

**EDUCATION REVIEW COMMITTEE**  
REAL ESTATE COMMISSION  
Professional and Vocational Licensing Division  
Department of Commerce and Consumer Affairs  
State of Hawaii  
[www.hawaii.gov/hirec](http://www.hawaii.gov/hirec)

MINUTES OF MEETING

The agenda for this meeting was filed with the Lieutenant Governor's Office as required by Section 92-7(b), Hawaii Revised Statutes.

Date: November 12, 2008

Time: Upon adjournment of the Condominium Review Committee meeting, which is upon adjournment of the Laws and Rules Review Committee meeting, which convened at 9:30 a.m.

Place: Imiloa Astronomy Center of Hawaii  
600 Imiloa Place  
Hilo, Hawaii

Present: Frances T. Gendrano, Vice Chair / Broker / Honolulu Commissioner  
Annette Aiona, Broker / Hawaii Island Commissioner  
Louis Abrams, Broker / Kauai Commissioner  
William S. Chee, Broker / Honolulu Commissioner  
Stanley Kuriyama, Broker / Honolulu Commissioner  
Trudy Nishihara, Broker / Honolulu Commissioner  
Mark Suiso, Public / Honolulu Commissioner  
Michele Sunahara Loudermilk, Public / Honolulu Commissioner

Neil K. Fujitani, Supervising Executive Officer  
Diane Choy Fujimura, Senior Real Estate Specialist  
Cynthia Yee, Senior Condominium Specialist  
Shari Wong, Deputy Attorney General  
Tammy Norton, Recording Secretary

Absent: Carol Mae Ball, Chair / Broker / Maui Commissioner

Others: None

Call to Order: The Vice Chair called the meeting to order at 10:49 a.m., at which time quorum was established.

Chair's Report: The Vice Chair stated the Committee may move into Executive Session to consider and evaluate personal information relating to individuals applying for licensure in accordance with Section 92-5(a)(1), HRS.

Real Estate Specialist's Report: Minutes of October 8, 2008  
Upon a motion by Commissioner Kuriyama, seconded by Commissioner Aiona, it was voted on and unanimously carried to accept the minutes of the October 8, 2008, Education Review Committee meeting as distributed.

Continuing Education: Administrative Issues

### **New Salesperson Licensees - 2008**

Senior Specialist Fujimura reported that 68 salesperson licenses were issued in October 2008 and as of October 31, 2008, there are 1,080 new salesperson licensees in 2008. The total number of 1,080 new salesperson licensees reflects the number of licensees who are deemed as having completed the 10 hour continuing education requirement, pursuant to Section 16-99-89(c), Hawaii Administrative Rules.

### Applications

### **2007 – 2008 Continuing Education Providers and Courses Ratification List**

Upon a motion by Commissioner Loudermilk, seconded by Commissioner Suiso, it was voted on and unanimously carried to ratify the following registrations/certifications:

<b>Course</b>	<b>Effective Date</b>
"Anti Discrimination Laws" (Author/Owner ARELLO Certified Course/Kona Board of REALTORS®)	August 20, 2008
"Professional Property Management" (Author/Owner ARELLO Certified Course/Kona Board of REALTORS®)	August 20, 2008
"Risk Reduction: International Business Factors Affecting Your Local Market" (Author/Owner Nationally Certified Course/Hawaii Association of REALTORS®)	August 20, 2008

### Evaluation and Education Program

### **"The Updated Real Estate Law Manual, Volume 1" (2 evaluations)**

Senior Condominium Specialist Yee and Condominium Specialist Leong submitted evaluations of the course entitled "The Updated Real Estate Law Manual, Volume 1". The evaluations were distributed for informational purposes.

Prelicense Education: Evaluation and Education Program

Copies of evaluations of the independent study course from the following prelicense school were distributed to the Commissioners for their information:

- Abe Lee Seminars; Independent Study On-Line (10)

Administration of  
Examinations:

### Pearson VUE

### **Licensing Examination Statistics – September 2008**

Examination statistics for September 2008 were distributed to the Commissioners for their information.

### **School Pass/Fail Rates – September 2008**

School pass/fail rate statistics for September 2008 were distributed to the Commissioners for their information.

### **School Summary Reports – September 2008**

Copies of the September 2008 performance summary reports, by school, were distributed to the Commissioners for their information. The report is derived from statistics for first time test takers.

### Test Development

#### **Test Development – September 29-30, 2008 / Educator's Forum – October 1, 2008 – Report**

Reports on the 2008 test development and educator's forum were distributed to the Commissioners for their information.

Educator's Forum: **Hawaii Association of REALTORS®** – No discussion presented.

**Hawaii Association of Real Estate Schools (HARES)** – No discussion presented.

**Public and Private Institutions of Higher Education** – No discussion presented.

**Hawaii Island Board of REALTORS®** - No discussion presented.

Program of Work: Annual Report, Quarterly Bulletin, and School Files

It was reported that the October 2008 Bulletin was mailed out. There was an increase in the fee for mailing services, which may be attributed to the increase in postage by the US Post Master, which occurred this year. We were over the budget by \$1,030. An amendment will be made to HePS to correct this problem. The number of issues has varied and staff has eliminated copies to brokerages. A copy of the Bulletin is automatically mailed to all current licensees.

Commissioner Loudermilk suggested placing an article in the next Real Estate Bulletin relating to opting out of hard copy Bulletin distribution.

### Interactive Participation with Organizations

#### **Hawaii Association of REALTORS® Pacific Rim Conference & Expo, September 18-19, 2008 - Report**

A written report on the Hawaii Association of REALTORS® Pacific Rim Conference & Expo was submitted by the SEO and Real Estate Specialists. The report was distributed for informational purposes.

Real Estate Seminars

**Hawaii Association of REALTORS® "Risk Management for the Real Estate Professional," October 20-24, 2008 - Report**

A written report on the Commission sponsored Hawaii Association of REALTORS® "Risk Management for the Real Estate Professional" seminars was submitted by the SEO and Real Estate Specialists. The report was distributed for informational purposes.

Special Issues: None.

ARELLO, REEA & Other Organizations: None.

Open Forum: None.

Budget and Finance Report: No report presented.

Next Meeting: Wednesday, December 10, 2008  
Upon adjournment of the Condominium Review Committee Meeting, which is upon adjournment of the Laws and Rules Review Committee Meeting, that convenes at 9:00 a.m.  
Queen Liliuokalani Conference Room  
King Kalakaua Building  
335 Merchant Street, First Floor  
Honolulu, Hawaii

Adjournment: With no further business to discuss, Chair Ball adjourned the meeting at 10:55 a.m.

Reviewed and approved by:

/s/ Diane Choy Fujimura  
Diane Choy Fujimura  
Senior Real Estate Specialist

November 19, 2008

\_\_\_\_\_  
Date

[ X ] Minutes approved as is.  
[ ] Minutes approved with changes, see minutes of \_\_\_\_\_