspondence, and Additional Distribution
 - b. Minutes of Meeting – Minutes of November 4, 2009
4. Continuing Education Administration, Curriculum, Courses, Providers, and Instructors
 - a. Administrative Issues
 - b. Applications
 - 1) Course – “Ethics: Pricing, Offers & Advertising;” Author/Owner/Provider: ProSchools, Inc.; Course Categories: Other: Business Ethics; Clock Hours: 3 (Deferred from 9/9/09 ERC meeting)
 - 2) Course – “Understanding Hawaii’s Diverse Cultures and Differences;” Author/Owner: Phillip Wilia; Provider: Dower School of Real Estate; Course Category: Other: Real Estate Marketing and Social Awareness; Clock Hours: 3
 - 3) Course – “Applied Real Estate Policy for Licensees;” Author/Owner/Provider: REMI School of Real Estate; Course Categories: Contracts, Investment, Real Estate Law, Dispute Resolution, Property Management, Broker Management; Clock Hours: 3
 - 4) Course – “Applied Ethics in Practice: Case Studies;” Author/Owner/Provider: REMI School of Real Estate; Course Categories: Contracts, Real Estate Law, Dispute Resolution, Risk Management, Broker Management; Clock Hours: 3
 - 5) Course – “Dispute Resolution and Complaint Minimization by Understanding Personality Types;” Author/Owner: Jean Catanzaro, Ph.D; Provider: REMI School of Real Estate; Course Categories: Dispute Resolution, Broker Management; Clock Hours: 3
 - 6) Course – “Understanding and Marketing Green Homes;” Author/Owner/Provider: REMI School of Real Estate; Course Categories: Property Ownership and Development, Technology and the Licensee, Other – Addressing a new consumer trend/demand/need; Clock Hours: 3
 - 7) Provider – The CE Shop, Inc.; Administrator: Michael McAllister
 - c. Continuing Education Core Course
 - d. Elective Courses
 - e. Evaluation and Education Program
 - f. ARELLO Certification Program
 - g. Continuing Education Review Panel

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5. Prelicensing Education Administration, Curriculum, Schools, Instructors, and Equivalency
 - a. Administrative Issues
 - b. Applications
 - c. Broker Curriculum and Resources
 - d. Salesperson's Curriculum and Resources
 - e. Evaluation and Education Program
 - 1) Abe Lee Seminars, Independent Study On-Line (2)
 - 2) Seiler School of Real Estate, Independent Study On-Line (6)
 - f. Education Equivalency
 - g. Other
6. Administration of Examinations
 - a. PSI
 - 1) Licensing Examination Statistics
 - 2) School Pass/Fail Rates
 - 3) School Summary by Test Category
 - c. Uniform Section Equivalency
 - d. ARELLO Examination Certification Program
 - e. Test Development – Wayne Thorburn, PSI
 - f. Exam Monitoring
 - g. Instructor Workshop
 - h. Examination Contract
7. Educator's Forum
 - a. Hawaii Association of REALTORS®
 - b. Hawaii Association of Real Estate Schools (HARES)
 - c. Public and Private Institutions of Higher Education
8. Program of Work, FY10
 - a. Advice, Education, and Referral
 - b. Meetings and Symposium
 - c. Annual Report, Quarterly Bulletin, and School Files
 - d. Neighbor Island Outreach
 - e. Interactive Participation with Organizations
 - f. Real Estate Seminars
 - g. Legislative Participation, Research and Report
 - h. Instructor's Development Workshop
 - i. Real Estate Specialists' Office for the Day
 - j. Real Estate Speakership Program
 - k. New Technology Program and REC Web Site
 - l. Records Management
 - m. Information Distribution System
 - n. New Salesperson and New Broker Startup Kits
 - o. Cooperative Education, Research, and Administration Program
 - p. Division and Department Programs
 - q. Staff and Commissioner Development
 - r. Real Estate Reference Library
 - s. Education Evaluation Task Force
9. Special Issues
10. ARELLO, REEA and Other Organizations
11. Open Forum
12. Budget and Finance Report

Individuals who require special needs accommodations are invited to call the Senior Real Estate Specialist at 586-2643, at least **4 working days** in advance of the meeting.

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13. Next Meeting: Wednesday, January 13, 2010
 Upon adjournment of the Condominium Review Committee Meeting, which is upon
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14. Adjournment